

TIPS VENDOR AGREEMENT (JOC)

Between Sunland Asphalt & Construction, Inc. and
(Company Name)

THE INTERLOCAL PURCHASING SYSTEM (TIPS),
a Department of Texas Education Service Center Region 8 for
TIPS RCSP 200201 Trades, Labor and Materials (JOC)

General Information

The Vendor Agreement (“Agreement”) made and entered into by and between The Interlocal Purchasing System (hereinafter referred to as “TIPS” respectfully) a government cooperative purchasing program authorized by the Region 8 Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686. This Agreement consists of the provisions set forth below, including provisions of all Attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any Attachment, the provisions set forth shall control.

The Vendor Agreement shall include and incorporate by reference this Agreement, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the solicitation as posted, including any addenda and the awarded vendor’s proposal. Once signed, if an awarded vendor’s proposal varies or is unclear in any way from the TIPS Agreement, TIPS, at its sole discretion, will decide which provision will prevail. Other documents to be included are the awarded vendor’s proposals, task orders, purchase orders and any adjustments which have been issued. If deviations are submitted to TIPS by the proposing vendor as provided by and within the solicitation process, this Agreement may be amended to incorporate any agreed deviations.

The following pages will constitute the Agreement between the successful vendors(s) and TIPS. Bidders shall state, in a separate writing, and include with their proposal response, any required exceptions or deviations from these terms, conditions, and specifications. If agreed to by TIPS, they will be incorporated into the final Agreement.

A Purchase Order, Agreement or Contract is the TIPS Member’s approval providing the authority to proceed with the negotiated delivery order under the Agreement. Special terms and conditions as agreed to between the vendor and TIPS Member should be added as addenda to the Purchase Order, Agreement or Contract. Items such as certificate of insurance, bonding requirements, small or disadvantaged business goals are some of the addenda possible.

Terms and Conditions

Conflicts with RS Means Unit Price Book

If the terms of the solicitation referenced RS Means Unit Price Book occur, the RS Means Book shall control if it determines the legality of the solicitation award as it relates to the requisite Means Unit Price Book.

Freight

All quotes to members shall provide a line item for cost for freight or shipping regardless if there is a charge or not. If no charge for freight or shipping, indicate by stating "No Charge" or "\$0" or other similar indication. Otherwise, all shipping, freight or delivery charges shall be passed through to the TIPS Member at cost with no markup and said charges shall be agreed by the TIPS Member unless alternative shipping terms are agreed by TIPS as a result of the proposal award.

Warranty Conditions

All new supplies equipment and services shall include manufacturer's minimum standard warranty unless otherwise agreed to in writing. Vendor shall be legally permitted to sell, or an authorized dealer, distributor or manufacturer for all products offered for sale to TIPS Members. All equipment proposed shall be new unless clearly stated in writing.

Customer Support

The Vendor shall provide timely and accurate customer support for orders to TIPS Members as agreed by the Parties. Vendors shall respond to such requests within a commercially reasonable time after receipt of the request. If support and/or training is a line item sold or packaged with a sale, support shall be as agreed with the TIPS Member.

Agreements

Agreements for purchase will normally be put into effect by means of a contract, agreement or purchase order(s) executed by authorized agents of the participating government entities.

Davis Bacon Act

Davis Bacon Act requirements will be met when Federal Funds are used for construction and/or repair of buildings or as otherwise required by applicable statute or regulation.

Other Wage Rates

Other wage rates may be required by some TIPS Members and acceptance of a project by the Vendor may require the Vendor to comply with the TIPS Member's required wage rate.

Tax exempt status

Most TIPS Members are tax exempt and the related laws of the jurisdiction of the TIPS Member shall apply.

Assignments of Agreements

No assignment of Agreement may be made without the prior written approval of TIPS. Payment for delivered goods and services can only be made to the awarded Vendor, Vendor designated reseller or vendor assigned company.

Disclosures

- Vendor and TIPS affirm that he/she, or any authorized employees or agents, has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan,

gratuity, special discount, trip, favor or service to a public servant in connection with this Agreement.

- Vendor shall attach, in writing, a complete description of any and all relationships that might be considered a conflict of interest in doing business with the TIPS program.
- The Vendor affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this Agreement.

Term and Renewal of Agreements

The Agreement with TIPS is for two (2) years with an option for renewal for additional two (2) consecutive one-year terms years. Total term of Agreement can be up to the number of years provided in the solicitation or as limited by statute. The option renewal year one shall be automatically renewed unless either party objects or terminates the agreement as provided herein at "Termination for Convenience". The Second one-year renewal term is only if both Parties agree.

Automatic Renewal Clauses Incorporated in Awarded Vendor Agreements with TIPS Members Resulting from the Solicitation and with the Vendor Named in this Agreement.

No Agreement for goods or services with a TIPS Member by the awarded vendor named in this Agreement that results from the solicitation award named in this Agreement, may incorporate an automatic renewal clause that exceeds month to month terms with which the TIPS Member must comply. All renewal terms incorporated in an Agreement by the vendor with the TIPS Member shall only be valid and enforceable when the vendor receives written confirmation by purchase order, executed Agreement or other written instruction issued by the TIPS Member for any renewal period. The purpose of this clause is to avoid a TIPS Member inadvertently renewing an Agreement during a period in which the governing body of the TIPS Member has not properly appropriated and budgeted the funds to satisfy the Agreement renewal. This term is not negotiable and any Agreement between a TIPS Member and a TIPS awarded vendor with an automatic renewal clause that conflicts with these terms is rendered void and unenforceable.

Shipments

The Vendor shall ship, deliver or provide ordered products or services within a commercially reasonable time after the receipt of the order from the TIPS Member. If a delay in said delivery is anticipated, the Vendor shall notify TIPS Member as to why delivery is delayed and shall provide an estimated time for completion of the order. TIPS or the requesting entity may cancel the order if estimated delivery time is not acceptable or not as agreed by the parties.

Invoices

The awarded Vendor shall submit invoices or payment requests to the TIPS Member participating entity clearly stating "Per TIPS Agreement # xxxxxx." Each invoice or pay request shall include the TIPS Member's purchase order number or other identifying designation as provided in the order or contract by the TIPS Member. If applicable, the shipment tracking number or pertinent information for verification of TIPS Member receipt shall be made available upon request.

Pricing

Price increases will be honored according to the terms of the solicitation. However, the Vendor shall honor previous prices for thirty (30) days after written notification to TIPS of an increase, except any price changes related to the, then current, RS Means Unit Price Book is valid. Price of a specific Job Order Contract proposal to a TIPS Member shall not change within 60 days of date of proposal as a result of an updated RS Means Unit Price Book

unless agreed by the TIPS Member. All pricing submitted to TIPS shall include the participation fee, as provided in the solicitation, to be remitted to TIPS by the Vendor. Vendor will not show adding the fee to the invoice presented to customer. Failure to render the participation fee to TIPS shall constitute a breach of this agreement and shall be grounds for termination of this agreement and any other agreement held with TIPS.

Participation Fees and Reporting of Sales to TIPS by Vendor

The Participation Fee that was published as part of the Solicitation and the fee published is the legally effective fee, along with any fee conditions stated in the Solicitation. Collection of the fees by TIPS is required under Texas Government Code §791.011 Et seq. Fees are due on all TIPS purchases reported by either Vendor or Member. Fees are due to TIPS upon payment by the Member to the Vendor, Reseller or Vendor Assigned Dealer. Vendor, Reseller or Vendor Assigned Dealer agrees to pay the participation fee to TIPS for all Agreement sales upon receipt of payment including partial payment, from the Member Entity or as otherwise agreed by TIPS in writing and signed by an authorized signatory of TIPS. Thus, when an awarded Vendor, Reseller or Vendor Assigned Dealer receives any amount of payment, even partial payment, for a TIPS sale, the legally effective fee for that amount is due to TIPS from the Vendor.

Reporting of Sales to TIPS by Vendor

Vendor is required to report all sales under the TIPS contract to TIPS. If the TIPS Member entity requesting a price from the awarded Vendor requests the TIPS contract, Vendor must include the TIPS Contract number on any communications with the TIPS Member entity. To report sales, the Vendor must login to the TIPS Vendor Portal online at https://www.tips-usa.com/vendors_form.cfm and click on the PO's and Payments tab. Pages 3-7 of the [Vendor Portal User Guide](#) will walk you through the process of reporting sales to TIPS. Please refer to the TIPS [Accounting FAQ's](#) for more information about reporting sales and if you have further questions, contact the Accounting Team at accounting@tips-usa.com. The Vendor or vendor assigned dealers are responsible for keeping record of all sales that go through the TIPS Agreement and submitting same to TIPS. Failure to render the participation fee to TIPS shall constitute a breach of this agreement with our parent governmental entity, Texas Education Service Center Region 8, as established by the Texas legislature and shall be grounds for termination of this agreement and any other agreement held with TIPS and possible legal action. Any overpayment of participation fees to TIPS by a Vendor will be refunded to the Vendor within ninety (90) days of receipt of notification if TIPS receives written notification of the overpayment not later than the expiration of six (6) months from the date of overpayment and TIPS determines that the amount was not legally due to TIPS pursuant to this agreement and applicable law. It is the Vendor's responsibility to identify which sales are TIPS Agreement sales and pay the correct participation fee due for TIPS Agreement sales. Any notification of overpayment received by TIPS after the expiration of six (6) months from the date of overpayment will be non-refundable. Region 8 ESC and TIPS reserve the right to extend the six (6) month deadline to notify if approved by the Region 8 ESC Board of Directors. TIPS reserves all rights under the law to collect the fees due. Please contact TIPS at tips@tips-usa.com or call (866) 839-8477 if you have questions about paying fees.

Indemnity

The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS Member(s), officers and employees from and against all claims and suits by third parties for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and reasonable attorney's fees, arising out of, or resulting from, Vendor's work under this Agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, or invitees. Parties found liable shall pay their proportionate share of damages as agreed by the parties or as ordered by a court of competent jurisdiction over the case. **NO LIMITATION OF LIABILITY FOR DAMAGES FOR PERSONAL INJURY OR PROPERTY DAMAGE ARE PERMITTED OR AGREED BY TIPS/ESC REGION 8.**

Per Texas Education Code §44.032(f), reasonable Attorney's fees
TIPS Vendor Agreement JOC Ver. 01312020_sr Page 4

are recoverable by the prevailing party in any dispute resulting in litigation.

State of Texas Franchise Tax

By signature hereon, the bidder hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Tax Code.

Miscellaneous

The Vendor acknowledges and agrees that continued participation in TIPS is subject to TIPS sole discretion and that any Vendor may be removed from the participation in the Program at any time with or without cause. Nothing in the Agreement or in any other communication between TIPS and the Vendor may be construed as a guarantee that TIPS or TIPS Members will submit any orders at any time. TIPS reserves the right to request additional proposals for items or services already on Agreement at any time.

Purchase Order Pricing/Product Deviation

If a deviation of pricing/product on a purchase order or contract modification occurs, TIPS is to be notified within five (5) business days of receipt of change order.

Termination for Convenience of TIPS Agreement Only

TIPS reserves the right to terminate this agreement for cause or no cause for convenience with a thirty (30) days prior written notice. Termination for convenience is conditionally required under Federal Regulations 2 CFR part 200 if the customer is using federal funds for the procurement. All purchase orders presented to the Vendor, but not fulfilled by the Vendor, by a TIPS Member prior to the actual termination of this agreement shall be honored at the option of the TIPS Member. The awarded Vendor may terminate the agreement with ninety (90) days prior written notice to TIPS 4845 US Hwy North, Pittsburg, Texas 75686. The vendor will be paid for goods and services delivered prior to the termination provided that the goods and services were delivered in accordance with the terms and conditions of the terminated agreement. This termination clause does not affect the sales agreements executed by the Vendor and the TIPS Member customer pursuant to this agreement. TIPS Members may negotiate a termination for convenience clause that meets the needs of the transaction based on applicable factors, such as funding sources or other needs.

TIPS Member Purchasing Procedures

Usually, purchase orders or their equal are issued by participating TIPS Member to the awarded vendor and should indicate on the order that the purchase is per the applicable TIPS Agreement Number. Orders are typically emailed to TIPS at tipspo@tips-usa.com.

- Awarded Vendor delivers goods/services directly to the participating member.
- Awarded Vendor invoices the participating TIPS Member directly.
- Awarded Vendor receives payment directly from the participating member.
- Fees are due to TIPS upon payment by the Member to the Vendor. Vendor agrees to pay the participation fee to TIPS for all Agreement sales upon receipt of payment including partial payment, from the Member Entity or as otherwise agreed by TIPS in writing and signed by an authorized signatory of TIPS.

Form of Agreement and Reporting

If a vendor submitting an offer requires TIPS and/or TIPS Member to sign an additional agreement, a copy of the proposed agreement must be included with the proposal to the TIPS Member. TIPS does not require a review of a TIPS Member's Job Order contract TYPE AIA or other similar Contract provided by the TIPS Member. This clause does not relieve the Vendor from the responsibility to report the contract execution and the amount of the contract and any change orders.

Licenses

Awarded Vendor shall maintain, in current status, all federal, state and local licenses, bonds and permits required for the operation of the business conducted by awarded Vendor. Awarded Vendor shall remain reasonably fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of goods or services under the Agreement. TIPS and TIPS Members reserves the right to stop work and/or cancel an order or terminate this or any other sales Agreement of any awarded Vendor whose license(s) required for performance under this Agreement have expired, lapsed, are suspended or terminated subject to a 30-day cure period unless prohibited by applicable statute or regulation.

Novation

If awarded Vendor sells or transfers all assets, rights or the entire portion of the assets or rights required to perform this Agreement, a successor in interest must guarantee to perform all obligations under this Agreement. A simple change of name agreement will not change the Agreement obligations of awarded vendor. TIPS will consider Contract Assignments on a case by case basis. TIPS must be notified within five (5) business days of the transfer of assets or rights.

Site Requirements (when applicable to service or job)

Cleanup: Awarded vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by TIPS Member. Upon completion of work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.

Preparation: Awarded vendor shall not begin a project for which TIPS Member has not prepared the site, unless awarded vendor does the preparation work at no cost, or until TIPS Member includes the cost of site preparation in a purchase order. Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

Registered sex offender restrictions: For work to be performed at schools, awarded vendor agrees that no employee of a sub-contractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or reasonably expected to be present. Awarded vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the TIPS Member's discretion. Awarded vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.

Safety measures: Awarded vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Awarded vendor shall post warning signs against all hazards created by the operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.

Smoking

Persons working under Agreement shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

Marketing

Awarded vendor agrees to allow TIPS to use their name and logo within website, marketing materials and advertisement subject to any reasonable restrictions provided to TIPS in the Proposal to the Solicitation. Any use of TIPS name and logo or any form of publicity, inclusive of press release, regarding this Agreement by awarded vendor must have prior approval from TIPS.

Supplemental agreements

The TIPS Member entity participating in the TIPS Agreement and awarded vendor may enter into a separate supplemental agreement or contract to further define the level of service requirements over and above the minimum defined in this Agreement i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement or contract developed as a result of this Agreement is exclusively between the participating entity and awarded vendor. TIPS, its agents, TIPS Members and employees shall not be made party to any claim for breach of such agreement.

Survival Clause

All applicable software license agreements, warranties, service agreements or any supplemental agreement that were entered into between Vendor and TIPS or the TIPS Member Customer under the terms and conditions of the Agreement shall survive the expiration or termination of the Agreement. All Orders, Purchase Orders issued or contracts executed by TIPS or a TIPS Member and accepted by the Vendor prior to the expiration or termination of this agreement, shall survive expiration or termination of the Agreement, subject to previously agreed terms and conditions agreed by the parties or as otherwise specified herein relating to termination of this agreement.

Legal obligations

It is the responding vendor's responsibility to be aware of and comply with all local, state and federal laws governing the sale of products/services identified in this Solicitation and any awarded Agreement thereof. Applicable laws and regulations must be followed even if not specifically identified herein.

Audit rights

Due to transparency statutes and public accountability requirements of TIPS and TIPS Members', the awarded Vendor shall, at their sole expense, maintain appropriate due diligence of all purchases made by TIPS Member that utilizes this Agreement. TIPS and Region 8 ESC each reserve the right to audit the accounting of TIPS related purchases for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. In order to ensure and confirm compliance with this agreement, TIPS shall have authority to conduct random audits of Awarded Vendor's pricing that is offered to TIPS Members with 30 days' notice unless the audit is ordered by a Court Order or by a Government Agency with authority to do so without notice. Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third-party auditing firm to investigate any possible non-complying conduct or may terminate the Agreement according to the terms of this Agreement. In the event of an audit, the requested materials shall be reasonably provided in the format and at the location designated by Region 8 ESC or TIPS.

Force Majeure

If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and fully particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

Choice of Law

The Agreement between the Vendor and TIPS/ESC Region 8 and any addenda or other additions resulting from

this procurement process, however described, shall be governed by, construed and enforced in accordance with the laws of the State of Texas, regardless of any conflict of laws principles.

Venue, Jurisdiction and Service of Process

Any Proceeding arising out of or relating to this procurement process or any contract issued by TIPS resulting from or any contemplated transaction shall be brought in a court of competent jurisdiction in Camp County, Texas and each of the parties irrevocably submits to the exclusive jurisdiction of said court in any such proceeding, waives any objection it may now or hereafter have to venue or to convenience of forum, agrees that all claims in respect of the Proceeding shall be heard and determined only in any such court, and agrees not to bring any proceeding arising out of or relating to this procurement process or any contract resulting from or any contemplated transaction in any other court. The parties agree that either or both of them may file a copy of this paragraph with any court as written evidence of the knowing, voluntary and freely bargained for agreement between the parties irrevocably to waive any objections to venue or to convenience of forum. Process in any Proceeding referred to in the first sentence of this Section may be served on any party anywhere in the world. Venue for any dispute resolution process, other than litigation, between TIPS and the Vendor shall be located in Camp or Titus County, Texas.

Bonding

When applicable, performance bonds and payment bonds will be required on construction or labor required jobs. Awarded vendor will meet the TIPS Member's local and state purchasing requirements. Awarded vendors may need to provide additional capacity as jobs increase. Bonds costs are passed through at cost to the TIPS Member and are not subject to the TIPS Participation fee be paid to TIPS. The actual cost of the bond will be a pass through to the TIPS Member and added to the purchase order or Contract.

Professional Engineering and Architect's Services

Professional Engineering and Architect's Services are not permitted to be provided under this Agreement. Texas statutes prohibit the procurement of Professional Engineering and Architect's Services through a cooperative agreement.

Scope of Services

The specific scope of work for each job shall be determined in advance and in writing between TIPS Member, Member's design professionals and Vendor. It is permitted for the TIPS Member to provide a general scope description, but the awarded vendor should provide a written scope of work, and if applicable, according to the TIPS Member's design Professional as part of the proposal. Once the scope of the job is agreed to, the TIPS Member will issue a PO and/or an Agreement or Contract with the Job Order Contract Proposal referenced or as an attachment along with bond and any other special provisions agreed by the TIPS Member. If special terms and conditions other than those covered within this solicitation and awarded Agreements are required, they will be attached to the PO and/or an Agreement or Contract and shall take precedence over those in this base TIPS Vendor Agreement.

Project Delivery Order Procedures

The TIPS Member having approved and signed an interlocal agreement, or other TIPS Membership document, may make a request of the awarded vendor under this Agreement when the TIPS Member has services that need to be undertaken. Notification may occur via phone, the web, email, fax, or in person. Upon notification of a pending request, the awarded vendor shall make contact with the TIPS Member as soon as possible, but must make contact with the TIPS Member within two working days.

Scheduling of Projects

Scheduling of projects (if applicable) may be accomplished when the TIPS Member issues a Purchase Order and/or an Agreement or Contract that will serve as “the notice to proceed” as agreed by the Vendor and the TIPS Member. The period for the delivery order will include the mobilization, materials purchase, installation and delivery, design, weather, and site cleanup and inspection. No additional claims may be made for delays as a result of these items. When the tasks have been completed the awarded vendor shall notify the client and have the TIPS Member or a designated representative of the TIPS Member inspect the work for acceptance under the scope and terms in the Purchase Order and/or Agreement or Contract. The TIPS Member will issue in writing any corrective actions that are required. Upon completion of these items, the TIPS Member will issue a completion notice and final payment will be issued per the contractual requirements of the project with the TIPS Member. Any Construction contract prepared by the TIPS Member’s Legal Counsel may alter the terms of this subsection, “Scheduling of Projects”.

Support Requirements

If there is a dispute between the awarded vendor and TIPS Member, TIPS or its representatives may assist, at TIPS sole discretion, in conflict resolution or third party (mandatory mediation), if requested by either party. TIPS, or its representatives, reserves the right to inspect any project and audit the awarded vendors TIPS project files, documentation and correspondence.

Status of TIPS Members as Related to This Agreement

TIPS Members stand in the place of TIPS as related to this agreement and have the same access to the proposal information and all related documents. TIPS Members have all the same rights under the awarded Agreement as TIPS.

Incorporation of Solicitation

The TIPS Solicitation, whether a Request for Proposals, the Request for Competitive Sealed Proposals or Request for Qualifications solicitation, the Vendor’s response to same and all associated documents and forms made part of the solicitation process, including any addenda, that resulted in the execution of this agreement are hereby incorporated by reference into this agreement as if copied verbatim.

SECTION HEADERS OR TITLES

THE SECTION HEADERS OR TITLES WITHIN THIS DOCUMENT ARE MERELY GUIDES FOR CONVENIENCE AND ARE NOT FOR CLASSIFICATION OR LIMITING OF THE RESPONSIBILITIES OF THE PARTIES TO THIS DOCUMENT.

NEW STATUTORY REQUIREMENT EFFECTIVE SEPTEMBER 1, 2017.

You certify that your company (1) does not boycott Israel; and (2) will not boycott Israel during the term of the Agreement. Texas governmental entities are prohibited from doing business with companies that fail to certify to this condition as required by Texas Government Code Sec. 2270.

You certify that your company is not listed on and we do not do business with companies that are on the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations per Texas Gov’t Code 2270.0153 found at <https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf>

You certify that pursuant to Texas Business and Commerce Code Chapter 272, as revised September 1, 2017, any construction contract or agreement as defined in the Statute with a TIPS, Education Service Center Region 8 or a Texas TIPS Member subject to the Statute shall include a Choice of Law provision providing that this agreement shall be subject to and interpreted by the Laws of the State of Texas without regard to any conflict of laws principles

for any action shall be in a court of competent jurisdiction in Texas and any arbitration shall be in the State of Texas. Pursuant to the Texas Business and Commerce Code, as amended by the 85th Texas Legislature, this Construction Agreement for Job Order Contract services is, in the event of a dispute between the parties, subject to interpretation according to the Laws of the state of Texas only, without regard to any conflict of laws principles. Venue for any alternative dispute resolution procedure or process shall be in the state of Texas. If the dispute is litigated, venue and jurisdiction shall be in a court of competent jurisdiction in the state of Texas.

Pursuant to 85th Texas Legislative H.B. 3270, as it applies to Texas Education Code § 22.0834 et seq, the Vendor shall comply with all relevant sections related to student contact, background checks, fingerprinting and other related requirements.

It is the intent of TIPS to award to reliable, high performance vendors to supply products and services to government and educational agencies. It is the experience of TIPS that the following procedures provide TIPS, the Vendor, and the participating agency the necessary support to facilitate a mutually beneficial relationship. The specific procedures will be negotiated with the successful vendor.

- **Agreements:**

All vendor Purchase Orders and/or Agreements/Contracts must be emailed to TIPS at tipspo@tips-usa.com. Should an agency send an order direct to vendor, it is the vendor's responsibility to forward the order to TIPS at the email above within three business days and confirm its receipt with TIPS.

- **Promotion of Agreement:**

It is agreed that Vendor will encourage all eligible entities to purchase from the TIPS Program. Encouraging entities to purchase directly from the Vendor, bypassing the TIPS Agreement when the Member has requested the TIPS agreement is a violation of the terms and conditions of this Agreement and will result in removal of the Vendor from the TIPS Program.

TIPS Vendor Agreement Signature Form

RFP 200201 Trades Labor and Materials (JOC)

Company Name Sunland Asphalt & Construction, Inc.

Address 1625 E Northern Avenue

City Phoenix State AZ Zip 85020

Phone 602.323.2800 Fax 602.914.7374

Email of Authorized Representative mbaer@sunlandasphalt.com

Name of Authorized Representative Michael Baer

Title Division Manager - National Accounts

Signature of Authorized Representative 

Date April 3, 2020

TIPS Authorized Representative Name Meredith Barton

Title Chief Operating Officer

TIPS Authorized Representative Signature 

Approved by ESC Region 8 

Date 4/23/2020

NOTICE TO MEMBERS REGARDING ATTRIBUTE RESPONSES

TIPS VENDORS RESPOND TO ATTRIBUTE QUESTIONS AS PART OF TIPS COMPETITIVE SOLICITATION PROCESS. THE VENDOR'S RESPONSES TO ATTRIBUTE QUESTIONS ARE INCLUDED HEREIN AS "SUPPLIER RESPONSE." PLEASE BE ADVISED THAT DEVIATIONS, IF ANY, IN VENDOR'S RESPONSE TO ATTRIBUTE QUESTIONS MAY NOT REFLECT VENDOR'S FINAL ATTRIBUTE RESPONSE, WHICH IS SUBJECT TO NEGOTIATIONS PRIOR TO AWARD. PLEASE CONTACT THE TIPS OFFICE AT 866-839-8477 WITH QUESTIONS OR CONCERNS REGARDING VENDOR ATTRIBUTE RESPONSE DEVIATIONS. PLEASE KEEP IN MIND THAT TIPS DOES NOT PROVIDE LEGAL COUNSEL TO MEMBERS. TIPS RECOMMENDS THAT YOU CONSULT YOUR LEGAL COUNSEL WHEN EXECUTING CONTRACTS WITH OR MAKING PURCHASES FROM TIPS VENDORS.



200201 Addendum 3 Sunland Asphalt & Construction Inc Supplier Response

Event Information

Number: 200201 Addendum 3
Title: Trades, Labor and Materials (JOC)
Type: Request for Proposal
Issue Date: 2/6/2020
Deadline: 4/3/2020 03:00 PM (CT)
Notes: If your company currently has a Job Order Contracting (181101) **it is not necessary or beneficial to you to respond to this solicitation as your current contracts allow you to perform the same work as this new solicitation would permit.** Unless and if you wish to bid different terms, pricing or otherwise change from your existing contract, Job Order Contracting (181101), proposing on the current solicitation provides no additional benefits to your company.

Dear potential TIPS Vendor,
As you review the solicitation information, you are probably looking for detailed job specifications and a scope of work for which to submit a proposal. Because of the way TIPS and most other purchasing cooperatives procure contracts, there is no specific project to award. TIPS awards an IDIQ contract, where IDIQ is an abbreviation of the term "Indefinite Delivery/Indefinite Quantity". This is a type of contract that provides for an indefinite quantity of supplies or services during a fixed period of time or life of the awarded agreement. This

RCSP/solicitation was issued as a prospective award for a pricing agreement to be used when a TIPS member entity needs the goods or services offered under the agreement in the different categories of solicitations. If you have any additional questions, please don't hesitate to reach out to us here at TIPS!

Contact Information

Contact: Jensen Mabe, Construction Program Manager
Address: Region VIII Education Service Center
4845
Pittsburg, TX 75686
Phone: +1 (903) 438-6237
Fax: +1 (866) 839-8472
Email: bids@tips-usa.com

Sunland Asphalt & Construction Inc Information

Contact: Lisa Folsom
Address: 1625 E Northern Ave
Phoenix, AZ 85020
Phone: (602) 323-2800
Fax: (623) 552-2922
Toll Free: (800) 540-4413
Email: lfolsom@sunlandasphalt.com

By submitting your response, you certify that you are authorized to represent and bind your company.

Chelsey Lutteke

Signature

Submitted at 4/2/2020 5:12:55 PM

clutteke@sunlandasphalt.com

Email

Requested Attachments

Vendor Agreement

1_200201 Vendor Agreement JOC.pdf

The vendor must download the Vendor Agreement from the attachment tab, fill in the requested information and upload the completed agreement.

DO NOT UPLOAD encrypted or password protected files.

Agreement Signature Form

2_200201 Vendor Agreement Signature Form.pdf

If you have not taken exception or deviation to the agreement language in the solicitation attributes, download the AGREEMENT SIGNATURE FORM from the "ATTACHMENTS" tab. This PDF document is a fillable form. Download the document to your computer, fill in the requested company information, print the file, SIGN the form, SCAN the completed and signed AGREEMENT SIGNATURE FORM, and upload here.

If you have taken exception to any of the agreement language and noted the exception in the deviations section of the attributes for the agreement, complete the AGREEMENT SIGNATURE FORM, but DO NOT SIGN until those deviations have been negotiated and resolved with TIPS management. Upload the unsigned form here, because this is a required document.

Pricing Spreadsheet

3_200201 Pricing Form - PENDING.XLSX

The vendor must download the PRICING SPREADSHEET SHEET from the attachment tab, fill in the requested information and upload the completed spreadsheet.

DO NOT UPLOAD encrypted or password protected files.

RS Means Pricing Form JOC

4_200201 RS MEANS JOC Pricing Form.pdf

The vendor must download the "RS Means JOC PRICING_FORM" from the attachment tab, fill in the requested information and upload the completed agreement. DO NOT FAIL TO COMPLETE ALL SECTIONS AND BLANKS IN THE FORM OR IT COULD RENDER YOUR RESPONSE INVALID.

DO NOT UPLOAD encrypted or password protected files.

Xactimate Pricing JOC Form

5_Xactimate_pricing_form_200201_JOC.PDF

Should you choose to provide optional Xactimate pricing on you should upload that form here

References

6_Reference Form JOC.xls

Valid Reference Email addresses are REQUIRED on the spreadsheet. The vendor must download the References spreadsheet from the attachment tab, fill in the requested information and upload the completed spreadsheet. DO NOT UPLOAD encrypted or password protected files.

Proposed Goods and Services

7_Proposed Goods & Services.pdf

Please upload one or more documents or sheets describing your offerings, line cards, catalogs, links to offerings OR list links to your offerings that illustrate the catalog of proposed lines of goods and or services you carry and offer under this proposal. It does not have to be exhaustive but should, at a minimum tell us what you are offering. It could be as simple as a sheet with your link to your online catalog of goods and services.

D/M/WBE Certification OPTIONAL

No response

D/M/WBE Certification documentation may be scanned and uploaded if you desire to claim your status as one of the identified enterprises. (Disadvantaged Business Enterprise, Minority Business Enterprise and/or Woman Business Enterprise) If vendor has more than one certification scan into one document. (PDF Format ONLY)
DO NOT UPLOAD encrypted or password protected files.

HUB Certification OPTIONAL

No response

Completion of the HUB Subcontracting Plan Form is OPTIONAL. THE FORM INFORMATION HAS NO EFFECT ON YOUR EVALUATION SCORE. IT IS INFORMATIONAL ONLY. Some Texas State agencies and Universities require it be a part of the file when determining if they can use a TIPS contract. If you choose to complete one, it is not project specific but the general plan the vendor would use. Complete it as best you can. Vendor can download the HUB Subcontracting Plan Form from the "Attachments" tab and upload their HUB Subcontracting Plan Form.

Warranty

10_WARRANTY.docx

Warranty information (if applicable) must be scanned and uploaded. (PDF Format ONLY)
DO NOT UPLOAD encrypted or password protected files.

Supplementary

11_SUPPLEMENTARY.pdf

Supplementary information can be scanned and uploaded. (Company information, brochures, catalogs, etc.) (PDF Format ONLY)
DO NOT UPLOAD encrypted or password protected files.

All Other Certificates

12_All Other Certificates.pdf

All Other Certificates (if applicable) must be scanned and uploaded. If vendor has more than one other certification scan into one document. (PDF Format ONLY)
DO NOT UPLOAD encrypted or password protected files.

Logo and Other Company Marks

13_Sunland Asphalt Logo.eps

Please upload your company logo to be added to your individual profile page on the TIPS website. If any particular specifications are required for use of your company logo, please upload that information under the "Logo and Other Company Marks" section under the "Response Attachment" tab. Preferred Logo Format: 350 x 350 pixel - .png, .eps, .jpg preferred.

Conflict of Interest Form CIQ- ONLY REQUIRED IF A CONFLICT EXISTS PER THE INSTRUCTIONS

No response

ONLY REQUIRED IF A CONFLICT EXISTS PER THE INSTRUCTIONS

Conflict of Interest Form for Vendors that are required to submit the form. The Conflict of Interest Form is included in the Base documents or can be found at <https://www.tips-usa.com/assets/documents/docs/CIQ.pdf>.

Certificate of Corporate Offerer - COMPLETE ONLY IF OFFERER IS A CORPORATION

15_CERTIFICATION OF CORPORATE OFFERER FORM.pdf

COMPLETE AND UPLOAD FORM IN ATTACHMENTS SECTION ONLY IF OFFERER IS A CORPORATION

Lobbying Report Standard Form-LLL, "disclosure Form to Report Lobbying,"

No response

If you answered "I HAVE Lobbied per above" to attribute #66, please download and complete and upload the Standard Form-LLL, "disclosure Form to Report Lobbying," in the Response attachments section.

Confidentiality Form

17_CONFIDENTIALITY_CLAIM_FORM.pdf

REQUIRED CONFIDENTIALITY FORM. Complete the form according to your company requirements, make any desired attachments and upload to the appropriate section under "Response Attachments" THIS FORM DETERMINES HOW ESC8/TIPS RESPONDS TO LEGAL PUBLIC INFORMATION REQUESTS.

Bonding Capacity Letter from Surety/Insurance Company

18_Sunland Bonding Capacity Letter.pdf

Attach the Bonding Capacity Letter from Surety/Insurance Company. If you do not have one available at time of proposal, attached a letter stating it will be submitted when received to prove bonding capacity. No award can be made until official bonding capacity letter is received by TIPS.

Bid Attributes

1 Yes - No	Disadvantaged/Minority/Women Business Enterprise - D/M/WBE (Required by some participating governmental entities) Vendor certifies that their firm is a D/M/WBE? Vendor must upload proof of certification to the "Response Attachments" D/M/WBE CERTIFICATES section. <input type="text" value="No"/>
2 Yes - No	Historically Underutilized Business - HUB (Required by some participating governmental entities) Vendor certifies that their firm is a HUB as defined by the State of Texas at https://comptroller.texas.gov/purchasing/vendor/hub/ or in a HUBZone as defined by the US Small Business Administration at https://www.sba.gov/offices/headquarters/ohp Proof of one or both may be submitted. Vendor must upload proof of certification to the "Response Attachments" HUB CERTIFICATES section. <input type="text" value="No"/>
3 Yes - No	The Vendor can provide services and/or products to all 50 US States? <input type="text" value="Yes"/>
4 States Served:	If answer is NO to question #3, please list which states can be served. (Example: AR, OK, TX) <input type="text" value="All."/>
5 Company and/or Product Description:	This information will appear on the TIPS website in the company profile section, if awarded a TIPS contract. (Limit 750 characters.) <input type="text" value="Since 1979, Sunland Asphalt & Construction, Inc. has completed projects across the country, ranging from parking lot maintenance to major highways. With offices in Arizona, Colorado, Nevada and New Mexico, Sunland has grown from an asphalt maintenance company into a full service general contractor. We offer an array of construction and maintenance services including asphalt repairs, crack sealing, sealcoating, chip seal, milling, pulverizing, reconstruction, paving, striping, earthwork and grading, as well as concrete, utility adjustments and underground wet utilities. With experienced team members, high quality materials and state-of-the-art equipment, we do what we say we'll do, when we say we'll do it."/>
6 Primary Contact Name	Primary Contact Name <input type="text" value="Michael Baer"/>
7 Primary Contact Title	Primary Contact Title <input type="text" value="National Accounts Division Manager"/>
8 Primary Contact Email	Primary Contact Email <input type="text" value="mbaer@sunlandasphalt.com"/>

9	Primary Contact Phone
	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477
	<input type="text" value="6022885643"/>

10	Primary Contact Fax
	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477
	<input type="text" value="6029147374"/>

11	Primary Contact Mobile
	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477
	<input type="text" value="6025409649"/>

12	Secondary Contact Name
	Secondary Contact Name
	<input type="text" value="Lisa Folsom"/>

13	Secondary Contact Title
	Secondary Contact Title
	<input type="text" value="Business Development"/>

14	Secondary Contact Email
	Secondary Contact Email
	<input type="text" value="lfolsom@sunlandasphalt.com"/>

15	Secondary Contact Phone
	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477
	<input type="text" value="6022885647"/>

16	Secondary Contact Fax
	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477
	<input type="text" value="6235522922"/>

17	Secondary Contact Mobile
	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477
	<input type="text" value="6028033022"/>

18	Admin Fee Contact Name
	Admin Fee Contact Name. This person is responsible for paying the admin fee to TIPS.
	<input type="text" value="Tina Sims"/>

19	Admin Fee Contact Email Admin Fee Contact Email <input type="text" value="tinas@sunlandasphalt.com"/>
20	Admin Fee Contact Phone Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 <input type="text" value="6022885013"/>
21	Purchase Order Contact Name Purchase Order Contact Name. This person is responsible for receiving Purchase Orders from TIPS. <input type="text" value="Tina Sims"/>
22	Purchase Order Contact Email Purchase Order Contact Email <input type="text" value="tinas@sunlandasphalt.com"/>
23	Purchase Order Contact Phone Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 <input type="text" value="6022885013"/>
24	Company Website Company Website (Format - www.company.com) <input type="text" value="http://www.sunlandasphalt.com/"/>
25	Federal ID Number: Federal ID Number also known as the Employer Identification Number. (Format - 12-3456789) <input type="text" value="86-0455988"/>
26	Primary Address Primary Address <input type="text" value="1625 E Northern Ave"/>
27	Primary Address City Primary Address City <input type="text" value="Phoenix"/>
28	Primary Address State Primary Address State (2 Digit Abbreviation) <input type="text" value="Arizona"/>
29	Primary Address Zip Primary Address Zip <input type="text" value="85020"/>

30 Search Words:

Please list search words to be posted in the TIPS database about your company that TIPS website users might search. Words may be product names, manufacturers, or other words associated with the category of award. YOU MAY NOT LIST NON-CATEGORY ITEMS. (Limit 500 words) (Format: product, paper, construction, manufacturer name, etc.)

asphalt, asphalt repairs, crack sealing, sealcoating, chip seal, milling, pulverizing, reconstruction, paving, striping, earthwork, grading, concrete, utility adjustments, underground wet utilities, parking lot, fire lane, speed bump, signage, signs

31 Do you want TIPS Members to be able to spend Federal grant funds with you if awarded? Is it your intent to be able to sell to our members regardless of the fund source, whether it be local, state or federal?

Most of our members receive Federal Government grants and they make up a significant portion of their budgets. The members need to know if your company is willing to sell to them when they spend federal budget funds on their purchase. There are attributes that follow that are provisions from the federal regulations in 2 CFR part 200. Your answers will determine if your award will be designated as Federal or Education Department General Administrative Regulations (EDGAR)compliant.

Do you want TIPS Members to be able to spend Federal grant funds with you if awarded and is it your intent to be able to sell to our members regardless of the fund source, whether it be local, state or federal?

Yes

32 Yes - No

Certification of Residency (Required by the State of Texas) The vendor's ultimate parent company or majority owner:

(A) has its principal place of business in Texas;

OR

(B) employs at least 500 persons in Texas?

No

33 Company Residence (City)

Vendor's principal place of business is in the city of?

Phoenix

34 Company Residence (State)

Vendor's principal place of business is in the state of?

Arizona

35 TIPS administration fee

By submitting a proposal, I agree that all pricing submitted to TIPS shall include the participation fee, as designated in the solicitation or as otherwise agreed in writing and shall be remitted to TIPS by the Vendor as agreed in the Vendor agreement. I agree that the fee shall not and will not be added by the vendor as a separate line item on a TIPS member invoice, quote, proposal or any other written communications with the TIPS member.

3
6

Yes - No

Vendor agrees to remit to TIPS the required administration fee?

TIPS/ESC Region 8 is required by Texas Government Code § 791 to be compensated for its work and thus, failure to agree shall render your response void and it will not be considered.

3
7

Regular Hours Coefficient

What is your regular hours coefficient for the RS Means Price Book?

Example:

A 5% discount for the RS Means Price Book would be a .95 regular hours coefficient.

Remember that this is a ceiling discount. You can discount lower than the contract coefficient, but not higher.

3
8

After Hours Coefficient

What is your after hours coefficient for the RS Means Price Book for work performed after normal working hours?

Example:

The most common after hours coefficient is time and a half. If your regular hours coefficient is .95, your after hours coefficient would be 1.45.

Remember that this is a ceiling discount. You can discount lower than the contract coefficient, but not higher.

3
9

Non-Pre-Priced Markup

If the material being utilized for a project cannot be found in the RS Means Price Book, what is your materials markup?

Remember that this is a ceiling markup. You may markup a lesser percentage, but not a greater percentage.

4
0

Yes - No

Do you offer additional discounts to TIPS members for large order quantities or large scope of work?

4
1

Years Experience

Company years experience in this category?

4
2

Right of Refusal

Does the proposing vendor wish to reserve the right not to perform under the awarded agreement with a TIPS member at vendor's discretion?

4 **NON-COLLUSIVE BIDDING CERTIFICATE**

3 By submission of this bid or proposal, the Bidder certifies that:

- 1) This bid or proposal has been independently arrived at without collusion with any other Bidder or with any Competitor;
- 2) This bid or proposal has not been knowingly disclosed and will not be knowingly disclosed, prior to the opening of bids, or proposals for this project, to any other Bidder, Competitor or potential competitor:
- 3) No attempt has been or will be made to induce any other person, partnership or corporation to submit or not to submit a bid or proposal;
- 4) The person signing this bid or proposal certifies that he has fully informed himself regarding the accuracy of the statements contained in this certification, and under the penalties being applicable to the Bidder as well as to the person signing in its behalf.

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered.

4 **CONFLICT OF INTEREST QUESTIONNAIRE - FORM CIQ -Do you have any CONFLICT OF INTEREST TO REPORT OR DISCLOSE under this statutory requirement?**

4 Do you have any CONFLICT OF INTEREST TO REPORT OR DISCLOSE under this statutory requirement? YES or NO

If you have a conflict of interest as described in this form or the Local Government Code Chapter 176, cited therein- you are required to complete and file with TIPS.

You may find the Blank CIQ form on our website at:

Copy and Paste the following link into a new browser or tab:

<https://www.tips-usa.com/assets/documents/docs/CIQ.pdf>

There is an optional upload for this form provided if you have a conflict and must file the form.

4 **Filing of Form CIQ**

5 If yes (above), have you filed a form CIQ by uploading the form to this RFP as directed above?

4 **Regulatory Standing**

6 I certify to TIPS for the proposal attached that my company is in good standing with all governmental agencies Federal or state that regulate any part of our business operations. If not, please explain in the next attribute question.

4 **Regulatory Standing**

7 Regulatory Standing explanation of no answer on previous question.

Antitrust Certification Statements (Tex. Government Code § 2155.005)

By submission of this bid or proposal, the Bidder certifies that:

I affirm under penalty of perjury of the laws of the State of Texas that:

- (1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
- (2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
- (3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law;
- (4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Suspension or Debarment Instructions

Instructions for Certification:

1. By answering yes to the next Attribute question below, the vendor and prospective lower tier participant is providing the certification set out herein in accordance with these instructions.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and / or debarment.
3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms “covered transaction,” “debarred,” “suspended,” “ineligible,” “lower tier covered transaction,” “participants,” “person,” “primary covered transaction,” “principal,” “proposal” and “voluntarily excluded,” as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled “Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion-Lower Tier Covered Transaction” without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.
8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible or voluntarily excluded from participation in this transaction, in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and / or debarment.

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Suspension or Debarment Certification

By answering yes, you certify that no federal suspension or debarment is in place, which would preclude receiving a federally funded contract as described above.

Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), “Debarment and Suspension.” SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

By answering yes, you certify that no federal suspension or debarment is in place, which would preclude receiving a federally funded contract as described above.

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Non-Discrimination Statement and Certification

In accordance with Federal civil rights law, all U.S. Departments, including the U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident.

Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotope, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English.

To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at How to File a Program Discrimination Complaint and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: program.intake@usda.gov.

(Title VI of the Education Amendments of 1972; Section 504 of the Rehabilitation Act of 1973; the Age Discrimination Act of 1975; Title 7 CFR Parts 15, 15a, and 15b; the Americans with Disabilities Act; and FNS Instruction 113-1, Civil Rights Compliance and Enforcement – Nutrition Programs and Activities)

All U.S. Departments, including the USDA are equal opportunity provider, employer, and lender.

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. I certify that in the performance of a contract with TIPS or its members, that our company will conform to the foregoing anti-discrimination statement and comply with the cited and all other applicable laws and regulations.

5 **2 CFR PART 200 Contract Provisions Explanation**

2 Required Federal contract provisions of Federal Regulations for Contracts for contracts with ESC Region 8 and TIPS Members:

The following provisions are required to be in place and agreed if the procurement is funded in any part with federal funds.

The ESC Region 8 and TIPS Members are the subgrantee or Subrecipient by definition. Most of the provisions are located in 2 CFR PART 200 - Appendix II to Part 200—Contract Provisions for Non-Federal Entity Contracts Under Federal Awards at 2 CFR PART 200. Others are included within 2 CFR part 200 et al.

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

5 **2 CFR PART 200 Contracts**

3 Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Notice: Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does vendor agree?

5 **2 CFR PART 200 Termination**

4 Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for cause after giving the vendor an appropriate opportunity and up to 30 days, to cure the causal breach of terms and conditions. ESC Region 8 and TIPS Members reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for convenience with 30 days notice in writing to the awarded vendor. The vendor would be compensated for work performed and goods procured as of the termination date if for convenience of the ESC Region 8 and TIPS Members. Any award under this procurement process is not exclusive and the ESC Region 8 and TIPS reserves the right to purchase goods and services from other vendors when it is in the best interest of the ESC Region 8 and TIPS.

Does vendor agree?

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2 CFR PART 200 Clean Air Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Pursuant to the Clean Air Act, et al above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires that the proposer certify that during the term of an award by the ESC Region 8 and TIPS Members resulting from this procurement process the vendor agrees to comply with all of the above regulations, including all of the terms listed and referenced therein.

Does vendor agree?

5
6

2 CFR PART 200 Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that during the term and during the life of any contract with ESC Region 8 and TIPS Members resulting from this procurement process the vendor certifies to the terms included or referenced herein.

Does vendor agree?

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2 CFR PART 200 Federal Rule

Compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15). (Contracts, subcontracts, and subgrants of amounts in excess of \$100,000)

Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that in performance of the contracts, subcontracts, and subgrants of amounts in excess of \$100,000, the vendor will be in compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15).

Does vendor certify that it is in compliance with the Clean Air Act?

58 2 CFR PART 200 Procurement of Recovered Materials

A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Does vendor certify that it is in compliance with the Solid Waste Disposal Act as described above?

59 Certification Regarding Lobbying

Applicable to Grants, Subgrants, Cooperative Agreements, and Contracts Exceeding \$100,000 in Federal Funds

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "disclosure Form to Report Lobbying," in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all covered subawards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

60 Lobbying Report Standard Form-LLL, "disclosure Form to Report Lobbying,"

ONLY IF you answered "I HAVE Lobbied per above" to attribute #59, please download and complete and upload the Standard Form-LLL, "disclosure Form to Report Lobbying," in the Response attachments section.

61 Subcontracting with small and minority businesses, women's business enterprises, and labor surplus area firms.

Do you ever anticipate the possibility of subcontracting any of your work under this award if you are successful?

IF NO, DO NOT ANSWER THE NEXT ATTRIBUTE QUESTION. . IF YES, and ONLY IF YES, you must answer the next question YES if you want a TIPS Member to be authorized to spend Federal Grant Funds for Procurement.

6
2

ONLY IF YES TO THE PREVIOUS QUESTION OR if you ever do subcontract any part of your performance under the TIPS Agreement, do you agree to comply with the following federal requirements?

ONLY IF YES TO THE ABOVE QUESTIONS OR if you ever do subcontract any part of your performance under the TIPS Agreement,

do you agree to comply with the following federal requirements?

Federal Regulation 2 CFR §200.321 Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms. (a)The non-Federal entity must take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.

(b) Affirmative steps must include:(1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists;

(2) Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;

(3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;

(4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;

(5) Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce ; and

(6) Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs(1) through (5) of this section.

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3

Davis-Bacon Act compliance.

Texas Statute requires compliance with Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part S, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act {40 U.S.C. 314S), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

BY SUBMITTING A PROPOSAL FOR THIS SOLICITATION, the Vendor agrees, AS REQUIRED BY LAW, to comply with the Davis Bacon Act, IF APPLICABLE.

6 **Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708)**

4 Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

By submitting a proposal to this solicitation and IF the customer is utilizing federal funds as described above, the Vendor agrees to comply with the Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708).

6 **Indemnification**

5 The ESC Region 8 and TIPS is a Texas Political Subdivision and a local governmental entity; therefore, is prohibited from indemnifying third parties pursuant to the Texas Constitution (Article 3, Section 52) except as specifically provided by law or as ordered by a court of competent jurisdiction. A provision in a contract to indemnify or hold a party harmless is a promise to pay for any expenses the indemnified party incurs, if a specified event occurs, such as breaching the terms of the contract or negligently performing duties under the contract. Article III, Section 49 of the Texas Constitution states that "no debt shall be created by or on behalf of the State ... " The Attorney General has counseled that a contractually imposed obligation of indemnity creates a "debt" in the constitutional sense. Tex. Att'y Gen. Op. No. MW-475 (1982). Contract clauses which require the System or institutions to indemnify must be deleted or qualified with "to the extent permitted by the Constitution and Laws of the State of Texas." Liquidated damages, attorney's fees, waiver of vendor's liability, and waiver of statutes of limitations clauses should also be deleted or qualified with "to the extent permitted by the Constitution and laws of State of Texas."

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

Yes

6 Remedies

6

The parties shall be entitled to exercise any right or remedy available to it either at law or in equity, subject to the choice of law, venue and service of process clauses limitations agreed herein. Nothing in this agreement shall commit the TIPS to an arbitration resolution of any disagreement under any circumstances. Any Claim arising out of or related to the Contract, except for those specifically waived under the terms of the Contract, may, after denial of the Board of Directors, be subject to mediation at the request of either party. Any issues not resolved hereunder MAY be referred to non-binding mediation to be conducted by a mutually agreed upon mediator as a prerequisite to the filing of any lawsuit over such issue(s). The parties shall share the mediator's fee and any associated filing fee equally. Mediation shall be held in Camp or Titus County, Texas. Agreements reached in mediation shall be reduced to writing, and will be subject to the approval by the District's Board of Directors, signed by the Parties if approved by the Board of Directors, and, if signed, shall thereafter be enforceable as provided by the laws of the State of Texas.

Do you agree to these terms?

6 Remedies Explanation of No Answer

7

6 Choice of Law

8

The agreement between the Vendor and TIPS/ESC Region 8 and any addenda or other additions resulting from this procurement process, however described, shall be governed by, construed and enforced in accordance with the laws of the State of Texas, regardless of any conflict of laws principles. THIS DOES NOT APPLY to a vendor's agreement entered into with a TIPS Member, as the Member may be located outside Texas.

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

6 **Jurisdiction and Service of Process**

9 Any Proceeding arising out of or relating to this procurement process or any contract issued by TIPS resulting from or any contemplated transaction shall be brought in a court of competent jurisdiction in Camp County, Texas and each of the parties irrevocably submits to the exclusive jurisdiction of said court in any such proceeding, waives any objection it may now or hereafter have to venue or to convenience of forum, agrees that all claims in respect of the Proceeding shall be heard and determined only in any such court, and agrees not to bring any proceeding arising out of or relating to this procurement process or any contract resulting from or any contemplated transaction in any other court. The parties agree that either or both of them may file a copy of this paragraph with any court as written evidence of the knowing, voluntary and freely bargained for agreement between the parties irrevocably to waive any objections to venue or to convenience of forum. Process in any Proceeding referred to in the first sentence of this Section may be served on any party anywhere in the world. Any dispute resolution process other than litigation shall have venue in Camp County or Titus County Texas.

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

7 **Alternative Dispute Resolution Explanation of No Answer**

0

7 **Infringement(s)**

1 The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved.

Do you agree to these terms?

7 **Infringement(s) Explanation of No Answer**

2

7 **Acts or Omissions**

3 The successful vendor will be expected to indemnify and hold harmless the TIPS, its officers, employees, agents, representatives, contractors, assignees and designees from and against any and all liability, actions, claims, demands or suits, and all related costs, attorney's fees and expenses arising out of, or resulting from any acts or omissions of the vendor or its agents, employees, subcontractors, or suppliers in the execution or performance of any agreements ultimately made by TIPS and the vendor.

Do you agree to these terms?

7 **Acts or Omissions Explanation of No Answer**

4

7
5

Contract Governance

Any contract made or entered into by the TIPS is subject to and is to be governed by Section 271.151 et seq, Tex Loc Gov't Code. Otherwise, TIPS does not waive its governmental immunities from suit or liability except to the extent expressly waived by other applicable laws in clear and unambiguous language.

Yes

7
6

Payment Terms and Funding Out Clause

Payment Terms:

TIPS or TIPS members shall not be liable for interest or late payment fees on past due balances at a rate higher than permitted by the laws or regulations of the jurisdiction of the TIPS Member.

Funding Out Clause:

Vendor agrees to abide by the laws and regulations, including Texas Local Government Code § 271.903, or any statutory or regulatory limitations of the jurisdiction of any TIPS Member which governs contracts entered into by the Vendor and TIPS or a TIPS Member that requires all contracts approved by TIPS or a TIPS Member are subject to the budgeting and appropriation of currently available funds by the entity or its governing body.

See statute(s) for specifics or consult your legal counsel.

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered.

Do you agree to these terms?

Yes

7 Insurance and Fingerprint Requirements Information

7 Insurance

If applicable and your staff will be on TIPS member premises for delivery, training or installation etc. and/or with an automobile, you must carry automobile insurance as required by law. You may be asked to provide proof of insurance.

Fingerprint

It is possible that a vendor may be subject to Chapter 22 of the Texas Education Code. The Texas Education Code, Chapter 22, Section 22.0834. Statutory language may be found at: <http://www.statutes.legis.state.tx.us/>

If the vendor has staff that meet both of these criterion:

- (1) will have continuing duties related to the contracted services; and
- (2) has or will have direct contact with students

Then you have "covered" employees for purposes of completing the attached form.

TIPS recommends all vendors consult their legal counsel for guidance in compliance with this law. If you have questions on how to comply, see below. If you have questions on compliance with this code section, contact the Texas Department of Public Safety Non-Criminal Justice Unit, Access and Dissemination Bureau, FAST-FACT at NCJU@txdps.state.tx.us and you should send an email identifying you as a contractor to a Texas Independent School District or ESC Region 8 and TIPS. Texas DPS phone number is (512) 424-2474.

See form in the next attribute to complete entitled:
Texas Education Code Chapter 22 Contractor Certification for Contractor Employees

Texas Education Code Chapter 22 Contractor Certification for Contractor Employees

Introduction: Texas Education Code Chapter 22 requires entities that contract with school districts to provide services to obtain criminal history record information regarding covered employees. Contractors must certify to the district that they have complied. Covered employees with disqualifying criminal histories are prohibited from serving at a school district.

Definitions: Covered employees: Employees of a contractor or subcontractor who have or will have continuing duties related to the service to be performed at the District and have or will have direct contact with students. The District will be the final arbiter of what constitutes direct contact with students. Disqualifying criminal history: Any conviction or other criminal history information designated by the District, or one of the following offenses, if at the time of the offense, the victim was under 18 or enrolled in a public school:

(a) a felony offense under Title 5, Texas Penal Code; (b) an offense for which a defendant is required to register as a sex offender under Chapter 62, Texas Code of Criminal Procedure; or (c) an equivalent offense under federal law or the laws of another state.

I certify that:

NONE (Section A) of the employees of Contractor and any subcontractors are covered employees, as defined above. If this box is checked, I further certify that Contractor has taken precautions or imposed conditions to ensure that the employees of Contractor and any subcontractor will not become covered employees. Contractor will maintain these precautions or conditions throughout the time the contracted services are provided.

OR

SOME (Section B) or all of the employees of Contractor and any subcontractor are covered employees. If this box is checked, I further certify that:

(1) Contractor has obtained all required criminal history record information regarding its covered employees. None of the covered employees has a disqualifying criminal history.

(2) If Contractor receives information that a covered employee subsequently has a reported criminal history, Contractor will immediately remove the covered employee from contract duties and notify the District in writing within 3 business days.

(3) Upon request, Contractor will provide the District with the name and any other requested information of covered employees so that the District may obtain criminal history record information on the covered employees.

(4) If the District objects to the assignment of a covered employee on the basis of the covered employee's criminal history record information, Contractor agrees to discontinue using that covered employee to provide services at the District.

Noncompliance or misrepresentation regarding this certification may be grounds for contract termination.

None

7 **Texas Business and Commerce Code § 272 Requirements as of 9-1-2017**

9 SB 807 prohibits construction contracts to have provisions requiring the contract to be subject to the laws of another state, to be required to litigate the contract in another state, or to require arbitration in another state. A contract with such provisions is voidable. Under this new statute, a “construction contract” includes contracts, subcontracts, or agreements with (among others) architects, engineers, contractors, construction managers, equipment lessors, or materials suppliers. “Construction contracts” are for the design, construction, alteration, renovation, remodeling, or repair of any building or improvement to real property, or for furnishing materials or equipment for the project. The term also includes moving, demolition, or excavation. BY RESPONDING TO THIS SOLICITATION, AND WHEN APPLICABLE, THE PROPOSER AGREES TO COMPLY WITH THE TEXAS BUSINESS AND COMMERCE CODE § 272 WHEN EXECUTING CONTRACTS WITH TIPS MEMBERS THAT ARE TEXAS GOVERNMENT ENTITIES.

8 **Texas Government Code 2270 Verification Form**

0 Texas Government Code 2270 Verification Form
Texas 2017 House Bill 89 has been signed into law by the governor and as of September 1, 2017 will be codified as Texas Government Code § 2270 and 808 et seq.

The relevant section addressed by this form reads as follows:

Texas Government Code Sec. 2270.002. PROVISION REQUIRED IN CONTRACT. A governmental entity may not enter into a contract with a company for goods or services unless the contract contains a written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel during the term of the contract.engaged by

ESC Region 8/The Interlocal Purchasing System (TIPS)
4845 Highway 271 North
Pittsburg, TX, 75686

verify by this writing that the above-named company affirms that it (1) does not boycott Israel; and (2) will not boycott Israel during the term of this contract, or any contract with the above-named Texas governmental entity in the future. I further affirm that if our company’s position on this issue is reversed and this affirmation is no longer valid, that the above-named Texas governmental entity will be notified in writing within one (1) business day and we understand that our company’s failure to affirm and comply with the requirements of Texas Government Code 2270 et seq. shall be grounds for immediate contract termination without penalty to the above-named Texas governmental entity.

AND

our company is not listed on and we do not do business with companies that are on the the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations per Texas Gov't Code 2270.0153 found at <https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf>

I swear and affirm that the above is true and correct.

YES

8 1 Logos and other company marks

Please upload your company logo to be added to your individual profile page on the TIPS website. If any particular specifications are required for use of your company logo, please upload that information under the "Logo and Other Company Marks" section under the "Response Attachment" tab. Preferred Logo Format: 350 x 350 pixel - .png, .eps, .jpg preferred

Potential uses of company logo:

- * Your Vendor Profile Page of TIPS website
- * Potentially on TIPS website scroll bar for Top Performing Vendors
- * TIPS Quarterly eNewsletter sent to TIPS Members
- * Co-branding Flyers and or email blasts to our TIPS Members (Permission and approval will be obtained before publishing)

8 2 Felony Conviction Notice

Texas Education Code, Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator of the business entity has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony." Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract." (c) This section does not apply to a publicly held corporation. The person completing this proposal certifies that they are authorized to provide the answer to this question.

Select A., B. or C.

- A. My firm is a publicly held corporation; therefore, this reporting requirement is not applicable.
- OR B. My firm is not owned nor operated by anyone who has been convicted of a felony, OR
- C. My firm is owned or operated by the following individual(s) who has/have been convicted of a felony. (if you answer C below, you are required to provide information in the next attribute.

B. Firm not owned nor operated by felon; per above

8 3 If you answered C. My Firm is owned or operated by a felon to the previous question, you are REQUIRED TO ANSWER THE FOLLOWING QUESTIONS.

If you answered C. My Firm is owned or operated by a felon to the previous question, you must provide the following information.

1. Name of Felon(s)
2. The named person's role in the firm, and
3. Details of Conviction(s).

No response

84 Required Confidentiality Claim Form

Required Confidentiality Claim Form

This form is required by TIPS. By submitting a response to this solicitation you agree to download from the "Attachments" section, complete according to the instructions on the form, then uploading the completed form, with any confidential attachments, if applicable, to the "Response Attachments" section titled "Confidentiality Form" in order to provide to TIPS the completed form titled, "CONFIDENTIALITY CLAIM FORM". By completing this process, you provide us with the information we require to comply with the open record laws of the State of Texas as they may apply to your proposal submission. If you do not provide the form with your proposal, an award will not be made if your proposal is qualified for award, until TIPS has an accurate, completed form from you.

Read the form carefully before completing and if you have any questions, email Rick Powell at TIPS at rick.powell@tips-usa.com

85 Choice of Law clauses for TIPS Members

If the vendor is awarded a contract with TIPS under this solicitation, the vendor agrees to make any Choice of Law clauses in any contract or agreement entered into between the awarded vendor and with a TIPS member entity to read as follows: "Choice of law shall be the laws of the state where the customer resides" or words to that effect.

86 Venue of dispute resolution with a TIPS Member

In the event of litigation or use of any dispute resolution model when resolving disputes with a TIPS member entity as a result of a transaction between the vendor and TIPS or the TIPS member entity, the Venue for any litigation or other agreed upon model shall be in the state and county where the customer resides unless otherwise agreed by the parties at the time the dispute resolution model is decided by the parties.

87 Attribute deleted as part of an Addendum

88 Indemnity Limitation with TIPS Members

Texas and other states restrict by law or state Constitution the ability of a governmental entity to indemnify others. TIPS requires that any contract entered into between a vendor and TIPS or a TIPS Member as a result of an award under this Solicitation limit the requirement that the Customer indemnify the Vendor by either eliminating any such indemnity requirement clauses in any agreements, contracts or other binding documents **OR** by prefacing all indemnity clauses required of TIPS or the TIPS Member entity with the following: "To the extent permitted by the laws or the Constitution of the state where the customer resides, ".

Agreement is a required condition to award of a contract resulting from this Solicitation.

89 Arbitration Clauses

Except for certain circumstances, TIPS forbids a mandatory arbitration clause in any contract or agreement entered into between the awarded vendor with TIPS or a TIPS member entity. Does the vendor agree to exclude any arbitration requirement in any contracts or agreement entered into between TIPS or a TIPS member entity through an awarded contract with TIPS?

Agreement is a required condition to award of a contract resulting from this Solicitation.

90 Required Vendor Sales Reporting

By responding to this Solicitation, you agree to report to TIPS all sales made under any awarded Agreement with TIPS. Vendor is required to report all sales under the TIPS contract to TIPS. If the TIPS Member entity requesting a price from the awarded Vendor requests the TIPS contract, Vendor must include the TIPS Contract number on any communications with the TIPS Member entity. If awarded, you will be provided access to the Vendor Portal. To report sales, login to the TIPS Vendor Portal and click on the PO's and Payments tab. Pages 3-7 of the [Vendor Portal User Guide](#) will walk you through the process of reporting sales to TIPS. Please refer to the TIPS [Accounting FAQ's](#) for more information about reporting sales and if you have further questions, contact the Accounting Team at accounting@tips-usa.com. The Vendor or vendor assigned dealers are responsible for keeping record of all sales that go through the TIPS Agreement and submitting same to TIPS.

91 Solicitation Deviation/Compliance

Does the vendor agree with the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation?

92 Solicitation Exceptions/Deviations Explanation

If the bidder intends to deviate from the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation, all such deviations must be listed on this attribute, with complete and detailed conditions and information included or attached. TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any bid based upon any deviations indicated below or in any attachments or inclusions. In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Standard Terms and Conditions, Item Specifications, and all other information contained in this Solicitation.

93 Agreement Deviation/Compliance

Does the vendor agree with the language in the Vendor Agreement?

94 Agreement Exceptions/Deviations Explanation

If the proposing Vendor desires to deviate from the Vendor Agreement language, all such deviations must be listed on this attribute, with complete and detailed conditions and information included. TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any proposal based upon any deviations indicated below. In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Vendor Agreement.

Required Confidential Information Status Form

CONFIDENTIAL INFORMATION SUBMITTED IN RESPONSE TO COMPETITIVE PROCUREMENT REQUESTS OF EDUCATION SERVICE CENTER REGION 8 AND TIPS (ESC8) IS GOVERNED BY TEXAS GOVERNMENT CODE, CHAPTER 552

If you consider any portion of your proposal to be confidential information and not subject to public disclosure pursuant to Chapter 552 Texas Gov't Code or other law(s), you **must attach a copy of all claimed confidential materials within your proposal and put this COMPLETED form as a cover sheet to said materials then scan, name "CONFIDENTIAL" and upload with your proposal submission.** (You must include all the confidential information in the submitted proposal. The copy uploaded is to indicate which material in your proposal, if any, you deem confidential in the event the receives a Public Information Request.) ESC8 and TIPS will follow procedures of controlling statute(s) regarding any claim of confidentiality and shall not be liable for any release of information required by law. Upon your claim and your defense to the Office of Texas Attorney General is required to make the final determination whether the information submitted by you and held by ESC8 and TIPS is confidential and exempt from public disclosure.

Sunland Asphalt & Construction, Inc.

Name of company

Tom Lawless, Chief Financial Officer

Printed Name and Title of authorized company officer declaring below the confidential status of material

1625 E Northern Avenue Phoenix AZ 85020 602.323.2800

Address City State ZIP Phone

ALL VENDORS MUST COMPLETE THE ABOVE SECTION.

I DO CLAIM parts of my proposal to be confidential and DO NOT desire to expressly waive a claim of confidentiality of all information contained within our response to the solicitation. The attached contains material from our proposal that I classify and deem confidential under Texas Gov't Code Sec. 552 or other law(s) and I invoke my statutory rights to confidential treatment of the enclosed materials.

ATTACHED ARE COPIES OF _____ PAGES OF CLAIMED CONFIDENTIAL MATERIAL FROM OUR PROPOSAL THAT WE DEEM TO BE NOT PUBLIC INFORMATION AND WILL DEFEND THAT CLAIM TO THE TEXAS ATTORNEY GENERAL IF REQUESTED WHEN A PUBLIC INFORMAITON REQUEST IS MADE FOR OUR PROPOSAL.

Signature _____ Date April 3, 2020

OR -----

I DO NOT CLAIM any of my proposal to be confidential, complete the section below.

Express Waiver: I desire to expressly waive any claim of confidentiality as to any and all information contained within our response to the competitive procurement process (e.g. RFP, CSP, Bid, RFQ, etc.) by completing the following and submitting this sheet with our response to Education Service Center Region 8 and TIPS.

Signature Tom Lawless Date April 3, 2020



Liberty Mutual Surety

20430 N. 19th Ave. Suite 200
Phoenix, AZ 85027
(602) 870-6656

April 3, 2020

To Whom It May Concern:

RE: Sunland Asphalt & Construction, Inc.
(f/k/a Sunland, Inc. - Asphalt & Sealcoating)

In January 2012, INSURICA Southwest Insurance Services arranged a surety program for Sunland with Liberty Mutual Insurance Company. We are a Treasury Listed, "A" Best rated surety company and have been able to meet the surety needs of Sunland. Liberty stands ready to favorably consider Sunland's request to issue bid, performance and payment bonds for single contracts up to \$50,000,000 and a program up to \$175,000,000.

Sunland comes very highly recommended by this office and we are pleased to share with you our most favorable experience and regard for our client. In our opinion, Sunland is most capably staffed, properly financed and possess very capable and successful management. We fully believe that they would not entertain a commitment they could not fulfill.

Bonds issued are always based on a satisfactory review of all contract documents, bond forms, verification of financing and other current relevant underwriting information. Any arrangement for final bonds is a matter between Sunland and Liberty Mutual and we assume no liability to third parties if for any reason we do not execute said bonds.

Should you have any questions, please feel free to contact our office. Thank you.

Sincerely,

Doug Bennyhoff

Doug Bennyhoff
Underwriting Consultant
(602) 870-6656

Member of Liberty Mutual Group

OUR LICENSES

ENTITY	STATE	LICENSE NUMBER
Ak-Chin Tribal Gaming Agency	Arizona	V04-006
Arizona Department of Gaming	Arizona	V94641
Arizona Department of Revenue	Arizona	7274948-005
Arizona Corporate Commission	Arizona	01532876
City of Apache Junction	Arizona	20-000442
City of Avondale	Arizona	1564
City of Buckeye	Arizona	6272
City of Bullhead City	Arizona	99338
City of Casa Grande	Arizona	BL-16-53545
City of Chandler	Arizona	10806
City of Cottonwood	Arizona	16-1125
City of Douglas	Arizona	2816
City of Douglas	Arizona	1812
City of El Mirage	Arizona	10059
City of Eloy	Arizona	1286
City of Flagstaff	Arizona	80103724
City of Flagstaff	Arizona	BL-00389
City of Glendale	Arizona	100002643
City of Goodyear	Arizona	15-00004042
City of Kingman	Arizona	00476
City of Mesa	Arizona	00021908
City of Nogales	Arizona	96616
City of Peoria	Arizona	5330
City of Phoenix	Arizona	83014459
City of Prescott	Arizona	5500448
City of Prescott	Arizona	CL-00506
City of Scottsdale	Arizona	1111555
City of Show Low	Arizona	5210
City of Sierra Vista	Arizona	2291
City of Surprise	Arizona	1005444
City of Tempe	Arizona	113399
City of Tolleson	Arizona	149
City of Tombstone	Arizona	810
City of Tucson	Arizona	108102
City of Williams	Arizona	4701
City of Yuma	Arizona	CNTR-021067-11-2018
Colorado River Indian Tribes	Arizona	00200
Gila River Gaming Commission	Arizona	10-0057
Gila River Indian Community	Arizona	10805

OUR LICENSES

ENTITY	STATE	LICENSE NUMBER
Lake Havasu City	Arizona	15-00026446
Maricopa Air Quality Permit	Arizona	SC0800960
Registrar of Contractors	Arizona	111922
Salt River Pima Maricopa Indian Community	Arizona	BL-4314
Salt River Pima Maricopa Indian Community	Arizona	SR-1734
State of Arizona Registrar of Contractors	Arizona	111922
Merchants Bonding Company	Arizona	AZ 413550
State of Arizona Trade Name	Arizona	9027897
Tohono O' Odham Gaming Ofc	Arizona	V1104-3
Town of Florence	Arizona	7266
Town of Buckeye	Arizona	6272
Town of Cave Creek	Arizona	13675
Town of Fountain Hills	Arizona	432
Town of Gila Bend	Arizona	TR-2020-225
Town of Guadalupe	Arizona	7274948
Town of Marana	Arizona	132810
Town of Oro Valley	Arizona	1078
Town of Parker	Arizona	602
Town of Prescott Valley	Arizona	14-00014263
Town of Queen Creek	Arizona	747
Town of Sahuarita	Arizona	BL-01080
Town of Wickenburg	Arizona	4982
Town of Youngtown	Arizona	30525
Yavapai Prescott Indian Tribe	Arizona	13-17
City of Barstow	California	014559
City of Blythe	California	BL-08119
City of Needles	California	20-00000861
State of California	California	781952
State of California Secretary of State	California	C2221879
Merchants Bonding Company	Colorado	CO5108974
Merchants Bonding Company	Colorado	CO5164687
Merchants Bonding Company	Colorado	CO5108981
Merchants Bonding Company	Colorado	CO5106629
Merchants Bonding Company	Colorado	CO5106629
Merchants Bonding Company	Colorado	CO5107249
City of Arvada	Colorado	87218000
City of Arvada	Colorado	AEC8151
City of Boulder	Colorado	LIC00992651
City of Broomfield	Colorado	OL-20-12507

OUR LICENSES

ENTITY	STATE	LICENSE NUMBER
City of Centennial	Colorado	CL-35994
City of Colorado Springs	Colorado	726319
City of Colorado Springs	Colorado	726320
City of Durango	Colorado	201800593
City of Englewood	Colorado	20548
City of Greeley	Colorado	110168
City of Lakewood	Colorado	18695
City of Littleton	Colorado	D20006
City of Lone Tree	Colorado	9270
City of Longmont	Colorado	07101 1657
City of Louisville	Colorado	LSVL-002450-2019
City of Thornton	Colorado	28430
City of Thornton	Colorado	LCC201900393
City of Westminster	Colorado	1700889
City & County of Denver	Colorado	234285
Commerce City	Colorado	4287
Public Works Division of Aurora	Colorado	2015 959521 00 SL
Town of Monument	Colorado	1781
State of Florida	Florida	F12000001775
Secretary of State	Georgia	12027897
State of Idaho	Idaho	C210330
Secretary of State	Kansas	5053186
State of Michigan	Michigan	801062811
State of Minnesota	Minnesota	6248608
City of Kansas City	Missouri	1417878656
Secretary of State	Missouri	F01284402
State of Nevada: County Clerk	Nevada	2017 03201141617
City of Boulder	Nevada	777
City of Las Vegas	Nevada	C11-09377-L-088741
City of Mesquite	Nevada	986950
Clark County Bus License	Nevada	2007408-240
Nevada State Contractors Board	Nevada	0049496
Nevada State Contractors Board	Nevada	0074079
Secretary of State	Nevada	NV20091466133
Secretary of State	Nevada	C9232-1999
State of Nevada	Nevada	NV19991233300
Merchant's Bonding Company	Nevada	NV59800
City of Albuquerque	New Mexico	FA0095233
City of Bernalillo	New Mexico	ZBL-20110055

OUR LICENSES

ENTITY	STATE	LICENSE NUMBER
City of Clovis	New Mexico	60202
City of Espanola	New Mexico	4554
City of Gallup	New Mexico	17-00004035
City of Rio Rancho	New Mexico	15-00011780
City of Santa Fe	New Mexico	16-00110472
New Mexico Department of Workforce	New Mexico	002373820111216
Pueblo of Laguna	New Mexico	02-00122-060817
Pueblo of Tesuque	New Mexico	C5-2019-601
San Felipe Pueblo Faming Regulatory Commission	New Mexico	NGV2019-06142022
Secretary of State Corporation Bureau	New Mexico	2548063
State of New Mexico	New Mexico	L0462476464
State of New Mexico	New Mexico	367125
State of New Mexico Taxation and Revenue Department	New Mexico	02-379866-00-1
State of New Mexico Taxation and Revenue Department	New Mexico	L1596274864
Nevada State Contractors Board	Nevada	0074079
Secretary of State	Nevada	C9232-1999
State of Nevada	Nevada	NV19991233300
City of Albuquerque	New Mexico	FA0095233
City of Bernalillo	New Mexico	ZBL-20110055
City of Espanola	New Mexico	4554
City of Gallup	New Mexico	17-00004035
City of Rio Rancho	New Mexico	15-00011780
City of Santa Fe	New Mexico	16-00110472
New Mexico Department of Workforce	New Mexico	002373820111216
Pueblo of Laguna	New Mexico	02-00122-060817
Secretary of State Corporation Bureau	New Mexico	2548063
State of New Mexico Taxation and Revenue Department	New Mexico	02-379866-00-1
State of New Mexico Taxation and Revenue Department	New Mexico	L1596274864
Secretary of State	Oklahoma	2312581098
Secretary of State	Oregon	125619-95
State of Tennessee Department of Revenue	Tennessee	1000392356-SLC
State of Tennessee	Tennessee	000684713
Department of State	Utah	5677300-5501
State of Utah	Utah	5652563-0143
Secretary of State	Washington	603-297-073
State of Wyoming: Annual Report	Wyoming	2014-000660381


For additional licensing information, please contact Sunland Asphalt.

Sunland's Warranty

Sunland shall guarantee the work against defective workmanship and materials for a period of one year from the date of its final acceptance under the contract, ordinary wear and tear and unusual abuse or neglect excepted.

SUNLAND'S CORE VALUES

Our approach for all of our clients is rooted in our company's core values which include: Customer Focus, Ownership, Relationships, Ethics and Safety. It is our unwavering commitment to carrying out these values in each and every aspect of our projects that allows us to successfully complete the most challenging projects. Our mission is simple, we do what we say we'll do, when we say we'll do it.



C CUSTOMER FOCUS
We keep the customer in mind in everything we do.

O OWNERSHIP
As Employee-Owners, we hold ourselves and others accountable.

R RELATIONSHIPS
We build long-term relationships with our customers, community, and employees.

E ETHICS
We act with honesty and integrity.

S SAFETY
OUR FOUNDATION.



OUR MISSION
“We do what we say we’ll do, when we say we’ll do it.”

OUR VISION
“To be the greatest place in the world to work.”

“ Sunland’s coordination and cooperation with the City and other stakeholders was exceptional. Contractors like Sunland who stay on top of things and emphasize producing a quality product make my job much easier. ”

Sunland Customer

SUNLAND ASPHALT & CONSTRUCTION, INC. OVERVIEW

Since 1979, Sunland Asphalt & Construction, Inc. has completed projects across the country, ranging from parking lot maintenance to major highways. With offices in Arizona, Colorado, Nevada and New Mexico, Sunland has grown from an asphalt maintenance company into a full service general contractor. We offer an array of construction and maintenance services including asphalt repairs, crack sealing, sealcoating, chip seal, milling, pulverizing, reconstruction, paving, striping, earthwork and grading, as well as concrete, utility adjustments and underground wet utilities. With experienced team members, high quality materials and state-of-the-art equipment, we do what we say we'll do, when we say we'll do it.

Sunland currently employ approximately 550 people with annual revenues in excess of \$200 million. Sunland is an Employee Stock Ownership Plan (ESOP) Company. In 2009, Sunland announced the addition of employees to ownership in the company, making the commitment to our customers that much stronger. Each employee you interact with has a sense of ownership. Sunland truly believes that our number one asset is our people.

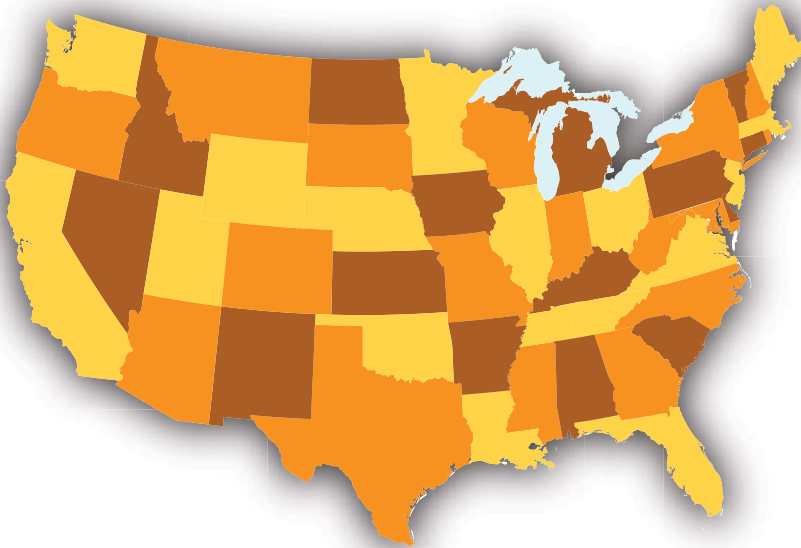
Not only do we understand the value of employing great people, we understand it is critical to have the best resources available for our projects. Our equipment at Sunland is fully equipped with the most advanced technologies the market has to offer. Our company fleet is valued at over \$20 million.

Year Founded: 1979

Annual Revenues: \$200 M+

Number of Employees: 550+

ESOP Company Since 2009



CORPORATE

1625 E. Northern Ave.
Phoenix, AZ 85020
602.323.2800
1.800.540.4413



“ At Sunland, our mission is simple, “We do what we say we’ll do, when we say we’ll do it,” and that’s exactly what we strive for on every project. Our goal is to continue to earn your business and your trust. ”

*Doug DeClusin,
President/Chief Executive Officer
Sunland Asphalt & Construction, Inc.*





THE EVOLUTION OF SUNLAND ASPHALT >>>

1979 »

Doug DeClusin founded Sunland Asphalt in Phoenix, AZ.



1992 »

Sunland opened a second office in Tucson, AZ.



1994 »

Sunland Sports was created to construct sports surfaces such as turf fields, tennis courts and running tracks.



1998 »

Sunland acquired Saguaro Pavement Maintenance.



2000 »

Sunland opened an office in Las Vegas, NV.



2007 »

Launched Public Works Division and became the prime contractor for heavy highway for public sectors in AZ, CA and UT.



2009 »

Launched National Accounts Division to perform services with large, national based retailers across the country.



2010 »

Sunland acquired Lamb Asphalt in Las Vegas, NV.



2011 »

Sunland opened an office in Albuquerque, NM.



2012 »

Launched New Construction Division to focus on clients within the private sector.



2014 »

Launched Civil Division to focus on earthwork & grading, underground wet utilities and concrete.



2015 »

Sunland sold Sunland Sports to focus on road construction and maintenance.



2017 »

Sunland acquired Black Gold Asphalt & Concrete in Littleton, CO.



2018 »

Sunland established Solterra Materials



OUR NATIONAL TEAM



MICHAEL BAER

Division Manager - National Accounts

Michael Baer attended Cornell University, Johnson Graduate School. He has over 15 years of experience in the construction industry, specific to the asphalt materials and paving industry. He has managed all sized jobs for both private and public entities across the United States. Michael is seasoned in account management, business development, project management, cost control and contract procurement. Michael is a Board of Governors member of the Boys and Girls Club of Greater Scottsdale. He is also a member of the Young President's Organization (YPO), the Arizona School Board Association (ASBA), the Arizona Association for Economic Development (AAED), and the American Public Works Association (APWA).



ADAM KULPA

National Accounts Manager

Adam Kulpa is the National Accounts Manager for Sunland Asphalt & Construction, Inc. He is responsible for acting as the single point-of-contact for large, multi-site clients and partners. Adam's capability to funnel the workflow and communication across multiple properties into a single, digestible flow is imperative to helping facility managers and developers operate more efficiently. Adam excels with account management, cost control, roll-outs and facilities management.

Adam earned a Bachelor's Degree from San Diego State University, as well as earning certificates in Applied Positive Psychology and CAPP Coaching.



LISA FOLSOM

Business Development

Lisa Folsom is a Business Development Manager for Sunland's Education Market, focused on public and charter entities. With a degree from the University of Arizona, she has also received a Certified Business Development Certificate from the Business Development Guild in partnership with The Alliance for Construction Excellence (ACE). Lisa is an active member of the Business Development Guild, Arizona School Boards Association (ASBA), Arizona Rural Schools Association (ARSA), and the AZ Charter School Association. She is also on the membership committees of Arizona Association of School Business Officials (AASBO) and Arizona Association for Economic Development (AAED), and is on the conference committee in American Public Works Association (APWA).



CHRIS MCWENIE

Operations Manager

Chris McWenie is the Senior National Account Manager for Sunland. Chris earned a Bachelor of Science degree in Business Administration from the University of Arizona. He has been in the industry for over 20 years and has held many positions including Laborer, Estimator, Project Consultant, Project Manager and Division Manager.



TURHAN SARIS

Project Manager/Estimator

Turhan Saris is a Project Manager/Estimator for Sunland's National Accounts Division. He studied Geology and General Studies at Mesa Community College. Turhan has over 26 years of customer service and management experience, including the oversight of production and application operations for a dust suppression company.



TINA SIMS

Dispatcher

Tina Sims is a Dispatcher in Sunland's National Accounts Division, located in Tempe, Arizona. With over 15 years of experience in the construction industry, Tina has

OUR EXECUTIVE TEAM



DOUG DECLUSIN

Chief Executive Officer

Doug DeClusin is the founder and CEO of Sunland Asphalt & Construction, Inc. An active participant in the construction industry, DeClusin has been a member of the Associated General

Contractors of America – Arizona Chapter since 2007, and was Chairman of the Board of Directors for the Arizona Chapter in 2013 and 2014. Doug has received multiple accolades throughout his career including the Construction Financial Management Association's (CFMA) Construction Executive of the Year and the Phoenix Business Journal's CEO of the Year. He is an active member of the Executives' Association of Greater Phoenix, and is an enthusiastic supporter of the Boys and Girls Club, Horses Help, Lead Guitar the Ronald McDonald charities, as well as the ASU Del E. Webb School of Construction.



MATT JOHNSON

Senior Vice President

Matt Johnson is the Vice President for Sunland Asphalt & Construction, Inc.'s Phoenix Maintenance and Public Works operations. He earned a Bachelor of Science degree in Construction Management

from Arizona State University's Del E. Webb School of Construction and has over 22 years of experience in the construction industry. He has managed all sized jobs for private clients as well as agencies and municipalities, specializing in the Job Order Contract (JOC) process. Matt is seasoned in account management, project management, scheduling, cost control, cost accounting and materials procurement. Matt is an active member of the Arizona General Contractors Association (AGC).



TOM LAWLESS

Chief Financial Officer

Tom Lawless is the Chief Financial Officer for Sunland Asphalt & Construction, Inc. Tom has over thirty years in the industry and is well versed in financial operations.

He has a Bachelor of Science degree in Accounting from Kansas State University as well as a CPA license. In addition to managing Sunland's Accounting department, Tom oversees corporate departments including Human Resources, and Information Technology (IT). Tom is an active member of the Valley of the Sun CFMA Chapter, as well as past president.



STEVE MUSEGADES

Regional Vice President

Steve Musegades is the Regional Vice President for Sunland Asphalt & Construction, Inc.'s operations in Colorado, Nevada, and New Mexico. With a Bachelor's degree in Public Relations from Northern

Arizona University and over twenty years of experience in the construction industry, Steve is seasoned in asphalt pavement maintenance operations management. Steve is an active member of Building Owners Managers Association (BOMA), Community Association Institute (CAI), Community Association Managers and Executives Organization (CAMEO), and the International Facility Managers Association (IFMA).



ROGER EISCHEN

Senior Vice President - Civil

Roger Eischen is the Senior Vice President for Sunland Asphalt & Construction, Inc. and is responsible for overseeing Civil operations in the Southwest. With over 42 years of experience, Roger has held leadership

positions of Chief Estimator, Senior Vice President and President for an Arizona based heavy highway contractor. He has successfully managed projects with various municipalities in Arizona and is well versed in Alternative Project Delivery methods, with experience in both Construction Manager at Risk (CMAR) and Design-Build projects.

OUR LEADERSHIP TEAM



TERRY BARTU

Division Manager - Nevada

Terry Bartu is the Nevada Division Manager for Sunland Asphalt & Construction, Inc. in Las Vegas, Nevada. He began his career with Lamb Asphalt in 1987 and was hired as a General Superintendent when Sunland acquired Lamb in 2010. Terry was Sunland's Production Manager, before being promoted to Division Manager. Terry is an active member of Building Owners Managers Association (BOMA), Community Association Institute (CAI), Community Association Managers and Executives Organization (CAMEO), International Facility Managers Association (IFMA), Managers (NACM), Nevada Professional Managers Association (NPFMA), and the Nevada State Apartment Association (NVSAA).



ALEX DECLUSIN

Division Manager - Colorado

Alex DeClusin is the Division Manager for the Colorado Division with Sunland Asphalt & Construction, Inc. in Littleton, Colorado. He attended Arizona State University's Del E. Webb School of Construction and has over seventeen years of Sunland experience. Alex has held many positions including Laborer, Estimator, Project Consultant, Project Manager and Regional Sales Manager. Alex is an active participant in the Apartment Association of Metro Denver (AAMD), Colorado Asphalt Pavement Association (CAPA), Building Owners and Managers Association (BOMA), Community Associations Institute (CAI), and the Associated General Contractors of America (AGC) – Colorado Chapter.



JEFF COFFMAN

Fleet Director

Jeff Coffman is the Fleet Director with Sunland Asphalt & Construction, Inc., overseeing all company equipment and vehicles in Arizona, Colorado, Nevada and New Mexico. With over 35 years of experience in the construction industry, Jeff specializes in heavy equipment mechanics and fleet management. Jeff is an active member of the Associated General Contractors (AGC) Mechanic/Operator Apprenticeship Program as well as the Arizona Trucking Association (ATA).



RYAN MACKEY

Division Manager - Tucson

Ryan Mackey is the Tucson Division Manager for Sunland Asphalt & Construction, Inc. Ryan has over twenty years of experience. Ryan's strong background includes project management, material testing and inspection, business development and alternative project delivery for both public and private projects. Ryan is an active member and past president of Arizona Transportation Builders Association (ATB). Ryan is also involved in Building Owners and Managers Association (BOMA), Tucson Metro Chamber, Community Association Institute (CAI) and Arizona Association of Community Managers (AACM).



BOYD DAVIES

IT Director

As IT Director, Boyd Davies manages the development, implementation and operation of technological systems for Sunland Asphalt. Boyd holds an Associate of Science degree in Computer Science from Mountain State Technical Institute and has a certification in networking. He has taught programming as well as a 16 module teacher implementation training program. With over 32 years of experience in the tech industry, 25 years have been managing IT departments with local construction firms.

OUR LEADERSHIP TEAM



RENEE MCWENIE, PHR

Human Resources Director

Renee became associated with Sunland in 2007 assisting with software implementations and process development. She officially joined the company in 2011 as the Training and Development Manager, and was promoted to Human Resources Manager. Renee has over 25 years of experience training and leading people in the service and construction industries. Renee attended the University of Arizona and is a member of the Society for Human Resources Management (SHRM) and the Association for Talent Development (ATD).



TIM MCWENIE

Division Manager - New Mexico

Tim McWenie is the Division Manager for Sunland Asphalt & Construction Inc.'s New Mexico Division in Albuquerque, New Mexico. Tim earned a Bachelors Degree in Business Management from the Eller Business School at the University of Arizona. With over 16 years in the construction industry, Tim has held many positions such as Laborer, CDL Driver, Equipment Operator, Estimator, Superintendent, Project Manager, Transportation Division Manger, Production Manager and Division Manager.



AMANDA NEUHEISEL

Controller

Amanda Neuheisel is the Controller for Sunland Asphalt & Construction, Inc. She earned dual Bachelor of Science degrees in both Accounting and Information Technology and is a Certified Construction Industry Financial Professional (CCIFP). Amanda is well versed in financial operations, having been in positions of AP Manager and Payroll Manager. Amanda is an active member of the Construction Financial Management Association (CFMA).



KRISTAN PARTEL

Marketing Director

Kristan Partel is the Marketing Director for Sunland Asphalt & Construction, Inc. With dual degrees in Advertising and Public Relations from Northern Arizona University, Kristan has over a decade of experience in Business Development, Marketing and Sales with various firms in the construction industry. She leads the development and execution of strategic corporate marketing initiatives for Sunland's eight divisions, maintaining a consistent corporate image throughout all internal/external marketing collateral. Kristan is an active member of the Society of Marketing Professional Services (SMPS) and the American Marketing Association (AMA).



JOE ZALESKI, CHST, CRIS

Safety Director

Joseph Zaleski is the Safety Director for Sunland Asphalt & Construction, Inc. He has managed and implemented health and safety programs in the construction industry for over 16 years. Joe is a certified FA/CPR/AED and OSHA 500 instructor and currently holds both Construction Health and Safety Technician and Construction Risk Insurance Specialist certifications. Additionally, Joe is an Equipment Operator Senior Chief in the U.S. Navy Reserves with over 20 years of service.

CONSTRUCTION & MAINTENANCE SERVICES

Sunland offers a wide variety of solutions to meet the most demanding projects and environments, and provides a combination of solid expertise, quality materials and state-of-the-art equipment. Our services include:



CRACK SEALING



ASPHALT REPAIRS



SEALCOATING



ULTRA THIN BONDED WEARING COURSE



POLYCHIP



MILLING/PULVERIZING



EARTHWORK & GRADING



STRIPING & SIGNS



CONCRETE & FLATWORK



PAVING & OVERLAYS

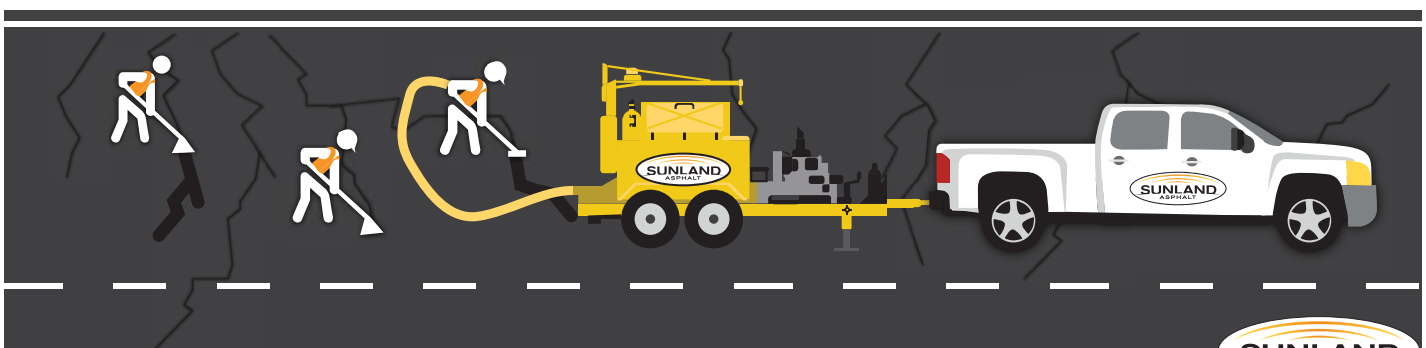


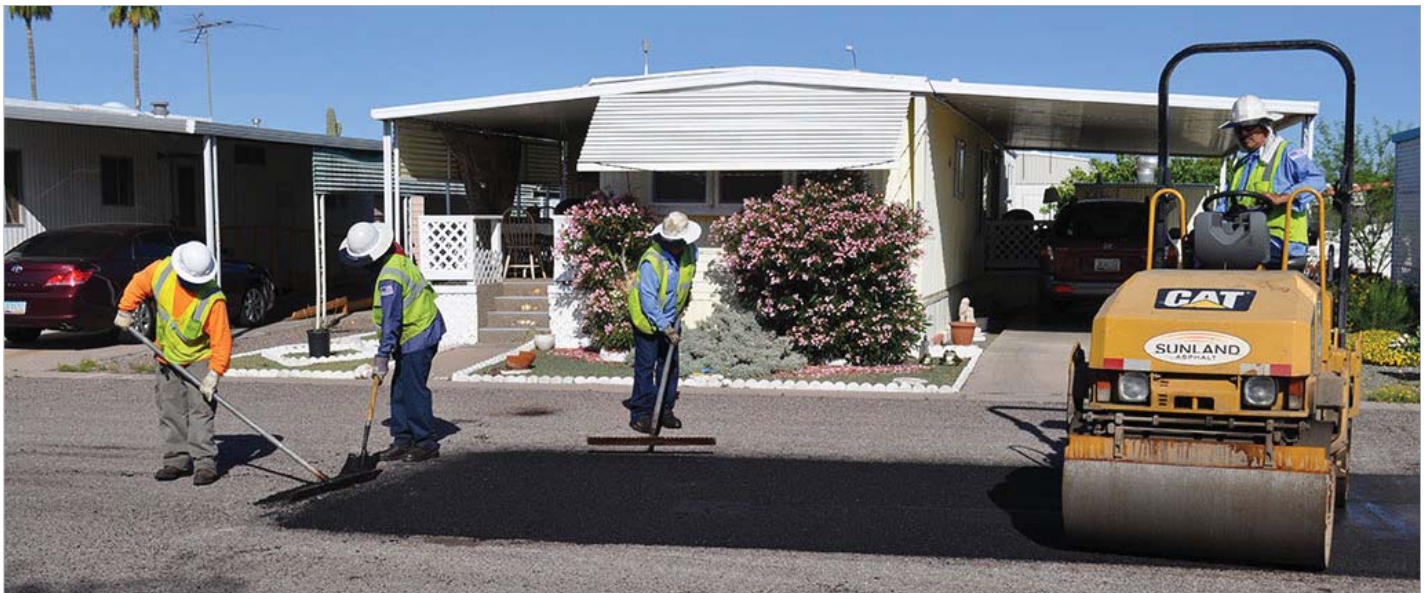
CRACK SEAL



As asphalt pavement ages, cracks may begin to appear. Cracks develop for a variety of reasons – among the most common are thermal stresses, fatigue and reflective cracking from underlying pavement conditions. Crack seal is a routine pavement maintenance service to prevent water from entering into the aggregate base and subgrade material below the pavement.

Sunland recommends that cracks with a surface opening of 1/4 inch or more be sealed. This process begins with a thorough cleaning of all sand, dirt, debris and all non-compressible materials with high-pressure compressed air. From there, crack sealant is applied as hot-poured or cold poured. Hot-poured sealant is heated in an on-site melting pot and applied to the cracks via a hose and wand applicator under pressure. The crack sealant must be banded or spread on the pavement next to the crack and cover a width of 3/4 to 1 inch on both sides of the crack. Banding of the crack seal product is done with a "V" shaped hand squeegee. The sealant will leave a permanent solid black line where it is installed. Due to the high elasticity of the crack sealant, the resulting repair expands and contracts with the pavement helping keep water out of the base.





ASPHALT REPAIRS

PATCHING

Even the best of construction materials need repair from time to time. One of the advantages of asphalt pavement is the comparative ease of making effective repairs to distressed areas. There are two types of patching in pavement maintenance: Remove and Replace (R&R) and Skin or Surface Patching.



REMOVE & REPLACE

The most common forms of distress are fatigue cracking and structural failures. These distresses may be caused by overloading the pavement with vehicular traffic and or water infiltration to the subgrade. These cracks are visible in the form of alligator cracking, potholes, sags, ruts, depressions and lateral displacement. With these types of distresses, the best option is to remove and replace patch the failed area. This process consists of saw cutting the area where structural damage has occurred, removing the area and patching it back with hot mixed asphalt.

SKIN OR SURFACE PATCHING

Another common form of pavement distress is raveling. Raveling is caused by water, ultraviolet rays, and or gas/oil spills resulting in the asphalt and aggregate to separate and erode away the surface. Depending on the damage, the best option may be to perform and skin or surface patch. This process consists of applying a thin hot mixed asphalt patch on the surface of existing pavement where it has been deteriorated or weathered. A variation of skin or surface patching is called fabric skin patching. Fabric skin patches are regular skin patches placed over a fabric inner layer between the patch and the original pavement to add longevity to the patch.





SEALCOATING

Sealcoating is a routine pavement maintenance service, used to protect pavement from sun and oxidation, water, as well as motor oil and gasoline. High performance sealcoating seals in the vital oils of the asphalt mix, improving the appearance of the asphalt with a uniform black color. This also makes it easier to clean the surface of sand, dirt and debris.

Sunland recommends that sealcoating be performed every two to three years and is a staple in every pavement maintenance plan. The process begins with a thorough cleaning of the asphalt. From there, the sealcoat can be applied with either a squeegee or spray. Squeegee applied sealer is spread over the asphalt with a large squeegee

affixed to the back of a truck. Spray applied sealer is applied by hand using a spray wand, applied mechanically with spray bars on a squeegee machine or distributor truck. Prior to applying sealcoat, the pavement must be trimmed around curbs, pavement edges, etc. that may be difficult to spray. This is usually accomplished by hand trimming with soft brooms and hand squeegees or by spraying against a spray shield held directly against the curb or pavement edge. Additional coats are applied as needed. Sealcoats typically take 24 hours to cure and become dry enough to drive on. Sealcoats can be walked on in 4-6 hours, depending on the temperatures.





ULTRA THIN BONDED WEARING COURSE

ULTRA THIN BONDED WEARING COURSE

Ultra Thin Bonded Wearing Course is designed for use as a high performance surface treatment over structurally sound asphalt or concrete pavements. Ultra Thin Bonded Wearing Course consists of a heavy spray application of polymer modified asphalt emulsion followed immediately by an ultra-thin gap-graded hot mix asphalt. Both applications are quick completed in one pass by a specially designed paving machine. Once the hot mixed asphalt is placed, a 10-ton steel wheeled vibratory roller is used for compaction. The area can be opened to regular traffic usually within 15 minutes after compaction is completed.



CHIP SEAL

In the chip seal process, a thin film of asphalt emulsion is sprayed on a road surface, followed by placement of small aggregate (chips). The chips are then compacted prior to sweeping and removing excess stone. Multiple layers may be placed to address specific distress modes or traffic situations. Chip sealing provides a relatively low cost wearing surface for distressed roadways that are still structurally sound. Our experienced staff is extremely well versed in the chip seal process, which benefits our customers greatly.

POLYCHIP



Structurally sound asphalt roadways with significant cracking have traditionally been a maintenance challenge. Reflective cracking occurs quickly with ordinary surface treatments making maintenance an ongoing need. Removal and replacement of the roadway can be a successful but costly alternative.

PolyChip Stress Absorbing Membrane offers a cost effective solution for such surfaces. PolyChip is a unique combination of recycled tire rubber, polymer modified asphalt and coated aggregate which provides a waterproof membrane over the pavement surface.

The process begins with a thorough cleaning of the roadway surface utilizing high- speed air blowers and/ or mechanical sweepers. Pavement cracks ¼ inch wide

or larger are then filled with a hot-applied rubberized crack sealer. PolyChip oil containing recycled tire rubber and polymers is heated and applied to the surface from a distributor truck. Immediately following the oil application, aggregate is evenly placed using a chip spreader. A rubber tire pneumatic roller is used to help compact the aggregate in place. After curing, loose stones are swept from the pavement surface. The final step is the application of an asphalt emulsion known as “fog seal”. Fog sealing provides an attractive appearance while improving surface cohesion.

The PolyChip system remains flexible at cold temperatures and maintains integrity at high temperatures to help reduce reflective cracking. The finished surface requires very little maintenance and is extremely durable.





MILLING & PULVERIZING

MILLING

When an asphalt pavement's deficiencies are primarily surface distresses, milling (also known as cold planing) may offer an effective solution. Surface distress may include raveling (aggregate becoming separated from the binder), rutting (formation of low spots), shoving (a washboard-like effect), bleeding (asphalt binder coming up to the surface) and minor cracking.

A milling machine is designed to remove a selected, precise thickness of asphalt pavement. These machines use a large, rotating drum that grinds and removes the pavement surface without penetrating the base. Water is generally applied to the drum as it spins for heat and dust control.

As part of the process, the milled material is moved by conveyor belt from the machine and loaded into trucks. This material is then transported to an approved recycling site where it is screened and mixed with stone to produce high quality base material.

The asphalt pavement remaining after the milling process is thoroughly cleaned utilizing high-speed air blowers and/or mechanical sweepers. An asphalt emulsion tack coat is then sprayed over the entire area to improve bonding.





A new layer of hot mix asphalt is placed using conventional paving equipment. Generally, asphalt is replaced at the same thickness as was removed. Thickness may be varied to meet special requirements. Compaction is completed with steel wheeled, vibratory rollers.

A major advantage of asphalt milling is that there need not be any elevation changes. The completed new pavement should match existing structures and should not change the drainage in any way. Milling is also cost effective, environmentally friendly, and has a faster completion time compared to many other systems.

PULVERIZING

When an asphalt pavement exhibits base failure, one of the reconstruction options is pulverization. Asphalt pulverizing is a recycling process accomplished with heavy-duty equipment that grinds existing pavement in place completely through the asphalt and blends it with the underlying materials. New hot mix asphalt is then placed in accordance with design and usage requirements. The pulverized material provides an excellent base. By eliminating the necessity for haul-off and dumping of old asphalt, this procedure is normally more cost effective than removal and replacement. The pulverization process is very environmentally friendly.





PAVING & OVERLAYS

PAVING ON GRADE

When paving on grade, new asphalt is placed on finished subgrade or aggregate base material. Tack coat is required only on adjoining surfaces and not over the entire area. The new asphalt is laid down using the same process as the overlay below.

ASPHALT OVERLAYS

An asphalt overlay is simply the process of installing a new surface layer of hot mix asphalt directly over existing asphalt on either parking lots or roads. In order to be a candidate for an overlay, a pavement should be relatively sound without large areas of base failure. Prior to resurfacing, pavement repairs and transitions must be made. Cracks should be filled with rubberized crack sealer, and a tack coat applied over the entire surface. A new layer of asphalt is then placed.

An asphalt overlay is the least costly of the reconstruction techniques, but it has definite drawbacks. These include a limited service life, elevation considerations, inability to make drainage corrections, and a tendency to show reflective cracking in a relatively short period of time.

FABRIC OVERLAY

Fabric overlay is a way to delay reflective cracking, although it will not prevent such cracking. Prior to placing a new layer of hot mix asphalt, a geo-textile fabric is embedded in liquid asphalt binder over the entire surface. The fabric/binder combination forms a membrane that helps keep water out of the base. The cost is approximately one-third greater than a basic overlay.



Our objective is to exceed the expectations of any construction or pavement maintenance project. We offer a wide variety of solutions to meet the most demanding projects and environments, providing a combination of solid expertise, quality materials and state-of-the-art equipment.

PARTNERSHIP

As one of the largest asphalt maintenance contractors in the southwest, Sunland has built strong partnerships with owners and subcontractors alike. We understand that teamwork is paramount to project success, and requires every entity to work together to achieve results. Sunland's essentials to a great partnership include:

COMMUNICATION: We believe in prompt communication. If there is a question or concern, Sunland will address them in a timely manner.

TRANSPARENCY: We complete each and every one of our projects with an open-book approach. Through this approach, the customer will have up to date and timely information regarding budget and schedule.

COORDINATION: Sunland will coordinate internal meetings between the customer, stakeholders and the public. We also work externally with public involvement personnel to disseminate timely and accurate notifications to surrounding residents and businesses that may be affected by construction.

IMPACT

Sunland understands the effect our projects have on the community. Our goal is to minimize any economic or quality of life impacts to business owners and the traveling public. Sunland is accustomed to adjusting its work schedules and methods to accommodate the needs of the owner.

BEST VALUE

Sunland understands that cost control throughout the construction process is a vital component to the success of each project. We believe in providing the owner the best value through offering the widest assortment of pavement maintenance solutions in the southwest. Our experience and knowledge of pavement maintenance will allow us to provide valuable feedback that will maximize every dollar.

“ “ **Excellent service! Sensitive to our needs and questions and very professional. I would recommend Sunland to anyone!** ” ”

Sunland Customer



SUNLAND WORK PLAN OVERVIEW

Once selected for a project, Sunland will implement the following work plan procedures.

PLANNING	SCHEDULING	ESTIMATING	MANAGING CONSTRUCTION
<ul style="list-style-type: none"> • Preconstruction Services • Kick-Off Meeting • Scope Review • Establish Budget • Establish Schedule 	<ul style="list-style-type: none"> • Develop Master Schedule Utilizing Microsoft Project • Daily Tracking • Two-Week Look Ahead 	<ul style="list-style-type: none"> • Assemble Estimate with B2W Estimating Software • Utilize Bid Review • Analyze Estimate and Evaluate Potential Value Engineering Options 	<ul style="list-style-type: none"> • Viewpoint Job Management System • Monitor Job Costs vs. Daily Budget • Weekly Work-in-Progress Meetings • Safety & Quality Focus

PROJECT PLANNING

Proper planning is essential on any project to ensure a successful project that is delivered on-time, on-budget with a positive team experience. At this stage of the project, Sunland will conduct a kick-off meeting to review the project scope, identify goals, potential risks, and set the stage for an open line of communication between the owner, project stakeholders and the Sunland team. During the project planning phase, Sunland creates a comprehensive action item list detailing the task descriptions, assigning responsibilities to each team member, and establish deadlines.

SCHEDULING

Sunland will work cooperatively with the owner to develop a project schedule that is beneficial for all involved. Sunland will create a project schedule in Microsoft Project utilizing the Critical Path Method. The project specific schedule is integrated into the company's master schedule and tracked on a daily basis. A detailed two-week look ahead is assembled and reviewed on a weekly basis to track job progress and ensure that project goals and milestones are being met.

We understand we work in the fast paced construction world and project schedules can change on a daily basis requiring complete flexibility. Our team is equipped with the resources necessary to serve the owner quickly and efficiently. Sunland strives to be proactive in our scheduling and communicate any foreseeable issues to all of our stakeholders.

ESTIMATING

Once the project scope has been clearly identified, Sunland will assemble a detailed cost estimate in our B2W Estimating Software System. Once an estimate has been assembled, Sunland will utilize a bid review team to analyze the estimate to make sure that it is accurate and competitive. It is during the bid review that Sunland also evaluates potential value engineering options that may enhance the project.

MANAGING CONSTRUCTION

Sunland utilizes Viewpoint Enterprise Software to manage our construction on a daily basis. The system allows us to keep detailed daily notes on job working conditions and record any issues that may occur on the project. In addition, Viewpoint allows us to monitor our costs versus the project budget. Weekly work in progress meetings are conducted internally and externally to evaluate key project factors including job schedule and budget. We maintain an all hands on deck approach throughout the project which allows us to maximize communication and utilize each team members unique skill sets to construct the project successfully. The City will be intimately involved in the weekly work in progress meetings.



SUNLAND SAFETY

The safety of the public requires extensive pre-planning and continuous management during construction.

Sunland's corporate safety policies are supplemented by a job specific safety manual for each project. All field employees attend daily and weekly safety meetings and periodically attend specific training sessions to maintain an appropriate level of safety knowledge. Compliance with our safety policies and procedures is a condition of employment and a requirement of all subcontracts.

FOCUSING ON WHAT MATTERS MOST

Safety is one of our core values and is ingrained in our company culture. We are committed to ensuring each employee return home safely at the end of the day and providing our customers with the peace of mind that their projects are completed safely.

ZERO IN ON ZERO ACCIDENTS

At Sunland, our focus is to Zero in on Zero Accidents. We focus on preventing accidents through the use of project specific safety plans, pre-task planning, and weekly safety meetings. Our employees also take an active role in training and development. Our in-house safety training programs equip our teams with the knowledge they need to zero in on safety.



SEE SOMETHING - SAY SOMETHING

When an employee sees a safety concern, they are empowered to say something to correct unsafe behavior, regardless of their position in the company. The responsibility is bestowed on each employee to not only look out for themselves, but also each other.

MANAGEMENT COMMITMENT

Safety starts at the top and is demonstrated in the attitude and behavior of our managers and supervisors. From their active involvement in the Monthly Safety Committee Meeting to participating in job-site safety inspections our management team takes an active role in safety of our employees, our clients and the public.



QUALITY CONTROL

Quality control is more than just meeting contract specifications and special provisions. It is the measuring stick for all aspects of a project. Sunland believes the up-front work of quality control is as important as the work that takes place on the grade. Through careful examination of the technical specifications by the entire team, Sunland addresses any issues or concerns prior to the beginning of each project.



Name	Time Period	Total Contract Amount	# of Job Orders	Value
Maricopa County Department of Transportation				
Roadway Stabilization and Paving Services - Contract # 2009-055	9/2010 - 9/2013	\$3M Annually, \$9M Total	12	\$50,000 - \$500,000
Roadway Stabilization and Paving Services - Contract #'s 2013-024 and 2013-025	12/2013-12/2016	\$3M Annually, \$9M Total	13	\$20,000 - \$850,000
Roadway Stabilization and Paving Services - Contract #'s 2013-027, 2013-028, and 2013-029	3/2014-3/2017	\$3M Annually, \$9M Total	11	\$50,000 - \$475,000
Roadway Stabilization & Paving Services - Contract #'s 2017-001 through 2017-003	10/2017-10/2020	\$3M Annually, \$9M Total	-	0
Asphalt Service & Repair 0 Contract # 180125-5	11/2017-11/2019	No Annual Dollar Amount	0	0
Paving Resurfacing & Related Work for Alleys & Parking Lots - Contract # 16112-5	5/2016-5/2021	No Annual Dollar Amount	4	\$10,000-\$300,000
City of Phoenix Street Transportation Department				
Right-of-Way Pavement Restoration Services - Contract # 132626	5/2012-5/2017	\$25M for 3 Years, Potentially \$40M for 5 Years	25	\$75,000 - \$1,800,000
Asphalt-Rubber Crack and Joint Sealing - Contract # 134581	10/2012-10/2015	\$4.15M for 3 Years, Potentially \$6.87M for 5 Years	6	\$375,000 - \$1,925,000
Crack Seal and Preservative Treatment Program - Contract # 141601	10/2015-10/2020	\$9M for 3 Years, Potentially \$15M for 5 Years	13	\$100,000 - \$1,500,000
General Construction Services JOC - Contract # 145603	4/2017-4/2020	\$4M Annually, \$20M Total	0	0
Right-of-Way Pavement Restoration Services - Contract # 145427	6/2017-6/2022	\$30M for 3 Years, Potentially \$50M for 5 Years	5	\$800,000 - \$1,500,000
Mill and Overlay Pavement Maintenance Programs - Contract # 151353	3/2020-3/2023	\$90M for 3 Years, Potentially \$150M for 5 Years	0	0
City of Tempe				
Paving and Resurfacing of Streets and City Facilities; Contract # C2011-183	1/2012-1/2015	\$2M Annually, \$6M Total	7	\$20,000 - \$825,000
Paving and Resurfacing of Streets and City Facilities; Contract # C2015-30	3/2015-3/2018	\$4M Annually, \$12M Total	2	\$20,000- \$50,000
Paving and Resurfacing of Streets and City Facilities	3/2020-3/2021	\$5M Annually, \$25M Total	0	0
City of Buckeye				
Street Maintenance JOC, Contract # 2012-025	1/2014-1/2019	\$3M Annually, \$15M Total	2	\$400,000 - \$600,000
Pima County				
Job Order Master Agreement for Paving Services, Contract # MA-PO-17-208	4/2017-4/2022	\$1.5M Annually, \$7.5M Total	0	0
Paving Services for Pima County Public Works and Natural Resources, Parks and Recreation; Contract # MA-PO-14_348	4/2014-4/2017	\$1.5M Annually, \$4.5M Total	10	\$10,000- \$100,000
Arizona Department of Transportation (ADOT)				
Asphalt Milling and Replacement Services - Statewide; Contract # DT12-010315	9/2010-2/2016	\$4M Annually, \$20M Total	200+	\$10,000 - \$1,500,000
Asphalt Milling and Replacement Services - Statewide, Contract # ADOT16-131761	5/2016-5/2021	\$4M Annually, \$20M Total	75+	\$50,000- \$1,600,000
Arizona Department of Administration (ADOA)				
Statewide Bridge, Road and Parking Lot Repair - Maintenance & Construction JOC - Contract #ADSP018-00007536	11/2017-11/2020	No Annual Dollar Amount	0	0
City of Tucson				
Roadway Repair and Maintenance, Contract # 171650-05	4/2017-4/2022	\$1M Annually, \$5M Total	0	0
Kayenta Township				
Kayenta Township JOC	4/2018-4/2021	Unlimited Dollar Amount	0	0
Pinal County				
JOC for Civil Construction Services - Contract # 175623	4/2018-4/2021	\$1M Maximum/JOA	2	\$100,000 - \$1,500,000