TIPS VENDOR AGREEMENT

Between PowerSchool Group LLC and

THE INTERLOCAL PURCHASING SYSTEM (TIPS)

For

170704 Online Student Registration and Enrollment Systems

General Information

The Vendor Agreement ("Agreement") made and entered into by and between The Interlocal Purchasing System (hereinafter referred to as "TIPS" respectfully) a government cooperative purchasing program authorized by the Region 8 Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686. This Agreement consists of the provisions set forth below, including provisions of all Attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any Attachment, the provisions set forth shall control.

The vendor Agreement shall include and incorporate by reference this Agreement, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the Solicitation (RFP, RCSP, RFQ) as posted, including any addenda and the awarded vendor’s proposal. Once signed, if an awarded vendor’s proposal varies or is unclear in any way from the TIPS Agreement, TIPS, at its sole discretion, will decide which provision will prevail. Other documents to be included are the awarded vendor’s proposals, task orders, purchase orders and any adjustments which have been issued. If deviations are submitted to TIPS by the proposing vendor as provided by and within the solicitation process, this Agreement may be amended to incorporate any agreed deviations.

The following pages will constitute the Agreement between the successful vendors(s) and TIPS.

Definitions

PURCHASE ORDER is the TIPS Member’s approval providing the authority to proceed with the negotiated delivery order under the Agreement. Special terms and conditions as agreed to between the vendor and TIPS Member should be added as addendums or deleted from the PO. Items such as certificate of insurance, bonding requirements, small or disadvantaged business goals are examples of possible addenda.
Terms and Conditions

Freight
All quotes to Members shall provide a line item for cost for freight or shipping regardless if there is a charge or not. If no charge for freight or shipping, indicate by stating “No Charge” or “$0” or other similar indication. Shipping, delivery or freight charges shall be passed through at cost to the TIPS Member.

Warranty Conditions
All supplies equipment and services shall include manufacturer’s minimum standard warranty unless otherwise agreed to in writing with the TIPS Member. All equipment proposed shall be new unless clearly stated in writing to the TIPS Member.

Customer Support
The Vendor shall provide timely and accurate customer support to TIPS Members. Vendors shall respond to such requests within one (1) working day after receipt of the request. Vendor shall provide training regarding products and services supplied by the Vendor unless otherwise clearly stated in writing at the time of purchase. (Unless training is a line item sold or packaged and must be purchased with product.)

Agreements

All Agreements and agreements between Vendors and TIPS Members shall strictly adhere to the statutes that are set forth in the Uniform Commercial Code as most recently revised.

Agreements for purchase will normally be put into effect by means of a purchase order(s) or other similar document or contract executed by authorized agents of the purchasing TIPS Member.

Tax exempt status
A taxable item sold, leased, rented to, stored, used, or consumed by any of the following governmental entities is exempted from the taxes imposed by this chapter: (1) the United States; (2) an unincorporated instrumentality of the United States; (3) a corporation that is an agency or instrumentality of the United States and is wholly owned by the United States or by another corporation wholly owned by the United States; (4) the State of Texas; (5) a Texas county, city, special district, or other political subdivision; or (6) a state, or a governmental unit of a state that borders Texas, but only to the extent that the other state or governmental unit exempts or does not impose a tax on similar sales of items to this state or a political subdivision of this state. Texas Tax Code § 151.309.
Assignments of Agreements
No assignment of Agreement may be made without the prior written approval of TIPS. Payment made by a TIPS Member can only be made to the awarded Vendor or vendor assigned dealer.

Disclosures
1. Vendor affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this Agreement.
2. Vendor shall attach, in writing, a complete description of any and all relationships that might be considered a conflict of interest in doing business with TIPS under a TIPS Agreement.
3. The vendor affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this Agreement.

Renewal of Agreements
The Agreement with TIPS is for one (1) year with an option for renewal for additional consecutive years as provided in the related solicitation as specified on page one of this agreement. Total term of Agreement can be up to the number of years provided in the solicitation, if sales are reported through the Agreement and both parties agree.

Automatic Renewal Clauses Incorporated in Awarded Vendor Agreements with TIPS Members Resulting from the Solicitation and with the Vendor Named in this Agreement.

NO AGREEMENT FOR GOODS OR SERVICES WITH A TIPS MEMBER BY THE AWARDED VENDOR NAMED IN THIS AGREEMENT THAT RESULTS FROM THE SOLICITATION AWARD NAMED IN THIS AGREEMENT, MAY INCORPORATE AN AUTOMATIC RENEWAL CLAUSE WITH WHICH THE TIPS MEMBER MUST COMPLY. ALL RENEWAL TERMS INCORPORATED IN AN AGREEMENT BY THE VENDOR WITH THE TIPS MEMBER SHALL ONLY BE VALID AND ENFORCEABLE WHEN THE VENDOR RECEIVES WRITTEN CONFIRMATION BY PURCHASE ORDER OR EXECUTED AGREEMENT ISSUED BY THE TIPS MEMBER FOR ANY RENEWAL PERIOD. THE PURPOSE OF THIS CLAUSE IS TO AVOID A TIPS MEMBER INADVERTENTLY RENEWING AN AGREEMENT DURING A PERIOD IN WHICH THE GOVERNING BODY OF THE TIPS MEMBER HAS NOT PROPERLY APPROPRIATED AND BUDGETED THE FUNDS TO SATISFY THE AGREEMENT RENEWAL. THIS TERM IS NOT NEGOTIABLE AND ANY AGREEMENT BETWEEN A TIPS MEMBER AND A TIPS AWARDED VENDOR WITH AN AUTOMATIC RENEWAL CLAUSE THAT CONFLICTS WITH THESE TERMS IS RENDERED VOID AND UNENFORCEABLE AS TO THE AUTOMATIC RENEWAL CLAUSE.

Shipments
The Vendor shall ship ordered products within a commercially reasonable time after the receipt of the order. If a product cannot be shipped within that time, the Vendor shall notify TIPS and
the TIPS Member as to why the product has not shipped and shall provide an estimated shipping date, if applicable. TIPS or the TIPS Member may cancel the order if estimated shipping time is not acceptable.

**Invoices**

The Vendor or vendor assigned dealer shall submit invoices, to the TIPS Member. Each invoice shall include the TIPS Member’s purchase order number. The shipment tracking number or pertinent information for verification of TIPS Member receipt shall be made available upon request. The Vendor or vendor assigned dealer shall not invoice for partial shipments unless agreed to in writing in advance by TIPS or the TIPS Member.

**Payments**

The TIPS Member will make payments directly to the Vendor or vendor assigned dealer as agreed by the TIPS Member.

**Pricing**

The Vendor agrees to provide pricing to TIPS and TIPS Member entities that is at least equal to the lowest pricing available to like cooperative purchasing customers in like situations and the pricing shall remain so throughout the duration of the Agreement.

The Vendor agrees to promptly and proportionally lower the cost of any product purchased through TIPS following a reduction in the supplying manufacturer or publisher's direct cost to the Vendor. Price increases will be honored according to the terms of the solicitation. However, the Vendor shall honor previous prices for thirty (30) days after written notification to TIPS of an increase.

All pricing submitted to TIPS shall include the participation fee, as designated in the solicitation or as otherwise agreed in writing, to be remitted to TIPS by the Vendor. Vendor shall not show adding the fee to the invoice presented to TIPS Member customer. Failure to render the participation fee to TIPS shall constitute a breach of this agreement and shall be grounds for termination of this agreement and any other agreement held with TIPS.

**Participation Fees**

Vendor or vendor assigned dealer agrees to pay TIPS on a monthly scheduled report the participation fee for all Agreement sales to Tips Members utilizing a TIPS awarded contract. Vendor must login to the TIPS database and use the “Submission Report” section to report sales. The Vendor or vendor assigned dealers are responsible for keeping records of all sales that go through the TIPS Agreement. Failure to pay the participation fee will result in termination of Agreement. Please contact TIPS at tips@tips-usa.com or call (866) 839-8477 if you have questions about paying fees.
Indemnity

1. **Indemnity for Personality Agreements.**
   (a) Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS Member(s), officers and employees, from and against all claims and suits for intellectual property infringements, damages, injuries to persons (including death), property damages, losses, and expenses including court costs and reasonable attorney’s fees, arising out of, or resulting from, Vendor’s performance of this Agreement or sales made to TIPS Members under this agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, invitees, unless such claims are based in whole upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents. If based in part upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents, Vendor shall be responsible for their proportional share of the claim.
   (b) PowerSchool’s obligations set forth in section (a) above do not apply to the extent that a claim regarding intellectual property infringement arises out of (i) Customer’s violation of this agreement or the License Agreement; (ii) modifications to the Licensed Product made without PowerSchool’s consent; (ii) the Customer’s failure to incorporate software updates or upgrades that would have avoided the alleged infringement.

2. **Indemnity for Performance Agreements.**
   (a) The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS Member(s), officers and employees from and against all claims and suits for intellectual property infringements, damages, injuries to persons (including death), property damages, losses, and expenses including court costs and reasonable attorney’s fees, arising out of, or resulting from, Vendor’s work under this Agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, invitees, unless such claims are based in whole upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents. If based in part upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents, Vendor shall be responsible for their proportional share of the claim.
   (b) PowerSchool’s obligations set forth in section (a) above do not apply to the extent that a claim regarding intellectual property infringement arises out of (i) Customer’s violation of this agreement or the License Agreement; (ii) modifications to the Licensed Product made without PowerSchool’s consent; (ii) the Customer’s failure to incorporate software updates or upgrades that would have avoided the alleged infringement.
State of Texas Franchise Tax
By signature hereon, the bidder hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Tax Code.

Miscellaneous
Nothing in the Agreement or in any other communication between TIPS and the Vendor may be construed as a guarantee that TIPS Members will submit any orders at any time. TIPS reserves the right to request additional proposals for items already on Agreement at any time.

Purchase Order Pricing/Product Deviation
If a deviation of agreed pricing/product on a purchase order form a TIPS Member pursuant to this Agreement occurs, TIPS shall be notified within 48 hours of receipt of order.

Termination for Convenience
TIPS reserves the right to terminate this agreement for cause or no cause for convenience with a thirty-day written notice. Termination for convenience is required under 2 CFR part 200. All purchase orders presented to the Vendor by a TIPS Member prior to the actual termination of this agreement shall be honored at the option of the TIPS Member.

TIPS Member Purchasing Procedures
Purchase orders or their equal are issued by participating TIPS Member to the awarded vendor indicating on the PO “TIPS Agreement Number”. Order is emailed to TIPS at tipspo@tips-usa.com.
- Awarded vendor delivers goods/services directly to the participating Member.
- Awarded vendor invoices the participating TIPS Member directly.
- Awarded vendor receives payment directly from the participating Member.
- Awarded vendor reports sales monthly to TIPS (unless prior arrangements have been made with TIPS to report otherwise).

Supplemental Agreements
The TIPS Member and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this Agreement i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this Agreement is exclusively between the participating entity and awarded vendor. TIPS, its agents, TIPS Members and employees shall not be made party to any claim for breach of such agreement.

INDEMNITY UNDER A SUPPLEMENTAL AGREEMENT:
ANY SUPPLEMENTAL AGREEMENT BETWEEN THE TIPS OR A TIPS MEMBER AND THE VENDOR THAT REQUIRES TIPS OR THE TIPS MEMBER TO INDEMNIFY ANY OTHER PARTY, EXCEPT TO THE EXTENT PERMITTED BY THE APPLICABLE CONSTITUTION, LAWS OR REGULATIONS OF THE JURISDICTION OF THE LOCATION OF THE TIPS MEMBER OR THE LOCATION OF THE
PERFORMANCE OF THE CONTRACT UNDER THIS AGREEMENT, IS NOT PERMITTED UNDER THIS AGREEMENT AND RENDERS THE INDEMNITY REQUIREMENT NULL AND VOID AS IT APPLIES TO TIPS OR THE TIPS MEMBER’S RESPONSIBILITY TO INDEMNIFY ANY PARTY.

Licenses
Awarded vendor shall maintain, in current status, all federal, state and local licenses, bonds and permits required for the operation of the business conducted by awarded vendor. Awarded vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the Agreement. TIPS reserves the right to stop work and/or cancel Agreement of any awarded vendor whose license(s) expire, lapse, are suspended or terminated.

Novation
If awarded vendor sells or transfers all assets or the entire portion of the assets used to perform this Agreement, a successor in interest must guarantee to perform all obligations under this Agreement. TIPS reserves the right to accept or reject assignment of this agreement. A simple change of name agreement will not change the Agreement obligations of awarded vendor.

Site Requirements (Only when applicable to service or job)

Cleanup: Awarded vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by TIPS Member. Upon completion of work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.

Preparation: Awarded vendor shall not begin a project for which TIPS Member has not prepared the site, unless awarded vendor does the preparation work at no cost, or until TIPS Member includes the cost of site preparation in a purchase order. Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

Registered sex offender restrictions: For work to be performed at schools, awarded vendor agrees that no employee of a sub-contractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or reasonably expected to be present. Awarded vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the TIPS Member’s discretion. Awarded vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.

Safety measures: Awarded vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Awarded vendor shall post warning signs against all hazards created by the operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.
Smoking
Persons working under Agreement shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

Invoices
The awarded vendor shall submit invoices to the TIPS Member clearly stating “Per TIPS Agreement”. The shipment tracking number or other applicable pertinent information for verification shall be made available upon request.

Marketing
Awarded vendor agrees to allow TIPS to use their name and logo within the TIPS website, marketing materials and advertisement. Any use of TIPS name and logo or any form of publicity, inclusive of press release, regarding this Agreement by awarded vendor must have prior approval from TIPS and approval of which, shall not be unreasonably withheld by TIPS.

Survival Clause
All applicable software license agreements, warranties or service agreements that were entered into between Vendor and Customer under the terms and conditions of the Agreement shall survive the expiration or termination of the Agreement. All Orders, Purchase Orders issued or contracts executed by TIPS or a TIPS Member and accepted by the Vendor prior to the expiration or termination of this agreement, shall survive expiration or termination of the Agreement, subject to previously agreed terms and conditions agreed by the parties or as otherwise specified herein relating to termination of this agreement.

Legal obligations
It is the responding vendor’s responsibility to be aware of and comply with all local, state and federal laws governing the sale of products/services identified in this RFP and any awarded Agreement thereof. Applicable laws and regulations must be followed even if not specifically identified herein.

Audit rights
Awarded Vendor shall, at their sole expense, maintain appropriate due diligence of all purchases made by TIPS Member that utilizes this Agreement. TIPS and Region 8 ESC each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of three (3) years from the effective date of termination. TIPS shall have authority to conduct random audits of Awarded Vendor’s pricing that is offered to TIPS Members. Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated...
by Region 8 ESC or TIPS. Tips shall bear the cost of such audit requested by TIPS, but all documents maintained by the vendor shall be produced and made available to TIPS or its agents at no cost.

**Force Majeure**
If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and fully particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

**Acceptance of work by TIPS Member**
When a Vendor performs services for a TIPS Member, the TIPS Member will inspect the work for acceptance under the scope and terms in the PO. The TIPS Member will request any corrective actions that are required. Upon completion of these actions and not before, the TIPS Member will be obligated to compensate the Vendor as agreed.

**Support Requirements**
If there is a dispute between the awarded vendor and TIPS Member, TIPS or its representatives will assist in conflict resolution or third party (mandatory mediation), if requested by either party. TIPS, or its representatives, reserves the right to inspect any project and audit the awarded vendors TIPS project files, documentation and correspondence.

**Incorporation of Solicitation**
The TIPS Solicitation, Request for Proposals, Request for Qualifications or the Request for Competitive Sealed Proposals solicitation and all associated documents and forms made part of the solicitation process, including any addenda, that resulted in the execution of this agreement are hereby incorporated by reference into this agreement as if copied verbatim.
Special Terms and Conditions

It is the intent of TIPS to Agreement with a reliable, high performance vendor to supply products and services to government and educational agencies. It is the experience of TIPS that the following procedures provide TIPS, the Vendor, and the participating agency the necessary support to facilitate a mutually beneficial relationship. The specific procedures will be negotiated with the successful vendor.

- **Agreements**: All orders made by TIPS Members to the awarded vendor must be emailed to TIPS at tipspo@tips-usa.com. Should a TIPS Member send an order direct to vendor, it is the vendor’s responsibility to forward the order to TIPS at the email above within three (3) business days and confirm its receipt with TIPS.

- **Promotion of Agreement**: It is agreed that Vendor will encourage all eligible entities to purchase from the TIPS Program. Encouraging entities to purchase directly from the Vendor and not through TIPS Agreement is a breach of this agreement terms and conditions and will result in termination and rescission of this agreement and removal of the Vendor from the TIPS Program.

- **Daily Order Confirmation**: All Agreement purchase orders will be approved daily by TIPS and sent to vendor. The vendor must confirm receipt of orders to the TIPS Member (customer) within two (2) business days.

- **Vendor custom website for TIPS**: If Vendor is hosting a custom TIPS Agreement catalog website, then any updated pricing must be posted by 1st of each month. Any increase in a “catalog” price, as defined herein, is not effective until it is published in the vendor’s “catalog” as defined herein.

- **Back Ordered Products**: If product is not expected to ship within 3 business days, customer is to be notified within 24 hours of order receipt and appropriate action taken based on customer request.

**Term of Agreement** is one year with renewal options for up to two additional years as provided in the solicitation.
TIPS Vendor Agreement Signature Form

RFP 170704 Online Student Registration and Enrollment Systems

PowerSchool Group LLC

Company Name
150 Parkshore Drive

Address
Folsom, CA 95630

City_________________________ State____ Zip _______________
(916)288-1816 (916)596-0950

Phone_________________________ Fax_________________________
mark.oldemeyer@powerschool.com

Email of Authorized Representative
Mark Oldemeyer

Name of Authorized Representative
Chief Financial Officer

Title

Signature of Authorized Representative

Date 10/17/2017

TIPS Authorized Representative Name
Meredith Barton

Title Vice-President of Operations

TIPS Authorized Representative Signature
Meredith Barton

Approved by ESC Region 8
David Wayne Fitter

Date 10/17/17

Page 11 of 11
## The Interlocal Purchasing System (TIPS Cooperative) Supplier Response

<table>
<thead>
<tr>
<th>Bid Information</th>
<th>Contact Information</th>
<th>Ship to Information</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Bid Creator</strong></td>
<td><strong>Address</strong></td>
<td><strong>Address</strong></td>
</tr>
<tr>
<td>Rick Powell General</td>
<td>Region 8 Education Service Center</td>
<td></td>
</tr>
<tr>
<td>Counsel/Procurement</td>
<td>4845 US Highway 271 North</td>
<td></td>
</tr>
<tr>
<td>Compliance Officer</td>
<td>Pittsburg, TX 75686</td>
<td></td>
</tr>
<tr>
<td><strong>Email</strong></td>
<td><strong>Contact</strong></td>
<td><strong>Contact</strong></td>
</tr>
<tr>
<td><a href="mailto:rick.powell@tips-usa.com">rick.powell@tips-usa.com</a></td>
<td>Compliance Officer</td>
<td>Contracts Support</td>
</tr>
<tr>
<td><strong>Phone</strong></td>
<td><strong>Department</strong></td>
<td><strong>Floor/Room</strong></td>
</tr>
<tr>
<td>(903) 575-2689</td>
<td><strong>Building</strong></td>
<td>Telephone</td>
</tr>
<tr>
<td><strong>Fax</strong></td>
<td><strong>Telephone</strong></td>
<td><strong>Fax</strong></td>
</tr>
<tr>
<td></td>
<td><strong>Department</strong></td>
<td><strong>Email</strong></td>
</tr>
<tr>
<td></td>
<td><strong>Building</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Bid Number</strong></td>
<td><strong>Floor/Room</strong></td>
<td></td>
</tr>
<tr>
<td>170704</td>
<td><strong>Fax</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Title</strong></td>
<td><strong>Email</strong></td>
<td></td>
</tr>
<tr>
<td>Online Student Registration and Enrollment</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Bid Type</strong></td>
<td><strong>Total</strong></td>
<td></td>
</tr>
<tr>
<td>RFP</td>
<td><strong>$0.00</strong></td>
<td></td>
</tr>
<tr>
<td><strong>Issue Date</strong></td>
<td><strong>By submitting your response, you certify that</strong></td>
<td></td>
</tr>
<tr>
<td>7/6/2017 08:02 AM (CT)</td>
<td>you are authorized to represent and bind your</td>
<td></td>
</tr>
<tr>
<td><strong>Close Date</strong></td>
<td><strong>company.</strong></td>
<td></td>
</tr>
<tr>
<td>8/18/2017 03:00:00 PM (CT)</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Supplier Information**

- **Company**: PowerSchool Group LLC
- **Address**: 10911 White Rock Road, Ste 200
  Rancho Cordova, CA 95670

**Contact**

- Department Building
- Floor/Room
- Telephone (916) 288-1725
- Fax (916) 288-1585
- Email

**Submitted** 8/17/2017 06:56:40 PM (CT)

**Total** $0.00

By submitting your response, you certify that you are authorized to represent and bind your company.

**Signature** Mark Oldemeyer

**Email** mark.oldemeyer@powerschool.com

---

**Supplier Notes**

---

**Bid Notes**

---

**Bid Activities**

---

**Bid Messages**
### Bid Attributes

Please review the following and respond where necessary

<table>
<thead>
<tr>
<th>#</th>
<th>Name</th>
<th>Note</th>
<th>Response</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Yes - No</td>
<td>Disadvantaged/Minority/Women Business Enterprise - D/M/WBE (Required by some participating governmental entities) Vendor certifies that their firm is a D/M/WBE? Vendor must upload proof of certification to the “Response Attachments” D/M/WBE CERTIFICATES section.</td>
<td>No</td>
</tr>
<tr>
<td>2</td>
<td>Yes - No</td>
<td>Historically Underutilized Business - HUB (Required by some participating governmental entities) Vendor certifies that their firm is a HUB as defined by the State of Texas at <a href="https://comptroller.texas.gov/purchasing/vendor/hub/">https://comptroller.texas.gov/purchasing/vendor/hub/</a> or in a HUBZone as defined by the US Small Business Administration at <a href="https://www.sba.gov/offices/headquarters/ohp">https://www.sba.gov/offices/headquarters/ohp</a> Proof of one or both may be submitted. Vendor must upload proof of certification to the “Response Attachments” HUB CERTIFICATES section.</td>
<td>No</td>
</tr>
<tr>
<td>3</td>
<td>Yes - No</td>
<td>The Vendor can provide services and/or products to all 50 US States?</td>
<td>Yes</td>
</tr>
<tr>
<td>4</td>
<td>States Served:</td>
<td>If answer is NO to question #3, please list which states can be served. (Example: AR, OK, TX)</td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Company and/or Product Description:</td>
<td>This information will appear on the TIPS website in the company profile section, if awarded a TIPS contract. (Limit 750 characters.)</td>
<td>PowerSchool is the leading provider of custom registration, school choice/lottery and enrollment option solutions for over 10,000 schools in the PreK-12 market. PowerSchool Registration has been designing, implementing and supporting school choice and enrollment option solutions far longer than any other provider, giving us a more comprehensive understanding of what PreK-12 school districts need and expect from a software provider.</td>
</tr>
<tr>
<td>6</td>
<td>Primary Contact Name</td>
<td>Primary Contact Name</td>
<td>Adam Price</td>
</tr>
<tr>
<td>7</td>
<td>Primary Contact Title</td>
<td>Primary Contact Title</td>
<td>Regional K12 Executive</td>
</tr>
<tr>
<td>8</td>
<td>Primary Contact Email</td>
<td>Primary Contact Email</td>
<td><a href="mailto:adam.price@powerschool.com">adam.price@powerschool.com</a></td>
</tr>
<tr>
<td>9</td>
<td>Primary Contact Phone</td>
<td>Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477</td>
<td>9162881725</td>
</tr>
<tr>
<td>10</td>
<td>Primary Contact Fax</td>
<td>Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477</td>
<td>9165960950</td>
</tr>
<tr>
<td>11</td>
<td>Primary Contact Mobile</td>
<td>Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477</td>
<td>6038282130</td>
</tr>
<tr>
<td>12</td>
<td>Secondary Contact Name</td>
<td>Secondary Contact Name</td>
<td>Michael Rhein</td>
</tr>
<tr>
<td>13</td>
<td>Secondary Contact Title</td>
<td>Secondary Contact Title</td>
<td>Senior Vice President of Sales</td>
</tr>
<tr>
<td>14</td>
<td>Secondary Contact Email</td>
<td>Secondary Contact Email</td>
<td><a href="mailto:mike.rhein@powerschool.com">mike.rhein@powerschool.com</a></td>
</tr>
<tr>
<td>15</td>
<td>Secondary Contact Phone</td>
<td>Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477</td>
<td>9162881725</td>
</tr>
<tr>
<td>Field</td>
<td>Value</td>
<td>Notes</td>
<td></td>
</tr>
<tr>
<td>-------------------------------</td>
<td>----------------------------------------------------------------------</td>
<td>------------------------------</td>
<td></td>
</tr>
<tr>
<td>Secondary Contact Fax</td>
<td>Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477</td>
<td>9162881585</td>
<td></td>
</tr>
<tr>
<td>Secondary Contact Mobile</td>
<td>Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477</td>
<td>6515927580</td>
<td></td>
</tr>
<tr>
<td>Admin Fee Contact Name</td>
<td>Admin Fee Contact Name. This person is responsible for paying the admin fee to TIPS.</td>
<td>Lucas Castleman</td>
<td></td>
</tr>
<tr>
<td>Admin Fee Contact Email</td>
<td>Admin Fee Contact Email</td>
<td><a href="mailto:lucas.castleman@powerschool.com">lucas.castleman@powerschool.com</a></td>
<td></td>
</tr>
<tr>
<td>Admin Fee Contact Phone</td>
<td>Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477</td>
<td>9162881808</td>
<td></td>
</tr>
<tr>
<td>Purchase Order Contact Name</td>
<td>Purchase Order Contact Name. This person is responsible for receiving Purchase Orders from TIPS.</td>
<td>Lucas Castleman</td>
<td></td>
</tr>
<tr>
<td>Purchase Order Contact Email</td>
<td>Purchase Order Contact Email</td>
<td><a href="mailto:lucas.castleman@powerschool.com">lucas.castleman@powerschool.com</a></td>
<td></td>
</tr>
<tr>
<td>Purchase Order Contact Phone</td>
<td>Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477</td>
<td>9162881808</td>
<td></td>
</tr>
<tr>
<td>Company Website</td>
<td>Company Website (Format - <a href="http://www.company.com">www.company.com</a>)</td>
<td><a href="http://www.powerschool.com">www.powerschool.com</a></td>
<td></td>
</tr>
<tr>
<td>Federal ID Number:</td>
<td>Federal ID Number also known as the Employer Identification Number. (Format - 12-3456789)</td>
<td>47-4429364</td>
<td></td>
</tr>
<tr>
<td>Primary Address</td>
<td>Primary Address</td>
<td>150 Parkshore Drive</td>
<td></td>
</tr>
<tr>
<td>Primary Address City</td>
<td>Primary Address City</td>
<td>Folsom</td>
<td></td>
</tr>
<tr>
<td>Primary Address State</td>
<td>Primary Address State (2 Digit Abbreviation)</td>
<td>California</td>
<td></td>
</tr>
<tr>
<td>Primary Address Zip</td>
<td>Primary Address Zip</td>
<td>95630</td>
<td></td>
</tr>
<tr>
<td>Search Words:</td>
<td>Please list search words to be posted in the TIPS database about your company that TIPS website users might search. Words may be product names, manufacturers, or other words associated with the category of award. YOU MAY NOT LIST NON-CATEGORY ITEMS. (Limit 500 words) (Format: product, paper, construction, manufacturer name, etc.)</td>
<td>student, online registration, PowerSchool, data, transparency, school choice, lottery, traceability, customizable, configurable, custom reports, family engagement, interoperable technology, multi-lingual, payment management, school locator, wait list management, compliance, transparency, secure, user-friendly, user permissions, address validation, document scanning, document upload, reporting tools, report generation, administrative portal, API delivery</td>
<td></td>
</tr>
<tr>
<td>Yes - No</td>
<td>Most of our members receive Federal Government grants and they make up a significant portion of their budgets. The members need to know if your company is willing to sell to them when they spend federal budget funds on their purchase. There are attributes that follow that are provisions from the federal regulations in 2 CFR part 200. Your answers will determine if your award will be designated as Federal or Education Department General Administrative Regulations (EDGAR)compliant. Is it your intent to be able to sell to our members regardless of the fund source, whether it be local, state or federal?</td>
<td>Yes</td>
<td></td>
</tr>
</tbody>
</table>
32 Yes - No Certificiation of Residency (Required by the State of Texas) The vendor's ultimate parent company or majority owner:

(A) has its principal place of business in Texas;

OR

(B) employs at least 500 persons in Texas?

33 Company Residence (City) Vendor's principal place of business is in the city of? Folsom

34 Company Residence (State) Vendor's principal place of business is in the state of? CA

35 Felony Conviction Notice: (Required by the State of Texas) My firm is, as outlined on PAGE 5 in the Instructions to Bidders document:
(Questions 36 - 37) Statutory citation covering notification of criminal history of contractor is found in the Texas Education Code §44.034.
Following is an example of a felony conviction notice:
State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into a contract with a school district or ESC 8/TIPS must give advance notice to the district or ESC 8/TIPS if the person or an owner or operator of the business entity has been convicted of a felony.
The notice must include a general description of the conduct resulting in the conviction of a felony."
Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines
that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

36 Yes - No A publicly held corporation; therefore, this reporting requirement is not applicable? No

37 Yes - No Is owned or operated by individual(s) who has/have been convicted of a felony? No

38 If your firm is owned or operated by the following individual(s) who has/have been convicted of a felony:
Please provide details of the conviction. This is not necessarily a disqualifying factor and the details of the conviction determines the eligibility. Providing false or misleading information about the conviction is illegal.

39 Pricing Information: Pricing information section. (Questions 39 - 43)

40 Discount Offered What is the MINIMUM percentage discount off of any item or service you offer to TIPS Members that is in your regular catalog (as defined in the RFP document), website, store or shelf pricing? This is a ceiling on your pricing and not a floor because, in order to be more competitive in the individual circumstance, you may offer a larger discount depending on the items or services purchased and the quantity at time of sale. Must answer with a number between 0% and 100%. 10%
41 TIPS administration fee

By submitting a proposal, I agree that all pricing submitted to TIPS shall include the participation fee, as designated in the solicitation or as otherwise agreed in writing and shall be remitted to TIPS by the Vendor as agreed in the Vendor agreement. I agree that the fee shall not and will not be added by the vendor as a separate line item on a TIPS member invoice, quote, proposal or any other written communications with the TIPS member.

42 Yes - No

Vendor agrees to remit to TIPS the required administration fee?

TIPS/ESC Region 8 is required by Texas Government Code § 791 to be compensated for its work and thus, failure to agree shall render your response void and it will not be considered.

43 Yes - No

Do you offer additional discounts to TIPS members for large order quantities or large scope of work?

No

44 Start Time

Average start time after receipt of customer order is _____ working days?

10

45 Years Experience

Company years experience in this category?

20

46 Resellers:

Does the vendor have resellers that it will name under this contract? Resellers are defined as other companies that sell your products under an agreement with you, the awarded vendor of TIPS.

EXAMPLE: Walmart is a reseller of Samsung Electronics. If Samsung were a TIPS awarded vendor, then Samsung would list Walmart as a reseller.

(If applicable, vendor should download the Reseller/Dealers spreadsheet from the Attachments section, fill out the form and submit the document in the “Response Attachments” RESELLERS section.

47 Prices are guaranteed for?

Vendor agrees to honor the pricing discount off regular catalog (as defined in the RFP document), website, store or shelf pricing for the term of the award?

YES

48 Right of Refusal

Does the proposing vendor wish to reserve the right not to perform under the awarded agreement with a TIPS member at vendor's discretion?

Yes

49 NON-COLLUSIVE BIDDING CERTIFICATE

By submission of this bid or proposal, the Bidder certifies that:

1) This bid or proposal has been independently arrived at without collusion with any other Bidder or with any Competitor;

2) This bid or proposal has not been knowingly disclosed and will not be knowingly disclosed, prior to the opening of bids, or proposals for this project, to any other Bidder, Competitor or potential competitor;

3) No attempt has been or will be made to induce any other person, partnership or corporation to submit or not to submit a bid or proposal;

4) The person signing this bid or proposal certifies that he has fully informed himself regarding the accuracy of the statements contained in this certification, and under the penalties being applicable to the Bidder as well as to the person signing in its behalf. Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered.
| **50** | **CONFLICT OF INTEREST QUESTIONNAIRE - FORM CIQ** | If you have a conflict of interest as described in this form or the Local Government Code Chapter 176, cited therein-you are required to complete and file with TIPS, Richard Powell, 4845 US Highway 271 North, Pittsburg, Texas 75686

You may find the Blank CIQ form on our website at:

Copy and Paste the following link into a new browser or tab:
https://www.tips-usa.com/assets/documents/docs/CIQ.pdf

Do you have any conflicts under this statutory requirement? | No |

| **51** | **Filing of Form CIQ** | If yes (above), have you filed a form CIQ as directed here? | |

| **52** | **Regulatory Standing** | I certify to TIPS for the proposal attached that my company is in good standing with all governmental agencies Federal or state that regulate any part of our business operations. If not, please explain in the next attribute question. | Yes |

| **53** | **Regulatory Standing** | Regulatory Standing explanation of no answer on previous question. | |

| **54** | **Antitrust Certification Statements (Tex. Government Code § 2155.005)** | By submission of this bid or proposal, the Bidder certifies that: | (No Response Required) |

I affirm under penalty of perjury of the laws of the State of Texas that:

(1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;

(2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;

(3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law;

(4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.
Instructions for Certification:

1. By agreeing to the Attribute question #56, the vendor and prospective lower tier participant is providing the certification set out herein in accordance with these instructions.

2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and/or debarment.

3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.

4. The terms “covered transaction,” “debarred,” “suspended,” “ineligible,” “lower tier covered transaction,” “participants,” “person,” “primary covered transaction,” “principal,” “proposal” and “voluntarily excluded,” as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.

5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.

6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled “Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion-Lower Tier Covered Transaction” without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions.

7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.

8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible or voluntarily excluded from participation in this transaction, in addition to other remedies available to the federal government, the department or agency with which this transaction was

(No Response Required)
transaction originated may pursue available remedies, including suspension and/or debarment.

By submitting this offer and certifying this section, this bidder certifies that no suspension or debarment is in place, which would preclude receiving a federally funded contract as described above.

In accordance with Federal civil rights law, all U.S. Departments, including the U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident. Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotape, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English. To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at How to File a Program Discrimination Complaint and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: program.intake@usda.gov. (Title VI of the Education Amendments of 1972; Section 504 of the Rehabilitation Act of 1973; the Age Discrimination Act of 1975; Title 7 CFR Parts 15, 15a, and 15b; the Americans with Disabilities Act; and FNS Instruction 113-1, Civil Rights Compliance and Enforcement – Nutrition Programs and Activities) All U.S. Departments, including the USDA are equal opportunity provider, employer, and lender.

Not a negotiable term. Failure to agree will render your
<table>
<thead>
<tr>
<th>Page</th>
<th>CFR PART 200 Contract Provisions</th>
<th>Explanation</th>
</tr>
</thead>
<tbody>
<tr>
<td>58</td>
<td>Required Federal contract provisions of Federal Regulations for Contracts for contracts with ESC Region 8 and TIPS Members: The following provisions are required to be in place and agreed if the procurement is funded in any part with federal funds. The ESC Region 8 and TIPS Members are the subgrantee or Subrecipient by definition. Most of the provisions are located in 2 CFR PART 200 - Appendix II to Part 200—Contract Provisions for Non-Federal Entity Contracts Under Federal Awards at 2 CFR PART 200. Others are included within 2 CFR part 200 et al. In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Page</th>
<th>CFR PART 200 Contracts</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>59</td>
<td>Contracts for more than the simplified acquisition threshold currently set at $150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate. Notice: Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party. Does vendor agree?</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Page</th>
<th>CFR PART 200 Termination</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>60</td>
<td>Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of $10,000) Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves the right to terminate any agreement in excess of $10,000 resulting from this procurement process for cause after giving the vendor an appropriate opportunity and up to 30 days, to cure the causal breach of terms and conditions. ESC Region 8 and TIPS Members reserves the right to terminate any agreement in excess of $10,000 resulting from this procurement process for convenience with 30 days notice in writing to the awarded vendor. The vendor would be compensated for work performed and goods procured as of the termination date if for convenience of the ESC Region 8 and TIPS Members. Any award under this procurement process is not exclusive and the ESC Region 8 and TIPS reserves the right to purchase goods and services from other vendors when it is in the best interest of the ESC Region 8 and TIPS. Does vendor agree?</td>
<td></td>
</tr>
</tbody>
</table>
61 2 CFR PART 200  Clean Air Act

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of $150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Pursuant to the Clean Air Act, et al above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires that the proposer certify that during the term of an award by the ESC Region 8 and TIPS Members resulting from this procurement process the vendor agrees to comply with all of the above regulations, including all of the terms listed and referenced therein.

Does vendor agree?

62 2 CFR PART 200  Byrd Anti-Lobbying Amendment


Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that during the term and during the life of any contract with ESC Region 8 and TIPS Members resulting from this procurement process the vendor certifies to the terms included or referenced herein.

Does vendor agree?

63 2 CFR PART 200  Federal Rule

Compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15). (Contracts, subcontracts, and subgrants of amounts in excess of $100,000).

Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that in performance of the contracts, subcontracts, and subgrants of amounts in excess of $100,000, the vendor will be in compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15).

Does vendor certify that it is in compliance with the Clean Air Act?
<table>
<thead>
<tr>
<th>Page</th>
<th>2 CFR PART 200 Procurement of Recovered Materials</th>
<th></th>
<th>3 - 2 CFR PART 200 Procurement of Recovered Materials</th>
</tr>
</thead>
<tbody>
<tr>
<td>64</td>
<td>A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds $10,000 or the value of the quantity acquired during the preceding fiscal year exceeded $10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines. Does vendor certify that it is in compliance with the Solid Waste Disposal Act as described above?</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>65</td>
<td>The ESC Region 8 and TIPS is a Texas Political Subdivision and a local governmental entity; therefore, is prohibited from indemnifying third parties pursuant to the Texas Constitution (Article 3, Section 52) except as specifically provided by law or as ordered by a court of competent jurisdiction. A provision in a contract to indemnify or hold a party harmless is a promise to pay for any expenses the indemnified party incurs, if a specified event occurs, such as breaching the terms of the contract or negligently performing duties under the contract. Article III, Section 49 of the Texas Constitution states that &quot;no debt shall be created by or on behalf of the State ... &quot; The Attorney General has counseled that a contractually imposed obligation of indemnity creates a &quot;debt&quot; in the constitutional sense. Tex. Att'y Gen. Op. No. MW-475 (1982). Contract clauses which require the System or institutions to indemnify must be deleted or qualified with &quot;to the extent permitted by the Constitution and Laws of the State of Texas.&quot; Liquidated damages, attorney's fees, waiver of vendor's liability, and waiver of statutes of limitations clauses should also be deleted or qualified with &quot;to the extent permitted by the Constitution and laws of State of Texas.&quot; Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
66 Remedies

The parties shall be entitled to exercise any right or remedy available to it either at law or in equity, subject to the choice of law, venue and service of process clauses limitations agreed herein. Nothing in this agreement shall commit the TIPS to an arbitration resolution of any disagreement under any circumstances. Any Claim arising out of or related to the Contract, except for those specifically waived under the terms of the Contract, may, after denial of the Board of Directors, be subject to mediation at the request of either party. Any issues not resolved hereunder must be referred to non-binding mediation to be conducted by a mutually agreed upon mediator as a prerequisite to the filing of any lawsuit over such issue(s). The parties shall share the mediator's fee and any associated filing fee equally. Mediation shall be held in Camp or Titus County, Texas. Agreements reached in mediation shall be reduced to writing, and will be subject to the approval by the District's Board of Directors, signed by the Parties if approved by the Board of Directors, and, if signed, shall thereafter be enforceable as provided by the laws of the State of Texas. Do you agree to these terms?

Yes, I Agree

67 Remedies Explanation of No Answer

68 Choice of Law

This agreement and any addenda or other additions and all contracts or awards resulting from this procurement process, however described, shall be governed by, construed and enforced in accordance with the laws of the State of Texas, regardless of any conflict of laws principles. Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

Yes

69 Jurisdiction and Service of Process

Any proceeding arising out of or relating to this procurement process or any contract issued by TIPS resulting from or any contemplated transaction shall be brought in a court of competent jurisdiction in Camp County, Texas and each of the parties irrevocably submits to the exclusive jurisdiction of said court in any such proceeding, waives any objection it may now or hereafter have to venue or to convenience of forum, agrees that all claims in respect of the Proceeding shall be heard and determined only in any such court, and agrees not to bring any proceeding arising out of or relating to this procurement process or any contract resulting from or any contemplated transaction in any other court. The parties agree that either or both of them may file a copy of this paragraph with any court as written evidence of the knowing, voluntary and freely bargained for agreement between the parties irrevocably to waive any objections to venue or to convenience of forum. Process in any Proceeding referred to in the first sentence of this Section may be served on any party anywhere in the world. Venue clauses in contracts with TIPS members may be determined by the parties.

Yes
Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

70 Alternative Dispute Resolution

Prior to filing of litigation, the parties may select non-binding mediation as a method of conflict resolution for issues arising out of or relating to this procurement process or any contract resulting from or any contemplated transaction. The parties agree that if nonbinding mediation is chosen as a resolution process, the parties must agree to the chosen mediator(s) and that all mediation venue shall be at a location in Camp or Titus, County, Texas agreed by the parties. The parties agree to share equally the cost of the mediation process and venue cost. Do you agree to these terms?

71 Alternative Dispute Resolution Explanation of No Answer

The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved. Do you agree to these terms?

72 Infringement(s)

The successful vendor will be expected to indemnify and hold harmless the TIPS, its officers, employees, agents, representatives, contractors, assignees and designees from and against any and all liability, actions, claims, demands or suits, and all related costs, attorney's fees and expenses arising out of, or resulting from any acts or omissions of the vendor or its agents, employees, subcontractors, or suppliers in the execution or performance of any agreements ultimately made by TIPS and the vendor. Do you agree to these terms?

74 Acts or Omissions

The successful vendor will be expected to indemnify and hold harmless the TIPS, its officers, employees, agents, representatives, contractors, assignees and designees from and against any and all liability, actions, claims, demands or suits, and all related costs, attorney's fees and expenses arising out of, or resulting from any acts or omissions of the vendor or its agents, employees, subcontractors, or suppliers in the execution or performance of any agreements ultimately made by TIPS and the vendor. Do you agree to these terms?

75 Acts or Omissions Explanation of No Answer

Any contract made or entered into by the TIPS is subject to and is to be governed by Section 271.151 et seq, Tex Loc Gov't Code. Otherwise, TIPS does not waive its governmental immunities from suit or liability except to the extent expressly waived by other applicable laws in clear and unambiguous language.
## Payment Terms and Funding Out Clause

<table>
<thead>
<tr>
<th>Payment Terms:</th>
</tr>
</thead>
<tbody>
<tr>
<td>TIPS or TIPS members shall not be liable for interest or late payment fees on past due balances at a rate higher than permitted by the laws or regulations of the jurisdiction of the TIPS Member.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Funding Out Clause:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Vendor agrees to abide by the laws and regulations, including Texas Local Government Code § 271.903, or any statutory or regulatory limitations of the jurisdiction of any TIPS Member which governs contracts entered into by the Vendor and TIPS or a TIPS Member that requires all contracts approved by TIPS or a TIPS Member are subject to the budgeting and appropriation of currently available funds by the entity or its governing body. See statute(s) for specifics or consult your legal counsel. Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?</td>
</tr>
</tbody>
</table>

## Insurance and Fingerprint Requirements Information

<table>
<thead>
<tr>
<th>Insurance</th>
</tr>
</thead>
<tbody>
<tr>
<td>If applicable and your staff will be on TIPS member premises for delivery, training or installation etc. and/or with an automobile, you must carry automobile insurance as required by law. You may be asked to provide proof of insurance.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Fingerprint</th>
</tr>
</thead>
<tbody>
<tr>
<td>It is possible that a vendor may be subject to Chapter 22 of the Texas Education Code. The Texas Education Code, Chapter 22, Section 22.0834. Statutory language may be found at: <a href="http://www.statutes.legis.state.tx.us/">http://www.statutes.legis.state.tx.us/</a> If the vendor has staff that meet both of these criterion: (1) will have continuing duties related to the contracted services; and (2) has or will have direct contact with students Then you have &quot;covered&quot; employees for purposes of completing the attached form. TIPS recommends all vendors consult their legal counsel for guidance in compliance with this law. If you have questions on how to comply, see below. If you have questions on compliance with this code section, contact the Texas Department of Public Safety Non-Criminal Justice Unit, Access and Dissemination Bureau, FAST-FACT at <a href="mailto:NCJU@txdps.state.tx.us">NCJU@txdps.state.tx.us</a> and you should send an email identifying you as a contractor to a Texas Independent School District or ESC Region 8 and TIPS. Texas DPS phone number is (512) 424-2474. See form in the next attribute to complete entitled: Texas Education Code Chapter 22 Contractor Certification for Contractor Employees</td>
</tr>
</tbody>
</table>

| (No Response Required) |
Texas Education Code Chapter 22 Contractor Certification for Contractor Employees

Introduction: Texas Education Code Chapter 22 requires entities that contract with school districts to provide services to obtain criminal history record information regarding covered employees. Contractors must certify to the district that they have complied. Covered employees with disqualifying criminal histories are prohibited from serving at a school district.

Definitions: Covered employees: Employees of a contractor or subcontractor who have or will have continuing duties related to the service to be performed at the District and have or will have direct contact with students. The District will be the final arbiter of what constitutes direct contact with students. Disqualifying criminal history: Any conviction or other criminal history information designated by the District, or one of the following offenses, if at the time of the offense, the victim was under 18 or enrolled in a public school: (a) a felony offense under Title 5, Texas Penal Code; (b) an offense for which a defendant is required to register as a sex offender under Chapter 62, Texas Code of Criminal Procedure; or (c) an equivalent offense under federal law or the laws of another state.

I certify that:

NONE (Section A) of the employees of Contractor and any subcontractors are covered employees, as defined above. If this box is checked, I further certify that Contractor has taken precautions or imposed conditions to ensure that the employees of Contractor and any subcontractor will not become covered employees. Contractor will maintain these precautions or conditions throughout the time the contracted services are provided.

OR

SOME (Section B) or all of the employees of Contractor and any subcontractor are covered employees. If this box is checked, I further certify that:

(1) Contractor has obtained all required criminal history record information regarding its covered employees. None of the covered employees has a disqualifying criminal history.

(2) If Contractor receives information that a covered employee subsequently has a reported criminal history, Contractor will immediately remove the covered employee from contract duties and notify the District in writing within 3 business days.

(3) Upon request, Contractor will provide the District with the name and any other requested information of covered employees so that the District may obtain criminal history record information on the covered employees.

(4) If the District objects to the assignment of a covered employee on the basis of the covered employee's criminal history record information, Contractor agrees to discontinue using that covered employee to provide services at the District. Noncompliance or misrepresentation regarding this certification may be grounds for contract termination.

Solicitation Deviation/Compliance

Does the vendor agree with the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation?

No
If the bidder intends to deviate from the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation, all such deviations must be listed on this attribute, with complete and detailed conditions and information included or attached. TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any bid based upon any deviations indicated below or in any attachments or inclusions. In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Standard Terms and Conditions, Item Specifications, and all other information contained in this Solicitation.

PowerSchool Group LLC ("PowerSchool") welcomes the opportunity to respond to this Request for Proposal/Information posted July 6, 2017 entitled RFP 170704 Online Student Registration and Enrollment Systems ("Customer RFP"). PowerSchool's responses to the Customer RFP have been prepared in accordance with PowerSchool's understanding of the requirements of The Interlocal Purchasing System ("Customer") based on the information provided in the Customer RFP.

All information contained in this proposal represents PowerSchool's best estimates. However, since the actual results in your particular operations may vary from those indicated in the proposal due to variations in software, programs, volume environment, personnel, and other factors, the final determination that the proposed products and services meet your technical requirements must be yours.

This proposal contains confidential information of PowerSchool. Such information is not generally available to the public and disclosure would cause substantial harm to PowerSchool. In consideration of receipt of this response document, Customer agrees not to reproduce or make this information available in any manner to persons outside the group directly responsible for the evaluation of its contents.

PowerSchool has endeavored to provide thorough and helpful responses to questions posed by Customer. Included herein are the standard contractual terms and conditions under which PowerSchool would do business with Customer, which are expressly set forth in the current PowerSchool Licensed Product and Services Agreement ("PowerSchool Agreement"). The PowerSchool Agreement sets out the legal terms and conditions applicable to the products and services included in this proposal and this response; however, in the event that Customer awards the contract to PowerSchool, then the terms and conditions of the PowerSchool Agreement can be negotiated. PowerSchool's response including pricing is based on the attached PowerSchool Agreement. If Customer has included legal terms
and conditions in the Customer RFP document, upon successful award, PowerSchool agrees to negotiate in good faith for the inclusion of additional, mutually acceptable terms and conditions into the PowerSchool Agreement.

PowerSchool is well-respected as a leading supplier of software solutions and has a long history of successfully contracting with a wide variety of public and private institutions throughout the world. Many of these institutions have required that certain contractual provisions be included in agreements entered into between PowerSchool and the respective institution. As is obvious from PowerSchool’s extensive client base, through good faith negotiation, PowerSchool has been able to address a wide variety of concerns and mandates set forth by the respective institutions. PowerSchool has every confidence that in the instant case, we will be able to address all terms and conditions to the satisfaction of both parties. PowerSchool rejects any express or implied acceptance of any other terms or conditions other than those expressly enumerated in the PowerSchool Agreement, even if those other terms or conditions are included in the Customer RFP, in PowerSchool’s submission of this response, or in any other written or oral communications between the parties.

82 Agreement Deviation/Compliance Does the vendor agree with the language in the Vendor Agreement? No
If the proposing Vendor desires to deviate form the Vendor Agreement language, all such deviations must be listed on this attribute, with complete and detailed conditions and information included. TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any proposal based upon any deviations indicated below. In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Vendor Agreement.

In addition to the PowerSchool Agreement, PowerSchool would like to address the following specific terms included in Customer’s RFP, which PowerSchool may incur some difficulty in amending to accommodate Customer; however, as noted above, all terms and conditions are still subject to the mutual agreement of the parties upon contract award and can be discussed in good faith at that time:

PowerSchool requests the right to assign, transfer, convey, or otherwise dispose of any resulting Agreement or its rights, title or interest in the Agreement without the Customer’s prior written consent in the event of a sale, merger, acquisition and/or transfer of control of all or substantially all assets related to the Agreement to ensure that PowerSchool can comply with any and all potential confidentiality terms and/or conditions set forth in said conveyance of PowerSchool.

PowerSchool proposes limiting the indemnification to the extent that losses and/or damages incurred by the Customer are caused by a claim that PowerSchool has infringed upon the intellectual property of another in providing PowerSchool’s products or services to the Customer, as this is typically the primary concern for most of PowerSchool’s customers utilizing PowerSchool’s products and services.

PowerSchool requests to reserve the right to recover losses resulting from any delay, amendment, modification, breach, and/or termination of the Agreement by the Customer, and as such, Customer may not be subject to a provision that limits Customer’s ultimate liability under the Agreement.

PowerSchool does not typically agree to cooperative purchasing options, the disclosure of the pricing of any other customer, and/or guarantee a pricing model that will equate to any other PowerSchool customer.

If this proposal provides for the use by a third party of PowerSchool’s products and services, PowerSchool understands that any such third party contract will include terms and conditions acceptable to PowerSchool prior to the third party
use.

The prices proposed are effective for the duration stated in the Quote document included with the submission.

Please note that references by PowerSchool to enhancements, improvements, new releases, or other functional and/or technical items that are not available in general release as of the date of this proposal ("Future Functionality") do not represent commitments on the part of PowerSchool that it will develop or deliver any such items. Accordingly, PowerSchool does not include in its agreements with customers any commitments or obligations relating to the development or delivery of specific Future Functionality.
| Line Items                      | Response Total: | $0.00 |
# REFERENCES

Please provide three (3) references, preferably from school districts or other governmental entities who have used your services within the last three years. Additional references may be required. **DO NOT INCLUDE TIPS EMPLOYEES AS A REFERENCE.**

You may provide more than three (3) references.

<table>
<thead>
<tr>
<th>Entity Name</th>
<th>Contact Person</th>
<th>Email</th>
<th>Phone</th>
</tr>
</thead>
<tbody>
<tr>
<td>Katy Independent School District</td>
<td>Kerry Rampelli</td>
<td><a href="mailto:kerrydrampelli@katyisd.org">kerrydrampelli@katyisd.org</a></td>
<td>(281)396-2644</td>
</tr>
<tr>
<td>Denton Independent School District</td>
<td>Carolynn Sprabeary</td>
<td><a href="mailto:csprabeary@dentonisd.org">csprabeary@dentonisd.org</a></td>
<td>(940)369-0068</td>
</tr>
<tr>
<td>Keller Independent School District</td>
<td>Tamika Woodson</td>
<td><a href="mailto:tamika.woodson@kellerisd.net">tamika.woodson@kellerisd.net</a></td>
<td>(817)744-1215</td>
</tr>
</tbody>
</table>

|                              |                  |                              |                   |
|                              |                  |                              |                   |
|                              |                  |                              |                   |
|                              |                  |                              |                   |
RFP 170704 Online Student Registration and Enrollment Systems

Certification Regarding Lobbying

Applicable to Grants, Subgrants, Cooperative Agreements, and Contracts Exceeding $100,000 in Federal Funds.

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by section 1552, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than $10,000 and not more than $100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, “Disclosure Form to Report Lobbying,” in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all covered subawards exceeding $100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

PowerSchool Group LLC

150 Parkshore Drive, Folsom 95630

Name/Address of Organization

Mark Oldeneyer

Name/Title of Submitting Official

[Signature]

11 August 2017

Date
FOR RESPONSE TO TIPS SOLICITATION

Statutory citation covering notification of criminal history of contractor is found in the Texas Education Code §44.034. Following is an example of a felony conviction notice:

State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator of the business entity has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony." Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

THIS NOTICE IS NOT REQUIRED OF A PUBLICLY-HELD CORPORATION

Complete only one of the three below: A or B or C.

I, the undersigned agent for the firm named below, certify that the information concerning notification of felony convictions has been reviewed by me and the following information furnished is true to the best of my knowledge.

Official: ___________________________  Print Authorized Company Official's Name: PowerSchool Group LLC

A. My firm is a publicly held corporation; therefore, this reporting requirement is not applicable.

Signature of Authorized Company Official: ___________________________

OR

B. My firm is not owned nor operated by anyone who has been convicted of a felony:

Signature of Authorized Company Official: ___________________________

OR

C. My firm is owned or operated by the following individual(s) who has/have been convicted of a felony:

Name of Felon(s): ___________________________

Details of Conviction(s): ___________________________

You may attach another sheet.

Signature of Authorized Company Official: ___________________________
CERTIFICATION BY CORPORATE OFFERER

RFP 170704 Online Student Registration and Enrollment Systems

IF OFFERER IS A CORPORATION,
THE FOLLOWING CERTIFICATE SHOULD BE EXECUTED AND INCLUDED AS PART OF
PROPOSAL FORM/PROPOSAL FORM.

OFFERER: PowerSchool Group LLC

(Name of Corporation)

I, ________________________________ certify that I am the Secretary of the Corporation

(Name of Corporate Secretary)

Chief Financial Officer

named as OFFERER herein above; that

Mark Oldemeyer

(Name of person who completed proposal document)

who signed the foregoing proposal on behalf of the corporation offerer is the authorized person that is

acting as

Chief Financial Officer

>Title/Position of person signing proposal/offer document within the corporation

of the said Corporation; that said proposal/offer was duly signed for and in behalf of said corporation by

authority of its governing body, and is within the scope of its corporate powers.

CORPORATE SEAL if available

SIGNATURE

11 August 2017

DATE
Texas Government Code 2270 Verification Form

Texas 2017 House Bill 89 has been signed into law by the governor and as of September 1, 2017 will become law codified as Texas Government Code § 2270 and 808 et seq.

The relevant section addressed by this form reads as follows:
Texas Government Code Sec. 2270.002. PROVISION REQUIRED IN CONTRACT. A governmental entity may not enter into a contract with a company for goods or services unless the contract contains a written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel during the term of the contract.

Mark Oldemeyer
I, ________________________________, as an authorized representative of PowerSchool Group LLC
_________________________________________________________, a contractor engaged by

ESC Region 8/The Interlocal Purchasing System (TIPS)
4845 Highway 271 North
Pittsburg, TX, 75686

verify by this writing that the above-named company affirms that it (1) does not boycott Israel; and (2) will not boycott Israel during the term of this contract, or any contract with the above-named Texas governmental entity in the future. I further affirm that if our company’s position on this issue is reversed and this affirmation is no longer valid, that the above-named Texas governmental entity will be notified in writing within one (1) business day and we understand that our company’s failure to affirm and comply with the requirements of Texas Government Code 2270 et seq. shall be grounds for immediate contract termination without penalty to the above-named Texas governmental entity.

AND

our company is not listed on and we do not do business with companies that are on the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations per Texas Gov’t Code 2270.0153 found at https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf

I swear and affirm that the above is true and correct.

______________________________  10/2/2017
Signature of Named Authorized Company Representative  Date
RFP 170704 Online Student Registration and Enrollment Systems

**Federal Requirements for Procurement and Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.**

The Education Service Center Region 8 and TIPS anticipate possibly using federal funds for procurement under this potential award and is required to obtain the following compliance assurance.

1. **Will you be subcontracting any of your work under this award if you are successful?** (Circle one)
   
   [ ] YES or NO [✓]

2. **If yes, do you agree to comply with the following federal requirements?** (Circle one)
   
   [ ] YES or NO

2 CFR §200.321 Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.

(a) The non-Federal entity must take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.

(b) Affirmative steps must include:

1. Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
2. Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
3. Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
4. Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
5. Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce; and
6. Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs (1) through (5) of this section.

---

Company Name: **PowerSchool Group LLC**

Print name of authorized representative: **Mark Oldemeyer**

Signature of authorized representative: [Signature]

Date: **11 August 2017**
FAILURE TO PROPERLY COMPLETE THIS FORM AND SUBMIT WITH YOUR RESPONSE MAY RESULT IN A WAIVER OF YOUR RIGHTS UNDER THE LAW TO MAINTAIN CONFIDENTIALITY TREATMENT OF SUBMITTED MATERIALS.

CONFIDENTIAL INFORMATION SUBMITTED IN RESPONSE TO COMPETITIVE PROCUREMENT REQUESTS OF EDUCATION SERVICE CENTER REGION 8 AND TIPS IS GOVERNED BY TEXAS GOVERNMENT CODE, CHAPTER 552

If you consider any portion of your proposal to be confidential information and not subject to public disclosure pursuant to Chapter 552 Tex Gov’t Code or other law(s), you must make a copy of all claimed confidential materials within your proposal and put this COMPLETED form as a cover sheet to said materials then scan, name “CONFIDENTIAL” and upload with your proposal submission. (You must include the confidential information in the submitted proposal as well, the copy uploaded is to indicate which material in your proposal, if any, you deem confidential in the event the District receives a Public Information Request.) Education Service Center Region 8 and TIPS will follow procedures of controlling statute(s) regarding any claim of confidentiality and shall not be liable for any release of information required by law. Pricing of solicited product or service may be deemed as public information under Chapter 552 Tex Gov’t Code. The Office of Texas Attorney General shall make the final determination whether the information held by Education Service Center Region 8 and TIPS is confidential and exempt from public disclosure.

I DO NOT desire to expressly waive any claim of confidentiality as to any and all information contained within our response to the competitive procurement process (e.g. RFP, CSP, Bid, RFQ, etc.) by completing the following and submitting this sheet with our response to Education Service Center Region 8 and TIPS. The attached contains material from our proposal that I classify and deem confidential under Texas Gov’t Code Sec. 552 or other law(s) and I invoke my statutory rights to confidential treatment of the enclosed materials:

PowerSchool Group LLC

Name of company claiming confidential status of material

Mark Oldemeyer, Chief Financial Officer

Printed Name, Title, and Signature of authorized company officer claiming confidential status of material

150 Parkshore Dr. Folsom CA 95630 (916)288-1735

Address City State ZIP Phone

ATTACHED ARE COPIES OF ___9___ PAGES OF CONFIDENTIAL MATERIAL FROM OUR PROPOSAL RFP 170704 Online Student Registration and Enrollment Systems

Express Waiver: I desire to expressly waive any claim of confidentiality as to any and all information contained within our response to the competitive procurement process (e.g. RFP, CSP, Bid, RFQ, etc.) by completing the following and submitting this sheet with our response to Education Service Center Region 8 and TIPS.

Name of company expressly waiving confidential status of material

Printed Name, Title, and Signature of authorized company officer expressly waiving confidential status of material

Address City State ZIP Phone

RFP 170704 Online Student Registration and Enrollment Systems
FAILURE TO PROPERLY COMPLETE THIS FORM AND SUBMIT WITH YOUR RESPONSE MAY RESULT IN A WAIVER OF YOUR RIGHTS UNDER THE LAW TO MAINTAIN CONFIDENTIALITY TREATMENT OF SUBMITTED MATERIALS.

CONFIDENTIAL INFORMATION SUBMITTED IN RESPONSE TO COMPETITIVE PROCUREMENT REQUESTS OF EDUCATION SERVICE CENTER REGION 8 AND TIPS IS GOVERNED BY TEXAS GOVERNMENT CODE, CHAPTER 552

If you consider any portion of your proposal to be confidential information and not subject to public disclosure pursuant to Chapter 552 Tex Gov't Code or other law(s), you must make a copy of all claimed confidential materials within your proposal and put this COMPLETED form as a cover sheet to said materials then scan, name “CONFIDENTIAL” and upload with your proposal submission. (You must include the confidential information in the submitted proposal as well, the copy uploaded is to indicate which material in your proposal, if any, you deem confidential in the event the District receives a Public Information Request.) Education Service Center Region 8 and TIPS will follow procedures of controlling statute(s) regarding any claim of confidentiality and shall not be liable for any release of information required by law. Pricing of solicited product or service may be deemed as public information under Chapter 552 Tex Gov't Code. The Office of Texas Attorney General shall make the final determination whether the information held by Education Service Center Region 8 and TIPS is confidential and exempt from public disclosure.

I DO NOT desire to expressly waive any claim of confidentiality as to any and all information contained within our response to the competitive procurement process (e.g., RFP, CSP, Bid, RFQ, etc.) by completing the following and submitting this sheet with our response to Education Service Center Region 8 and TIPS. The attached contains material from our proposal that I classify and deem confidential under Texas Gov't Code Sec. 552 or other law(s) and I invoke my statutory rights to confidential treatment of the enclosed materials:

**PowerSchool Group LLC**

Name of company claiming confidential status of material

Mark Oldemeyer, Chief Financial Officer

Printed Name, Title, and Signature of authorized company officer claiming confidential status of material

150 Parkshore Dr.  Folsom  CA 95630  (916)288-1735

Address  City  State  ZIP  Phone

ATTACHED ARE COPIES OF 9 PAGES OF CONFIDENTIAL MATERIAL FROM OUR PROPOSAL RFP 170704 Online Student Registration and Enrollment Systems

Express Waiver: I desire to expressly waive any claim of confidentiality as to any and all information contained within our response to the competitive procurement process (e.g., RFP, CSP, Bid, RFQ, etc.) by completing the following and submitting this sheet with our response to Education Service Center Region 8 and TIPS.

Name of company expressly waiving confidential status of material

Printed Name, Title, and Signature of authorized company officer expressly waiving confidential status of material

Address  City  State  ZIP  Phone

RFP 170704 Online Student Registration and Enrollment Systems
PowerSchool Registration
The #1 Registration Platform for K-12 Education

Get 95% of your students registered and in your SIS before the first day of school.

- Save money, time, & resources
- Increase family satisfaction & confidence
- Improve internal & external communications
- Give parents & staff access to experienced & dedicated solution specialists
- Increase staff productivity & reduce administrative costs
- Maintain updated data for mandatory reporting
- Deliver accurate, real-time, on-demand data

“Factoring in the cost of labor resources, paper, and ink, our [PowerSchool Registration] solution saves us an average of $82,000 per year.”

–Kevin Harrison
Data Manager
Bedford County Public Schools, VA

Take the pain out of the annual registration process
The End-to-End Solution for the Student Enrollment and Registration Process

ONLINE APPLICATIONS

For schools with an applications process, move to a paperless admissions system. Collect required information and use built-in barriers to ensure correct processes are implemented. Registration and School Choice forms can be viewed and completed from any mobile device.

SCHOOL CHOICE/LOTTERY & WAITLIST MANAGEMENT

Run a tamper-proof, auditable lottery configured to your preferences and requirements. Manage student seated and wait lists. Notify families automatically when results are available. With School Choice Result Notification, parents can view and interact with results in real-time, including the ability to accept or decline a seat and view their position on waitlists.

ANNUAL STUDENT REGISTRATION

 Invite parents to complete and update information on pre-populated forms online from any device. Allow staff to manage and report on progress and collected data.

NEW STUDENT ENROLLMENT

Easily collect comprehensive data and supporting documentation from families at a time that’s convenient for them, using customized online forms.

AUTOMATIC DATA DELIVERY

Securely deliver data and documents to PowerSchool SIS and other school/district departments, keeping your data clean and accurate. Export collected data and send to other departments, such as lists of students with IEPs.

YEAR-ROUND UPDATES

Enable families to continually update information through the year, such as new address and phone numbers. Data updates in the SIS in real-time.

We went from distributing 20 forms per student to displaying just 6 tabs online. This helped us achieve a 95% success rate of families completing registration prior to the first day of school.

—Ashley Peterson
District Data Manager
Warren Township
School District, NJ

Start benefiting from PowerSchool Registration today!

PICK YOUR PLAN:

PowerSchool Registration ESSENTIAL

A cost-effective self-service solution for online enrollment and registration for smaller K-12 schools.

PowerSchool Registration SIGNATURE

A best-in-class, full-service online registration management system.

ADDITIONAL FEATURES & SERVICES:

- Staff forms
- Language localization
- Payment management services
- Free and reduced price meal forms
- Appointment scheduling
- Document scan and upload

About PowerSchool

PowerSchool is the leading K-12 education technology provider of solutions that improve the education experience for 100 million students, teachers, and parents in over 70 countries around the world. We provide the industry’s first Unified Classroom experience, empowering teachers with best-in-class, secure, and compliant online solutions, including student information systems, learning management and classroom collaboration, assessment, analytics, behavior, and special education case management. We streamline school office and administration operations with online solutions for student registration, school choice, and finance/HR/ERP. We drive student growth through digital classroom capabilities and engage families through realtime communications across any device. Visit http://www.powerschool.com to learn more.

www.PowerSchool.com (877) 873-1550
PowerSchool Registration 2016

- **1,157** Number of districts embracing PowerSchool Registration
- **301%** average ROI for years 2+ for 20K student district
- **$45.3 million** in savings for our 2016 clients

- **4,500,000** students enrolled securely and accurately
- **67%** average parent satisfaction

**Save Time**

- **2.81 million** staff hours saved
- **67%** time reduction by parents completing online forms

Time for online registration: 20 minutes vs. Time for paper-based process: 60 minutes

**67.5 million** Pages saved in 2016 by switching to a paperless online system, that’s over 8,000 trees

**Save Money**

- **5,000 STUDENT DISTRICT**
  - $39,953 average annual savings
  - 193% ROI
- **20,000 STUDENT DISTRICT**
  - $192,451 average annual savings
  - 258% ROI

**$7.4 million** Savings in printing

- **99.9%** Adoption rate by administrators
- **73%** Completion rate by parents

**796,878**

**3.23 million**

**110,884**
SCHOOL CHOICE LOTTERIES

36
School choice lotteries successfully processed

32,800
Students processed

49,000
Parents had fair access to education choices for their students

$110.5 million
Fees collected securely and instantly

Compared to a manual cash and check process with a 0.5% error rate, $500,000 was saved from misallocation or loss

Learn more about PowerSchool Registration at www.PowerSchool.com/products/registration/
or download the white paper “5 Ways Districts See Cost Savings & Increased Efficiency Through Online Enrollment & Registration”
San Mateo Union High School District
Earns High Grades with PowerSchool Registration

The San Mateo Union High School District, located in the heart of Silicon Valley, is comprised of seven public high schools, a special middle college program, and a continuation school. The district serves 8,300 students from six cities, and each year adds approximately 2,300 new students who are entering high school. Collecting and maintaining accurate registration information, with hundreds of data elements for each student, is a major challenge.

“All of our parents—all 8,300 of them—access [PowerSchool Registration] every year. Parents are delighted with [it]... We’ve saved a huge amount of hours in manual labor, but I think what is more important is the data accuracy over the last two years has really increased. We now trust the data that’s in our system.”

–KindyLee Mackumal, Director of Attendance and Welfare
San Mateo Union High School District

The Challenge
In the past, the district’s annual census of returning students was done at each school site and required a lot of paper-intensive documents, which school personnel had to enter into the district’s student information system (Eagle Software’s Aeries®).

San Mateo also had a large number of new student registration forms that needed to be completed. There was so much data collected that school personnel were unable to hand-enter all the data into Aeries.

Sophie Tsazhres, Data Control Analyst, says, “We also collect information that does not go into Aeries, such as Student Acceptable Use Policy and Liability Releases. This information also needed to be easily accessible, and we could not have achieved that without [PowerSchool Registration].”

AT A GLANCE

CHALLENGE:
Paper-intensive registration process, information accessibility hurdles, integration issues with SIS

DECISION:
PowerSchool Registration

RESULTS:
Reduced time spent on entire registration process to one hour.
Improved data accuracy.
Ability to meet new compliance requirements quickly and efficiently.
The Solution
To work effectively in this challenging environment, the San Mateo District turned to PowerSchool and its customized online registration system. Their goal was to have parents access the system directly, while also augmenting the Aeries system by capturing the unique data elements collected.

Luckily, PowerSchool Registration seamlessly integrates with the Aeries SIS, providing clients with an on demand feed of information between the systems, and a flexible front-end that can be tailored to any school district’s data collection and business process needs.

The Result
KindyLee Mackamul, San Mateo’s Director of Attendance and Welfare says, “We now use [PowerSchool Registration] for the enrollment of all new students coming into the district. Parents can walk into our office and get out in about 10 to 12 minutes after we verify all their residency and other documents. They then can go home and, at their leisure, access the system themselves and fill out the rest of the information through the [PowerSchool Registration] online forms.”

“For returning students, parents go into [PowerSchool Registration] and update their student’s contact information, medical records, and sign-off on all required authorizations. Policy dictates that they complete the census before students are allowed to get a class schedule.”

“All of our parents—all 8,300 of them—access [PowerSchool Registration] every year. Parents are delighted with [PowerSchool Registration]. They’re very comfortable with it. KindyLee goes on to say, “Last year I couldn’t fathom how [PowerSchool Registration] could get any better than what it was. And yet, this year it was so smooth and so easy that I don’t think I spent more than an hour on the whole process because I’ve got all of our staff so comfortable with it that they are more able to do their jobs.”

KindyLee continues, “We’ve saved a huge amount of hours in manual labor, but I think what is more important is the data accuracy over the last two years—especially of the information that’s actually in Aeries—has really increased. We now trust the data that’s in our system.”

KindyLee and Sophie are equally impressed with PowerSchool Registration’s support personnel.

Says Sophie, “Every year the state adds more requirements that require us to gather more detailed student information. Every time I call the [PowerSchool Registration] team to add new information, they’re always very, very fast. [They] will accommodate me for anything I need. Our relationship is absolutely great and they are there for me all the time. I have some questions sometimes and they respond right away, very professionally, very polite. Everything is very positive.”

KindyLee says “I’ll give you an example. Our [PowerSchool Registration] system right now is offered in English and Spanish. We just recently came under a compliance review and were given an urgent requirement to add Chinese as a third language. It was amazing how quickly [PowerSchool] was able to respond to that request. They worked very closely with us to provide the new language option.”

“It’s that type of response where they weren’t afraid of the challenge. They were more than willing to work with us to help us resolve an issue that arose out of the blue.”

Both Sophie and KindyLee agree that PowerSchool Registration has changed the registration process for the District to the degree that both parents and administrators are highly pleased—not to mention the school employees that are no longer tied to data entry.

Says Sophie: “In these times with all the pressure on schools to carefully watch their resources, [PowerSchool Registration] is one big positive step in the right direction.”

About PowerSchool
PowerSchool is the #1 leading education technology platform for K-12, serving more than 24.5 million students, 43 million parents, and 57 million users in over 70 countries around the world. We provide the industry’s first Unified Classroom experience with best-in-class, secure, and compliant online solutions, including registration and school choice, student information systems, learning management and classroom collaboration, assessment, analytics, and special education management. We empower teachers and drive student growth through innovative digital classroom capabilities, and we engage families through real-time communications across any device.

Visit www.powerschool.com to learn more.