TIPS VENDOR AGREEMENT (JOC)

Between

Market Makers, Inc.

and

(Company Name)

THE INTERLOCAL PURCHASING SYSTEM (TIPS),

a Department of Texas Education Service Center Region 8 for TIPS RCSP 200201 Trades, Labor and Materials (JOC)

General Information

The Vendor Agreement ("Agreement") made and entered into by and between The Interlocal Purchasing System (hereinafter referred to as "TIPS" respectfully) a government cooperative purchasing program authorized by the Region 8 Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686. This Agreement consists of the provisions set forth below, including provisions of all Attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any Attachment, the provisions set forth shall control.

The Vendor Agreement shall include and incorporate by reference this Agreement, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the solicitation as posted, including any addenda and the awarded vendor's proposal. Once signed, if an awarded vendor's proposal varies or is unclear in any way from the TIPS Agreement, TIPS, at its sole discretion, will decide which provision will prevail. Other documents to be included are the awarded vendor's proposals, task orders, purchase orders and any adjustments which have been issued. If deviations are submitted to TIPS by the proposing vendor as provided by and within the solicitation process, this Agreement may be amended to incorporate any agreed deviations.

The following pages will constitute the Agreement between the successful vendors(s) and TIPS. Bidders shall state, in a separate writing, and include with their proposal response, any required exceptions or deviations from these terms, conditions, and specifications. If agreed to by TIPS, they will be incorporated into the final Agreement.

A Purchase Order, Agreement or Contract is the TIPS Member's approval providing the authority to proceed with the negotiated delivery order under the Agreement. Special terms and conditions as agreed to between the vendor and TIPS Member should be added as addenda to the Purchase Order, Agreement or Contract. Items such as certificate of insurance, bonding requirements, small or disadvantaged business goals are some of the addenda possible.

Terms and Conditions

Conflicts with RS Means Unit Price Book

If the terms of the solicitation referenced RS Means Unit Price Book occur, the RS Means Book shall control if it determines the legality of the solicitation award as it relates to the requisite Means Unit Price Book.

Freight

All quotes to members shall provide a line item for cost for freight or shipping regardless if there is a charge or not. If no charge for freight or shipping, indicate by stating "No Charge" or "\$0" or other similar indication. Otherwise, all shipping, freight or delivery changes shall be passed through to the TIPS Member at cost with no markup and said charges shall be agreed by the TIPS Member unless alternative shipping terms are agreed by TIPS as a result of the proposal award.

Warranty Conditions

All new supplies equipment and services shall include manufacturer's minimum standard warranty unless otherwise agreed to in writing. Vendor shall be legally permitted to sell, or an authorized dealer, distributor or manufacturer for all products offered for sale to TIPS Members. All equipment proposed shall be new unless clearly stated in writing.

Customer Support

The Vendor shall provide timely and accurate customer support for orders to TIPS Members as agreed by the Parties. Vendors shall respond to such requests within a commercially reasonable time after receipt of the request. If support and/or training is a line item sold or packaged with a sale, support shall be as agreed with the TIPS Member.

Agreements

Agreements for purchase will normally be put into effect by means of a contract, agreement or purchase order(s) executed by authorized agents of the participating government entities.

Davis Bacon Act

Davis Bacon Act requirements will be met when Federal Funds are used for construction and/or repair of buildings or as otherwise required by applicable statute or regulation.

Other Wage Rates

Other wage rates may be required by some TIPS Members and acceptance of a project by the Vendor may require the Vendor to comply with the TIPS Member's required wage rate.

Tax exempt status

Most TIPS Members are tax exempt and the related laws of the jurisdiction of the TIPS Member shall apply.

Assignments of Agreements

No assignment of Agreement may be made without the prior written approval of TIPS. Payment for delivered goods and services can only be made to the awarded Vendor, Vendor designated reseller or vendor assigned company.

Disclosures

• Vendor and TIPS affirm that he/she, or any authorized employees or agents, has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan,

gratuity, special discount, trip, favor or service to a public servant in connection with this Agreement.

- Vendor shall attach, in writing, a complete description of any and all relationships that might be considered a conflict of interest in doing business with the TIPS program.
- The Vendor affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this Agreement.

Term and Renewal of Agreements

The Agreement with TIPS is for two (2) years with an option for renewal for additional two (2) consecutive oneyear terms years. Total term of Agreement can be up to the number of years provided in the solicitation or as limited by statute. The option renewal year one shall be automatically renewed unless either party objects or terminates the agreement as provided herein at "Termination for Convenience". The Second one-year renewal term is only if both Parties agree.

Automatic Renewal Clauses Incorporated in Awarded Vendor Agreements with TIPS Members Resulting from the Solicitation and with the Vendor Named in this Agreement.

No Agreement for goods or services with a TIPS Member by the awarded vendor named in this Agreement that results from the solicitation award named in this Agreement, may incorporate an automatic renewal clause that exceeds month to month terms with which the TIPS Member must comply. All renewal terms incorporated in an Agreement by the vendor with the TIPS Member shall only be valid and enforceable when the vendor receives written confirmation by purchase order, executed Agreement or other written instruction issued by the TIPS Member for any renewal period. The purpose of this clause is to avoid a TIPS Member inadvertently renewing an Agreement during a period in which the governing body of the TIPS Member has not properly appropriated and budgeted the funds to satisfy the Agreement renewal. This term is not negotiable and any Agreement between a TIPS Member and a TIPS awarded vendor with an automatic renewal clause that conflicts with these terms is rendered void and unenforceable.

Shipments

The Vendor shall ship, deliver or provide ordered products or services within a commercially reasonable time after the receipt of the order from the TIPS Member. If a delay in said delivery is anticipated, the Vendor shall notify TIPS Member as to why delivery is delayed and shall provide an estimated time for completion of the order. TIPS or the requesting entity may cancel the order if estimated delivery time is not acceptable or not as agreed by the parties.

Invoices

The awarded Vendor shall submit invoices or payment requests to the TIPS Member participating entity clearly stating "Per TIPS Agreement # xxxxxxx." Each invoice or pay request shall include the TIPS Member's purchase order number or other identifying designation as provided in the order or contract by the TIPS Member. If applicable, the shipment tracking number or pertinent information for verification of TIPS Member receipt shall be made available upon request.

Pricing

Price increases will be honored according to the terms of the solicitation. However, the Vendor shall honor previous prices for thirty (30) days after written notification to TIPS of an increase, except any price changes related to the, then current, RS Means Unit Price Book is valid. Price of a specific Job Order Contract proposal to a TIPS Member shall not change within 60 days of date of proposal as a result of an updated RS Means Unit Price Book

unless agreed by the TIPS Member. All pricing submitted to TIPS shall include the participation fee, as provided in the solicitation, to be remitted to TIPS by the Vendor. Vendor will not show adding the fee to the invoice presented to customer. Failure to render the participation fee to TIPS shall constitute a breach of this agreement and shall be grounds for termination of this agreement and any other agreement held with TIPS.

Participation Fees and Reporting of Sales to TIPS by Vendor

The Participation Fee that was published as part of the Solicitation and the fee published is the legally effective fee, along with any fee conditions stated in the Solicitation. Collection of the fees by TIPS is required under Texas Government Code §791.011 Et seq. Fees are due on all TIPS purchases reported by either Vendor or Member. Fees are due to TIPS upon payment by the Member to the Vendor, Reseller or Vendor Assigned Dealer. Vendor, Reseller or Vendor Assigned Dealer agrees to pay the participation fee to TIPS for all Agreement sales upon receipt of payment including partial payment, from the Member Entity or as otherwise agreed by TIPS in writing and signed by an authorized signatory of TIPS. Thus, when an awarded Vendor, Reseller or Vendor Assigned Dealer receives any amount of payment, even partial payment, for a TIPS sale, the legally effective fee for that amount is due to TIPS from the Vendor.

Reporting of Sales to TIPS by Vendor

Vendor is required to report all sales under the TIPS contract to TIPS. If the TIPS Member entity requesting a price from the awarded Vendor requests the TIPS contract, Vendor must include the TIPS Contract number on any communications with the TIPS Member entity. To report sales, the Vendor must login to the TIPS Vendor Portal online at https://www.tips-usa.com/vendors form.cfm_and click on the PO's and Payments tab. Pages 3-7 of the Vendor Portal User Guide will walk you through the process of reporting sales to TIPS. Please refer to the TIPS Accounting FAQ's for more information about reporting sales and if you have further questions, contact the Accounting Team at accounting@tips-usa.com. The Vendor or vendor assigned dealers are responsible for keeping record of all sales that go through the TIPS Agreement and submitting same to TIPS. Failure to render the participation fee to TIPS shall constitute a breach of this agreement with our parent governmental entity, Texas Education Service Center Region 8, as established by the Texas legislature and shall be grounds for termination of this agreement and any other agreement held with TIPS and possible legal action. Any overpayment of participation fees to TIPS by a Vendor will be refunded to the Vendor within ninety (90) days of receipt of notification if TIPS receives written notification of the overpayment not later than the expiration of six (6) months from the date of overpayment and TIPS determines that the amount was not legally due to TIPS pursuant to this agreement and applicable law. It is the Vendor's responsibility to identify which sales are TIPS Agreement sales and pay the correct participation fee due for TIPS Agreement sales. Any notification of overpayment received by TIPS after the expiration of six (6) months from the date of overpayment will be non-refundable. Region 8 ESC and TIPS reserve the right to extend the six (6) month deadline to notify if approved by the Region 8 ESC Board of Directors. TIPS reserves all rights under the law to collect the fees due. Please contact TIPS at tips@tips-usa.com or call (866) 839-8477 if you have questions about paying fees.

Indemnity

The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS Member(s), officers and employees from and against all claims and suits by third parties for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and reasonable attorney's fees, arising out of, or resulting from, Vendor's work under this Agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, or invitees. Parties found liable shall pay their proportionate share of damages as agreed by the parties or as ordered by a court of competent jurisdiction over the case. <u>NO LIMITATION OF LIABILITY FOR DAMAGES FOR PERSONAL INJURY OR PROPERTY DAMAGE ARE **PERMITTED OR AGREED BY TIPS/ESC REGION 8.** Per Texas Education Code §44.032(f), reasonable Attorney's fees TIPS Vendor Agreement JOC Ver. 01312020_sr Page 4</u> are recoverable by the prevailing party in any dispute resulting in litigation.

State of Texas Franchise Tax

By signature hereon, the bidder hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Tax Code.

Miscellaneous

The Vendor acknowledges and agrees that continued participation in TIPS is subject to TIPS sole discretion and that any Vendor may be removed from the participation in the Program at any time with or without cause. Nothing in the Agreement or in any other communication between TIPS and the Vendor may be construed as a guarantee that TIPS or TIPS Members will submit any orders at any time. TIPS reserves the right to request additional proposals for items or services already on Agreement at any time.

Purchase Order Pricing/Product Deviation

If a deviation of pricing/product on a purchase order or contract modification occurs, TIPS is to be notified within five (5) business days of receipt of change order.

Termination for Convenience of TIPS Agreement Only

TIPS reserves the right to terminate this agreement for cause or no cause for convenience with a thirty (30) days prior written notice. Termination for convenience is conditionally required under Federal Regulations 2 CFR part 200 if the customer is using federal funds for the procurement. All purchase orders presented to the Vendor, but not fulfilled by the Vendor, by a TIPS Member prior to the actual termination of this agreement shall be honored at the option of the TIPS Member. The awarded Vendor may terminate the agreement with ninety (90) days prior written notice to TIPS 4845 US Hwy North, Pittsburg, Texas 75686. The vendor will be paid for goods and services delivered prior to the termination provided that the goods and services were delivered in accordance with the terms and conditions of the TIPS Member customer pursuant to this agreement. TIPS Members may negotiate a termination for convenience clause that meets the needs of the transaction based on applicable factors, such as funding sources or other needs.

TIPS Member Purchasing Procedures

Usually, purchase orders or their equal are issued by participating TIPS Member to the awarded vendor and should indicate on the order that the purchase is per the applicable TIPS Agreement Number. Orders are typically emailed to TIPS at tipspo@tips-usa.com.

- Awarded Vendor delivers goods/services directly to the participating member.
- Awarded Vendor invoices the participating TIPS Member directly.
- Awarded Vendor receives payment directly from the participating member.
- Fees are due to TIPS upon payment by the Member to the Vendor. Vendor agrees to pay the participation fee to TIPS for all Agreement sales upon receipt of payment including partial payment, from the Member Entity or as otherwise agreed by TIPS in writing and signed by an authorized signatory of TIPS.

Form of Agreement and Reporting

If a vendor submitting an offer requires TIPS and/or TIPS Member to sign an additional agreement, a copy of the proposed agreement must be included with the proposal to the TIPS Member. TIPS does not require a review of a TIPS Member's Job Order contract TYPE AIA or other similar Contract provided by the TIPS Member. This clause does not relieve the Vendor from the responsibility to report the contract execution and the amount of the contract and any change orders.

Licenses

Awarded Vendor shall maintain, in current status, all federal, state and local licenses, bonds and permits required for the operation of the business conducted by awarded Vendor. Awarded Vendor shall remain reasonably fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of goods or services under the Agreement. TIPS and TIPS Members reserves the right to stop work and/or cancel an order or terminate this or any other sales Agreement of any awarded Vendor whose license(s) required for performance under this Agreement have expired, lapsed, are suspended or terminated subject to a 30-day cure period unless prohibited by applicable statue or regulation.

Novation

If awarded Vendor sells or transfers all assets, rights or the entire portion of the assets or rights required to perform this Agreement, a successor in interest must guarantee to perform all obligations under this Agreement. A simple change of name agreement will not change the Agreement obligations of awarded vendor. TIPS will consider Contract Assignments on a case by case basis. TIPS must be notified within five (5) business days of the transfer of assets or rights.

Site Requirements (when applicable to service or job)

Cleanup: Awarded vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by TIPS Member. Upon completion of work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.

Preparation: Awarded vendor shall not begin a project for which TIPS Member has not

prepared the site, unless awarded vendor does the preparation work at no cost, or until TIPS Member includes the cost of site preparation in a purchase order. Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

Registered sex offender restrictions: For work to be performed at schools, awarded vendor agrees that no employee of a sub-contractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or reasonably expected to be present. Awarded vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the TIPS Member's discretion. Awarded vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.

Safety measures: Awarded vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Awarded vendor shall post warning signs against all hazards created by the operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.

Smoking

Persons working under Agreement shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

Marketing

Awarded vendor agrees to allow TIPS to use their name and logo within website, marketing materials and advertisement subject to any reasonable restrictions provided to TIPS in the Proposal to the Solicitation. Any use of TIPS name and logo or any form of publicity, inclusive of press release, regarding this Agreement by awarded vendor must have prior approval from TIPS.

Supplemental agreements

The TIPS Member entity participating in the TIPS Agreement and awarded vendor may enter into a separate supplemental agreement or contract to further define the level of service requirements over and above the minimum defined in this Agreement i.e. invoice

requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement or contract developed as a result of this Agreement is exclusively between the participating entity and awarded vendor. TIPS, its agents, TIPS Members and employees shall not be made party to any claim for breach of such agreement.

Survival Clause

All applicable software license agreements, warranties, service agreements or any supplemental agreement that were entered into between Vendor and TIPS or the TIPS Member Customer under the terms and conditions of the Agreement shall survive the expiration or termination of the Agreement. All Orders, Purchase Orders issued or contracts executed by TIPS or a TIPS Member and accepted by the Vendor prior to the expiration or termination of this agreement, shall survive expiration or termination of the Agreement, subject to previously agreed terms and conditions agreed by the parties or as otherwise specified herein relating to termination of this agreement.

Legal obligations

It is the responding vendor's responsibility to be aware of and comply with all local, state and federal laws governing the sale of products/services identified in this Solicitation and any awarded Agreement thereof. Applicable laws and regulations must be followed even if not specifically identified herein.

Audit rights

Due to transparency statutes and public accountability requirements of TIPS and TIPS Members', the awarded Vendor shall, at their sole expense, maintain appropriate due diligence of all purchases made by TIPS Member that utilizes this Agreement. TIPS and Region 8 ESC each reserve the right to audit the accounting of TIPS related purchases for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. In order to ensure and confirm compliance with this agreement, TIPS shall have authority to conduct random audits of Awarded Vendor's pricing that is offered to TIPS Members with 30 days' notice unless the audit is ordered by a Court Order or by a Government Agency with authority to do so without notice. Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third- party auditing firm to investigate any possible non-complying conduct or may terminate the Agreement according to the terms of this Agreement. In the event of an audit, the requested materials shall be reasonably provided in the format and at the location designated by Region 8 ESC or TIPS.

Force Majeure

If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and fully particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

Choice of Law

The Agreement between the Vendor and TIPS/ESC Region 8 and any addenda or other additions resulting from

this procurement process, however described, shall be governed by, construed and enforced in accordance with the laws of the State of Texas, regardless of any conflict of laws principles.

Venue, Jurisdiction and Service of Process

Any Proceeding arising out of or relating to this procurement process or any contract issued by TIPS resulting from or any contemplated transaction shall be brought in a court of competent jurisdiction in Camp County, Texas and each of the parties irrevocably submits to the exclusive jurisdiction of said court in any such proceeding, waives any objection it may now or hereafter have to venue or to convenience of forum, agrees that all claims in respect of the Proceeding shall be heard and determined only in any such court, and agrees not to bring any proceeding arising out of or relating to this procurement process or any contract resulting from or any contemplated transaction in any other court. The parties agree that either or both of them may file a copy of this paragraph with any court as written evidence of the knowing, voluntary and freely bargained for agreement between the parties irrevocably to waive any objections to venue or to convenience of forum. Process in any Proceeding referred to in the first sentence of this Section may be served on any party anywhere in the world. Venue for any dispute resolution process, other than litigation, between TIPS and the Vendor shall be located in Camp or Titus County, Texas.

Bonding

When applicable, performance bonds and payment bonds will be required on construction or labor required jobs. Awarded vendor will meet the TIPS Member's local and state purchasing requirements. Awarded vendors may need to provide additional capacity as jobs increase. Bonds costs are passed through at cost to the TIPS Member and are not subject to the TIPS Participation fee be paid to TIPS. The actual cost of the bond will be a pass through to the TIPS Member and added to the purchase order or Contract.

Professional Engineering and Architect's Services

Professional Engineering and Architect's Services are not permitted to be provided under this Agreement. Texas statutes prohibit the procurement of Professional Engineering and Architect's Services through a cooperative agreement.

Scope of Services

The specific scope of work for each job shall be determined in advance and in writing between TIPS Member, Member's design professionals and Vendor. It is permitted for the TIPS Member to provide a general scope description, but the awarded vendor should provide a written scope of work, and if applicable, according to the TIPS Member's design Professional as part of the proposal. Once the scope of the job is agreed to, the TIPS Member will issue a PO and/or an Agreement or Contract with the Job Order Contract Proposal referenced or as an attachment along with bond and any other special provisions agreed by the TIPS Member. If special terms and conditions other than those covered within this solicitation and awarded Agreements are required, they will be attached to the PO and/or an Agreement or Contract and shall take precedence over those in this base TIPS Vendor Agreement.

Project Delivery Order Procedures

The TIPS Member having approved and signed an interlocal agreement, or other TIPS Membership document, may make a request of the awarded vendor under this Agreement when the TIPS Member has services that need to be undertaken. Notification may occur via phone, the web, email, fax, or in person. Upon notification of a pending request, the awarded vendor shall make contact with the TIPS Member as soon as possible, but must make contact with the TIPS Member as soon as possible, but must make contact with the TIPS Member as soon as possible.

Scheduling of Projects

Scheduling of projects (if applicable) may be accomplished when the TIPS Member issues a Purchase Order and/or an Agreement or Contract that will serve as "the notice to proceed" as agreed by the Vendor and the TIPS Member. The period for the delivery order will include the mobilization, materials purchase, installation and delivery, design, weather, and site cleanup and inspection. No additional claims may be made for delays as a result of these items. When the tasks have been completed the awarded vendor shall notify the client and have the TIPS Member or a designated representative of the TIPS Member inspect the work for acceptance under the scope and terms in the Purchase Order and/or Agreement or Contract. The TIPS Member will issue in writing any corrective actions that are required. Upon completion of these items, the TIPS Member will issue a completion notice and final payment will be issued per the contractual requirements of the project with the TIPS Member. Any Construction contract prepared by the TIPS Member's Legal Counsel may alter the terms of this subsection, "Scheduling of Projects".

Support Requirements

If there is a dispute between the awarded vendor and TIPS Member, TIPS or its representatives may assist, at TIPS sole discretion, in conflict resolution or third party (mandatory mediation), if requested by either party. TIPS, or its representatives, reserves the right to inspect any project and audit the awarded vendors TIPS project files, documentation and correspondence.

Status of TIPS Members as Related to This Agreement

TIPS Members stand in the place of TIPS as related to this agreement and have the same access to the proposal information and all related documents. TIPS Members have all the same rights under the awarded Agreement as TIPS.

Incorporation of Solicitation

The TIPS Solicitation, whether a Request for Proposals, the Request for Competitive Sealed Proposals or Request for Qualifications solicitation, the Vendor's response to same and all associated documents and forms made part of the solicitation process, including any addenda, that resulted in the execution of this agreement are hereby incorporated by reference into this agreement as if copied verbatim.

SECTION HEADERS OR TITLES

THE SECTON HEADERS OR TITLES WITHIN THIS DOCUMENT ARE MERELY GUIDES FOR CONVENIENCE AND ARE NOT FOR CLASSIFICATION OR LIMITING OF THE RESPONSIBILITES OF THE PARTIES TO THIS DOCUMENT.

NEW STATUTORY REQUIREMENT EFFETIVE SEPTEMBER 1, 2017.

You certify that your company (1) does not boycott Israel; and (2) will not boycott Israel during the term of the Agreement. Texas governmental entities are prohibited from doing business with companies that fail to certify to this condition as required by Texas Government Code Sec. 2270.

You certify that your company is not listed on and we do not do business with companies that are on the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations per Texas Gov't Code 2270.0153 found at https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf

You certify that pursuant to Texas Business and Commerce Code Chapter 272, as revised September 1, 2017, any construction contract or agreement as defined in the Statute with a TIPS, Education Service Center Region 8 or a Texas TIPS Member subject to the Statute shall include a Choice of Law provision providing that this agreement shall be subject to and interpreted by the Laws of the State of Texas without regard to any conflict of laws principles

for any action shall be in a court of competent jurisdiction in Texas and any arbitration shall be in the State of Texas. Pursuant to the Texas Business and Commerce Code, as amended by the 85th Texas Legislature, this Construction Agreement for Job Order Contract services is, in the event of a dispute between the parties, subject to interpretation according to the Laws of the state of Texas only, without regard to any conflict of laws principles. Venue for any alternative dispute resolution procedure or process shall be in the state of Texas. If the dispute is litigated, venue and jurisdiction shall be in a court of competent jurisdiction in the state of Texas.

Pursuant to 85th Texas Legislative H.B. 3270, as it applies to Texas Education Code § 22.0834 et seq, the Vendor shall comply with all relevant sections related to student contact, background checks, fingerprinting and other related requirements.

It is the intent of TIPS to award to reliable, high performance vendors to supply products and services to government and educational agencies. It is the experience of TIPS that the following procedures provide TIPS, the Vendor, and the participating agency the necessary support to facilitate a mutually beneficial relationship. The specific procedures will be negotiated with the successful vendor.

<u>Agreements:</u>

All vendor Purchase Orders and/or Agreements/Contracts must be emailed to TIPS at tipspo@tips-usa.com. Should an agency send an order direct to vendor, it is the vendor's responsibility to forward the order to TIPS at the email above within three business days and confirm its receipt with TIPS.

<u>Promotion of Agreement</u>:

It is agreed that Vendor will encourage all eligible entities to purchase from the TIPS Program. Encouraging entities to purchase directly from the Vendor, bypassing the TIPS Agreement when the Member has requested the TIPS agreement is a violation of the terms and conditions of this Agreement and will result in removal of the Vendor from the TIPS Program.

TIPS Vendor Agreement Signature Form

RFP 200201 Trades Labor and Materials (JOC)

Company Name Market Makers, Ir	1C.
Address 6846 Theall Rd. Suite	400
_{City} Houston	State_TX_Zip_ 77066
Phone 281-893-9261	_{Fax} 281-893-7647
Email of Authorized Representative ian@n	narketmakersinc.com
Name of Authorized Representative lan D.	Wilson
Title President	
Signature of Authorized Representative dam	Wilson
Date2/17/2020	
TIPS Authorized Representative Name Meredit	h Barton
Title Chief Operating Officer	
TIPS Authorized Representative Signature	Meredith Barton
Approved by ESC Region 8 Javrd Wayne F.	itta
×	

Date 4/23/2020

NOTICE TO MEMBERS REGARDING ATTRIBUTE RESPONSES

TIPS VENDORS RESPOND TO ATTRIBUTE QUESTIONS AS PART OF TIPS COMPETITIVE SOLICITATION PROCESS. THE VENDOR'S RESPONSES TO ATTRIBUTE QUESTIONS ARE INCLUDED HEREIN AS "SUPPLIER RESPONSE." PLEASE BE ADVISED THAT DEVIATIONS, IF ANY, IN VENDOR'S RESPONSE TO ATTRIBUTE QUESTIONS MAY NOT REFLECT VENDOR'S FINAL ATTRIBUTE RESPONSE, WHICH IS SUBJECT TO NEGOTIATIONS PRIOR TO AWARD. PLEASE CONTACT THE TIPS OFFICE AT 866-839-8477 WITH QUESTIONS OR CONCERNS REGARDING VENDOR ATTRIBUTE RESPONSE DEVIATIONS. PLEASE KEEP IN MIND THAT TIPS DOES NOT PROVIDE LEGAL COUNSEL TO MEMBERS. TIPS RECOMMENDS THAT YOU CONSULT YOUR LEGAL COUNSEL WHEN EXECUTING CONTRACTS WITH OR MAKING PURCHASES FROM TIPS VENDORS.



200201 Addendum 3 Market Makers, Inc. Supplier Response

Event Information

Number:	200201 Addendum 3
Title:	Trades, Labor and Materials (JOC)
Туре:	Request for Proposal
Issue Date:	2/6/2020
Deadline:	4/3/2020 03:00 PM (CT)
Notes:	If your company currently has a Job Order Contracting (181101) it is
	not necessary or beneficial to you to respond to this solicitation
	as your current contracts allow you to perform the same work
	as this new solicitation would permit . Unless and if you wish to bid different terms, pricing or otherwise change from your existing contract, Job Order Contracting (181101), proposing on the current solicitation provides no additional benefits to your company.
	Dear potential TIPS Vendor
	As you review the solicitation information, you are probably looking for detailed job specifications and a scope of work for which to submit a proposal. Because of the way TIPS and most other purchasing cooperatives procure contracts, there is no specific project to award. TIPS awards an IDIQ contract, where IDIQ is an abbreviation of the term "Indefinite Delivery/Indefinite Quantity". This is a type of contract that provides for an indefinite quantity of supplies or services during a

fixed period of time or life of the awarded agreement. This

RCSP/solicitation was issued as a prospective award for a pricing agreement to be used when a TIPS member entity needs the goods or services offered under the agreement in the different categories of solicitations. If you have any additional questions, please don't hesitate to reach out to us here at TIPS!

Contact Information

Contact: Jensen Mabe, Construction Program Manager Address: Region VIII Education Service Center 4845 Pittsburg, TX 75686 Phone: +1 (903) 438-6237 Fax: +1 (866) 839-8472 Email: bids@tips-usa.com

Market Makers, Inc. Information

Contact:	lan Wilson
Address:	6846 Theall, Suite 400
	Houston, TX 77066
Phone:	(281) 808-8501
Fax:	(281) 893-7647
Email:	ian@marketmakersinc.com

By submitting your response, you certify that you are authorized to represent and bind your company.

Ian Wilson Signature

Submitted at 3/29/2020 12:03:30 PM

Requested Attachments

Vendor Agreement

The vendor must download the Vendor Agreement from the attachment tab, fill in the requested information and upload the completed agreement.

DO NOT UPLOAD encrypted or password protected files.

Agreement Signature Form

If you have not taken exception or deviation to the agreement language in the solicitation attributes, download the AGREEMENT SIGNATURE FORM from the "ATTACHMENTS" tab. This PDF document is a fillable form. Download the document to your computer, fill in the requested company information, print the file, SIGN the form, SCAN the completed and signed AGREEMENT SIGNATURE FORM, and upload here.

If you have taken exception to any of the agreement language and noted the exception in the deviations section of the attributes for the agreement, complete the AGREEMENT SIGNATURE FORM, but DO NOT SIGN until those deviations have been negotiated and resolved with TIPS management. Upload the unsigned form here, because this is a required document.

Pricing Spreadsheet

The vendor must download the PRICING SPREADSHEET SHEET from the attachment tab, fill in the requested information and upload the completed spreadsheet.

DO NOT UPLOAD encrypted or password protected files.

RS Means Pricing Form JOC

The vendor must download the "RS Means JOC PRICING FORM" from the attachment tab, fill in the requested information and upload the completed agreement. DO NOT FAIL TO COMPLETE ALL SECTIONS AND BLANKS IN THE FORM OR IT COULD RENDER YOUR RESPONSE INVALID. DO NOT UPLOAD encrypted or password protected files.

Xactimate Pricing JOC Form

Should you choose to provide optional Xactimate pricing on you should upload that form here

References

Valid Reference Email addresses are REQUIRED on the spreadsheet. The vendor must download the References spreadsheet from the attachment tab, fill in the requested information and upload the completed spreadsheet. DO NOT UPLOAD encrypted or password protected files.

Proposed Goods and Services

Please upload one or more documents or sheets describing your offerings, line cards, catalogs, links to offerings OR list links to your offerings that illustrate the catalog of proposed lines of goods and or services you carry and offer under this proposal. I does not have to be exhaustive but should, at a minimum tell us what you are offering. It could be as simple as a sheet with your link to your online catalog of goods and services.

ian@marketmakersinc.com

Email

200201 RS MEANS JOC Pricing Form (1).pdf

200201 Vendor Agreement JOC (1)blank.pdf

tipsVendorAgreement SignatureForm.pdf

No response

No response

ProductsOfferedRoofing.pdf

Reference Form_JOC_Updated.xlsx

D/M/WBE Certification OPTIONAL

D/M/WBE Certification documentation may be scanned and uploaded if you desire to claim your status as one of the identified enterprises. (Disadvantaged Business Enterprise, Minority Business Enterprise and/or Woman Business Enterprise) If vendor has more than one certification scan into one document. (PDF Format ONLY) DO NOT UPLOAD encrypted or password protected files.

HUB Certification OPTIONAL

Completion of the HUB Subcontracting Plan Form is OPTIONAL. THE FORM INFORMATION HAS NO EFFECT ON YOUR EVALUATION SCORE. IT IS INFORMATIONAL ONLY. Some Texas State agencies and Universities require it be a part of the file when determining if they can use a TIPS contract. If you choose to complete one, it is not project specific but the general plan the vendor would use. Complete it as best you can. Vendor can download the HUB Subcontracting Plan Form from the "Attachments" tab and upload their HUB Subcontracting Plan Form.

Warranty

Warranty information (if applicable) must be scanned and uploaded. (PDF Format ONLY) DO NOT UPLOAD encrypted or password protected files.

Supplementary

Supplementary information can be scanned and uploaded. (Company information, brochures, catalogs, etc.) (PDF Format ONLY)

DO NOT UPLOAD encrypted or password protected files.

All Other Certificates

All Other Certificates (if applicable) must be scanned and uploaded. If vendor has more than one other certification scan into one document. (PDF Format ONLY)

DO NOT UPLOAD encrypted or password protected files.

Logo and Other Company Marks

Please upload your company logo to be added to your individual profile page on the TIPS website. If any particular specifications are required for use of your company logo, please upload that information under the "Logo and Other Company Marks" section under the "Response Attachment" tab. Preferred Logo Format: 350 x 350 pixel - .png, .eps, .jpg preferred.

Conflict of Interest Form CIQ- ONLY REQUIRED IF A CONFLICT EXISTS PER THE INSTRUCTIONS

ONLY REQUIRED IF A CONFLICT EXISTS PER THE INSTRUCTIONS

Conflict of Interest Form for Vendors that are required to submit the form. The Conflict of Interest Form is included in the Base documents or can be found at https://www.tips-usa.com/assets/documents/docs/CIQ.pdf.

Certificate of Corporate Offerer - COMPLETE ONLY IF OFFERER IS A CORPORATION No response

COMPLETE AND UPLOAD FORM IN ATTACHMENTS SECTION ONLY IF OFFERER IS A CORPORATION

Lobbying Report Standard Form-LLL, "disclosure Form to Report Lobbying,"

If you answered "I HAVE Lobbied per above" to attribute #66, please download and complete and upload the Standard Form-LLL, "disclosure Form to Report Lobbying," in the Response attachments section.

Confidentiality Form

REQUIRED CONFIDENTIALITY FORM. Complete the form according to your company requirements, make any desired attachments and upload to the appropriate section under "Response Attachments" THIS FORM DETERMINES HOW ESC8/TIPS RESPONDS TO LEGAL PUBLIC INFORMATION REQUESTS.

Bonding Capacity Letter from Surety/Insurance Company

Attach the Bonding Capacity Letter from Surety/Insurance Company. If you do not have one available at time of proposal, attached a letter stating it will be submitted when received to prove bonding capacity. No award can be made until official bonding capacity letter is received by TIPS.

200201 Addendum 3

confidentialInformationStatus.pdf

No response

Market Makers Inc Bond Letter.pdf

Bid Attributes

1	Yes - No
	Disadvantaged/Minority/Women Business Enterprise - D/M/WBE (Required by some participating governmental entities) Vendor certifies that their firm is a D/M/WBE? Vendor must upload proof of certification to the "Response Attachments" D/M/WBE CERTIFICATES section.
	No
2	Yes - No Historically Underutilized Business - HUB (Required by some participating governmental entities) Vendor certifies that their firm is a HUB as defined by the State of Texas at https://comptroller.texas.gov/purchasing/vendor/hub/ or in a HUBZone as defined by the US Small Business Administration at https://www.sba.gov/offices/headquarters/ohp Proof of one or both may be submitted. Vendor must upload proof of certification to the "Response Attachments"
	HUB CERTIFICATES section.
3	Yes - No The Vendor can provide services and/or products to all 50 US States? Yes
4	States Served: If answer is NO to question #3, please list which states can be served. (Example: AR, OK, TX) Texas, LA, OK
5	Company and/or Product Description: This information will appear on the TIPS website in the company profile section, if awarded a TIPS contract. (Limit 750 characters.) Single-Ply Roofing, Metal Roofing, Metal Wall Panels, Underlayments, Coatings and Waterproofing, Roof Consulting, Insulation, Sheetmetal
6	Primary Contact Name Primary Contact Name Ian D. Wilson
7	Primary Contact Title Primary Contact Title President
8	Primary Contact Email Primary Contact Email ian@marketmakersinc.com
9	Primary Contact Phone Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 281-893-9261

Primary Contact Fax

Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477

281-893-7647

0

Primary Contact Mobile 1

Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 281-808-8501

1 **Secondary Contact Name** 2

Secondary Contact Name

Paula Logan

1 **Secondary Contact Title** 3

Secondary Contact Title

Architectural and Contractor Support Manager

1 **Secondary Contact Email** 4

Secondary Contact Email

paula@marketmakersinc.com

Secondary Contact Phone 1 5

Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477

281-889-6760

1 **Secondary Contact Fax** 6

Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477

281-893-7647

1

Secondary Contact Mobile 7

Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 281-889-6760

1 **Admin Fee Contact Name** 8

Admin Fee Contact Name. This person is responsible for paying the admin fee to TIPS.

Charles Rosenbloom

1 **Admin Fee Contact Email** 9

Admin Fee Contact Email

charles@aboutmetalroofs.com

20	Admin Fee Contact Phone Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 281-893-9261
2 1	Purchase Order Contact Name Purchase Order Contact Name. This person is responsible for receiving Purchase Orders from TIPS. Paula Logan
22	Purchase Order Contact Email Purchase Order Contact Email paula@marketmakersinc.com
23	Purchase Order Contact Phone Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477 281-808-8501
2 4	Company Website Company Website (Format - www.company.com) www.thebestroof.com
2 5	Federal ID Number: Federal ID Number also known as the Employer Identification Number. (Format - 12-3456789) 76-0681606
2 6	Primary Address Primary Address 6846 Theall Rd. Suite 400
2 7	Primary Address City Primary Address City Houston
2 8	Primary Address State Primary Address State (2 Digit Abbreviation) Tx
2	Primary Address Zip

Primary Address Zip

77066

30	Search Words: Please list search words to be posted in the TIPS database about your company that TIPS website users might search. Words may be product names, manufacturers, or other words associated with the category of award. YOU MAY NOT LIST NON-CATEGORY ITEMS. (Limit 500 words) (Format: product, paper, construction, manufacturer name, etc.) TPO,PVC, Modified Bitumen, SBS, APP, TPO, Versico, Calisle, Carlisle Construction Materials, Coatings, Polyisocyanurate, Insulation, Standing Seam, Sheetmetal, Architectural Metal, Roof Consulting, EPDM, Elastomeric Coating, Silicone Coating, R-Panel, U-Panel, Insulated Metal Panel, Wall Panels, Coping Cap,Scuppers
3 1	Do you want TIPS Members to be able to spend Federal grant funds with you if awarded? Is it your intent to be able to sell to our members regardless of the fund source, whether it be local, state or federal?
	Most of our members receive Federal Government grants and they make up a significant portion of their budgets. The members need to know if your company is willing to sell to them when they spend federal budget funds on their purchase. There are attributes that follow that are provisions from the federal regulations in 2 CFR part 200. Your answers will determine if your award will be designated as Federal or Education Department General Administrative Regulations (EDGAR)compliant.
	Do you want TIPS Members to be able to spend Federal grant funds with you if awarded and is it your intent to be able to sell to our members regardless of the fund source, whether it be local, state or federal? Yes
32	Yes - No Certification of Residency (Required by the State of Texas) The vendor's ultimate parent company or majority owner:
	(A) has its principal place of business in Texas;
	OR
	(B) employs at least 500 persons in Texas? Yes
33	Company Residence (City) Vendor's principal place of business is in the city of? Houston
3 4	Company Residence (State) Vendor's principal place of business is in the state of? Texas
35	TIPS administration fee By submitting a proposal, I agree that all pricing submitted to TIPS shall include the participation fee, as designated in the solicitation or as otherwise agreed in writing and shall be remitted to TIPS by the Vendor as agreed in the Vendor agreement. I agree that the fee shall not and will not be added by the vendor as a separate line item on a TIPS member invoice, quote, proposal or any other written communications with the TIPS member.

3	Yes - No
0	Vendor agrees to remit to TIPS the required administration fee?
	TIPS/ESC Region 8 is required by Texas Government Code § 791 to be compensated for its work and thus, failure to agree shall render your response void and it will not be considered. Yes
3	Regular Hours Coefficient
7	What is your regular hours coefficient for the RS Means Price Book?
	Example:
	A 5% discount for the RS Means Price Book would be a .95 regular hours coefficient.
	Remember that this is a ceiling discount. You can discount lower than the contract coefficient, but not higher.
3 8	After Hours Coefficient What is your after hours coefficient for the RS Means Price Book for work performed after normal working hours?
	Example:
	The most common after hours coefficient is time and a half. If your regular hours coefficient is .95, your after hours coefficient would be 1.45.
	Remember that this is a ceiling discount. You can discount lower than the contract coefficient, but not higher.
3	Non-Pre-Priced Markup
9	If the material being utilized for a project cannot be found in the RS Means Price Book, what is your materials markup?
	Remember that this is a ceiling markup. You may markup a lesser percentage, but not a greater percentage.
4	Yes - No
0	Do you offer additional discounts to TIPS members for large order quantities or large scope of work?
	No
4	Years Experience
'	Company years experience in this category?
	30
4	Right of Refusal
2	Does the proposing vendor wish to reserve the right not to perform under the awarded agreement with a TIPS member at vendor's discretion?
	No

4 NON-COLLUSIVE BIDDING CERTIFICATE					
3	By submission of this bid or proposal, the Bidder certifies that:				
	1) This bid or proposal has been independently arrived at without collusion with any other Bidder or with any Competitor;				
	2) This bid or proposal has not been knowingly disclosed and will not be knowingly disclosed, prior to the opening of bids, or proposals for this project, to any other Bidder, Competitor or potential competitor:				
	3) No attempt has been or will be made to induce any other person, partnership or corporation to submit or not to submit a bid or proposal;				
	4) The person signing this bid or proposal certifies that he has fully informed himself regarding the accuracy of the statements contained in this certification, and under the penalties being applicable to the Bidder as well as to the person signing in its behalf.				
	Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered.				
4 4	CONFLICT OF INTEREST QUESTIONNAIRE - FORM CIQ -Do you have any CONFLICT OF INTEREST TO REPORT OR DISCLOSE under this statutory requirement?				
	Do you have any CONFLICT OF INTEREST TO REPORT OR DISCLOSE under this statutory requirement? YES or NO				
	If you have a conflict of interest as described in this form or the Local Government Code Chapter 176, cited therein- you are required to complete and file with TIPS.				
	You may find the Blank CIQ form on our website at:				
	Copy and Paste the following link into a new browser or tab:				
	https://www.tips-usa.com/assets/documents/docs/CIQ.pdf				
	There is an optional upload for this form provided if you have a conflict and must file the form.				
4 5	Filing of Form CIQ If yes (above), have you filed a form CIQ by uploading the form to this RFP as directed above?				
	No response				
46	Regulatory Standing I certify to TIPS for the proposal attached that my company is in good standing with all governmental agencies Federal or state that regulate any part of our business operations. If not, please explain in the next attribute question. Yes				
4	Regulatory Standing				
7	Regulatory Standing explanation of no answer on previous question.				
	No response				

4 Antitrust Certification Statements (Tex. Government Code § 2155.005)

By submission of this bid or proposal, the Bidder certifies that:

I affirm under penalty of perjury of the laws of the State of Texas that:

(1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;

(2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;

(3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law;

(4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

4 Suspension or Debarment Instructions

Instructions for Certification:

1. By answering yes to the next Attribute question below, the vendor and prospective lower tier participant is providing the certification set out herein in accordance with these instructions.

2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and / or debarment.

3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.

4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participants," "person," "primary covered transaction," "principal," "proposal" and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.

5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.

6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion-Lower Tier Covered Transaction" without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions.

7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.

8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible or voluntarily excluded from participation in this transaction, in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and / or debarment.

5	Suspension	or	Debarment	Ce	ertifi	ca	tion	l
0						-		

By answering yes, you certify that no federal suspension or debarment is in place, which would preclude receiving a federally funded contract as described above.

Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the government-wide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

By answering yes, you certify that no federal suspension or debarment is in place, which would preclude receiving a federally funded contract as described above.

Yes

5 1

Non-Discrimination Statement and Certification

In accordance with Federal civil rights law, all U.S. Departments, including the U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident.

Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotape, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English.

To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at How to File a Program Discrimination Complaint and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: program.intake@usda.gov.

(Title VI of the Education Amendments of 1972; Section 504 of the Rehabilitation Act of 1973; the Age Discrimination Act of 1975; Title 7 CFR Parts 15, 15a, and 15b; the Americans with Disabilities Act; and FNS Instruction 113-1, Civil Rights Compliance and Enforcement – Nutrition Programs and Activities)

All U.S. Departments, including the USDA are equal opportunity provider, employer, and lender.

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. I certify that in the performance of a contract with TIPS or its members, that our company will conform to the foregoing anti-discrimination statement and comply with the cited and all other applicable laws and regulations.

5 2 CFR PART 200 Contract Provisions Explanation

Required Federal contract provisions of Federal Regulations for Contracts for contracts with ESC Region 8 and TIPS Members:

The following provisions are required to be in place and agreed if the procurement is funded in any part with federal funds.

The ESC Region 8 and TIPS Members are the subgrantee or Subrecipient by definition. Most of the provisions are located in 2 CFR PART 200 - Appendix II to Part 200—Contract Provisions for Non-Federal Entity Contracts Under Federal Awards at 2 CFR PART 200. Others are included within 2 CFR part 200 et al.

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

5 2 CFR PART 200 Contracts

Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Notice: Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does vendor agree?

Yes

5 2 CFR PART 200 Termination

Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves the right to terminate any agreement in excess

of \$10,000 resulting from this procurement process for cause after giving the vendor an appropriate opportunity and up to 30 days, to cure the causal breach of terms and conditions. ESC Region 8 and

TIPS Members reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for convenience with 30 days notice in writing to the awarded vendor. The vendor

would be compensated for work performed and goods procured as of the termination date if for convenience of the ESC Region 8 and TIPS Members. Any award under this procurement process is not exclusive and the ESC Region 8 and TIPS reserves the right to purchase goods and services from other vendors when it is in the best interest of the ESC Region 8 and TIPS.

Does vendor agree?

5	2 CFR PART 200 Clean Air Act
5	Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).
	Pursuant to the Clean Air Act, et al above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires that the proposer certify that during the term of an award by the ESC Region 8 and TIPS Members resulting from this procurement process the vendor agrees to comply with all of the above regulations, including all of the terms listed and referenced therein. Does vendor agree?
	Yes
5	2 CFR PART 200 Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that during the term and during the life of any contract with ESC Region 8 and TIPS Members resulting from this procurement process the vendor certifies to the terms included or referenced herein.

Does vendor agree?

Yes

5 2 C

6

2 CFR PART 200 Federal Rule

Compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15). (Contracts, subcontracts, and subgrants of amounts in excess of \$100,000)

Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that in performance of the contracts, subcontracts, and subgrants of amounts in excess of \$100,000, the vendor will be in compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15).

Does vendor certify that it is in compliance with the Clean Air Act?

5	2 CFR PART 200 Procurement of Recovered Materials
8	A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.
	Does vendor certify that it is in compliance with the Solid Waste Disposal Act as described above? Yes
5	Certification Regarding Lobbying
9	Applicable to Grants, Subgrants, Cooperative Agreements, and Contracts Exceeding \$100,000 in Federal Funds
	Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.
	The undersigned certifies, to the best of his or her knowledge and belief, that:
	(1) No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
	(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "disclosure Form to Report Lobbying," in accordance with its instructions.
	(3) The undersigned shall require that the language of this certification be included in the award documents for all covered subawards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.
	I HAVE NOT Lobbied per above
6	Lobbying Report Standard Form-LLL, "disclosure Form to Report Lobbying,"
0	ONLY IF you answered "I HAVE Lobbied per above" to attribute #59, please download and complete and upload the Standard Form-LLL, "disclosure Form to Report Lobbying," in the Response attachments section.
6 1	Subcontracting with small and minority businesses, women's business enterprises, and labor surplus area firms.
	Do you ever anticipate the possibility of subcontracting any of your work under this award if you are successful?
	IF NO, DO NOT ANSWER THE NEXT ATTRIBUTE QUESTION IF YES, and ONLY IF YES, you must answer the next question YES if you want a TIPS Member to be authorized to spend Federal Grant Funds for Procurement.

6 2	ONLY IF YES TO THE PREVIOUS QUESTION OR if you ever do subcontract any part of your performance under the TIPS Agreement, do you agree to comply with the following federal requirements?
	ONLY IF YES TO THE ABOVE QUESTIONS OR if you ever do subcontract any part of your performance under the TIPS Agreement, do you agree to comply with the following federal requirements? Federal Regulation 2 CFR §200.321 Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms. (a)The non-Federal entity must take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.
	(b) Affirmative steps must include:(1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
	(2) Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
	(3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
	(4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
	(5) Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce ; and
	(6) Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs(1) through (5) of this section.
63	Davis-Bacon Act compliance.
	Texas Statute requires compliance with Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by

ance with Davis-Bacon Act, as amended (40 U.S.C. 3141-Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part S, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act {40 U.S.C. 314S), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

BY SUBMITTING A PROPOSAL FOR THIS SOLICITATION, the Vendor agrees, AS REQUIRED BY LAW, to comply with the Davis Bacon Act, IF APPLICABLE.

6 Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708)

Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

By submitting a proposal to this solicitation and IF the customer is utilizing federal funds as described above, the Vendor agrees to comply with the Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708).

6	Indemnification
D	The ESC Region 8 and TIPS is a Texas Political Subdivision and a local governmental entity; therefore, is prohibited
	from indemnifying third parties pursuant to the Texas Constitution (Article 3, Section 52) except as specifically provided
	by law or as
	ordered by a court of competent jurisdiction. A provision in a contract to indemnify or hold a party harmless is a promise to pay for
	any expenses the indemnified party incurs, if a specified event occurs, such as breaching the terms of the contract or negligently
	performing duties under the contract. Article III, Section 49 of the Texas Constitution states that "no debt shall be
	behalf of the State " The Attorney General has counseled that a contractually imposed obligation of indemnity creates a "debt" in
	the constitutional sense. Tex. Att'y Gen. Op. No. MW-475 (1982). Contract clauses which require the System or institutions to
	indemnify must be deleted or qualified with "to the extent permitted by the Constitution and Laws of the State of Texas " Liquidated
	damages, attorney's fees, waiver of vendor's liability, and waiver of statutes of limitations clauses should also be
	with "to the extent permitted by the Constitution and laws of State of Texas."
	Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do
	you agree to these terms?
	Yes

6	Remedies
6	The parties shall be entitled to exercise any right or remedy available to it either at law or in equity, subject to the
	choice of law, venue and service of process clauses limitations agreed herein. Nothing in this agreement shall commit the TIPS to an arbitration resolution
	of any disagreement under any circumstances. Any Claim arising out of or related to the Contract, except for those specifically waived
	under the terms of the Contract, may, after denial of the Board of Directors, be subject to mediation at the request
	issues not resolved hereunder MAY be referred to non-binding mediation to be conducted by a mutually agreed
	prerequisite to the filing of any lawsuit over such issue(s). The parties shall share the mediator's fee and any associated filing fee
	equally. Mediation shall be held in Camp or Titus County, Texas. Agreements reached in mediation shall be reduced to writing, and
	will be subject to the approval by the District's Board of Directors, signed by the Parties if approved by the Board of Directors, and if
	signed, shall thereafter be enforceable as provided by the laws of the State of Texas.
	Do you agree to these terms?
	Yes, I Agree
6	Remedies Explanation of No Answer
1	No response
6	Choice of Law
8	The agreement between the Vendor and TIPS/ESC Region 8 and any addenda or other additions resulting from this procurement process, however described, shall be governed by, construed and enforced in accordance with the laws of the State of Texas, regardless of any conflict of laws principles.
	THIS DOES NOT APPLY to a vendor's agreement entered into with a TIPS Member, as the Member may be located outside Texas.

6	Jurisdiction and Service of Process
9	Any Proceeding arising out of or relating to this procurement process or any contract issued by TIPS resulting from
	or any contemplated transaction shall be brought in a court of competent jurisdiction in Camp County, Texas and each of the parties
	irrevocably submits to the exclusive jurisdiction of said court in any such proceeding, waives any objection it may now or bereafter
	have to venue or to convenience of forum, agrees that all claims in respect of the Proceeding shall be heard and determined only in
	any such court, and agrees not to bring any proceeding arising out of or relating to this procurement process or any contract resulting
	from or any contemplated transaction in any other court. The parties agree that either or both of them may file a copy of this paragraph
	with any court as written evidence of the knowing, voluntary and freely bargained for agreement between the parties irrevocably to
	waive any objections to venue or to convenience of forum. Process in any Proceeding referred to in the first sentence of this Section
	may be served on any party anywhere in the world. Any dispute resolution process other than litigation shall have venue in Camp County or Titus County Texas.
	Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do
	Yes
7	Alternative Dispute Recolution Explanation of No. Anower
0	
7	Infringement(s)
	The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved.
	The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved. Do you agree to these terms?
	The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved. Do you agree to these terms? Yes, I Agree
7	The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved. Do you agree to these terms? Yes, I Agree Infringement(s) Explanation of No Answer
72	The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved. Do you agree to these terms? Yes, I Agree Infringement(s) Explanation of No Answer No response
7277	The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved. Do you agree to these terms? Yes, I Agree Infringement(s) Explanation of No Answer No response Acts or Omissions
7273	The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved. Do you agree to these terms? Yes, I Agree Infringement(s) Explanation of No Answer No response Acts or Omissions The successful vendor will be expected to indemnify and hold harmless the TIPS, its officers, employees, agents, representatives, contractors, assignees and designees from and against any and all liability, actions, claims, demands or suits, and all related costs, attorney's fees and expenses arising out of, or resulting from any acts or omissions of the vendor or its agents, employees, subcontractors, or suppliers in the execution or performance of any agreements ultimately made by TIPS and the vendor.
7273	The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved. Do you agree to these terms? Yes, I Agree Infringement(s) Explanation of No Answer No response Acts or Omissions The successful vendor will be expected to indemnify and hold harmless the TIPS, its officers, employees, agents, representatives, contractors, assignees and designees from and against any and all liability, actions, claims, demands or suits, and all related costs, attorney's fees and expenses arising out of, or resulting from any acts or omissions of the vendor or its agents, employees, subcontractors, or suppliers in the execution or performance of any agreements ultimately made by TIPS and the vendor. Do you agree to these terms?
7273	The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved. Do you agree to these terms? Yes, I Agree Infringement(s) Explanation of No Answer No response Acts or Omissions The successful vendor will be expected to indemnify and hold harmless the TIPS, its officers, employees, agents, representatives, contractors, assignees and designees from and against any and all liability, actions, claims, demands or suits, and all related costs, attorney's fees and expenses arising out of, or resulting from any acts or omissions of the vendor or its agents, employees, subcontractors, or suppliers in the execution or performance of any agreements ultimately made by TIPS and the vendor. Yes, I Agree Yes, I Agree
7273	The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, othicers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved. Do you agree to these terms? Yes, I Agree Infringement(s) Explanation of No Answer No response Acts or Omissions The successful vendor will be expected to indemnify and hold harmless the TIPS, its officers, employees, agents, representatives, contractors, assignees and designees from and against any and all liability, actions, claims, demands or suits, and all related costs, attorney's fees and expenses arising out of, or resulting from any acts or omissions of the vendor or its agents, employees, subcontractors, or suppliers in the execution or performance of any agreements ultimately made by TIPS and the vendor. Do you agree to these terms? Yes, I Agree Acts or Omissions Explanation of No Answer

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7	Contract Governance
2	Any contract made or entered into by the TIPS is subject to and is to be governed by Section 271.151 et seq, Tex
	extent expressly waived by other applicable laws in clear and unambiguous language.
	Yes
7	Payment Terms and Funding Out Clause
5	Payment Terms
	TIPS or TIPS members shall not be liable for interest or late payment fees on past due balances at a rate higher than permitted by the laws or regulations of the jurisdiction of the TIPS Member.
	Funding Out Clause:
	Vendor agrees to abide by the laws and regulations, including Texas Local Government Code § 271.903, or any statutory or regulatory limitations of the jurisdiction of any TIPS Member which governs contracts entered into by the Vendor and TIPS or a TIPS Member that requires all contracts approved by TIPS or a TIPS Member are subject to the budgeting and appropriation of currently available funds by the entity or its governing body.
	See statute(s) for specifics or consult your legal counsel.
	Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered.
	Do you agree to these terms?
	Yes

7 Insurance and Fingerprint Requirements Information

<u>Insurance</u>

If applicable and your staff will be on TIPS member premises for delivery, training or installation etc. and/or with an automobile, you must carry automobile insurance as required by law. You may be asked to provide proof of insurance.

<u>Fingerprint</u>

It is possible that a vendor may be subject to Chapter 22 of the Texas Education Code. The Texas Education Code, Chapter 22, Section 22.0834. Statutory language may be found at: http://www.statutes.legis.state.tx.us/

If the vendor has staff that meet both of these criterion:

- (1) will have continuing duties related to the contracted services; and
- (2) has or will have direct contact with students

Then you have "covered" employees for purposes of completing the attached form.

TIPS recommends all vendors consult their legal counsel for guidance in compliance with this law. If you have questions on how to comply, see below. If you have questions on compliance with this code section, contact the Texas Department of Public Safety Non-Criminal Justice Unit, Access and Dissemination Bureau, FAST-FACT at NCJU@txdps.state.tx.us and you should send an email identifying you as a contractor to a Texas Independent School District or ESC Region 8 and TIPS. Texas DPS phone number is (512) 424-2474.

See form in the next attribute to complete entitled: Texas Education Code Chapter 22 Contractor Certification for Contractor Employees

7 Texas Education Code Chapter 22 Contractor Certification for Contractor Employees

Introduction: Texas Education Code Chapter 22 requires entities that contract with school districts to provide services to obtain criminal history record information regarding covered employees. Contractors must certify to the district that they have complied. Covered employees with disqualifying criminal histories are prohibited from serving at a school district.

Definitions: Covered employees: Employees of a contractor or subcontractor who have or will have continuing duties related to the service to be performed at the District and have or will have direct contact with students. The District will be the final arbiter of what constitutes direct contact with students. Disqualifying criminal history: Any conviction or other criminal history information designated by the District, or one of the following offenses, if at the time of the offense, the victim was under 18 or enrolled in a public school:

(a) a felony offense under Title 5, Texas Penal Code; (b) an offense for which a defendant is required to register as a sex offender under Chapter 62, Texas Code of Criminal Procedure; or (c) an equivalent offense under federal law or the laws of another state.

I certify that:

NONE (Section A) of the employees of Contractor and any subcontractors are covered employees, as defined above. If this box is checked, I further certify that Contractor has taken precautions or imposed conditions to ensure that the employees of Contractor and any subcontractor will not become covered employees. Contractor will maintain these precautions or conditions throughout the time the contracted services are provided.

<u>OR</u>

SOME (Section B) or all of the employees of Contractor and any subcontractor are covered employees. If this box is checked, I further certify that:

(1) Contractor has obtained all required criminal history record information regarding its covered employees. None of the covered employees has a disqualifying criminal history.

(2) If Contractor receives information that a covered employee subsequently has a reported criminal history, Contractor will immediately remove the covered employee from contract duties and notify the District in writing within 3 business days.

(3) Upon request, Contractor will provide the District with the name and any other requested information of covered employees so that the District may obtain criminal history record information on the covered employees.

(4) If the District objects to the assignment of a covered employee on the basis of the covered employee's criminal history record information, Contractor agrees to discontinue using that covered employee to provide services at the District.

Noncompliance or misrepresentation regarding this certification may be grounds for contract termination.

None

7	Texas Business and Commerce Code § 272 Requirements as of 9-1-2017
9	SB 807 prohibits construction contracts to have provisions requiring the contract to be subject to the laws of another state, to be required to litigate the contract in another state, or to require arbitration in another state. A contract with such provisions is voidable. Under this new statute, a "construction contract" includes contracts, subcontracts, or agreements with (among others) architects, engineers, contractors, construction managers, equipment lessors, or materials suppliers. "Construction contracts" are for the design, construction, alteration, renovation, remodeling, or repair of any building or improvement to real property, or for furnishing materials or equipment for the project. The term also includes moving, demolition, or excavation. BY RESPONDING TO THIS SOLICITATION, AND WHEN APPLICABLE, THE PROPOSER AGREES TO COMPLY WITH THE TEXAS BUSINESS AND COMMERCE CODE § 272 WHEN EXECUTING CONTRACTS WITH TIPS MEMBERS THAT ARE TEXAS GOVERNMENT ENTITIES.
8	Texas Government Code 2270 Verification Form
0	Texas Government Code 2270 Verification Form Texas 2017 House Bill 89 has been signed into law by the governor and as of September 1, 2017 will be codified as Texas Government Code § 2270 and 808 et seq. The relevant section addressed by this form reads as follows: Texas Government Code Sec. 2270.002. PROVISION REQUIRED IN CONTRACT. A governmental entity may not enter into a contract with a company for goods or services unless the contract contains a written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel during the term of the contract engaged by
	ESC Region 8/The Interlocal Purchasing System (TIPS) 4845 Highway 271 North
	Pittsburg, TX, 75686 verify by this writing that the above-named company affirms that it (1) does not boycott Israel; and (2) will not boycott Israel during the term of this contract, or any contract with the above-named Texas governmental entity in the future. I further affirm that if our company's position on this issue is reversed and this affirmation is no longer valid, that the above-named Texas governmental entity will be notified in writing within one (1) business day and we understand that our company's failure to affirm and comply with the requirements of Texas Government Code 2270 et seq. shall be grounds for immediate contract termination without penalty to the above-named Texas governmental entity. AND
	our company is not listed on and we do not do business with companies that are on the the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations per Texas Gov't Code 2270.0153 found at https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf
	I swear and affirm that the above is true and correct.

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8	Logos	and	other	company	mark	S

Please upload your company logo to be added to your individual profile page on the TIPS website. If any particular specifications are required for use of your company logo, please upload that information under the "Logo and Other Company Marks" section under the "Response Attachment" tab. Preferred Logo Format: 350 x 350 pixel - .png, .eps, .jpg preferred

Potential uses of company logo:

* Your Vendor Profile Page of TIPS website

* Potentially on TIPS website scroll bar for Top Performing Vendors

* TIPS Quarterly eNewsletter sent to TIPS Members

* Co-branding Flyers and or email blasts to our TIPS Members (Permission and approval will be obtained before publishing)

8 Felony Conviction Notice

Texas Education Code, Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator of the business entity has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony." Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract." (c) This section does not apply to a publicly held corporation. The person completing this proposal certifies that they are authorized to provide the answer to this question. Select A., B. or C.

A. My firm is a publicly held corporation; therefore, this reporting requirement is not applicable. OR B.My firm is not owned nor operated by anyone who has been convicted of a felony, OR C. My firm is owned or operated by the following individual(s) who has/have been convicted of a felony. (if you answer C below, you are required to provide information in the next attribute.

B. Firm not owned nor operated by felon; per above

8 If you answered C. My Firm is owned or operated by a felon to the previous question, you are 3 REQUIRED TO ANSWER THE FOLLOWING QUESTIONS.

If you answered C. My Firm is owned or operated by a felon to the previous question, you must provide the following information.

1. Name of Felon(s)

2. The named person's role in the firm, and

3. Details of Conviction(s).

No response

8	Required Confidentiality Claim Form
4	Required Confidentiality Claim Form This form is required by TIPS. By submitting a response to this solicitation you agree to download from the "Attachments" section, complete according to the instructions on the form, then uploading the completed form, with any confidential attachments, if applicable, to the "Response Attachments" section titled "Confidentiality Form" in order to provide to TIPS the completed form titled, "CONFIDENTIALITY CLAIM FORM". By completing this process, you provide us with the information we require to comply with the open record laws of the State of Texas as they may apply to your proposal submission. If you do not provide the form with your proposal, an award will not be made if your proposal is qualified for award, until TIPS has an accurate, completed form from you. Read the form carefully before completing and if you have any questions, email Rick Powell at TIPS at rick.powell@tips-usa.com
8	Choice of Law clauses for TIPS Members
D	If the vendor is awarded a contract with TIPS under this solicitation, the vendor agrees to make any Choice of Law clauses in any contract or agreement entered into between the awarded vendor and with a TIPS member entity to read as follows: "Choice of law shall be the laws of the state where the customer resides" or words to that effect. Agreed
8	Venue of dispute resolution with a TIPS Member
6	In the event of litigation or use of any dispute resolution model when resolving disputes with a TIPS member entity as a result of a transaction between the vendor and TIPS or the TIPS member entity, the Venue for any litigation or other agreed upon model shall be in the state and county where the customer resides unless otherwise agreed by the parties at the time the dispute resolution model is decided by the parties.
8 7	Attribute deleted as part of an Addendum
8	Indemnity Limitation with TIPS Members
8	Texas and other states restrict by law or state Constitution the ability of a governmental entity to indemnify others. TIPS requires that any contract entered into between a vendor and TIPS or a TIPS Member as a result of an award under this Solicitation limit the requirement that the Customer indemnify the Vendor by either eliminating any such indemnity requirement clauses in any agreements, contracts or other binding documents <u>OR</u> by prefacing all indemnity clauses required of TIPS or the TIPS Member entity with the following: "To the extent permitted by the laws or the Constitution of the state where the customer resides, ".
	Agreement is a required condition to award of a contract resulting from this Solicitation. Agreed
8	Arbitration Clauses
9	Except for certain circumstances, TIPS forbids a mandatory arbitration clause in any contract or agreement entered into between the awarded vendor with TIPS or a TIPS member entity. Does the vendor agree to exclude any arbitration requirement in any contracts or agreement entered into between TIPS or a TIPS member entity through an awarded contract with TIPS?
	Agreement is a required condition to award of a contract resulting from this Solicitation.

9	Required Vendor Sales Reporting
0	By responding to this Solicitation, you agree to report to TIPS all sales made under any awarded Agreement with TIPS. Vendor is required to report all sales under the TIPS contract to TIPS. If the TIPS Member entity requesting a price from the awarded Vendor requests the TIPS contract, Vendor must include the TIPS Contract number on any communications with the TIPS Member entity. If awarded, you will be provided access to the Vendor Portal. To report sales, login to the TIPS Vendor Portal and click on the PO's and Payments tab. Pages 3-7 of the <u>Vendor</u> Portal User Guide will walk you through the process of reporting sales to TIPS. Please refer to the TIPS <u>Accounting FAQ's</u> for more information about reporting sales and if you have further questions, contact the Accounting Team at accounting@tips-usa.com. The Vendor or vendor assigned dealers are responsible for keeping record of all sales that go through the TIPS Agreement and submitting same to TIPS.
9	Solicitation Deviation/Compliance
1	Does the vendor agree with the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation?
	Yes
9	Solicitation Exceptions/Deviations Explanation
2	If the bidder intends to deviate from the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation, all such deviations must be listed on this attribute, with complete and detailed conditions and information included or attached. TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any bid based upon any deviations indicated below or in any attachments or inclusions. In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Standard Terms and Conditions, Item Specifications, and all other information contained in this Solicitation.
	No response
93	Agreement Deviation/Compliance Does the vendor agree with the language in the Vendor Agreement? Yes
9 4	Agreement Exceptions/Deviations Explanation If the proposing Vendor desires to deviate form the Vendor Agreement language, all such deviations must be listed on this attribute, with complete and detailed conditions and information included. TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any proposal based upon any deviations in deviations of any deviation and entities and reserves the right to accept or reject any proposal based upon any deviations in deviations of any deviation and the abave of any deviation and the accept of reject any proposal based upon any

deviations indicated below. In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Vendor Agreement.

No response

REFERENCES

Please provide three (3) references, preferably from school districts or other governmental entities who have used you the last three years. Additional references may be required. DO NOT INCLUDE TIPS EMPLOYEES AS A REFERENCE.

Please verify your references are current and valid, as they are a SIGNIFICANT required evaluation component of the evaluation process, and the evaluation cannot be completed without responses from these references when we contact them.

You may provide more than three (3) references.

Entity Name	Contact Person
Northstar Construction / CM Aransas County ISD	Jeremy Butler / Project Manager
Aransas County ISD	Norman Spears Director of Ops
LaMarr Womach & Associates (Architect Aransas Pass ISD)	Jason Young
Harris County Facilities Management	Rosanette Bosco- Assistant Director
Harris County Pct. 1	Joel Johnson - County Commisioner

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<u>jbutler@northstar.com</u>	832-867-5267	*Re-Roof 11 Schools Rockport Fulton ISD
nspears@acisd.org	361-790-2250	Re-Roof 11 Schools Rockport Fulton ISD
jason@lwaarchitects.com	361-884-7442	Architect Port Aransas ISD / Aransas Pass Elementary School
rosanette.bosco@fpm.hctx.net	713-755-6547	Harris County Various Projects
joel johnson@cp1.hctx.net	281-932-3890	Harris county Pct 1 Various Projects

Required Confidential Information Status Form

CONFIDENTIAL INFORMATION SUBMITTED IN RESPONSE TO COMPETITIVE PROCUREMENT REQUESTS OF EDUCATION SERVICE CENTER REGION 8 AND TIPS (ESC8) IS GOVERNED BY TEXAS GOVERNMENT CODE, **CHAPTER 552**

If you consider any portion of your proposal to be confidential information and not subject to public disclosure pursuant to Chapter 552 Texas Gov't Code or other law(s), you must attach a copy of all claimed confidential materials within your proposal and put this COMPLETED form as a cover sheet to said materials then scan, name "CONFIDENTIAL" and upload with your proposal submission. (You must include all the confidential information in the submitted proposal. The copy uploaded is to indicate which material in your proposal, if any, you deem confidential in the event the receives a Public Information Request.) ESC8 and TIPS will follow procedures of controlling statute(s) regarding any claim of confidentiality and shall not be liable for any release of information required by law. Upon your claim and your defense to the Office of Texas Attorney General is required to make the final determination whether the information submitted by you and held by ESC8 and TIPS is confidential and exempt from public disclosure.

Market Makers, Inc.

Name of company					
lan D. Wilson, President					
Printed Name and Title of authorized company officer declaring below the confidential status of material					
6846 Theall Rd. Suite 400	Houston	Тx	77066	281-893-9261	
Address	City	State	ZIP	Phone	
			OTION		

ALL VENDORS MUST COMPLETE THE ABOVE SECTION.

I DO CLAIM parts of my proposal to be confidential and <u>DO NOT</u> desire to expressly waive a claim of confidentiality of all information contained within our response to the solicitation. The attached contains material from our proposal that I classify and deem confidential under Texas Gov't Code Sec. 552 or other law(s) and I invoke my statutory rights to confidential treatment of the enclosed materials.

ATTACHED ARE COPIES OF PAGES OF CLAIMED CONFIDENTIAL MATERIAL FROM OUR PROPOSAL THAT WE DEEM TO BE NOT PUBLIC INFORMATION AND WILL DEFEND THAT CLAIM TO THE TEXAS ATTORNEY GENERAL IF REQUESTED WHEN A PUBLIC INFORMAITON REQUEST IS MADE FOR OUR PROPOSAL.

Signature _____Date

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Date	/	• •	<i>' –</i>			

OR -----

I <u>DO NOT</u> CLAIM any of my proposal to be confidential, complete the section below.

Express Waiver: I desire to expressly waive any claim of confidentiality as to any and all information contained within our response to the competitive procurement process (e.g. RFP, CSP, Bid, RFQ, etc.) by completing the following and submitting this sheet with our response to Education Service Center Region 8 and TIPS.

Signature______ Aan Wilson

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Date	۲	11	12	UΖ	U	

Scott Insurance & Financial Services 2825 Wilcrest Dr., Suite 267 Houston, TX 77042 Phone: 713-339-4161 Fax: 713-339-4187

February 17, 2020

To Whom It May Concern:

Subject: Scott Insurance and Financial Services

To Whom It May Concern:

This correspondence serves as notice relative to Scott Insurance and Financial Services surety capacity. Market Makers, Inc. is a material supplier providing material to the construction trades.

Their bonding single parameter is in excess of \$2,000,000.00 and their aggregate capacity is in excess of \$4,000,000.00.

Their current surety of record is Surety. Surety AM Best rating is A (Excellent) XV (\$2Billion).

Should you have any questions, please feel free to contact us at your personal convenience.

Sincerely Signett

Scott Bigott Scott Insurance and Financial Services – Chief Executive/Proprietor



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BUILDING VALUE



ROOFING SYSTEMS

A SINGLE SOURCE FOR SINGLE-PLY ROOFING









HISTORY & EXPERIENCE

Versico was formed in 1993 through the acquisition of a major single-ply roofing manufacturer. Now, more than twenty-five years later, Versico has positioned itself as one of the top single-ply roofing system suppliers in the U.S. by focusing its efforts on quality products and exceptional service.

With decades of experience in the single-ply roofing field. Versico has been instrumental in the development of today's leading technologies in the commercial roofing industry.

Versico is able to offer you time-tested, proven solutions for your roofing needs. Versico membranes and roofing systems are rigorously evaluated and tested to ensure that you receive an unmatched roof that will provide years of protection for your valuable assets.



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VERSICO CAPABILITIES

Versico's network of nearly 900 distribution locations throughout the continental United States means that no matter where your project is located, you can count on timely deliveries and easy access to all the materials you want and need.

In addition to the expansive network of distributors, Versico has also hand selected authorized contractors throughout the country. Each contractor is approved based on their commitment to quality installations and their dedication to customer service. Each of the more than 2,500 authorized Versico contractors must maintain status by meeting Versico's requirements for providing top-quality craftsmanship and excellent service to each and every customer.





WARRANTY & TECHNICAL EXPERTISE

DEDICATED TRAINING & EDUCATION

Versico employs an in-house training staff dedicated to providing roofing professionals with, comprehensive training and continuing education opportunities. To further this mission, Versico recently opened its Training and Education Center, which is a multi-million-dollar, state-of-the-art training facility.

LOCALIZED FIELD SERVICE REPRESENTATIVES

Versico employs nine Technical Managers and 65 Field Service Representatives (FSRs) who provide a wide variety of services to contractors in the United Strates. In this progress, warranty transfers, in this jobs startups, jobs in progress, warranty transfers, investigations, invoice inspections, and any other rooftop services for the duration of the warranty. FSR also conduct in-shop seminars upon request and help with Contractor Certifications classes and Foreman's Workshops in PA, GA, NY, TX, and UT.

The interview approximation of the interview of the inter

QUALITY-FOCUSED AUTHORIZED CONTRACTOR NETWORK

Fewer than 10% of all roofing contractors in the United States qualify to become Versico Authorized Contractors, ensuring that only the most skilled contractors are permitted to install Versico roof systems.



EXTENSIVE ROOF SYSTEM WARRANTY OPTIONS

Versico issues approximately 5,000 warranties each year, with terms ranging from five to 30 years in length. Versico's industry-leading warranties offer building owners unparalleled leak coverage, are transferable, and are available with optional hall, wind, and accidental puncture coverage.

OPTIONAL WARRANTY COVERAGE



PRODUCT INNOVATION



RapidLock Technology

Advantages of the RapidLock Roofing System include: system that uses VELCRO® Brand Securable Solutions VersiCore RL or SecurShield[®] HD RL polyiso insulation. RapidLock (RL^{III}) is an adhesive-less fully-adhered to attach 115-mil VersiFleece RL EPDM or TPO to

- No VOCs, adhesives, or odors
- Excellent resistance to hail and punctures Easy installation – saves time and labor
 - No temperature application restrictions



Versico's CAV-GRIP 3V Low-VOC Aerosol Contact CAV-GRIP[™] 3V Low-VOC Adhesive/Primer

EPDM to vertical walls and adhering standard TPO and VersiFleece membranes, standard TPO, and standard EPDM membranes to horizontal surfaces. Saving both time and labor, CAV-GRIP 3V provides the following Adhesive/Primer can be used for adhering all productivity-enhancing features:

- No stirring required
- Quick application with spray gun
- Fast tack time (less than 5 minutes)
- Up to 60% labor savings compared to traditional bonding adhesive



APEEL[™] Protective Film

clean the roof after installation. Advantages of APEEL membrane against scuffs and dirt accumulation during construction and eliminates the need to Patented APEEL Protective Film guards TPO Protective Film Include:

- Enhanced durability; easy removal
- Labor savings by eliminating the need to clean the roof after installation
- Improved aesthetics with the membrane being protected during installation



VersiFlex® PVC Pressure-Sensitive Cover Strip

PVC-coated metal or two-piece clip-on edge metal. contractors save time, labor, and money. Versico's a groundbreaking new product designed to help new PVC PS Cover Strip is used for stripping-in flat metal edging and eliminates the need for costly VersiFlex PVC Pressure-Sensitive (PS) Cover Strip, During field testing and evaluation, contractors called this product a "game changer."

- Fast, simple installation with no welding required
- Pressure-sensitive adhesive is compatible with a variety of metal finishes, including Kynar[®]coated metal



In 2019, Versico opened a multi-million dollar Research & Innovation Center to support the company's commitment to industry leadership and new product development. This facility is emblematic of the Research and Innovation team's vision statement...

Versico's investment in innovation has fostered of roofing systems, and enhancements to the rooftop labor, improvements to the longevity in the development of products to optimize partnerships with customers and suppliers user-friendliness of products.

Delivering industry-changing construction materials that world-class technologies. customers, by inspired and exceed the expectations of our talented people using







SPECIALIZED SOLUTIONS



Solve your most challenging rooftop scenarios with Versico's line-up of specialized products – unique and innovative solutions for those particularly difficult roofing installations.

important than ever. Increase your rooftop productivity by taking advantage of these labor-saving

products from Versico.

With a shortage in qualified labor for the roofing industry, increasing productivity is now more



OPTIM-R® Vacuum Insulated Panel (VIP)

Versico's OPTIM-R is a high-R-value vacuum insulated panel (VIP) insulation. OPTIM-R provides a low-profile solution when height restrictions will not allow for the code-required or building owner-desired insulation values. Advantages of OPTIM-R include:

- Provides an R-38 insulating value in a 2.6" system thickness
- Provides up to five times the R-value of commonly used insulation products



LIQUISEAL®

LiQUISEAL Liquid Flashing is a two-component, polyurethane-based system that incentes a coldapplied liquid flashing that is compatible with all Versico EPDM, TPO, PVC, and KEE HP membranes. LiQUISEAL Liquid Flashing is ideal for flashing oddly stoped penetrations and tying together dissimilar confing systems without building a knee wall or impeding drainage.



VacuSeal[™] Vent Secured Roofing System

Versico's revolutionary VacuSeal Vert Secured Roofing System leverages the power of the wind to hold the roof securely in place without the use of adhesives and fostieners. Using specialized V2T Vents, the VacuSeal Vert Secured Roofing System creates negative air pressure that removes access air beneath the roof membrane, creating a suction effect that strengthens the roof and holds the membrane securely in place. Advantages of the VacuSeal Vert Secured Roofing System include:

- Reduced installation time
- No cold weather limitations
 Increased savings each V2T Vent replaces seven
- buckets of adhesive. 1,000 screws, or 24,000 lbs.
 of ballast
 V2T Vents contain no moving parts and are made

from UV-resistant PVC

LABOR SAVERS



VersiGard® Non-Reinforced EPDM with Quick-Applied Tape

Versico's labor-saving VersiGard Non-Reinforced EPDM Membrane makes it possible to increase productivity and easily apply membrane when paired with Quick-Appiled Tape (QAT). QAT is available on all VersiCard EPDM membranes up to 30' (9 m) in width, providing the fastest way to complete a seam in foday's roofing market.



VersiGard White Peel & Stick Accessories

These accessories feature pre-applied adhesive which saves time and labor and reduces the likelihood of improper installation. VersiGard Peel & Stick accessories are ideal for installing details on all VersiGard EPDM Roofing Systems and are also approved for use on VersiWeld TPO systems. Some of these accessories include:

- VersiGard 20" Peel & Stick White Cured Flashing
- White EPDM Peel & Stick Curb Wrap
- VersiGard White EPDM Peel & Stick Pipe Seals



Flexible DASH Dual Tank Adhesive

Versico's labor-saving Flexible DASH Dual Tank Adhesive adheres VersiFleece membranes with superior staying power and strength. Flexible DASH Dual Tank Adhesive is a two-component constructiongrade. low-rise polyurethane adhesive designed for bonding Versico's VersiFleece membranes and/ or insulation to various substrates. This allows for a decrease in setup time of up to 60% with the selfcordianed system compared to traditional installation.

- Ideal for smaller, more cut-up projects where mobilization of large equipment is not feasible
 - Provides superior wind uplift resistance
- Application produces very little noise and odor,
- excellent for re-roofing occupied buildings
 Increases puncture resistance between 33–50%
 - compared to traditional DASH Adhesive



Scan here for more information on Labor Saving products.



EPDM ROOFING SYSTEMS

With more than 50 years of proven performance, EPDM roofs are defined by their resiliency. Versico's VersiGard EPDM roofing systems offer solutions for any commercial building and feature superior resistance to UV weathering and hail damage.

ADVANTAGES OF EPDM ROOFING SYSTEMS



Meeting or exceeding ASTM standards, black EPDM roofs have been used for more than 50 years and white EPDM roofs have been used for more than



ENERGY EFFICIENT Black FPDM helps to re

30 years.

 Black EPDM helps to reduce heating costs in northern climates and white EPDM aids in reducing cooling costs in southern climates.

ROOFTOP SAFETY

Black EPDM helps to melt frost, dew, and ice. reduces a roof's snow load, and dries more quickly than a light-colored roof.

REDUCES CONDENSATION

Black EPDM helps to reduce the potential for condensation issues

DURABLE

EPDM provides excellent resistance to weathering and hall damage.



SYSTEM OPTIONS

BALLASTED ROOFING SYSTEMS Versigard EPDM

- 50 years of proven performance
- Industry-leading UV resistance, plus added UV protection from the ballast
 - Energy efficient in a variety of climates
- Low lifecycle costs and excellent hail resistance
 - Reduces noise from exterior sources
- Aesthetically pleasing and ideal for concrete decks
 - Described as "the original sustainable roof"

FULLY ADHERED SYSTEMS VersiGard EPDM

- 50 years of proven performance
- Dark-colored EPDM reduces heating costs in colder
 - Dark-contreal E-PUM reduces nearing costs in control climates, where they are generally 3–5 times greater than cooling costs
 - Industry-leading UV resistance
- Full thickness of weathering material,
- No internal scrim
 Superior resistance to hail damage
 - Variety of adhesive options

VersiGard White EPDM

- 30 years of proven performance
- Industry-leading UV resistance
- Reduces air-conditioning costs in warmer climates
 - Superior resistance to hail damage
 - Variety of adhesive options
 - Full thickness of weathering material, no internal scrim
- Zero (no growth) rating for fungal growth



Accessories Versico's accessories save time and money by saving labor on the rooffop.



MECHANICALLY ATTACHED SYSTEMS VersiGard Reinforced EPDM

- Dark-colored EPDM reduces heating costs in colder climates, where they are generally 3-5 times
 - greater than cooling costs
 Industry-leading UV resistance
- Reinforced sheets offer added toughness and
 - puncture resistance
- Ideal for steel and wood decks
- Less prone to condensation accumulation under black membrane
- Quick and economical installation

INNOVATIVE PRODUCT VersiGard QA EPD

VersiGard QA EPDM is a nominal 60-mil non-reinforced EPDM membrane laminated to a 100% solid pressure-sensitive achresive. Featuring time-tested and proven threelinch Quick Applied Tape, this labor saving membrane can help contractors complete adhered EPDM projects in less time.



TPO ROOFING SYSTEMS

popularity, a growing number of companies have begun offering the commercial roofing industry. To take advantage of this recent equally. Your building deserves a roofing system provided by the Thermoplastic polyolefin (TPO) is the fastest-growing segment in TPO single-ply membranes. Unfortunately, not all TPO is created



manufacturer that has been at the forefront of TPO research, development and technology since the inception of TPO as a membrane.

ADVANTAGES OF VERSIWELD TPO



LONG-TERM ENERGY EFFICIENCY IN WARM, SOUTHERN CLIMATES



WEATHERING PACKAGE WEATHERING PACK ×

EXCELLENT HEAT AND UV RESISTANCE

IMPROVED LONG-TERM

PERFORMANCE

VERSIWELD TPO

Roofing System Accessories

- Inside and Outside Corners Square Tubing Wraps
 - Split Pipe Seals
 - Molded Pipe Seals
 - Pressure-Sensitive Cover Strip

Pressure-Sensitive RUSS

CERTIFIED FABRICATED ACCESSORIES

- Warning Strip Molded Sealant Pockets T-Joint Covers Walkway Rolls
- Curb Wrap Corners Universal Corners

Yellow Pressure-Sensitive

OctaGuard XT^{**}

Versico's VersiWeld TPO membranes are enhanced with Versico's OctaGuard XT Weathering Package, resulting in the most dependable, long-term performance characteristics in the industry.



VersiWeld QA (Quick-Applied) TPO Membrane

VersiWeld TPO consistently provides with the ease of installation associated with a pre-applied adhesive. energy efficiency and durable characteristics that VersiWeld QA (Quick-Applied) TPO combines the

- No odors or VOCs to disrupt building occupants
 - Provides labor savings of up to 80%

NPEEL Protective Film

accumulation during installation and eliminates the /ersico's patented APEEL Protective Film guards

- scratches on TPO membrane during the Tough protective film helps prevent scufts
 - Eliminates the need to clean the roof after installation
- during removal
 - you remove it



- manageable 5-foot-wide size
- down on glare

Ideal for re-roofing, re-cover, and new construction projects.

SPECIAL COLOR PROGRAM

membrane is available in three standard colors – white, gray, and tan, as well as five additional special colors.* Turn your roof into a canvas with Versico's TPO Special Color Program. The leader in single-ply technology offers more preformulated colors than any other manufacturer in the marketplace. Versico TPO





Color samples printed here are approximations. For actual colors, request a sample of TPO Special Color membrane

PVC ROOFING SYSTEMS

PVC single-ply membranes have provided dependable protection and proven performance since the 1960s, making them a popular choice among roofing consultants and specifiers. PVC's excellent resistance to chemicals, grease, fire, and punctures make it an ideal choice for a wide variety of buildings. Versico offers a VersiFlex PVC membrane for virtually any specification, from high-performance KEE HP products to tenacious Type IV PVC.

ADVANTAGES OF VERSIFLEX PVC & VERSIFLEX KEE HP









VersiFlex PVC and KEE HP membranes provide higher breaking strength, fear resistance, and elongation properties than typical ASTM D4434 Type III/IV PVC Standards. All of Versico's bareback and VersiFleece PVC and KEE HP membranes exceed the ASTM standards.

VersiFlex KEE HP	320 60 %	³⁰ 100 %	125 180 %
VersiFlex PVC	330 65 %	²⁵ 66 %	130 %
% Increase	38%	66%	100%
Type IV	275	25	06
Type III	200		45
	Breaking Strength	← → Elongation	Tearing Strength



QUALITY MANUFACTURING

Versico's state-of-the-art manufacturing line constantly monitors over 10,000 data points for quality assurance. With computer-controlled extrusion and constant tension control, you can be confident that Versico's high-quality VersiFlex PVC and KEE HP products will provide long-term protection.

IMPROVED ACCESSORY PERFORMANCE

All of Versico's prefabricated and injection-molded flashing accessories are crafted from KEE HP for improved performance at critical transition areas.



Scan here to download the VersiFlex KEE HP & PVC Accessories Sheet.

INNOVATIVE PRODUCT Pressure-Sensitive Cover Strip

VersiFlex PVC Pressure-Sensitive (PS) Cover Sittip is a non-reinforced KEE HP frashing aminated to a fully cured, pressuresensitive, synthetic rubber adhesive.

- Fast, simple installation with no welding required
- Pressure-sensitive adhesive is compatible with a variety of metal finishes, including Kynar-coated metal



VERSIFLEECE ROOFING SYSTEMS

superior protection against severe weather. Composed of Versico's TPO, PVC, or KEE HP membrane hall, and punctures. VersiFleece membranes are installed using Flexible DASH Adhesive for a quiet, adhered to 55-mil fleece, VersiFleece systems provide long-term protection against high winds. particularly well-suited for Roof Gardens, solar applications, and critical facilities that require Versico's VersiFleece systems are ideal for new construction and re-roofing projects and are VOC-free, low-odor, non-penetrating application.

ADVANTAGES OF VERSIFLEECE & FLEXIBLE DASH ADHESIVE

tenacious, interlocking bond with the fibers of the fleece and increases the membrane's resistance to hail When applied to VersiFleece membranes, Versico's impact-resistant Flexible DASH Adhesive forms a and punctures.



Fleece reinforcement creates a thick, durable sheet and increased protection



severe hail test and achieve a UL 2218 all VersiFleece membranes pass FM's When adhered directly to concrete, class 4 rating



with uplift pressures from 90-945 psf (depending on substrate)



*



Quiet, low-odor installation - ideal for re-roofing occupied buildings Weighs 75% less with 67% fewer seams than modified bitumen

savings by eliminating thermal bridging qualified and Cool Roof Rating Council of mechanical fasteners and insulation (CRRC) certified. The combination of VersiFleece membranes with Flexible joints, providing additional R-value. DASH Adhesive increases energy VersiFleece TPO, PVC, or KEE HP membranes are ENERGY STAR®

XX



VERSIFLEECE AC MULTI-PLY ROOFING SYSTEMS

Versico's Cold Applied or Hot Mopped adhesive. The granular surface BUR or SBS modified bitumen systems. based roofing systems, as the VersiFleece AC TPO or or VersiFleece AC EPDM membranes adhered with VersiFleece AC EPDM membranes can be adhered system works great for recovering existing asphaltuses highly puncture resistant VersiFleece AC TPO Versico's VersiFleece AC multi-ply roofing system Advantages of a VersiFleece AC system include: directly to primed or power-washed smooth or

- Fast and quiet installation
- Low-VOC Cold Applied adhesive
- Up to 75% fewer seams than modified bitumen Added redundancy
 - Improved resistance to ponding water

VERSIFLEECE FR (FIRE-RATED) TPO ROOFING SYSTEMS

Versico's VersiFleece FR (Fire-Rated) TPO mechanically patent-pending FR fleece significantly reduces labor sheet or a gypsum thermal barrier. Advantages of a rating for direct-to-wood-deck applications. Versico's by eliminating the need for multiple layers of base fastened roofing systems provides a UL Class A fire VersiFleece FR TPO roofing system include:

- No VOCs or odors
- Fleece reinforcement adds toughness, durability, and excellent resistance to hail and punctures
 - Wide window of weldability
- package, providing exceptional resistance to heat, Enhanced with the OctaGuard XT weathering solar UV, ozone, and oxidation



more about RapidLock Scan here to learn Roofing Systems.

Memoran 0000 glock Ĩ

method having no temperature strictions. Significant labor savings are chieved due to the system attachment resulting in a fully adhered membrane without the use of adhesives. This innovative system utilizes VELCRO Brand RL EPDM to achieve performance equal to traditional adhered single-ply systems, Polyiso resulting in a VOC- and odor-free /ersico's RapidLock (RL) Roofing Syste

- No waiting for adhesive string-time or Installation in any temperature
 - flash-off
- Up to 80% labor savings compared to traditionally adhered single-ply
- Up to 25% labor savings compared to
 - an adhered VersiFleece system







INSULATION PRODUCTS

buildings in any region and climate, as well as outstanding return on investment. Versico features Versico's insulation products, including lightweight, cost-effective polyisocyanurate (Polyiso) insulation, and expanded polystyrene (EPS) insulation, provide energy-efficient solutions for an array of options, including standard-density, high-density, and non-halogenated Polyiso.



membrane systems. 1" board achieves UL Class A fire rating over combustible decks. composed of a closed-cell oolyisocyanurate foam core A rigid roof insulation panel coated to high performant coated glass facers (CGF). for use in adherec SecurShield dea

Sizes: 4' x 4' and 4' x 8' Thickness: ½" to 4½" Compressive Strength: 20 and 25psi

Sizes: $4^{\text{I}} \times 4^{\text{I}}$ and $4^{\text{I}} \times 8^{\text{I}}$ Thickness: y_{2}^{II} Compressive Strength: 109psi max



bonded to glass-reinforced left (Sett) faces: UL and FM approved for direct applica-tion over steel decks, polylos provides the highest R-vulue per Inch of any commer-cially available insulation VersiCore MP-H Polyiso yanurate foam core A rigid roof insulation panel composed of closed-cell oolyisoo

Sizes: 4' x 4' and 4' x 8' Thickness: ½" to 4½" Compressive Strength: 20 and 25psi



performance of the HD Plus product provides a FM 1-90 wind uplift rating with only 8 fasteners. specifically designed for úse as a **cover board.** Enhanced SecurShield HD Plus coated glass facer (CGF) panel composed of a ½" high-density, closedcell polyisocyanurate cam core bonded to a oremium performance A rigid roof insulation A rigid roof insulation panel composed of ½" high-density, closed-cell polyisocyanurate specifically designed for use as a **cover board**. Provides 5 times the R-value at one-fifth the weight of traditional gypsum cover boards. ½" premium performance coated glass facer (CGF) i core bonded to a SecurShield HD

of ½" high-density polyiso the manufacturing process o SecurShield rigid Polyiso roof

comprised

A unique composite insulation panel com

SecurShield HD Composite nsulation. Eliminates the need or a separate cover board,

on the roof.

and saves lab

educes inter-ply adhesives A single product solution. Sizes: 4' x 4' and 4' x 8' Thickness: 1½" to 4½"

> board achieves UL Class A fire rating over combustible decks.

Sizes: 4' x 4' and 4' x 8' Thickness: ½" Compressive Strength: 109psi max

Compressive Strength: 20psi (SecurShield base layer) and 109psi max (SecurShield HD

cover board)



A rigid roof insulation composite panel composed of closed-cell DuraFaceR®

bonded to a glass-reinforced felt (GRF) facer on one side polyisocyanurate foam core and 716" oriented strand board (OSB) on the other.

Sizes: 4' x 4' (routed 3 sides) 4' x 8' (routed 4 sides) Thickness: 1'y "ro 4 y2" Typical Thickness: 1'y ", 2", 2'y, 3" and 4"



A sloped, rigid roof insulation paret composed of a closed-cell polytscorymurate form core bonded to a coorted dpas or floer reinforced tocar. Designed to promote positive drainage and prevent ponding water. **Tapered Polyiso** excellent dimensional stability, composed of lightweight, closed-cell expanded polystyrene meeting the requirements of ASTM C578 compressive strength, and water-resistant properties. DeckVent is designed to be mechanically attrached directly to concrete decks. Versico's high-performance DeckVent insulation is lype IX. DeckVent has DeckVent EPS

(multiple layers utilized for increased thicknesses) **Compressive Strengths:** 20 and 25psi **Sizes:** 4' × 4' and 4' × 8' **Thicknesses:** ½" to 4½"



density polyisocyanurate roof boards specially designed to act as the hook in the VersiCore MP-H RL and SecurShield RL are standard (apidLock (hook and loop) RapidLock Polyiso

VersiCore MP-H RL utilizes a GRF facer and SecurShield RL a CGF facer. SecurShield HD RL is a high-density rigid roof polyisocyanurate board to coated-glass

Thickness: 2.0" and 2.6" Compressive Strength: 20psi VersiCore MP-H RL and SecurShield HR RL SecurShield RL (CGF) facers. Size: 4' × 8'

Thickness: ½" Compressive Strength: 109psi max



Hinged Target Sumps and Pre-Cut Hips and Valleys

Ship ready to install require no field cuts and save valuable time on the roof. Nuttiple thicknesses and slopes available to accommadate specific job conditions with no waste, thus readuling disposal reas. Sizes: 4' x4' (Hip/Valley) 4' x4' and 8' x 8' (Sump) Thicknesses: 1s" to 41s" (multiple layers utilized for increased

thicknesses) Compressive Strengths: 20 and 25psI



VersiCore MP-H NH and SecurShield NH

svstem.

A Living Building Challenge (LBC) Yeac List Net "right roof Insulation panel composed of a closed-cell polysoryaniarie from zore banded to the appropriate facer. VersiCare MP-H NH and Securshiela NH contains zero halogenated flame retardants.

Sizes: 4' x 4' and 4' x 8' Thicknesses: ½" to 4 ½" Compression Strength: 20 and 25psi



DuraStorm VSH

Coverboar

mold resistant building material with a core that does not disintegrate or delaminate in the presence of water. postconsumer waste streams. DuraStorm sourced from post-industrial and of plastic and cellulose fiber from a proprietary blend an engineered composite building material made

- Extreme Moisture and Mold Resistance
- Ultra-high compressive strength of
- Coated Glass Facer (CGF) on top surface of board
- for diversion of post-consumer waste from landfill



9

ADHESIVE PRODUCTS

x-23 Low-VOC Bonding Adhesive

solvents that are ideal for use in VOC-exempt and non-exempt porous substrates. It is specially based contact adhesive that VersiGard EPDM membrane formulated using a blend of allows bonding of Versico's to various porous and non-A high-strength solventregulated areas.



'ersico's CAV-GRIP 3V Low-VOC Aerosol

Aqua Base 120 Bonding Adhesive

can also be utilized as a contact adhesive for A unique, semi-pressure-sensitive, lay in application for VersiFleece water-based bonding adhesive IPO membranes. Aqua Base 120 installed using a one-sided wet for VersiFleece TPO, VersiGard membranes offering superior or strong odors. Aqua Base is VersiGard EPDM membranes. peel strengths without VOCs **EPDM** and VersiWeld TPO

VersiFlex PVC HydroBond¹¹ Water-Based Adhesive

product is ideal for bonding PVC one-sided dispersion adhesive. Compatible with VersiFlex PVC membranes to various porous and KEE HP membranes, this and non-porous substrates. A water-based, wet lay-in, and VersiFleece TPO, PVC



CAV-GRIP 3

Versico's VapAir Seal" 7251R and various substrates, and priming unexposed asphalt prior to applying DASH Adhesive for insulation attachment. CAV-GRIP 3V can horizontal surfaces for warranties of up to 20 adhesion and quick drying in a wide range also be used with standard TPO and EPDM /ears. CAV-GRIP 3V's Low-VOC, methylene chloride-free formula promotes tenacious ined spray system that provides qu ven coverage, this system requires al cleanup or maintenance. membranes as a substrate adhesive on Contact Adhesive/Primer can be used of temperatures. Applied using a self

- Excellent option for adhering TPO and
- EPDM to horizontal and vertical surfaces and all VersiFleece membranes to ertical surface;
- 25°F when used as an adhesive
- 15°F when used as a primer



AIR & VAPOR BARRIERS

products. Deck types, climate conditions, jobsite conditions, and project schedules determine what Versico offers the roofing industry's widest variety of air and vapor barriers and temporary roof self-adhered SBS membranes, as well as SureMB modified bitumen membranes that can be type of air and vapor barrier should be used on a project. Versico offers VapAir Seal mopped in asphalt, cold applied, or torched.

Advantages of Air & Vapor Barriers

- Included in Versico's Total System Warranty
- Easily flashed with Elastoform Flashing® or VapAir Seal Flashing Foam to seal around penetrations
- Simple installation processes improve the quality of the air and vapor barrier system
 - Tough, durable membranes can handle jobsite

Modified Base Sheets

Modified base sheets offer additional options for air and vapor barriers as well as temporary roofs. Deck be installed in a wider range of weather conditions type, jobsite conditions, and weather can dictate which product is the best option. Modified sheets can improve temporary roofs' durability and can than self-adhered products.

- Vented Base Sheet a non-porous sheet designed glass mat coated with weathering-grade asphalt. to vent vapor through channels on the bottom surface. This product is constructed with a fiber-
- durability and flexibility. This product is compariible SureMB 120TG - a smooth-surfaced, torch-grade that is saturated and coated with high-quality SBS base ply reinforced with a fiberglass mat asphaltic bitumen and SBS elastomers for

with Versico's polyurethane adhesives for

high-quality asphaltic bitumen and SBS elastomers asphalt-applied SBS base ply reinforced with a fiberglass mat that is saturated and coated with for durability and flexibility. This product is SureMB 90 Base Ply - a smooth-surfaced, compatible with Versico's polyurethane insulation attachment.

adhesives for insulation attachment.

VapAir Seal 725TR

- Can be used as a temporary roof for up to 120 days Simple peel-and-stick installation
 - Insulation can be adhered directly to the air and vapor barrier, eliminating the need for fasteners

Air & Vapor Barrier Field Guide

- Industry's first comprehensive air and vapor barrier field guide
- Air and vapor barrier product information

VERSICO

- Details to complete the air Installation instructions
 - and vapor barrier system



a copy of the field guide.

apAir Seal MD

- that meets FM 4450 or UL 1256 fire ratings
- thermal barrier on metal decks, saving Eliminates the need for an additional
- time and money

VERSITRIM PERIMETER ROOF EDGE SYSTEMS

Versico's VersiTrim perimeter roof edge systems are the first line of defense against wind, ensuring a polished perimeter and long-lasting protection. Versico's unmatched line of roof edge products is available in a range of materials, profiles, and color options to meet any project's needs.

ADVANTAGES OF VERSITRIM FASCIA & COPING SYSTEMS

- All systems are factory-fabricated and ANSI/SPRI ES-1 tested to meet International Building Code requirements
- Engineered cleats with pre-punched fastening slots facilitate quick, easy, and precise installation
 - Can be warranted for up to 30 years under Versico's Total Roofing System Warranty
- Finish warranties of up to 35 years are available for Kynar 600° and Hylar⁶ 5000 PVDF finishes
 Available in 30 standard colors; custom finishes
 - Available in su standard colors, custom tints and colors are available upon request











VersiTrim ONE/200/2000

- More than 20 different fascia, coping, and gutter systems
- Fascia and coping products are ANSI/SPRI ES-1
 tested and FM-approved

VersiTrim 300/3000

- More than 15 different fascia, coping, and gutter systems
- Fascia and coping products are ANSI/SPRI ES-1 tested and FM-approved

VersiTrim 400/4000

- 10 different fascia, coping, and gutter systems
 - All fascia and coping products are ANSI/SPRI ES-1 tested

Dove Gray

Slate Blue

Pacific Blue

Deep Blue Sea



Easy, snap-on installation;

Slate Gray

Charcoal Gray

Matte Black

no heat-welding or

stripping-in

INOVATIVE PRODUCT /ersiFleece RL EPD/ /orgitrim 4000 Ecco

/ersiTrim 4000 Fascia

- ANSI/SPRI ES-1 tested to comply with international building codes
 - Cost-effective, high-performance
 product with minimal lead time



2

PAVERS AND ROOF GARDEN Roofing systems

retention layers, engineered growth media, and vegetation options. Offering such a wide range Versico's traditional layered and pre-grown modular Roof Garden systems incorporate a variety of products allows Versico to meet specification requirements for extensive, semi-intensive, and of high-performance components, including waterproofing membranes, drainage and water intensive systems.

ADVANTAGES OF ROOF GARDENS

IMPROVED STORMWATER MANAGEMENT 3

REDUCED URBAN HEAT ISLAND EFFECT

Vegeration instead of being reflected back into the atmosphere.

Capture stormwater before it becomes treatment facilities and helping to runoff, reducing stress on water prevent flooding.

INCREASED AMENITY SPACE

Add beautiful, usable outdoor space to buildings.



EXTENDED SERVICE LIFE

Protect the underlying roof system from weathering and physical damage.



WARRANTY COVERAGE INDUSTRY-LEADING

Versico's industry-leading, single-source warranties protect the Roof Garden components as well as the underlying roof system. Overburden removal warranties, as well as warranties that cover vegetation, are also available.

and related accessories, Versico also off material, overburden removal, and wind products required for a Plaza Paver sy from a single source. In addition to pa speed warranties. Available in a wide space to any building. ers, ar

In today's ever-changing landscape of new products and systems, the commercial roofing industry is becoming more complex than ever before. Construction professionals are specifying and installing more challenging roofing systems every day. We decided to use this evolution in roofing as an educational opportunity to build a brand new state-of-the-art Training and Education Center.

Versico's 68,000+ square foot Training and Educational Center contains areas for classroom-style and hands-on training, including a section with "outside" conditions, as well as a theater-style auditorium with seating for 100+ people. The facility offers a combination of meeting, training, and administrative spaces and features state-of-the-art audio and video equipment, an interactive video wall, and a variety of informal gathering spaces and breakout rooms.



TRAINING LOCATIONS





Scan here to learn more

about the Training and Education Center.

TRAINING CLASSES

CONTRACTOR CERTIFICATION SEMINAR

The Certification Seminar is a prerequisite to becoming a Versico Authorized Contractor. The class is also open to Versico-recognized sales prepresentatives, distributors and monufacturers who would like to gain an overall understanding of roofing installations and best field practices.

FOREMAN'S WORKSHOP

Foreman's Workshop is intended for individuals who already possess the skills to instal isingle ply systems, but need a bether understanding of inspection guidelines, customer relations and labor-saving techniques. Instructions and guidance are provided by seasoned FSR Trainers.

EPDM 101 AND TPO/PVC 101

These one-day classes introduce attendees to different roofing membranes and systems, concentrating on what the products are and how they are used.

EPDM 201 AND TPO/PVC 201

These hands-on classes provide attendees with additional knowledge about the details and applications of Versico's products and systems.



C.R.E.W. CONTINUING ROOFING EDUCATION & WORKSHOPS

SPECIALTY AND PREMIUM PRODUCTS, NEW PRODUCTS, AND LABOR SAVINGS 301

These courses cover premium product lines and provide updates on new products through a combination of clastroom time and hands-on demonstrations. Attendees will learn about specialty systems and materials and the labor-saving features of Versico's products.

UNDERSTANDING DESIGN CRITERIA 401

This advanced class feaches attendees how to apply the performance section of an architectural specification to a warrantable roof assembly. Utilizing web-based tools, attendees will learn how to determine whether a proposed system can meet specific design requirements.

INDUSTRY CHALLENGES 501

This advanced class will examine common industry challenges, including the differences in versions of industry standards (ASCE, IBC, IECC, etc.), moisture in concrete, reflectivity, LEED[®], S-1, and energy codes. At the end of this class, attendees will have a strong defign science as it relates to single-ply roofing.



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X-TENDA COAT



Acrylic Coating Systems



BUILDING VALUE

X-TENDA COAT ACRYLIC COATING SYSTEMS

Coating Solutions

X-Tenda Coat provides a cost-effective, fluid applied roofing restoration system that can extend the life of an existing roofing system. Versico offers two lines of high-performance acrylic roof coatings that help increase a rooftop's reflectivity, improve its performance, while offering minimal downtime to the building's operations.

WHY CHOOSE X-TENDA COAT?

Reflectivity

Versico's highly reflective white X-Tenda Coat helps reflect solar energy and is designed to meet ENERGY STAR® and LEED® requirements.

Functionality

X-Tenda Coat helps protect a building's primary roofing system from the elements, enhancing the longevity and performance of virtually any rooftop.

Aesthetics

X-Tenda Coat is available in a variety of standard and special-order colors that can transform the appearance of almost any roofing system.

X-Tenda Coat Products

Versico's coatings and accessories are all designed to provide superior performance over a variety of substrates for a quality, long-lasting roof system. **X-Tenda Coat -** A water-based, high solids, elastomeric coating.

- Finish and base coat over EPDM and aged TPO roof systems
- Finish coat over metal, smooth BUR, APP, and SBS roof systems
- Title 24 compliant
- ENERGY STAR qualified
- Material and system warranties available
- Standard colors are white, light gray, and tan

X-Tenda Coat Plus-K – A high-performance waterbased acrylic coating that incorporates Kynar[®] and offers superior color stability and weatherability.

- Industry-leading resistance to dirt pick-up and biological growth
- Title 24 compliant
- ENERGY STAR qualified
- Great option for faded standing-seam metal
- Material and system warranties available
- Required when darker colors are specified
- Used only as a finish coat over a base coat of X-Tenda Coat



Before: Overview of existing 39-year-old Versico roofing system.

After: Completed restoration.

Roofing Color Selections



System Accessories

Coating-Ready Cover Tape – 4"-wide, gray, polyester fabric-backed tape used to seal roof seams before application of X-Tenda Coat.

Flashing Grade – Water-based, high solids, elastomeric sealant used with Reinforcing Mesh to seal penetrations, fastener heads, and heavily "alligatored" BUR.

EPDM Activator – Water-based cleaner used to activate the surface of EPDM membrane to create a strong bond between EPDM and X-Tenda Coat.

General Purpose Cleaner – Water-based cleaner used to properly prepare the surface of TPO, PVC, metal, and asphaltic-based substrates.

Metal Primer – Specially designed primer allows X-Tenda Coat to bond to metal roof surfaces with minor rust.

X-Tenda Coat TPO Primer - VOC-compliant, solventbased primer designed to promote optimal adhesion of X-Tenda Coat to new and existing TPO single-ply membranes.

Warranties

Like all of Versico's dependable roofing products, X-Tenda Coat products are backed by industry-leading warranties. Depending on the thickness of the coating application, Versico offers 5- and 10-year Material and Limited System Warranties on its X-Tenda Coat and X-Tenda Coat Plus-K systems. Please note: System Warranties are only available when coating is applied to a Versico roofing system. Please refer to Versico's Specifications and Details for complete warranty information.

X-Tenda Coat - Material Warranty

Aged Roof	Surface Prep	Base Coat	Top Coat	5-year Dry Mils	10-year Dry Mils
EPDM	EPDM Activator	XC	XC	16	20
TPO	General Purpose Cleaner & X-Tenda Coat TPO Primer	XC	XC	16	20
Hypalon	General Purpose Cleaner	XC	XC	16	20
Metal	GPC and Metal Primer	XC	XC	16	20
Smooth BUR	General Purpose Cleaner	XC	XC	24	281
APP	General Purpose Cleaner	XC	XC	24	281
SBS	General Purpose Cleaner	XC	XC	24	281

X-Tenda Coat Acrylic - Limited System Warranty

Aged Roof	Surface Prep	Base Coat	Top Coat	5-year Dry Mils	10-year Dry Mils
EPDM	EPDM Activator	XC	XC	20	261
TPO	General Purpose Cleaner & X-Tenda Coat TPO Primer	XC	XC	20	261

X-Tenda Coat Plus-K - Material Warranty

Aged Roof	Surface Prep	Base Coat	Top Coat	5-year Dry Mils	10-year Dry Mils
EPDM	EPDM Activator	XC	XC+K	10	14
TPO	General Purpose Cleaner & X-Tenda Coat TPO Primer	XC	XC+K	10	14
Hypalon	General Purpose Cleaner	XC	XC+K	10	14
Metal	GPC and Metal Primer	XC	XC+K	10	14
Smooth BUR	General Purpose Cleaner	XC	XC+K	18	221
APP	General Purpose Cleaner	XC	XC+K	18	221
SBS	General Purpose Cleaner	XC	XC+K	18	221

X-Tenda Coat Plus-K - Limited System Warranty

Aged Roof	Surface Prep	Base Coat	Top Coat	5-year Dry Mils	10-year Dry Mils
EPDM	EPDM Activator	XC	XC+K	14	201
TPO	General Purpose Cleaner & X-Tenda Coat TPO Primer	XC	XC+K	14	201

XC = X-Tenda Coat, XC+K = X-Tenda Coat Plus-K (Top Coat applied at a dry mil thickness of 3-mils), GPC = General Purpose Cleaner

NOTE - Consult specifications and Technical Data Bulletins for coverage rates and other installation requirements.

¹ - A minimum of 3 coats are required to achieve this dry mil thickness.



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Versico SunPath Tubular Skylight



BUILDING VALUE



SunPath[™] Tubular Daylighting Device (TDD)

Versico's SunPath TDD is a perfect complement to Versico's SunWeld industrial skylights, providing increased daylighting opportunities for a variety of applications. The SunPath TDD features a high-impact acrylic dome fused to an aluminum mounting ring that joins to a seamless aluminum flashing to provide unmatched strength and durability. The interior light tube utilizes an advanced reflection technology that provides superior light transmission and optimal interior daylighting.

SunPath TDDs are ideal for use in:

- Warehouses with high inventory racks
- Classrooms that require convenient lighting control
- Roof systems with minimal truss or joist spacing
- Suspended- or hard-ceiling applications

Features and Benefits

- 100% impact-modified acrylic domes
- Unique rolled-lock aluminum retainer ring
- Seamless aluminum flashing (.080 GA Series 1100)
- Three diffuser options for even light distribution
- ENERGY STAR®*-qualified for all climate zones
- 98% reflective Alanod Miro-SILVER® lining
- Eco-smart triple-glazed diffuser assembly (0.21 U-value/0.26 SHGC)
- Standard prismatic scatter disk insert within dome assembly
- Three (3) dimmer system options (manual, switchactivated and IR remote)
- Seamless aluminum curb cap flashing (no painted steel or plastic)

Light Performance

The SunPath high-performance tubular skylight brings natural light into almost any dark or unlit space. Daylight transmits through the clear top dome to a prismatic diffuser, which disperses the light evenly throughout the space. The chart below serves as a design guide to assist the specifier with approximating the number of TDDs required, based upon diameter size for a given square-foot area. The projections assume a ceiling height of 8–10 feet.Polyester- and fiberglass-reinforced membranes for use on mechanically attached and fully adhered applications

Model Diameter	Approximate Coverage Area	Approximate Light Output (lumens)
10"	150 ft²	Up to 3750
13"	250 ft ²	Up to 6500
18"	400 ft ²	Up to 11000
21"	500 ft ²	Up to 13900
24"	600 ft²	Up to 16500

Figures produced under the right conditions.

Time of day, season, length of tube and elbows will vary light output.





Alanod's Miro-SILVER Performance

The SunPath TDD light tube utilizes Miro-SILVER to create pure white light with no color shift during transmission, even after multiple reflections. At nearly 98% total light reflectivity, these Miro-SILVER light tubes allow daylight to illuminate interior spaces longer, and brighter, than any other TDD. Compared to polymer-laminated light tubes common in other TDDs, the SunPath's Miro-SILVER light tube will not experience a rapid decline in reflectivity after installation.

Benefits of Miro-SILVER Light Tubes:

- Solid reflective material, NOT a laminated polymer sheet
- Will not delaminate, yellow, crack or peel due to prolonged UV exposure
- 25-year material warranty

Reflector Material Under Different Angles

Comparison between Miro-SILVER and Multi-layer Polymeric Film (MPF)



-when usable light is really needed.

40° 13.8° Miro-SILVER 96.78 97.66 MPF Tube 3 meters (10 ft) length x 300 mm (12 in) diameter Angle 13.8° Output Miro-SILVER Advantage **Miro-SILVER** MPF Tube 3 meters (10 ft) length x 300 mm (12 in) diameter Miro-SILVER Angle 40° Output Advantage Miro-SILVER MPF 0% Number of Reflections 13.8° 40 Reflections 78% 40.0° 11 Reflections 17%

Reflectivity-Over-Time Test - Miro-SILVER vs. Multi-layer Polymeric Film



Comparison of sustained reflectivity after 150 hours UV-C Exposure

— Miro-SILVER

— Multi-Layer Polymeric Film

Miro-SILVER produces sustained reflectivity over time

Total Reflection is % Under an Angle of:

System Components

SunPath Tubular Skylight kits consist of the following components:



System Components

SunPath Tubular Skylight kits consist of the following components:

0	Impact-Modified Acrylic Dome Assembly with Scatter Disk	6	Aluminum Trim Ring
2	Dust Seal	7	Double Glaze Light Diffuser
3	Left: .080 Seamless Curb Cap Flashing Right: Round Flat- Roof Aluminum Flashing Housing (optional pitched roof	8	Ceiling Decorative Ring (Industrial Kit Diffuser attaches directly to light tube when no ceiling exists)
4	available) Adjustable Elbow (0° - 45°)	9	2' x 2' Round-to-Square Transition Sleeve with Diffuser (21" only) for Suspended Ceilings (optional)
5	98% Reflective Light Tube (24" long sections)	0	Hardware Kit

System Accessories



Max Glow Diffuser Option





Prefabricated Flashing Sleeve



Typical Specification

Dome Assembly

Vacuum-formed, .220"-thick, 100% high-impact clear acrylic dome with UV stabilization, CC2 light-transmitting plastic material, non-yellowing. Mounted and sealed to .080"-thick, 1100-0 aluminum dome ring. Engineered to eliminate heat and moisture.

Light Scatter Disk

.110"-thick, 100% high-impact acrylic prismatic disk with UV stabilization inserts into dome assembly to minimize heat transfer.

Dust Seal

Used between dome ring and flashing, between flashing and light tube and between light tube and transition box. Polypropylene weather-strip pile with $3M^{\odot}$ adhesive backing to prevent bug, dirt and air infiltration.

Roof Flashing

One-piece, seamless, .080"-thick 1100-0 aluminum flashing

Options:

Flat - 4", 6", 8", 9" and 11" height with 4"-wide base to seal securely onto roof.

Pitched – for 3/12-pitched roofs; can be used on higher pitch roofs with elbows.

Curb - Inside dimensions are 27" x 27"

Light Tube

Anodized aluminum Miro 27 SILVER, .020"- thickness, 98% reflectivity, resistant to moisture, corrosion and extreme temperatures.

Type A standard kit includes: Two 24" tubes

Type B kit includes: One 24" tube and two 14" elbows

Optical Properties of Miro 27 SILVER					
Total Light Reflection	(\$1)[%]	≥ 98	DIN 5036-3 (U-Globe)		
Total Light Reflection	(\$1)[%]	≥ 98	ASTM E1651 (TR-2)		
Diffuse Light Reflection	(\$1)[%]	< 6	DIN 5036-3 (U-Globe)		
Solar Reflection	(\$1)[%]	95	DIN EN 410		
Brightness	along: [] across: []	93 92	ISO 7768 (60°/calibrated 91.8) ISO 7768 (60°/calibrated 91.8)		
Brightness	Image Clarity [] Diffuseness []	≥ 97 0.00	ASTM E430 (Hunter Dorigon) ASTM E430 (Hunter Dorigon)		
Color Values	b*[]	0 b* +5	DIN 5033-4 10°		

The SunPath TDD was evaluated in full compliance with NFRC (National Fenestration Rating Council) requirements for U-Factor and Solar Heat Gain Coefficient to the standards listed to the left.

Standard	Title of Test	Results
NFRC 100-2004	U Factor (Standard Done Assembly) (Eco-Smart Assembly)	0.46 0.21
NFRC 200-2004	Solar Heat Gain Coefficient (Standard) (Eco-Smart Assembly)	0.33 0.26

Condensational Control



Eco-Smart Diffuser System



Ordering Requirements/Checklist

Diameter:	□ 10" □ 13" □ 18" □ 21" □ 24" (13" and 21" standard, all others are special order)
Roof Slope:	Flat Pitched (Above 2:12)
Type of Ceiling:	Open Suspended Hard
Length of Run:	(Distance from roof deck to ceiling +12")feet
Straight Run or Elbows Required:	Type A (no elbows , 2 pc. 24" tube) Type B (with a set of 2 elbows, 1 pc. 24" tube)
Type of Flashing:	Round Curb Cap Flashing (fits on field-fabricated square curb)
Type of Diffuser:	Prismatic Opal Max Glow
Accessories:	3" Flashing Extenders Dimmer Systems (manual/switch controlled/IR remote) One-Piece Flashing Sleeves Electric Light Kits Security Bar Kits Eco-Smart Model 2' x 2' Round-to-Square Kit for Suspended Ceiling

Wireless Dimmer





3" Flashing Extender

Curb Cap Flashing



Security Bar Kit





SunPath Warranty

Versico warrants against manufacturing defects, corrosion, rust, deterioration, fading and breakage on all components for a 10-year period of time from the date of purchase.

This warranty is subject to proper installation of the unit in accordance with the manufacturer's written installation instructions. This warranty does not apply where repairs or alterations have been made or attempted by others, or the unit has been abused and/or misused.



400 Watt Metal Halides

21" SunPath Industrial Kits



SunPath vs. Competitor

Feature	SunPath	Competitor	
Dome	100% Impact Modified Acrylic 220"-thick CC2 Material	Type DA Acrylic CC2 Material .143"-thick	
Flashing	.080 Aluminum 1100 Series	Stamped Painted Steel (.028"-thick) or Plastic	
Dome Attachment	Unique Aluminum Retainer Ring	Through Dome (Stress Point)	
Light Tubes	98% Reflective 24"-Long Less Seams	Claim 99% Reflective 16"-Long	
UV Degradation After 150 Hours	< 1%	>7%	
Elbows	Yes	Yes	
Flashing Designs: Pitched Roof	Yes	Yes	
Flashing Designs: Flat Roof	Yes	Yes	
Flashing Designs: Curb Mount	Yes	Yes	
Diffusers: Flat, Dual-Glazed	Yes	Yes	
Diffusers: Convex, Dual-Glazed	Yes	Yes	
Diffuser Trim Ring	Powder-Coated Aluminum	Plastic	
Design and Layout Support	Free	Do-it-Yourself Guidelines	
Parent Company	USA	Australia	
Energy Star Model	Yes	Yes	
ICC Approval	Yes	Yes	
NFRC Approval	Yes	Yes	
Office Kit with 2' x 2' diffuser	Yes	Yes	
Fresnel Lens	Alternate-MaxGlow (Dual-Glazed)	Yes (NOT Dual-Glazed)	
Electric Light Kit (1 and 2 bulb)	Yes	Yes	
Bath Exhaust Fan	Yes	Yes	
Tube Sizes	10", 13", 18", 21" and 24"	10", 14" and 21"	
Warranty	Total Roof System Warranty	Material Only	
Dimmer	Electric, IR Remote, and Manual	Electric Only	



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SunWeld[™] Aluminum-Welded Skylights

SunWeld Aluminum-Welded Skylights offer the versatility and dependability required of the Versico brand and represent the quality standard for conventional industrial daylighting. These skylights reap the energy-saving benefits derived from natural daylighting, while offering a full custom-sized program with a broad spectrum of glazing options.

Standard features include:

- Heliarc welded 6063-T5 extruded heavy wall
 aluminum frames
- Many non-thermoplastic glazing options including LOW-E insulated glass
- Several venting options
- Weep holes and polyurethane thermal break provided as specified
- Several fall protection options
- Welded aluminum insulated curbs 9" or 12" standard
- Welded galvanized steel curbs both structural and non-structural

Curb Mount - Fixed

Manufactured to fit onto an existing curb, curb mount units are used to replace existing skylight hatches that are defective or in a state of glazing failure. Curb mount units can also be specified when the contractor prefers to field-fabricate their own curb, flash it into the roofing system, and then install a curb mount skylight onto it.

Curb Mount - Vented

Vented curb mounts provide the same benefits as the fixed curb mounts with an additional venting option, and can be operated manually or by motorization. If access to the rooftop through the skylight is required, egress hardware will be specified to allow the unit to swing like a door and, after the screen is removed, allow occupant access to the rooftop.



Optional Pyramid Dome available on all acrylic and polycarbonate models



Curb Mount - Fixed





Self Flashing: Fixed or Vented

Self-Flashing Skylights - Fixed & Vented

These units are factory-assembled onto a fully welded curb that is insulated with 1" rigid insulation, and can be manufactured fixed or with several venting options. The 3" mounting flange allows for easy fastening to the deck.

Other Models & Options Available

Ridge lights, tandems, barrel vaults and tandems, among other items, are also available, along with additional glazing options, shapes and finishes. Call Versico Customer Service for a quote.

Light Transmission Comparison



Competitor (shadowing effect)



SunWeld Prismatic (17% more light transmission)

SunWeld Vaulted Prismatic Skylight

These skylights with their unique dome configuration provide superior impact strength and light collection properties and can meet specifier requests for prismatic glazing. Compared to similar competitors' models, these units are also manufactured with a true thermal break (pour and de-bridge) and gentler dome, eliminating shadowing and increasing light transmissions.

The center cavity of the aluminum frame is filled with a 50-year life, non-thermal conductive resin and cured. The 2" horizontal frame flange is then milled out to the level of the epoxy. This process achieves a complete and total separation of the exterior aluminum frame and the aluminum frame in the interior of the building.

Heat/Smoke Vents

Mechanical Type with Fusible Link

The SunWeld Mechanical Smoke Vent is activated by an electro-thermal fusible link with various load-lifting capabilities. All units are ICC code compliant, with UL-listed and FM-approved smoke vents also available. Units are available with insulated metal lids, single or double dome glazing, with activation temperatures available from 165° up to 500°. Can be curb mount or self flashed. Door latches are fully adjustable after installation, ensuring proper wind uplift protection and proper tensioning of the vent.



Drop-Out Type with Safety Cage

The SunWeld Drop-Out Smoke Vent is glazed with a special heat-sensing plastic that when activated, softens the glazing material and releases it from its retainer frame, venting smoke and gas. Units work with any sprinkler system including ESFR sprinklers. The vents operate within five minutes with exposure to fire. Both curb mount and self-flashed units are available and they are delivered with a standard safety cage. An OSHA-compliant cage is available as an upgrade. A UL listing is available.



Versico's SunWeld Daylighting Systems

	Acrylic	Copolyester	Polycarbonate	Fiberlite Fiberglass	Prismatic	Silica Aerogel	Special Acrylic
Key Attribute	Lowest cost	Greater strength and impact resistance than acrylic with similar cost	Best impact resistance, hurricane and burglar proof	Best strength, leakproof	Best light transmission	Best insulator	Lowest solar heat gain
VLT Light Transmission %	53%	60%	60%	63%	70%	50%	50%
SHGC Solar Heat Gain Coefficient	0.50	0.50	0.54	0.46	0.50	0.50	0.25
U Factor/Insulating Value	0.56	0.65	0.61	0.63	0.65	0.12	0.53
Haze/Light Diffusion %	98%	98%	98%	100%	100%	100%	100%
Glazing Material Notes	Medium White Acrylic over Clear Acrylic	White Copolyester over Clear Acrylic	Clear Polycarbonate over White Polycarbonate	Fiberglass over Clear Acrylic	Clear Impact Modified Prismatic over White Impact Modified Prismatic	Clear Acrylic over Clear 16 mm Polycarbonate panel filled with Silica Aerogel	Clear Coollite Impact Modified Acrylic over White Prismatic
Dome Design-Shape	Bubble	Triarch	Bubble	Bubble	Triarch	Bubble	Bubble
OSHA Load Test	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Total Load Test	400 lbs	800 lbs	1,600 lbs	2,200 lbs	400 lbs	400 lbs	400 lbs
Hail Resistant	Limited	Moderate	Passed FM 2" Severe Hail Test	Passed FM 2" Severe Hail Test	Limited	Limited	Limited
Rate of Burning UBC-26-7/ASTM D635-06	CC2	CC1	CC1	CC1	CC2	CC2	CC2
Smoke Density ASTM D2843-99	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Ignition Temperature (Self Ignition) ASTM D1926-96	Pass	Pass	Pass	Pass	Pass	Pass	Pass
Warranty	10 years No-Leak	10 years No-Leak	10 years No-Leak	10 years No-Leak & <1% VLT Loss Per Year	10 years No-Leak & Maximum VLT Loss 3%	10 years No-Leak	10 years No-Leak

All skylights above are available with either zinc-plated steel or architectural-grade 6063-T6 aluminum frames. Frame types include curb mount, self flashing (curb mount with an integral curb), or curb mount with a separate structural curb. All frames are designed with condensation gutters and non-clog weep holes. Frame options include AAMA compliant thermal break, 1" polyboard insulation, wood nailer, louvers, rain guards and custom outside/inside curb, curb height and flange dimensions. Performance information obtained through NFRC, NAFS, ICC, AAMA, UL, FM AND ASTM standards and testing. Load test results are for specific outer dome thicknesses.

For additional technical information and/or daylighting systems design consultation, please contact Versico for your specific needs.



A SINGLE SOURCE FOR SINGLE-PLY ROOFING

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