



www.granitenet.com

## Granite Telecommunications LLC

**EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM PO AND QUOTE MUST REFERENCE VENDOR TIPS CONTRACT NUMBER ATTACH PO AS A PDF - ONLY ONE PO (WITH QUOTE) PER ATTACHMENT**

	<u>PAYMENT TO</u>	<u>TIPS CONTACT</u>
ADDRESS	100 Newport Ave Ext	NAME Charlie Martin
CITY	Quincy	PHONE (866) 839-8477
STATE	MA	FAX (866) 839-8472
ZIP	02171	EMAIL tips@tips-usa.com

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: N      HUB: N

### SERVING STATES

AL | AK | AZ | AR | CA | CO | CT | DE | DC | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO | MT | NE | NV | NH | NJ | NM | NY | NC | ND | OH | OK | OR | PA | RI | SC | SD | TN | TX | UT | VT | VA | WA | WI | WV | WY

### Overview

*Founded in 2002, Granite Telecommunications, LLC was founded as a Competitive Local Exchange Carrier (CLEC) in Quincy, MA. Since that time, Granite has grown every year, winning business away from the larger, incumbent carriers because we know that one-size-fits-all is not an approach that works for communications. The company has an annual revenue of more than \$1.7 Billion and over 2,200 employees.*

*Granite provides enterprise-wide telecommunications solutions using an industry-leading support platform, a single, customizable invoice, and a well-established customer service team, which includes a single point of contact and a dedicated Premier Manager (PM).*

*Granite provides telecommunications services, including voice services (POTS and ISDN PRI), VoIP services (Hosted Voice, Hosted PBX, SIP Trunking, and EPRI), Broadband (DSL, Cable Modem, Satellite, and Mobility), managed services (such as WiFi, Firewall, Switch, Router/Router and VPN, and SD WAN), Dish television, and Cellular. Granite can provide dedicated Internet (T1, EoC, FE, GE), long distance (both switched and dedicated), inside wiring, alarm and other related services to multi-location commercial businesses and Government agencies. Granite is licensed to provide telephone services for all CONUS locations, Hawaii, and Canada.*

*Granite provides services through wholesale commercial agreements with the Incumbent Local Exchange Carriers (ILEC) (e.g., Verizon, AT&T, and T-Mobile), and has arrangements to provide service through major independent telephone operating companies (ITOC).*

*As a true "telecommunications service integrator" with established partnerships (over 120+) and an e-bonded Business Support System (BSS) that allows us to directly interface with virtually all major carriers, Granite is uniquely positioned to provide unrivaled telecommunications service and customer support to Region 8 ESC and TIPS.*

## AWARDED CONTRACTS "View EDGAR Doc" on Website

Contract	Comodity	Exp Date	EDGAR
220105	Technology Solutions Products and Services	05/31/2027	See EDGAR Certification Doc.

## CONTACTS BY CONTRACTS

### 220105

Government Contracts	Government	(571) 570-4275	govtcontracts@granitenet.com
Government Proposals	Proposal Team	(866) 847-1500	govtproposals@granitenet.com