



WHO IS TIPS?

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- The Interlocal Purchasing System is the purchasing cooperative of Region 8 Education Service Center, the **Lead Public Agency**.
- We are public employees, the same as our Membership. Governed by a publicly elected **Board of Directors**.
- Chapter 8 of the Texas Education Code established Region 8 ESC as a **government agency**.
- TIPS is its own lead agency and has the **legislative authority** to establish contracts.

Purchasing made personal.

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TIPS DUE DILIGENCE



- TIPS competitively solicits RFP's where agencies can piggyback from a TIPS awarded contract.
- TIPS contracts are solicited nationally and awarded by the Region 8 Board of Directors.
- TIPS completes a "competitive bidding process" on behalf of our Members' needs and expectations.
- Don't confuse our contracting model with the "Piggyback" procurement method that uses a "Lead Agency" to hold its contracts.

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TIPS LEGAL AUTHORITY

- TIPS is its own “Lead Agency” because we are a government agency.
- We mirror our Members’ contracting requirements and process.
- TIPS has the legislative authority by law to establish contracts for government & education agencies nationally
- Our bidding process and contracts are **nationally accepted** and validated by member agencies use nationally



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Vendor Profile Page

DUE DILIGENCE

All of the documentation that the Member will need to know if it was a **“competitively solicited bid”** is listed here on the Vendor's profile page on our website.



EMAIL PURCHASE ORDER TO: TIPSPO@TIPS-USA.COM
ATTACH PO AS A PDF – ONLY ONE PO PER EMAIL
PO MUST REFERENCE TIPS CONTRACT NUMBER

OVERVIEW

DUE DILIGENCE

CONTACTS

FINANCIAL SERVICES

PRINT PROFILE

MARKETING

Bacallao Enterprises Inc

CONTRACT: **170301** Data Center Hosting, Sales and Service
May-26-2017 to May-22-2020

CONTRACT DOCUMENTS

- [Bid Request](#)
- [Bid Responder List](#)
- [Bid Advertising](#)

VENDOR DOCUMENTS

- [Award Letter](#)
- [Vendor Contract](#)
- [Renewal 1](#)
- [Renewal 2](#)

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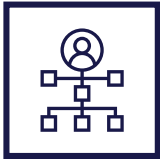
MEMBER BENEFIT

Value of Cooperative Purchasing



Save Time & Money

No need to duplicate the competitive RFP process that TIPS has already completed. Reduces the impact of staffing and budget cuts



Full-line of Contract Solutions

Available to choose the products & services they desire and need.



Leveraging Relationships

Ability to select the Vendor they want to purchase from & they rep they want to work with



Quality Pricing

Able to avoid unpleasant experience of low-bids and low-quality awards. Receive national volume, ceiling-based, discounted pricing. Submit their own RFQ



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MEMBERSHIP INCLUDES

01

EDUCATION



- ✓ K-12 School Districts
- ✓ Private Schools
- ✓ Charter Schools
- ✓ Colleges
- ✓ Universities
- ✓ Special Education Districts

02

GOVERNMENT



- ✓ Cities & Counties
- ✓ Park & Water Districts
- ✓ States and State Agencies
- ✓ Native American Tribes
- ✓ Emergency Service Districts
- ✓ Transportation Authorities

03

NON-PROFIT



- ✓ Churches
- ✓ Hospitals
- ✓ Nursing Homes
- ✓ Housing Authorities
- ✓ Charitable Organizations
- ✓ Member Associations

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HOW TO BECOME A TIPS MEMBER



TIPS MEMBER ENROLLMENT

WHO CAN BECOME A TIPS MEMBER?

THE BENEFITS OF USING TIPS ARE AVAILABLE TO EDUCATION, GOVERNMENT AND NON-PROFIT AGENCIES.

THIS INCLUDES BUT IS NOT LIMITED TO:

- ✓ K-12 SCHOOL DISTRICTS
- ✓ CHARTER SCHOOLS
- ✓ PRIVATE SCHOOLS
- ✓ COLLEGES
- ✓ UNIVERSITIES
- ✓ STATE AGENCIES
- ✓ MUNICIPALITIES
- ✓ TOWNSHIPS
- ✓ EMERGENCY SERVICE DISTRICTS
- ✓ PARK DISTRICTS
- ✓ CHURCHES
- ✓ CHARITABLE ORGANIZATIONS
- ✓ COUNTIES
- ✓ OTHER ENTITIES WITH LEGISLATED PURCHASING/BIDDING REQUIREMENTS.

MEMBERSHIP ENROLLMENT PROCESS:

1. www.tips-usa.com



2. CLICK ON THE APPROPRIATE IMAGE FOR YOUR STATE AND FILL OUT THE ENTITY SPECIFIC FORM

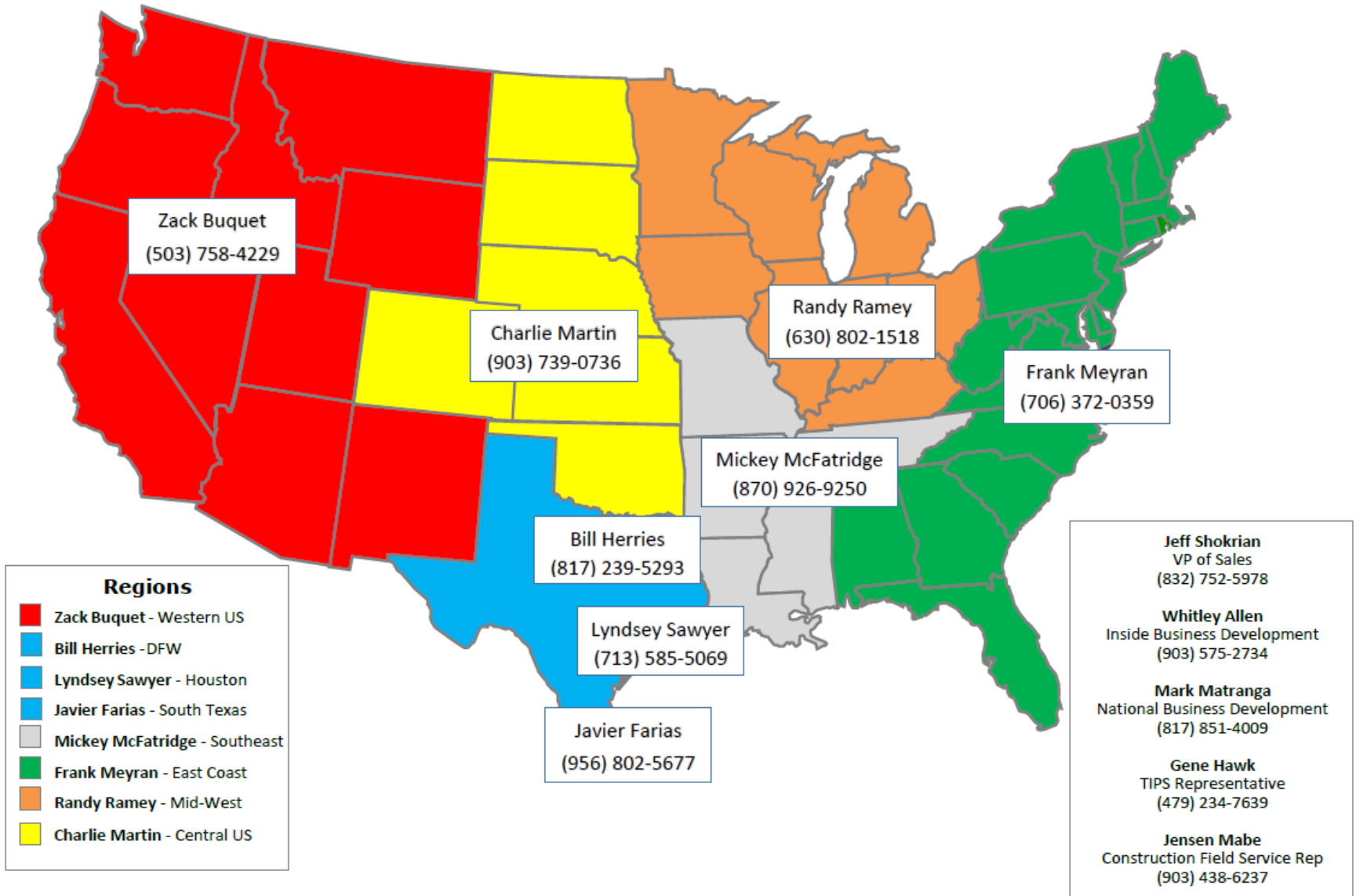


3. SUBMIT SIGNED INTERLOCAL AGREEMENT TO TIPS@TIPS-USA.COM WHERE YOUR MEMBERSHIP WILL BE PROCESSED WITHIN 24 HOURS.

NEED ASSISTANCE? CONTACT TIPS 866-834-8477



PROGRAM MANAGERS





MEMBERSHIP UPDATE

**EXCLUSIVE
MEMBER PORTAL
NOW LIVE!**

TIPS

TIPS

PURCHASING COOPERATIVE
"Connecting Members and Vendors"
MEMBER PORTAL

LOG OFF HOME REPORTS MY ENTITY COMMUNICATION ALL CONTRACTS

Welcome to TIPS
View Account

Update your Entity Information
TIPS Contacts
View Open POs

MacBook Pro

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