The Interlocal Purchasing System

Purchasing Made Personal



Printed 24 April 2024

www.tncg.com

True North Consulting Group LLC

EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM PO MUST REFERENCE VENDOR TIPS CONTRACT NUMBER

PAYMENT TO TIPS CONTACT

ADDRESS 3408 Hillcrest Drive NAME Charlie Martin

CITY Waco PHONE (866) 839-8477 STATE TX FAX (866) 839-8472

ZIP 76708 EMAIL tips@tips-usa.com

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: N HUB: N

SERVING STATES

AL | AK | AZ | AR | CA | CO | CT | DE | DC | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO | MT | NE | NV | NH | NJ | NM | NY | NC | ND | OH | OK | OR | PA | RI | SC | SD | TN | TX | UT | VT | VA | WA | WI | WY | PR

Overview

True North Consulting Group is a Texas-based, independent consulting firm, dating back to 1984. Headquartered in Waco, Texas, and with offices and field consultants in Dallas-Fort Worth, Austin, San Antonio, and Houston, True North has the capacity to scale to meet the demands for large, complex projects. With a diverse team of subject matter experts, True North offers its clients a holistic and integrated approach for technology, security, and audio-visual systems.

True North works with architectural firms, school districts, colleges, and municipalities to provide a wide range of professional technology and security consulting services. True North's services include technology/security assessments, programming, master planning, detailed design, bidding & negotiations phase, and contract administration phase services.

True North has extensive experience in best practices for both technology and security infrastructure and actual technology and security systems. These technologies are structured data cabling (including premise and outside plant), audio/visual systems, multimedia, security systems (including CCTV, access control, and intrusion), wired and wireless networking technologies, communication closet design, voice communications, local sound reinforcement systems, PA/Bell/ Clock systems, distributed antenna systems (DAS), and specialty design supporting data centers, and video production facilities.

At True North Consulting Group, we have over 39 years of experience working with organizations throughout the country. We provide sustainable technology strategies that are outcome focused.

AWARDED CONTRACTS "View EDGAR Doc" on Website

Contract	Comodity	Exp Date	EDGAR
230202	Security Systems Products and Services	04/30/2026	See EDGAR Certification Doc.
230105	Technology Solutions Products and Services	05/31/2028	See EDGAR Certification Doc.
230601	Consulting and Other Related Services	08/31/2028	See EDGAR Certification Doc.

CONTACTS BY CONTRACTS

230105			
Emily Whicker	Inside Sales	(254) 266-6424	emily.whicker@tncg.com
Russ Johnson	Chief Executive	(888) 650-4580	russ.johnson@tncg.com
230202			
Emily Whicker	Inside Sales	(254) 266-6424	emily.whicker@tncg.com
Russ Johnson	Chief Executive	(888) 650-4580	russ.johnson@tncg.com
230601			
Emily Whicker	Inside Sales	(254) 266-6424	emily.whicker@tncg.com
Russ Johnson	Chief Executive	(888) 650-4580	russ.johnson@tncg.com