

TIPS VENDOR AGREEMENT

Between Interkal, LLC and
(Company Name)

THE INTERLOCAL PURCHASING SYSTEM (TIPS) For

PART 2 - RCSP 170801 Auditorium, Stadium, Field Seating, Bleachers and Installation Services Part 1 Auditorium, Stadium, Field Seating, Bleachers Goods General Information

The Vendor Agreement (“Agreement”) made and entered into by and between The Interlocal Purchasing System (hereinafter referred to as “TIPS” respectfully) a government cooperative purchasing program authorized by the Region 8 Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686. This Agreement consists of the provisions set forth below, including provisions of all Attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any Attachment, the provisions set forth shall control.

The vendor Agreement shall include and incorporate by reference this Agreement, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the Solicitation (RFP, RCSP, RFQ) as posted, including any addenda and the awarded vendor’s proposal. Once signed, if an awarded vendor’s proposal varies or is unclear in any way from the TIPS Agreement, TIPS, at its sole discretion, will decide which provision will prevail. Other documents to be included are the awarded vendor’s proposals, task orders, purchase orders and any adjustments which have been issued. If deviations are submitted to TIPS by the proposing vendor as provided by and within the solicitation process, this Agreement may be amended to incorporate any agreed deviations.

The following pages will constitute the Agreement between the successful vendors(s) and TIPS.

Definitions

PURCHASE ORDER is the TIPS Member’s approval providing the authority to proceed with the negotiated delivery order under the Agreement. Special terms and conditions as agreed to between the vendor and TIPS Member should be added as addendums or deleted from the PO. Items such as certificate of insurance, bonding requirements, small or disadvantaged business goals are examples of possible addenda.

Terms and Conditions

Freight

If applicable, all quotes to Members shall provide a line item for cost for freight or shipping regardless if there is a charge or not. If no charge for freight or shipping, indicate by stating "No Charge" or "\$0" or other similar indication. Shipping, delivery or freight charges shall be passed through at cost to the TIPS Member.

Customer Support

The Vendor shall provide timely and accurate customer support to TIPS Members. Vendors shall respond to such requests within one (1) working day after receipt of the request. Vendor shall provide training regarding products and services supplied by the Vendor unless otherwise clearly stated in writing at the time of purchase. (Unless training is a line item sold or packaged and must be purchased with product.)

Agreements

All Agreements and agreements between Vendors and TIPS Members shall strictly adhere to all applicable statutes and codes.

Agreements for purchase will normally be put into effect by means of a purchase order(s) or other similar document or contract executed by authorized agent(s) of the purchasing TIPS Member.

Davis Bacon Act requirements will be met for construction and/or repair of buildings unless otherwise agreed with the TIPS Member.

Tax exempt status

A taxable item sold, leased, rented to, stored, used, or consumed by any of the following governmental entities is exempted from the taxes imposed by this chapter:(1) the United States; (2) an unincorporated instrumentality of the United States; (3) a corporation that is an agency or instrumentality of the United States and is wholly owned by the United States or by another corporation wholly owned by the United States;(4) the State of Texas; (5) a Texas county, city, special district, or other political subdivision; or (6) a state, or a governmental unit of a state that borders Texas, but only to the extent that the other state or governmental unit exempts or does not impose a tax on similar sales of items to this state or a political subdivision of this state. Texas Tax Code § 151.309.

Assignments of Agreements

No assignment of Agreement may be made without the prior written approval of TIPS. Payment made by a TIPS Member can only be made to the awarded Vendor or vendor assigned dealer.

Disclosures

1. Vendor affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this Agreement.

2. Vendor shall attach, in writing, a complete description of any and all relationships that might be considered a conflict of interest in doing business with TIPS under a TIPS Agreement.
3. The vendor affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this Agreement.

Renewal of Agreements

The Agreement with TIPS is for three (3) years with an option for renewal for additional one (1) consecutive year as provided in the related solicitation as specified on page one of this agreement. Total term of Agreement can be up to the number of years provided in the solicitation. The renewal option for the one additional year is at the agreement of the parties.

Automatic Renewal Clauses Incorporated in Awarded Vendor Agreements with TIPS Members Resulting from the Solicitation and with the Vendor Named in this Agreement.

NO AGREEMENT FOR GOODS OR SERVICES WITH A TIPS MEMBER BY THE AWARDED VENDOR NAMED IN THIS AGREEMENT THAT RESULTS FROM THE SOLICITATION AWARD NAMED IN THIS AGREEMENT, MAY INCORPORATE AN AUTOMATIC RENEWAL CLAUSE WITH WHICH THE TIPS MEMBER MUST COMPLY. ALL RENEWAL TERMS INCORPORATED IN AN AGREEMENT BY THE VENDOR WITH THE TIPS MEMBER SHALL ONLY BE VALID AND ENFORCEABLE WHEN THE VENDOR RECEIVES WRITTEN CONFIRMATION BY PURCHASE ORDER OR EXECUTED AGREEMENT ISSUED BY THE TIPS MEMBER FOR ANY RENEWAL PERIOD. THE PURPOSE OF THIS CLAUSE IS TO AVOID A TIPS MEMBER INADVERTENTLY RENEWING AN AGREEMENT DURING A PERIOD IN WHICH THE GOVERNING BODY OF THE TIPS MEMBER HAS NOT PROPERLY APPROPRIATED AND BUDGETED THE FUNDS TO SATISFY THE AGREEMENT RENEWAL. THIS TERM IS NOT NEGOTIABLE AND ANY AGREEMENT BETWEEN A TIPS MEMBER AND A TIPS AWARDED VENDOR WITH AN AUTOMATIC RENEWAL CLAUSE THAT CONFLICTS WITH THESE TERMS IS RENDERED VOID AND UNENFORCEABLE AS TO THE AUTOMATIC RENEWAL CLAUSE.

Shipments (If Applicable)

The Vendor shall ship ordered products within a commercially reasonable time after the receipt of the order. If a product cannot be shipped within that time, the Vendor shall notify TIPS and the TIPS Member as to why the product has not shipped and shall provide an estimated shipping date, if applicable. TIPS or the TIPS Member may cancel the order if estimated shipping time is not acceptable.

Invoices

The Vendor or, if applicable, the vendor assigned dealer shall submit invoices, to the TIPS Member. Each invoice shall include the TIPS Member's purchase order number. The shipment

tracking number or pertinent information for verification of TIPS Member receipt shall be made available upon request. The Vendor or vendor assigned dealer shall not invoice for partial shipments unless agreed to in writing in advance by TIPS or the TIPS Member.

Payments

The TIPS Member will make payments directly to the Vendor or vendor assigned dealer as agreed by the TIPS Member.

Pricing

The Vendor agrees to provide pricing to TIPS and TIPS Member entities that is at least equal to the lowest pricing available from the vendor to like cooperative purchasing customers in like situations and the pricing shall remain so throughout the duration of the Agreement.

All pricing submitted to TIPS shall include the participation fee, as designated in the solicitation or as otherwise agreed in writing, to be remitted to TIPS by the Vendor. Vendor shall not show adding the fee to the invoice presented to TIPS Member customer. Failure to render the participation fee to TIPS shall constitute a breach of this agreement and shall be grounds for termination of this agreement and any other agreement held with TIPS.

Participation Fees

Vendor or vendor assigned dealer agrees to pay TIPS on a monthly scheduled report the participation fee for all Agreement sales to TIPS Members utilizing a TIPS awarded contract. Vendor must login to the TIPS database and use the "Submission Report" section to report sales. The Vendor or vendor assigned dealers are responsible for keeping records of all sales that go through the TIPS Agreement. Failure to pay the participation fee will result in termination of Agreement. Please contact TIPS at tips@tips-usa.com or call (866) 839-8477 if you have questions about paying fees.

Indemnity

- 2. Indemnity for Personality Agreements.** Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS Member(s), officers and employees, from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's performance of this Agreement or sales made to TIPS Members under this agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, invitees, unless such claims are based in whole upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents. If based in part upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents, Vendor shall be responsible for their proportional share of the claim.

2. **Indemnity for Performance Agreements.** The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS Member(s), officers and employees from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's work under this Agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, or invitees, unless such claims are based in whole upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents. If based in part upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents, Vendor shall be responsible for their proportional share of the claim.

State of Texas Franchise Tax

By signature hereon, the bidder hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Tax Code.

Miscellaneous

Nothing in the Agreement or in any other communication between TIPS and the Vendor may be construed as a guarantee that TIPS Members will submit any orders at any time. TIPS reserves the right to request additional proposals for items already on Agreement at any time.

Purchase Order Pricing/Product Deviation

If a deviation of agreed pricing/product on a purchase order from a TIPS Member pursuant to this Agreement occurs, TIPS shall be notified within 48 hours of receipt of order.

Termination for Convenience

TIPS reserves the right to terminate this agreement for cause or no cause for convenience with a thirty-day written notice. Termination for convenience is required under Federal Regulations 2 CFR part 200. All purchase orders presented to the Vendor by a TIPS Member prior to the actual termination of this agreement shall be honored at the option of the TIPS Member. The awarded vendor may terminate the agreement with ninety (90) days written notice to TIPS 4845 US Hwy North, Pittsburg, Texas 75686.

TIPS Member Purchasing Procedures

Purchase orders or their equal are issued by participating TIPS Member to the awarded vendor indicating on the PO "TIPS Agreement Number". Order is emailed to TIPS at tipspo@tips-usa.com.

- Awarded vendor delivers goods/services directly to the participating Member.
- Awarded vendor invoices the participating TIPS Member directly.
- Awarded vendor receives payment directly from the participating Member.
- Awarded vendor reports sales monthly to TIPS (unless prior arrangements have been made with TIPS to report otherwise).

Supplemental Agreements

The TIPS Member and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this Agreement i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this Agreement is exclusively between the participating entity and awarded vendor. TIPS, its agents, TIPS Members and employees shall not be made party to any claim for breach of such agreement.

INDEMNITY UNDER A SUPPLEMENTAL AGREEMENT:

ANY SUPPLEMENTAL AGREEMENT BETWEEN THE TIPS OR A TIPS MEMBER AND THE VENDOR THAT REQUIRES TIPS OR THE TIPS MEMBER TO INDEMNIFY ANY OTHER PARTY, EXCEPT TO THE EXTENT PERMITTED BY THE APPLICABLE CONSTITUTION, LAWS OR REGULATIONS OF THE JURISDICTION OF THE LOCATION OF THE TIPS MEMBER OR THE LOCATION OF THE PERFORMANCE OF THE CONTRACT UNDER THIS AGREEMENT, IS NOT PERMITTED UNDER THIS AGREEMENT AND RENDERS THE INDEMNITY REQUIREMENT NULL AND VOID AS IT APPLIES TO TIPS OR THE TIPS MEMBER'S RESPONSIBILITY TO INDEMNIFY ANY PARTY.

Licenses

Awarded vendor shall maintain, in current status, all federal, state and local licenses, bonds and permits required for the operation of the business conducted by awarded vendor. Awarded vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the Agreement. TIPS reserves the right to stop work and/or cancel Agreement of any awarded vendor whose license(s) expire, lapse, are suspended or terminated.

Novation

If awarded vendor sells or transfers all assets or the entire portion of the assets used to perform this Agreement, a successor in interest must guarantee to perform all obligations under this Agreement. TIPS reserves the right to accept or reject assignment of this agreement. A simple change of name agreement will not change the Agreement obligations of awarded vendor.

Site Requirements (Only when applicable to service or job)

Cleanup: Awarded vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by TIPS Member. Upon completion of work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.

Preparation: Awarded vendor shall not begin a project for which TIPS Member has not prepared the site, unless awarded vendor does the preparation work at no cost, or until TIPS Member includes the cost of site preparation in a purchase order.

Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

Registered sex offender restrictions: For work to be performed at schools, awarded vendor agrees that no employee of a sub-contractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or reasonably expected to be present. Awarded vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the TIPS Member's discretion. Awarded vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.

Safety measures: Awarded vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Awarded vendor shall post warning signs against all hazards created by the operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.

Smoking

Persons working under Agreement shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

Invoices

The awarded vendor shall submit invoices to the TIPS Member clearly stating "Per TIPS Agreement". The shipment tracking number or other applicable pertinent information for verification shall be made available upon request.

Marketing

Awarded vendor agrees to allow TIPS to use their name and logo within the TIPS website, marketing materials and advertisement. Any use of TIPS name and logo or any form of publicity, inclusive of press release, regarding this Agreement by awarded vendor must have prior approval from TIPS and approval of which, shall not be unreasonably withheld by TIPS.

Survival Clause

All applicable software license agreements, warranties or service agreements that were entered into between Vendor and Customer under the terms and conditions of the Agreement shall survive the expiration or termination of the Agreement. All Orders, Purchase Orders issued or contracts executed by TIPS or a TIPS Member and accepted by the Vendor prior to the expiration or termination of this agreement, shall survive expiration or termination of the Agreement, subject to previously agreed terms and conditions agreed by the parties or as otherwise specified herein relating to termination of this agreement.

Legal obligations

It is the responding vendor's responsibility to be aware of and comply with all local, state and federal laws governing the sale of products/services identified in this RFP and any awarded Agreement thereof. Applicable laws and regulations must be followed even if not specifically identified herein.

Audit rights

Awarded Vendor shall, at their sole expense, maintain appropriate due diligence of all purchases made by TIPS Member that utilizes this Agreement. TIPS and Region 8 ESC each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of three (3) years from the effective date of termination. TIPS shall have authority to conduct random audits of Awarded Vendor's pricing that is offered to TIPS Members. Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 8 ESC or TIPS. TIPS shall bear the cost of such audit requested by TIPS, but all documents maintained by the vendor shall be produced and made available to TIPS or its agents at no cost.

Force Majeure

If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and fully particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

Acceptance of work by TIPS Member

When a Vendor performs services for a TIPS Member, the TIPS Member will inspect the work for acceptance under the scope and terms in the PO. The TIPS Member will request any corrective actions that are required. Upon completion of these actions and not before, the TIPS Member will be obligated to compensate the Vendor as agreed.

Support Requirements

If there is a dispute between the awarded vendor and TIPS Member, TIPS or its representatives will assist in conflict resolution or third party (mandatory mediation), if requested by either party. TIPS, or its representatives, reserves the right to inspect any project and audit the awarded vendors TIPS project files, documentation and correspondence.

Bonding

Only when applicable, performance bonds and payment bonds will be required on construction or labor required jobs. Awarded vendor will meet the TIPS member's local and state purchasing requirements. Awarded vendors may need to provide additional capacity as jobs increase. Bonds will not require that a fee be paid to TIPS. The actual cost of the bond will be a pass through to the TIPS member and added to the purchase order or Agreement.

Incorporation of Solicitation

The TIPS Solicitation, Request for Proposals, Request for Qualifications or the Request for Competitive Sealed Proposals solicitation and all associated documents and forms made part of the solicitation process, including any addenda, that resulted in the execution of this agreement are hereby incorporated by reference into this agreement as if copied verbatim.

Scope of Services

The specific scope of work for each job shall be determined in advance and in writing between TIPS Member and Awarded vendor. It is okay if the TIPS member provides a general scope, but the awarded vendor should provide a written scope of work to the TIPS member as part of the proposal. Once the scope of the job is agreed to, the TIPS member will issue a PO and/or an Agreement with the estimate referenced as an attachment along with bond and any other special provisions agreed to for the TIPS member. If special terms and conditions other than those covered within this solicitation and awarded Agreements are required, they will be attached to the PO and shall take precedence over those in the base Agreement.

Project Delivery Order Procedures

The TIPS member having approved and signed an interlocal agreement, or other TIPS membership document, may make a request of the awarded vendor under this Agreement when the TIPS member has services that need to be undertaken. Notification may occur via phone, the web, email, fax, or in person.

Upon notification of a pending request, the awarded vendor shall make contact with the TIPS member as soon as possible, but must make contact with the TIPS member within two working days.

Scheduling of Construction Projects (when applicable)

Scheduling of projects (if applicable) will be accomplished when the TIPS member issues a purchase order that will serve as "the notice to proceed". The period for the delivery order will include the mobilization, materials purchase, installation and delivery, design, weather, and site cleanup and inspection. No additional claims may be made for delays as a result of these items. When the tasks have been completed the awarded vendor shall notify the client and have the TIPS member inspect the work for acceptance under the scope and terms in the PO. The TIPS member will issue in writing any corrective actions that are required. Upon completion of these items, the TIPS member will issue a completion notice and final payment will be issued.

Special Terms and Conditions

It is the intent of TIPS to Agreement with a reliable, high performance vendor to supply products and services to government and educational agencies. It is the experience of TIPS that the following procedures provide TIPS, the Vendor, and the participating agency the necessary support to facilitate a mutually beneficial relationship. The specific procedures will be negotiated with the successful vendor.

- **Agreements:** All orders made by TIPS Members to the awarded vendor must be emailed to TIPS at tipspo@tips-usa.com. Should a TIPS Member send an order direct to vendor, it is the vendor's responsibility to forward the order to TIPS at the email above within three (3) business days and confirm its receipt with TIPS.
 - **Promotion of Agreement:** It is agreed that Vendor will encourage all eligible entities to purchase from the TIPS Program. Encouraging entities to purchase directly from the Vendor and not through TIPS Agreement is a breach of this agreement terms and conditions and will result in termination and rescission of this agreement and removal of the Vendor from the TIPS Program.
 - **Daily Order Confirmation:** All Agreement purchase orders will be approved daily by TIPS and sent to vendor. The vendor must confirm receipt of orders to the TIPS Member (customer) within two (2) business days.
 - **Vendor custom website for TIPS:** If Vendor is hosting a custom TIPS Agreement catalog website, then any updated pricing must be posted by 1st of each month. Any increase in a "catalog" price, as defined herein, is not effective until it is published in the vendor's "catalog" as defined herein.
 - **Back Ordered Products:** If product is not expected to ship within 7 business days, customer is to be notified within 24 hours of order receipt and appropriate action taken based on customer request.
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Page 11 of 11 will be the TIPS Vendor Agreement Signature Page

TIPS Vendor Agreement Signature Form

RFP 170801 Part 1 - Auditorium Seating and or Bleachers and Installation Services

Company Name Interkal LLC

Address 5981 East Cork Street

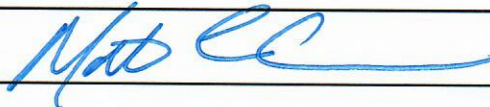
City Kalamazoo State MI Zip 49048

Phone 269-349-1521 Fax 269-349-6530

Email of Authorized Representative mlalonde@interkal.com

Name of Authorized Representative Matt LaLonde

Title Vice President of Sales

Signature of Authorized Representative 

Date 9/7/17

TIPS Authorized Representative Name Meredith Barton

Title Vice-President of Operations

TIPS Authorized Representative Signature 

Approved by ESC Region 8 

Date 10/24/17

The Interlocal Purchasing System (TIPS Cooperative) Supplier Response

Bid Information		Contact Information		Ship to Information
Bid Creator	Rick Powell General Counsel/Procurement Compliance Officer	Address	Region VIII Education Service Center 4845 US Highway 271 North Pittsburg, TX 75686	Address
Email	rick.powell@tips-usa.com	Contact	Kristie Collins, Contracts Compliance Specialist	Contact
Phone	(903) 575-2689			Department Building
Fax				Floor/Room Telephone
Bid Number	170801	Department Building		Fax
Title	Auditorium, Stadium, Field Seating, Bleachers and Installation Services			Email
Bid Type	RFP			
Issue Date	8/3/2017 03:00 PM (CT)	Floor/Room		
Close Date	9/15/2017 03:00:00 PM (CT)	Telephone	+1 (866) 839-8477	
		Fax	+1 (866) 839-8472	
		Email	bids@tips-usa.com	

Supplier Information

Company	Interkal
Address	5981 East Cork Street Kalamazoo, MI 49048
Contact	Matt LaLonde
Department	
Building	
Floor/Room	
Telephone	(269) 978-2244
Fax	(269) 349-6530
Email	mlalonde@interkal.com
Submitted	9/8/2017 10:39:06 AM (CT)
Total	\$0.00

By submitting your response, you certify that you are authorized to represent and bind your company.

Signature Matt J. LaLonde

Email mlalonde@interkal.com

Supplier Notes

Bid Notes

Bid Activities

Bid Messages

Bid Attributes

Please review the following and respond where necessary

#	Name	Note	Response
1	Yes - No	Disadvantaged/Minority/Women Business Enterprise - D/M/WBE (Required by some participating governmental entities) Vendor certifies that their firm is a D/M/WBE? Vendor must upload proof of certification to the "Response Attachments" D/M/WBE CERTIFICATES section.	No
2	Yes - No	Historically Underutilized Business - HUB (Required by some participating governmental entities) Vendor certifies that their firm is a HUB as defined by the State of Texas at https://comptroller.texas.gov/purchasing/vendor/hub/ or in a HUBZone as defined by the US Small Business Administration at https://www.sba.gov/offices/headquarters/ohp Proof of one or both may be submitted. Vendor must upload proof of certification to the "Response Attachments" HUB CERTIFICATES section.	No
3	Yes - No	The Vendor can provide services and/or products to all 50 US States?	Yes
4	States Served:	If answer is NO to question #3, please list which states can be served. (Example: AR, OK, TX)	
5	Company and/or Product Description:	This information will appear on the TIPS website in the company profile section, if awarded a TIPS contract. (Limit 750 characters.)	Interkal is a leading manufacturer of spectator seating. Our products include, telescopic bleachers, telescopic platforms with chairs, and fixed seating. Our nationwide, exclusive dealer network can see a project through from design to sign off.
6	Primary Contact Name	Primary Contact Name	Matt LaLonde
7	Primary Contact Title	Primary Contact Title	Vice President of Sales
8	Primary Contact Email	Primary Contact Email	mlalonde@interkal.com
9	Primary Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	269-978-2244
10	Primary Contact Fax	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	269-349-6530
11	Primary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	269-760-0745
12	Secondary Contact Name	Secondary Contact Name	Linda Pace
13	Secondary Contact Title	Secondary Contact Title	Estimating Manager
14	Secondary Contact Email	Secondary Contact Email	lpace@interkal.com
15	Secondary Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	269-349-1521
16	Secondary Contact Fax	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	269-349-6530

17	Secondary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	269-978-2259
18	Admin Fee Contact Name	Admin Fee Contact Name. This person is responsible for paying the admin fee to TIPS.	Bev Mckamey
19	Admin Fee Contact Email	Admin Fee Contact Email	bmckamey@interkal.com
20	Admin Fee Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	269-978-2266
21	Purchase Order Contact Name	Purchase Order Contact Name. This person is responsible for receiving Purchase Orders from TIPS.	Matt LaLonde
22	Purchase Order Contact Email	Purchase Order Contact Email	mlalonde@interkal.com
23	Purchase Order Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	269-978-2244
24	Company Website	Company Website (Format - www.company.com)	www.interkal.com
25	Federal ID Number:	Federal ID Number also known as the Employer Identification Number. (Format - 12-3456789)	522277675
26	Primary Address	Primary Address	5981 East Cork Street
27	Primary Address City	Primary Address City	Kalamazoo
28	Primary Address State	Primary Address State (2 Digit Abbreviation)	MI
29	Primary Address Zip	Primary Address Zip	49048
30	Search Words:	Please list search words to be posted in the TIPS database about your company that TIPS website users might search. Words may be product names, manufacturers, or other words associated with the category of award. YOU MAY NOT LIST NON-CATEGORY ITEMS. (Limit 500 words) (Format: product, paper, construction, manufacturer name, etc.)	Interkal, bleachers, seating, telescopic, retractable, stadium, chairs, benches, platforms
31	Yes - No	Most of our members receive Federal Government grants and they make up a significant portion of their budgets. The members need to know if your company is willing to sell to them when they spend federal budget funds on their purchase. There are attributes that follow that are provisions from the federal regulations in 2 CFR part 200. Your answers will determine if your award will be designated as Federal or Education Department General Administrative Regulations (EDGAR)compliant. Is it your intent to be able to sell to our members regardless of the fund source, whether it be local, state or federal?	Yes
32	Yes - No	Certification of Residency (Required by the State of Texas) The vendor's ultimate parent company or majority owner: (A) has its principal place of business in Texas; OR (B) employs at least 500 persons in Texas?	No
33	Company Residence (City)	Vendor's principal place of business is in the city of?	Kalamazoo
34	Company Residence (State)	Vendor's principal place of business is in the state of?	Michigan

35	Felony Conviction Notice:	<p>(Required by the State of Texas) My firm is, as outlined on PAGE 5 in the Instructions to Bidders document: (Questions 36 - 37) Statutory citation covering notification of criminal history of contractor is found in the Texas Education Code #44.034.</p> <p>Following is an example of a felony conviction notice: State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into a contract with a school district or ESC 8/TIPS must give advance notice to the district or ESC 8/TIPS if the person or an owner or operator of the business entity has been convicted of a felony.</p> <p>The notice must include a general description of the conduct resulting in the conviction of a felony." Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."</p>	(No Response Required)
36	Yes - No	A publicly held corporation; therefore, this reporting requirement is not applicable?	No
37	Yes - No	Is owned or operated by individual(s) who has/have been convicted of a felony?	No
38	If your firm is owned or operated by the following individual(s) who has/have been convicted of a felony:	Please provide details of the conviction. This is not necessarily a disqualifying factor and the details of the conviction determines the eligibility. Providing false or misleading information about the conviction is illegal.	
39	Pricing Information:	Pricing information section. (Questions 39 - 43)	(No Response Required)
40	Discount Offered	What is the MINIMUM percentage discount off of any item or service you offer to TIPS Members that is in your regular catalog (as defined in the RFP document), website, store or shelf pricing? This is a ceiling on your pricing and not a floor because, in order to be more competitive in the individual circumstance, you may offer a larger discount depending on the items or services purchased and the quantity at time of sale. Must answer with a number between 0% and 100%.	10%
41	TIPS administration fee	By submitting a proposal, I agree that all pricing submitted to TIPS shall include the participation fee, as designated in the solicitation or as otherwise agreed in writing and shall be remitted to TIPS by the Vendor as agreed in the Vendor agreement. I agree that the fee shall not and will not be added by the vendor as a separate line item on a TIPS member invoice, quote, proposal or any other written communications with the TIPS member.	(No Response Required)
42	Yes - No	Vendor agrees to remit to TIPS the required administration fee? TIPS/ESC Region 8 is required by Texas Government Code § 791 to be compensated for its work and thus, failure to agree shall render your response void and it will not be considered.	Yes
43	Yes - No	Do you offer additional discounts to TIPS members for large order quantities or large scope of work?	No

44	Start Time	Average start time after receipt of customer order is ____ working days?	110
45	Years Experience	Company years experience in this category?	60
46	Resellers:	<p>Does the vendor have resellers that it will name under this contract? Resellers are defined as other companies that sell your products under an agreement with you, the awarded vendor of TIPS.</p> <p>EXAMPLE: Walmart is a reseller of Samsung Electronics. If Samsung were a TIPS awarded vendor, then Samsung would list Walmart as a reseller.</p> <p>(If applicable, vendor should download the Reseller/Dealers spreadsheet from the Attachments section, fill out the form and submit the document in the "Response Attachments" RESELLERS section.</p>	Yes
47	Prices are guaranteed for?	Vendor agrees to honor the pricing discount off regular catalog (as defined in the RFP document), website, store or shelf pricing for the term of the award?	YES
48	Right of Refusal	Does the proposing vendor wish to reserve the right not to perform under the awarded agreement with a TIPS member at vendor's discretion?	Yes
49	NON-COLLUSIVE BIDDING CERTIFICATE	<p>By submission of this bid or proposal, the Bidder certifies that:</p> <p>1) This bid or proposal has been independently arrived at without collusion with any other Bidder or with any Competitor;</p> <p>2) This bid or proposal has not been knowingly disclosed and will not be knowingly disclosed, prior to the opening of bids, or proposals for this project, to any other Bidder, Competitor or potential competitor;</p> <p>3) No attempt has been or will be made to induce any other person, partnership or corporation to submit or not to submit a bid or proposal;</p> <p>4) The person signing this bid or proposal certifies that he has fully informed himself regarding the accuracy of the statements contained in this certification, and under the penalties being applicable to the Bidder as well as to the person signing in its behalf. Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered.</p>	(No Response Required)
50	CONFLICT OF INTEREST QUESTIONNAIRE - FORM CIQ	<p>If you have a conflict of interest as described in this form or the Local Government Code Chapter 176, cited therein- you are required to complete and file with TIPS, Richard Powell, 4845 US Highway 271 North, Pittsburg, Texas 75686</p> <p>You may find the Blank CIQ form on our website at:</p> <p>Copy and Paste the following link into a new browser or tab: https://www.tips-usa.com/assets/documents/docs/CIQ.pdf</p> <p>Do you have any conflicts under this statutory requirement?</p>	No
51	Filing of Form CIQ	If yes (above), have you filed a form CIQ as directed here?	

- 52 Regulatory Standing I certify to TIPS for the proposal attached that my company is in good standing with all governmental agencies Federal or state that regulate any part of our business operations. If not, please explain in the next attribute question. Yes
- 53 Regulatory Standing Regulatory Standing explanation of no answer on previous question.
- 54 Antitrust Certification Statements (Tex. Government Code § 2155.005) By submission of this bid or proposal, the Bidder certifies that: (No Response Required)
- I affirm under penalty of perjury of the laws of the State of Texas that:
- (1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
 - (2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
 - (3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law;
 - (4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Instructions for Certification:

(No Response Required)

1. By agreeing to the Attribute question #56, the vendor and prospective lower tier participant is providing the certification set out herein in accordance with these instructions.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and / or debarment.
3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participants," "person," "primary covered transaction," "principal," "proposal" and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion-Lower Tier Covered Transaction" without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.
8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible or voluntarily excluded from participation in this transaction, in addition to other remedies available to the federal government, the department or agency with which this

transaction originated may pursue available remedies, including suspension and / or debarment.

56 Suspension or Debarment Certification

Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

By submitting this offer and certifying this section, this bidder:
Certifies that no suspension or debarment is in place, which would preclude receiving a federally funded contract as described above.

57 Non-Discrimination Statement and Certification

In accordance with Federal civil rights law, all U.S. Departments, including the U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident. Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotope, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English. To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at How to File a Program Discrimination Complaint and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: program.intake@usda.gov. (Title VI of the Education Amendments of 1972; Section 504 of the Rehabilitation Act of 1973; the Age Discrimination Act of 1975; Title 7 CFR Parts 15, 15a, and 15b; the Americans with Disabilities Act; and FNS Instruction 113-1, Civil Rights Compliance and Enforcement – Nutrition Programs and Activities) All U.S. Departments, including the USDA are equal opportunity provider, employer, and lender.

Not a negotiable term. Failure to agree will render your

proposal non-responsive and it will not be considered. I certify that in the performance of a contract with TIPS or its members, that our company will conform to the foregoing anti-discrimination statement and comply with the cited and all other applicable laws and regulations.

58 2 CFR PART 200 Contract Provisions Explanation

Required Federal contract provisions of Federal Regulations for Contracts for contracts with ESC Region 8 and TIPS Members:

(No Response Required)

The following provisions are required to be in place and agreed if the procurement is funded in any part with federal funds.

The ESC Region 8 and TIPS Members are the subgrantee or Subrecipient by definition. Most of the provisions are located in 2 CFR PART 200 - Appendix II to Part 200—Contract Provisions for Non-Federal Entity Contracts Under Federal Awards at 2 CFR PART 200. Others are included within 2 CFR part 200 et al.

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

59 2 CFR PART 200 Contracts

Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate. Notice: Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.
Does vendor agree?

Yes

60 2 CFR PART 200 Termination

Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)
Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for cause after giving the vendor an appropriate opportunity and up to 30 days, to cure the causal breach of terms and conditions. ESC Region 8 and TIPS Members reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for convenience with 30 days notice in writing to the awarded vendor. The vendor would be compensated for work performed and goods procured as of the termination date if for convenience of the ESC Region 8 and TIPS Members. Any award under this procurement process is not exclusive and the ESC Region 8 and TIPS reserves the right to purchase goods and services from other vendors when it is in the best interest of the ESC Region 8 and TIPS.
Does vendor agree?

Yes

61	2 CFR PART 200 Clean Air Act	<p>Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).</p> <p>Pursuant to the Clean Air Act, et al above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires that the proposer certify that during the term of an award by the ESC Region 8 and TIPS Members resulting from this procurement process the vendor agrees to comply with all of the above regulations, including all of the terms listed and referenced therein.</p> <p>Does vendor agree?</p>	Yes
62	2 CFR PART 200 Byrd Anti-Lobbying Amendment	<p>Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.</p> <p>Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that during the term and during the life of any contract with ESC Region 8 and TIPS Members resulting from this procurement process the vendor certifies to the terms included or referenced herein.</p> <p>Does vendor agree?</p>	Yes
63	2 CFR PART 200 Federal Rule	<p>Compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15). (Contracts, subcontracts, and subgrants of amounts in excess of \$100,000)</p> <p>Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that in performance of the contracts, subcontracts, and subgrants of amounts in excess of \$100,000, the vendor will be in compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15).</p> <p>Does vendor certify that it is in compliance with the Clean Air Act?</p>	Yes

64	2 CFR PART 200 Procurement of Recovered Materials	<p>A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.</p> <p>Does vendor certify that it is in compliance with the Solid Waste Disposal Act as described above?</p>	Yes
65	Indemnification	<p>The ESC Region 8 and TIPS is a Texas Political Subdivision and a local governmental entity; therefore, is prohibited from indemnifying third parties pursuant to the Texas Constitution (Article 3, Section 52) except as specifically provided by law or as ordered by a court of competent jurisdiction. A provision in a contract to indemnify or hold a party harmless is a promise to pay for any expenses the indemnified party incurs, if a specified event occurs, such as breaching the terms of the contract or negligently performing duties under the contract. Article III, Section 49 of the Texas Constitution states that "no debt shall be created by or on behalf of the State ... " The Attorney General has counseled that a contractually imposed obligation of indemnity creates a "debt" in the constitutional sense. Tex. Att'y Gen. Op. No. MW-475 (1982). Contract clauses which require the System or institutions to indemnify must be deleted or qualified with "to the extent permitted by the Constitution and Laws of the State of Texas." Liquidated damages, attorney's fees, waiver of vendor's liability, and waiver of statutes of limitations clauses should also be deleted or qualified with "to the extent permitted by the Constitution and laws of State of Texas."</p> <p>Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?</p>	Yes

66 Remedies	<p>The parties shall be entitled to exercise any right or remedy available to it either at law or in equity, subject to the choice of law, venue and service of process clauses limitations agreed herein. Nothing in this agreement shall commit the TIPS to an arbitration resolution of any disagreement under any circumstances. Any Claim arising out of or related to the Contract, except for those specifically waived under the terms of the Contract, may, after denial of the Board of Directors, be subject to mediation at the request of either party. Any issues not resolved hereunder must be referred to non-binding mediation to be conducted by a mutually agreed upon mediator as a prerequisite to the filing of any lawsuit over such issue(s). The parties shall share the mediator's fee and any associated filing fee equally. Mediation shall be held in Camp or Titus County, Texas. Agreements reached in mediation shall be reduced to writing, and will be subject to the approval by the District's Board of Directors, signed by the Parties if approved by the Board of Directors, and, if signed, shall thereafter be enforceable as provided by the laws of the State of Texas.</p> <p>Do you agree to these terms?</p>	Yes, I Agree
67 Remedies Explanation of No Answer		
68 Choice of Law	<p>This agreement and any addenda or other additions and all contracts or awards resulting from this procurement process, however described, shall be governed by, construed and enforced in accordance with the laws of the State of Texas, regardless of any conflict of laws principles.</p> <p>Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?</p>	Yes
69 Jurisdiction and Service of Process	<p>Any Proceeding arising out of or relating to this procurement process or any contract issued by TIPS resulting from or any contemplated transaction shall be brought in a court of competent jurisdiction in Camp County, Texas and each of the parties irrevocably submits to the exclusive jurisdiction of said court in any such proceeding, waives any objection it may now or hereafter have to venue or to convenience of forum, agrees that all claims in respect of the Proceeding shall be heard and determined only in any such court, and agrees not to bring any proceeding arising out of or relating to this procurement process or any contract resulting from or any contemplated transaction in any other court. The parties agree that either or both of them may file a copy of this paragraph with any court as written evidence of the knowing, voluntary and freely bargained for agreement between the parties irrevocably to waive any objections to venue or to convenience of forum. Process in any Proceeding referred to in the first sentence of this Section may be served on any party anywhere in the world. Venue clauses in contracts with TIPS members may be determined by the parties.</p>	Yes

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

- 70 Alternative Dispute Resolution Yes, I Agree
Prior to filing of litigation, the parties may select non-binding mediation as a method of conflict resolution for issues arising out of or relating to this procurement process or any contract resulting from or any contemplated transaction. The parties agree that if nonbinding mediation is chosen as a resolution process, the parties must agree to the chosen mediator(s) and that all mediation venue shall be at a location in Camp or Titus, County, Texas agreed by the parties. The parties agree to share equally the cost of the mediation process and venue cost.
Do you agree to these terms?
- 71 Alternative Dispute Resolution Explanation of No Answer
- 72 Infringement(s) Yes, I Agree
The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved.
Do you agree to these terms?
- 73 Infringement(s) Explanation of No Answer
- 74 Acts or Omissions Yes, I Agree
The successful vendor will be expected to indemnify and hold harmless the TIPS, its officers, employees, agents, representatives, contractors, assignees and designees from and against any and all liability, actions, claims, demands or suits, and all related costs, attorney's fees and expenses arising out of, or resulting from any acts or omissions of the vendor or its agents, employees, subcontractors, or suppliers in the execution or performance of any agreements ultimately made by TIPS and the vendor.
Do you agree to these terms?
- 75 Acts or Omissions Explanation of No Answer
- 76 Contract Governance Yes
Any contract made or entered into by the TIPS is subject to and is to be governed by Section 271.151 et seq, Tex Loc Gov't Code. Otherwise, TIPS does not waive its governmental immunities from suit or liability except to the extent expressly waived by other applicable laws in clear and unambiguous language.

77 Payment Terms and Funding Out Clause

Payment Terms: Yes
TIPS or TIPS members shall not be liable for interest or late payment fees on past due balances at a rate higher than permitted by the laws or regulations of the jurisdiction of the TIPS Member.

Funding Out Clause:
Vendor agrees to abide by the laws and regulations, including Texas Local Government Code § 271.903, or any statutory or regulatory limitations of the jurisdiction of any TIPS Member which governs contracts entered into by the Vendor and TIPS or a TIPS Member that requires all contracts approved by TIPS or a TIPS Member are subject to the budgeting and appropriation of currently available funds by the entity or its governing body.
See statute(s) for specifics or consult your legal counsel. Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered.
Do you agree to these terms?

78 Insurance and Fingerprint Requirements Information

Insurance (No Response Required)
If applicable and your staff will be on TIPS member premises for delivery, training or installation etc. and/or with an automobile, you must carry automobile insurance as required by law. You may be asked to provide proof of insurance.

Fingerprint
It is possible that a vendor may be subject to Chapter 22 of the Texas Education Code. The Texas Education Code, Chapter 22, Section 22.0834. Statutory language may be found at: <http://www.statutes.legis.state.tx.us/>
If the vendor has staff that meet both of these criterion:
(1) will have continuing duties related to the contracted services; and
(2) has or will have direct contact with students
Then you have "covered" employees for purposes of completing the attached form.
TIPS recommends all vendors consult their legal counsel for guidance in compliance with this law. If you have questions on how to comply, see below. If you have questions on compliance with this code section, contact the Texas Department of Public Safety Non-Criminal Justice Unit, Access and Dissemination Bureau, FAST-FACT at NCJU@txdps.state.tx.us and you should send an email identifying you as a contractor to a Texas Independent School District or ESC Region 8 and TIPS. Texas DPS phone number is (512) 424-2474.
See form in the next attribute to complete entitled: Texas Education Code Chapter 22 Contractor Certification for Contractor Employees

79 Texas Education Code Chapter 22 Contractor Certification for Contractor Employees

Introduction: Texas Education Code Chapter 22 requires entities that contract with school districts to provide services to obtain criminal history record information regarding covered employees. Contractors must certify to the district that they have complied. Covered employees with disqualifying criminal histories are prohibited from serving at a school district.

Definitions: Covered employees: Employees of a contractor or subcontractor who have or will have continuing duties related to the service to be performed at the District and have or will have direct contact with students. The District will be the final arbiter of what constitutes direct contact with students. Disqualifying criminal history: Any conviction or other criminal history information designated by the District, or one of the following offenses, if at the time of the offense, the victim was under 18 or enrolled in a public school:

(a) a felony offense under Title 5, Texas Penal Code; (b) an offense for which a defendant is required to register as a sex offender under Chapter 62, Texas Code of Criminal Procedure; or (c) an equivalent offense under federal law or the laws of another state.

I certify that:

NONE (Section A) of the employees of Contractor and any subcontractors are covered employees, as defined above. If this box is checked, I further certify that Contractor has taken precautions or imposed conditions to ensure that the employees of Contractor and any subcontractor will not become covered employees. Contractor will maintain these precautions or conditions throughout the time the contracted services are provided.

OR

SOME (Section B) or all of the employees of Contractor and any subcontractor are covered employees. If this box is checked, I further certify that:

(1) Contractor has obtained all required criminal history record information regarding its covered employees. None of the covered employees has a disqualifying criminal history.

(2) If Contractor receives information that a covered employee subsequently has a reported criminal history, Contractor will immediately remove the covered employee from contract duties and notify the District in writing within 3 business days.

(3) Upon request, Contractor will provide the District with the name and any other requested information of covered employees so that the District may obtain criminal history record information on the covered employees.

(4) If the District objects to the assignment of a covered employee on the basis of the covered employee's criminal history record information, Contractor agrees to discontinue using that covered employee to provide services at the District.

Noncompliance or misrepresentation regarding this certification may be grounds for contract termination.

80 Solicitation Deviation/Compliance

Does the vendor agree with the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation?

Yes

81 Solicitation Exceptions/Deviations Explanation	<p>If the bidder intends to deviate from the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation, all such deviations must be listed on this attribute, with complete and detailed conditions and information included or attached.</p> <p>TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any bid based upon any deviations indicated below or in any attachments or inclusions.</p> <p>In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Standard Terms and Conditions, Item Specifications, and all other information contained in this Solicitation.</p>	
82 Agreement Deviation/Compliance	Does the vendor agree with the language in the Vendor Agreement?	Yes
83 Agreement Exceptions/Deviations Explanation	<p>If the proposing Vendor desires to deviate from the Vendor Agreement language, all such deviations must be listed on this attribute, with complete and detailed conditions and information included. TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any proposal based upon any deviations indicated below. In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Vendor Agreement.</p>	
84 Texas Business and Commerce Code § 272 Requirements as of 9-1-2017	<p>SB 807 prohibits construction contracts to have provisions requiring the contract to be subject to the laws of another state, to be required to litigate the contract in another state, or to require arbitration in another state. A contract with such provisions is voidable. Under this new statute, a "construction contract" includes contracts, subcontracts, or agreements with (among others) architects, engineers, contractors, construction managers, equipment lessors, or materials suppliers. "Construction contracts" are for the design, construction, alteration, renovation, remodeling, or repair of any building or improvement to real property, or for furnishing materials or equipment for the project. The term also includes moving, demolition, or excavation. BY RESPONDING TO THIS SOLICITATION, PROPOSER AGREES TO COMPLY WITH THE TEXAS BUSINESS AND COMMERCE CODE § 272 WHEN EXECUTING CONTRACTS WITH TIPS MEMBERS THAT ARE TEXAS GOVERNMENT ENTITIES.</p>	(No Response Required)

Line Items

Response Total: \$0.00

REFERENCES

Please provide three (3) references, preferably from school districts or other governmental entities who have used your services within the last three years. Additional references may be required. DO NOT INCLUDE TIPS EMPLOYEES AS A REFERENCE.

You may provide more than three (3) references.

Entity Name	Contact Person	Email	Phone
Garland ISD	Ed Green	esgreen@garlandisd.net	972-487-4134
Denton ISD	Joey Florence	jflorence@dentonisd.org	940-369-0069
Coppell ISD	Louis Macias	lmacias@coppellisd.com	214-293-1903

Resellers - Dealers

Optional - For proposers with resellers

This resellers document is for proposers to list any other companies that resell their products.

Only list resellers of your products that are located in the US or Canada.

Example: If a furniture manufacturer were responding to our RFP, then the furniture manufacturer would list on the resellers list sheet the furniture dealers that carry their products.

Reseller/Dealer Name	Address	Address 2	City	State	Zip	Contact Name	Contact Email	Contact Phone	Contact Fax	Company Website
D & A Associates	404 Scotchpine Drive		Mandeville	LA	70471	Charlotte Smith	info@daassociates.com	985-845-8079	985-845-1133	www.daassociates.com
Degler-Whiting	531 West Lancaster Avenue		Frazer	PA	19355	Rich Whiting	sales@deglerwhiting.com	610-644-3157	610-644-6019	www.deglerwhiting.com
Facilities Equipment		Box 235	Pittsford	NY	14534	Steve Blanding	fes.inc@verizon.net	585-586-5422	585-586-6642	www.fesny.com
Heartland Seating	11222 Johnson Drive		Shawnee	KS	66203	Brad Peterson	sales@heartlandseating.com	913-268-0069	913-962-0803	www.heartlandseating.com
HE Hodge	2393 Pendley Road	Suite 200	Cumming	GA	30041	Jeff Hodge	jhodge@hehodge.com	770-205-8312	770-205-8318	www.hehodge.com
Larson Equipment	1000 E . State Parkway	Unit F	Schaumburg	IL	60173	Chris Lutz	clutz@larsoncompany.com	847-705-0460	847-705-0560	www.larsoncompany.com
Modern Door	4301 Charles Crossing Dri	P.O. Box 727	White Plains	MD	20695	Bill Dotson	bdotson@moderndoor.com	301-843-5255	301-843-7194	www.moderndoor.com
Montana School Equip	6100 3rd Avenue South		Great Falls	MT	59405	Aaron Johnson	aaron@mtschoolequipment.com	406-454-0420	406-454-0439	www.mtschoolequipment.com
Northwest School Equip	25 82nd Drive	Suite 200	Gladstone	OR	97027	Tim Marshall	emailus@northwest-school-eq.com	503-650-8025	503-650-0535	www.northwest-school-eq.com
Seating & Athletic Facility Enterpris	79554 - 325th Street		Ellendale	MN	56026	Steve Snyder	stadiumsteve@gmail.com	507-256-7604	507-256-7207	
Toadvine Enterprises	14803 Old Taylorsville Rd	P.O. Box 190	Fisherville	KY	40023	Mike Toadvine	mike@toadvine.com	502-241-6010	502-241-2288	www.toadvine.com
Interkal Home Office	5981 East Cork St.		Kalamazoo	MI	49048	Randy Hoyle	sales@interkal.com	269-349-1521	269-349-6530	www.interkal.com
Bleachers Restorators of CO.	5212 So. Xenophon Ct.		Littleton	CO	80127	Rick Baker	rick@brocllc.com	303-973-4517	303-972-3307	www.brocllc.com
Hufcor Desert West	254 South Mulberry	Suite 111	Mesa	AZ	85202	Larry Kirkpatrick	lkirkpatrick@hufcordw.com	480-464-4437	480-464-1232	www.hufcordw.com
Sierra School Equipment Company	1911 Mineral Court		Bakersfield	CA	93308	Mike McDermott	mikemcdermott@ssecinc.com	661-399-2993	661-399-0218	www.ssecinc.com
Young Equipment Sales, Inc.	325 Rabro Drive		Hauppauge	NY	11788	Jamie Cipolina	jamie@youngequipmentsales.com	631-582-5900	631-582-9520	www.theyesexperience.com
California Facility Specialties, Inc.	161 Mercury Circle		Pomona	CA	91768	Mike Kurnik	mkurnik@cafacilityspec.com	909-599-1200	909-599-1255	www.cafacilityspec.com
Knight Athletics	300 Mt. Lebanon Blvd	Suite 205D	Pittsburgh	PA	15234	Toby Knight	tknight@knightathletics.net	412-343-8833	412-343-8832	www.knightathletics.net
Goodson Company	P.O. Box 11217	9373 N Fairway Circle	Milwaukee	WI	53217	Russ Bonfiglio	rbonfiglio@sbcglobal.net	414-540-1330	414-540-1335	
A K Sales & Consulting, Inc	1202 E 19th St.		Roswell	NM	88201	Art Moyle	aksalesnm@gmail.com	575-623-1488	575-623-0488	www.aksalesandconsulting.com
CB Seating	36 Canal Street		Somersworth	NH	3878	John Collins	jcollins@cbseating.net	603-692-6600	603-692-5115	www.cbseating.net
First Service	737 Southpoint Blvd.	Suite D	Petaluma	CA	94954	Dan Goldblatt	dan@clubstuff.com	707-781-1960	707-781-1970	www.clubstuff.com
Davis Athletics, LLC	2330 Broad Street		Parkersburg	WV	26101	Fred Davis	davisathletics@gmail.com	304-428-3000	304-428-3002	www.davisathletics.net
Covington Flooring Co. Inc	709 First Avenue North		Birmingham	AL	35203	Erica Parker	info@covington.com	205-328-2330	205-328-2496	www.covington.com
IPR-Hawaii	1481 S. King St.	Suite 226	Honolulu	HI	96814	Ian Ross	ian@ipr-hawaii.com	808-845-7788	808-952-5501	www.ipr-hawaii.com
Storagecraft	2823 West Orange Ave.		Apopka	FL	32703	Robert Espineira	hre@stroagecraft-fl.com	407-889-9888	561-213-8735	www.storagecraft-fl.com
Academic Specialties	15344 Vantage Parkway E	Suite 150	Houston	TX	77032	Dan Moran	info@astexas.com	832-626-1067	713-937-7890	www.astexas.com
Haldeman Homme Southeast	1567 Old Ford Dr.		Sumter	SC	29154	Brad Scott	bscott@haldemanhomme.com	803-305-3001	803-305-3001	www.haldemanhomme.com
List Industries	401 Jim Moran Blvd		Deerfield	FL	33442	Robert Espineira	hre@stroagecraft-fl.com	561-213-8735	561-213-8735	www.listindustries.com

P.O. Box 80667 Bakersfie

Certification Regarding Lobbying

Applicable to Grants, Subgrants, Cooperative Agreements, and Contracts Exceeding \$100,000 in Federal Funds.

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "disclosure Form to Report Lobbying," in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all covered subawards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

Interkal, LLC
5981 East Cork Street
Kalamazoo, MI 49048

Name/Address of Organization

Matt J. LoLonde
VP-Domestic & International Sales

Name/Title of Submitting Official


Signature

September 8, 2017

Date

FELONY CONVICTION NOTICE

FOR RESPONSE TO TIPS SOLICITATION

Statutory citation covering notification of criminal history of contractor is found in the Texas Education Code #44.034. Following is an example of a felony conviction notice:

State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator of the business entity has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony." Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

THIS NOTICE IS NOT REQUIRED OF A PUBLICLY-HELD CORPORATION

Complete only one of the three below: A or B or C.

I, the undersigned agent for the firm named below, certify that the information concerning notification of felony convictions has been reviewed by me and the following information furnished is true to the best of my knowledge.

Official: Matt J. Lalonde, VP-Domestic & International Sales
Print Authorized Company Official's Name

A. My firm is a publicly held corporation; therefore, this reporting requirement is not applicable.

Signature of Authorized Company Official: _____

OR

B. My firm is not owned nor operated by anyone who has been convicted of a felony:

Signature of Authorized Company Official: *Matt J. Lalonde*

OR

C. My firm is owned or operated by the following individual(s) who has/have been convicted of a felony:

Name of Felon(s): _____

Details of Conviction(s): _____

You may attach another sheet

Signature of Authorized Company Official: _____

2 CFR PART 200 Contract Provisions

Required Federal contract provisions of Federal Regulations for Construction Contracts for contracts with TIPS OR TIPS MEMBERS

The following provisions are required to be in place and agreed if the procurement is funded in any part with federal funds.

The TIPS OR TIPS MEMBERS is the subgrantee or Subrecipient by definition. The Rules are located in 2 CFR PART 200 - Appendix II to Part 200—Contract Provisions for Non-Federal Entity Contracts Under Federal Awards at 2 CFR PART 200

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

(D) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (D) above, when federal funds are expended by TIPS OR TIPS MEMBERS, during the term of an award for all contracts and subgrants for construction or repair, when Federal Funds are expended, by the TIPS OR TIPS MEMBERS resulting for this procurement process the vendor will be in compliance with all provisions listed or referenced therein.

Does vendor agree? YES  Initial of Authorized Company Official

(E) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be

2 CFR PART 200 Contract Provisions

required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule above, when federal funds are expended by TIPS or TIPS Members, the proposer certifies that during the term of an award by the TIPS OR TIPS MEMBERS resulting from this procurement process for construction contracts awarded by grantees and subgrantees the proposer agrees to be in compliance with all requirements listed or referenced therein.

Does vendor agree? YES ml Initial of Authorized Company Official

Company Name Interkal, LLC

Print name of authorized representative Matt J. LaLonde, VP-Domestic & International Sales

Signature of authorized representative 

Date September 8, 2017

Federal Requirements for Procurement and Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.

The Education Service Center Region 8 and TIPS Members anticipate possibly using federal funds for procurement under this potential award and is required to obtain the following compliance assurance.

1. Will you be subcontracting any of your work under this award if you are successful? (Circle one)

YES or NO

2. If yes, do you agree to comply with the following federal requirements? (Circle one)

YES or NO

2 CFR §200.321 Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.

(a) The non-Federal entity must take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.

(b) Affirmative steps must include:

(1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists;

(2) Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;

(3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;

(4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;

(5) Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce ; and

(6) Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs (1) through (5) of this section.

Company Name Interkal, LLC

Print name of authorized representative Matt J. LaLonde, VP-Domestic & International Sales

Signature of authorized representative 

Date September 8, 2017

Texas Government Code 2270 Verification Form

Texas 2017 House Bill 89 has been signed into law by the governor and as of September 1, 2017 will become law codified as Texas Government Code § 2270 and 808 et seq.

The relevant section addressed by this form reads as follows:

Texas Government Code Sec. 2270.002. PROVISION REQUIRED IN CONTRACT. A governmental entity may not enter into a contract with a company for goods or services unless the contract contains a written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel during the term of the contract.

I, Matt J. LaLonde as an authorized representative of

 Interkal, LLC , a contractor/vendor
 Insert Name of Company

engaged by

ESC Region 8/The Interlocal Purchasing System (TIPS)
4845 Highway 271 North
Pittsburg, TX, 75686

verify by this writing that the above-named company affirms that it (1) does not boycott Israel; and (2) will not boycott Israel during the term of this contract, or any contract with the above-named Texas governmental entity in the future. I further affirm that if our company's position on this issue is reversed and this affirmation is no longer valid, that the above-named Texas governmental entity will be notified in writing within one (1) business day and we understand that our company's failure to affirm and comply with the requirements of Texas Government Code 2270 et seq. shall be grounds for immediate contract termination without penalty to the above-named Texas governmental entity.

I swear and affirm that the above is true and correct.



Signature of Named Authorized Company Representative

September 8, 2017

Date

Matt J. LaLonde, VP-Domestic & International Sales

FAILURE TO PROPERLY COMPLETE THIS FORM AND SUBMIT WITH YOUR RESPONSE MAY RESULT IN A WAIVER OF YOUR RIGHTS UNDER THE LAW TO MAINTAIN CONFIDENTIALITY TREATMENT OF SUBMITTED MATERIALS.

CONFIDENTIAL INFORMATION SUBMITTED IN RESPONSE TO COMPETITIVE PROCUREMENT REQUESTS OF EDUCATION SERVICE CENTER REGION 8 AND TIPS IS GOVERNED BY TEXAS GOVERNMENT CODE, CHAPTER 552

If you consider any portion of your proposal to be confidential information and not subject to public disclosure pursuant to Chapter 552 Tex Gov't Code or other law(s), **you must make a copy of all claimed confidential materials within your proposal and put this COMPLETED form as a cover sheet to said materials then scan, name "CONFIDENTIAL" and upload with your proposal submission.** (You must include the confidential information in the submitted proposal as well, the copy uploaded is to indicate which material in your proposal, if any, you deem confidential in the event the District receives a Public Information Request.) Education Service Center Region 8 and TIPS will follow procedures of controlling statute(s) regarding any claim of confidentiality and shall not be liable for any release of information required by law. Pricing of solicited product or service may be deemed as public information under Chapter 552 Tex Gov't Code. The Office of Texas Attorney General shall make the final determination whether the information held by Education Service Center Region 8 and TIPS is confidential and exempt from public disclosure.

I DO NOT desire to expressly waive any claim of confidentiality as to any and all information contained within our response to the competitive procurement process (e.g. RFP, CSP, Bid, RFQ, etc.) by completing the following and submitting this sheet with our response to Education Service Center Region 8 and TIPS. The attached contains material from our proposal that I classify and deem confidential under Texas Gov't Code Sec. 552 or other law(s) and I invoke my statutory rights to confidential treatment of the enclosed materials:

Name of company claiming confidential status of material

Printed Name, Title, and Signature of authorized company officer claiming confidential status of material

Address City State ZIP Phone

ATTACHED ARE COPIES OF _____ PAGES OF CONFIDENTIAL MATERIAL FROM OUR PROPOSAL

Express Waiver: I desire to expressly waive any claim of confidentiality as to any and all information contained within our response to the competitive procurement process (e.g. RFP, CSP, Bid, RFQ, etc.) by completing the following and submitting this sheet with our response to Education Service Center Region 8 and TIPS.

Interkal, LLC

Name of company expressly waiving confidential status of material

Matt J. LaLonde, VP-Domestic & International Sales

Printed Name, Title, and Signature of authorized company officer expressly waiving confidential status of material

5981 East Cork Street, Kalamazoo, MI 49048 269-349-1521
Address City State ZIP Phone



Interkal

Spectator Seating World Wide
www.interkal.com

P.O. Box 2107
5981 East Cork St.
Kalamazoo, MI 49003-2107
Tel: (269) 349-1521
Fax: (269) 349-6530

ENGINEER QUALIFICATIONS

Daniel R. Victor SE, PE
Senior Project Engineer

EDUCATION: BSCE 1978 and MSCE 1979 Purdue University

PROFESSIONAL LICENSE:

Alabama P.E.	Missouri P.E.
Arizona S.E.	Nebraska S.E.
California C.E., S.E.	New Jersey P.E.
Colorado P.E.	North Carolina P.E.
District of Columbia S.E.	Ohio P.E.
Florida P.E.	Oklahoma P.E.
Georgia P.E.	Oregon P.E.
Illinois S.E.	Pennsylvania P.E.
Indiana P.E.	Texas P.E.
Iowa P.E.	Utah S.E.
Kansas P.E.	Virginia P.E.
Louisiana P.E.	Wisconsin P.E.
Massachusetts P.E.	Wyoming P.E.
Michigan P.E.	Washington S.E.
Minnesota P.E.	AWS Certified Weld Inspector

EXPERIENCE:

1988 to present:

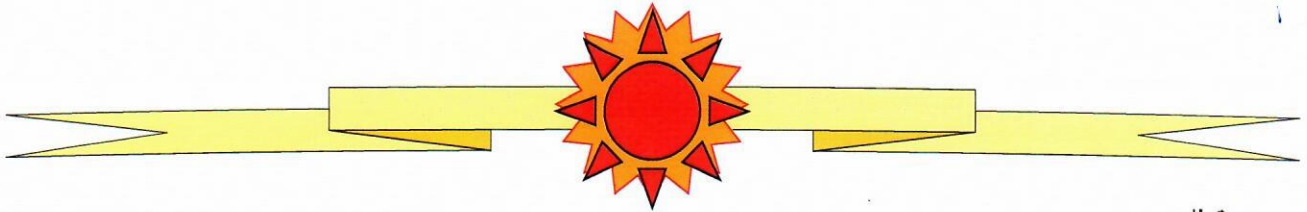
Senior project engineer at INTERKAL with responsibility for the structural integrity and code compliance of the companies' telescopic bleacher products. Interkal employs about 100 people and manufactures bleachers for approximately 1,000 facilities per year.

1980 to 1988:

Structural design engineer for PRECON/SCHOKBETON in Kalamazoo, MI. PRECON is a manufacturer of precast prestressed concrete architectural and structural products such as fascia panels and parking structures.

PROFESSIONAL ASSOCIATION MEMBERSHIPS:

American Institute of Steel Construction
American Society of Civil Engineers
American Welding Society
International Code Council
National Fire Protection Association
National Society of Professional Engineers



Interkal

Spectator Seating World Wide
www.interkal.com



CERTIFICATE OF COMPLETION

THIS IS TO CERTIFY THAT

SAMPLE

PARTICIPATED IN

Telescopic Spectator Seating 101

On Date

EARNING

NUMBER OF AIA / CES LEARNING UNITS: 1

Presenter Name / Interkal

*Point of Contact: Matt LaLonde
Vice President Sales & Marketing
Interkal*

*P.O. Box 2107
5981 East Cork Street
Kalamazoo, MI 49003-2107
(269) 349-1521
AIA/CES REGISTERED PROGRAM #101*



LIMITED WARRANTY

INTERKAL

Limited Warranty. Interkal warrants its products to be free from defects in materials or workmanship under normal conditions for One (1) year from the date of the actual sign off by the end user of the product. SIGN OFF DATE _____

School Name SAMPLE
Enter the TGS # _____
Dealer Organization _____

THIS WARRANTY IS EXPRESSLY MADE IN LIEU OF ANY AND ALL OTHER WARRANTIES, EXPRESS OR IMPLIED, INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE.

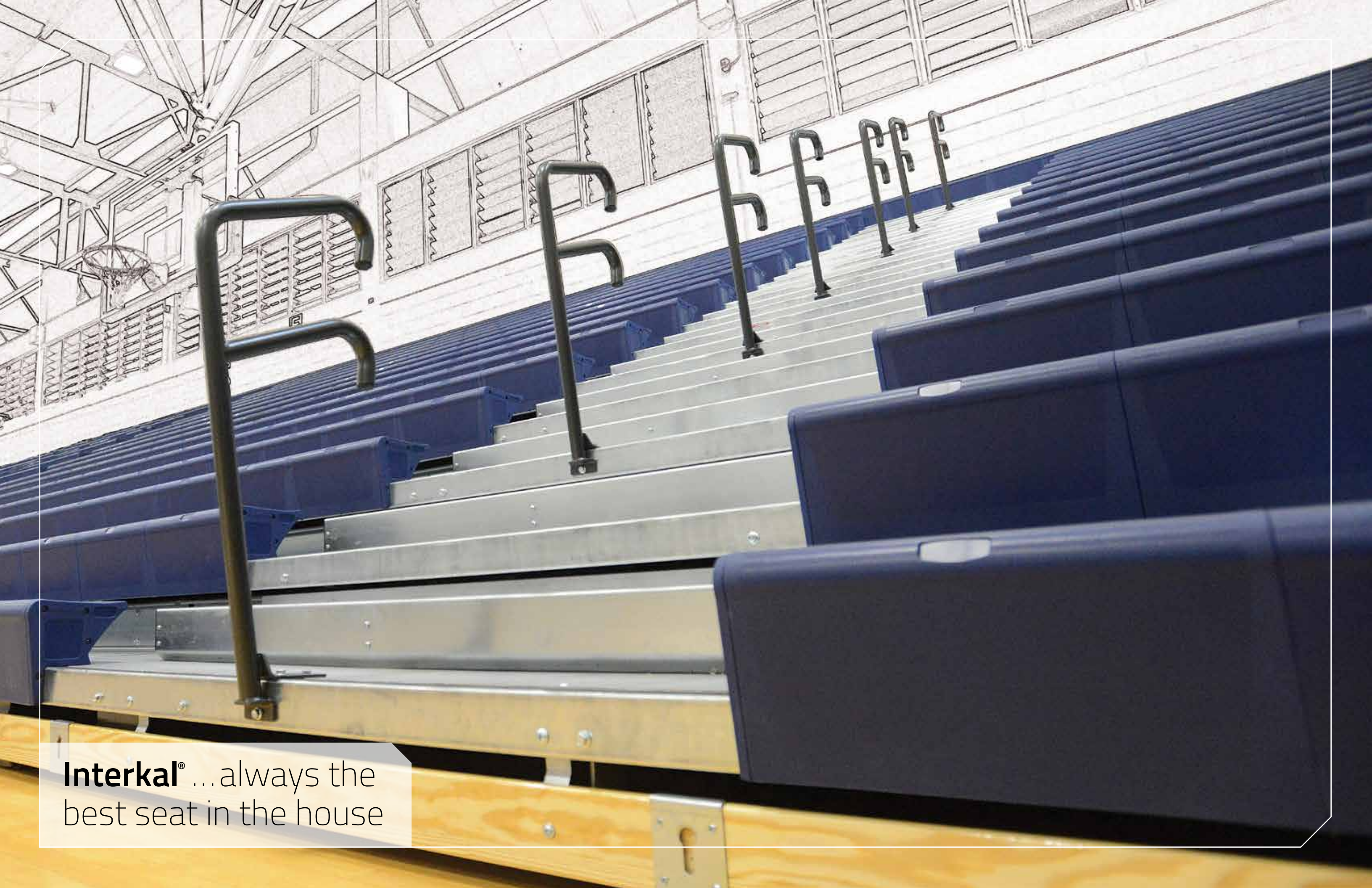
This warranty shall not apply to any product, which is subject to abuse, accident, natural calamity or misuse, including the failure to specifically follow all operating or maintenance instructions, or for any alteration, modification, repair or maintenance performed by anyone other than Interkal or its representatives. Interkal gives no warranty with respect to any products manufactured by others or any installation, maintenance or repairs performed by anyone other than Interkal, and the sole warranty therefore shall be from the manufacturer of such products or the provider of such services.

Limitation of Remedy and Damages. The exclusive remedy for this Warranty shall be that Interkal shall repair or replace the product or any part thereof, which Interkal determines to be defective. In no event shall Interkal be liable for consequential, incidental or special damages, loss of property or production, or for installation or other costs. Interkal shall not be responsible for damage to its products by others or for improper use of equipment by others.

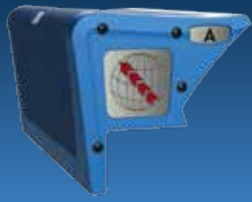
Limitation of Liability. The liability of Interkal on any claim of any kind, including for negligence, strict or product liability, or breach of contract or warranty, for any loss or damage arising out of or in connection with any products, or the performance or breach of any contract with respect to the products, shall in no case exceed the amount paid for the products, and shall not include any liability for any consequential, incidental or special damages, loss of production or profits, or for installation or other costs.

INTERKAL By: **Jeff Whisler**

Service / Installation Mgr.



Interkal® ...always the
best seat in the house



PAGE 4

ESM™ Excel Seat Module

- 10" seat depth
- 18" seat width
- Seat numbers, row letters, and personal logos



PAGE 6

SSM™ Sculpture Seat Module

- 12" seat depth
- 18" seat width
- Seat numbers and row letters



PAGE 8

CSM™ Contour Seat Module

- 10" or 12" seat depth
- 18" seat width
- Seat numbers and row letters



PAGE 10

ComfoBack® Automatic Contoured Backrest System

- Available in 30", 32", or 33" spacing
- Fully-automatic or manual folding operation
- Powder-coated cast aluminum uprights



PAGE 12

Classic Wood Bench Seating

- Dense southern yellow pine
- Grade BB or better
- Edge-glued and finger-jointed for strength and durability



PAGE 14

VISION™ Platform Chair

- Armrest cup holders (20" minimum seat width)
- Upholstered seat and back onserts
- Tablet arms



PAGE 16

AURA™ Solid Stadium Chair

- Rear and armrest mounted cup holders
- Upholstered seat and back onserts
- End stanchion logos



PAGE 18

AURA™ Slat Stadium Chair

- Rear and armrest mounted cup holders
- Upholstered seat onserts
- End stanchion logos



PAGE 20

UNITED™ Platform Chair

- Plastic or timber armrests
- Back panel in plastic or timber
- Seat numbers and row letters

15 Standard Plastic Colors!

Choose from our wide range of standard colors for all Interkal seating types. All seating color options are complemented by light grey or black polydeck. Color depictions will vary slightly from actual color.

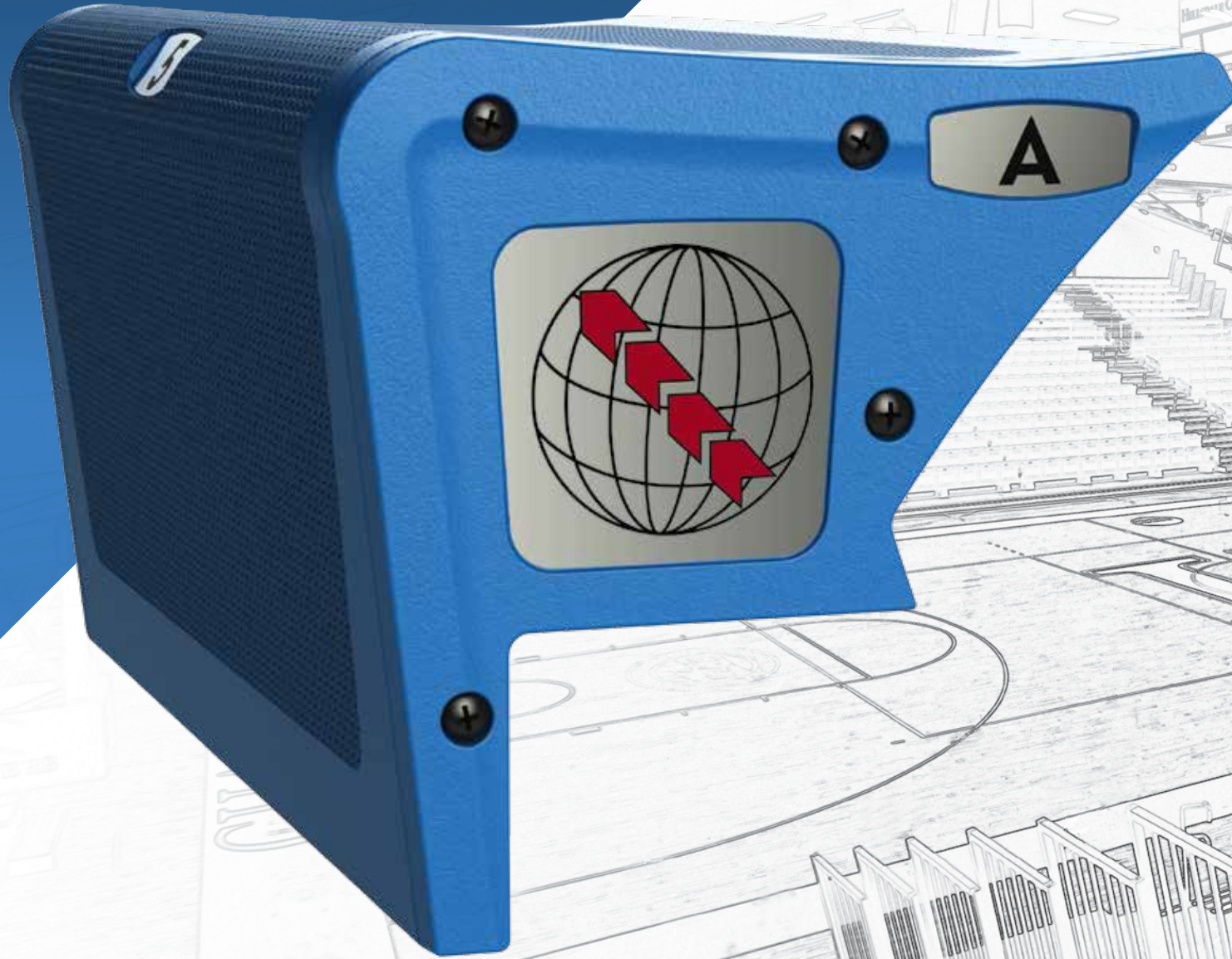
Please contact your local Interkal representative to verify your color selection.

Custom colors are available upon request.



Solid Injection Molding

Recessed seat numbers, row letters, and personal logos



ESM 10" Excel Seat Module

Features

- Heavy steel bracket provides steel-to-steel through bolting at every 18" increment
- Structural ribs: Five vertical & three lateral
- Honeycomb design for unmatched vertical support
- Vandal-proof snap-lock feature with end caps

Durability

- Modules are constructed of one-piece injection molded high strength polyethylene which resists stains and will not splinter or warp. The molded-in solid color will not fade or wear out.
- For maximum rigidity, the specially designed attaching clamp provides a steel-to-steel connection of the module to the 14-gauge galvanized steel nosebeam.
- Each module incorporates a full perimeter interlock to secure one module to the next for increased strength.
- Five vertical and three lateral ribs inside each module provide superior support and are positioned for easy cleaning.

Easy Maintenance

- Easy to clean, easy to sweep—no obstructions at deck level
- No debris traps or exposed hardware

Comfort

- Plastic seat modules are anatomically contoured to achieve greater spectator comfort
- Each 18"-wide interlocking module provides a minimum adult seat height of 16½"
- Low profile ESM for high rise applications (shown bottom left)



12" Deep Seats

Consistent full-depth seat for increased patron comfort



SSM™ 12" Sculpture Seat Module

Features

- Heavy steel bracket provides steel-to-steel through bolting at every 18" increment
- Structural ribs: Five vertical & two lateral
- End caps

Solid Color Seat Modules

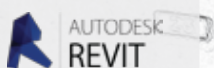
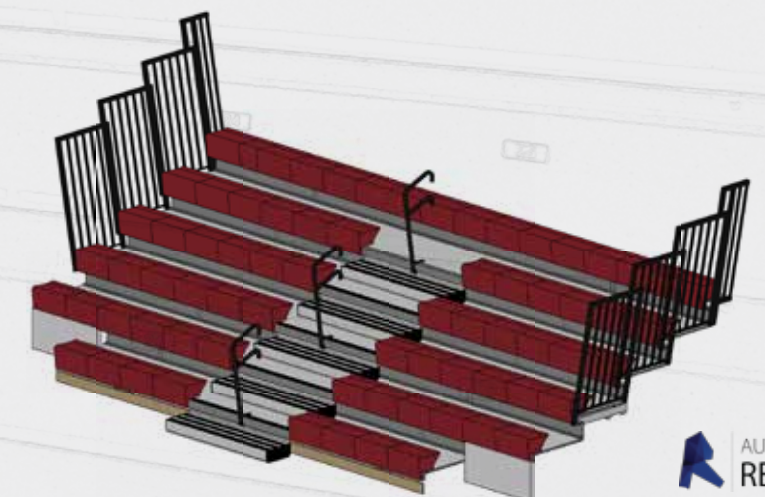
- These modules feature redesigned end caps and a full 360-degree interlock connection.
- Our wide range of 15 standard colors will complement any decor.
- Custom module colors, other than those shown, as well as contrasting end caps are available upon request. Color depictions will vary slightly from actual color. Please contact your local Interkal representative to verify your color selection.

Easy Maintenance

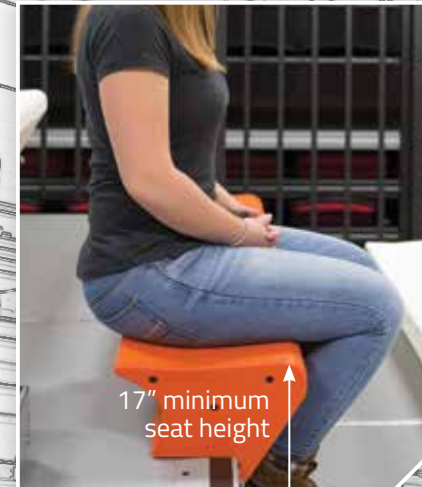
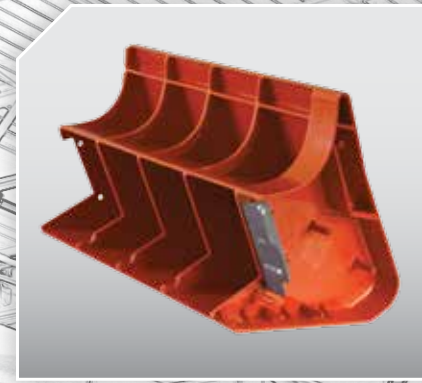
- Easy to clean, easy to sweep—no obstructions
- No debris traps or exposed hardware

Appearance

- A wide range of available colors dramatically increases aesthetic appeal and provides for interior design or school color options.
- Modular design concept clearly delineates each seat space and allows for ease of replacement should it ever become necessary. A recess in the module allows for optional seat numbering.
- Modules are available in 12" depths. The 12" Sculpture Seat Module requires a minimum of 24" back-to-back row spacing.



The Waterfall Face with a minimum 17" seat height offers unparalleled comfort



17" minimum seat height

CSM™ Contour Seat Module

Features on the CSM™ include

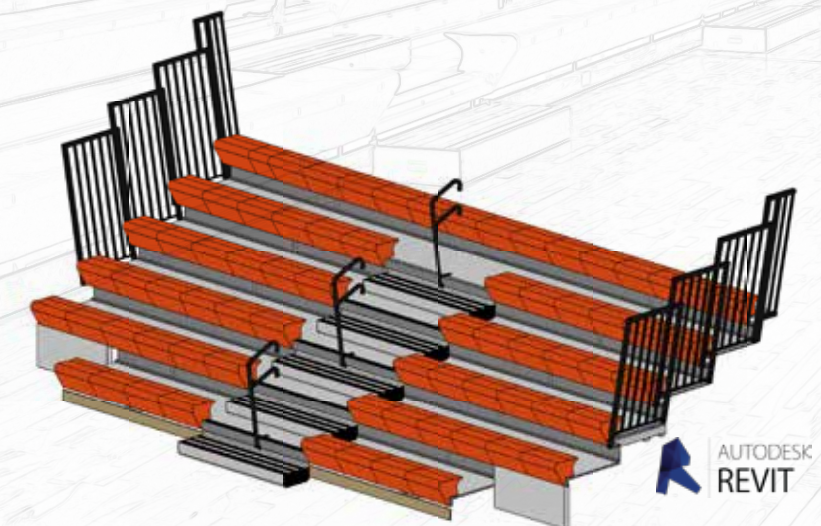
- Heavy steel bracket provides steel-to-steel through bolting at every 18" increment
- Structural ribs: Five vertical & two lateral
- End caps
- Seat height—full 17" minimum
- Waterfall front allows for unparalleled comfort

Durability

- Modules are constructed of one-piece injection molded high strength polyethylene, which resists stains and will not splinter or warp. The molded-in solid color will not fade or wear out.
- For maximum rigidity, the specially designed attaching clamp provides a steel-to-steel connection of the module to the 14-gauge galvanized steel nosebeam.
- Each module incorporates a full ½" perimeter interlock to secure one module to the next for increased strength.
- Five vertical and two lateral ribs inside each module provide superior strength and are positioned for easy cleaning.

Comfort

- The "waterfall" front is highly functional as well as aesthetically pleasing. The additional seat height and angled face of the CSM allow patrons to pull their feet back underneath them, creating a smaller vertical envelope. This unique feature allows for the most comfortable experience, even in the tightest of quarters.
- Each 18"-wide Interlocking module provides a minimum adult seat height of 17" for greater comfort, even over extended periods.

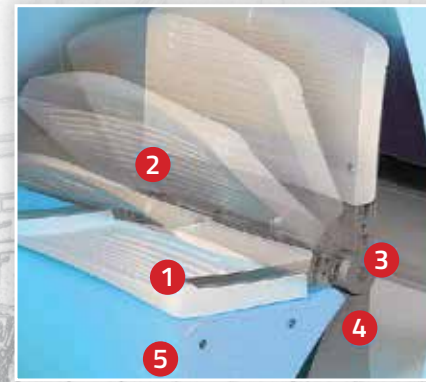


AUTODESK
REVIT



VIP Upgrade

Ergonomically designed backrests for maximum comfort at an affordable price



ComfoBack® Automatic Contoured Backrest System

Features & optional accessories

- Fully-automatic or manual operation
- 18" wide—Available with 30", 32", and 33" spans
- Available with 12" deep Sculpture Seat Modules
- A wide range of 15 standard colors
- A sleek appearance in the stacked position as well

1 Fully-Automatic Operation

Backrest raised and lowered with absolutely no labor required

2 Superior Comfort

Injection molded, ergonomically designed contoured back for superior comfort

3 Concealed Spring Mechanism

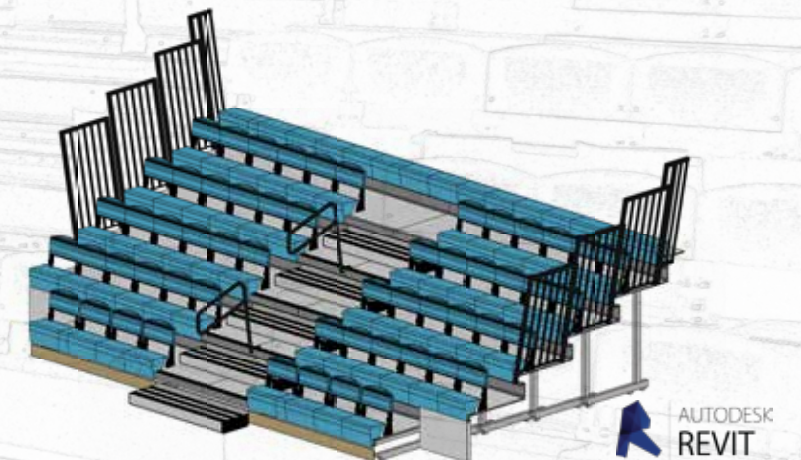
Concealed spring mechanism to eliminate pinching hazard

4 Black Powder-Coated

Cast aluminum uprights

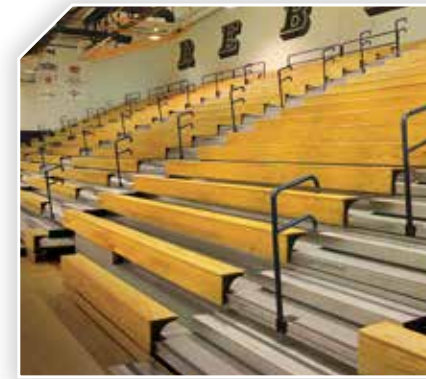
5 Color Selection

Available in contrasting or matching module colors



Southern Yellow Pine Lumber

Seat and riser boards are richly finished in classic style to greatly enhance the appearance of any gymnasium or fieldhouse

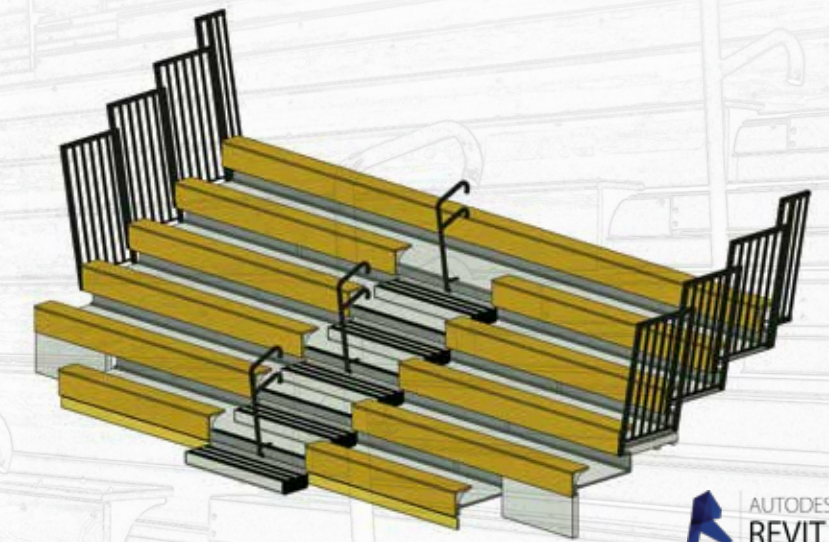


Standard 1" Nominal Seat Board

Classic Wood Bench Seating

Features

- Dense southern yellow pine, grade BB or better
- Laminated, edge-glued, and finger-jointed construction of wood boards for greater strength and durability
- Standard wood thickness: 1" nominal (3/4" actual)
- All boards finished on both sides and all edges
- Seats and front risers firmly secured every 36" to welded steel seat supports which attach to the continuous nosebeam for excellent stability
- Triple-sanded and sealed with moisture-resistant urethane
- A high-gloss urethane applied for added protection and to accentuate the richness and beauty of the wood
- Standard seat board depth 8 7/8" with 10" deep wood seat boards available upon request





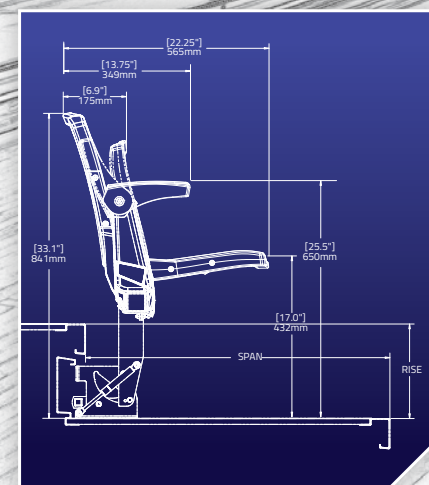
Tablet Arms



Outdoor Application



Cup Holders



VISION™ Platform Chair

With its blow-molded plastic components and cast aluminum brackets, the VISION offers a unique combination of comfort and structural integrity.

Features & optional accessories

- Cup holders (20" minimum seat width)
- Upholstered seat and back onserts
- Tablet arms
- Seat numbers and row letters
- Available in 15 standard colors

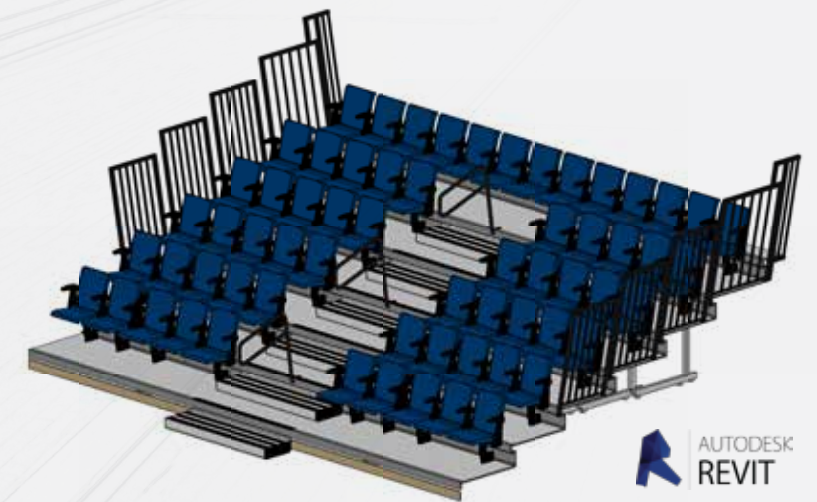
The VISION maintains its seat pan width from front to back to make for a comfortable experience for patrons of all shapes and sizes.

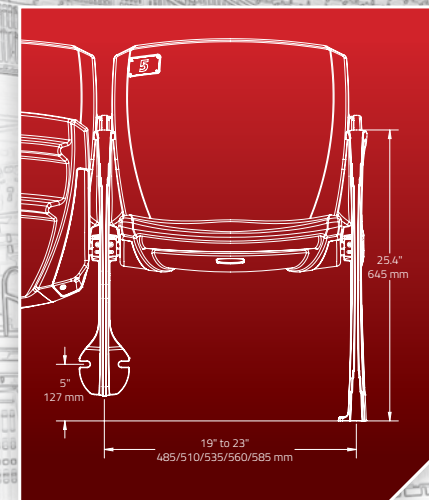
Three types of fold-down operation to accommodate your individual needs

- Manual
- Semi-manual with assisted release
- Semi-automatic

Dimensions

- Available in 19.0" to 24.0" (483mm – 610mm) seat widths
- Minimum 10 ¼" (260.35mm) rise per row
- 18" (457mm) wide seats available in an armless option
- Available in 30", 32", and 33" (762mm, 813mm, and 838mm) row spacing





AURA™ Solid Stadium Chair

Unmatched comfort, style, and durability

Powder-coated cast aluminum stanchions will not rust, ensuring that your AURA stadium chairs will maintain their new look for many years to come.

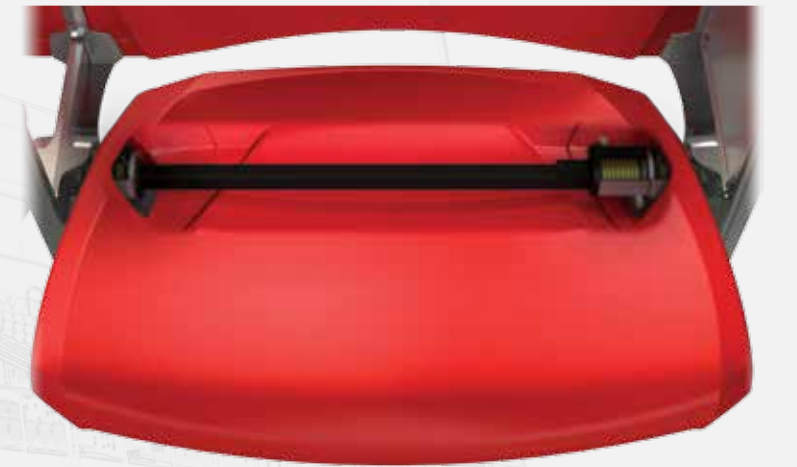
Features & optional accessories

- Floor or riser mounted stanchions
- Cup holders
- Upholstered inserts
- ADA easy access stanchions
- Seat numbers and row letters
- 15 standard colors
- End-stanchion logos



ADA easy access stanchions

Utilizing the proven design of a stanchion-to-stanchion cross shaft through the seat pan, the AURA provides strength and durability that can be counted on over time.





AURA™ Slat Stadium Chair

Unmatched comfort, style, and durability

Powder-coated cast aluminum stanchions will not rust, ensuring that your AURA stadium chairs will maintain their new look for many years to come.

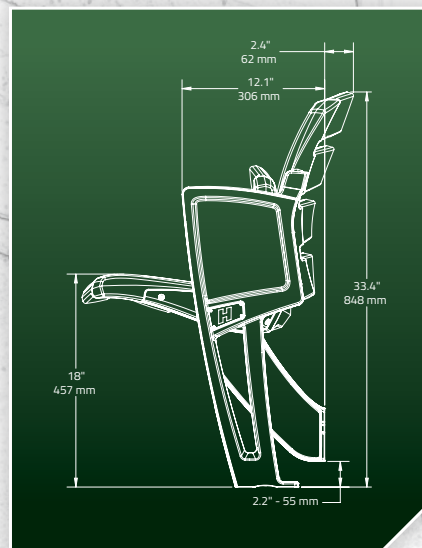
Features & optional accessories

- Floor or riser mounted stanchions
- Cup holders
- Upholstered seat onserts
- ADA easy access stanchions
- Seat numbers and row letters
- 15 standard colors
- End stanchion logos



ADA easy access stanchions

Utilizing the proven design of a stanchion-to-stanchion cross shaft through the seat pan, the AURA provides strength and durability that can be counted on over time.



The United Chairs' unique flexibility allows for endless options in both fixed and telescopic applications



UNITED™ Platform Chair

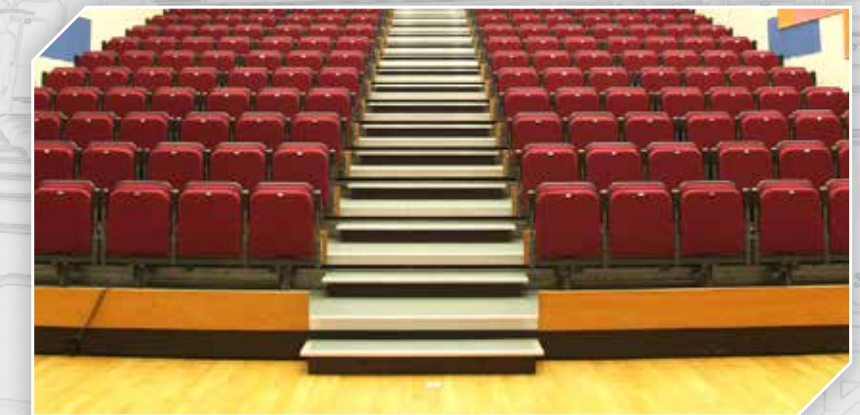
Offering all the styling and comfort of an auditorium chair combined with complete flexibility, the United is suitable for both fixed seating and telescopic installations. The optional pocket sprung seat pan provides a luxurious feel to the chair and its unique rising action creates wide, safe walkways.

Features

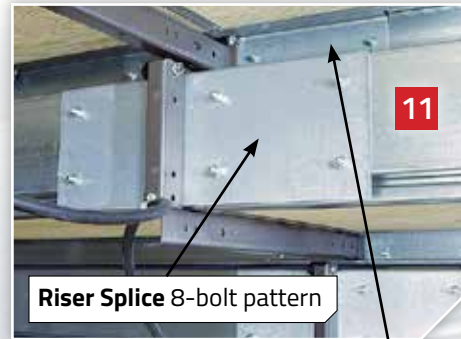
- Self-rising design, with auto-rise armrest and the backrest acting as a counterweight
- Compact dimensions when closed
- High backrest for concert-level comfort
- Optional protective plastic panel to the back
- Pocket sprung seat core for outstanding support
- Elegant curved timber armrests

Accessories

- Timber outer back
- Protective plastic outer back
- Seat numbers
- Row letters
- Cup holder



The strongest understructure in the industry!



Riser Splice 8-bolt pattern

Nosebeam Splice 4-bolt pattern



Interkal supports the NFPA-102 mandate for annual bleacher inspection and maintenance. We strongly recommend a routine maintenance program.

The Interkal understructure is designed for maximum load-bearing capacity and eliminates deflection. It is constructed from the strongest and most durable materials in the industry for dependable performance you can count on for years to come. Because this understructure has few moving parts, trouble-free operation is assured with routine maintenance.

1 Sway Braces: All Interkal seating systems are stabilized by sway braces attached to the vertical columns and steel risers for maximum strength and resistance to movement. (Sway braces not required on rows 1 and 2.) Sway braces fabricated from steel are essential for vertical post bleachers to resist the compression and tension forces created when the bleachers are loaded.

2 Vertical Posts: Electric-welded continuous 2" x 3" closed seam, rectangular structural steel tubing produces the strongest and safest vertical columns. Post size increases depending on row height and load-bearing requirements.

3 Deck Supports: Deck support brackets are more rigid than competitive designs to help prevent sagging and potential binding during operation. All deck supports incorporate rollers for efficient operation and deck stability.

4 Nose Beam: All Interkal seating options incorporate a structural continuous galvanized nose beam, resulting in a uniform understructure. This component provides superior strength, continuous support for the plywood deck, and the flexibility to achieve any aisle location/configuration.

5 Superslide System: The low-friction flexible rod system guarantees positive engagement of vertical supports without binding, assuring smooth operation over uneven floor conditions. The superslide system maintains proper vertical column spacing, reduces wear, and helps eliminate racking damage.

6 Row Locks:

- Stabilize the bleacher under load in the extended position by securely locking each support post to an adjacent post.
- Automatically engage and release for opening and closing operation.
- Individual row locks make it possible to open any number of rows without opening the entire bank of bleachers.

7 H Beams: The aluminum "H" Beams located at every plywood joint provide continuous support from rear riser to nosebeam. It also facilitates ease of cleaning by eliminating unsightly gaps.

8 Wheel Channels:

- Wheel channels accommodate 8 to 12 wheels per channel for maximum weight distribution and operating ease.

- Wheel channels are precision formed from a single piece of steel coil for maximum rigidity.

- Heavy-duty composition rubber wheels are provided in a 3½" diameter by 1½" tread width.

- All wheels are provided with a ½" diameter steel axle secured with tamper-proof retaining rings.

- Wheels are equipped with oil-impregnated sintered metal bearings to assure smooth operation.

9 Deck Support Rollers: Nylon rollers at the top of every deck support minimize friction for smoother, quieter operation and enhanced deck stability. Our rollers eliminate steel-to-steel contact which would hinder the operation of the bleacher.

10 Riser Beam: Multi-bend component provides superior structural integrity.

11 Section Joints: 18" steel plates at every nose and riser to ensure the most rigid section joint available

Safety Features
Safety is the first and foremost concern in each and every Interkal design. The following key safety features are available:

- Limit switches on non-friction automatic power systems
- Plastic covers at every nosebeam exposed end and/or handicap location

- Removable pendant control attaches to the front of the seating system for added visual safety during operation of all automatic power systems

- Superslide System to insure positive engagement of all vertical posts

- Rear closure panels to prevent debris from collecting under units

- Aisles and rails in compliance with applicable code requirements



Applications: Telescopic Systems to fit a variety of facility configurations

Reverse-Fold Systems

(shown upper level, below) are designed for applications where space behind the bleacher stack is desired for other activities when the bleacher is not in use. This is common in areas such as mezzanines or balconies. Up to 18 rows can be specified with this system (over 18 rows, consult factory).



Forward-Fold Systems

(shown lower level, below) are the most typical application of telescopic seating in which the bleachers open in the forward direction. They are available up to 24 rows (over 24 rows, consult factory) and utilize either wall attachment or free-standing floor attachment.



Recessed Systems (below)

require minimal clearance to fit conveniently under a balcony overhang and maximize usable floor space when the bleachers are stacked. Available with any of the Interkal seating options up to 24 rows (over 24 rows, consult factory). Add one of our automatic power options for easy operation.



Mobile Systems (shown below left)

consisting of single sections of bleachers can be used in one part of a building and stored in another. They offer increased flexibility and are available with any seating option up to 14 rows at 10 1/4" rise and 12 rows at 11 1/2" rise. (over 14 rows, consult factory). Portable hydraulic dollies are provided for transport to various spectator or storage areas.



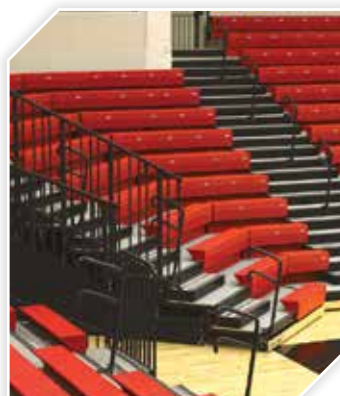
Custom Seating Arrangements Available:

- Pie-shaped sections for radiused configurations (shown far right)
- Truncated sections / notchouts to comply with the Americans with Disabilities Act (ADA) requirement for wheelchair seating
- Elevated front and rear walkways and cross aisles as required for code compliance, as well as improved sight lines
- Cut-outs for columns that extend out from rear wall

Please consult factory on these and other custom seating arrangements.

Free-Standing Floor-Attached Systems (shown above right)

are designed for applications where bleachers are required to be located away from walls or when wall construction prohibits attachment (shown here with back rails and back panels).



Self-Storing Aisle Rails

The Perfect Solution For Saving Set-Up Labor

- Aisle Rails are permanently bolted in position and automatically store in the deck, ensuring that the rails are in place at all times for spectator safety.
- This innovative design eliminates the need to individually set up each rail, maximizing labor savings.
- Revolutionary Patented Self-Storing Aisle Rails (SSAR)[™] are exclusively from the leader in telescopic seating—Interkal!



Provisions to Comply with ADA

We Engineer Flexibility Into Your ADA Compliance



36" wide, 1-row deep single notchout



Double 1-row deep recoverable notchout shown in ADA mode



Recovered 1-row deep truncations



1-row deep double notchout with optional front rail



Double 1-row deep recoverable notchout shown in recovered mode



Double 1-row deep permanent notchout

Power Options

Nonfriction Power System (Right)

This is a fully-automatic power system designed to open and close wall-attached, recessed or reverse-fold telescopic bleachers at the touch of a button—without the need for traction force on the floor. Typically used for higher-row applications, it has the capacity to move more rows of bleachers than any other mechanical power system developed for the telescopic seating market. Limit switches are used to stop the 2HP, 208-230VAC, 3-phase motor in the fully open or closed positions. The chain drive pusher links assure years of dependable performance as well as nonslip, straight line operation.

Wide Track Power System (Below)

Our Wide Track Power System is U.L. listed and incorporates friction drive rollers as an integral part of the first row horse assembly. The two friction roller assemblies are linked by a continuous drive shaft driven by a ½ H.P. 208V, 3-phase motor. This continuous drive shaft controls drive roller operation in a straight, efficient manner—especially important on bleacher banks which include numerous notchouts or truncations.



Options & Accessories

1 Safety End Rails

are required on open ends of telescopic seating systems. Our self-storing end rails offer great convenience. These are designed and tested to meet all current building code requirements. Removable end rails are also available when required.

2 Vinyl Side Curtains

close off the ends of the bleacher with a heavy-duty laminated vinyl. Grommets at every hanger location, chainweight bottom hem. Available in 13 colors.

3 Aisle Center Rails

are installed on alternating rows and are available in both self-storing or quarter-turn types. Removable aisle rails are available when required.

4 Intermediate Steps

are designed to comply with applicable code requirements by providing an equal depth and height foot surface between rows. Safety abrasive tread is provided on all steps.

5 Video Platforms

are engineered to provide a stable platform for filming sporting events safely—integrated right into the seating system.

6 Removable Timer's Table

is an 18" by 96", high-pressure laminated work surface with removable legs which can be utilized at any location. The table leg assembly is constructed of tubular steel and the legs are easily removed for storage within the seating system.

7 End Panels

are designed to deter access behind units in the stored position.

8 Back Rails & Panels

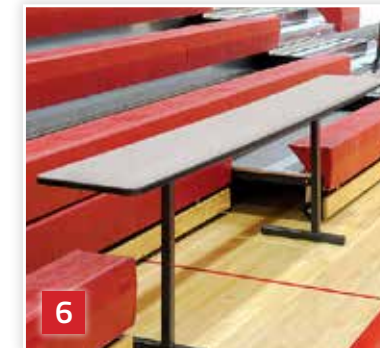
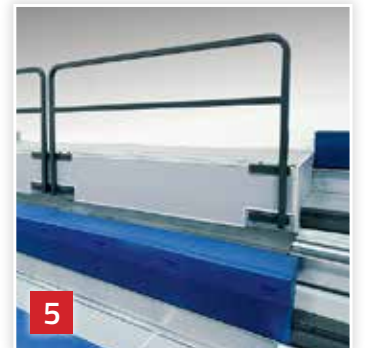
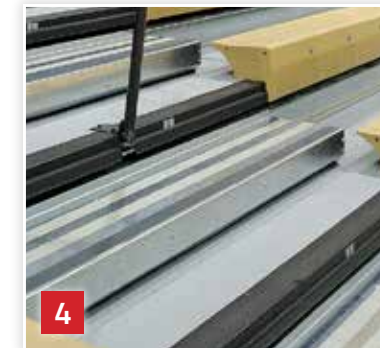
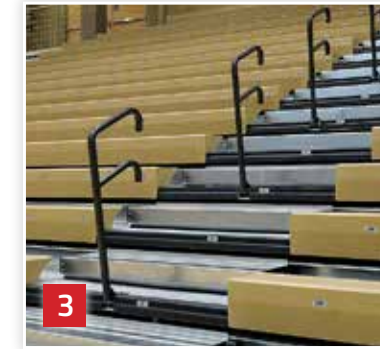
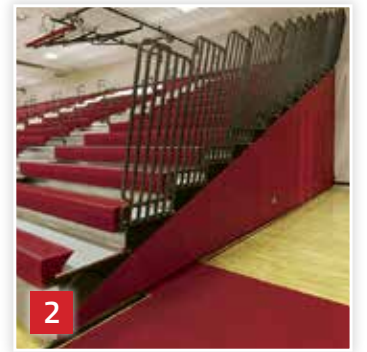
are used on mobile, free-standing and reverse-fold units to provide added safety and close off access to the understructure.

9 Black Polydeck

offers a unique, sharp upgrade to our standard grey polydeck.

Additional Accessories

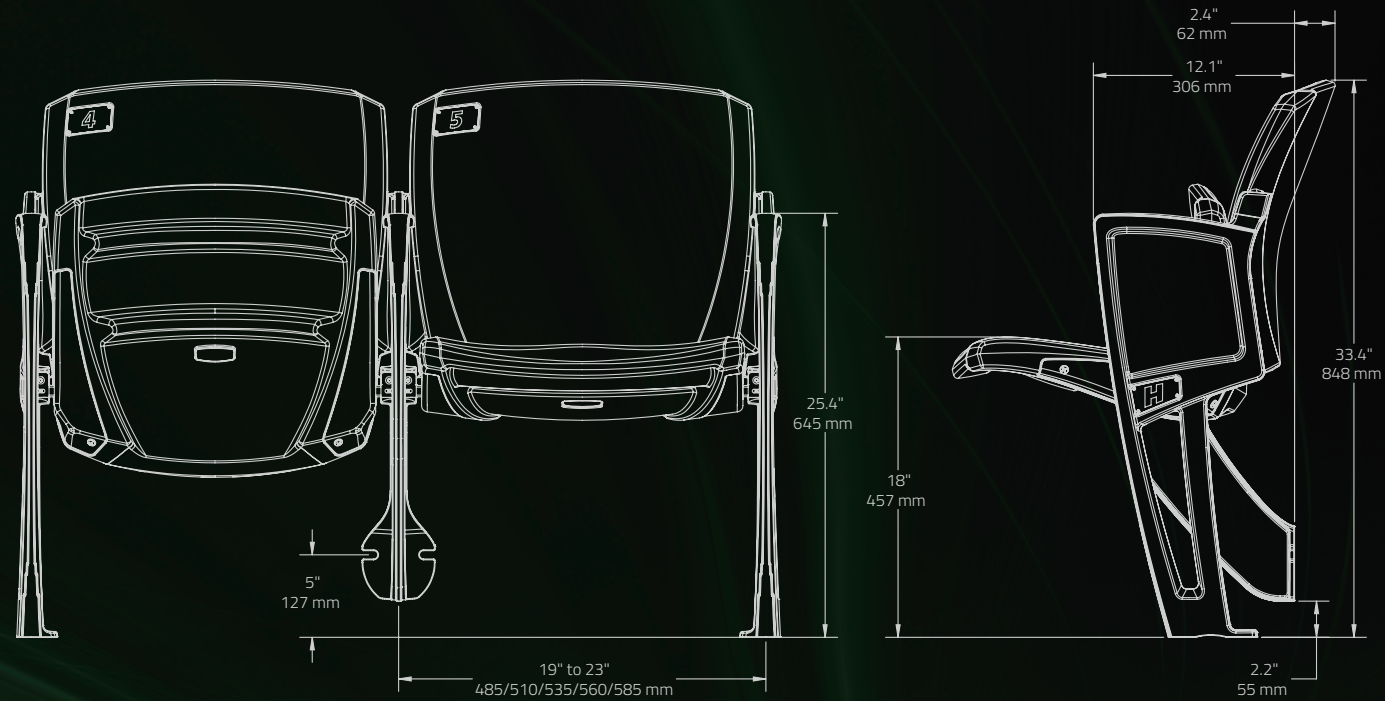
- Forward travel (aisle recovery for reverse fold units)
- Seat numbering on seat modules
- Vinyl ball deflectors
- Front rails
- Extended back panels
- Column cut-outs
- Balcony access steps





Interkal® ...your solution
for spectator seating

AURA Dimensions



AURA^{SOLID} Stadium Chair

Interkal



Also Available

The AURA^{SLAT} Stadium Chair



5981 East Cork
Kalamazoo, MI 49048
interkal.com

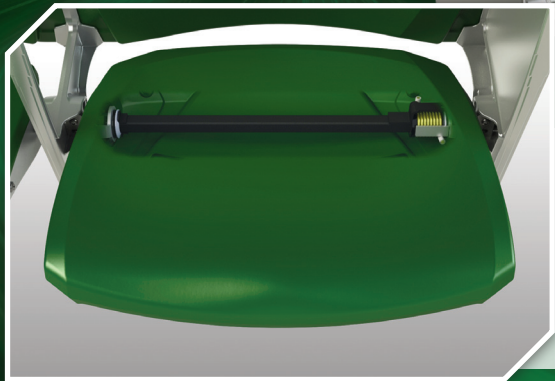
Phone: 269.349.1521
Fax: 269.349.6530
Email: sales@interkal.com

Powder-coated cast aluminum stanchions will not rust, ensuring that your AURA stadium chairs will maintain their new look for many years to come.



Features & optional accessories on the AURA include

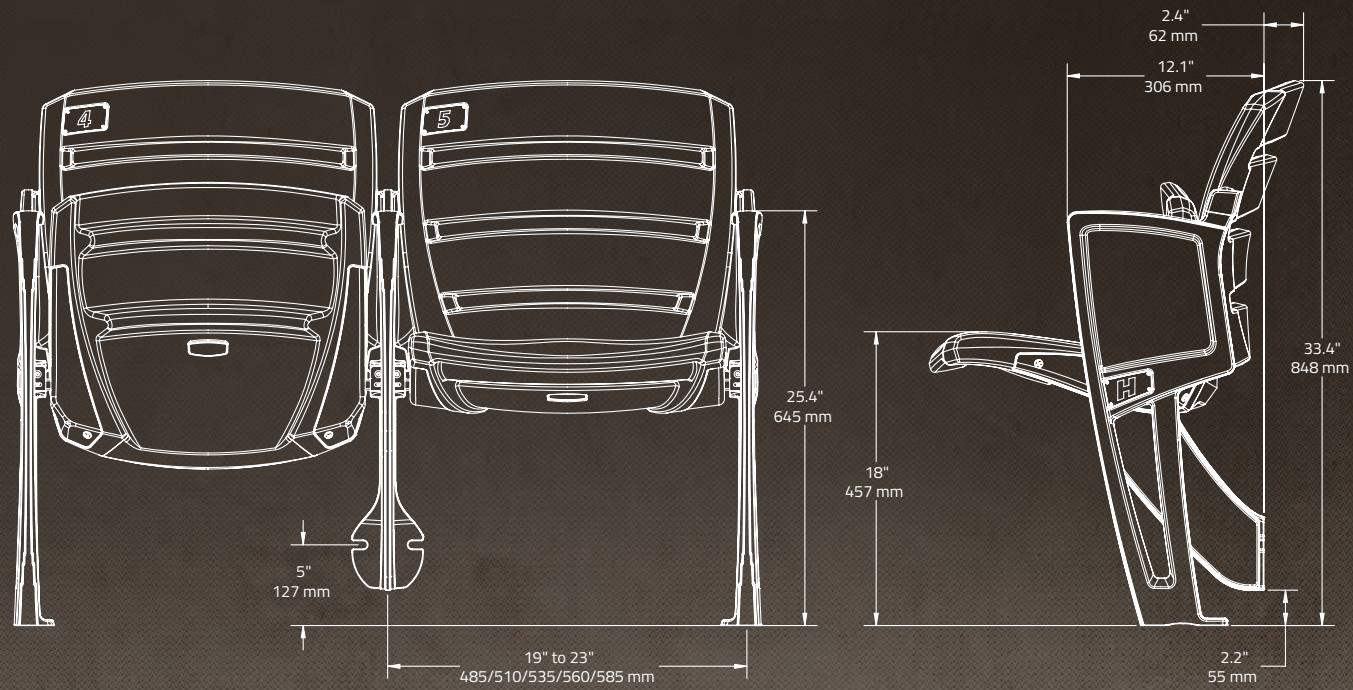
- Floor or riser mounted stanchions
- Cup holders
- Upholstered onsets
- ADA easy access stanchions
- Seat numbers and row letters
- 15 standard colors
- End stanchion logos



Utilizing the proven design of a stanchion-to-stanchion cross shaft through the seat pan, the AURA provides a strength and durability that can be counted on for many years to come.



AURA^{SLAT} Dimensions



Also Available

The **AURA SOLID** Stadium Chair

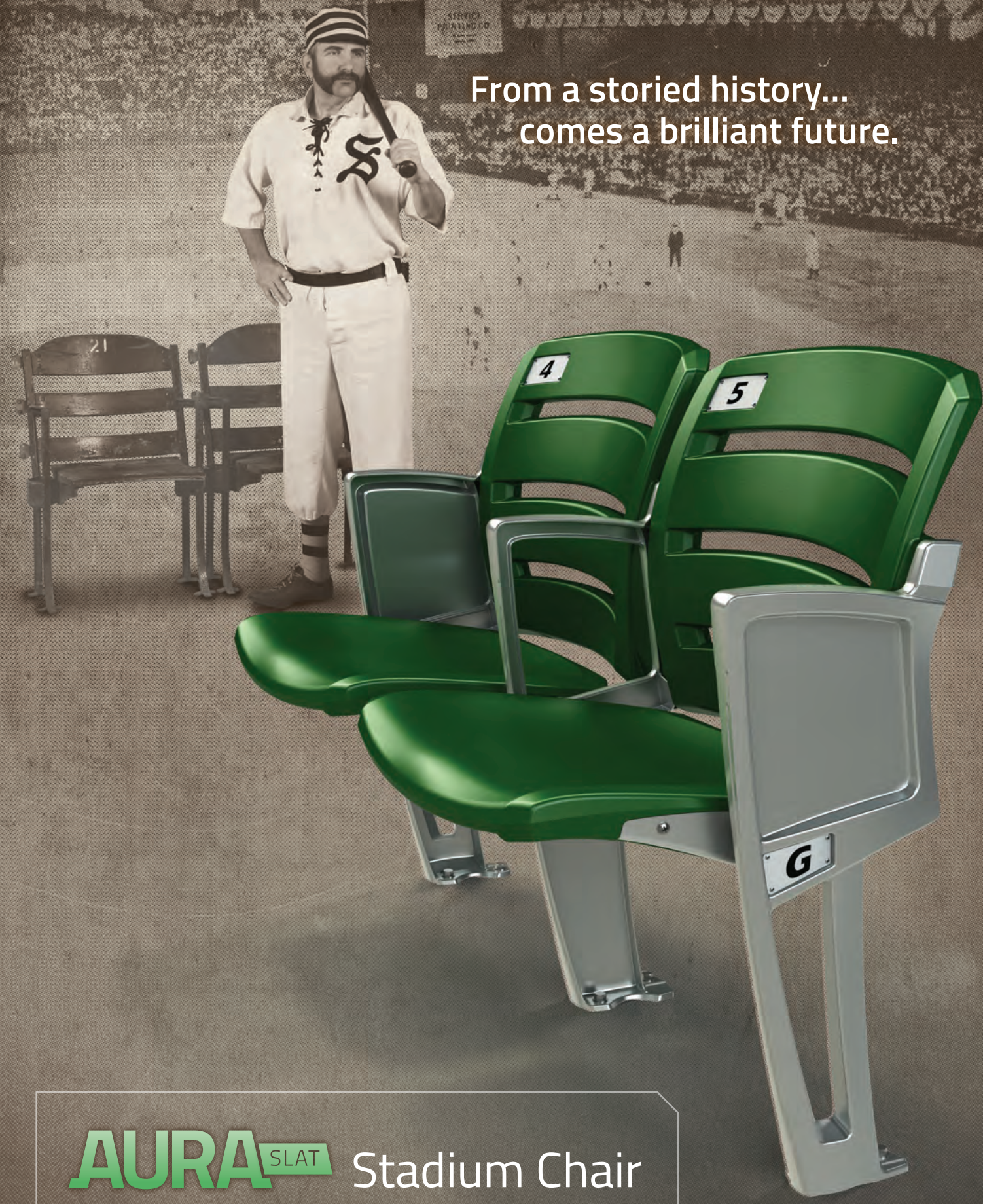


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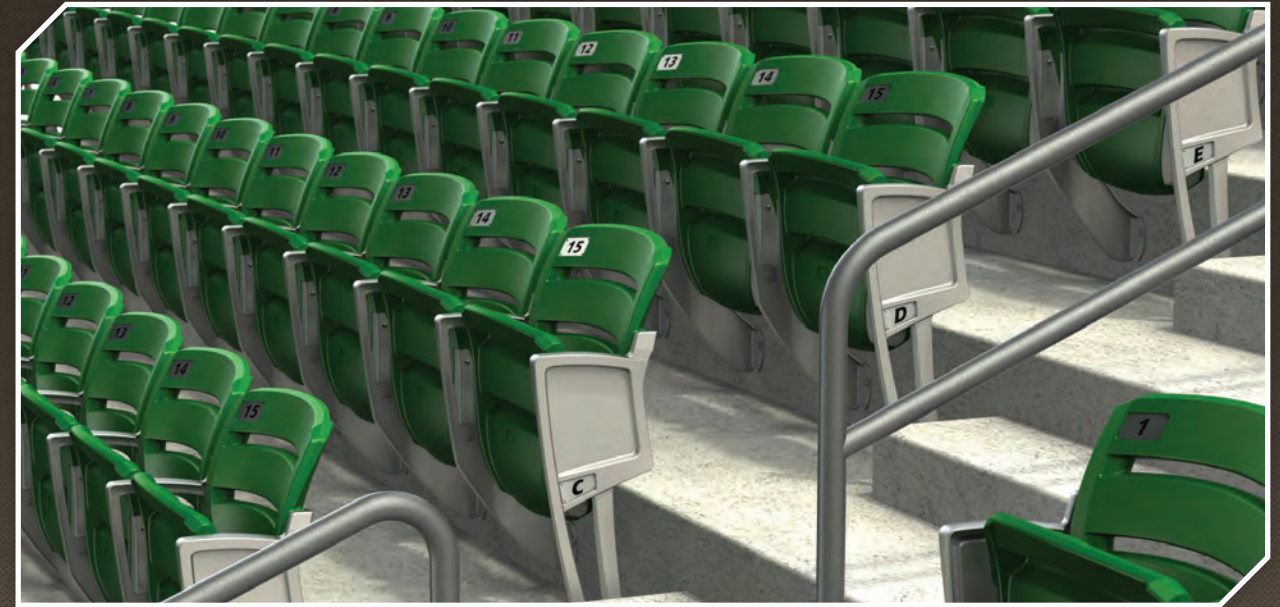
From a storied history...
comes a brilliant future.



AURA^{SLAT} Stadium Chair

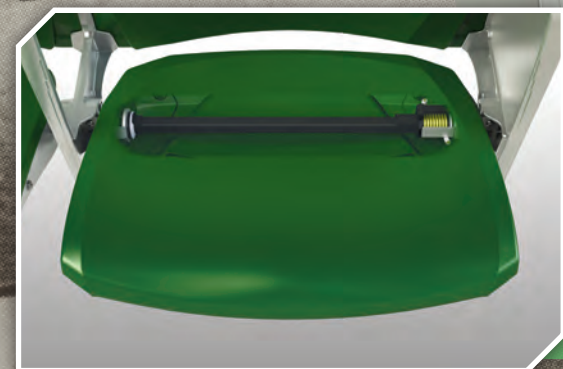


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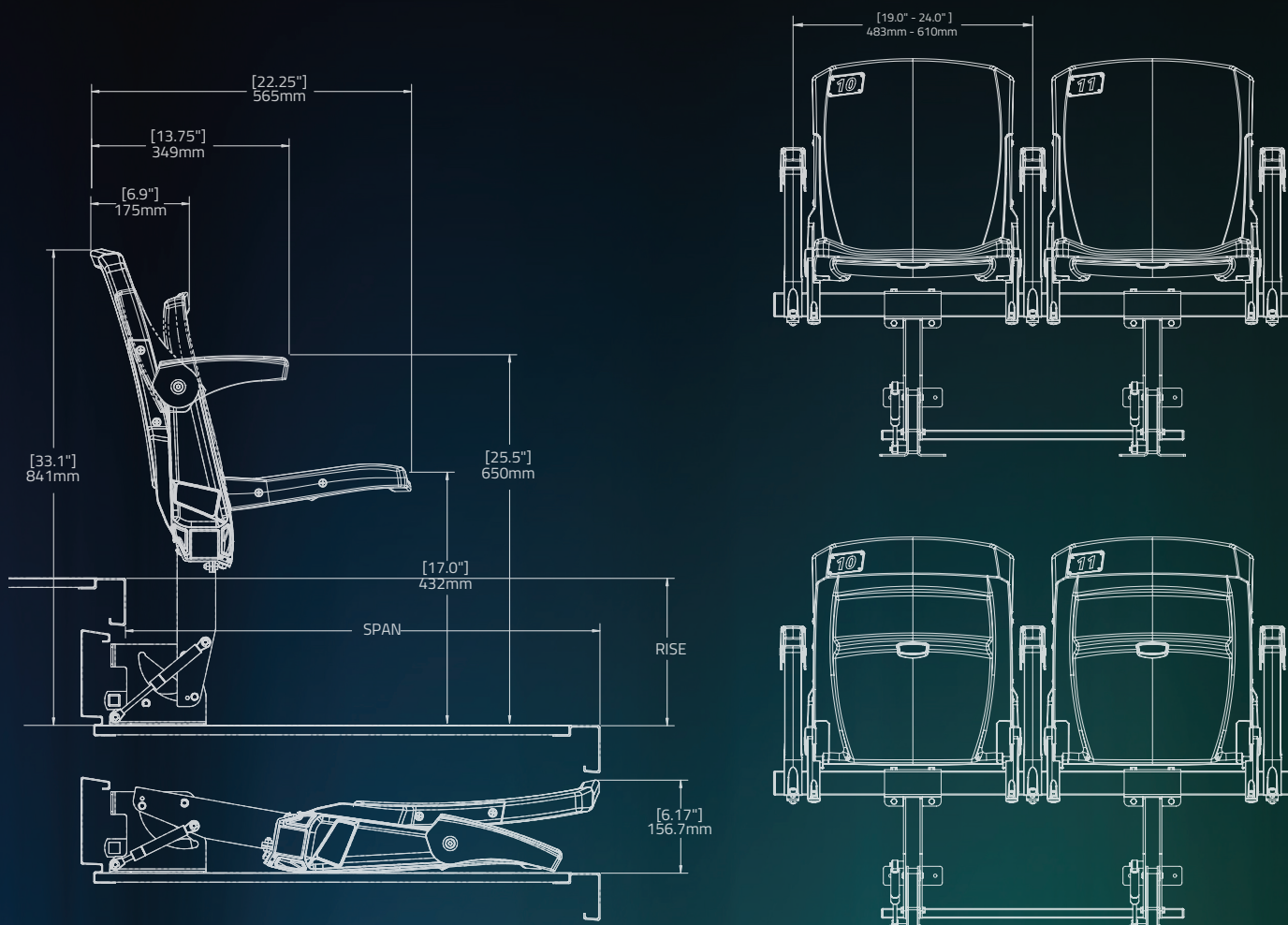
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Utilizing the proven design of a stanchion-to-stanchion cross shaft through the seat pan, the AURA provides a strength and durability that can be counted on for many years to come.



VISION Dimensions



- The VISION requires a minimum 10.25" (260.35mm) rise and is available in 30", 32", and 33" (762mm, 813mm and 838mm) row spacing.
- 18" (457mm) wide seats are available in an armless option.

VISION Platform Chair



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Kalamazoo, MI 49048
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With its blow molded plastic components and cast aluminum brackets the VISION offers a unique combination of comfort and structural integrity.



Features & optional accessories on the VISION include

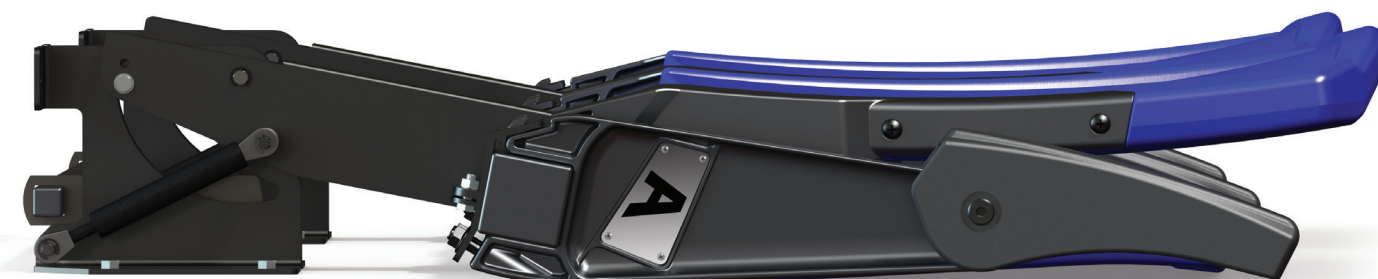
- Cup holders (20" minimum seat width)
- Upholstered seat and back inserts
- Seat numbers and row letters
- Available in 15 standard colors

The VISION utilizes three types of fold down operation to accommodate your individual needs

- Manual operation
- Semi-Manual with assisted release
- Semi-Automatic



The VISION maintains its seat pan width from front to back to make for a comfortable experience for patrons of all shapes and sizes.



Interkal Color Selection



Choose from this wide range of **15 standard colors** for all **Interkal Seating Types** and **Vinyl Side Curtains** (if applicable). All seating color options are complemented by light grey polydeck. Color depictions will vary slightly from actual color. Please contact your local Interkal representative to verify your color selection.

- Custom colors are available upon request.
- For multi-color seat installations it is critical to specify where each color applies.

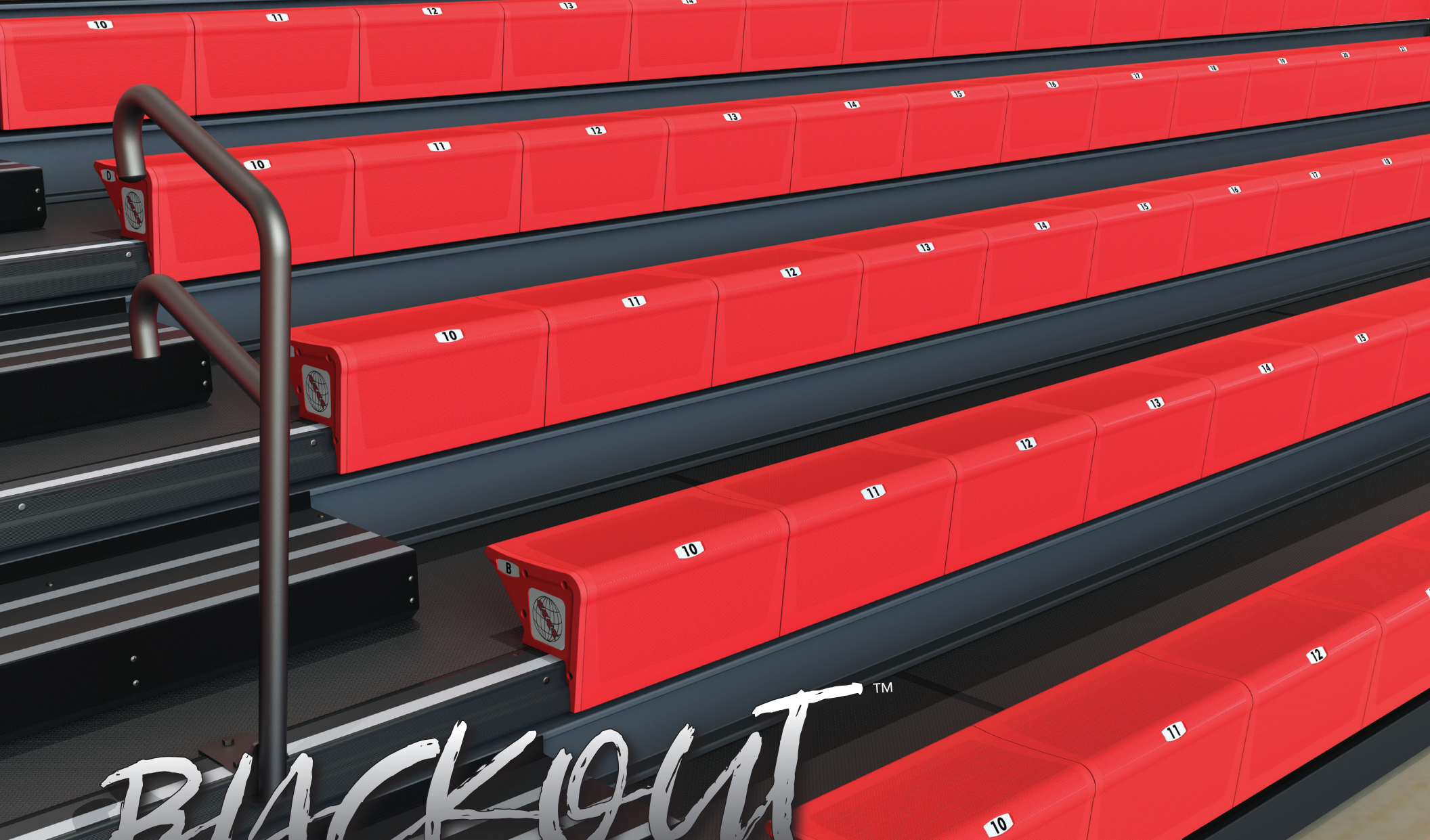


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BLACKOUT™

*Give your facility distinction
with extraordinary character!*



UPGRADE YOUR
TELESCOPIC SEATING

with Interkal's **BLACKOUT™**



FEATURES

- 1 Black Intermediate Steps
- 2 Black Kick Boards
- 3 Black Deck Boards
- 4 Black Nose Beam Covers
- 5 Black Aluminum H Beams
- 6 Black Rear Risers

All **BLACKOUT** options are available independently.



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The below link will take you to our website where you can view our proposed goods and services. On our website, you will find all product data, specifications, and technical data including testing.

http://www.interkal.com/?page_id=136