



4845 US Highway 271 North, Pittsburg, Texas 75686

April 28, 2014

The Motz Group LLC  
Paul Schinner  
3607 Church Street  
Cincinnati, OH 45244

RE: TIPS Contract Award

Category – Synthetic or Natural Sports Fields, Courts or Tracks  
Contract Number - 4042414

#### **CONTRACT AWARD**

Congratulations! The Interlocal Purchasing System (TIPS) Board of Directors of Region VIII Education Service Center has awarded a contract for Synthetic or Natural Sports Fields, Courts or Tracks under Contract Number #4042414 to **The Motz Group LLC**. This contract will be in effect from 04/24/14 through 04/24/15. Contract will have an option for annual renewal based on sales that will be reviewed on the anniversary date by the Region 8 Board of Directors for two consecutive years.

#### **CONTRACT ADDENDUMS**

Only items submitted on the original proposal can be sold through this contract. If you need to change pricing or add products this can be done through an Addendum to your Awarded Contract. You can only add items that are in the same category. Email the request to add products or change pricing to [kthompson@reg8.net](mailto:kthompson@reg8.net).

#### **2% REPORTING OF SALES TO TIPS**

Awarded Vendor will receive a TIPS Sales Submission Report monthly. This report will need to be completed and returned to TIPS with the 2% of sales from TIPS Members. We prefer to have a spreadsheet or excel file with the following information: date of purchase, member name, product name, amount, quantity, total amount of sale and 2% due. **IT IS A REQUIREMENT THAT WE HAVE BACK UP INFORMATION SUBMITTED WITH THE SUBMISSION CHECK THAT IDENTIFIES THE MEMBER NAME, STATE, SALE AMOUNT, AND the 2% AMOUNT.**

#### **PROCESSING PURCHASE ORDERS**

Awarded Vendor MUST direct TIPS members to Email all PO's to [TIPSP0@reg8.net](mailto:TIPSP0@reg8.net). Or FAX PO's to 866-929-4402. TIPS office will validate purchase orders and forward to vendor. Should you receive a faxed purchase order direct from a member, you must fax a copy to the TIPS office to complete the validation process.

#### **DOING BUSINESS IN WEST VIRGINIA**

If your company can serve members in West Virginia, you must review, agree, sign and forward by US Mail the enclosed RESA-8 TERMS AND CONDITIONS document in the addressed envelope. If you do not sign and mail this document, then your company will not be afforded the opportunity to sell products or services to any of the West Virginia Members through the TIPS Vendor Awarded Contracts. Do not return this form to the TIPS, Form must be mailed to the **RESA-8 Office in West Virginia at 109 South College Street, Martinsburg, West Virginia 25401**. You must have this document signed by RESA 8 prior to selling products through TIPS to WV members.

## **VENDOR WEB PAGE REVIEW**

Go to [www.tips-usa.com](http://www.tips-usa.com) Click on Members then Contracts. Take a moment to review the information posted for your company. Notify the TIPS office at 866-839-8477 of changes. If you would like to have your company logo displayed on your vendor page, you may email it to TIPS at [tips@reg8.net](mailto:tips@reg8.net) in the format listed and we will be glad to add it to your vendor page. It must be in the following size range. (gif, bmp or jpg (max 200x150 Pix).

## **SETTING UP VENDOR LOGIN AND PASSWORD FOR TIPS**

Individual Awarded Vendors must set up their own TIPS Login and Password. Here are the instructions:

1. Go to [www.tips-usa.com/admin/teamlogin.cfm](http://www.tips-usa.com/admin/teamlogin.cfm)
2. Click on TIPS ADMINISTRATIVE TEAM LOGIN.
3. Click on FORGOT YOUR PASSWORD?
4. Choose your company's name. Enter your name -name must match the Primary Contact's Name on the Awarded Vendor's Contract which is listed on the TIPS Website at [www.tips-usa.com](http://www.tips-usa.com) (Click on Members. Click on Contracts. Click on "All CONTRACTS". Scroll down alphabetically until you find your vendor name then click on it. There you will find listed the Primary Contact's Name and Email Address).
5. Enter Primary Contact's Email Address (must match Primary Contact's email address).
6. An email will be automatically sent to the Vendor Primary Contact's Email Address with a temporary password. After the password is received, Login to: [www.tips-usa.com/admin/teamlogin.cfm](http://www.tips-usa.com/admin/teamlogin.cfm) Enter:  
Username: This is the email address  
Password: Use the new password that was emailed to the primary contact.
7. After you have successfully logged in the first time, you can change your password. Instructions: Click on MY ACCOUNT – CHANGE PASSWORD. Then enter the Temporary Password – Enter the New Password – Then Verify the New Password – click on CHANGE IT.

Not all information can be changed by the vendor. If you are not able to update some information, notify the TIPS Office at [tips@reg8.net](mailto:tips@reg8.net) and request a vendor contract change. Some changes may require Board Action through an Addendum to the Vendors Contract. (i.e. name change, product changes, pricing, etc...)

You can also set up additional account users for your company. These users will not have the ability to make changes to the vendor profile. But they will be able to access TIPS Membership Information which will assist them in identifying new members for sales transactions. To SET-UP ADDITIONAL USERS: Click on Authorized Users – Click on Add Users. Fill in the required fields of information then click ADD. NOTE: the only person who can set up additional users is the Primary Contact for the Vendor Contract.

## **SIGNING UP NEW TIPS MEMBERS**

Awarded Vendors assist TIPS by signing up new TIPS members. New members bring in additional sales for all TIPS Awarded Vendors. Membership forms (Interlocal Agreement and Board Resolution) are available on the TIPS website. Click on Members then Click on Membership and scroll down to the appropriate state.

## **NEWSLETTER SUBMISSIONS**

Awarded Vendors may submit "white papers" or vendor related articles for publication in the TIPS monthly newsletter that is emailed to over 3000 members. Send your submissions to the newsletter to [tips@reg8.net](mailto:tips@reg8.net).

## **CLOSING**

Again, we congratulate and welcome you to TIPS. We look forward to promoting you as a TIPS Awarded Vendor. If you have any questions, you may reach me at 866-839-8477 or by email at [TIPS@reg8.net](mailto:TIPS@reg8.net).



# CERTIFICATE OF AWARDED CONTRACT



**Awards**  
**The Motz Group LLC**  
**an Awarded Vendor Contract**  
**For**

**Synthetic or Natural Sports Fields, Courts or Tracks**

**Contract #4042414**

**Year 1 - Effective Dates 04/24/2014 – 04/24/2015**

**Year 2 - Effective Dates 04/24/2015 – 04/24/2016**

**Year 3 - Effective Dates 04/24/2016 – 04/24/2017**

**This category will be publicly rebid in 2017.**

*Dr. Ray Glynn*  
Executive Director  
Region VIII ESC



Visit [www.tips-usa.com](http://www.tips-usa.com) for details on this Awarded Vendor