

VENDOR CONTRACT

Between _____ and
(Company Name)

THE INTERLOCAL PURCHASING SYSTEM (TIPS)

For

Roofing - 2092415

General Information

The vendor contract shall include the contract, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the solicitation and the awarded vendor's proposal. Once signed, if an awarded vendor's proposal varies or is unclear in any way from the TIPS contract, TIPS, at its sole discretion, will decide which provision will prevail. Other documents to be included are the awarded vendor's proposals, task orders, purchase orders and any adjustments which have been issued.

The following pages will constitute the contract between the successful vendors(s) and TIPS. Bidders shall state, in a separate writing, and include with their proposal response, any required exceptions or deviations from these terms, conditions, and specifications. If agreed to by TIPS, they will be incorporated into the final contract.

The Vendor Contract ("Contract") made and entered into by and between The Interlocal Purchasing System (hereinafter referred to as "TIPS" respectfully) a government cooperative purchasing program authorized by the Region VIII Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686. This contract consists of the provisions set forth below, including provisions of all Attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any Attachment, the provisions set forth shall control.

Definitions

PURCHASE ORDER is the TIPS member's approval providing the authority to proceed with the negotiated delivery order under the contract. Special terms and conditions as agreed to between the vendor and TIPS member will be added as addendums to the PO. Items such as certificate of insurance, bonding requirements, small or disadvantaged business goals are some of the addendums possible.

PREMIUM HOURS are defined as those hours not included in regular hours or recognized holidays. Premium hours are to be approved by the TIPS member for each delivery order and noted in the delivery order proposal as a line item during negotiations.

REGULAR HOURS are defined as those hours between the hours of 7 AM and 6 PM Monday thru Friday.

Terms and Conditions

Freight

All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing.

Warranty Conditions

All supplies equipment and services shall include manufacturer's minimum standard warranty unless otherwise agreed to in writing. Vendor shall be an authorized dealer, distributor or manufacturer for all products. All equipment proposed shall be new unless clearly stated in writing.

Customer Support

The Vendor shall provide timely and accurate customer support to TIPS members. Vendors shall respond to such requests within one (1) working day after receipt of the request. Vendor shall provide training regarding products and services supplied by the Vendor unless otherwise clearly stated in writing at the time of purchase. (Unless training is a line item sold or packaged and must be purchased with product.)

Contracts

All contracts and agreements between Vendors and TIPS Members shall strictly adhere to the statutes that are set forth in the Uniform Commercial Code as most recently revised.

Contracts for purchase will normally be put into effect by means of a purchase order(s) executed by authorized agents of the participating government entities.

Davis Bacon Act requirements will be met when Federal Funds are used for construction and/or repair of buildings.

Tax exempt status

A taxable item sold, leased, rented to, stored, used, or consumed by any of the following governmental entities is exempted from the taxes imposed by this chapter:(1) the United States; (2) an unincorporated instrumentality of the United States; (3) a corporation that is an agency or instrumentality of the United States and is wholly owned by the United States or by another corporation wholly owned by the United States;(4) the State of Texas; (5) a Texas county, city, special district, or other political subdivision; or (6) a state, or a governmental unit of a state that borders Texas, but only to the extent that the other state or governmental unit exempts or does not impose a tax on similar sales of items to this state or a political subdivision of this state. Texas Tax Code § 151.309.

Assignments of contracts

No assignment of contract may be made without the prior written approval of TIPS. Payment can only be made to the awarded Vendor or vendor assigned dealer.

Disclosures

1. Vendor affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.
2. Vendor shall attach, in writing, a complete description of any and all relationships that might be considered a conflict of interest in doing business with participants in the TIPS program.
3. The vendor affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.

Renewal of Contracts

The ROOFING contract is for one (1) year with an option for renewal for 2 consecutive years. Total term of contract can be up to 3 years if sales are reported through the contract and both parties agree.

Shipments

The Vendor shall ship ordered products within five (5) working days after the receipt of the order. If a product cannot be shipped within that time, the Vendor shall notify TIPS and the requesting entity as to why the product has not shipped and shall provide an estimated shipping date, if applicable. TIPS or the requesting entity may cancel the order if estimated shipping time is not acceptable.

Invoices

The Vendor or vendor assigned dealer shall submit invoices, to the TIPS participant. Each invoice shall include the TIPS participant's purchase order number. The shipment tracking number or pertinent information for verification of TIPS participant receipt shall be made available upon request. The Vendor or vendor assigned dealer shall not invoice for partial shipments unless agreed to in writing in advance by TIPS and the TIPS participant.

Payments

The TIPS participant will make payments directly to the Vendor or vendor assigned dealer at net 30 days after receiving invoice.

Pricing

The Vendor contracts to provide pricing to TIPS and its participating governmental entities that

is the lowest pricing available to like cooperative purchasing customers and the pricing shall remain so throughout the duration of the contract.

The Vendor agrees to promptly lower the cost of any product purchased through TIPS following a reduction in the manufacturer or publisher's direct cost to the Vendor. Price increases will be honored. However, the Vendor shall honor previous prices for thirty (30) days after written notification to TIPS of an increase.

All pricing submitted to TIPS shall include the Two Percent (2%) participation fee to be remitted to TIPS by the Vendor. Vendor will not show adding the 2% to the invoice presented to customer.

Participation Fees

Vendor or vendor assigned dealer contracts to pay 2% of all sales to TIPS on a monthly scheduled report. TIPS will email a Monthly Submission Report to each vendor. The Vendor or vendor assigned dealer is responsible for keeping record of all sales that go through the TIPS contract. Report may be sent to TIPS electronically while check for 2% is mailed. Failure to pay 2% participation fee will result in termination of contract.

Indemnity

- 1. Indemnity for Personality Contracts.** Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees, from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's performance of this contract, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, invitees, whether or not such claims are based in whole or in part upon the negligent acts or omissions of the TIPS, TIPS member(s), officers, employees, or agents.
- 2. Indemnity for Performance Contracts.** The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's work under this contract, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, or invitees. Vendor further agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees, from and against all claims and suits for injuries (including death) to an officer, employee, agent, subcontractor, supplier or equipment lessee of the Vendor, arising out of, or resulting from, Vendor's work under this contract whether or not such claims are based in whole

or in part upon the negligent acts or omissions of the TIPS, TIPS member(s), officers, employees, or agents.

Attorney's Fees--Texas Local Government Code § 271.159 is expressly referenced.

Pursuant to §271.159, TEXAS LOC. GOV'T CODE, in the event that any one of the Parties is required to obtain the services of an attorney to enforce this Agreement, the prevailing party, in addition to other remedies available, shall be entitled to recover reasonable attorney's fees and costs of court.

Multiple Vendor Awards

TIPS reserves the right to award multiple vendor contracts for categories when deemed in the best interest of the TIPS membership. Bidders scoring 80% or above will be considered for an award. Categories are established at the discretion of TIPS.

State of Texas Franchise Tax

By signature hereon, the bidder hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Tax Code.

Miscellaneous

The Vendor acknowledges and agrees that continued participation in TIPS is subject to TIPS sole discretion and that any Vendor may be removed from the participation in the Program at any time with or without cause. Nothing in the contract or in any other communication between TIPS and the Vendor may be construed as a guarantee that TIPS participants will submit any orders at any time. TIPS reserves the right to request additional proposals for items already on contract at any time.

Purchase Order Pricing/Product Deviation

If a deviation of pricing/product on a purchase order occurs, TIPS is to be notified within 24 hours of receipt of order.

Cancellation for non-performance or contract deficiency

TIPS may terminate any contract if TIPS Members have not used the contract, or if purchase volume is determined to be "low volume" in any 12-month period. TIPS reserves the right to cancel the whole or any part of this contract due to failure by awarded vendor to carry out any obligation, term or condition of the contract. TIPS may issue a written deficiency notice to awarded vendor for acting or failing to act in any of the following:

- Providing material that does not meet the specifications of the contract;
- Providing work and/or material that was not awarded under the contract;
- Failing to adequately perform the services set forth in the scope of work and specifications;
- Failing to complete required work or furnish required materials within a reasonable amount of time;

- Failing to make progress in performance of the contract and/or giving TIPS reason to believe that awarded vendor will not or cannot perform the requirements of the contract; and/or
- Performing work or providing services under the contract prior to receiving a TIPS reviewed purchase order for such work.

Upon receipt of the written deficiency, awarded vendor shall have ten (10) days to provide a satisfactory response to TIPS. Failure to adequately address all issues of concern may result in contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by awarded vendor under this contract shall become the property of the TIPS Member on demand.

TIPS Member Purchasing Procedures

Purchase orders are issued by participating TIPS member to the awarded vendor indicating on the PO "Contract Number _____". Purchase Order is emailed to TIPS at tipspo@tips-usa.com.

- Awarded vendor delivers goods/services directly to the participating member.
- Awarded vendor invoices the participating TIPS member directly.
- Awarded vendor receives payment directly from the participating member.
- Awarded vendor reports sales monthly to TIPS (unless prior arrangements have been made with TIPS to report monthly).

Form of Contract

The form of contract for this solicitation shall be the Request for Proposal, the awarded proposal(s) and best and final offer(s), and properly issued and reviewed purchase orders referencing the requirements of the Request for Proposals. If a vendor submitting an offer requires TIPS and/or TIPS Member to sign an additional agreement, a copy of the proposed agreement must be included with the proposal.

Vendor contract documents: TIPS will review proposed vendor contract documents. Vendor's contract document shall not become part of TIPS's contract with vendor unless and until an authorized representative of TIPS reviews and approves it.

Licenses

Awarded vendor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by awarded vendor. Awarded vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the contract. TIPS reserves the right to stop work and/or cancel contract of any awarded vendor whose license(s) expire, lapse, are suspended or terminated.

Novation

If awarded vendor sells or transfers all assets or the entire portion of the assets used to perform this contract, a successor in interest must guarantee to perform all obligations under this contract. TIPS reserves the right to accept or reject any new party. A simple change of

name agreement will not change the contractual obligations of awarded vendor.

Site Requirements (when applicable to service or job)

Cleanup: Awarded vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by TIPS Member. Upon completion of work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.

Preparation: Awarded vendor shall not begin a project for which TIPS Member has not prepared the site, unless awarded vendor does the preparation work at no cost, or until TIPS Member includes the cost of site preparation in a purchase order.

Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

Registered sex offender restrictions: For work to be performed at schools, awarded vendor agrees that no employee of a sub-contractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or reasonably expected to be present. Awarded vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the TIPS Member's discretion.

Awarded vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.

Safety measures: Awarded vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Awarded vendor shall post warning signs against all hazards created by the operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.

Smoking

Persons working under contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

Invoices

The awarded vendor shall submit invoices to the participating entity clearly stating "Per TIPS Contract". The shipment tracking number or pertinent information for verification shall be made available upon request.

Marketing

Awarded vendor agrees to allow TIPS to use their name and logo within website, marketing materials and advertisement. Any use of TIPS name and logo or any form of publicity, inclusive of press release, regarding this contract by awarded vendor must have prior approval from TIPS.

Supplemental agreements

The entity participating in the TIPS contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor. TIPS, its agents, TIPS members and employees shall not be made party to any claim for breach of such agreement.

Legal obligations

It is the responding vendor's responsibility to be aware of and comply with all local, state and federal laws governing the sale of products/services identified in this RFP and any awarded contract thereof. Applicable laws and regulations must be followed even if not specifically identified herein.

Audit rights

Awarded Vendor shall, at their sole expense, maintain appropriate due diligence of all purchases made by TIPS Member that utilizes this Contract. TIPS and Region 8 ESC each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. TIPS shall have authority to conduct random audits of Awarded Vendor's pricing that is offered to TIPS Members. Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 8 ESC or TIPS.

Force Majeure

If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and fully particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

Services

When applicable, performance bonds will be required on construction or labor required jobs over \$100,000 and payment bonds on jobs over \$25,000 or awarded vendor will meet the TIPS member's local and state purchasing requirements. Awarded vendors may need to provide additional capacity as jobs increase. Bonds will not require that a fee be paid to TIPS. The actual cost of the bond will be a pass through to the TIPS member and added to the purchase order.

Scope of Services

The specific scope of work for each job shall be determined in advance and in writing between TIPS Member and Awarded vendor. It is okay if the TIPS member provides a general scope, but the awarded vendor should provide a written scope of work to the TIPS member as part of the proposal. Once the scope of the job is agreed to, the TIPS member will issue a PO with the estimate referenced as an attachment along with bond and any other special provisions agreed to for the TIPS member. If special terms and conditions other than those covered within this solicitation and awarded contracts are required, they will be attached to the PO and shall take precedence over those in the base contract.

Project Delivery Order Procedures

The TIPS member having approved and signed an interlocal agreement, or other TIPS membership document, may make a request of the awarded vendor under this contract when the TIPS member has services that need to be undertaken. Notification may occur via phone, the web, email, fax, or in person.

Upon notification of a pending request, the awarded vendor shall make contact with the TIPS member as soon as possible, but must make contact with the TIPS member within two working days.

Scheduling of Projects

Scheduling of projects (if applicable) will be accomplished when the TIPS member issues a purchase order that will serve as “the notice to proceed”. The period for the delivery order will include the mobilization, materials purchase, installation and delivery, design, weather, and site cleanup and inspection. No additional claims may be made for delays as a result of these items. When the tasks have been completed the awarded vendor shall notify the client and have the TIPS member inspect the work for acceptance under the scope and terms in the PO. The TIPS member will issue in writing any corrective actions that are required. Upon completion of these items, the TIPS member will issue a completion notice and final payment will be issued.

Support Requirements

If there is a dispute between the awarded vendor and TIPS member, TIPS or its representatives will assist in conflict resolution or third party (mandatory mediation), if requested by either party. TIPS, or its representatives, reserves the right to inspect any project and audit the awarded vendors TIPS project files, documentation and correspondence.

Special Terms and Conditions

It is the intent of TIPS to contract with a reliable, high performance vendor to supply products and services to government and educational agencies. It is the experience of TIPS that the following procedures provide TIPS, the Vendor, and the participating agency the necessary support to facilitate a mutually beneficial relationship. The specific procedures will be negotiated with the successful vendor.

- **Contracts:** All vendor purchase orders must be emailed to TIPS at tipspo@tips-usa.com. Should an agency send an order direct to vendor, it is the vendor's responsibility to forward the order to TIPS at the email above within 24 business hours and confirm its receipt with TIPS.
 - **Promotion of Contract:** It is agreed that Vendor will encourage all eligible entities to purchase from the TIPS Program. Encouraging entities to purchase directly from the Vendor and not through TIPS contract is not acceptable to the terms and conditions of this contract and will result in removal of Vendor from Program. Vendor is expected to use marketing funds for the marketing and promotion of this contract.
 - **Daily Order Confirmation:** All contract purchase orders will be approved daily by TIPS and sent to vendor. The vendor must confirm receipt of orders to the TIPS member (customer) within 24 business hours.
 - **Vendor custom website for TIPS:** If Vendor is hosting a custom TIPS website, then updated pricing must be posted by 1st of each month.
 - **Back Ordered Products:** If product is not expected to ship within 3 business days, customer is to be notified within 24 hours and appropriate action taken based on customer request.
-

Check one of the following responses to the General Terms and Special Terms and Conditions:

() We take no exceptions/deviations to the general and/or special terms and conditions.

(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)

() We take the following exceptions/deviations to the general and/or special terms and conditions. All exceptions/deviations must be clearly explained. Reference the corresponding general or special terms and conditions that you are taking exceptions/deviations to. The proposer must clearly state if you are adding additional terms and conditions to the general or special terms and conditions. Provide details on your exceptions/deviations below:

The Interlocal Purchasing System (TIPS Cooperative) Supplier Response

Bid Information		Contact Information		Ship to Information
Bid Creator	Mr. David Mabe National Coordinator	Address	Region VIII Education Service Center 4845 US Highway 271 North Pittsburg, TX 75686	Address
Email	david.mabe@tips-usa.com	Contact	David Mabe, NationalCoordinator	Contact
Phone	+1 (903) 243-4759	Department		Department
Fax	+1 (866) 749-6674	Building		Building
Bid Number	2092415	Floor/Room		Floor/Room
Title	Roofing	Telephone	+1 (866) 839-8477	Telephone
Bid Type	RFP	Fax	+1 (866) 839-8472	Fax
Issue Date	07/01/2015	Email	bids@tips-usa.com	Email
Close Date	8/14/2015 3:00:00 PM CT			
Need by Date				

Supplier Information

Company Parsons Commercial Roofing
 Address P.O. Box 21835
 Waco, TX 76702
 Contact Chris Parsons
 Department Estimating
 Building
 Floor/Room
 Telephone 1 (877) 8811733
 Fax 1 (254) 8811995
 Email chris@parsons-roofing.com
 Submitted 8/13/2015 8:45:37 PM CT
 Total \$0.00

Signature Stuart Parsons

Email stuart@parsons-roofing.com

Supplier Notes

Bid Notes

Bid Activities

Bid Messages

Please review the following and respond where necessary

#	Name	Note	Response
1	Yes - No	Disadvantaged/Minority/Women Business Enterprise - D/M/WBE (Required by some participating governmental entities) Vendor certifies that their firm is a D/M/WBE? Vendor must upload proof of certification to the "Response Attachments" D/M/WBE CERTIFICATES section.	No
2	Yes - No	Highly Underutilized Business - HUB (Required by some participating governmental entities) Vendor certifies that their firm is a HUB? Vendor must upload proof of certification to the "Response Attachments" HUB CERTIFICATES section.	No
3	Yes - No	Certification of Residency (Required by the State of Texas) Company submitting bid is a Texas resident bidder?	Yes
4	Company Residence (City)	Vendor's principal place of business is in the city of?	Waco
5	Company Residence (State)	Vendor's principal place of business is in the state of?	Texas
6	Felony Conviction Notice:	(Required by the State of Texas) My firm is, as outlined on PAGE 5 in the Instructions to Bidders document: (Questions 7 - 8)	(No Response Required)
7	Yes - No	A publicly held corporation; therefore, this reporting requirement is not applicable?	No
8	Yes - No	Is owned or operated by individual(s) who has/have been convicted of a felony? If answer is YES, a detailed explanation of the name(s) and conviction(s) must be uploaded to the "Response Attachments" FELONY CONVICTION section.	No
9	Pricing Information:	Pricing information section. (Questions 10 - 13)	(No Response Required)
10	Yes - No	In addition to the typical unit pricing furnished herein, the Vendor agrees to furnish all current and future products at prices that are proportionate to Dealer Pricing. If answer is NO, include a statement detailing how pricing for TIPS participants would be calculated in the PRICING document that is uploaded to the "Response Attachments" PRICING section.	Yes
11	Yes - No	Pricing submitted includes the 2% TIPS participation fee?	Yes
12	Yes - No	Vendor agrees to remit to TIPS the required 2% participation fee?	Yes
13	Yes - No	Additional discounts to TIPS members for bulk quantities or scope of work?	No
14	Start Time	Average start time after receipt of customer order is ____ working days?	10
15	Years Experience	Company years experience in this category?	67
16	Yes - No	The Vendor can provide services and/or products to all 50 US States?	Yes
17	States Served:	If answer is NO to question #16, please list which states can be served. (Example: AR, OK, TX)	Texas

18	Company and/or Product Description:	This information will appear on the TIPS website in the company profile section, if awarded a TIPS contract. (Limit 750 characters.)	Parsons Commercial Roofing, in business since 1948, a family owned 3rd generation company. We specialize in the installation of the Duro-Last Roof System. We have installed the Duro-Last System on numerous schools, churches, banks, shopping malls, private businesses, and government buildings totaling over 3,000 jobs and 54 million square feet. We have been awarded the Duro-Last Contractor of the year for the past 9 consecutive years. We are fully insured and bonded, and ranked in the Top 26 Roofing Contractors in the United States. We have our own safety director who oversees all projects to guarantee that we are OSHA compliant. We have a Superintendent on site at each job and a project manager assigned to coordinate each job. Free roof evaluations and estimates. Reroofs or repairs. Energy Efficient. Best Warranties and Satisfaction guaranteed!
19	Resellers:	Does the vendor have resellers that it will name under this contract? (If applicable, vendor should download the Reseller/Dealers spreadsheet from the Attachments section, fill out the form and submit the document in the "Response Attachments" RESELLERS section.	No
20	Primary Contact Name	Primary Contact Name	Stuart Parsons
21	Primary Contact Title	Primary Contact Title	President/Owner
22	Primary Contact Email	Primary Contact Email	stuart@parsons-roofing.com
23	Primary Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	2548811733
24	Primary Contact Fax	Enter 10 digit phone number. (No dashes or extensions)	2548811995
25	Primary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions)	2542272611
26	Secondary Contact Name	Secondary Contact Name	Jenny Parsons
27	Secondary Contact Title	Secondary Contact Title	Marketing
28	Secondary Contact Email	Secondary Contact Email	jenny@parsons-roofing.com
29	Secondary Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	2548811733
30	Secondary Contact Fax	Enter 10 digit phone number. (No dashes or extensions)	2548811995
31	Secondary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions)	2547227478
32	2% Contact Name	2% Contact Name	Dawn Williams
33	2% Contact Email	2% Contact Email	dawn@parsons-roofing.com
34	2% Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	2548811733
35	Purchase Order Contact:	This person is responsible for receiving Purchase Orders from TIPS. (Questions 36 - 38)	(No Response Required)

36	Purchase Order Contact Name	Purchase Order Contact Name	Lisa Pechacek
37	Purchase Order Contact Email	Purchase Order Contact Email	lisa@parsons-roofing.com
38	Purchase Order Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	2548811733
39	Company Website	Company Website (Format - www.company.com)	www.parsonsroofing.com
40	Federal ID Number:	Federal ID Number also known as the Employer Identification Number. (Format - 12-3456789)	74-2337322
41	Primary Address	Primary Address	PO Box 21835
42	Primary Address City	Primary Address City	Waco
43	Primary Address State	Primary Address State (2 Digit Abbreviation)	TX
44	Primary Address Zip	Primary Address Zip	76702
45	Search Words:	Please list search words to be posted in the TIPS database about your company that TIPS website users might search. Words may be product names, manufacturers, or other words associated with the category of award. YOU MAY NOT LIST NON-CATEGORY ITEMS. (Limit 500 words) (Format: product, paper, construction, manufacturer name, etc.)	Roofing, Parsons Roofing, Duro-Last, energy efficient, white roof, flat roof, roofing repairs, Parsons Commercial Roofing
46	Yes - No	Do you wish to be eligible to participate in a TIPS contract in which a TIPS member utilizes federal funds on contracts exceeding \$100,000? (Non-Construction) (If YES, vendor should download the Federal Funds Over \$100,000 Certification document from the Attachments section, fill out the form and submit the document in the "Response Attachments" FEDERAL FUNDS section.) (Vendor must also download the Suspension or Debarment Certificate document from the Attachments section, fill out the form and submit the document in the "Response Attachments" SUSPENSION OR DEBARMENT section.)	No
47	Prices are guaranteed for?	(__Month(s), __ Year(s), or Term of Contract) (Standard term is "Term of Contract")	1 Year

Line Items

Response Total: \$0.00

CONTRACT Signature Form

The undersigned hereby proposes and agrees to furnish goods and/or services in compliance with the terms, specifications and conditions at the prices quoted unless noted in writing. The undersigned further certifies that he or she is an authorized agent of the company and has authority to negotiate and contract for the company named below.

Company Name: Parsons Commercial Roofing

Mailing Address: PO Box 21835

City: Waco

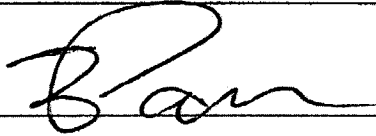
State: TX

Zip: 76702

Telephone Number: (254) 881-1733

Fax Number: (254) 881-1995

Email Address: stuart@parsons-roofing.com

Authorized Signature: 

Printed Name: Stuart Parsons

Position: President/Owner

This contract is for a total TERM of one year with the option of two additional years. Vendors shall honor the participation fee for any sales made based on the TIPS contract. Failure to pay the fee will be grounds for termination of contract and will affect the award of future contracts.

Blende Mc Natt 9-24-15
TIPS Authorized Signature Date

David Wayne Fitts 9-24-15
Approved by Region VIII ESC Date

References

**** Must have at least 3 References. References must be School, City, County, University, State Agency or Other Government.**

Organization	City	State	Contact Name	Contact Phone	Quantity/Volume
Bosque County	Meridian	TX	Jimmie Lou Lewis	254-435-6621	\$ 1,452,796.44
Midway ISD	Hewitt	TX	Brent Merritt	254-761-5613	\$ 304,394.94
Texas State Technical College	Waco	TX	Selby Holder	254-715-5742	\$ 1,280,583.00
Rosebud-Lott ISD	Rosebud-Lott	TX	Anthony Price	254-583-7967	\$ 614,657.00
Stamford ISD	Stamford	TX	Shaun Barnett	325-773-2705	\$ 268,036.00
Decatur ISD	Decatur	TX	Rod Townsend	940-393-7100	\$ 891,330.50
Cameron County	South Padre	TX	Hondo Garcia	956-247-3685	\$ 1,051,374.00
Odessa College	Odessa	TX	Cindy Curnutt	432-335-6400	\$ 1,067,454.75
La Vega ISD	Bellmead	TX	Lynn Roberts	254-799-4963	\$ 329,691.38
City of Waco	Waco	TX	Vincent Tabola	254-750-8066	\$ 460,466.00
Fairfield ISD	Fairfield	TX	Ron Harris	903-879-3438	\$ 1,288,606.24
McLennan County	Waco	TX	Dick Talachet	254-694-7793	\$ 22,935.00
Bellville ISD	Bellville	TX	Ross Aschenbeck	979-877-8250	\$ 152,000.00
Belton ISD	Belton	TX	Robert Hunt	254-718-1586	\$ 246,921.17
Bushland ISD	Bushland	TX	Don Wood	806-359-6683	\$ 263,968.00
Chilton ISD	Chilton	TX	Robert Judie	254-546-1200	\$ 81,500.00
City of DeSoto	DeSoto	TX	Jimmy Stevens	972-274-2489	\$ 538,579.00
City of Pharr	Pharr	TX	David Garza	956-702-5335	\$ 651,898.01
Clifton ISD	Clifton	TX	Dan Fowler	254-253-0824	\$ 39,275.00
Copperas Cove ISD	Copperas Cove ISD	TX	Steve Schwausch	254-547-7999	\$ 679,820.60
Florence ISD	Florence	TX	Charles Heller	254-793-2850	\$ 200,049.20
Southside ISD	San Antonio	TX	Randy Young	210-867-2299	\$ 499,830.00

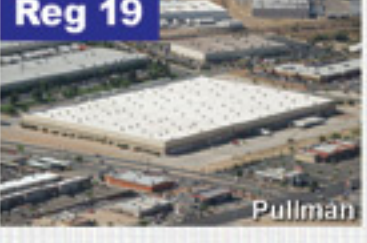
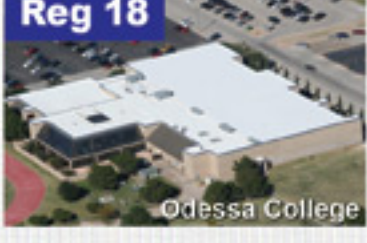


Since 1948

PARSONS ROOFING

Family Owned and Operated for 4 Generations...

Roofing Products and Services



DURO-LAST
CONTRACTOR OF THE YEAR
2006 - 2014

**TEXAS FAMILY BUSINESS
OF THE YEAR**





S I N C E 1 9 4 8
**PARSONS
ROOFING**

Our Company...

Parsons Roofing has been serving the industry since 1948, and has been family owned for four generations. Our team and years of experience enable us to provide our customers with the best possible roofing system, service and warranty that they deserve. Parsons Roofing has installed the Duro-Last Roofing System on numerous schools, churches, banks, shopping malls, private businesses, government buildings and manufacturers; totalling over 3,000 jobs and 54 million square feet installed.

Our Mission...

Our Mission is to provide exceptional, quality workmanship, implement responsible business practices, express a genuine concern for the well-being, needs, and long-term goals of our clients and our team, while building lasting relationships.

Our Awards...

In 2014, Parsons was named the “**Duro-Last Contractor of the Year**” for the ninth consecutive year. Parsons Commercial Roofing is a fourteenth-time “**Elite Contractor**” because of our high quality installations. Parsons Roofing has the highest sales volume, customer satisfaction, quality workmanship and the goal requirements of Duro-Last, year after year. Accomplishments include: 2005 Golden Eagle Award Winner, 2004, 2003, 2001 John R. Burt Award Winner, 2002 General’s Club Award Winner, 2000 and 1999 Admiral’s Club Award Winner, 1998 President’s Club Award Winner. Parsons was named “Texas Family Business of the Year” by the Baylor Business Institute for Family Business, and was ranked 26th of the Top 100 Roofing Contractors in the Nation.



Roofing Contractor Magazine
Ranked Parsons Roofing
26th Out of the
Top 100 Contractors



Baylor Business Institute
Texas Family Business of the Year



Duro-Last Contractor of the Year
2006 - 2014



Since 1948
**PARSONS
 ROOFING**

3 Generations *and counting...*



Founder: 1948-1979
Andrew Parsons
With a young Stuart Parsons Sr.



2nd Generation: 1979-1999
Stuart Parsons Sr.
With Sue Parsons



Current Owner: 1999-Present
Stuart Parsons Jr.



Andrew and Evelyn Parsons



**Stuart Parsons Sr., Sue Parsons
 and Stuart Parsons Jr.**



4th Generation:
Trey and Ashton Parsons

*No Matter What it Takes, We're Going to Leave the Job
 with a Happy Customer. Don't Take Our Word for it,
 Ask Any of Our Thousands of Satisfied Customers.*

It's not just a roof, it's our reputation...



Our Equipment...

We have a fleet of semis, trailers, dumpsters, forklifts...
We have what it takes to get the job done.

Ennis Degrate Safety Manager since 1961 "Safety is the responsibility of all Parsons Roofing employees. Not solely that of management or supervisor's but that of a Team effort involving the full support and cooperation of everyone.

We emphasize to all employees the need to follow safe working practices, to observe safety rules, and to employ necessary safety equipment to ensure, as near as practical, that no one is exposed to injury.

Our Goal is to make sure all of Parsons Employees can go home to their families at the end of the day."

Our Safety...

- All Employees are Pre-Screened and Background checked
- Employees are fully trained to OSHA Standards
- Accident Prevention Program
- Weekly Safety Meetings

The same stringent safety standards required on Fort Hood projects are followed on all jobs

Big or Small...



An Exceptional Team,

Delivers Exceptional Service...

Sales Team...



Stuart Parsons
President/Owner



Ken Wells
Operations Manager



Mikki Roberts
Commercial Sales
/Estimator



Jeff Strain
Sales Manager



Roger Parsons
Commercial Sales



Rodney Castilleja
Commercial Sales



Wendell Olson
Commercial Sales



Zach Sigo
Commercial Sales



Zach Cross
Commercial Sales



Terry Dawson
Commercial Sales



Todd Etler
Commercial Sales



Ricky Lindsay
Residential Sales



Dave Floyd
Commercial Sales



Joe Oliver
Commercial Sales



Carl Taylor
Commercial Sales



Kevin Strain
Commercial Sales



**Trey Parsons
Jr. Sales**



Chris Parsons
Commercial Sales
Estimator



Cole Pauly
Roof Consultant



Heather Llyod
Public Accounts



Jennifer Parsons
Sales Support



Nicole Jones
Sales Support



Vicki Johnston
Sales Support

Office Team...



Aame Lindsay
Accounting



Lisa Pechacek
Project Coordinator
Accounts Receivable



Dawn Williams
Accounts Payable



Jackie Wells
Accounts Receivable
HR



Lacy Pechacek
Accounts Payable



Sheri McGee
Graphic Designer



Laura Velez
Marketing Manager



Ashton Parsons
Marketing



Rachel Niles
Receptionist



Laynie Terral
Project Coordinator

Field Team...



Ennis Degrate
Safety Director



Tim Jarvis
Project Manager



Ray Allen
Project Manager



Felipe Barrientos
Superintendent



Roy Castillo
Superintendent



Brian Tindle
Superintendent



Wallace Lampkin
Superintendent



Ellis Cunningham
Superintendent



Ricky Lindsay
Roof Inspector



Randy Durham
Estimator



Andy Parsons
Driver



Adam Glazener
Superintendent



Randy Langingham
Superintendent

Our Crews...





Giving Back to the Community



Parsons Awarded Certificate of Appreciation

Stuart Parsons was presented a certificate of appreciation by the United States Army for his significant contribution to the successful opening of the Oveta Culp Hobby Soldier and Family Readiness Center. The certificate was awarded by General Simmons at the Hood Hero Awards ceremony on the Fort Hood Army Base.

Parsons Roofing Donates their Cowboys Suite to the

MAKE-A-WISH.
Foundation

for the

JONAS BROTHERS



PARSONS * ROOFING

SINCE 1948



Giving Back to the Community

PARSONS * ROOFING

SINCE 1948



Parsons Sponsors Special Olympics at Ft. Hood

Charlie Montgomery, Craig Tindle, & Heather Tindle volunteer at the Olympics and gladly accept the award. We had lots of fun with the children and we hope to do it again someday. Our group had kids in it that bowled at least 160. We were glad we didn't have to compete against them!

Toys for Tots

Parsons Roofing sponsored a Toys for Tots benefit concert with a donation of \$20,000. Proceeds generated from the Epiphany Benefit Concert helped provide holiday gifts for over 1,000 children.





Giving Back to the Community

Helping Keep Hope Alive



Parsons Fights Muscular Dystrophy with Love. MDA funds more research on Muscular Dystrophy and related diseases than any other private-sector organization in the world with more than 300 research projects in progress right now! That's why Parsons Roofing sponsors the Tote Board for the MDA Telethon. We have donated over \$6,000 to the MDA this year!

Helping Keep History Alive



Historic Best Theater

Parsons Roofing Donates Roof to Historic Best Theater in West, Texas. "West has been real good to our company, and I think donating a roof will benefit the community" Stuart Parsons Jr. - Owner.

PARSONS * ROOFING

SINCE 1948



Giving Back to the Community

Roof Donations



Robinson
Methodist Church



Bosque County
Sheriff's Dept.



E.O.A.C.
Waco Charter School



Marlin Fire
Department



Habitat for
Humanity

Annual Roof Donation

Every year Parsons Roofing accepts nominations for families or businesses that are in need of a new roof, but are unable to afford one. Parsons Roofing has donated up to four roofs in one year to those in need.

Here are some local businesses and organizations that we have supported...

Axtell FFA Booster
American Cancer Society
American Legion
Baylor Foundation
Big Brothers, Big Sisters
Bosqueville Baseball Association
Caritas of Waco
Carver Baptist Church
Chilton Volunteer Fire Department
City of Waco Basketball
Clements Boys & Girls Club
Connally ISD
Copperas Cove ISD
East Robertson Dixie Youth
Family Practice Center
Florence ISD and FFA
Fort Hood
Fuzzy Friends Rescue

Hallsburg School
Hillcrest Hospital-Jamie's Place
Isaac's Laughter
Juvenile Diabetes Fund
Killeen Jr. Livestock
Killeen Youth Booster
McLennan Community College
MCC Foundation
Muscular Dystrophy Association
McLennan County Livestock
Methodist Home
Midway ISD
Midway Little League
Navarro College
Optimist Club
Race for the Cure
Hallsburg PTA
Good Hope Western

Riesel Little League
Robinson ISD
Robinson FFA
Robinson PTA
Robinson Choir Boosters
Robinson Little League
Robinson Livestock Booster
Salvation Army
Schrader Clinic
Scott and White
Special Olympics
St. Louis Catholic School
Transit Mix
Texas Chamber of Commerce
Waco Tennis Associate
Waco Women's Training Program
Texas State Technical College
United Way



Roofing
Contractor

Top 100 Roofing Contractors

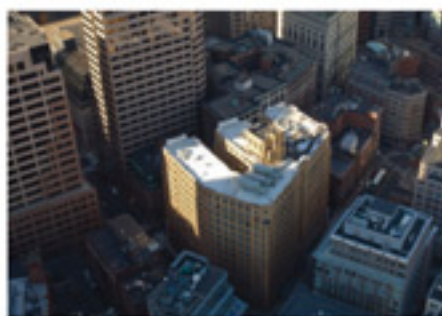
Once again, *Roofing Contractor* offered roofing companies an opportunity to be part of its list of the Top 100 roofing contractors in the United States.

Companies were invited to share their total revenue in 2009, as well as their peak number of staff members and the percentage of their work that was residential versus commercial. The rankings are based solely on annual revenue, and participation was voluntary.

The names at the top of the list are the same as last year — Tecta America and CentiMark Corporation — but this year CentiMark edged out Tecta America for the top spot.

Roofing Contractor spoke with representatives from CentiMark and Tecta America to get their perspective on the year behind us and the one ahead.

We also did in-depth profiles of two contractors on the list who specialize in storm remediation work: Aspen Contracting Inc.



and Lon Smith Roofing and Construction.

Take a look at the profiles of these companies on the next few pages to see how some of the largest roofing contractors in the country are adapting in an ever-changing economic environment.

CentiMark Tops the List

The top revenue-generating company on the *Roofing Contractor* Top 100 list is Canonsburg, Pa.-based CentiMark Corporation. The company's 2009 revenue of \$404.9 million was up one-half of one percent from 2008.

"Over the past 42 years CentiMark has grown internally through geographic expansions, increased product offerings and an aggressive National & Global Account program," said Timothy M. Dunlap, President and COO, CentiMark Corporation. "Our use of technology in roofing is a direct response to our customer's requests: AirClic phones to take before and after pictures; comprehensive online roof asset management programs

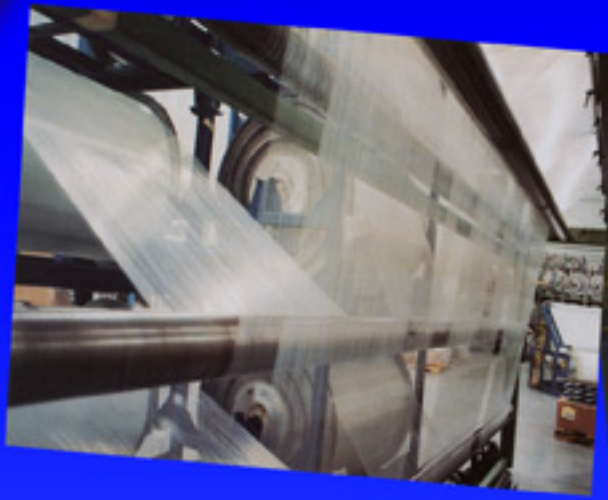
	Company Name	Location	Total Revenue	Peak Staff	Residential %	Commercial %
1.	CentiMark Corp.	Canonburg, PA	\$404,300,000	2500	0	100
2.	Tecta America	Skokie, IL	\$400,900,000	3200	3	97
3.	Petersen-Dean, Inc.	Newark, CA	\$279,545,000	4200	50	50
4.	Nations Roof	Lithia Springs, GA	\$95,000,000	625	0	100
5.	The Beldon Group	San Antonio, TX	\$72,503,286	685	73	27
6.	Aspen Contracting Inc.	Lee's Summit, MO	\$63,602,582	196	95	5
7.	Silktown Roofing, Inc.	Manchester, CT	\$59,000,000	300	0	100
8.	Kalkreuth Roofing & Sheet Metal Inc.	Wheeling, WV	\$54,800,000	350	4	96
9.	The Campbell Companies	Memphis, TN	\$53,200,000	265	0	100
10.	Douglass Colony Group	Commerce City, CO	\$50,800,000	50	1	99
11.	Lon Smith Roofing	Fort Worth, TX	\$46,800,000	152	90	10
12.	Sta-Dri Company	Dallas, TX	\$45,000,000	63	20	80
13.	Advanced Roofing	Fort Lauderdale, FL	\$44,000,000	320	0	100
13.	Latite Roofing & Sheet Metal	Pompano Beach, FL	\$44,000,000	364	69	31
15.	Kehrer Brothers Roofing	Albers, IL	\$43,000,000	875	2	98
16.	D.C. Taylor Co.	Cedar Rapids, IA	\$42,736,000	350	0	100
17.	Commercial Roofers Inc.	Las Vegas, NV	\$42,000,000	250	10	90
18.	Crowther Roofing & Sheet Metal of FL, Inc.	Pt. Myers, FL	\$40,124,000	450	0	100
19.	United States Roofing Corp.	Norristown, PA	\$36,531,018	250	0	100
20.	Oklahoma Roofing and Sheet Metal	Oklahoma City, OK	\$33,387,154	165	10	90
21.	Insulated Roofing Contractors	New Albany, IN	\$29,000,000	125	0	100
				200	30	70
				200	0	100
				210	2	98
				550	70	30
				175	0	100
27.	Evans Roofing Company, Inc.	Elmira, NY	\$27,131,007	195	0	100
28.	Parsons Roofing	Waco, TX	\$25,000,000	150	5	95
29.	KPost Company	Dallas, TX	\$24,800,000	250	0	100
30.	Bone Dry Roofing, Inc.	Indianapolis, IN	\$24,000,000	80	95	5
31.	D&D Roofing Inc	Commerce City, CO	\$23,966,433	185	15	85
32.	CMR Construction & Roofing	Fort Worth, TX	\$23,257,387	250	60	40
33.	Metalmaster Roofmaster	McHenry, IL	\$23,000,000	150	0	100
34.	Hayden Building Maintenance Corp.	West Nyack, NY	\$22,900,000	70	10	90
35.	Burns & Scalo Roofing Company	Pittsburgh, PA	\$21,595,433	218	10	90
36.	Wayne's Roofing, Inc.	Sumner, WA	\$20,989,000	98	0	100
37.	Feazel Roofing Company	Westerville, OH	\$18,700,000	270	90	10
37.	Roof Systems of VA, Inc.	Richmond, VA	\$18,700,000	175	5	95
39.	Enterprise Roofing Service, Inc.	Concord, CA	\$18,600,000	80	0	100
40.	Jottan, Inc.	Florence, NJ	\$16,800,000	120	0	100
41.	Mastercraft Exteriors	Rockton, IL	\$16,574,301	66	95	5
42.	Aetna Roofing Corp.	Trenton, NJ	\$16,500,000	75	0	100
43.	Perry Roofing Contractors	Gainesville, FL	\$16,200,000	150	12	88
44.	BRI Roofing & Sheet Metal, LLC	Haslet, TX	\$15,556,000	115	0	100
45.	Colorado Roofing & Exteriors, LLC	Sheridan, CO	\$15,525,000	65	80	20
46.	Turner Roofing & Sheet Metal	Broken Arrow, OK	\$15,200,000	106	50	50
47.	Academy Roofing & Sheet Metal	Pompano Beach, FL	\$15,000,000	140	25	75
47.	Interstate Roofing, Inc.	Portland, OR	\$15,000,000	200	60	40
49.	Great Plains Roofing & Sheet Metal	Kansas City, KS	\$14,895,236	95	0	100
50.	The Roofing Company	Granby, CO	\$14,500,000	250	30	70
51.	National Roofing Company	Albuquerque, NM	\$13,800,000	110	2	98

Parsons Roofing Named Top 28th Roofing Contractor in the Country!

Note: The information on this list was self-reported by respondents between February and July of 2010



Take a Tour of the *Duro-Last Factory*



PARSONS * ROOFING

SINCE 1948

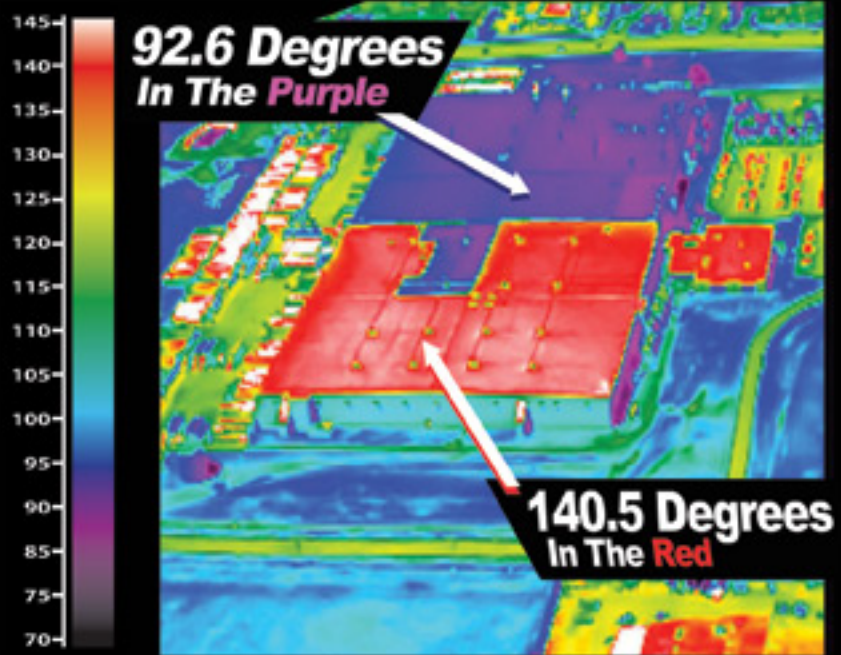


See How The Best Roof in The World Is Made...



COOL ZONE

THE WORLD'S COOLEST ROOF



The aerial photographs above show the Coca Cola project at the halfway point of installation. The photograph on the left shows the white Duro-Last roof being installed over the old tar and gravel (built-up) roof system. The infrared photograph on the right clearly exhibits the extreme differences in temperature of the Duro-Last roof at **92.6 degrees (in purple)** and the Tar and Gravel roof at **140.5 degrees (in red)**. The high Reflectivity and Emissivity of the Duro-Last "Cool Zone" membrane dramatically reduces roof surface temperatures.

on the Roof



The Thermal Gun Difference!!!



- Reduces A/C Work Load
- Reduces Utility Bills

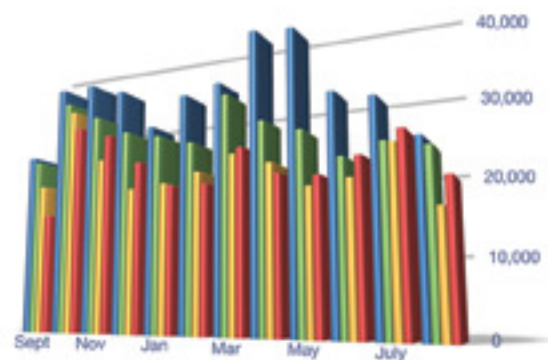
Saves you Money

Lower Inside Temperature = Lower Utilities = A Roof That Pays For Itself!!!

Save Up To 40% on your energy bill

Hallsburg ISD
 Kilowatts Usage
 Building Size 15,952 sq.ft
 September 1997 - August 2001
 (Roof Installed May 1998)

September 1997 - August 2001



MONEY \$AVED

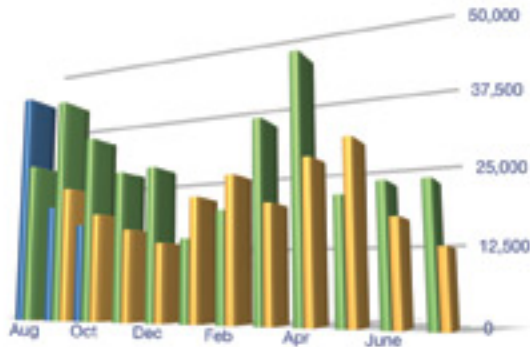
Overall Percentage Saved 33%
 Total Kilowatts Saved 126,014.10
 A Savings of \$12,601.41 per year
 (At 10 Cents a Kilowatt)
 This Roof Paid for Itself in 3.5 Years

	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July	Aug
97-98	25,757	35,909	35,747	34,153	28,425	32,297	33,304	29,703	39,255	30,208	29,032	23,664
98-99	25,009	33,468	30,892	29,154	27,108	25,695	31,636	27,595	25,833	21,948	23,361	22,462
99-00	21,283	32,099	24,487	19,536	20,427	21,602	23,610	22,036	18,681	19,297	23,192	15,354
00-01	16,926	29,409	27,996	23,692	20,067	19,962	24,361	20,517	19,915	21,973	24,682	18,776

PROOF: ACTUAL UTILITY BILLS

Evant ISD
 Kilowatts Usage
 Building size: 36,676 sq.ft
 October 2004 - February 2007
 (Roof Installed November 2005)

October 2004 - February 2007



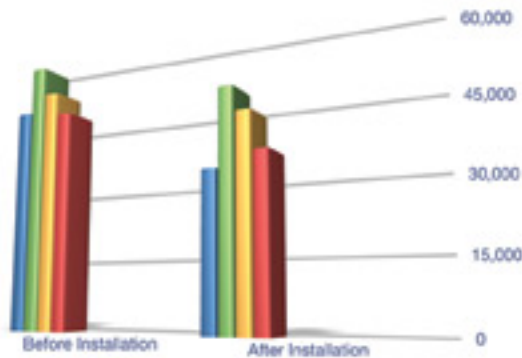
MONEY \$AVED

Overall Percentage Saved 29%
 Total Kilowatts Saved 71,040
 A Savings of \$10,656 per year
 (At 15 Cents a Kilowatt)
 Roof Will Pay For Itself in 13 Years.

	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	June	July
2004	42,000	20,640	17,120									
2005	28,720	40,480	32,960	26,240	26,640	14,160	18,560	33,280	43,600	20,000	21,760	21,680
2006	19,520	24,000	18,960	16,000	13,520	21,040	24,400	19,440	26,320	28,880	16,400	11,920
2007						9,520	16,000					

St.Louis Catholic School

October 2004 - February 2007



MONEY \$AVED

Overall Percentage Saved 25%
 Total Kilowatts Saved 39,240
 A Savings of \$5,493 per year
 (At 14 Cents a Kilowatt)

	July	Sept	Oct	Nov
Before Installation	48,000	58,000	52,000	47,000
After Installation	32,000	48,000	43,000	35,000

Hallsburg ISD- Jill Muhl

"Hallsburg ISD has been very pleased with the DURO-LAST roof that was installed by Parsons Roofing. The roof has been on approximately 10 years, and we have not had any problems. We would definitely consider using Parsons Roofing for any future roofing projects."

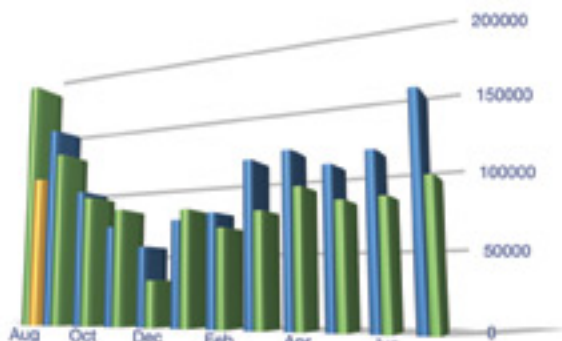
PROOF: ACTUAL UTILITY BILLS

Lake Air Middle School

Kilowatts Usage

Building size: 104,491 sq.ft
September 2005 - August 2007
(Roof Installed August 2006)

September 2005-August 2007



MONEY \$AVED

Overall Percentage Saved 22%
Total Kilowatts Saved 287,797
A Savings of \$43,170 per year
(At 15 Cents a Kilowatt)
Roof Paid For Itself in 6 Years.

	Aug	Sept	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	July
2005-2006	0	144,957	96,372	69,848	55,020	72,264	76,362	109,482	113,739	192,543	109,460	144,218
2006-2007	180,791	125,708	91,516	81,764	31,860	79,451	66,323	76,253	90,000	80,000	81,152	91,916
2007-2008	108,327											

Kings Daughters Clinic

Kilowatts Usage

Building size: 11,800 sq.ft
August 2002-September 2003
(Roof Installed January 2003)

August 2002-September 2003



MONEY \$AVED

Overall Percentage Saved 19%
Total Kilowatts Saved 24,930
A Savings of \$3,740 per year
(At 15 Cents a Kilowatt)
Roof Will Pay For Itself in 11 Years.

Aug - Sept 2002-2003

2002

125,000

2003

105,000

Start Your Savings Today!!!!



The Secretary of Energy
Washington, DC 20585

July 30, 2010

MEMORANDUM FOR HEADS OF EXECUTIVE DEPARTMENTS AND AGENCIES

FROM: STEVEN CHU *Steven Chu*

SUBJECT: Installation of Cool Roofs on Federal Government Buildings

The purpose of this memo is to encourage the Heads of all Federal Agencies to take maximum advantage of cool roof¹ technology in the construction of new Federal buildings and when replacing roofs on existing Federal buildings. I recently instructed Department of Energy (DOE) officials to use cool roofs except if DOE's Office of Energy Efficiency and Renewable Energy (EEER) grants a waiver because a life-cycle cost analysis demonstrates that a cool roof is uneconomical. As a result, unless a waiver is granted, all roof replacements and roofs for new construction throughout DOE must be cool roofs. Moreover, to enhance overall building thermal performance, new roofs on DOE buildings must have a thermal resistance of at least R-30². Adopting similar standards throughout the Federal Government would provide a number of benefits.

The Federal Government is the largest consumer of energy in the Nation. In Executive Order 13514, the President called on the Federal Government to set the example for the Nation on sustainability by reducing energy use and the production of greenhouse gases (GHG). Energy efficiency is one of the lowest cost options for reducing GHG emissions. Buildings account for 40 percent of U.S. energy use and about 35 percent of the Nation's GHGs. Cool roofs, which reflect sunlight and reduce heat gain, are an effective method for reducing building energy use. By reducing heat gain, a cool roof lowers the need for air conditioning and saves energy. Yet, cool roofs do even more. In an urban or campus setting, they reduce the "heat island effect," lowering ambient air temperature and improving air quality.

DOE's Office of Energy Efficiency and Renewable Energy recently issued a document entitled Guidelines for Selecting Cool Roofs. The document is available online at www.eere.energy.gov/femp/. In addition, DOE's Building Technology program has developed a Cool Roof Calculator that can help you quantify the benefits of cool roofs. The calculator is online at www.roofcalc.com.

Further assistance in developing cool roof standards for your Agency is available from DOE's Federal Energy Management Program (FEMP). Please take advantage of the resources provided by this and other DOE programs to assist you in improving your buildings through the use of cool roofs.

¹ To be considered cool, a low-sloped roof (pitch less than or equal to 2:12) must be designed and installed with a minimum 3-year aged solar reflectance of 0.55 and a minimum 3-year aged thermal emittance of 0.75 in accordance with the Cool Roof Rating Council program, or with a minimum 3-year aged solar reflectance index (SRI) of 64 in accordance with ASTM Standard E1980-01. Steep-sloped roofs (pitch exceeding 2:12) must have a 3-year aged SRI of 29 or higher.

² R-30 = 30 hr ft² °F/BTU. Refer to ASHRAE 90.1 "Energy Standard for Buildings Except Low-Rise Residential Buildings."

100910345

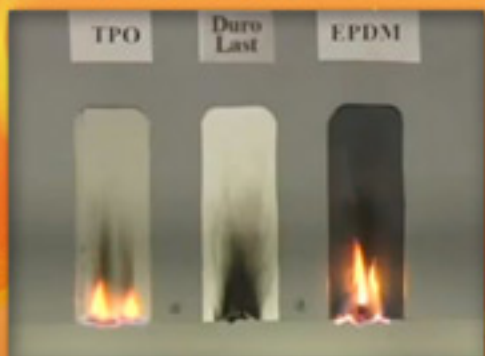




Duro-Last

VS **FIRE**

Duro-Last Passes The Fire Test!



In 2008, Parsons installed the Duro-Last roof membrane on a portion of the First Baptist Church in Temple, TX on January 19, 2010. The Duro-Last roof membrane resists the fire that destroyed the church Sanctuary.



The pictures below show evidence of an unfortunate occurrence on another valued customer's roof involving their AC Unit. The unit caught fire and burst into flames that would have been uncontrollable on other roof systems. Duro-Last helped save this business from sustaining much worse fire damage.



Duro-Last Resists Fire...



DURO-LAST

Roofs Sustained Winds

up to **110**
m.p.h



AFTER
HURRICANE IKE

The San Luis Hotel (A) has a 12 year old **DURO-LAST ROOF** & The Holiday Inn (B) next to it has a **TPO** roof. The San Luis is twice as tall as the Holiday Inn & was therefore subject to more intense winds. You can see the results for yourself!



DURO-LAST vs Modified Bitumen



DURO-LAST vs Built up Roof

With over 70 Million sq.ft. Installed in the Houston area. **DURO-LAST** did not have one single warranty related failure of a roof system.



REASONS Why Duro-Last Is Sustainable

- 0% Waste in Manufacturing Process
- 100% Recyclable
- Custom Pre-Fabrication Reduces Waste
- Energy Efficient (reduces energy waste up to 40%)
- Energy Star Rated
- Highest Reflectivity and Emissivity
- Naturally Fire Resistant
- Long Term Performance (30+Years)
- Best Warranty in the Business
- Duro-Last Roof System = NO TEAR OFF
NO TEAR OFF = No Dumping In Landfills...

**DURO-
LAST®**
Roofing, Inc.
525 Morley Drive
Saginaw, MI 48601

15 YEAR ND L WARRANTY

Warranty No: _____

Duro-Last, Inc. ("Duro-Last") grants this No Dollar Limit ("NDL") warranty to the owner ("Owner") of a building containing a Duro-Last Roofing System ("D-L System") installed by an Authorized Dealer/Contractor ("Contractor"), subject to the conditions and limitations contained herein.

Duro-Last's obligation during the 1st through the 15th years shall be to repair any leak in the D-L System caused by any defect in a component of the D-L System or by the workmanship of the Contractor, but only as said workmanship pertains to the installation of the D-L System itself and not as it pertains to other work performed, if any. Duro-Last's obligation includes, at Duro-Last's option, either the repair or replacement of part or all of the D-L System, and also includes the furnishing of or cost of labor (at the Contractor list price in effect at the time of the repair) to repair the D-L System provided the following conditions are met:

- a) Duro-Last and its Contractor have been paid in full for the D-L System;
- b) The Owner has notified Duro-Last by certified mail, return receipt request, within 30 days of the discovery any leak or other alleged D-L System failure;
- c) The Owner allows Duro-Last's employees or agents or its Contractor access to the D-L System including, if necessary, the removal and replacement by Owner at Owner's expense of any and all rooftop overburden;
- d) Duro-Last authorizes the repair, and,
- e) At Duro-Last's option, either Duro-Last's own employees or agents or a Contractor makes the repair.

LIMITATIONS

- 1) This limited warranty does not apply to a D-L System installed on a single-family residence.
- 2) Duro-Last is not liable for any D-L System failure nor for subsequent damages arising from causes outside Duro-Last's control including, but not limited to:
 - a) Damage caused by fire, lightning, hurricane, gale, hail, tornado, flood, earthquake or acts of God; or
 - b) Damage caused by accident, vandalism, intentional act, negligence or failure to use reasonable care, whether on the part of the Owner or another; or
 - c) Damage caused by any unauthorized modification to the D-L System including, but not limited to, damage caused by unauthorized components used in installation or repair, or by additional equipment or structures added to or made a part of the roof, or by traffic, or by chemicals not normally found in nature or the like; or
 - d) Damage caused by defects in the building design; or
 - e) Interior condensation and/or moisture entering the D-L System through walls, copings, structural defects, HVAC Systems, or any part of the building structure, including from adjacent buildings.
- 3) Duro-Last does not warrant the watertightness of metal products that are located outside of the termination of the Duro-Last membrane.
- 4) Duro-Last does not warrant against color change and/or pattern change and/or print change in the D-L System.
- 5) This limited warranty passes to future Owners of the building for the full fifteen (15) years hereof.
- 6) This limited warranty becomes effective only upon signature by both an authorized Duro-Last representative and the original Owner.
- 7) This limited warranty is governed in all respects by the laws of the State of Michigan, regardless of the state of purchase or installation.
- 8) Duro-Last does not waive any rights under this limited warranty by refraining from exercising its rights in full in one or more instances.

THE REMEDIES STATED HEREIN ARE THE SOLE AND EXCLUSIVE REMEDIES PROVIDED BY DURO-LAST FOR ALLEGED FAILURE OF THE D-L SYSTEM, OR FOR CONTRACTOR WORKMANSHIP. THIS LIMITED WARRANTY ALSO COVERS CONSEQUENTIAL DAMAGES DERIVED FROM LEAKS CAUSED BY DEFECTS WARRANTED AGAINST ABOVE. THERE ARE NO WARRANTIES OF MERCHANTABILITY OR OF FITNESS FOR A PARTICULAR PURPOSE (EITHER EXPRESS OR IMPLIED) THAT EXTEND BEYOND THE FACE OF THIS LIMITED WARRANTY; DURO-LAST EXPRESSLY DISCLAIMS ANY SUCH FURTHER WARRANTIES.

If DURO-LAST'S Authorized Dealer/Contractor made any statements about DURO-LAST'S merchandise and services, those statements are not warranties, cannot be relied upon by Owner, and are not part of the contract for sale or installation.

DURO-LAST, ®INC.

Date

Signature of Authorized Duro-Last Representative

Customer's Signature

Address of Building

Name of Building

City, State & Zip of Building

Bldg. Designation: _____ Sq. Foot: _____

Installed By

Serial Number: _____

DL-15 CCM 3/08



How we promote **TIPS**

Email Blasts

PARSONS ROOFING
COOPERATIVE
TIPS/TAPS
PURCHASING SYSTEMS

WHAT DOES TIPS / TAPS PROVIDE?

- Quick and efficient delivery of goods and services by contracting with * high performance vendors.
- State of the art purchasing procedures to insure the most competitive contracts.
- Assist entities in maintaining the essential controls for budget and accounting purposes.
- Provide competitive price solicitation and bulk purchasing for multiple government entities.
- Equalize purchasing power for smaller entities that are notable to command the best contracts for themselves.
- Maintain credibility and confidence in business procedures by maintaining open competition for purchases and by complying with purchasing laws and ethical business practices.

THERE IS NO MEMBERSHIP FOR TIPS MEMBERS!!!

We E-Mail Blast approximately 7000 potential clients twice a month. We strive to keep Parsons Roofing and Buyboard fresh in peoples minds.

PARSONS ROOFING
Region 6
WHO'S getting another Duro-Last Roof?
Blinn College

PARSONS ROOFING
NATIONWIDE
REGION 1
Use Your Stimulus \$\$\$
To Buy a GREEN Roof that makes you money!
Turn Economic Repair Into Roof Repair!

PARSONS ROOFING
SINCE 1948
Use Grant \$\$\$ for Energy Improvements
Upgrade to a approved roof.
Join cities already benefiting
We Can Assist You with the Grant Process

We try constantly redesign our emailers to keep a fresh look. So the potential client does not get board with the same old emailer.

PARSONS * ROOFING

SINCE 1948

Web

- We advertise the TIPS/TAPS Cooperative Purchasing Systems on our website on our schools portfolio page.
- We receive numerous requests for more information through our website.

SINCE 1948



PARSONS COMMERCIAL ROOFING



Coca-Cola Ill Corp Generals Headquarters Walmart Splendora ISD

Commercial • Industrial • Government • Schools

THE NATION'S
LARGEST DURO-LAST
CONTRACTOR





**DURO-LAST
CONTRACTOR
OF THE YEAR
2006-2014**

**RANKED 26TH
OUT OF THE
TOP 100 U.S.
ROOFING COMPANIES**

Bonded & Insured

[HOME](#) | [COMMERCIAL](#) | [RESIDENTIAL](#) | [PORTFOLIO](#) | [ABOUT US](#) | [COMMUNITY](#) | [IN MEMORY OF](#) | [CONTACT US](#)

Portfolio: Schools

Parsons Roofing has installed the Duro-Last Roofing System in over 100 school districts, that's over 260 schools that are benefiting from an energy saving white roof. Our experienced team of over 150 employees are here to ensure you get the best service, the best price and the best warranty in the business.

For more information or to schedule a Free Roof Evaluation, please [contact us](#) at 877-881-1733.
[Why Choose Parsons Roofing?](#)

Purchase your next roof through



We have installed roofs on
over 100 School Districts State Wide
Serving all of Texas and Oklahoma

**SAVE UP TO 30%
ON YOUR ENERGY COST
WITH A WHITE
DURO-LAST ROOF**

Trade Shows

- We attend several trade shows a year, in which we give presentations about our company's services.
- We counsel potential clients on how to make their purchase quick and painless.



Salesmen

Our dedicated sales team is ultimately the best way of getting the word out about TIPS/TAPS.



4809 E. Thistle Landing Dr.
Phoenix, AZ 85044
602-296-0641

37 N. Orange Ave. Ste. #500
Orlando, FL 32801
407-442-0356

405 Briarwood Ste #103
Jackson, MS 39206
601-206-0788

Stuart Parsons, Owner
stuart@parsons-roofing.com

702 N. 129th Ste. #107
Omaha, NE 6854
402-215-0411

4801 Lang N.E. Ste. #100
Albuquerque, NM 87109
505-814-1616

4640 S. Carrolton Ave.
New Orleans, LA 70119
504-265-9556

4745 W. 136th St.
Leawood, KS 66224
913-534-8567

5540 N. Academy Blvd. Ste. #220
Colorado Springs, CO 80918
716-896-2501

5909 N.W. Expwy Ste. #234
Oklahoma City, OK 73132
405-475-2725



Headquarters
605 E. Central
Waco, TX 76705

**Terry Dawson,
Regional Manager**
terry@parsons-roofing.com



9500 Ray White 2nd Fl.
Ft. Worth, TX 76244
817-745-4655

**Wendell Olson
Regional Manager**
wendell@parsons-roofing.com



700 Lavacca Ste. #1400
Austin, TX 78701
512-264-0606

**Kevin Strain,
Regional Manager**
kevin@parsons-roofing.com

11811 N. Freeway 5th Fl.
Houston, TX 77060
281-591-6276

8000 IH-10 W. Ste. #600
San Antonio, TX 79101
210-340-1610

605 N. Baird Ste. #200
Midland, TX 79701
432-685-3014



112 SW 8th Ave. Ste. #301
Amarillo, TX 79101
806-220-2995

**Roger Parsons,
Regional Manager**
roger@parsons-roofing.com



7557 Rambler Rd. Ste #700
Dallas, TX 75231
214-361-0174

**Dave Floyd,
Regional Manager**
dave@parsons-roofing.com



Schools and Government Entities

We've Worked With...

- Academy ISD
- Agua Dulce ISD
- Amber-Pocasset PS
- Anadarko PS
- Anderson-Shiro ISD
- Anton ISD
- Atlanta ISD
- Austin Community College
- Avalon ISD
- Axtell ISD
- Banquete ISD
- Bartlett ISD
- Baylor University
- Bell County
- Bellville ISD
- Belton ISD
- Bethel Public Schools
- Bishop Dunne Private School
- Blanket ISD
- Blinn College
- Blooming Grove ISD
- Bosqueville ISD
- Brazos River Authority
- Bremond ISD
- Brenham ISD
- Brownsboro ISD
- Brownwood ISD
- Bruceville-Eddy ISD
- Burton ISD
- Caldwell ISD
- Cameron County
- Canute PS
- Cayuga ISD
- Centerville ISD
- Central Heights ISD
- Central Texas College
- Central Texas Council of Government
- Central Texas Housing Consortium
- Cherokee County
- Cherokee ISD
- Chillicothe ISD
- Chilton ISD
- China Spring ISD
- Cisco ISD
- City of Austin
- City of Bandera
- City of Blooming Grove
- City of Clifton
- City of Desoto
- City of Greenville
- City of Hamilton
- City of Hewitt
- City of Lampasas
- City of Lewisville
- City of Marlin
- City of McGregor
- City of Mexia
- City of Palestine
- City of Pharr
- City of Point Comfort
- City of Temple
- City of Waco
- City of Woodway
- Clifton ISD
- Clyde ISD
- College Station ISD
- Colmesneil ISD
- Comfort ISD
- Connally ISD
- Coolidge ISD
- Cooper Foundation
- Copperas Cove ISD
- Copperas Cove Police Station
- Corrigan-Camden ISD
- Coryell County
- Court of Round Rock
- Crane County
- Crane ISD
- Crawford ISD
- Daingerfield-Lonestar ISD
- Dawson ISD
- Decatur ISD
- Del Rio ISD
- Department of the Navy
- Department of Veterans Affairs
- DeSoto ISD
- Dew ISD
- Dublin ISD
- Elgin ISD
- Episcopal High School
- Erath County
- Eula ISD
- Evadale ISD
- Evant ISD
- Excelsior ISD
- Fairfield ISD
- Falls County
- Fayetteville ISD
- Floydada Post Office
- Fort Davis ISD
- Fort Worth ISD
- Friend PS
- Frost ISD
- Fruitvale ISD
- Gatesville ISD
- Gholson ISD
- Gillespie County Courthouse
- Gladewater Post Office
- Goldthwaite ISD
- Goodrich ISD
- Graham ISD
- Grand Prairie ISD
- Groesbeck ISD
- Habitat For Humanity
- Hallsburg ISD
- Hamilton ISD

- *Hamlin ISD*
- *Harlingen ISD*
- *Hill College*
- *Hillsboro ISD*
- *Huntsville ISD*
- *Ira ISD*
- *Italy ISD*
- *Itasca ISD*
- *Jasper ISD*
- *Joaquin ISD*
- *Jourdanton Post Office*
- *Junction ISD*
- *Kerens ISD*
- *Killeen ISD*
- *Kimble County Sheriffs*
- *Knox City ISD*
- *Laguna Madre Water District*
- *LaVega ISD*
- *LBJ Library*
- *Leon ISD*
- *Liberty Hill ISD*
- *Limestone Coutny*
- *Lorena ISD*
- *Lott Post Office*
- *Lytle ISD*
- *M.H.M.R.*
- *Marathon ISD*
- *Marlin ISD*
- *Mart ISD*
- *McCamey ISD*
- *McGregor ISD*
- *McLennan Community College*
- *McLennan County*
- *McLeod ISD*
- *Medina ISD*
- *Meridian ISD*
- *Meridian TxDot*
- *Methodist Children's Home*
- *Mexia ISD*
- *Midway ISD*
- *Moody ISD*
- *Mt. Calm ISD*
- *Mullin ISD*
- *Navarro Central Appraisal District*
- *Navarro College*
- *Neches ISD*
- *New Boston ISD*
- *Oakwood ISD*
- *Odessa College*
- *Oglesby ISD*
- *Onalaska ISD*
- *Orangefield ISD*
- *Overton ISD*
- *Palestine ISD*
- *Palmer ISD*
- *Paris Jr. College*
- *Pharr - San Juan - Alamo ISD*
- *Pleasanton ISD*
- *Port Neches-Groves ISD*
- *Queen City ISD*
- *Reicher Catholic School*
- *Rio Brazos Education*
- *Roff PS*
- *Rogers ISD*
- *Rosebud-Lott ISD*
- *Round-Top Carmine ISD*
- *Sabinal ISD*
- *Salado ISD*
- *Shelbyville ISD*
- *Sinton Post Office*
- *Smithville ISD*
- *Snook ISD*
- *Somerset ISD*
- *Somerville ISD*
- *Southside ISD*
- *Southwest Texas Jr. College*
- *Splendora ISD*
- *Spur ISD*
- *St. Francis Kindergarden and Nursery*
- *St. Louis Catholic School*
- *Stephen F. Austin University*
- *Stonewall Mall Post Office*
- *Sulphur Springs ISD*
- *SWARISC*
- *Teague ISD*
- *Temple College*
- *Temple ISD*
- *Texas Department of Health*
- *Texas State Technical College*
- *Tidehaven ISD*
- *Trinity ISD*
- *Tulia ISD*
- *Union Hill ISD*
- *University of Mary Hardin Baylor*
- *University of North Texas Health Science*
- *University of Texas*
- *Valley Mills ISD*
- *Vernon ISD*
- *Waco ISD*
- *Ward County*
- *Warner PS*
- *West Hardin ISD*
- *West ISD*
- *Whitney ISD*
- *WIC Program Project*
- *Williamson County*
- *Willis ISD*
- *Wortham ISD*



Schools Portfolio

Reg 1



Reg 2



PARSONS * ROOFING

SINCE 1948



Reg 3



Tidehåven ISD
El Maton, TX
Reg. 3



Calhoun County ISD
Port Lavaca, TX
Reg. 3

Reg 4



Episcopal High School
Houston, TX
Reg. 4

PARSONS ★ ROOFING

SINCE 1948



Reg 5

PARSONS * ROOFING

SINCE 1948



Port Neches - Groves ISD
Port Neches, TX
Reg. 5



Port Neches-Groves ISD
Port Neches, TX
Reg. 5



West Hardin ISD
Saratoga, TX
Reg. 5



Reg 6



Reg 7

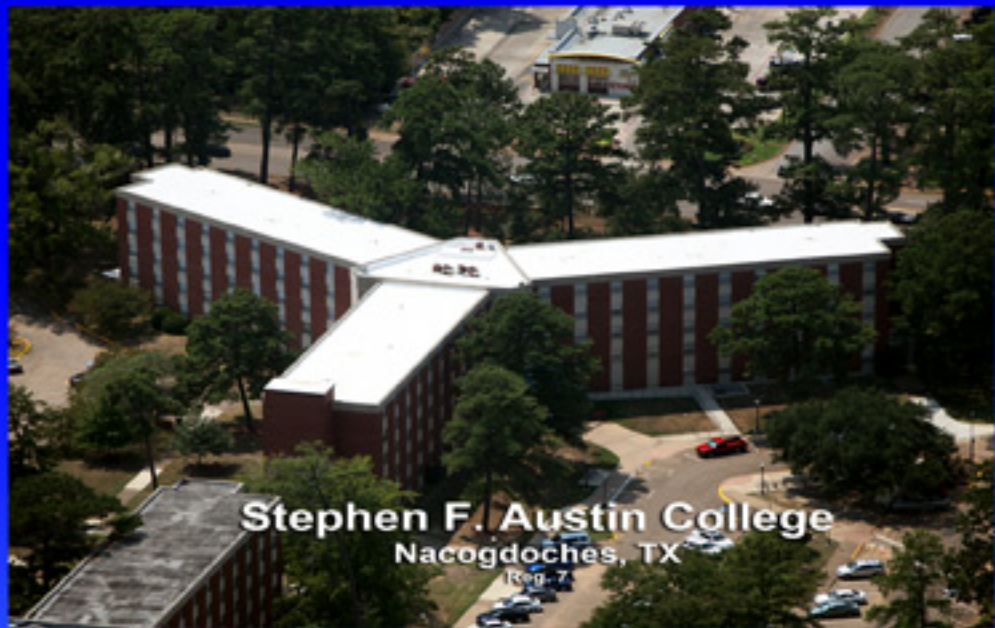


PARSONS * ROOFING

SINCE 1948



Reg 7



Reg 8



PARSONS ★ ROOFING

SINCE 1948



Reg 8



Daingerfield - Lone Star ISD
Daingerfield, TX
Reg. 8



New Boston ISD
New Boston, TX
Reg. 8

PARSONS ★ ROOFING

SINCE 1948



Reg 9

PARSONS ★ ROOFING

SINCE 1948



Chillicothe ISD - High School
Chillicothe, TX
Reg. 9



Chillicothe ISD - Elementary School
Chillicothe, TX
Reg. 9



Vernon ISD
Vernon, TX
Reg. 9

Reg 10

PARSONS ★ ROOFING

SINCE 1948



DeSoto ISD
DeSoto, TX
Reg. 10



Grand Prairie ISD
Grand Prairie, TX
Reg. 10



Palmer ISD Middle School
Palmer, TX
Reg. 10

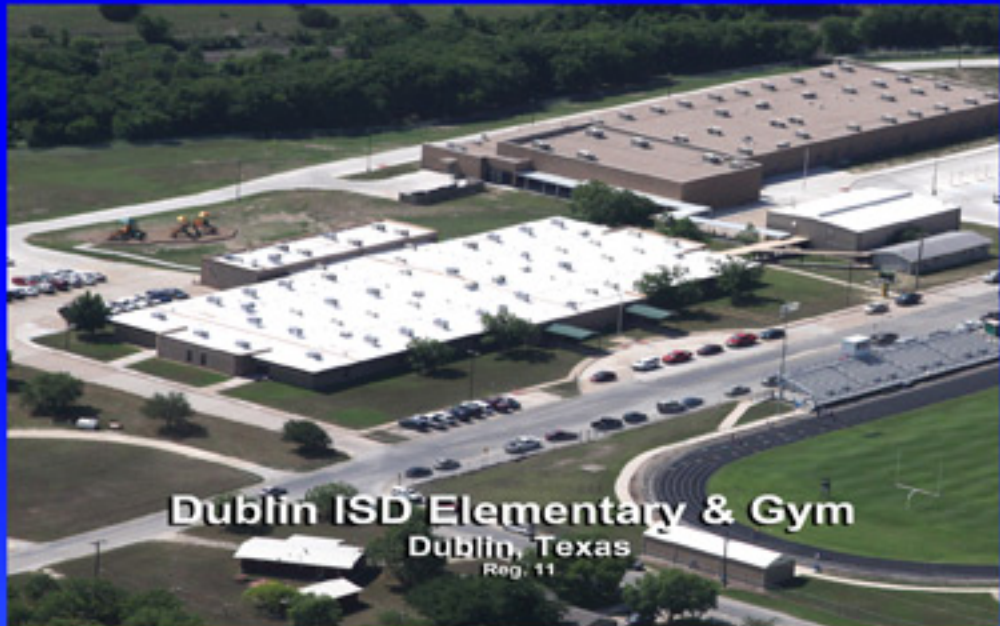
Reg 11

PARSONS ★ ROOFING

SINCE 1948



Decatur ISD
Decatur, TX
Reg. 11



Dublin ISD Elementary & Gym
Dublin, Texas
Reg. 11



University of North Texas
Health Science Center
Reg. 11



Reg 12

PARSONS * ROOFING

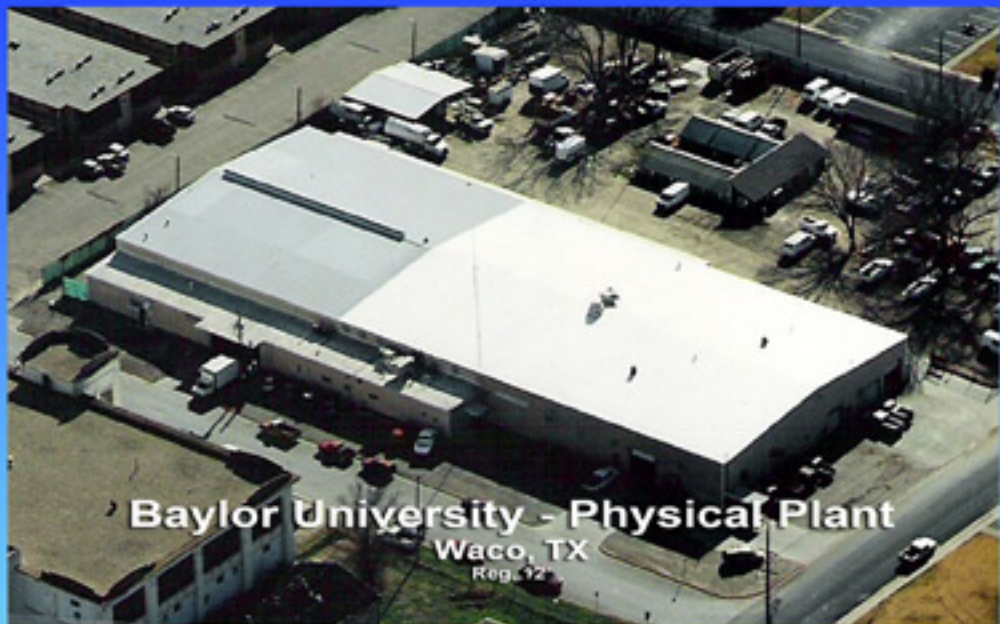
SINCE 1948



Baylor University - Clifton Robinson Tower
Waco, TX
Reg. 12



Ferrell Center
Waco, TX
Reg. 12



Baylor University - Physical Plant
Waco, TX
Reg. 12

Reg 12

PARSONS ★ ROOFING

SINCE 1948



Baylor University - Morrison Hall
Waco, TX
Reg. 12



E.O.A.C.
Waco, TX
Reg. 12



McLennan Community College
Physical Plant
Waco, TX
Reg. 12



Reg 12

PARSONS ★ ROOFING

SINCE 1948



McLennan Community College - Ranch
Waco, TX
Reg. 12



McLennan Community College - Gym
Waco, TX
Reg. 12



Methodist Boys School
Waco, TX
Reg. 12



Reg 12

PARSONS ★ ROOFING

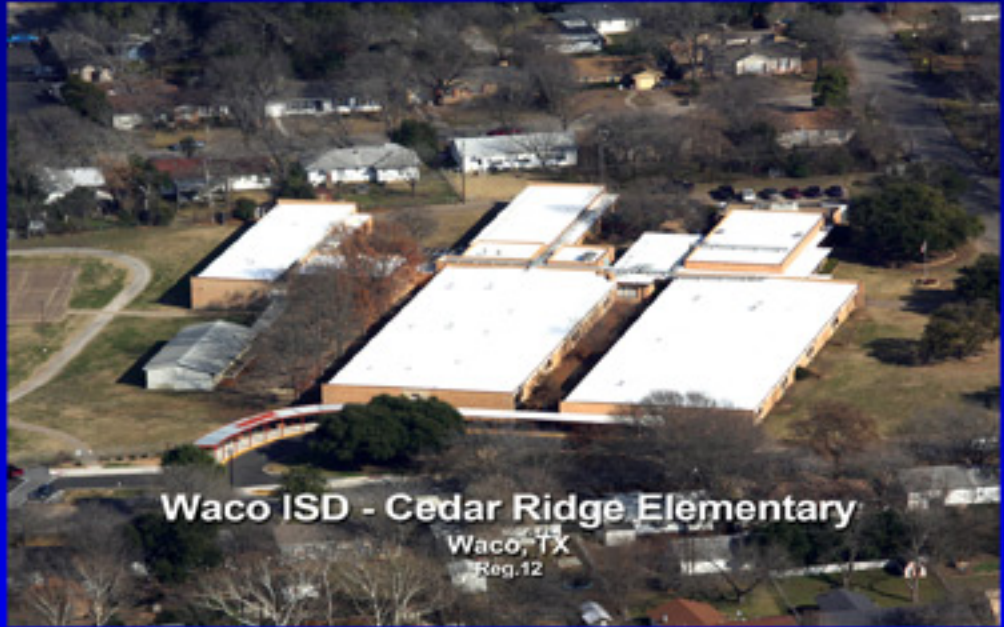
SINCE 1948



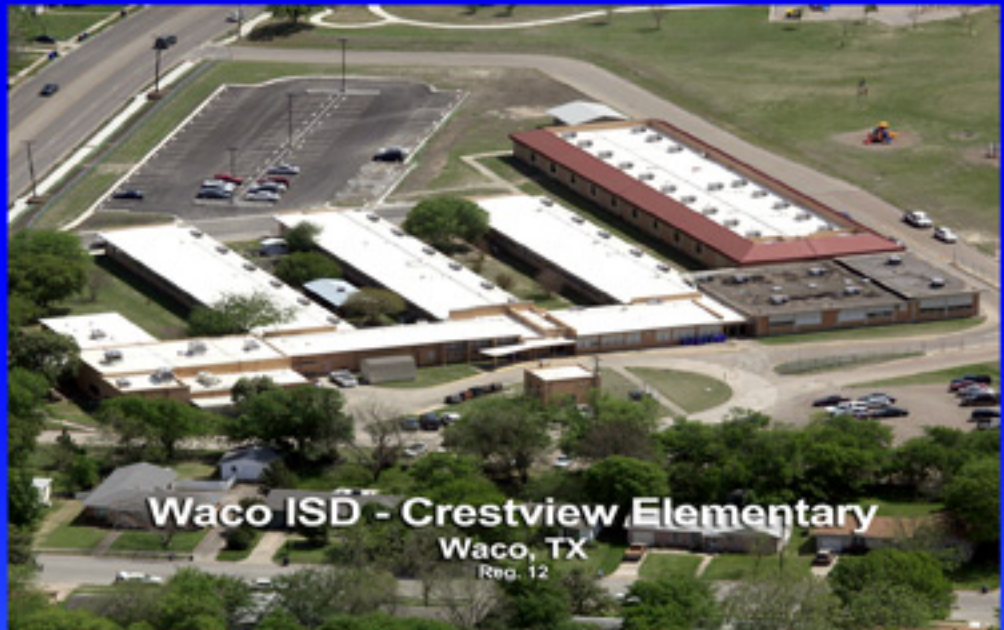
Reg 12

PARSONS * ROOFING

SINCE 1948



Waco ISD - Cedar Ridge Elementary
Waco, TX
Reg. 12



Waco ISD - Crestview Elementary
Waco, TX
Reg. 12



Waco ISD - Kendrick Elementary
Waco, TX
Reg. 12

Reg 12

PARSONS ★ ROOFING

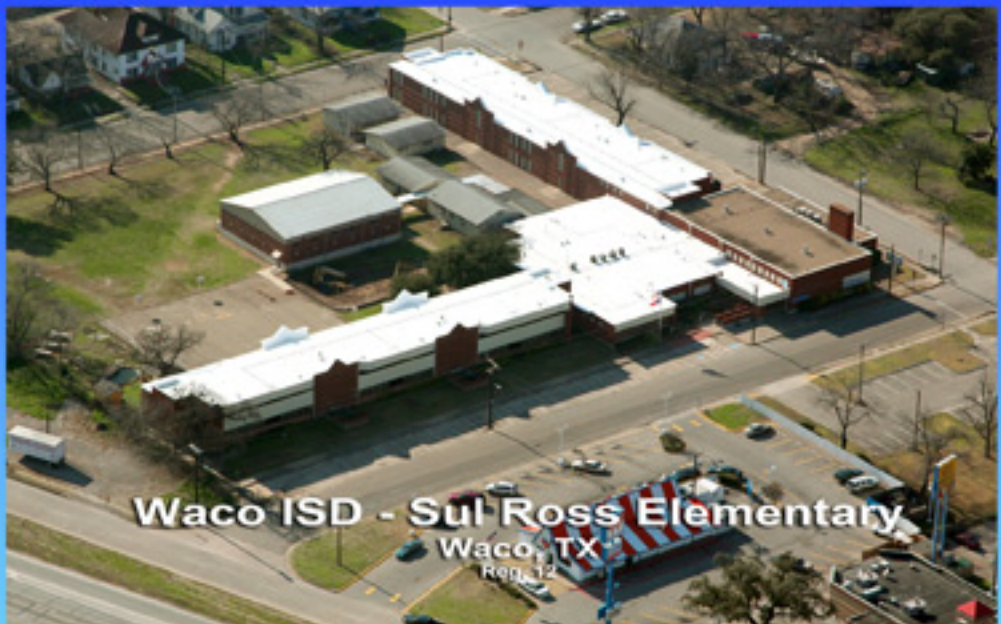
SINCE 1948



Waco ISD - Lake Air Middle School
Waco, TX
Reg. 12



Waco ISD - Meadowbrook Elementary
Waco, TX
Reg. 12



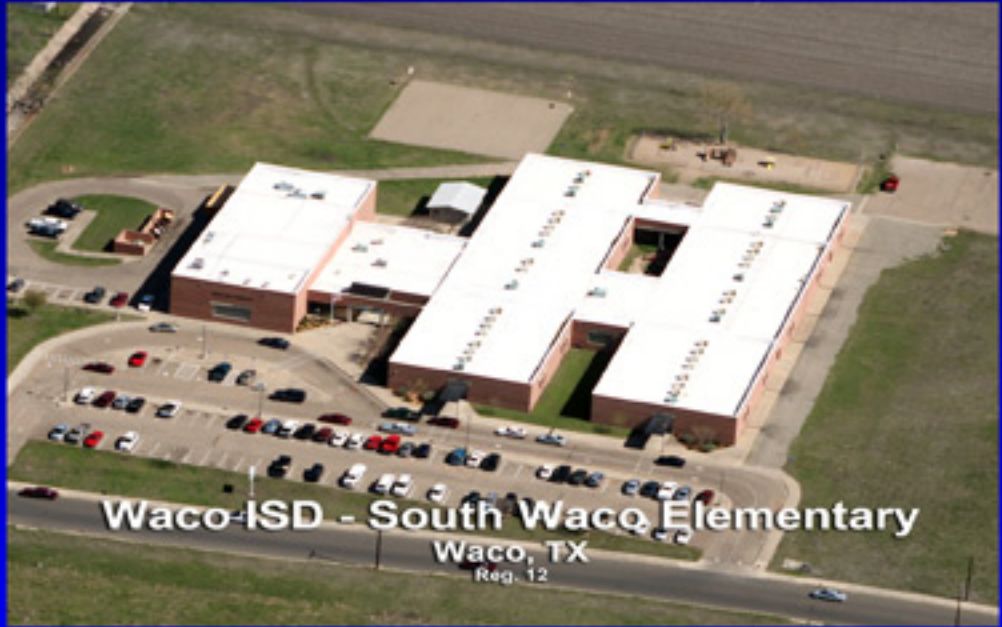
Waco ISD - Sul Ross Elementary
Waco, TX
Reg. 12



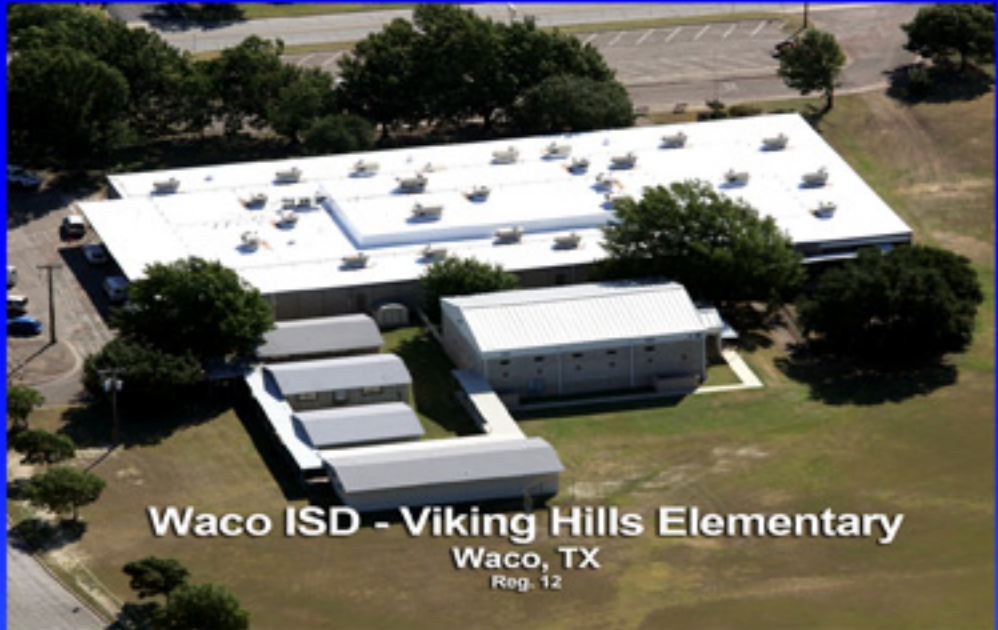
Reg 12

PARSONS ★ ROOFING

SINCE 1948



Waco-isd - South Waco Elementary
Waco, TX
Reg. 12



Waco ISD - Viking Hills Elementary
Waco, TX
Reg. 12



Killeen ISD
Jackson Professional Learning Center
Killeen, TX
Reg. 12



Reg 12

PARSONS ★ ROOFING

SINCE 1948



Killeen ISD
Administration Facility and Services Building
Killeen, TX
Reg. 12



Killeen ISD - Bellaire Elementary
Killeen, TX
Reg. 12



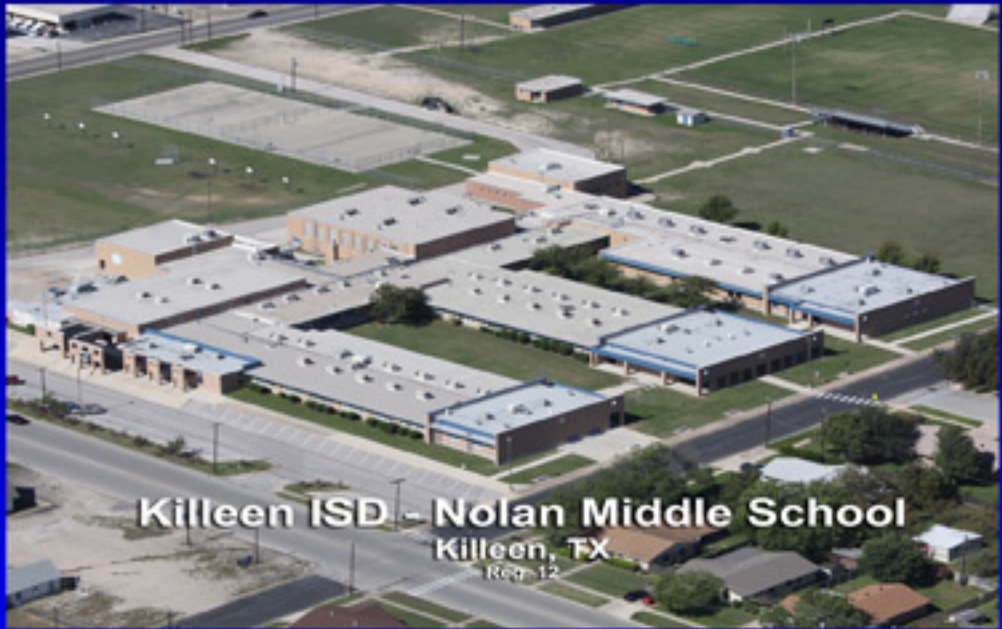
Killeen ISD - Ellison High School
Killeen, TX
Reg. 12



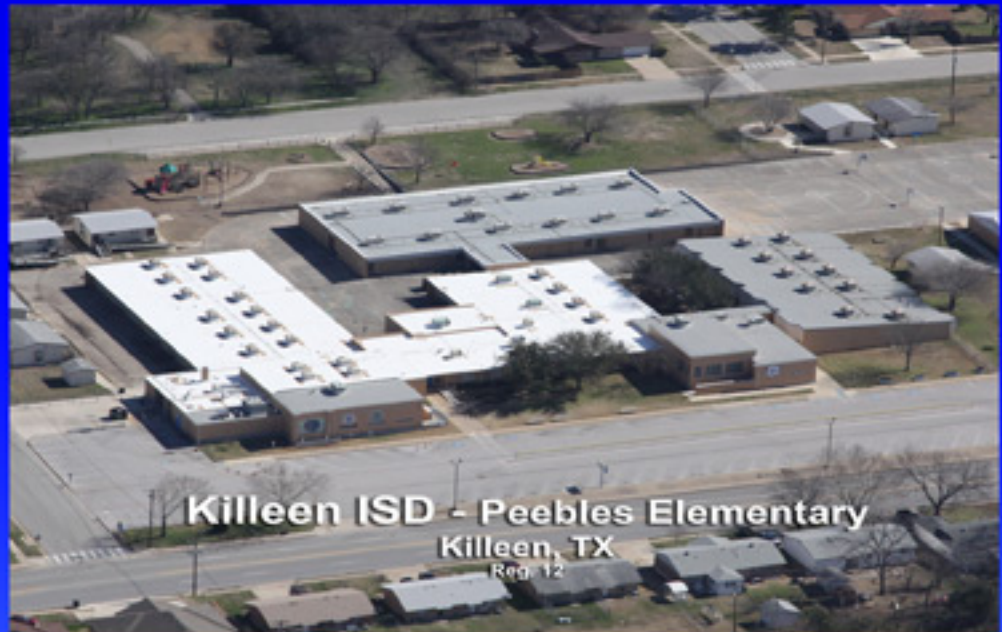
Reg 12

PARSONS ★ ROOFING

SINCE 1948



Killeen ISD - Nolan Middle School
Killeen, TX
Reg. 12



Killeen ISD - Peebles Elementary
Killeen, TX
Reg. 12



Killeen ISD - West Ward Elementary
Killeen, TX
Reg. 12



Reg 12

PARSONS ★ ROOFING

SINCE 1948



Killeen ISD - Central Warehouse
Killeen, TX
Reg. 12



Temple College
Temple, TX
Reg. 12



Temple ISD
Temple, TX
Reg. 12



Reg 12

PARSONS ★ ROOFING

SINCE 1948



La Vega ISD
Bellmead, TX
Reg. 12



La Vega ISD
Bellmead, TX
Reg. 12



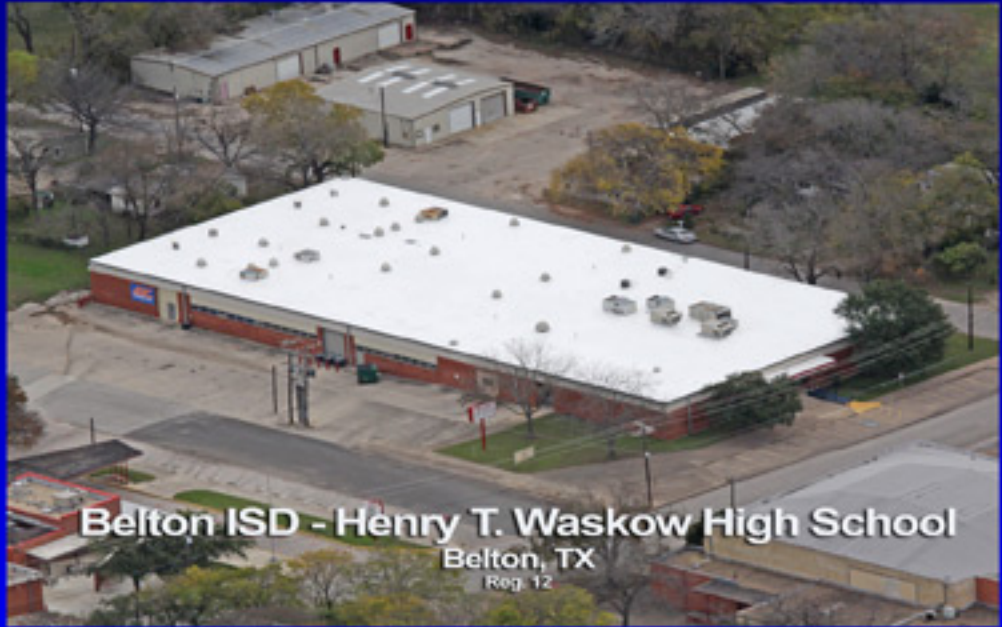
Connally ISD
Waco, TX
Reg. 12



Reg 12

PARSONS ★ ROOFING

SINCE 1948



Belton ISD - Henry T. Waskow High School
Belton, TX
Reg. 12



Midway ISD - Elementary School
Hewitt, TX
Reg. 12



Midway ISD - High School
Hewitt, TX
Reg. 12



Reg 12

PARSONS ★ ROOFING

SINCE 1948



Midway ISD - Intermediate
Hewitt, TX
Reg. 12



Midway ISD Spring Valley Elementary
Hewitt, TX
Reg. 12



West ISD
West, TX
Reg. 12



Reg 12

PARSONS * ROOFING

SINCE 1948



Bartlett ISD
Bartlett, TX
Reg. 12



Blooming Grove ISD
Blooming Grove, TX
Reg. 12



Bruceville - Eddy ISD
Eddy, TX
Reg. 12



Reg 12

PARSONS ★ ROOFING

SINCE 1948



Chilton ISD
Chilton, TX
Reg. 12



Clifton ISD - Intermediate School
Clifton, TX
Reg. 12



Clifton ISD - Middle School
Clifton, TX
Reg. 12



Reg 12

PARSONS * ROOFING

SINCE 1948



Reg 12

PARSONS ★ ROOFING

SINCE 1948



Reg 12

PARSONS ★ ROOFING

SINCE 1948



Mexia ISD - Elementary School
Mexia, TX
Reg. 12



Mullin ISD
Mullin, TX
Reg. 12



Dew ISD
Teague, TX
Reg. 12



Reg 12

PARSONS ★ ROOFING

SINCE 1948



Reg 12



Navarro College
Mexia, TX
Reg. 12



Waco ISD - GW Carver
Waco, Tx
Reg. 12

Reg 13



Austin Community College
Austin, TX
Reg. 13

PARSONS * ROOFING

SINCE 1948



Reg 13

PARSONS ★ ROOFING

SINCE 1948



Reg 13



UT Rec Center
Austin, TX
Reg. 13

Reg 14



Cisco ISD - Elementary School
Cisco, TX
Reg. 14



Cisco ISD - High School
Cisco, TX
Reg. 14

PARSONS * ROOFING

SINCE 1948



Reg 14

PARSONS ★ ROOFING

SINCE 1948



Eula ISD
Clyde, TX
Reg. 14



Hamlin ISD
Hamlin, TX
Reg. 14



Ira ISD
Ira, TX
Reg. 14

Reg 15



Cherokee ISD
Cherokee, TX
Reg. 15

Reg 16



Tulia ISD - High School
Tulia, TX
Reg. 16



Tulia ISD - Highland Elementary School
Tulia, TX
Reg. 16

PARSONS * ROOFING

SINCE 1948



Reg 16



Tulia ISD - Swinburn Elementary
Tulia, TX
Reg. 16

Reg 18



Buena Vista
Imperial, TX
Reg. 18



Crane ISD
Crane, TX
Reg. 18

PARSONS * ROOFING

SINCE 1948



Reg 18

PARSONS ★ ROOFING

SINCE 1948



Crane ISD
Crane, TX
Reg. 18



McCamey ISD
McCamey, TX
Reg. 18



Odessa Globe Theater
Odessa, TX
Reg. 18



Reg 18

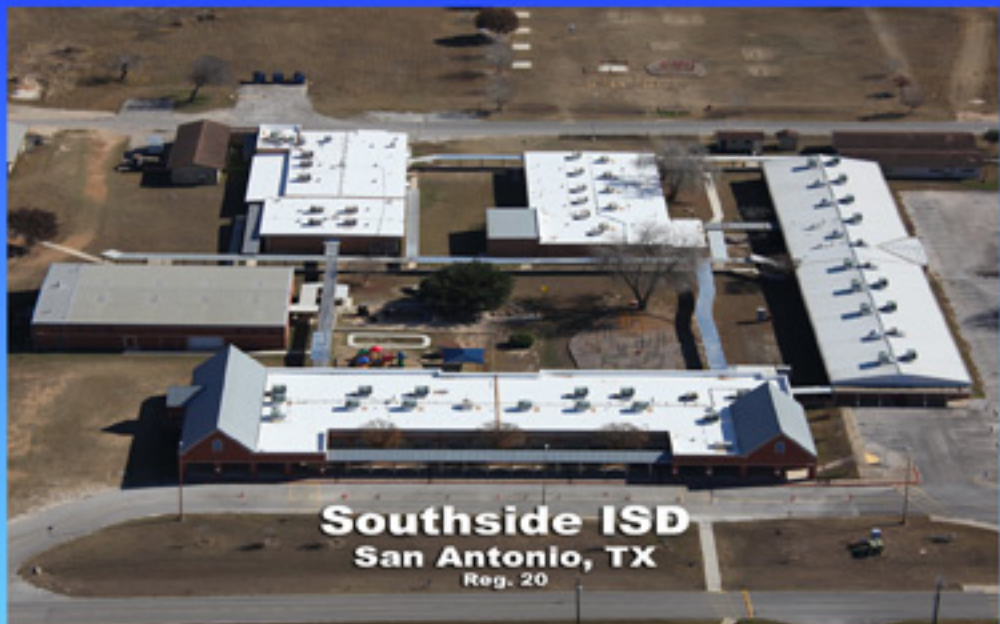


Odessa College - Sports Center
Odessa, TX
Reg. 18

Reg 20



Lytle ISD
Lytle, TX
Reg. 20



Southside ISD
San Antonio, TX
Reg. 20

PARSONS * ROOFING

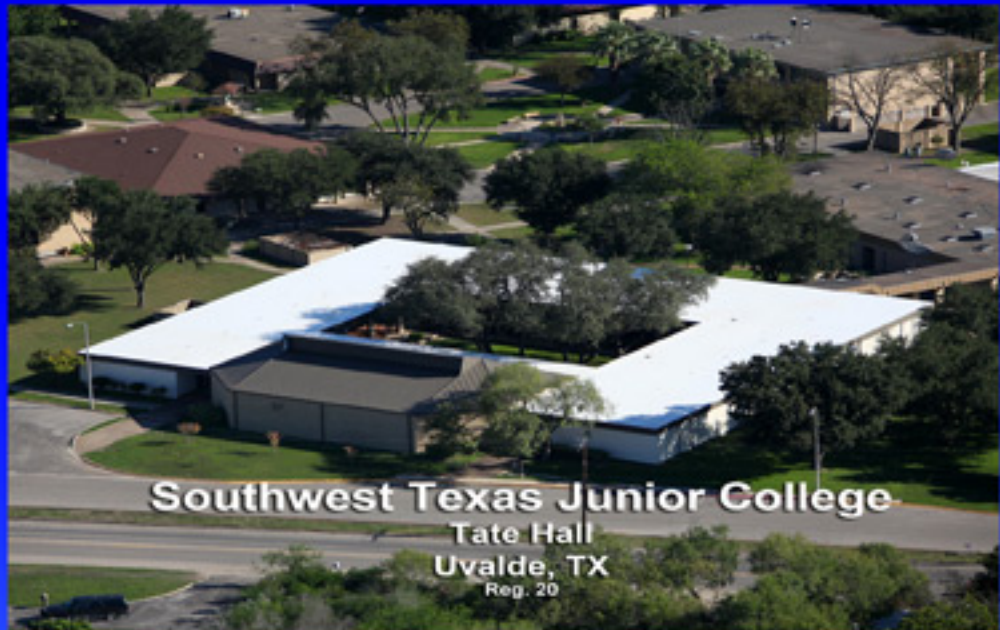
SINCE 1948



Reg 20



Southwest Texas Junior College
Hubbard Hall
Uvalde, TX
Reg. 20



Southwest Texas Junior College
Tate Hall
Uvalde, TX
Reg. 20



Amber - Pocasset PS
Oklahoma

PARSONS * ROOFING

SINCE 1948

Oklahoma



Oklahoma

PARSONS * ROOFING

SINCE 1948



School Testimonies

**Waco ISD, Rusty Wooley - (254) 379-2870**

"Parsons is currently doing new roofs for our district. They have done a great job. They respond quickly to emergency calls! I would recommend them to anyone. In 2007, Waco ISD saved \$28,000 in Utilities with their White Duro-Last Roof installed by Parsons Roofing!"

**Baylor University, Gary Thomas - (254) 710-1645**

"Parsons is one of the best contractors in the country. Duro-Last has been on our building for 10 years, and we have not had any problems with it. I'm getting rid of all of my rubber roofs and replacing it with Duro-Last. I use Parsons for all of my work. Our physical plant is one of the bigger roofs that we have the Duro-Last on but we probably have around 6 or 7 more that have Duro-Last on it. I have not had any failure out of any of the buildings. I think Duro-Last is the best product that has been out for a long time."

**Killeen ISD, Bob Roberts - (254) 501-0079**

We have had Duro-Last on our roof for many years without any problems. I am proud to say that Parsons Roofing has done an amazing job, and we look forward to them being a part of our future roofing needs. I believe the Duro-Last system is the best out there and would recommend it to anyone.

**Odessa College, Bob Chastain - (432) 335-6425**

"Parsons Roofing did a great job installing my Duro-Last roof. I have never seen a roofing product that is so sustainable."

**Canute Public Schools, Mike Maddox - (580) 472-3295**

Duro-Last Roofing was an economical but quality fix for our gymnasium. Parsons Roofing was neat and easy to work with. They were also very professional.

School Testimonies



Midway ISD, Gary Faunce - (254) 666-7773

"We were one of the first schools in Waco to use the Duro-Last Roof System, and now we have it on all of our schools but one. It is an excellent product. We have never had a leak due to material failure. Parsons Roofing always responds immediately to any concerns we may have."



Florence ISD, Barry Clements - (254) 702-6687

"The reasons why we chose Parsons Roofing were because of their reputation, they are BuyBoard vendors, and the services they provide. If I ever need their services, they respond within a day or so. Their response time and quality of performance have been great. The workers did a VERY good job on both of our roofs. I would definitely recommend Parsons Roofing and we always provide them with a good reference."



Texas State Technical College, Brad Black - (254) 867-3703

"Parsons is very professional. Their quality of work is excellent, and we were extremely satisfied with the service after the sale. We have used Parsons many times in the past and will continue to use them in the future."



College Station ISD, Royce Thomas - (979) 764-5443

"Parsons had done several jobs for us and the roofs are performing well. I originally chose Parsons Roofing because of their pricing and their performance brought them back. We had Parsons do roof repairs for us on roofs that other contractors had put on and since then, we haven't had any leaks. The Duro-Last product is one of the better single-ply roofs out there. I always recommended Parsons Roofing."

Government Entities Portfolio

Reg 1



Cameron County Airport
Los Fresnos, TX



Cameron County Detention Center
Brownsville, TX



Cameron County Sheriff Dept.
Brownsville, TX

SINCE 1948



PARSONS ★ ROOFING

SINCE 1948



City of Pharr - Civic Center
Pharr, TX



Pharr Police Station
Pharr, TX



Pharr City Hall
Pharr, TX

Reg 1



Pharr International Convention
Pharr, TX

Reg 2



Corpus Christi City Hall
Corpus Christi, TX

Reg 10



City of Grand Prairie
Grand Prairie, TX

PARSONS * ROOFING

SINCE 1948



Reg 10



Reg 11



Reg 12



PARSONS * ROOFING

SINCE 1948



Reg 12



Reg 13



PARSONS * ROOFING

SINCE 1948



Reg 13



LBJ Library
Austin, TX

Reg 18



Crane County Courthouse
Crane TX



Crane Public Library
Crane, TX

PARSONS * ROOFING

SINCE 1948



GOVERNMENT

Over 700 Government Projects Completed with Duro-Last
Over 8 Million Sq.Ft. Installed

GSA Schedule
Contract GS-07F-5689P



III Corps Generals Headquarters

Duro-Last is on the GSA Schedule...

Duro-Last provides "one-stop shopping" for federal government buyers, who can purchase both the roofing system and "ancillary services" directly from Duro-Last. Ancillary services, provided by authorized Duro-Last contractors, include the roof installation as well as the supply of other products or services that are needed to complete the installation.

Duro-Last helps meet energy reduction requirements. Presidential Executive Orders 13123 required by year 2005, energy consumption of all federally-owned buildings be reduced by 30% and by 2010, 35%.

Parsons Roofing and Duro-Last have earned the trust of the Federal Government by using a high quality product with outstanding workmanship. **If it's good enough for our country's generals, it's good enough for Everyone!**



1st Calvary Barracks



Battle Simulation Center



Building Relationships

Our Best Example Is

Fort Hood

- 700 Completed Government Projects.
- Over 8 Million Sq.Ft. done for Federal Government.



III Corp Generals Headquarters - Ft.Hood



4th ID Generals Headquarters - Ft. Hood



1st Cavalry Generals Headquarters - Ft.Hood



Ft.Hood Chapel - Ft.Hood



Ft.Hood PX - Ft.Hood



Battle Simulation Center- Ft.Hood

Duro-Last is Good Enough for the
Country's Generals...

PARSONS * ROOFING

SINCE 1948

Government Testimonies

**Perish Rowland - Contract Manager, Shaw-Beneco
Ft. Hood, Texas**

"I think Duro-Last is a great product. It's a fool-proof product because all the materials come straight from the Duro-Last Factory (prefabricated), and the factory does the final inspection and approval for the installation and quality of the roof. You can't get a 15 year warranty with any other roof. Parsons' service is great! They do quality work in a timely manner."



**Patty Cullum - Contract Manager, MCC Construction
Ft. Hood, Texas**

"The thing I like most about Parsons Roofing is I know I can pick up the phone at any time, and within an hour, they're here to respond to our call. If it is in regards to something to do with Parsons Roofing, it is corrected immediately. But 95% of the time, it has something to do with another aspect of the building. I believe Duro-Last is one of the best, most reliable products that we have available today."

**Ron Garner - Contract Manager, MIC/CCS
Ft. Hood, Texas**

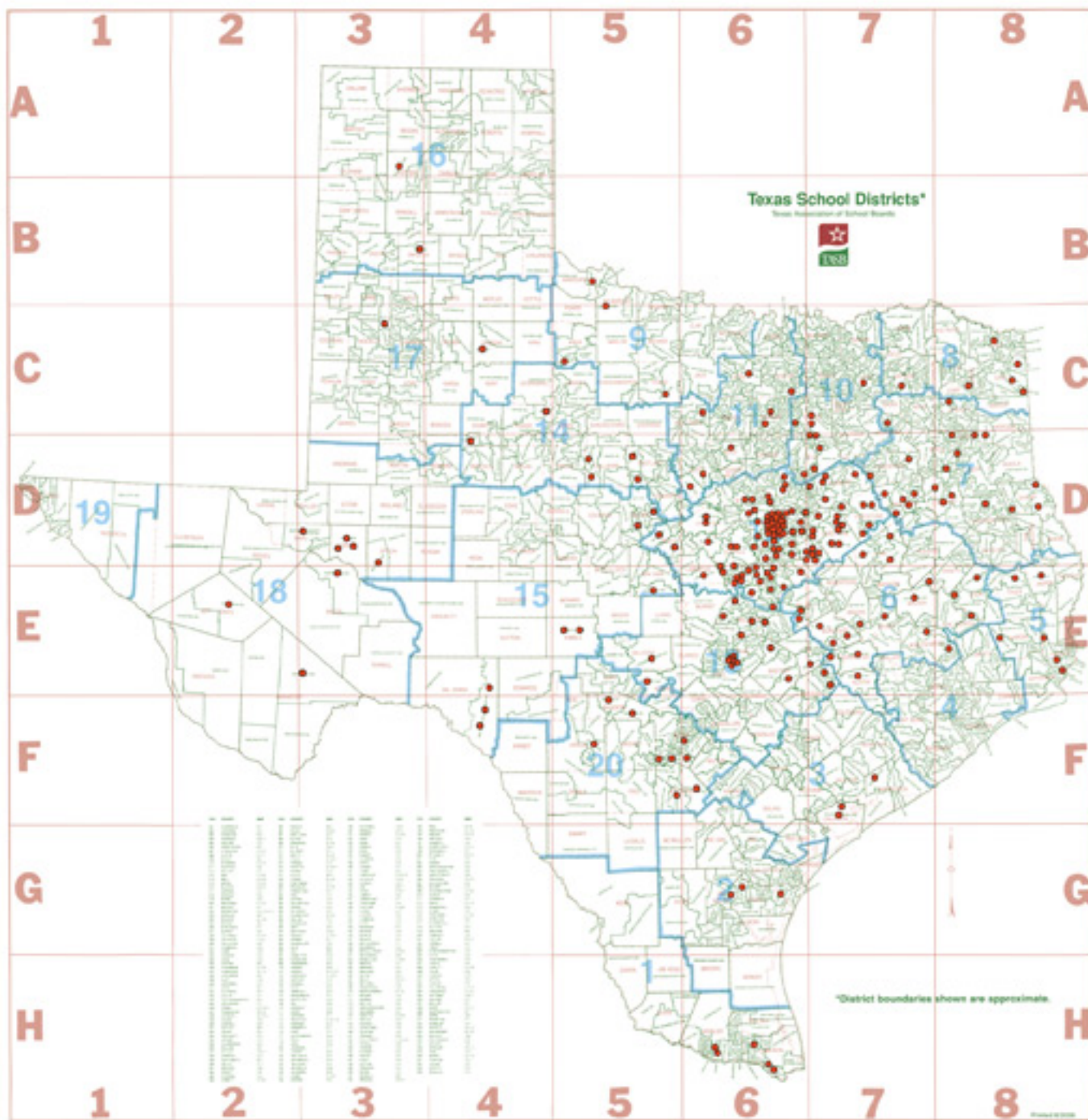
"Mr. Parsons,
I am writing to express my satisfaction with your company's product and the high quality workmanship with which it is installed. Recently you completed a roof for us on building 7019 at Ft. Hood Texas. I found your employees to be courteous and professional. They started and completed the project on time and were always conscious of their safety and that of those around them. I believe that the Duro-Last product is a convenient and economical solution to many of the most common roofing problems at Ft. Hood. I would recommend it to our clients."





TEXAS *WIDE*

Jobs we've done



● Red dots represent I.S.D's and Government Entities we have worked with.

**No job is too big, we have the ability to mobilize.
We strive to cover the whole state of Texas.**



Office Locations

Amarillo

112 SW 8th Ave. Ste#301
Amarillo, TX. 79101
806-220-2995

Austin

700 Lavaca Ste#1400
Austin, TX 78701
512-264-0606

Dallas

7557 Rambler Rd. Ste#700
Dallas, TX. 75231
214-361-0174

Ft. Worth

9500 Ray White 2nd Floor
Ft. Worth, TX 76244
817-745-4655

Harlingen

2810 Cypress Dr.
Harlingen, TX 78550
956-425-0900

Houston

11811 N. Freeway, 5th Floor
Houston, TX 77060
281-591-6276

Midland

602 N. Baird, Ste#200
Midland, TX 79701
432-685-3014

San Antonio

8000 IH-10 W. Ste#600
San Antonio, TX 79101
210-340-1610

Oklahoma City

5909 N.W. Expy. Ste#234
Oklahoma City, OK. 73132
405-475-2725

Phoenix

4809 E. Thistle Landing Dr. Ste#100
Phoenix, AZ 85044
602-296-0641

Omaha

702 N 129th St STE 107
Omaha, NE 68154
402-215-0411

Albuquerque

4801 Lang NE STE 100
Albuquerque, NM 87109
505-814-1616

Leawood

4745 W 136th St
Leawood, KS 66224
913-534-8567

Colorado Spring

121 S. Tejon St. STE 1107
Colorado Springs, CO 80903
716-896-2501

Jackson

405 Briarwood STE 103
Jackson, MS 39206
601-206-0788

St. Louis

1033 Corporate Square Dr.
St. Louis, MO 55402
877-881-1733

Minneapolis

80 S. 8th St. STE 900
Minneapolis, MN 55402
320-272-8066

Des Moines

309 Court Ave. STE 825
Des Moines, IA 50309
877-881-1733

Indianapolis

3815 River Crossing Pkwy STE 100
Indianapolis, IN 46240
317-214-8104

Grand Rapids

2525 E. Paris S.E. STE 100
Grand Rapids, MI 49546
616-438-9177

Cincinnati

250 E Fifth St 15th Floor
Cincinnati, OH 45202
513-342-4556

Waco • Temple • Killeen
Headquarters
P.O. Box 21835
Waco, TX 76702
254-881-1733



“It’s Not Just A Roof, It’s Our Reputation...”



Since 1948

PARSONS ROOFING



DURO-LAST

THE WORLD'S BEST ROOF.

Contractor of the Year

2006 - 2014



*No Matter What it Takes, We're Going to Leave the Job with a Happy Customer.
Don't Take Our Word for it, Ask Any of Our Thousands of Satisfied Customers.*

Amarillo TX. 806-220-2995 **Austin TX.** 512-264-0606 **Dallas TX.** 214-361-0174 **Ft.Worth TX.** 817-745-4655 **Houston TX.** 281-591-6276 **Killeen TX.** 254-554-5888 **Midland TX.** 432-685-3014

San Antonio TX. 210-340-1610 **Temple TX.** 254-773-3777 **Harlingen TX.** 956-425-0900 **Colorado Springs CO.** 716-896-2501 **Jackson MS.** 601-206-0788

Leawook KS. 913-534-8567 **New Orleans LA.** 504-265-9556 **Oklahoma City OK.** 405-475-2725 **Omaha NE.** 402-215-0411 **Orlando FL.** 602-296-0641 **Phoenix AZ.** 602-296-0641

Albuquerque NM. 505-814-1616 **Nashville TN.** 615-313-0092 **Tontitown AR.** 479-236-2298 **Headquarters Waco TX.** 254-881-1733

www.parsonsroofing.com • 877-881-1733

Duro-Last Contractor
of the Year
2006 - 2014



PARSONS
ROOFING
SINCE 1948

Texas Family Business
of the Year
2009

August 12, 2015

TIPS/TAPPs
Re: Bonding Information

The following information is for TIPS/TAPPs current bid proposal for bonding purposes. Parsons Roofing currently has a bonding capacity up to \$2,000,000.00. The bonding capacity can be raised if needed with additional collateral.

Also each job can be looked at on a per job basis. Bonding amounts will be raised as projects are completed. This includes bid bonds as needed and all payment and performance bonds.

Respectfully,

Stuart Parsons
Parsons Commercial Roofing
Owner/President
stuart@parsons-roofing.com

“Proudly Serving All of Texas.”

P.O. Box 21835 Waco, TX 76702 • 877-881-1733 • www.parsonsroofing.com

Western Surety Company

POWER OF ATTORNEY APPOINTING INDIVIDUAL ATTORNEY-IN-FACT

Know All Men By These Presents, That WESTERN SURETY COMPANY, a South Dakota corporation, is a duly organized and existing corporation having its principal office in the City of Sioux Falls, and State of South Dakota, and that it does by virtue of the signature and seal herein affixed hereby make, constitute and appoint

Max B Van Wyk, Patricia A Zuk, Linda L De Vries, Alison L Van Wyk, Eric Van Wyk, Chris Hieftje, David J Hop, Patricia Rosenstangel, Individually

of Grand Rapids, MI, its true and lawful Attorney(s)-in-Fact with full power and authority hereby conferred to sign, seal and execute for and on its behalf bonds, undertakings and other obligatory instruments of similar nature

- In Unlimited Amounts -

and to bind it thereby as fully and to the same extent as if such instruments were signed by a duly authorized officer of the corporation and all the acts of said Attorney, pursuant to the authority hereby given, are hereby ratified and confirmed.

This Power of Attorney is made and executed pursuant to and by authority of the By-Law printed on the reverse hereof, duly adopted, as indicated, by the shareholders of the corporation.

In Witness Whereof, WESTERN SURETY COMPANY has caused these presents to be signed by its Vice President and its corporate seal to be hereto affixed on this 8th day of June, 2015.

WESTERN SURETY COMPANY



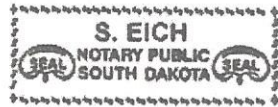
Paul T. Bruflat

Paul T. Bruflat, Vice President

State of South Dakota }
County of Minnehaha } ss

On this 8th day of June, 2015, before me personally came Paul T. Bruflat, to me known, who, being by me duly sworn, did depose and say: that he resides in the City of Sioux Falls, State of South Dakota; that he is the Vice President of WESTERN SURETY COMPANY described in and which executed the above instrument; that he knows the seal of said corporation; that the seal affixed to the said instrument is such corporate seal; that it was so affixed pursuant to authority given by the Board of Directors of said corporation and that he signed his name thereto pursuant to like authority, and acknowledges same to be the act and deed of said corporation.

My commission expires
February 12, 2021



S. Eich

S. Eich, Notary Public

CERTIFICATE

I, L. Nelson, Assistant Secretary of WESTERN SURETY COMPANY do hereby certify that the Power of Attorney hereinabove set forth is still in force, and further certify that the By-Law of the corporation printed on the reverse hereof is still in force. In testimony whereof I have hereunto subscribed my name, and affixed the seal of the said corporation this 2nd day of July, 2015



WESTERN SURETY COMPANY

L. Nelson

L. Nelson, Assistant Secretary



BID BOND
(Percentage)

Bond Number: BID BOND

KNOW ALL PERSONS BY THESE PRESENTS, That we Parsons Commercial Roofing
of PO Box 21835, Waco, TX 76702

Western Surety Company of 333 S. Wabash Ave. Chicago, IL 60604, hereinafter referred to as the Principal, and

as Surety, are held and firmly bound unto Caldwell ISD

of 550 CR 307, Caldwell, TX 77836

, hereinafter referred to as the Obligee, in the amount of
5% of the attached bid

(\$ 5%), for the payment of which we bind ourselves, our legal representatives,
and assigns, jointly and severally, firmly by these presents.

WHEREAS, Principal has submitted or is about to submit a proposal to Obligee on a contract for
Re-Roofing

NOW, THEREFORE, if the said contract be awarded to Principal and Principal shall, within such time as may be
specified, enter into the contract in writing and give such bond or bonds as may be specified in the bidding or
contract documents with surety acceptable to Obligee; or if Principal shall fail to do so, pay to Obligee the damages
which Obligee may suffer by reason of such failure not exceeding the penalty of this bond, then this obligation shall
be void; otherwise to remain in full force and effect.

SIGNED, SEALED AND DATED this 2nd day of July, 2015.

Parsons Commercial Roofing
(Principal)

By _____ (Seal)

Western Surety Company
(Surety)

By Patricia A. Zuk (Seal)
Patricia A. Zuk, Attorney-in-Fact