

VENDOR CONTRACT

Between Executive Wood Products, Inc. and
(Company Name)

THE INTERLOCAL PURCHASING SYSTEM (TIPS)

For

FURNITURE

CONTRACT NUMBER 1102215

General Information

The vendor contract shall include the contract, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the solicitation and the awarded vendor's proposal. Once signed, if an awarded vendor's proposal varies or is unclear in any way from the TIPS contract, TIPS, at its sole discretion, will decide which provision will prevail. Other documents to be included are the awarded vendor's proposals, task orders, purchase orders and any adjustments which have been issued.

The following pages will constitute the contract between the successful vendors(s) and TIPS. Bidders shall state, in a separate writing, and include with their proposal response, any required exceptions or deviations from these terms, conditions, and specifications. If agreed to by TIPS, they will be incorporated into the final contract.

The Vendor Contract ("Contract") made and entered into by and between The Interlocal Purchasing System (hereinafter referred to as "TIPS" respectfully) a government cooperative purchasing program authorized by the Region VIII Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686. This contract consists of the provisions set forth below, including provisions of all Attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any Attachment, the provisions set forth shall control.

Definitions

PURCHASE ORDER is the TIPS member's approval providing the authority to proceed with the negotiated delivery order under the contract. Special terms and conditions as agreed to between the vendor and TIPS member will be added as addendums to the PO. Items such as certificate of insurance, bonding requirements, small or disadvantaged business goals are some of the addendums possible.

PREMIUM HOURS are defined as those hours not included in regular hours or recognized holidays. Premium hours are to be approved by the TIPS member for each delivery order and noted in the delivery order proposal as a line item during negotiations.

REGULAR HOURS are defined as those hours between the hours of 7 AM and 6 PM Monday thru Friday.

Terms and Conditions

Freight

All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing.

Warranty Conditions

All supplies equipment and services shall include manufacturer's minimum standard warranty unless otherwise agreed to in writing. Vendor shall be an authorized dealer, distributor or manufacturer for all products. All equipment proposed shall be new unless clearly stated in writing.

Customer Support

The Vendor shall provide timely and accurate customer support to TIPS members. Vendors shall respond to such requests within one (1) working day after receipt of the request. Vendor shall provide training regarding products and services supplied by the Vendor unless otherwise clearly stated in writing at the time of purchase. (Unless training is a line item sold or packaged and must be purchased with product.)

Contracts

All contracts and agreements between Vendors and TIPS Members shall strictly adhere to the statutes that are set forth in the Uniform Commercial Code as most recently revised.

Contracts for purchase will normally be put into effect by means of a purchase order(s) executed by authorized agents of the participating government entities.

Davis Bacon Act requirements will be met when Federal Funds are used for construction and/or repair of buildings.

Tax exempt status

A taxable item sold, leased, rented to, stored, used, or consumed by any of the following governmental entities is exempted from the taxes imposed by this chapter:(1) the United States; (2) an unincorporated instrumentality of the United States; (3) a corporation that is an agency or instrumentality of the United States and is wholly owned by the United States or by another corporation wholly owned by the United States;(4) the State of Texas; (5) a Texas county, city, special district, or other political subdivision; or (6) a state, or a governmental unit of a state that borders Texas, but only to the extent that the other state or governmental unit

exempts or does not impose a tax on similar sales of items to this state or a political subdivision of this state. Texas Tax Code § 151.309.

Assignments of contracts

No assignment of contract may be made without the prior written approval of TIPS. Payment can only be made to the awarded Vendor or vendor assigned dealer.

Disclosures

1. Vendor affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.
2. Vendor shall attach, in writing, a complete description of any and all relationships that might be considered a conflict of interest in doing business with participants in the TIPS program.
3. The vendor affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.

Renewal of Contracts

The contract is for one (1) year with an option for renewal for 2 consecutive years. Total term of contract can be up to 3 years if sales are reported through the contract and both parties agree.

Shipments

The Vendor shall ship ordered products within five (5) working days after the receipt of the order. If a product cannot be shipped within that time, the Vendor shall notify TIPS and the requesting entity as to why the product has not shipped and shall provide an estimated shipping date, if applicable. TIPS or the requesting entity may cancel the order if estimated shipping time is not acceptable.

Invoices

The Vendor or vendor assigned dealer shall submit invoices, to the TIPS participant. Each invoice shall include the TIPS participant's purchase order number. The shipment tracking number or pertinent information for verification of TIPS participant receipt shall be made available upon request. The Vendor or vendor assigned dealer shall not invoice for partial shipments unless agreed to in writing in advance by TIPS and the TIPS participant.

Payments

The TIPS participant will make payments directly to the Vendor or vendor assigned dealer at net 30 days after receiving invoice.

Pricing

The Vendor contracts to provide pricing to TIPS and its participating governmental entities that is the lowest pricing available to like cooperative purchasing customers and the pricing shall remain so throughout the duration of the contract.

The Vendor agrees to promptly lower the cost of any product purchased through TIPS following a reduction in the manufacturer or publisher's direct cost to the Vendor. Price increases will be honored. However, the Vendor shall honor previous prices for thirty (30) days after written notification to TIPS of an increase.

All pricing submitted to TIPS shall include the participation fee to be remitted to TIPS by the Vendor. Vendor will not show adding the fee to the invoice presented to customer. The normal fee is 2%, but can be negotiated with the Vendor.

Participation Fees

Vendor or vendor assigned dealer contracts to pay the participation fee for all contract sales to TIPS on a monthly scheduled report. Vendor must login to the TIPS database and use the "Submission Report" section to report sales. The Vendor or vendor assigned dealers are responsible for keeping record of all sales that go through the TIPS contract. Failure to pay the participation fee will result in termination of contract. Please contact TIPS at tips@tips-usa.com or call (866) 839-8477 if you have questions about paying fees.

Indemnity

- 1. Indemnity for Personality Contracts.** Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees, from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's performance of this contract, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, invitees, whether or not such claims are based in whole or in part upon the negligent acts or omissions of the TIPS, TIPS member(s), officers, employees, or agents.
- 2. Indemnity for Performance Contracts.** The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's work under this contract, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, or invitees. Vendor further agrees to indemnify and

hold harmless and defend TIPS, TIPS member(s), officers and employees, from and against all claims and suits for injuries (including death) to an officer, employee, agent, subcontractor, supplier or equipment lessee of the Vendor, arising out of, or resulting from, Vendor's work under this contract whether or not such claims are based in whole or in part upon the negligent acts or omissions of the TIPS, TIPS member(s), officers, employees, or agents.

Attorney's Fees--Texas Local Government Code § 271.159 is expressly referenced.

Pursuant to §271.159, TEXAS LOC. GOV'T CODE, in the event that any one of the Parties is required to obtain the services of an attorney to enforce this Agreement, the prevailing party, in addition to other remedies available, shall be entitled to recover reasonable attorney's fees and costs of court.

Multiple Vendor Awards

TIPS reserves the right to award multiple vendor contracts for categories when deemed in the best interest of the TIPS membership. Bidders scoring 80% or above will be considered for an award. Categories are established at the discretion of TIPS.

State of Texas Franchise Tax

By signature hereon, the bidder hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Tax Code.

Miscellaneous

The Vendor acknowledges and agrees that continued participation in TIPS is subject to TIPS sole discretion and that any Vendor may be removed from the participation in the Program at any time with or without cause. Nothing in the contract or in any other communication between TIPS and the Vendor may be construed as a guarantee that TIPS participants will submit any orders at any time. TIPS reserves the right to request additional proposals for items already on contract at any time.

Purchase Order Pricing/Product Deviation

If a deviation of pricing/product on a purchase order occurs, TIPS is to be notified within 24 hours of receipt of order.

Cancellation for non-performance or contract deficiency

TIPS may terminate any contract if TIPS Members have not used the contract, or if purchase volume is determined to be "low volume" in any 12-month period. TIPS reserves the right to cancel the whole or any part of this contract due to failure by awarded vendor to carry out any obligation, term or condition of the contract. TIPS may issue a written deficiency notice to awarded vendor for acting or failing to act in any of the following:

- Providing material that does not meet the specifications of the contract;

- Providing work and/or material that was not awarded under the contract;
- Failing to adequately perform the services set forth in the scope of work and specifications;
- Failing to complete required work or furnish required materials within a reasonable amount of time;
- Failing to make progress in performance of the contract and/or giving TIPS reason to believe that awarded vendor will not or cannot perform the requirements of the contract; and/or
- Performing work or providing services under the contract prior to receiving a TIPS reviewed purchase order for such work.

Upon receipt of the written deficiency, awarded vendor shall have ten (10) days to provide a satisfactory response to TIPS. Failure to adequately address all issues of concern may result in contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by awarded vendor under this contract shall become the property of the TIPS Member on demand.

TIPS Member Purchasing Procedures

Purchase orders are issued by participating TIPS member to the awarded vendor indicating on the PO "Contract Number". Purchase Order is emailed to TIPS at tipspo@tips-usa.com.

- Awarded vendor delivers goods/services directly to the participating member.
- Awarded vendor invoices the participating TIPS member directly.
- Awarded vendor receives payment directly from the participating member.
- Awarded vendor reports sales monthly to TIPS (unless prior arrangements have been made with TIPS to report monthly).

Form of Contract

The form of contract for this solicitation shall be the Request for Proposal, the awarded proposal(s) and best and final offer(s), and properly issued and reviewed purchase orders referencing the requirements of the Request for Proposals. If a vendor submitting an offer requires TIPS and/or TIPS Member to sign an additional agreement, a copy of the proposed agreement must be included with the proposal.

Vendor contract documents: TIPS will review proposed vendor contract documents. Vendor's contract document shall not become part of TIPS's contract with vendor unless and until an authorized representative of TIPS reviews and approves it.

Licenses

Awarded vendor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by awarded vendor. Awarded vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the contract. TIPS reserves the right to stop

work and/or cancel contract of any awarded vendor whose license(s) expire, lapse, are suspended or terminated.

Novation

If awarded vendor sells or transfers all assets or the entire portion of the assets used to perform this contract, a successor in interest must guarantee to perform all obligations under this contract. TIPS reserves the right to accept or reject any new party. A simple change of name agreement will not change the contractual obligations of awarded vendor.

Site Requirements (when applicable to service or job)

Cleanup: Awarded vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by TIPS Member. Upon completion of work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.

Preparation: Awarded vendor shall not begin a project for which TIPS Member has not prepared the site, unless awarded vendor does the preparation work at no cost, or until TIPS Member includes the cost of site preparation in a purchase order.

Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

Registered sex offender restrictions: For work to be performed at schools, awarded vendor agrees that no employee of a sub-contractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or reasonably expected to be present. Awarded vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the TIPS Member's discretion.

Awarded vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.

Safety measures: Awarded vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Awarded vendor shall post warning signs against all hazards created by the operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.

Smoking

Persons working under contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

Invoices

The awarded vendor shall submit invoices to the participating entity clearly stating "Per TIPS Contract". The shipment tracking number or pertinent information for verification shall be made available upon request.

Marketing

Awarded vendor agrees to allow TIPS to use their name and logo within website, marketing materials and advertisement. Any use of TIPS name and logo or any form of publicity, inclusive of press release, regarding this contract by awarded vendor must have prior approval from TIPS.

Supplemental agreements

The entity participating in the TIPS contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor. TIPS, its agents, TIPS members and employees shall not be made party to any claim for breach of such agreement.

Legal obligations

It is the responding vendor's responsibility to be aware of and comply with all local, state and federal laws governing the sale of products/services identified in this RFP and any awarded contract thereof. Applicable laws and regulations must be followed even if not specifically identified herein.

Audit rights

Awarded Vendor shall, at their sole expense, maintain appropriate due diligence of all purchases made by TIPS Member that utilizes this Contract. TIPS and Region 8 ESC each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. TIPS shall have authority to conduct random audits of Awarded Vendor's pricing that is offered to TIPS Members. Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 8 ESC or TIPS.

Force Majeure

If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and fully particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

Services

When applicable, performance bonds will be required on construction or labor required jobs over \$100,000 and payment bonds on jobs over \$25,000 or awarded vendor will meet the TIPS member's local and state purchasing requirements. Awarded vendors may need to provide additional capacity as jobs increase. Bonds will not require that a fee be paid to TIPS. The actual cost of the bond will be a pass through to the TIPS member and added to the purchase order.

Scope of Services

The specific scope of work for each job shall be determined in advance and in writing between TIPS Member and Awarded vendor. It is okay if the TIPS member provides a general scope, but the awarded vendor should provide a written scope of work to the TIPS member as part of the proposal. Once the scope of the job is agreed to, the TIPS member will issue a PO with the estimate referenced as an attachment along with bond and any other special provisions agreed to for the TIPS member. If special terms and conditions other than those covered within this solicitation and awarded contracts are required, they will be attached to the PO and shall take precedence over those in the base contract.

Project Delivery Order Procedures

The TIPS member having approved and signed an interlocal agreement, or other TIPS membership document, may make a request of the awarded vendor under this contract when the TIPS member has services that need to be undertaken. Notification may occur via phone, the web, email, fax, or in person.

Upon notification of a pending request, the awarded vendor shall make contact with the TIPS member as soon as possible, but must make contact with the TIPS member within two working days.

Scheduling of Projects

Scheduling of projects (if applicable) will be accomplished when the TIPS member issues a purchase order that will serve as "the notice to proceed". The period for the delivery order will include the mobilization, materials purchase, installation and delivery, design, weather, and site cleanup and inspection. No additional claims may be made for delays as a result of these items. When the tasks have been completed the awarded vendor shall notify the client and have the TIPS member inspect the work for acceptance under the scope and terms in the PO. The TIPS member will issue in writing any corrective actions that are required. Upon completion of these items, the TIPS member will issue a completion notice and final payment will be issued.

Support Requirements

If there is a dispute between the awarded vendor and TIPS member, TIPS or its representatives will assist in conflict resolution or third party (mandatory mediation), if requested by either party. TIPS, or its representatives, reserves the right to inspect any project and audit the awarded vendors TIPS project files, documentation and correspondence.

Special Terms and Conditions

It is the intent of TIPS to contract with a reliable, high performance vendor to supply products and services to government and educational agencies. It is the experience of TIPS that the following procedures provide TIPS, the Vendor, and the participating agency the necessary support to facilitate a mutually beneficial relationship. The specific procedures will be negotiated with the successful vendor.

- **Contracts:** All vendor purchase orders must be emailed to TIPS at tipspo@tips-usa.com. Should an agency send an order direct to vendor, it is the vendor's responsibility to forward the order to TIPS at the email above within 24 business hours and confirm its receipt with TIPS.
 - **Promotion of Contract:** It is agreed that Vendor will encourage all eligible entities to purchase from the TIPS Program. Encouraging entities to purchase directly from the Vendor and not through TIPS contract is not acceptable to the terms and conditions of this contract and will result in removal of Vendor from Program. Vendor is expected to use marketing funds for the marketing and promotion of this contract.
 - **Daily Order Confirmation:** All contract purchase orders will be approved daily by TIPS and sent to vendor. The vendor must confirm receipt of orders to the TIPS member (customer) within 24 business hours.
 - **Vendor custom website for TIPS:** If Vendor is hosting a custom TIPS website, then updated pricing must be posted by 1st of each month.
 - **Back Ordered Products:** If product is not expected to ship within 3 business days, customer is to be notified within 24 hours and appropriate action taken based on customer request.
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Check one of the following responses to the General Terms and Special Terms and Conditions:

We take no exceptions/deviations to the general and/or special terms and conditions.

(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)

We take the following exceptions/deviations to the general and/or special terms and conditions. All exceptions/deviations must be clearly explained. Reference the corresponding general or special terms and conditions that you are taking exceptions/deviations to. The proposer must clearly state if you are adding additional terms and conditions to the general or special terms and conditions. Provide details on your exceptions/deviations below:

Exceptions:

TIPS Pricing provided does not include shipping. Please call us at (573) 468-3047 for

for a shipping quote. All items ship FOB Origin Prepay and Add.

Lead times vary based upon current inventory and work load. Please obtain an

accurate lead time when getting your shipping quote by calling us at (573) 468-3047.

We are here to help and look forward to the opportunity.

CONTRACT Signature Form

The undersigned hereby proposes and agrees to furnish goods and/or services in compliance with the terms, specifications and conditions at the prices quoted unless noted in writing. The undersigned further certifies that he or she is an authorized agent of the company and has authority to negotiate and contract for the company named below.

Company Name: Executive Wood Products, Inc.

Mailing Address: 230 E Springfield / PO Box 88

City: Sullivan

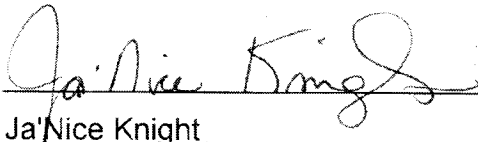
State: MO

Zip: 63080

Telephone Number: (573) 468-3047

Fax Number: (573) 468-4755

Email Address: buysmart@executivewood.com

Authorized Signature: 

Printed Name: Ja'Nice Knight

Position: President

This contract is for a total TERM of one year with the option of two additional years. Vendors shall honor the participation fee for any sales made based on the TIPS contract. Failure to pay the fee will be grounds for termination of contract and will affect the award of future contracts.

Blenda McNatt 10-22-15
TIPS Authorized Signature Date

David Wayne Fitts 10-22-15
Approved by Region VIII ESC Date

The Interlocal Purchasing System (TIPS Cooperative) Supplier Response

Bid Information		Contact Information		Ship to Information
Bid Creator	Mr. David Mabe National Coordinator	Address	Region VIII Education Service Center 4845 US Highway 271 North Pittsburg, TX 75686	Address
Email	david.mabe@tips-usa.com	Contact	Kim Thompson, Coordinator of Office Operations	Contact
Phone	+1 (903) 243-4759	Department		Department
Fax	+1 (866) 749-6674	Building		Building
Bid Number	1102215	Floor/Room		Floor/Room
Title	Furniture	Telephone	+1 (866) 839-8477	Telephone
Bid Type	RFP	Fax	+1 (866) 839-8472	Fax
Issue Date	08/03/2015	Email	bids@tips-usa.com	Email
Close Date	9/11/2015 3:00:00 PM CT			
Need by Date				

Supplier Information

Company Executive Wood Products, Inc
 Address 230 E Springfield
 PO Box 88
 Sullivan, MO 63080
 Contact Randy Wallis
 Department Sales & Marketing
 Building
 Floor/Room
 Telephone 1 (573) 468-3047
 Fax 1 (573) 468-4755
 Email buysmart@executivewood.com
 Submitted 9/10/2015 12:15:44 PM CT
 Total \$0.00

Signature Randal Wallis

Email randy.wallis@executivewood.com

Supplier Notes

On behalf of the entire Executive Wood Products staff, I thank you for the opportunity to serve you in your lectern needs. Executive Wood Products is at your service and it is our goal that you are a 100% satisfied customer.

Please remember to call us at (573) 468-3047 for a shipping quote, as the highly discounted pricing provided, does not include shipping. We can also give you a more accurate lead time during your call.

Thanks again for the opportunity and we look forward to hearing from you soon.

Bid Notes

Bid Activities

Bid Messages

Date	Subject	Message
08/13/15	Pre-Bid Webinar	<p>** The webinar is being recorded for those that have scheduling conflicts. Please contact TIPS at tips@tips-usa.com for a link to the recorded session.</p> <p>1. Please join my meeting. https://global.gotomeeting.com/join/604337077</p> <p>2. Use your microphone and speakers (VoIP) - a headset is recommended. Or, call in using your telephone.</p> <p>Dial +1 (872) 240-3412 Access Code: 604-337-077 Audio PIN: Shown after joining the meeting</p> <p>Meeting ID: 604-337-077</p>
08/13/15	Pre-Bid Webinar	<p>** The webinar is being recorded for those that have scheduling conflicts. Please contact TIPS at tips@tips-usa.com for a link to the recorded session.</p> <p>Monday, August 17, 2015, 10:00 AM (CST)</p> <p>1. Please join my meeting. https://global.gotomeeting.com/join/604337077</p> <p>2. Use your microphone and speakers (VoIP) - a headset is recommended. Or, call in using your telephone.</p> <p>Dial +1 (872) 240-3412 Access Code: 604-337-077 Audio PIN: Shown after joining the meeting</p> <p>Meeting ID: 604-337-077</p>

Please review the following and respond where necessary

#	Name	Note	Response
1	Yes - No	Disadvantaged/Minority/Women Business Enterprise - D/M/WBE (Required by some participating governmental entities) Vendor certifies that their firm is a D/M/WBE? Vendor must upload proof of certification to the "Response Attachments" D/M/WBE CERTIFICATES section.	No
2	Yes - No	Highly Underutilized Business - HUB (Required by some participating governmental entities) Vendor certifies that their firm is a HUB? Vendor must upload proof of certification to the "Response Attachments" HUB CERTIFICATES section.	No
3	Yes - No	The Vendor can provide services and/or products to all 50 US States?	Yes
4	States Served:	If answer is NO to question #3, please list which states can be served. (Example: AR, OK, TX)	

5	Company and/or Product Description:	This information will appear on the TIPS website in the company profile section, if awarded a TIPS contract. (Limit 750 characters.)	Executive Wood Products is the direct manufacturer of a complete line of high quality lecterns and podiums. We have been crafting lecterns since 1989 and offer all models including sound and non-sound, solid wood, mutli-media style, height adjustable, even ballistic resistant lecterns. As the leading supplier of lecterns in the category of Furniture/Lecterns (71-304) to the US Federal Government, we have a long list of satisfied customers through our GSA Contract. We are experienced in manufacturing as well as packaging and we ship our lecterns worldwide. We are delighted for the opportunity to serve you in all of your lectern and podium needs. We look forward to working with you on any and all of your lectern and podium requirements.
6	Primary Contact Name	Primary Contact Name	Randy Wallis
7	Primary Contact Title	Primary Contact Title	Director of Sales & Marketing
8	Primary Contact Email	Primary Contact Email	randy.wallis@executivewood.com
9	Primary Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	5734683047
10	Primary Contact Fax	Enter 10 digit phone number. (No dashes or extensions)	5734684755
11	Primary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions)	
12	Secondary Contact Name	Secondary Contact Name	Amy Lucas
13	Secondary Contact Title	Secondary Contact Title	Customer Service Associate
14	Secondary Contact Email	Secondary Contact Email	amy@executivewood.com
15	Secondary Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	5734683047
16	Secondary Contact Fax	Enter 10 digit phone number. (No dashes or extensions)	5734684755
17	Secondary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions)	
18	Admin Fee Contact Name	Admin Fee Contact Name. This person is responsible for paying the admin fee to TIPS.	Ja'Nice Knight
19	Admin Fee Contact Email	Admin Fee Contact Email	jan@executivewood.com
20	Admin Fee Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	5734683047
21	Purchase Order Contact Name	Purchase Order Contact Name. This person is responsible for receiving Purchase Orders from TIPS.	Amy Lucas
22	Purchase Order Contact Email	Purchase Order Contact Email	buysmart@executivewood.com
23	Purchase Order Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	5734683047
24	Company Website	Company Website (Format - www.company.com)	www.executivewood.com
25	Federal ID Number:	Federal ID Number also known as the Employer Identification Number. (Format - 12-3456789)	43-1878366

26	Primary Address	Primary Address	230 E Springfield / PO Box 88
27	Primary Address City	Primary Address City	Sullivan
28	Primary Address State	Primary Address State (2 Digit Abbreviation)	MO
29	Primary Address Zip	Primary Address Zip	63080
30	Search Words:	Please list search words to be posted in the TIPS database about your company that TIPS website users might search. Words may be product names, manufacturers, or other words associated with the category of award. YOU MAY NOT LIST NON-CATEGORY ITEMS. (Limit 500 words) (Format: product, paper, construction, manufacturer name, etc.)	Lectern, podium, lecterns, podiums, lecturn, solid wood, wooden, all wood, hardwood, mahogany, maple, cherry, oak, walnut, sound, non-sound, A/V, audio visual, PA System, public address, teaching station, portable, height adjustable, amplifier, 100 wt, 100 watt, custom, Commencement, presentations, multi-media, bulletproof, presidential, conference room, board room, bullet proof, ballistic resistant, Executive Wood Products, EWP, wholesale, Manufacturer, GSA Contract Holder, speaking.
31	Yes - No	Do you wish to be eligible to participate in a TIPS contract in which a TIPS member utilizes federal funds on contracts exceeding \$100,000? (Non-Construction) (If YES, vendor should download the Federal Regulations for Contracts document from the Attachments section, fill out the form and submit the document in the "Response Attachments" FEDERAL FUNDS section.) (Vendor must also download the Suspension or Debarment Certificate document from the Attachments section, fill out the form and submit the document in the "Response Attachments" SUSPENSION OR DEBARMENT section.)	No
32	Yes - No	Certification of Residency (Required by the State of Texas) Company submitting bid is a Texas resident bidder?	No
33	Company Residence (City)	Vendor's principal place of business is in the city of?	Sullivan
34	Company Residence (State)	Vendor's principal place of business is in the state of?	Missouri
35	Felony Conviction Notice:	(Required by the State of Texas) My firm is, as outlined on PAGE 5 in the Instructions to Bidders document: (Questions 36 - 37)	(No Response Required)
36	Yes - No	A publicly held corporation; therefore, this reporting requirement is not applicable?	No
37	Yes - No	Is owned or operated by individual(s) who has/have been convicted of a felony? If answer is YES, a detailed explanation of the name(s) and conviction(s) must be uploaded to the "Response Attachments" FELONY CONVICTION section.	No
38	Pricing Information:	Pricing information section. (Questions 39 - 42)	(No Response Required)
39	Yes - No	In addition to the typical unit pricing furnished herein, the Vendor agrees to furnish all current and future products at prices that are proportionate to Dealer Pricing. If answer is NO, include a statement detailing how pricing for TIPS participants would be calculated in the PRICING document that is uploaded to the "Response Attachments" PRICING section.	Yes

40	Yes - No	Pricing submitted includes the TIPS administration fee?	Yes
41	Yes - No	Vendor agrees to remit to TIPS the required administration fee?	Yes
42	Yes - No	Additional discounts to TIPS members for bulk quantities or scope of work?	No
43	Start Time	Average start time after receipt of customer order is ____ working days?	20
44	Years Experience	Company years experience in this category?	26
45	Resellers:	Does the vendor have resellers that it will name under this contract? (If applicable, vendor should download the Reseller/Dealers spreadsheet from the Attachments section, fill out the form and submit the document in the "Response Attachments" RESELLERS section.	No
46	Prices are guaranteed for?	(__Month(s), __ Year(s), or Term of Contract) (Standard term is "Term of Contract")	Term of Contract

Line Items

Response Total: \$0.00

References

**** Must have at least 3 References. References must be School, City, County, University, State Agency or Other Government.**

Organization	City	State	Contact Name	Contact Phone
Washington University	St. Louis	Missouri	Gail Wright	314-935-7185
U. S. Navy	Virginia Beach	Virginia	Don Oznick	757-274-2088
Dept. of Homeland Security	Laguna Niguel	California	Kathleen Weiss	949-389-3080
Oklahoma Veterans Center	Talihina	Oklahoma	Eva Dukes	918-567-2251
U. S. Airforce	Little Rock AFB	Arkansas	John R (Bob) Oldham	501-987-8475



Lifetime Limited Warranty

Executive Wood Products stands by its products with a Lifetime Warranty.

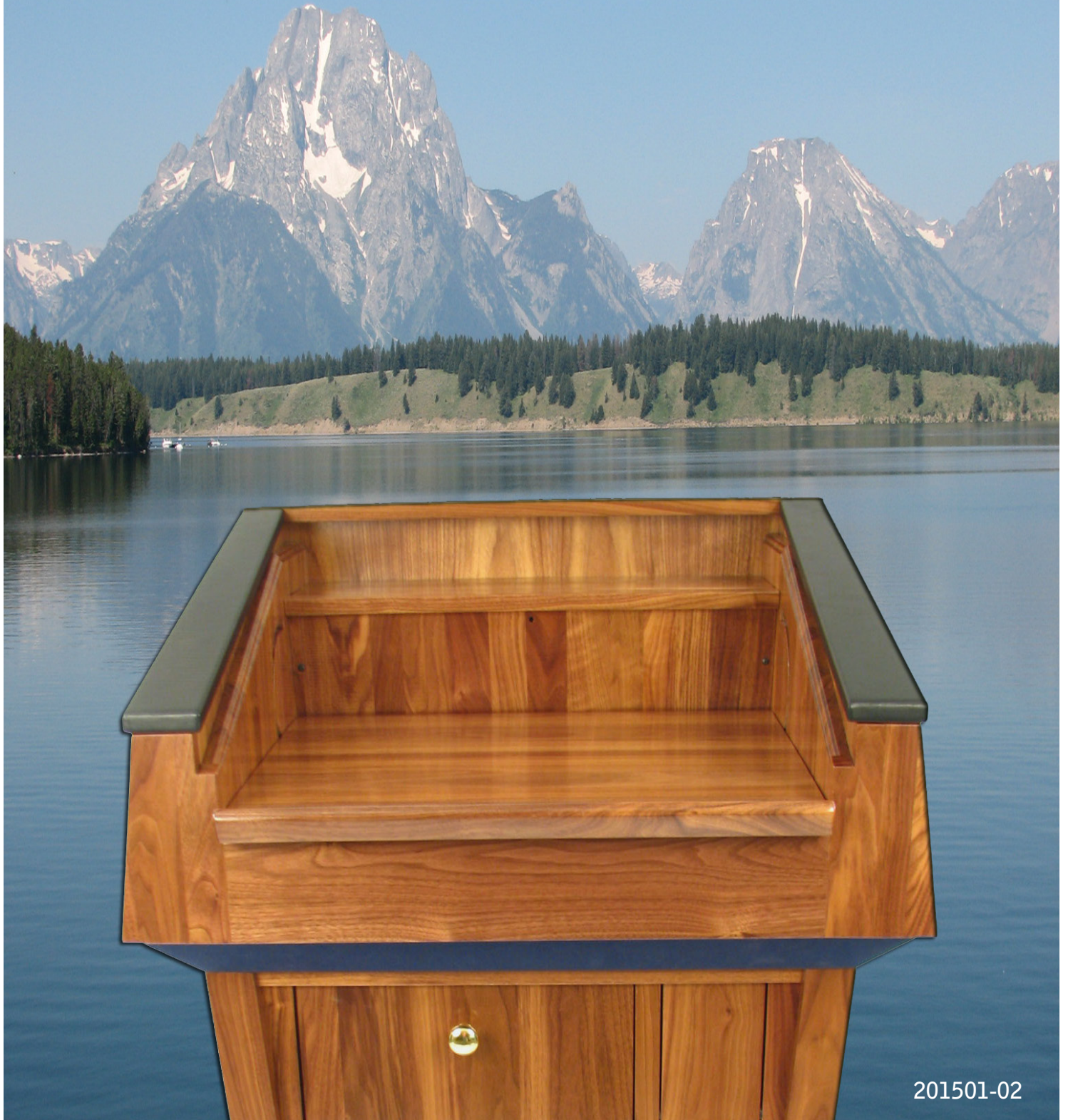
All Executive Wood Products' lecterns and podiums carry a *Lifetime Limited Warranty* to be free of manufacturing defects in materials and workmanship. Component parts not manufactured by Executive Wood Products, such as amplifiers, sound components, electronic lifts, ballistic resistant materials, etc. are warranted by their respective manufacturers. At our sole discretion we will have the product returned to our facility for inspection and repair. This warranty does not apply to: 1. Damage due to negligence, accident or abuse, 2. Normal wear and tear, 3. Damages due to exposure of water and/or high or low humidity, 4. Any product that is altered or modified without our permission.

Damages caused during shipment should follow the "Shipping Damage or Loss Policy" attached to your package.



Executive Wood Products

"When what you stand behind
is as important as what you stand for!"



PRES900-EV - Presidential Evolution



Standard Features at a Glance
• Abundant use of solid wood - Choice of Walnut, Cherry, Oak, or Mahogany
• Fabric covered top - Choice of Blue, Red, or Black
• Supple leather covered handrails
• Drop Down Work Surface - angled for lecture or flat for laptop computer use
• Shure Microflex 18" gooseneck microphone with mute switch
• Howard Miller Clock with matching solid wood clock housing
• 18" LED Gooseneck light with 3 way rotary switch
• Hideaway feature for clock, light and microphone
• Clean wire-free look from top to bottom
• Tilt-out amplifier station for easy access to controls
• Casters - 4 total - 2 locking for easy maneuverability
• MP3 docking platform - leather lined
• RCA cable for easy connection to MP3 or CD player
• 100 watts EWP207 Lectern Amplifier - Professional battery powered amplifier with charger - SLA battery included - See page 3 for Details
• Full range high output duplex speakers
• Tilt-out beverage holder to keep drink within reach - Glass not included
• Dovetail Drawer with full extension slides for storage
• Shipped fully assembled in a custom crate to protect it during shipping
• Hydrotuff Cover - Custom fit to your podium
50.5"h x 30.75"w x 25.75"d

All Extra's Included

Premium Sound



Inspire Confidence

EWP207 Lectern Amplifier

Professional EWP207 Lectern Amplifier with its **100 watts** of power provides the heart and “SOUL” for all of our Evolution model lecterns.

Designed specifically for lecterns and podiums, this portable rechargeable battery powered system is the perfect combination of features to establish your own stand alone presentation center.



Powerful Clarity

Standard Features at a Glance

• 100 watts of heart thumping power	• Included SLA rechargeable battery for hours of performance
• 3 independent microphone “combo” jacks (professional XLR and older 1/4” style)	• LED indicator to display remaining charge for battery (green, yellow, red)
• 1 of the microphone jacks located in rear of unit for wire-free look to main microphone	• RCA auxiliary input jacks for connection to CD or MP3 player
• Independent volume control for all 3 microphones	• RCA auxiliary output jacks for recording devices
• Three-Band Graphic Equalization Panel (low, midrange and high)	• 12V lamp plug for connection to LED gooseneck - located in rear of unit
• Main speaker output jacks for each side of stereo (left and right) - located in rear of unit	• Connections in rear of unit for wire-free look to primary connections
• Internal circuitry to detect the onset of distortion to help prevent audible distortion	• LED indicator for each output jack that will illuminate when amplifier is at maximum power

CVR-xxx-BU - Custom Fit Hydrotuff Covers

Protect your investment with a custom fit Hydrotuff Podium Cover specifically designed for your new podium. Constructed using 600 x 450 Denier Polyester fabric with Poly Vinyl Chloride (PVC) Coating. At 0.60 mm thick, the cover offers outstanding wear and performance with some resistance to liquid spills. It is lightweight and very durable which gives the fabric exceptional resistance to abrasion, punctures, and tears. These covers are easy to care for and are washable with soap and water. Available in blue.



Protect Your Investment



Available in the following models

CVR-CLR-BU	Custom Fit Blue Hydrotuff Cover for all Counselor, Counselor Evolution, and Counselor Lift models
CVR-PRS-BU	Custom Fit Blue Hydrotuff Cover for all Presidential and Presidential Bullet Proof models
CVR-CPD-BU	Custom Fit Blue Hydrotuff Cover for all Collegiate, Collegiate Evolution, and Graduate models
CVR-SNT-BU	Custom Fit Blue Hydrotuff Cover for all Senator models
CVR-NTL-BU	Custom Fit Blue Hydrotuff Cover for all NTL Full Pedestal models
CVR-900-BU	Custom Fit Blue Hydrotuff Cover for all Presidential Evolution, Presidential Plus, and Presidential Evolution Lift models

PRES900-NS - Presidential Plus (non-sound)

Presidential Plus - This podium is perfect for the person that needs the larger size of the Presidential Evolution, but already have their own sound system. The Presidential Plus is also a great frame from which to design your own custom lectern.

Standard Features at a Glance
• Abundant use of solid wood - Choice of Walnut, Cherry, Oak, or Mahogany
• Fabric covered top - Choice of Blue, Red, or Black
• Supple leather covered handrails
• Drop Down Work Surface - angled for lecture or flat for laptop computer use
• Work surface also lifts for folder and paper storage underneath
• Full depth shelf for storage inside
• Ample storage throughout podium for additional equipment
• Casters - 4 total - 2 locking for easy maneuverability
50.5"h x 30.75"w x 25.75"d



Stately Appearance

PRES500 - Presidential

Drop Down Work Surface



Shown with optional laser engraved seal



Standard Features at a Glance
• Abundant use of solid wood - Choice of Walnut, Cherry, or Mahogany
• Fabric covered top - Choice of Blue, Red, or Black
• Supple leather covered handrails
• Drop Down Work Surface - angled for lecture or flat for laptop computer use
• Work surface also lifts for folder and paper storage underneath
• Full depth shelf for storage inside
• Ample storage throughout podium for additional equipment
• Casters - 4 total - 2 locking for easy maneuverability
50.5"h x 26.5"w x 23.75"d

AMBO48 - Ambassador



Multimedia Center



Standard Features at a Glance

- 100% Solid wood cherry hardwood construction with classic square raised panels
- Huge double width multimedia work surface (46" wide x 29" deep) perfect for computer monitors, laptops, projectors and more!
- Choice of Easy Access Drawer or Keyboard pull-out
- 2 Convenient storage bays for computers and multimedia devices with doors
- Adjustable shelves inside base (1 for each side, 2 total)
- 4 large industrial casters (2 locking) for effortless maneuverability
- Multimedia lectern easily customized

46.25" h x 48.5" w x 31.5" d

Optional Features

- Recessed monitor well
- Document imaging drawer
- 18" LED Gooseneck light with 3 way rotary switch (red light, white light, and off)
- Locking doors
- Cooling Fan

Other Customizations Available Upon Request - Call for Details

Customize Your Lectern



Optional Document Camera Drawer



Optional Monitor Well, LED Gooseneck Light, and Keyboard Pullout



Heavy Duty Industrial Casters Allow this Lectern to Glide across the Floor with Ease!

CLR235-C, CLR235-O, CLR235-W Counselor (in Cherry, Oak, and Walnut)

Cherry



Oak



Walnut



Drop Down Work Surface



Standard Features at a Glance

- Choice of solid wood construction (cherry, oak, or walnut)
- Classic square raised panel construction
- Drop Down Work Surface - angled for lecture or flat for laptop computer use
- Work surface also lifts for easy access to underneath storage
- Hidden rear casters for easy one person maneuverability
- Shelf in podium column for additional storage
- Grommets throughout for wire chases

48" h x 26.5" w x 22" d

CLR235-EV - Counselor Evolution

Hear the Difference



President Obama uses the Counselor!



*You
Can
Too!*

Standard Features at a Glance

- | | |
|---|--|
| • Choice of solid wood construction (cherry, oak, or walnut) | • Classic square raised panel construction |
| • EWP207 Lectern Amplifier - see page 3 for details | • Handheld microphone with microphone mount, clip, and 15' XLR cable |
| • Speaker box with 2 full range speakers enclosed | • Amplifier tilt-out shelf for easy access to amplifier controls |
| • Drop Down Work Surface - angled for lecture or flat for laptop computer use | • Work surface also lifts for easy access to underneath storage |
| • Hidden rear casters for easy one person maneuverability | • Shelf in podium column for additional storage |
| • Grommets throughout for wire chases | • Top is removable from base for added versatility |

48" h x 26.5" w x 22" d

CPD677-EV - Collegiate Evolution & CPD677 - Collegiate



Non-Sound Version



Blended for
Beauty and
Flexibility

Standard Features at a Glance

- Solid cherry hardwood and cherry veneer construction
- Inset Doors with flat panel construction
- Pullout shelf (used for amplifier on CPD677-EV model)
- Adjustable shelf inside equipment bay for versatile storage
- 4 hidden casters (2 locking) for easy maneuverability
- Grommets throughout for wire chases
- CPD677-EV model adds the EWP207 Lectern Amplifier - see page 3
- CPD677-EV model adds handheld microphone, gooseneck mount, microphone clip, and 15' XLR microphone cable
- CPD677-EV model includes speaker box, speaker wire & speakers

44.25" h x 23.25" w x 20.25" d

GRAD411 - Graduate

Standard Features at a Glance

- Solid oak and oak veneer construction
- Solid oak handrails and trim
- Solid oak work surface with book stop
- Work surface angles to flat reveal - excellent for mounting microphones, lights, data/power outlets, etc.
- Grommet in work surface for cable / wire management
- 2 shelves for flexible storage options - book stop on top shelf and lower shelf is adjustable
- Solid oak base and trim
- Stain color choice of light oak, medium oak, or dark oak
- 4 casters (2 locking) for easy maneuverability

44.25" h x 23.25" w x 20.25" d



Economy Version

SNT244 - Senator



Standard Features at a Glance
• 100% Solid Oak Construction
• Sturdy Design
• Large work surface (24" w x 18" d) with pencil rail
• Convenient storage space inside top for quick access to teaching materials
• Top easily removes for even greater flexibility
• Removable Shelf inside for storage versatility
• Hidden rear casters for easy mobility
44" h x 24" w x 18" d



Hidden Casters

Stand Confidently

NTL400 - Full Pedestal Lectern

Standard Features at a Glance
• Solid oak and oak veneer construction
• Attractive flat panel look
• Decorative trim adds elegance
• Large solid oak work surface with pencil rail (22" w x 16" d)
• Abundant use of solid oak
45" h x 22.5" w x 20" d



Large Work Surface
22" w x 16" d

Economical Elegance

DPL026 - Diplomat



Standard Features at a Glance
• 100% Solid Oak Construction
• Sturdy Design
• Generous work surface (22.5" w x 14.5" d) with pencil rail
• Adjustable Shelf for versatility
• Leather lined cup holder within shelf for convenient access to your drink
44" h x 22.5" w x 14.5" d



Leather Lined Cup Holder within the Adjustable Shelf for Convenient Access!

FPL245 - Full Pedestal Lectern



Standard Features at a Glance
• Solid oak and oak veneer construction
• Solid oak trim and work surface
• Generous work surface (20" w x 16.25" d) with pencil rail
• Fixed shelf for quick access to needed materials
• Available with or without 7" x 12" elegant cross on front panel
45" h x 20" w x 16.25" d



Available with or without cross on front panel

PSS243 - Pedestal Speaker's Stand



Standard Features at a Glance
• 100% Solid Oak Construction
• Spacious work surface with pencil rail (22" w x 15" d)
• Stable footprint (16" x 16")
• Convenient storage area underneath work surface for teaching materials
43.5" h x 22" w x 15" d

NFL300 - Deluxe Oak Floor Lectern

Standard Features at a Glance
• 100% Solid Oak Construction
• Spacious work surface with pencil rail (14" w x 18" d)
• Stable footprint (16" x 16")
• Decorative support brackets accentuate the design
42" h x 18" w x 16" d



MS123 - Missal Stand/Bible Stand



Standard Features at a Glance
• 100% Solid Oak Construction
• Work surface with pencil rail (15" w x 12" d)
• Height above table in front is 5"
• Simple yet stylish design
5" h x 15" w x 12" d

MTRD24, 36, 42 - Maitre D' Station



Book Match Construction!

Wood grain on front and sides flow from top to bottom because they are cut from the same piece!



Optional Non-Marking Casters



Image Shown with some Optional Features

Massive amount of storage inside which can optionally be customized to your desired configuration

Choose from 3 Sizes

Standard Features at a Glance

- Oak veneer and solid oak hardwood trim with book match construction
- 3 sizes from which to choose (24", 36", 42") - shown in 36" version
- 2 section construction - Top may be used as a tabletop and base may be used as media cart.
- Laminate work surface - Work surface is angled as default but flat surface may be requested at no charge - shown with optional solid wood reversible work surface.
- Full depth shelf inside media base for a total of 3 storage surfaces
- Inset doors with hinges that allow for easy removal of doors
- Black Laminate toe kick on base and top section provides convenience and adds to the style
- Large work surface (21", 33", 39") depending on size selected
- Large reveal on top provides excellent location for microphones and/or light
- Wire chase in upper section to run wires from upper reveal to Media Base
- Custom crate with foam board lining to protect during shipment

OVERALL DIMENSIONS

25.5" or 37.5" or 43.5"w x 25.5"d x 47.5"h

Top and Base Separate for Added Versatility



Top may be used as a Tabletop and Base may be used as Media Cart. Items may also be purchased separately.

Optional Features

- Premium Wood Species Upgrades (Walnut, Cherry, Mahogany)
- Non-Marking Heavy Duty Casters - 4 total (2 locking) - unit glides across the floor with ease
- Solid Wood Drop Down Work Surface - Allows for 4 work surface positions from Flat for laptop computers to 3 other angles of your choice - Reversible
- IPAD Recess - Leather Lined - Your IPAD may lie in the work surface horizontally or vertically - requires solid wood work surface option. IPAD not included
- Locking Doors - Keyed locks in inset doors to lock up your equipment
- Laser Engraved Seals - Add your LOGO to the front of your lectern!
- Solid Wood Menu Holder - Attaches to the left or right side of Media Base
- 18" LED Gooseneck Light

Other Customizations Available Upon Request - Call for Details



IPAD RECESS Leather Lined

(Requires solid wood work surface upgrade)



PRES900-EV-LIFT - Presidential Evolution Lift

Height Control

Standard Features at a Glance
• POWER LIFT - height control at the touch of a button
• Work surface raises from 34.5" all the way up to 50"
• EWP207 Lectern Amplifier on convenient tilt out - see page 3 for details
• Choice of wood species (walnut, cherry, oak, or mahogany)
• Fabric color choice (blue, red, or black)
• Shure Microflex 18" gooseneck microphone with mute switch
• 18" LED gooseneck light with 3 way rotary switch
• Howard Miller Clock with matching solid wood clock housing
• Hideaway feature to drop clock, light, and microphone out of sight
• RCA cable for easy connection to MP3 or CD player
• Tiltout Storage Shelf with leather lined MP3 docking station
• 4 casters (2 locking) for effortless maneuverability
• Hydrotuff Cover - Custom fit for your podium
43.25" - 59" h x 30.75" w x 25.75" d



PRES500-LIFT - Presidential Lift

Height Control at the Touch of a Button

Standard Features at a Glance
• POWER LIFT - height control at the touch of a button
• Work surface raises from 34.5" all the way up to 50"
• Leather covered hand rails
• Drop Down work surface - angled for lecture or flat for laptop computer
• Choice of wood species (walnut, cherry, oak, or mahogany)
• Fabric color choice (blue, red, or black)
• 4 casters (2 locking) for effortless maneuverability
43.25" - 59" h x 26.5" w x 23.75" d



CLR235-LIFT - Counselor Lift

Standard Features at a Glance
• POWER LIFT - height control at the touch of a button
• Work surface raises from 31.5" all the way up to 47.25"
• Drop down work surface - angled for lecture or flat for laptop computer use
• Choice of wood species (walnut, cherry, or oak)
• 4 casters (2 locking) for effortless maneuverability
39" - 54.75" h x 26.5" w x 22" d



Innovative Engineering

EDU042 - The Educator



Locking
Removable
Front Access
Panel



Full Wrap Doors offer Complete
Access to Rack Mounted Equipment and
Computer Towers
(Front & Rear 12RU Rack Rails)



Book Matching
Construction,
Note how the
wood grain of our
doors,
drawer and
access panel
blend into the
lectern body.

Standard Features at a Glance
• Oak veneer and solid oak hardwood trim construction
• Huge Document Camera Drawer (Home) with lock - designed to house document cameras that fold down to a maximum of 27.4" w x 7.1" h x 21.9" d
• Choose Left or Right for camera drawer (as standing from presenter's side)
• Full wrap locking doors (270 degrees) for complete access to equipment
• Front and Rear 12RU rack rails to house equipment
• (2) 10" wide CPU Tower Spaces
• Locking Removable Front Access Panel for complete access to the back of your computers and equipment
• Huge Graphite Nebula Laminate Work Surface - angled surface with book stop
• Work Surface Slopes to flat reveal for mounting customer supplied microphone, data outlets, ect.
• Grommets in flat reveal of work surface for cable management
• Ventilation / Wire Cutout of lectern floor for ventilation & cable management
• Side Wire Grommet - opposite side from the Document Camera Drawer
• Black Laminate Toe Kick
• 4 Casters (2 Locking) for easy one person maneuverability
• Custom crate with foamboard lining to protect during shipment
43.5" w x 30" d x 46.5" h



4 Casters
(2 Locking)



Fold Document
Camera Down &
Store Inside Huge
Locking Drawer

Optional Features Available
• Wood Species Upgrades Available (Walnut, Cherry, Mahogany)
• Levelers instead of Casters
• Laser Engraved Seals - Customer supplied artwork in a Vector format
• Keyboard Pullout and Document Camera Shelf instead of Document Camera Drawer
• Cooling Fan
Other Customizations Available Upon Request - Call for Details

PRES500-BP - Presidential Bulletproof

BULLET RESISTING
PANELS HIDDEN INSIDE!



Standard Features at a Glance	
•	UL 752 Tested Level 8 Bullet Resisting Material lines the front of the podium
•	Level 8 is designed to stop a minimum of 5 shots from up to a 7.62mm rifle (AK47 Assault rifle)
•	Woven Roven design captures the ballistic projectile to prevent ricocheting or spalling
•	Bullet resistant panels are entirely concealed within the podium.
•	Choice of wood species (cherry, oak, walnut, or mahogany)
•	Fabric covered top with choice of color (blue, red, or black)
•	Drop down work surface (can be angled for lecture or flat for laptop computer use)
•	Leather covered handrails
•	Shelf in podium body for convenient storage
•	Hidden rear casters to assist in maneuverability
50.5" h x 26.5" w x 23.75" d	

When Personal Safety Matters!



Safety Zones!
Are You Protected?

The government trust us, and so can you! Above Condoleezza Rice stands protected while speaking at a joint press conference in Northern Iraq.

Level 8 Bullet Resistant

Standard Features at a Glance

- UL Level 8 Ballistic Resistant - Stops up to 5 shots from a 7.62mm rifle such as an AK-47
- Clear ballistic resistant material above work surface for enhanced protection and visibility during an attack
- Upper and lower ballistic materials overlap so that no seam is available for a bullet to penetrate
- 3 sides of ballistic protection and a full 42" of protection across the front of the lectern
- Choice of Wood Species - Maple, Cherry, Oak, Mahogany, or Walnut
- Locking doors and drawer to secure your equipment
- Black Laminate work surface with grommets for convenient cable management
- Heavy Duty 4" Casters (5 total, 2 locking)
- Will satisfy Federal Level IV Security Site Requirements for Guards interacting with the unscanned public
- Custom crate with foam board lining to protect during shipment - Ships Fully assembled

OVERALL DIMENSIONS
55"H x 44"W x 31"D

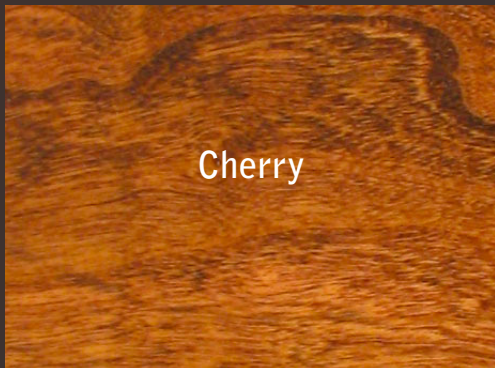


Custom Work & Laser Engraved Seals

Your perfect lectern awaits you. We regularly modify our lecterns and podiums to precisely fit the needs of our customers. From custom engravings to adding additional features or electronic components. **JUST ASK!** We can accommodate you.



Wood Species



Cherry



Walnut



Mahogany



Light Oak



Medium Oak



Dark Oak

Check individual product items for specific wood and stain color choices. All products are manufactured in Sullivan, Missouri U.S.A. from select natural hardwoods. Each piece is uniquely beautiful and individual pieces will take stain differently. These samples are representative, however, your product may vary. Call your dealer or representative if you have any questions.



Proudly Made In
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