## TIPS VENDOR AGREEMENT

Between		and
	(Company Name)	

# THE INTERLOCAL PURCHASING SYSTEM (TIPS) For

171002 Books and Library and Educational Materials

#### **General Information**

The Vendor Agreement ("Agreement") made and entered into by and between The Interlocal Purchasing System (hereinafter referred to as "TIPS" respectfully) a government cooperative purchasing program authorized by the Region 8 Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686. This Agreement consists of the provisions set forth below, including provisions of all Attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any Attachment, the provisions set forth shall control.

The vendor Agreement shall include and incorporate by reference this Agreement, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the Solicitation (RFP, RCSP, RFQ) as posted, including any addenda and the awarded vendor's proposal. Once signed, if an awarded vendor's proposal varies or is unclear in any way from the TIPS Agreement, TIPS, at its sole discretion, will decide which provision will prevail. Other documents to be included are the awarded vendor's proposals, task orders, purchase orders and any adjustments which have been issued. If deviations are submitted to TIPS by the proposing vendor as provided by and within the solicitation process, this Agreement may be amended to incorporate any agreed deviations.

The following pages will constitute the Agreement between the successful vendors(s) and TIPS.

#### **Definitions**

**PURCHASE ORDER** is the TIPS Member's approval providing the authority to proceed with the negotiated delivery order under the Agreement. Special terms and conditions as agreed to between the vendor and TIPS Member should be added as addendums or deleted from the PO. Items such as certificate of insurance, bonding requirements, small or disadvantaged business goals are examples of possible addenda.

## **Terms and Conditions**

#### Freight

If applicable. all quotes to Members shall provide a line item for cost for freight or shipping regardless if there is a charge or not. If no charge for freight or shipping, indicate by stating "No Charge" or "\$0" or other similar indication. Shipping, delivery or freight charges shall be passed through at cost to the TIPS Member.

#### **Customer Support**

The Vendor shall provide timely and accurate customer support to TIPS Members. Vendors shall respond to such requests within one (1) working day after receipt of the request. Vendor shall provide training regarding products and services supplied by the Vendor unless otherwise clearly stated in writing at the time of purchase. (Unless training is a line item sold or packaged and must be purchased with product.)

#### **Agreements**

**All Agreements and agreements** between Vendors and TIPS Members shall strictly adhere to all applicable statutes and codes.

**Agreements for purchase** will normally be put into effect by means of a purchase order(s) or other similar document or contract executed by authorized agent(s) of the purchasing TIPS Member.

**Davis Bacon Act** requirements will be met for construction and/or repair of buildings unless otherwise agreed with the TIPS Member.

#### Tax exempt status

A taxable item sold, leased, rented to, stored, used, or consumed by any of the following governmental entities is exempted from the taxes imposed by this chapter:(1) the United States; (2) an unincorporated instrumentality of the United States; (3) a corporation that is an agency or instrumentality of the United States and is wholly owned by the United States or by another corporation wholly owned by the United States;(4) the State of Texas; (5) a Texas county, city, special district, or other political subdivision; or (6) a state, or a governmental unit of a state that borders Texas, but only to the extent that the other state or governmental unit exempts or does not impose a tax on similar sales of items to this state or a political subdivision of this state. Texas Tax Code § 151.309.

#### **Assignments of Agreements**

No assignment of Agreement may be made without the prior written approval of TIPS. Payment made by a TIPS Member can only be made to the awarded Vendor or vendor assigned dealer.

#### **Disclosures**

Vendor affirms that he/she has not given, offered to give, nor intends to give at any
time hereafter any economic opportunity, future employment, gift, loan, gratuity,
special discount, trip, favor or service to a public servant in connection with this
Agreement.

- 2. Vendor shall attach, in writing, a complete description of any and all relationships that might be considered a conflict of interest in doing business with TIPS under a TIPS Agreement.
- 3. The vendor affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this Agreement.

#### **Renewal of Agreements**

The Agreement with TIPS is for three (3) years with an option for renewal for additional one (1) consecutive year as provided in the related solicitation as specified on page one of this agreement. Total term of Agreement can be up to the number of years provided in the solicitation. The renewal option for the one additional year is at the agreement of the parties.

Automatic Renewal Clauses Incorporated in Awarded Vendor Agreements with TIPS Members Resulting from the Solicitation and with the Vendor Named in this Agreement.

NO AGREEMENT FOR GOODS OR SERVICES WITH A TIPS MEMBER BY THE AWARDED VENDOR NAMED IN THIS AGREEMENT THAT RESULTS FROM THE SOLICITATION AWARD NAMED IN THIS AGREEMENT, MAY INCORPORATE AN AUTOMATIC RENEWAL CLAUSE WITH WHICH THE TIPS MEMBER MUST COMPLY. ALL RENEWAL TERMS INCORPORATED IN AN AGREEMENT BY THE VENDOR WITH THE TIPS MEMBER SHALL ONLY BE VALID AND ENFORCEABLE WHEN THE VENDOR RECEIVES WRITTEN CONFIRMATION BY PURCHASE ORDER OR EXECUTED AGREEMENT ISSUED BY THE TIPS MEMBER FOR ANY RENEWAL PERIOD. THE PURPOSE OF THIS CLAUSE IS TO AVOID A TIPS MEMBER INADVERTENTLY RENEWING AN AGREEMENT DURING A PERIOD IN WHICH THE GOVERNING BODY OF THE TIPS MEMBER HAS NOT PROPERLY APPROPRIATED AND BUDGETED THE FUNDS TO SATISFY THE AGREEMENT RENEWAL. THIS TERM IS NOT NEGOTIABLE AND ANY AGREEMENT BETWEEN A TIPS MEMBER AND A TIPS AWARDED VENDOR WITH AN AUTOMATIC RENEWAL CLAUSE THAT CONFLICTS WITH THESE TERMS IS RENDERED VOID AND UNENFORCEABLE AS TO THE AUTOMATIC RENEWAL CLAUSE.

#### Shipments (If Applicable)

The Vendor shall ship ordered products within a commercially reasonable time after the receipt of the order. If a product cannot be shipped within that time, the Vendor shall notify TIPS and the TIPS Member as to why the product has not shipped and shall provide an estimated shipping date, if applicable. TIPS or the TIPS Member may cancel the order if estimated shipping time is not acceptable.

#### **Invoices**

The Vendor or, if applicable, the vendor assigned dealer shall submit invoices, to the TIPS Member. Each invoice shall include the TIPS Member's purchase order number. The shipment

tracking number or pertinent information for verification of TIPS Member receipt shall be made available upon request. The Vendor or vendor assigned dealer shall not invoice for partial shipments unless agreed to in writing in advance by TIPS or the TIPS Member.

#### **Payments**

The TIPS Member will make payments directly to the Vendor or vendor assigned dealer as agreed by the TIPS Member.

#### **Pricing**

The Vendor agrees to provide pricing to TIPS and TIPS Member entities that is at least equal to the lowest pricing available from the vendor to like cooperative purchasing customers in like situations and the pricing shall remain so throughout the duration of the Agreement.

All pricing submitted to TIPS shall include the participation fee, as designated in the solicitation or as otherwise agreed in writing, to be remitted to TIPS by the Vendor. Vendor shall not show adding the fee to the invoice presented to TIPS Member customer. Failure to render the participation fee to TIPS shall constitute a breach of this agreement and shall be grounds for termination of this agreement and any other agreement held with TIPS.

#### Participation Fees Fees for this award are 2%.

Vendor or vendor assigned dealer agrees to pay TIPS on a monthly scheduled report the participation fee for all Agreement sales to Tips Members utilizing a TIPS awarded contract. Vendor must login to the TIPS database and use the "Submission Report" section to report sales. The Vendor or vendor assigned dealers are responsible for keeping records of all sales that go through the TIPS Agreement. Failure to pay the participation fee will result in termination of Agreement. Please contact TIPS at tips@tips-usa.com or call (866) 839-8477 if you have questions about paying fees.

#### Indemnity

2. Indemnity for Personality Agreements. Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS Member(s), officers and employees, from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's performance of this Agreement or sales made to TIPS Members under this agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, invitees, unless such claims are based in whole upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents. If based in part upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents, Vendor shall be responsible for their proportional share of the claim.

2. Indemnity for Performance Agreements. The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS Member(s), officers and employees from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's work under this Agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, or invitees, unless such claims are based in whole upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents. If based in part upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents, Vendor shall be responsible for their proportional share of the claim.

#### State of Texas Franchise Tax

By signature hereon, the bidder hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Tax Code.

#### Miscellaneous

Nothing in the Agreement or in any other communication between TIPS and the Vendor may be construed as a guarantee that TIPS Members will submit any orders at any time. TIPS reserves the right to request additional proposals for items already on Agreement at any time.

#### **Purchase Order Pricing/Product Deviation**

If a deviation of agreed pricing/product on a purchase order form a TIPS Member pursuant to this Agreement occurs, TIPS shall be notified within 48 hours of receipt of order.

#### **Termination for Convenience**

TIPS reserves the right to terminate this agreement for cause or no cause for convenience with a thirty-day written notice. Termination for convenience is required under Federal Regulations 2 CFR part 200. All purchase orders presented to the Vendor by a TIPS Member prior to the actual termination of this agreement shall be honored at the option of the TIPS Member. The awarded vendor may terminate the agreement with ninety (90) days written notice to TIPS 4845 US Hwy North, Pittsburg, Texas 75686.

#### **TIPS Member Purchasing Procedures**

Purchase orders or their equal are issued by participating TIPS Member to the awarded vendor indicating on the PO "TIPS Agreement Number". Order is emailed to TIPS at tipspo@tips-usa.com.

- Awarded vendor delivers goods/services directly to the participating Member.
- Awarded vendor invoices the participating TIPS Member directly.
- Awarded vendor receives payment directly from the participating Member.
- Awarded vendor reports sales monthly to TIPS (unless prior arrangements have been made with TIPS to report otherwise).

#### **Supplemental Agreements**

The TIPS Member and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this Agreement i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this Agreement is exclusively between the participating entity and awarded vendor. TIPS, its agents, TIPS Members and employees shall not be made party to any claim for breach of such agreement.

#### **INDEMNITY UNDER A SUPPLEMENTAL AGREEMENT:**

ANY SUPPLEMENTAL AGREEMENT BETWEEN THE TIPS OR A TIPS MEMBER AND THE VENDOR THAT REQUIRES TIPS OR THE TIPS MEMBER TO INDEMNIFY ANY OTHER PARTY, EXCEPT TO THE EXTENT PERMITTED BY THE APPLICABLE CONSTITUTION, LAWS OR REGULATIONS OF THE JURISDICTION OF THE LOCATION OF THE TIPS MEMBER OR THE LOCATION OF THE PERFOMANCE OF THE CONTRACT UNDER THIS AGREEMENT, IS NOT PERMITTED UNDER THIS AGREEMENT AND RENDERS THE INDEMNITY REQUIREMENT NULL AND VOID AS IT APPLIES TO TIPS OR THE TIPS MEMBER'S RESPONSIBILTY TO INDEMNIFY ANY PARTY.

#### Licenses

Awarded vendor shall maintain, in current status, all federal, state and local licenses, bonds and permits required for the operation of the business conducted by awarded vendor. Awarded vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the Agreement. TIPS reserves the right to stop work and/or cancel Agreement of any awarded vendor whose license(s) expire, lapse, are suspended or terminated.

#### **Novation**

If awarded vendor sells or transfers all assets or the entire portion of the assets used to perform this Agreement, a successor in interest must guarantee to perform all obligations under this Agreement. TIPS reserves the right to accept or reject assignment of this agreement. A simple change of name agreement will not change the Agreement obligations of awarded vendor.

#### Site Requirements (Only when applicable to service or job)

**Cleanup:** Awarded vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by TIPS Member. Upon completion of work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.

Preparation: Awarded vendor shall not begin a project for which TIPS Member has not prepared the site, unless awarded vendor does the preparation work at no cost, or until TIPS Member includes the cost of site preparation in a purchase order.

Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

Registered sex offender restrictions: For work to be performed at schools, awarded vendor agrees that no employee of a sub-contractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or reasonably expected to be present. Awarded vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the TIPS Member's discretion. Awarded vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.

**Safety measures:** Awarded vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Awarded vendor shall post warning signs against all hazards created by the operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.

#### **Smoking**

Persons working under Agreement shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

#### **Invoices**

The awarded vendor shall submit invoices to the TIPS Member clearly stating "Per TIPS Agreement". The shipment tracking number or other applicable pertinent information for verification shall be made available upon request.

#### Marketing

Awarded vendor agrees to allow TIPS to use their name and logo within the TIPS website, marketing materials and advertisement. Any use of TIPS name and logo or any form of publicity, inclusive of press release, regarding this Agreement by awarded vendor must have prior approval from TIPS and approval of which, shall not be unreasonably withheld by TIPS.

#### **Survival Clause**

All applicable software license agreements, warranties or service agreements that were entered into between Vendor and Customer under the terms and conditions of the Agreement shall survive the expiration or termination of the Agreement. All Orders, Purchase Orders issued or contracts executed by TIPS or a TIPS Member and accepted by the Vendor prior to the expiration or termination of this agreement, shall survive expiration or termination of the Agreement, subject to previously agreed terms and conditions agreed by the parties or as otherwise specified herein relating to termination of this agreement.

#### **Legal obligations**

It is the responding vendor's responsibility to be aware of and comply with all local, state and federal laws governing the sale of products/services identified in this RFP and any awarded Agreement thereof. Applicable laws and regulations must be followed even if not specifically identified herein.

#### **Audit rights**

Awarded Vendor shall, at their sole expense, maintain appropriate due diligence of all purchases made by TIPS Member that utilizes this Agreement. TIPS and Region 8 ESC each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of three (3) years from the effective date of termination. TIPS shall have authority to conduct random audits of Awarded Vendor's pricing that is offered to TIPS Members. Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 8 ESC or TIPS. Tips shall bear the cost of such audit requested by TIPS, but all documents maintained by the vendor shall be produced and made available to TIPS or its agents at no cost.

#### **Force Majeure**

If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and fully particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

#### **Acceptance of work by TIPS Member**

When a Vendor performs services for a TIPS Member, the TIPS Member will inspect the work for acceptance under the scope and terms in the PO. The TIPS Member will request any corrective actions that are required. Upon completion of these actions and not before, the TIPS Member will be obligated to compensate the Vendor as agreed.

#### **Support Requirements**

If there is a dispute between the awarded vendor and TIPS Member, TIPS or its representatives will assist in conflict resolution or third party (mandatory mediation), if requested by either party. TIPS, or its representatives, reserves the right to inspect any project and audit the awarded vendors TIPS project files, documentation and correspondence.

#### **Bonding**

Only when applicable, performance bonds and payment bonds will be required on construction or labor required jobs. Awarded vendor will meet the TIPS member's local and state purchasing requirements. Awarded vendors may need to provide additional capacity as jobs increase. Bonds will not require that a fee be paid to TIPS. The actual cost of the bond will be a pass through to the TIPS member and added to the purchase order or Agreement.

#### **Incorporation of Solicitation**

The TIPS Solicitation, Request for Proposals, Request for Qualifications or the Request for Competitive Sealed Proposals solicitation and all associated documents and forms made part of the solicitation process, including any addenda, that resulted in the execution of this agreement are hereby incorporated by reference into this agreement as if copied verbatim.

#### **Scope of Services**

The specific scope of work for each job shall be determined in advance and in writing between TIPS Member and Awarded vendor. It is okay if the TIPS member provides a general scope, but the awarded vendor should provide a written scope of work to the TIPS member as part of the proposal. Once the scope of the job is agreed to, the TIPS member will issue a PO and/or an Agreement with the estimate referenced as an attachment along with bond and any other special provisions agreed to for the TIPS member. If special terms and conditions other than those covered within this solicitation and awarded Agreements are required, they will be attached to the PO and shall take precedence over those in the base Agreement.

#### **Project Delivery Order Procedures**

The TIPS member having approved and signed an interlocal agreement, or other TIPS membership document, may make a request of the awarded vendor under this Agreement when the TIPS member has services that need to be undertaken. Notification may occur via phone, the web, email, fax, or in person.

Upon notification of a pending request, the awarded vendor shall make contact with the TIPS member as soon as possible, but must make contact with the TIPS member within two working days.

#### Scheduling of Construction Projects (when applicable)

Scheduling of projects (if applicable) will be accomplished when the TIPS member issues a purchase order that will serve as "the notice to proceed". The period for the delivery order will include the mobilization, materials purchase, installation and delivery, design, weather, and site cleanup and inspection. No additional claims may be made for delays as a result of these items. When the tasks have been completed the awarded vendor shall notify the client and have the TIPS member inspect the work for acceptance under the scope and terms in the PO. The TIPS member will issue in writing any corrective actions that are required. Upon completion of these items, the TIPS member will issue a completion notice and final payment will be issued.

## **Special Terms and Conditions**

It is the intent of TIPS to Agreement with a reliable, high performance vendor to supply products and services to government and educational agencies. It is the experience of TIPS that the following procedures provide TIPS, the Vendor, and the participating agency the necessary support to facilitate a mutually beneficial relationship. The specific procedures will be negotiated with the successful vendor.

#### NEW STATUTORY REQUIREMENT EFFETIVE SEPTEMBER 1, 2017.

You certify that your company (1) does not boycott Israel; and (2) will not boycott Israel during the term of the Agreement. Texas governmental entities are prohibited from doing business with companies that fail to certify to this condition as required by Texas Government Code Sec. 2270.

You certify that your company is not listed on and we do not do business with companies that are on the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations per Texas Gov't Code 2270.0153 found at https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf

- Agreements: All orders made by TIPS Members to the awarded vendor must be emailed to
  TIPS at tipspo@tips-usa.com. Should a TIPS Member send an order direct to vendor, it is the
  vendor's responsibility to forward the order to TIPS at the email above within three
  (3) business days and confirm its receipt with TIPS.
- <u>Promotion of Agreement</u>: It is agreed that Vendor will encourage all eligible entities to
  purchase from the TIPS Program. Encouraging entities to purchase directly from the Vendor
  and not through TIPS Agreement is a breach of this agreement terms and conditions and will
  result in termination and rescission of this agreement and removal of the Vendor from the
  TIPS Program.
- <u>Daily Order Confirmation</u>: All Agreement purchase orders will be approved daily by TIPS and sent to vendor. The vendor must confirm receipt of orders to the TIPS Member (customer) within two (2) business days.
- Vendor custom website for TIPS: If Vendor is hosting a custom TIPS Agreement catalog
  website, then any updated pricing must be posted by 1<sup>st</sup> of each month. Any increase in a
  "catalog" price, as defined herein, is not effective until it is published in the vendor's "catalog"
  as defined herein.
- <u>Back Ordered Products</u>: If product is not expected to ship within 7 business days, customer is to be notified within 24 hours of order receipt and appropriate action taken based on customer request.

## TIPS Vendor Agreement Signature Form

RFP 171002 Books and Library and Educational Materials

Company Name				
Address				
City	StateZip			
Phone	Fax			
Email of Authorized Representative				
Name of Authorized Representative				
Title				
Signature of Authorized Representative Food				
Date				
TIPS Authorized Representative Name Mere	dith Barton			
Title Vice-President of Operat				
TIPS Authorized Representative Signature Meredith Barton				
Approved by ESC Region 8 <u>Aavid Wayne</u> Fitts				
Date 12/15/17				

## The Interlocal Purchasing System (TIPS Cooperative) Supplier Response

Bid Information		Contact Info	ormation	Ship to Information
Bid Creator  Email Phone Fax  Bid Number Title	Rick Powell General Counsel/Procurement Compliance Officer rick.powell@tips-usa.com (903) 575-2689  171002 Addendum 2 Books and Library and	Address	Region VIII Education Service Center 4845 US Highway 271 North Pittsburg, TX 75686 Kristie Collins, Contracts Compliance Specialist	Address  Contact  Department Building  Floor/Room
Bid Type RFP Issue Date 10/5/2017 08:01 A	Educational Materials RFP 10/5/2017 08:01 AM (CT) 11/17/2017 03:00:00 PM (CT)	erials Departmen Building AM (CT) 0:00 PM (CT) Floor/Roon		Telephone Fax Email
Supplier Inforn				
Company Address  Contact Department Building Floor/Room Telephone Fax Email Submitted Total  By submitting y	myOn, LLC 6625 West 78th Street Suite 220 Bloomington, MN 55439  (888) 728-1266  11/1/2017 01:28:53 PM (CT) \$0.00  your response, you certify that yo	u are authori	zed to represent and bind	your company.
Signature Eric	ca Newman		Email contra	icts@myon.com
Supplier Notes				
Bid Notes				
Bid Activities				
Bid Messages				

Date		Subject	Message	
10/30	0/17	Anticipated Schedule of Award or Related Events	The Anticipated Schedule of Award or Related Events addendum refle is hereby corrected to change from January xx, 2017 to 2018.	cted a January 2017 award date and
	attribu se rev	ites view the following and respond who	ere necessary	
#	Nam	e	Note	Response
1	Yes	- No	Disadvantaged/Minority/Women Business Enterprise - D/M/WBE (Required by some participating governmental entities) Vendor certifies that their firm is a D/M/WBE? Vendor must upload proof of certification to the "Response Attachments" D/M/WBE CERTIFICATES section.	No
2	Yes -	- No	Historically Underutilized Business - HUB (Required by some participating governmental entities) Vendor certifies that their firm is a HUB as defined by the State of Texas at https://comptroller.texas.gov/purchasing/vendor/hub/or in a HUBZone as defined by the US Small Business Administration at https://www.sba.gov/offices/headquarters/ohp Proof of one or both may be submitted. Vendor must upload proof of certification to the "Response Attachments" HUB CERTIFICATES section.	No
3	Yes	- No	The Vendor can provide services and/or products to all 50 US States?	Yes
4	State	es Served:	If answer is NO to question #3, please list which states can be served. (Example: AR, OK, TX)	
5	Com	pany and/or Product Description:	This information will appear on the TIPS website in the company profile section, if awarded a TIPS contract. (Limit 750 characters.)	myON is an award winning personalized literacy environment that incorporates a state-of-the-art learning platform, enhanced digital reading content, daily news articles written for students, the Lexile Framework for reading, cutting-edge literacy tools, and embedded metrics to monitor activity and growth. Robust professional development ensures that educators have the support needed to effectively implement myON. Together, these components power a Literacy Ecosystem built upon five pillars: Personalization, Unparalleled Content, Unlimited Access, Collaboration and Success.
6	Prim	ary Contact Name	Primary Contact Name	Erica Newman
7	Prim	ary Contact Title	Primary Contact Title	Contracts Administrator
8	Prim	ary Contact Email	Primary Contact Email	contracts@myon.com
9	Prim	ary Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	8008643899
10	Prim	ary Contact Fax	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	8883207496
11	Prim	ary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	

12	Secondary Contact Name	Secondary Contact Name	Heather Anderson
13	Secondary Contact Title	Secondary Contact Title	Account Representative
14	Secondary Contact Email	Secondary Contact Email	sales@myon.com
15	Secondary Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	8008643899
16	Secondary Contact Fax	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	8883207496
17	Secondary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	
18	Admin Fee Contact Name	Admin Fee Contact Name. This person is responsible for paying the admin fee to TIPS.	Therese Suel
19	Admin Fee Contact Email	Admin Fee Contact Email	ap@myon.com
20	Admin Fee Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	8008643899
21	Purchase Order Contact Name	Purchase Order Contact Name. This person is responsible for receiving Purchase Orders from TIPS.	Erin Berle
22	Purchase Order Contact Email	Purchase Order Contact Email	orders@myon.com
23	Purchase Order Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	8008643899
24	Company Website	Company Website (Format - www.company.com)	www.myon.com
25	Federal ID Number:	Federal ID Number also known as the Employer Identification Number. (Format - 12-3456789)	81-5004326
26	Primary Address	Primary Address	6625 W 78th St, Suite 220
27	Primary Address City	Primary Address City	Bloomington
28	Primary Address State	Primary Address State (2 Digit Abbreviation)	MN
29	Primary Address Zip	Primary Address Zip	55439
30	Search Words:	Please list search words to be posted in the TIPS database about your company that TIPS website users might search. Words may be product names, manufacturers, or other words associated with the category of award. YOU MAY NOT LIST NON-CATEGORY ITEMS. (Limit 500 words) (Format: product, paper, construction, manufacturer name, etc.)	book, ebook, instructional, professional development
31	Yes - No	Most of our members receive Federal Government grants and they make up a significant portion of their budgets. The members need to know if your company is willing to sell to them when they spend federal budget funds on their purchase. There are attributes that follow that are provisions from the federal regulations in 2 CFR part 200. Your answers will determine if your award will be designated as Federal or Education Department General Administrative Regulations (EDGAR)compliant. Is it your intent to be able to sell to our members regardless of the fund source, whether it be local, state or federal?	Yes

32	Yes - No	Certification of Residency (Required by the State of Texas) The vendor's ultimate parent company or majority owner:	No
		(A) has its principal place of business in Texas;	
		OR	
		(B) employs at least 500 persons in Texas?	
33	Company Residence (City)	Vendor's principal place of business is in the city of?	Bloomington
34	Company Residence (State)	Vendor's principal place of business is in the state of?	MN
35	Felony Conviction Notice:	(Required by the State of Texas) My firm is, as outlined on PAGE 5 in the Instructions to Bidders document: (Questions 36 - 37) Statutory citation covering notification of criminal history of contractor is found in the Texas Education Code #44.034. Following is an example of a felony conviction notice: State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into a contract with a school district or ESC 8/TIPS must give advance notice to the district or ESC 8/TIPS if the person or an owner or operator of the business entity has been convicted of a felony.  The notice must include a general description of the conduct resulting in the conviction of a felony."  Subsection (b) states "a school district may terminate a contract with a person or business entity fithe district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."	(No Response Required)
36	Yes - No	A publicly held corporation; therefore, this reporting requirement is not applicable?	No
37	Yes - No	Is owned or operated by individual(s) who has/have been convicted of a felony?	No
38	If your firm is owned or operated by the following individual(s) who has/have been convicted of a felony:	Please provide details of the conviction. This is not necessarily a disqualifying factor and the details of the conviction determines the eligibility. Providing false or misleading information about the conviction is illegal.	
39	Pricing Information:	Pricing information section. (Questions 39 - 43)	(No Response Required)
40	Discount Offered	What is the MINIMUM percentage discount off of any item or service you offer to TIPS Members that is in your regular catalog (as defined in the RFP document), website, store or shelf pricing? This is a ceiling on your pricing and not a floor because, in order to be more competitive in the individual circumstance, you may offer a larger discount depending on the items or services purchased and the quantity at time of sale. Must answer with a number between 0% and 100%.	5%

41	TIPS administration fee	By submitting a proposal, I agree that all pricing submitted to TIPS shall include the participation fee, as designated in the solicitation or as otherwise agreed in writing and shall be remitted to TIPS by the Vendor as agreed in the Vendor agreement. I agree that the fee shall not and will not be added by the vendor as a separate line item on a TIPS member invoice, quote, proposal or any other written communications with the TIPS member.	(No Response Required)
42	Yes - No	Vendor agrees to remit to TIPS the required administration fee? TIPS/ESC Region 8 is required by Texas Government Code § 791 to be compensated for its work and thus, failure to agree shall render your response void and it will not be considered.	Yes
43	Yes - No	Do you offer additional discounts to TIPS members for large order quantities or large scope of work?	Yes
44	Start Time	Average start time after receipt of customer order is working days?	10
45	Years Experience	Company years experience in this category?	6
46	Resellers:	Does the vendor have resellers that it will name under this contract? Resellers are defined as other companies that sell your products under an agreement with you, the awarded vendor of TIPS.  EXAMPLE: Walmart is a reseller of Samsung Electronics. If Samsung were a TIPS awarded vendor, then Samsung would list Walmart as a reseller.  (If applicable, vendor should download the Reseller/Dealers spreadsheet from the Attachments section, fill out the form and submit the document in the "Response Attachments" RESELLERS section.	No
47	Prices are guaranteed for?	Vendor agrees to honor the pricing discount off regular catalog (as defined in the RFP document), website, store or shelf pricing for the term of the award?	YES
48	Right of Refusal	Does the proposing vendor wish to reserve the right not to perform under the awarded agreement with a TIPS member at vendor's discretion?	Yes
49	NON-COLLUSIVE BIDDING CERTIFICATE	By submission of this bid or proposal, the Bidder certifies that:  1) This bid or proposal has been independently arrived at without collusion with any other Bidder or with any Competitor; 2) This bid or proposal has not been knowingly disclosed and will not be knowingly disclosed, prior to the opening of bids, or proposals for this project, to any other Bidder, Competitor or potential competitor: 3) No attempt has been or will be made to induce any other person, partnership or corporation to submit or not to submit a bid or proposal; 4) The person signing this bid or proposal certifies that he has fully informed himself regarding the accuracy of the statements contained in this certification, and under the penalties being applicable to the Bidder as well as to the person signing in its behalf. Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered.	(No Response Required)

Texas HB 89- Texas Government code §2270 compliance

Texas 2017 House Bill 89 has been signed into law by the governor and as of September 1, 2017 will become law codified as Texas Government Code § 2270 and 808 et seq.

The relevant section addressed by this form reads as follows:

Texas Government Code Sec. 2270.002. PROVISION REQUIRED IN CONTRACT. A governmental entity may not enter into a contract with a company for goods or services unless the contract contains a written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel during the term of the contract.

I verify by my "YES" response to this attribute that, as a company submitting a proposal to this solicitation, that I am authorized to respond for the company and affirm that the company (1) does not boycott Israel; and (2) will not boycott Israel during the term of this contract, or any contract with the above-named Texas governmental entity in the future. I further affirm that if our company's position on this issue is reversed and this affirmation is no longer valid, that TIPS will be notified in writing by email to TIPS@TIPS-USA.com within one (1) business day and we understand that our company's failure to affirm and comply with the requirements of Texas Government Code 2270 et seq. shall result in a "no award" determination by TIPS and if a contract exists with TIPS, be grounds for immediate contract termination without penalty to TIPS and Education Service Center Region 8. FAILURE TO RESPOND "YES" WILL RESULT IN NO CONSIDERATION OF YOUR PROPOSAL. I swear and affirm that the above is true and correct by a "YES" response.

51 CONFLICT OF INTEREST QUESTIONNAIRE -FORM CIQ If you have a conflict of interest as described in this form or the Local Government Code Chapter 176, cited therein-you are required to complete and file with TIPS, Richard Powell, 4845 US Highway 271 North, Pittsburg, Texas 75686

You may find the Blank CIQ form on our website at:

Copy and Paste the following link into a new browser or tab:

https://www.tips-usa.com/assets/documents/docs/CIQ.pdf

Do you have any conflicts under this statutory requirement?

52 Filing of Form CIQ

If yes (above), have you filed a form CIQ as directed here?

53 Regulatory Standing

I certify to TIPS for the proposal attached that my company is in good standing with all governmental agencies Federal or state that regulate any part of our business operations. If not, please explain in the next attribute question.

Yes

54 Regulatory Standing

Regulatory Standing explanation of no answer on previous question.

By submission of this bid or proposal, the Bidder certifies that:

(No Response Required)

- I affirm under penalty of perjury of the laws of the State of Texas that:
- (1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
- (2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
- (3) In connection with this bid, neither I nor any representative of the Company has violated any federal

antitrust law;

(4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Instructions for Certification:

- By agreeing to the Attribute question #56, the vendor and prospective lower tier participant is providing the certification set out herein in accordance with these instructions.
- 2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and / or debarment.
- 3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- 4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participants," "person," "primary covered transaction," "principal," "proposal" and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
- 5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
- 6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion-Lower Tier Covered Transaction" without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
- 7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.
- 8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- 9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible or voluntarily excluded from participation in this transaction, in addition to other remedies available to the federal government, the department or agency with which this

57 Suspension or Debarment Certification

Debarment and Suspension (Executive Orders 12549 and Yes 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive

Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

By submitting this offer and certifying this section, this bidder:

Certifies that no suspension or debarment is in place, which would preclude receiving a federally funded contract as described above.

Non-Discrimination Statement and Certification

In accordance with Federal civil rights law, all U.S. Departments, including the U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident.

Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotape, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English.

To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at How to File a Program Discrimination Complaint and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3)

email: program.intake@usda.gov.

(Title VI of the Education Amendments of 1972; Section 504 of the Rehabilitation Act of 1973; the Age Discrimination Act of 1975; Title 7 CFR Parts 15, 15a, and 15b; the Americans with Disabilities Act; and FNS Instruction 113-1, Civil Rights Compliance and Enforcement – Nutrition Programs and Activities) All U.S. Departments, including the USDA are equal opportunity provider, employer, and lender.

Not a negotiable term. Failure to agree will render your

proposal non-responsive and it will not be considered. I certify that in the performance of a contract with TIPS or its members, that our company will conform to the foregoing anti-discrimination statement and comply with the cited and all other applicable laws and regulations.

59 2 CFR PART 200 Contract Provisions Explanation Required Federal contract provisions of Federal Regulations for Contracts for contracts with ESC Region 8 and TIPS Members:

The following provisions are required to be in place and agreed if the procurement is funded in any part with federal funds.

The ESC Region 8 and TIPS Members are the subgrantee or Subrecipient by definition. Most of the provisions are located in 2 CFR PART 200 - Appendix II to Part 200—Contract Provisions for Non-Federal Entity Contracts Under Federal Awards at 2 CFR PART 200. Others are included within 2 CFR part 200 et al. In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain

60 2 CFR PART 200 Contracts

2 CFR PART 200 Termination

provisions covering the following, as applicable.

Contracts for more than the simplified acquisition threshold Yes currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.

Notice: Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves all rights and privileges under the applicable laws and regulations with

contract by either party.

Does vendor agree?

Termination for cause and for convenience by the grantee Yes or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves the right to terminate any agreement in excess

respect to this procurement in the event of breach of

of \$10,000 resulting from this procurement process for cause after giving the vendor an appropriate opportunity and up to 30 days, to cure the causal breach of terms and conditions. ESC Region 8 and

TIPS Members reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for convenience with 30 days notice in writing to the awarded vendor. The vendor would be compensated for work performed and goods procured as of the termination date if for convenience of the ESC Region 8 and TIPS Members. Any award under this procurement process is not exclusive and the ESC Region 8 and TIPS reserves the right to purchase goods and services from other vendors when it is in the best interest of the ESC Region 8 and TIPS. Does vendor agree?

(No Response Required)

Yes

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Pursuant to the Clean Air Act, et al above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires that the proposer certify that during the term of an award by the ESC Region 8 and TIPS Members resulting from this procurement process the vendor agrees to comply with all of the above regulations, including all of the terms listed and referenced therein. Does vendor agree?

63 2 CFR PART 200 Byrd Anti-Lobbying Amendment

Byrd Anti-Lobbying Amendment (31 U.S.C. Yes 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award. Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that during the term and during the life of any contract with ESC Region 8 and TIPS Members resulting from this procurement process the vendor certifies to the terms included or referenced herein. Does vendor agree?

2 CFR PART 200 Federal Rule

Compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15). (Contracts, subcontracts, and subgrants of amounts in excess of \$100,000)

Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that in performance of the contracts, subcontracts, and subgrants of amounts in excess of \$100,000, the vendor will be in compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15).

Does vendor certify that it is in compliance with the Clean Air Act?

A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain

Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the

purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Does vendor certify that it is in compliance with the Solid Waste Disposal Act as described above?

Waste Disposal Act as described above?

The ESC Region 8 and TIPS is a Texas Political Subdivision and a local governmental entity; therefore, is prohibited from

indemnifying third parties pursuant to the Texas Constitution (Article 3, Section 52) except as specifically provided by law or as

ordered by a court of competent jurisdiction. A provision in a contract to indemnify or hold a party harmless is a promise to pay for

any expenses the indemnified party incurs, if a specified event occurs, such as breaching the terms of the contract or negligently

performing duties under the contract. Article III, Section 49 of the Texas Constitution states that "no debt shall be created by or on

behalf of the State ... " The Attorney General has counseled that a contractually imposed obligation of indemnity creates a "debt" in

the constitutional sense. Tex. Att'y Gen. Op. No. MW-475 (1982). Contract clauses which require the System or institutions to

indemnify must be deleted or qualified with "to the extent permitted by the Constitution and Laws of the State of Texas." Liquidated

damages, attorney's fees, waiver of vendor's liability, and waiver of statutes of limitations clauses should also be deleted or qualified

with "to the extent permitted by the Constitution and laws of State of Texas."

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree

to these terms?

66 Indemnification

67 Remedies

The parties shall be entitled to exercise any right or remedy available to it either at law or in equity, subject to the choice of law, venue

and service of process clauses limitations agreed herein. Nothing in this agreement shall commit the TIPS to an arbitration resolution

of any disagreement under any circumstances. Any Claim arising out of or related to the Contract, except for those specifically waived

under the terms of the Contract, may, after denial of the Board of Directors, be subject to mediation at the request of either party. Any

issues not resolved hereunder must be referred to non-binding mediation to be conducted by a mutually agreed upon mediator as a

prerequisite to the filing of any lawsuit over such issue(s). The parties shall share the mediator's fee and any associated filing fee

equally. Mediation shall be held in Camp or Titus County, Texas. Agreements reached in mediation shall be reduced to writing, and

will be subject to the approval by the District's Board of Directors, signed by the Parties if approved by the Board of Directors, and, if

signed, shall thereafter be enforceable as provided by the laws of the State of Texas.

Do you agree to these terms?

68 Remedies Explanation of No Answer

69 Choice of Law

This agreement and any addenda or other additions and all contracts or awards resulting from this procurement process, however described, shall be governed by, construed and enforced in accordance with the laws of the State of Texas, regardless of any conflict of laws principles.

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

70 Jurisdiction and Service of Process

Any Proceeding arising out of or relating to this procurement process or any contract issued by TIPS resulting from or any

contemplated transaction shall be brought in a court of competent jurisdiction in Camp County, Texas and each of the parties

irrevocably submits to the exclusive jurisdiction of said court in any such proceeding, waives any objection it may now or hereafter

have to venue or to convenience of forum, agrees that all claims in respect of the Proceeding shall be heard and determined only in

any such court, and agrees not to bring any proceeding arising out of or relating to this procurement process or any contract resulting

from or any contemplated transaction in any other court. The parties agree that either or both of them may file a copy of this paragraph

with any court as written evidence of the knowing, voluntary and freely bargained for agreement between the parties irrevocably to

waive any objections to venue or to convenience of forum. Process in any Proceeding referred to in the first sentence of this Section

may be served on any party anywhere in the world. Venue clauses in contracts with TIPS members may be determined by the parties.

Yes, I Agree

Yes

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

71 Alternative Dispute Resolution

Prior to filing of litigation, the parties may select non-binding mediation as a method of conflict resolution for issues arising out of or relating to this procurement process or any contract resulting from or any contemplated transaction. The parties agree that if nonbinding

mediation is chosen as a resolution process, the parties must agree to the chosen mediator(s) and that all mediation venue shall be at a location in Camp or Titus, County, Texas agreed by the parties. The parties agree to share equally the cost of the mediation process and venue

cost.

Do you agree to these terms?

Do you agree to these terms?

72 Alternative Dispute Resolution Explanation of No Answer

73 Infringement(s)

The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved. Do you agree to these terms?

Yes, I Agree

Yes, I Agree

Yes, I Agree

74 Infringement(s) Explanation of No Answer

75 Acts or Omissions

The successful vendor will be expected to indemnify and hold harmless the TIPS, its officers, employees, agents, representatives, contractors, assignees and designees from and against any and all liability, actions, claims, demands or suits, and all related costs, attorney's fees and expenses arising out of, or resulting from any acts or omissions of the vendor or its agents, employees, subcontractors, or suppliers in the execution or performance of any agreements ultimately made by TIPS and the vendor.

76 Acts or Omissions Explanation of No Answer

77 Contract Governance

Any contract made or entered into by the TIPS is subject to and is to be governed by Section 271.151 et seq, Tex Loc Gov't Code. Otherwise, TIPS does not waive its governmental immunities from suit or liability except to the extent expressly waived by other applicable laws in clear and unambiguous language.

Payment Terms:

Yes

TIPS or TIPS members shall not be liable for interest or late payment fees on past due balances at a rate higher than permitted by the laws or regulations of the jurisdiction of the TIPS Member.

#### Funding Out Clause:

Vendor agrees to abide by the laws and regulations, including Texas Local Government Code § 271.903, or any statutory or regulatory limitations of the jurisdiction of any TIPS Member which governs contracts entered into by the Vendor and TIPS or a TIPS Member that requires all contracts approved by TIPS or a TIPS Member are subject to the budgeting and appropriation of currently available funds by the entity or its governing body.

See statute(s) for specifics or consult your legal counsel. Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

79 Insurance and Fingerprint Requirements Information

#### Insurance

If applicable and your staff will be on TIPS member premises for delivery, training or installation etc. and/or with an automobile, you must carry automobile insurance as required by law. You may be asked to provide proof of insurance.

Fingerprint

It is possible that a vendor may be subject to Chapter 22 of the Texas Education Code. The Texas Education Code, Chapter 22, Section 22.0834. Statutory language may be found at: http://www.statutes.legis.state.tx.us/
If the vendor has staff that meet both of these criterion:
(1) will have continuing duties related to the contracted services; and

(2) has or will have direct contact with students Then you have "covered" employees for purposes of completing the attached form.

TIPS recommends all vendors consult their legal counsel for guidance in compliance with this law. If you have questions on how to comply, see below. If you have questions on compliance with this code section, contact the Texas Department of Public Safety Non-Criminal Justice Unit, Access and Dissemination Bureau, FAST-FACT at

NCJU@txdps.state.tx.us and you should send an email identifying you as a contractor to a Texas Independent School District or ESC Region 8 and TIPS. Texas DPS phone number is (512) 424-2474.

See form in the next attribute to complete entitled: Texas Education Code Chapter 22 Contractor Certification for Contractor Employees

(No Response Required)

Introduction: Texas Education Code Chapter 22 requires entities that contract with school districts to provide services to obtain criminal history record information regarding covered employees. Contractors must certify to the district that they have complied. Covered employees with disqualifying criminal histories are prohibited from serving at a school district.

Definitions: Covered employees: Employees of a contractor or subcontractor who have or will have continuing duties related to the service to be performed at the District and have or will have direct contact with students. The District will be the final arbiter of what constitutes direct contact with students. Disqualifying criminal history: Any conviction or other criminal history information designated by the District, or one of the following offenses, if at the time of the offense, the victim was under 18 or enrolled in a public school:

(a) a felony offense under Title 5, Texas Penal Code; (b) an offense for which a defendant is required to register as a sex offender under Chapter 62, Texas Code of Criminal Procedure; or (c) an equivalent offense under federal law or the laws of another state.

I certify that:

NONE (Section A) of the employees of Contractor and any subcontractors are covered employees, as defined above. If this box is checked, I further certify that Contractor has taken precautions or imposed conditions to ensure that the employees of Contractor and any subcontractor will not become covered employees. Contractor will maintain these precautions or conditions throughout the time the contracted services are provided.

OR

SOME (Section B) or all of the employees of Contractor and any subcontractor are covered employees. If this box is checked, I further certify that:

- (1) Contractor has obtained all required criminal history record information regarding its covered employees. None of the covered employees has a disqualifying criminal history.
- (2) If Contractor receives information that a covered employee subsequently has a reported criminal history, Contractor will immediately remove the covered employee from contract duties and notify the District in writing within 3 business days.
- (3) Upon request, Contractor will provide the District with the name and any other requested information of covered employees so that the District may obtain criminal history record information on the covered employees.
- (4) If the District objects to the assignment of a covered employee on the basis of the covered employee's criminal history record information, Contractor agrees to discontinue using that covered employee to provide services at the District.

Noncompliance or misrepresentation regarding this certification may be grounds for contract termination.

Does the vendor agree with the General Conditions

Standard Terms and Conditions or Item Specifications listed in this proposal invitation?

Yes

None

81 Solicitation Deviation/Compliance

82 Solicitation Exceptions/Deviations Explanation

If the bidder intends to deviate from the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation, all such deviations must be listed on this attribute, with complete and detailed conditions and information included or attached.

TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any bid based upon any deviations indicated below or in any attachments or inclusions.

In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Standard Terms and Conditions, Item Specifications, and all other information contained in this Solicitation.

83 Agreement Deviation/Compliance

Does the vendor agree with the language in the Vendor Agreement?

Yes

84 Agreement Exceptions/Deviations Explanation

If the proposing Vendor desires to deviate form the Vendor Agreement language, all such deviations must be listed on this attribute, with complete and detailed conditions and information included. TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any proposal based upon any deviations indicated below. In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Vendor Agreement.

85 Texas Business and Commerce Code § 272 Requirements as of 9-1-2017

SB 807 prohibits construction contracts to have provisions requiring the contract to be subject to the laws of another state, to be required to litigate the contract in another state, or to require arbitration in another state. A contract with such provisions is voidable. Under this new statute, a "construction contract" includes contracts, subcontracts, or agreements with (among others) architects, engineers, contractors, construction managers, equipment lessors, or materials suppliers. "Construction contracts" are for the design, construction, alteration, renovation, remodeling, or repair of any building or improvement to real property, or for furnishing materials or equipment for the project. The term also includes moving, demolition, or excavation. BY RESPONDING TO THIS SOLICITATION. AND WHEN APPLICABLE, THE PROPOSER AGREES TO COMPLY WITH THE TEXAS BUSINESS AND COMMERCE CODE § 272 WHEN EXECUTING CONTRACTS WITH TIPS MEMBERS THAT ARE TEXAS GOVERNMENT ENTITIES.

(No Response Required)

Line Items		
	Response Total:	\$0.00

REFERENCES
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Please provide three (3) references, preferably from school districts or other governmental entities who have used your services within the last three years. Additional references may be required. <u>DO NOT INCLUDE TIPS EMPLOYEES AS A REFERENCE.</u>

You may provide more than three (3) references.

Entity Name	Contact Person	Email	Phone
Houston ISD	Cindy Puryear, Director of Elementary	Lit cpuryear@houstonisd.org	713-556-0623
Manor ISD	Dr. Royce Avery, Superintendent	Royce.avery@manorisd.net	512-278-4000
Austin ISD	Dr. Lisa Goodnow, K-12 Curriculum Dir	rect Lisa.goodnow@austinisd.org	512-414-4723

#### **Certification Regarding Lobbying**

Applicable to Grants, Subgrants, Cooperative Agreements, and Contracts Exceeding \$100,000 in Federal Funds.

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

- (1) No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "disclosure Form to Report Lobbying," in accordance with its instructions.

	e of this certification be included in the award documents for ral funds at all appropriate tiers and that all subrecipients shall
Name/Address of Organization	
Name/Title of Submitting Official	
ticajum	
Signature	Date

#### FELONY CONVICTION NOTICE

#### FOR RESPONSE TO TIPS SOLICITATION

Official: Erica Newman

Statutory citation covering notification of criminal history of contractor is found in the Texas Education Code #44.034. Following is an example of a felony conviction notice:

State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator of the business entity has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony." Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

#### THIS NOTICE IS NOT REQUIRED OF A PUBLICLY-HELD CORPORATION

## Complete only one of the three below: A <u>or</u> B <u>or</u> C.

I, the undersigned agent for the firm named below, certify that the information concerning notification of felony convictions has been reviewed by me and the following information furnished is true to the best of my knowledge.

Print Authorized Company Official's Name
<b>A.</b> My firm is a publicly held corporation; therefore, this reporting requirement is not applicable.
Signature of Authorized Company Official:
OR
<b>B.</b> My firm is not owned nor operated by anyone who has been convicted of a felony:
Signature of Authorized Company Official:
OR
<b>C.</b> My firm is owned or operated by the following individual(s) who has/have been convicted of a felony:
Name of Felon(s):
Details of Conviction(s): You may attach anther sheet Signature of Authorized Company Official:

## 171002 Books and Library and Educational Materials

## CERTIFICATION BY CORPORATE OFFERER

## IF OFFERER IS A CORPORATION,

THE FOLLOWING CERTIFICATE SHOULD BE EXECUTED AND INCLUDED AS PART OF PROPOSAL FORM/PROPOSAL FORM.

OFFERER:	
(Name of Corpora	ation)
I,	certify that I am the Secretary of the Corporation
(Name of Corporate Secretary)	
named as OFFERER herein above; that	
(Name of person who completed proposal docu	iment)
who signed the foregoing proposal on behalf of acting as	f the corporation offerer is the authorized person that is
(Title/Position of person signing proposal/offer of the said Corporation; that said proposal/offer authority of its governing body, and is within the	er was duly signed for and in behalf of said corporation by
CORPORATE SEAL if available	
FICO-JUM-SIGNATURE	
DATE	

# <u>Federal Requirements for Procurement and Contracting with small and minority</u> businesses, women's business enterprises, and labor surplus area firms.

The Education Service Center Region 8 and TIPS Members anticipate possibly using federal funds for procurement under this potential award and is required to obtain the following compliance assurance.

1. Will you be subcontracting any of your work under this award if you are successful? (Circle one)

**YES or NO** 

2. If yes, do you agree to comply with the following federal requirements? (Circle one)

**YES or NO** 

- 2 CFR §200.321 Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.
- (a) The non-Federal entity must take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.
- (b) Affirmative steps must include:
- (1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists:
- (2) Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
- (3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
- (4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
- (5) Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce; and
- (6) Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs
- (1) through (5) of this section.

Company Name	
Print name of authorized representative	2
Signature of authorized representative_	Ficafill
Date	

## **Texas Government Code 2270 Verification Form**

Texas 2017 House Bill 89 has been signed into law by the governor and as of September 1, 2017 will become law codified as Texas Government Code § 2270 and 808 et seq.

The relevant section addressed by this form reads as follows:

Texas Government Code Sec. 2270.002. PROVISION REQUIRED IN CONTRACT. A governmental entity may not enter into a contract with a company for goods or services unless the contract contains a written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel during the term of the contract.		
I, <u>Erica Newman</u>	as an authorized representative of	
myON, LLC Insert Name of Company	, a contractor/vendor	
engaged by		
ESC Region 8/The Interlocal Purchasing System (T 4845 Highway 271 North Pittsburg,TX,75686	TIPS)	
verify by this writing that the above-named company affirms that it (1) does not boycott Israel; and (2) will not boycott Israel during the term of this contract, or any contract with the above-named Texas governmental entity in the future. I further affirm that if our company's position on this issue is reversed and this affirmation is no longer valid, that the above-named Texas governmental entity will be notified in writing within one (1) business day and we understand that our company's failure to affirm and comply with the requirements of Texas Government Code 2270 et seq. shall be grounds for immediate contract termination without penalty to the above-named Texas governmental entity.		
AND		
our company is not listed on and we do not do business w Texas Comptroller of Public Accounts list of Designated l Texas Gov't Code 2270.0153 found at https://comptroller. terrorist.pdf	Foreign Terrorists Organizations per	
I swear and affirm that the above is true and correct.		
Ficagina	11/1/17	
Signature of Named Authorized Company Representative	Date	

#### FAILURE TO PROPERLY COMPLETE THIS FORM AND SUBMIT WITH YOUR RESPONSE MAY RESULT

### IN A WAIVER OF YOUR RIGHTS UNDER THE LAW TO MAINTAIN CONFIDENTIALITY TREATMENT OF SUBMITTED MATERIALS.

CONFIDENTIAL INFORMATION SUBMITTED IN RESPONSE TO COMPETITIVE PROCUREMENT REQUESTS OF EDUCATION SERVICE CENTER REGION 8 AND TIPS IS GOVERNED BY TEXAS GOVERNMENT CODE, CHAPTER 552

If you consider any portion of your proposal to be confidential information and not subject to public disclosure pursuant to Chapter 552 Tex Gov't Code or other law(s), you must make a copy of all claimed confidential materials within your proposal and put this COMPLETED form as a cover sheet to said materials then scan, name "CONFIDENTIAL" and upload with your proposal submission. (You must include the confidential information in the submitted proposal as well, the copy uploaded is to indicate which material in your proposal, if any, you deem confidential in the event the District receives a Public Information Request.) Education Service Center Region 8 and TIPS will follow procedures of controlling statute(s) regarding any claim of confidentiality and shall not be liable for any release of information required by law. Pricing of solicited product or service may be deemed as public information under Chapter 552 Tex Gov't Code. The Office of Texas Attorney General shall make the final determination whether the information held by Education Service Center Region 8 and TIPS is confidential and exempt from public disclosure.

I DO NOT desire to expressly waive any claim of confidentiality as to any and all information contained within our response to the competitive procurement process (e.g. RFP, CSP, Bid, RFQ, etc.) by completing the following and submitting this sheet with our response to Education Service Center Region 8 and TIPS. The attached contains material from our proposal that I classify and deem confidential under Texas Gov't Code Sec. 552 or other law(s) and I invoke my statutory rights to confidential treatment of the enclosed materials: Name of company claiming confidential status of material Printed Name, Title, and Signature of authorized company officer claiming confidential status of material State ZIP Address City ATTACHED ARE COPIES OF \_\_\_\_\_ PAGES OF CONFIDENTIAL MATERIAL FROM OUR PROPOSAL Express Waiver: I desire to expressly waive any claim of confidentiality as to any and all information contained within our response to the competitive procurement process (e.g. RFP, CSP, Bid, RFQ, etc.) by completing the following and submitting this sheet with our response to Education Service Center Region 8 and TIPS. Name of company expressly waiving confidential status of material Printed Name, Title, and Signature of authorized company officer expressly waiving confidential status of material Address City State ZIP Phone





#### **Dear Education Leader,**

myON is designed to provide a **student-centered**, **personalized literacy environment** that offers unlimited access to thousands of enhanced digital books, dynamically matched to each individual learner's interests and Lexile®\* reading level, along with a suite of literacy tools that foster engagement and achievement.

Our **research-based approach** confirms that children learn best when they can exercise choice with the appropriate guidance, monitor their own progress and take ownership of their learning. We also know that **parents and families** play an important role as their child's first teachers and coaches—and that they may require assistance, as well.

To support the important work of educators around the world, in meeting their many daily requirements and challenges, we have built a **strong professional development component** into myON with resources and services to bolster the broad cross-section of strategies required for quality teaching and learning.

Understanding that **measurable results and program accountability** are key and require sound metrics, we have constructed an ondemand and transparent system to monitor

Knowing how critically important program sustainability is to any organization, myON has provided several exceptionally **cost-effective** options for all education entities. The average cost of a myON building subscription is less than the cost of purchasing one new hard-copy book for each student.\*\* And your investment in myON goes further. Imagine providing each student with a digital backpack containing thousands of books!

Our team is delighted that **over seven and a half million learners are currently reading with myON**. This number is growing weekly as more schools, districts and communities throughout the U.S. and around the world partner with us to **build a culture of reading**.

Please take a few moments to discover how myON can help meet your literacy goals.

Sincerely,

Todd Brekhus, President, myON

Told Bull

and report reading activity and growth. This data is available to learners as well as to their families, teachers and administrators.

<sup>\*</sup> The scientifically based Lexile® Framework for Reading (www.lexile.com), developed by MetaMetrics, is used to measure both student reading ability and the complexity of text in a book.

<sup>\*\*</sup>According to the School Library Journal, the cost of a single hard cover book was \$19.19 in 2016. (http://www.slj.com/2016/03/research/sljs-average-book-prices-for-2016/)



### THE LITERACY ECOSYSTEM

Our personalized literacy environment incorporates:

- > A state-of-the art learning platform
  - > Enhanced digital reading content
- > Daily news articles written for students
  - > The Lexile® Framework
  - Cutting-edge literacy tools
- > Embedded metrics to monitor activity and growth

Robust professional development ensures that educators have the support needed to effectively implement myON. Together, these components power a literacy ecosystem that is built upon five pillars.



### LEARNING **PERSONALIZED**

Maximizes reading growth

Deepens vocabulary

Provides power of choice

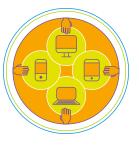


### UNPARALLELED **CONTENT**

**Ever-growing** digital library

Authentic texts, books and news articles

Supports standardsbased instruction



### UNLIMITED **ACCESS**

Available 24/7, year-round

Online and offline

Concurrent, multi-user license



### SUPPORTS COLLABORATION

**Encourages** family involvement

Facilitates educator teamwork

Promotes community engagement



FOSTERS **SUCCESS** 

Learners own their growth

Teachers further personalize instruction

Administrators have program data

myON.com

### MEASURING WHAT

### MATTERS

### Matching Interests. **Engaging Minds.**

Motivated learners read more frequently and for longer periods of time. myON supports increasing reading by providing learners with choice and access to books based on their interests and target reading level.

myON measures reading activity and growth through a transparent process that:

- allows learners, and their families, to monitor their activity and celebrate success
- > provides educators with data to inform instruction
- helps program administrators gauge and manage their school and district progress

All metrics are available at the individual learner level and aggregated by group, class, grade, school and district.

#### Monitoring Usage. Building Enthusiasm.

myON monitors reading activity, including:

- > number of books opened or browsed
- > titles of books readers select
- ) how many books students complete
- > the length of time a learner spends reading

#### Measuring Growth. Nurturing Readers.

myON measures individual reading growth for grades K-12, through:

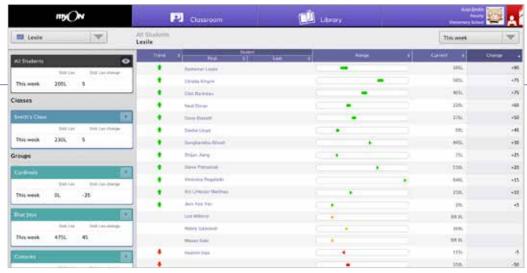
- embedded, online Lexile<sup>®</sup> placement and benchmark assessments, developed by MetaMetrics, that monitor student reading growth
- > optional end-of-book quizzes that test comprehension, vocabulary, inference and interpretation (use myON quizzes or link to your Accelerated Reader™ quizzes)

#### Committed to Good Student Data Practices

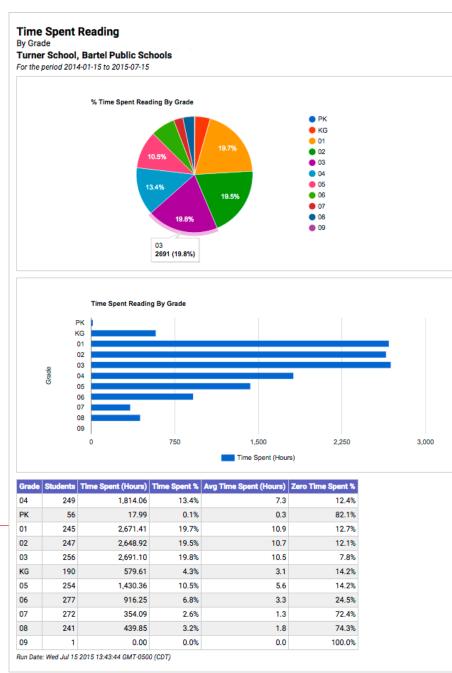
Through membership in the Software and Information Industry Association (SIIA), myON has signed the Student Privacy Pledge which was co-developed by SIIA and the Future of Privacy Forum to safeguard student data privacy. These commitments are intended to detail ongoing industry practices



that meet and go beyond all federal requirements and encourage service providers to more clearly articulate these practices to further ensure confidence in how they handle student data. https://studentprivacypledge.org/privacy-pledge/



Faculty View



#### **Easy-to-Navigate Reports**

myON delivers information in an easy-to-navigate format for learners, educators, administrators and families. This helps educators guide learners to the texts that are best suited to their reading level and interests to boost their engagement in reading and, ultimately, their literacy growth.

Building and District Administrators can generate reports in real time to monitor student activity and growth, as well as to support program management. From their dashboards, they can access data summaries, which are downloadable to CSV for further analysis.

### DELIVERING RESULTS

#### **Community Literacy in Hillsborough County, FL**

Collaboration among community partners in Hillsborough County, home to the eighth largest school district in the U.S., has resulted in an intensive focus on literacy for all children, regardless of whether they attend a public school, a private school, are home-schooled or not yet of school age. Organizations including United Way Suncoast, Children's Board of Hillsborough County, Tampa Housing Authority, Hillsborough County Public Library Cooperative, Head Start/Early Start and Early Learning and Healthy Start coalitions work with county government and the school district to provide locations and opportunities for children and families to read through their signature "Read on myON" initiative.

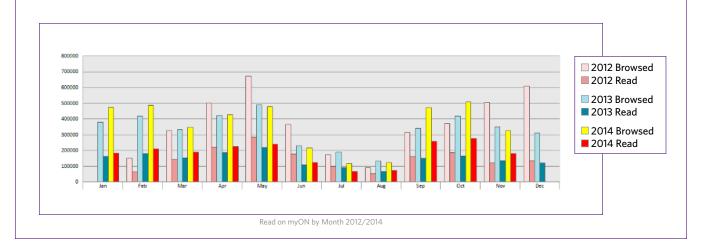


"Reading is the most important skill that we can give to our students. They have

to be able to read to be successful ... and you get better at reading when you read."

#### — MARYELLEN ELIA

Former Superintendent Hillsborough County Public Schools Florida Superintendent of the Year 2015





"Most of the students in my school are English

Language Learners. myON provides an incredible way for them to read stories with audio support, allowing them to hear exactly how the book is supposed to be read."

#### - NATE SWENSON

Middle School Principal American International School of Jeddah, Saudi Arabia

#### **Increased Engagement in Jeddah, Saudi Arabia**

At the American International School of Jeddah in Saudi Arabia, educators are working with students whose first encounter with digital books often occurs within the myON environment. Whether leading a whole class activity using a projector and screen or monitoring individual learner progress on an assignment, the instructional team is observing increased student engagement as reading skills continue to improve. They attribute those gains to the easy-to-use digital format and broad cross-section of topics, formats and genres—along with flexible scaffolds that make these books accessible for even the most reluctant readers.

Over the past two years, the 620 "active students"\* at the school have logged more than 6,000 hours of reading with myON and experienced an average Lexile® gain of 21%.

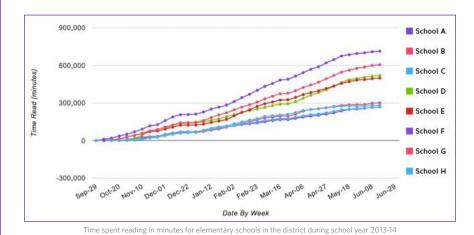
\*Active students are defined as students who have opened and read at least one book.

Schools throughout the U.S. and around the world have implemented myON with students of all ages, reading levels and circumstances—all in pursuit of wide-ranging goals anchored by strong literacy skills.

#### **Success with 1:1 in South Berwyn, IL**

South Berwyn School District 100, located south of Chicago, has created an effective literacy program by combining their 1:1 implementation and myON to increase student engagement and achievement. The integration of technology and reading allows educators to employ research-based approaches and to differentiate instruction. Students, who are required to read independently for 45 minutes each day, have unlimited access to thousands of enhanced digital books wherever they are—and whenever they want to read.

First year results indicate extensive gains, with 75% of students enrolled in the district's 2014 Virtual Summer School Program maintaining or increasing their reading levels.



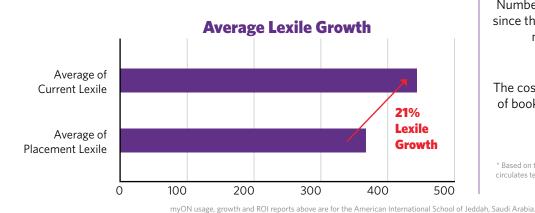


"Many of our students don't have libraries at

home. With myON, we've been able to replace the model of sending home a couple of books at a time each week in a plastic bag with an enormous digital library that provides them with choice and motivates them to read more."

— JEREMY MAJESKI Literacy Director/Principal South Berwyn District 100

USER ACTIVITY (Timeframe: October 25, 2012 - December 12, 2014)			
Total Students	Books Opened	Books Read	Time Reading
620	39,064	23,587	6,027 hours



\* Based on the SLJ's estimate that a school library book

Number of books opened or read since the beginning of the school's myON subscription:

40,992

The cost of buying physical copies of books to equal that amount of reading would be:

\$92,068.03\*

school library book

circulates ten times per year and SLJ's average cost of a

### UNPARALLELED CONTENT

myON provides support for self-directed reading as well as for instructional uses, in and outside the classroom. The thousands of interactive books on the myON platform have been selected to meet a broad range of learner interests and Lexile® reading levels. Every book has been digitized from its print counterpart and includes all content (table of contents, glossaries, background information, etc.) found in the print version.

70%
NON-FICTION
30%
FICTION

With roots in Capstone, the trusted publisher of classroom and library texts for 25 years, myON continues the tradition of providing engaging, safe, relevant and accessible content that has earned the respect of educators nationwide.

All myON subscriptions include a core library containing thousands of titles from Capstone's strong family of imprints — Capstone Press, Stone Arch Books, Compass Point Books, Picture Window Books and Heinemann-Raintree — that together produce award-winning titles for PreK-12 readers.

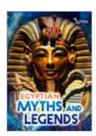
More than 13,000 digital books available

#### **Books from Capstone**

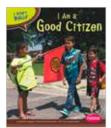
(included in the basic subscription)















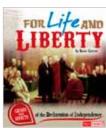






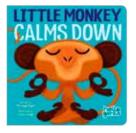
















Subscribers can extend their digital libraries with content from more than 60 premier partner publishers, who collectively contribute thousands of additional fiction and non-fiction titles to the ever-growing myON collection.

#### **Representative Partner Publishers**

(optional add-ons to the basic subscription)





















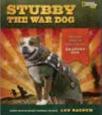






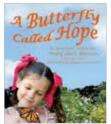


























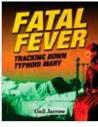
























"The fact that our students are able to read books wherever they are, even without access to the Internet, was a huge factor in our decision to choose myON. It has been extremely rewarding watching them further embrace reading and take ownership of their own academic success."

#### - BRENDA HUSTON

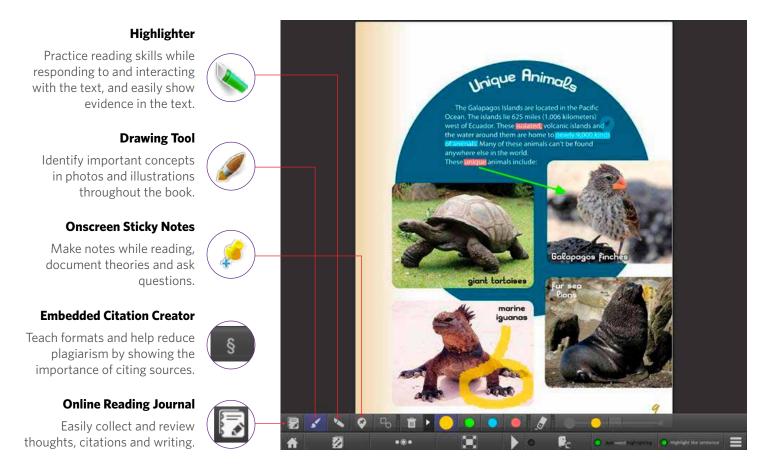
Library/Media Coordinator, McAllen ISD, Texas

For complete listings of titles from Capstone and all Partner Publishers, please scan code or visit:

http://about.myon.com/content/myon-publisher-program



# —— LITERACY TOOLS —— FOR STRONG CONNECTIONS



#### **Tools for Learners**

Because learners have their own copies of any digital book within the myON environment, they are able to interact with these digital books in ways that would not be permitted, or even possible, with shared physical texts or e-book subscriptions.

Newly-released literacy tools support the development of close/active reading and writing skills in learners and provide educators with an opportunity to model, review and evaluate learning activities, all inside the myON environment.

#### **Strategies for Educators**

#### Modeling

Use any of the literacy tools for instructional purposes with individual learners, small-groups and whole classes.

#### **Create and Assign Projects**

Develop book sets, writing assignments using tools like our graphic organizers and customized checklists that correlate with learning objectives.

#### **Review of Learner Activity**

View student activity online, including progress on assigned projects, and quickly identify learners who need assistance, by communicating directly with them, within the myON environment.

All learner and educator work is automatically saved for future reference until it is intentionally deleted.

### RESEARCH-BASED APPROACH

LEXILE

Research is the cornerstone of myON development. Findings from our partners at MetaMetrics,\* creators of the Lexile®
Framework for Reading, and other experts show

that children are more engaged and grow as readers when they read books that match their interests and are in their target Lexile® range.\*\*

The Lexile® Framework, which is based upon more than 20 years of research funded by the National Institute of Child Health and Human Development, measures reading ability and text complexity on the same scale. Lexile® measures are provided for all books in the myON environment.

myON incorporates the Lexile® Framework to provide learners with recommended reading lists that meet their interests and are challenging, but not frustrating. Through embedded Lexile® assessments presented as a natural part of the reading process, myON also seamlessly monitors and projects reading growth.

Lexile® measures are widely used in the U.S. and around the world, and can be translated into any reading scale.

"myON harnesses the power of technology with solid principles of instructional design so that every student can thrive in a personalized learning environment."

 MALBERT SMITH III, Ph.D.
 President and Co-Founder of MetaMetrics, creators of the Lexile® Framework for Reading



\*\* MetaMetrics defines a Lexile range as text that falls within 100L below to 50L above a reader's Lexile measure.

### myON RECOGNITION & AWARDS



District Administration Readers Choice Top 100 Products of 2016



Tech & Learning 34th Annual Award of Excellence



ComputED Gazette 2015 Bessie Awards



eSchool Media Readers' Choice Award 2014-2015

<sup>\* &</sup>quot;The Lexile® Framework and myON™ reader," Eleanor E. Sanford-Moore, Ph.D. Senior Vice President, Research and Development, MetaMetrics®, June 24, 2013 http://thefutureinreading.myon.com/research/white-papers

### **SERVICES FOR EDUCATORS**

Successful implementation requires careful planning, relevant professional development and ongoing support. myON delivers all three.

IMPLEMENTATION PLANNING • This is the first step to ensure that your myON experience meets your specific needs, aligns with your program goals and is responsive to the unique characteristics of your school or district. Round-the-clock access to myON starts with learner and educator account setup.

PROFESSIONAL DEVELOPMENT • Workshops are held onsite or virtually to help integrate myON into existing teaching and learning programs. Options range from sessions focused on curriculum and data analysis to family and community engagement seminars and customized institutes to support current pedagogy, programs and technology trends. A dedicated educator portal for subscribers provides necessary tools and resources for sharing best practices, along with implementation tips, video tutorials and up-to-date information about myON.

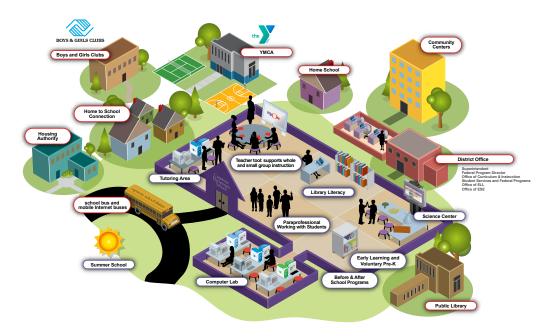
CUSTOMER SUPPORT • Your subscription to myON includes all software updates, technical support, data import/refresh services, and concurrent access to the growing collection of digital titles. Ongoing customer support is available by phone or e-mail.

#### **Popular Workshop Topics**

- > Understanding Complex Text and Choosing "Just Right" Resources
- Differentiating Learning for Diverse Populations
- Making Connections with Families and Communities



### myON SOLUTIONS FOR SUCCESS



myON supports students at all levels, and in multiple environments, as they strive to become successful readers and lifelong learners. Our solutions include the most effective combinations of our award-winning content, measurement tools, educator services and other key components to support your program goals.

#### Features & Services

#### **Standard myON License**

Provides unlimited access to thousands of enhanced digital titles from Capstone, with embedded Lexile® assessments and other metrics that provide real-time data on student activity and growth, literacy tools that foster the acquisition of close/active reading and writing skills, a dedicated portal with educator resources to support effective implementation strategies and ongoing customer support services.

#### **Optional Add-ons**

**Partner Publisher Content** • Choose from over 60 respected partner publisher collections to add to your standard myON subscription.

**Targeted Professional Development** • Select onsite or virtual workshop sessions covering introductory through advanced topics to meet your program needs.

#### **Explore Our Solutions**

- Achieving Reading Readiness(pg. 12-13)
- Succeeding with Standards (pg. 14-15)
- Transitioning to the Digital Classroom (pg. 16-17)
- > Extending the School Day (pg. 18-19)
- Building a Community of Readers (pg. 20-21)

If you don't see a solution that fits your specific needs and goals, our experienced team can work with yours to **create your own customized solution.** 

myON.com



### ACHIEVING READING READINESS

When children fail to read on grade level by the time they complete third grade, they are at risk of falling behind, tuning out and, all too often, dropping out of school. With myON, even the youngest preschooler can set out on a path to reading readiness.



"Our district has put forth a comprehensive plan to engage in early literacy and school readiness. By partnering with myON we have provided every family unlimited access to thousands of enhanced digital books to encourage reading in the home at the earliest of ages."

Dr. Peter Stiepleman
 Superintendent
 Columbia Public Schools, MO

#### myON supports reading readiness for PreK-Grade 3

- > Provides an intuitive digital interface that is engaging and fun to use, and accessible on any webenabled device.
- > Connects children with thousands of "just right" books that appeal to their interests and contain scaffolds, such as read-aloud audio to model fluency and a dictionary to build vocabulary in context. Children are inspired and motivated to keep reading and learning.
- > Unlimited, anytime-anywhere access to a vast digital library means children can read frequently with teachers, family members and caregivers, increasing time spent reading and helping them improve.
- > Reading activity and growth are measured through embedded Lexile® assessments, beginning with K-1, helping educators identify students who may need additional assistance early on.

#### **Professional Development**

#### **Online Resources**

(included in all subscriptions)

Reading readiness resources on the Educator Resources website include developmentally appropriate uses of technology for early readers, introducing non-fiction and K-2 Lexile® benchmarks.

#### Sample Workshop Session

(optional add-on)

Topic: Early Reading in Action

Learning Objectives:

- Consider the needs of early, emergent, transitional, and fluent readers
- Identify key strategies that engage readers based on developmental appropriateness
- Examine recommendations for using technology with early learners

### Suggested Partner Publishers to Extend Your Collection

(optional add-on)

August House: Little Folk

Bellwether Media

Bramble Kids

Cantata Learning

Charlesbridge Publishing

Disney Publishing

Flowerpot Press

Highlights High Five

Houghton Mifflin Harcourt

Jump!

Kindermusik

Little, Brown & Company

Orca Books

Red Lemon Press

Rourke Educational Media

Sourcebooks

Speakaboos

Star Bright Books

Warner Bros. Global Publishing



## SUCCEDING WITH STANDARDS

Regardless of the standards to which your educators must adhere, they need high-quality informational texts to help learners meet—and exceed—those standards, and a reliable method for monitoring student achievement.



Educators can create book sets and projects correlated to instructional goals and standards.

### myON supports standards-based teaching and learning for PreK-12

- The extensive, predominantly non-fiction collection of more than 13,000 well-respected, standards-aligned digital books ensures that high-quality, authentic texts are available to match the curriculum.
- Learners access their own personal accounts and recommended reading lists, and review their own metrics, to further engage them and bolster growth as they read in their "just right" range.
- Educator tools support the development of standardsaligned book sets that can be assigned to individual students, groups or whole classes to support the curriculum.
- > Educators can measure and monitor growth as they prepare learners for assessments. Lexile® progress reports provide real-time data for administrators.

#### **Professional Development**

#### **Online Resources**

(included in all subscriptions)

A section on standards and developing relevant teacher's lists is available in the Educator Resources website.

#### **Sample Workshop Session**

(optional add-on)

Topic: Leveraging Text Sets to Align Curriculum (STEM, Global Studies, etc.)

Learning Objectives:

- Identify content on myON that links directly to curriculum maps and pacing guides
- Consider a rationale for aligning texts for various purposes
- Consider how literacy skills can be integrated into content area learning

### Suggested Partner Publishers to Extend Your Collection

(optional add-on)

#### **Elementary**

Arbordale Publishing

Bellwether Media

Boyds Mills Press

Bramble Kids

Candlewick Press

Charlesbridge Publishing

**DK Publishing** 

Flowerpot Press

Highlights

Houghton Mifflin Harcourt

Mikaya Press

National Geographic Kids

Oxford University Press

Palm Publishing

Rourke Educational Media

**Teacher Created Materials** 

#### Secondary

ABDO Publishing

August House

Black Rabbit Books

DK Publishing

Britannica Digital Learning

Lerner Books

Little, Brown & Company

Mason Crest

National Geographic Kids

Open Road Media

Oxford University Press

Reference Point Press

Saddleback

Scobre Press

Sourcebooks

Zest Books

### TRANSITIONING TO THE DIGITAL CLASSROOM

At the heart of the digital classroom is the effective integration of technology—from providing on-demand access to resources, to monitoring student progress, to intelligently allocating time and effort.

"myON accelerates our district's digital transition with its offering of thousands of titles that are geared towards each student's age, interests and reading level. Teachers are using the large collection during daily instruction and students continue to choose reading selections anywhere, anytime."

— **Dr. Mark D. Benigni**Superintendent
Meriden Public Schools, CT



### myON supports the transition to the digital classroom for PreK-12

- Each student has his or her own, personalized digital library of "just right" books for reading and cross-curricular assignments—a pedagogically sound and cost-effective alternative to purchasing classroom sets that may not meet each learner's needs.
- > Unlimited, concurrent usage licenses eliminate waiting time and check-in/check-out tasks, ensuring that all students can access the books they need or want to read, regardless of how many others are reading the same book at the same time.
- > 24/7 access allows students to read online and offline, wherever they are. This supports blended learning and out-of-school reading activity.
- Literacy tools enable interaction with text in the digital environment to build active reading skills such as highlighting, note-taking and citations.

#### **Professional Development**

#### **Online Resources**

(included in all subscriptions)

Strategies to support blended learning are included on the Educator Resources website.

#### **Sample Workshop Session**

(optional add-on)

Topic: Actively Engaging Learners in Reading

Learning Objectives:

- > Introduce literacy tools that promote learner engagement
- Classify potential purposes for utilizing the literacy tools to promote text inspection and analysis
- > Create a plan for effective use of the literacy tools

### Suggested Partner Publishers to Extend Your Collection

(optional add-on)

#### **Elementary**

Arbordale Publishing

Arte Público

August House: Little Folk

Bramble Kids

**Dawn Publications** 

Disney Publishing

**DK Publishing** 

Flowerpot Press

Highlights

Jump!

Mikaya Press

National Geographic Kids

Oxford University Press

Palm Publishing

Red Lemon Press

Rourke Educational Media

Sourcebooks

Star Bright Books

Story Cove

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Mason Crest

Mikaya Press

National Geographic Kids

Native Voices

Orca Books

Oxford University Press

Reference Point Press

Saddleback

Sourcebooks

Zest Books









# EXTENDING THE SCHOOL DAY

To develop and improve their literacy skills, learners need time to practice reading with books that are at their level, meet their interests and are available anytime, on any web-enabled device. Often, this additional practice time occurs outside of the school day: before or after school, over the weekends and during school breaks.

#### **Avoiding the Summer Slide**

According to researcher James Kim of Harvard University's School of Education, access to books that match a child's ability levels and interests, along with monitoring of their comprehension, can help avoid summer learning loss in reading.\*

myON provides "just right" books and flexible supports, measures each child's growth and enables sharing of the reading experience within families and communities.

\* Research in Brief, How to Make Summer Reading Effective, National Summer Learning Association (2009)

### myON's all-inclusive site license supports extended learning time for PreK-12

- Each learner's account provides unlimited access to a virtual bookshelf available wherever and whenever they log into myON: at school, in an after-school program, at a library or at home.
- Learners can read books offline that they have previously downloaded to mobile devices. Their reading data and bookmarks sync when they log back into their myON accounts online.
- Flexible scaffolds allow learners to read independently, even when an educator or other assistance is not immediately available.
- Learners can read with their families and share the activity records and reading data available from their dashboards, strengthening the connection between families, homes and schools.

#### **Professional Development**

#### **Online Resources**

(included in all subscriptions)

The Educator Resources website provides best practices based on key criteria of programs that extend the learning day.

#### **Sample Workshop Session**

(optional add-on)

Topic: Family Involvement

Learning Objectives:

- Consider factors that impact literacy development outside of the traditional classroom
- > Design a plan for increasing family involvement
- Identify key strategies that foster an environment for literacy in the home

### Suggested Partner Publishers to Extend Your Collection

(optional add-on)

#### **Elementary**

Arbordale Publishing

Bellwether Media

Bramble Kids

Candlewick Press

Cantata Learning

Charlesbridge Publishing

**Disney Publications** 

**DK Publishing** 

Highlights

Houghton Mifflin Harcourt

Little, Brown & Company

Mikaya Press

Open Road Media

Oxford University Press

Palm Publishing

Red Lemon Press

Rourke Educational Media

Sourcebooks

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Warner Bros. Global Publishing

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# BUILDING A COMMUNITY OF READERS

Forging strong partnerships with community organizations is a proven strategy for school leaders, focusing needed attention and resources on literacy to create a true community of readers. When community leaders and organizations support educational initiatives and programs, they typically require proof of effectiveness.











#### **Kids Need Books**

Research shows that having a 500-book library in the home has as great an effect on the level of education a child will attain as having parents with a university-level education. Both can propel a child 3.2 years further on average.\*

With myON, every child has unlimited access to a digital library of thousands of books that can be read on any web-enabled device, and downloaded for offline reading on mobile devices, which encourages reading outside of school time—at home and within their communities.

<sup>\*</sup> University of Nevada, Reno. "Books in home as important as parents' education in determining children's education level." ScienceDaily, May 21, 2010

### myON supports the development of strong community partnerships

- A cost-effective personalized literacy environment, under an unlimited subscription, which gives learners and their families access to a complete digital library containing thousands of titles, along with recommended booklists that match their interests and Lexile® reading levels, to foster engagement and growth.
- Digital titles that are available on any web-enabled device, with downloads for offline reading available via free mobile apps. These tools help support reading wherever children, students, learners and families want to read: at home, school, a library, community center, even in a park or on a bus.
- > Flexible scaffolds (including audio, text highlighting, a zoom feature and an embedded dictionary), along with a suite of literacy tools to support family engagement and allow children and families to read together, even if there isn't a proficient adult reader in the household.
- Embedded metrics that provide data on reading activity and growth, which can be shared with families. Aggregate data is available for community partner reporting and accountability needs.

#### **Professional Development**

#### **Online Resources**

(included in all subscriptions)

Resources to help foster family involvement and community support for reading and literacy are located on the Educator Resources website.

#### **Sample Workshop Session**

(optional add-on)

Topic: Strategy and Planning

Learning Objectives:

- Define goals and success indicators
- > Identify existing programs and initiatives to enhance and build upon
- Create a working project plan including but not limited to: timelines, milestones, roles and responsibilities

## Suggested Partner Publishers to Extend Your Collection

(optional add-on)

**ABDO Publishing** 

Arte Público

August House: Little Folk

**Candlewick Press** 

Cantata Learning

Charlesbridge Publishing

**Dawn Publications** 

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Rourke Educational Media

Saddleback

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Speakaboos

Stan Lee's Kids Universe

Story Cove

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Publishing

Zest Books

The myON team is ready to answer your questions and discuss how we can partner with you to support your goals. **CONTACT US** www.myON.com f facebook.com/myONfanclub 1.800.864.3899 @myONreader

17myONMain