

# TIPS VENDOR AGREEMENT

Between \_\_\_\_\_ and

(Company Name)

## THE INTERLOCAL PURCHASING SYSTEM (TIPS)

For

**170703 Internet Service**

### General Information

The Vendor Agreement (“Agreement”) made and entered into by and between The Interlocal Purchasing System (hereinafter referred to as “TIPS” respectfully) a government cooperative purchasing program authorized by the Region 8 Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686. This Agreement consists of the provisions set forth below, including provisions of all Attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any Attachment, the provisions set forth shall control.

The vendor Agreement shall include and incorporate by reference this Agreement, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the Solicitation (RFP, RCSP, RFQ) as posted, including any addenda and the awarded vendor’s proposal. Once signed, if an awarded vendor’s proposal varies or is unclear in any way from the TIPS Agreement, TIPS, at its sole discretion, will decide which provision will prevail. Other documents to be included are the awarded vendor’s proposals, task orders, purchase orders and any adjustments which have been issued. If deviations are submitted to TIPS by the proposing vendor as provided by and within the solicitation process, this Agreement may be amended to incorporate any agreed deviations.

The following pages will constitute the Agreement between the successful vendors(s) and TIPS.

### Definitions

**PURCHASE ORDER** is the TIPS Member’s approval providing the authority to proceed with the negotiated delivery order under the Agreement. Special terms and conditions as agreed to between the vendor and TIPS Member should be added as addendums or deleted from the PO. Items such as certificate of insurance, bonding requirements, small or disadvantaged business goals are examples of possible addenda.

# Terms and Conditions

## Freight

All quotes to Members shall provide a line item for cost for freight or shipping regardless if there is a charge or not. If no charge for freight or shipping, indicate by stating "No Charge" or "\$0" or other similar indication. Shipping, delivery or freight charges shall be passed through at cost to the TIPS Member.

## Warranty Conditions

All supplies equipment and services shall include manufacturer's minimum standard warranty unless otherwise agreed to in writing with the TIPS Member. All equipment proposed shall be new unless clearly stated in writing to the TIPS Member.

## Customer Support

The Vendor shall provide timely and accurate customer support to TIPS Members. Vendors shall respond to such requests within one (1) working day after receipt of the request. Vendor shall provide training regarding products and services supplied by the Vendor unless otherwise clearly stated in writing at the time of purchase. (Unless training is a line item sold or packaged and must be purchased with product.)

## Agreements

**All Agreements and agreements** between Vendors and TIPS Members shall strictly adhere to the statutes that are set forth in the Uniform Commercial Code as most recently revised.

**Agreements for purchase** will normally be put into effect by means of a purchase order(s) or other similar document or contract executed by authorized agents of the purchasing TIPS Member.

## Tax exempt status

A taxable item sold, leased, rented to, stored, used, or consumed by any of the following governmental entities is exempted from the taxes imposed by this chapter:(1) the United States; (2) an unincorporated instrumentality of the United States; (3) a corporation that is an agency or instrumentality of the United States and is wholly owned by the United States or by another corporation wholly owned by the United States;(4) the State of Texas; (5) a Texas county, city, special district, or other political subdivision; or (6) a state, or a governmental unit of a state that borders Texas, but only to the extent that the other state or governmental unit exempts or does not impose a tax on similar sales of items to this state or a political subdivision of this state. Texas Tax Code § 151.309.

### **Assignments of Agreements**

No assignment of Agreement may be made without the prior written approval of TIPS. Payment made by a TIPS Member can only be made to the awarded Vendor or vendor assigned dealer.

### **Disclosures**

1. Vendor affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this Agreement.
2. Vendor shall attach, in writing, a complete description of any and all relationships that might be considered a conflict of interest in doing business with TIPS under a TIPS Agreement.
3. The vendor affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this Agreement.

### **Renewal of Agreements**

The Agreement with TIPS is for one (1) year with an option for renewal for additional consecutive years as provided in the related solicitation as specified on page one of this agreement. Total term of Agreement can be up to the number of years provided in the solicitation, if sales are reported through the Agreement and both parties agree.

### **Automatic Renewal Clauses Incorporated in Awarded Vendor Agreements with TIPS Members Resulting from the Solicitation and with the Vendor Named in this Agreement.**

NO AGREEMENT FOR GOODS OR SERVICES WITH A TIPS MEMBER BY THE AWARDED VENDOR NAMED IN THIS AGREEMENT THAT RESULTS FROM THE SOLICITATION AWARD NAMED IN THIS AGREEMENT, MAY INCORPORATE AN AUTOMATIC RENEWAL CLAUSE WITH WHICH THE TIPS MEMBER MUST COMPLY. ALL RENEWAL TERMS INCORPORATED IN AN AGREEMENT BY THE VENDOR WITH THE TIPS MEMBER SHALL ONLY BE VALID AND ENFORCEABLE WHEN THE VENDOR RECEIVES WRITTEN CONFIRMATION BY PURCHASE ORDER OR EXECUTED AGREEMENT ISSUED BY THE TIPS MEMBER FOR ANY RENEWAL PERIOD. THE PURPOSE OF THIS CLAUSE IS TO AVOID A TIPS MEMBER INADVERTENTLY RENEWING AN AGREEMENT DURING A PERIOD IN WHICH THE GOVERNING BODY OF THE TIPS MEMBER HAS NOT PROPERLY APPROPRIATED AND BUDGETED THE FUNDS TO SATISFY THE AGREEMENT RENEWAL. THIS TERM IS NOT NEGOTIABLE AND ANY AGREEMENT BETWEEN A TIPS MEMBER AND A TIPS AWARDED VENDOR WITH AN AUTOMATIC RENEWAL CLAUSE THAT CONFLICTS WITH THESE TERMS IS RENDERED VOID AND UNENFORCEABLE AS TO THE AUTOMATIC RENEWAL CLAUSE.

### **Shipments**

The Vendor shall ship ordered products within a commercially reasonable time after the receipt of the order. If a product cannot be shipped within that time, the Vendor shall notify TIPS and

the TIPS Member as to why the product has not shipped and shall provide an estimated shipping date, if applicable. TIPS or the TIPS Member may cancel the order if estimated shipping time is not acceptable.

### **Invoices**

The Vendor or vendor assigned dealer shall submit invoices, to the TIPS Member. Each invoice shall include the TIPS Member's purchase order number. The shipment tracking number or pertinent information for verification of TIPS Member receipt shall be made available upon request. The Vendor or vendor assigned dealer shall not invoice for partial shipments unless agreed to in writing in advance by TIPS or the TIPS Member.

### **Payments**

The TIPS Member will make payments directly to the Vendor or vendor assigned dealer as agreed by the TIPS Member.

### **Pricing**

The Vendor agrees to provide pricing to TIPS and TIPS Member entities that is at least equal to the lowest pricing available to like cooperative purchasing customers in like situations and the pricing shall remain so throughout the duration of the Agreement.

The Vendor agrees to promptly and proportionally lower the cost of any product purchased through TIPS following a reduction in the supplying manufacturer or publisher's direct cost to the Vendor. Price increases will be honored according to the terms of the solicitation. However, the Vendor shall honor previous prices for thirty (30) days after written notification to TIPS of an increase.

All pricing submitted to TIPS shall include the participation fee, as designated in the solicitation or as otherwise agreed in writing, to be remitted to TIPS by the Vendor. Vendor shall not show adding the fee to the invoice presented to TIPS Member customer. Failure to render the participation fee to TIPS shall constitute a breach of this agreement and shall be grounds for termination of this agreement and any other agreement held with TIPS.

### **Participation Fees**

Vendor or vendor assigned dealer agrees to pay TIPS on a monthly scheduled report the participation fee for all Agreement sales to Tips Members utilizing a TIPS awarded contract. Vendor must login to the TIPS database and use the "Submission Report" section to report sales. The Vendor or vendor assigned dealers are responsible for keeping records of all sales that go through the TIPS Agreement. Failure to pay the participation fee will result in termination of Agreement. Please contact TIPS at [tips@tips-usa.com](mailto:tips@tips-usa.com) or call (866) 839-8477 if you have questions about paying fees.

## **Indemnity**

- 1. Indemnity for Personality Agreements.** Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS Member(s), officers and employees, from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's performance of this Agreement or sales made to TIPS Members under this agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, invitees, unless such claims are based in whole upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents. If based in part upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents, Vendor shall be responsible for their proportional share of the claim.
- 2. Indemnity for Performance Agreements.** The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS Member(s), officers and employees from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's work under this Agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, or invitees, unless such claims are based in whole upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents. If based in part upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents, Vendor shall be responsible for their proportional share of the claim.

## **State of Texas Franchise Tax**

By signature hereon, the bidder hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Tax Code.

## **Miscellaneous**

Nothing in the Agreement or in any other communication between TIPS and the Vendor may be construed as a guarantee that TIPS Members will submit any orders at any time. TIPS reserves the right to request additional proposals for items already on Agreement at any time.

## **Purchase Order Pricing/Product Deviation**

If a deviation of agreed pricing/product on a purchase order from a TIPS Member pursuant to this Agreement occurs, TIPS shall be notified within 48 hours of receipt of order.

### **Termination for Convenience**

TIPS reserves the right to terminate this agreement for cause or no cause for convenience with a thirty-day written notice. Termination for convenience is required under 2 CFR part 200. All purchase orders presented to the Vendor by a TIPS Member prior to the actual termination of this agreement shall be honored at the option of the TIPS Member.

### **TIPS Member Purchasing Procedures**

Purchase orders or their equal are issued by participating TIPS Member to the awarded vendor indicating on the PO "TIPS Agreement Number". Order is emailed to TIPS at tipspo@tips-usa.com.

- Awarded vendor delivers goods/services directly to the participating Member.
- Awarded vendor invoices the participating TIPS Member directly.
- Awarded vendor receives payment directly from the participating Member.
- Awarded vendor reports sales monthly to TIPS (unless prior arrangements have been made with TIPS to report otherwise).

### **Supplemental Agreements**

The TIPS Member and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this Agreement i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this Agreement is exclusively between the participating entity and awarded vendor. TIPS, its agents, TIPS Members and employees shall not be made party to any claim for breach of such agreement.

#### **INDEMNITY UNDER A SUPPLEMENTAL AGREEMENT:**

**ANY SUPPLEMENTAL AGREEMENT BETWEEN THE TIPS OR A TIPS MEMBER AND THE VENDOR THAT REQUIRES TIPS OR THE TIPS MEMBER TO INDEMNIFY ANY OTHER PARTY, EXCEPT TO THE EXTENT PERMITTED BY THE APPLICABLE CONSTITUTION, LAWS OR REGULATIONS OF THE JURISDICTION OF THE LOCATION OF THE TIPS MEMBER OR THE LOCATION OF THE PERFORMANCE OF THE CONTRACT UNDER THIS AGREEMENT, IS NOT PERMITTED UNDER THIS AGREEMENT AND RENDERS THE INDEMNITY REQUIREMENT NULL AND VOID AS IT APPLIES TO TIPS OR THE TIPS MEMBER'S RESPONSIBILITY TO INDEMNIFY ANY PARTY.**

### **Licenses**

Awarded vendor shall maintain, in current status, all federal, state and local licenses, bonds and permits required for the operation of the business conducted by awarded vendor. Awarded vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the Agreement. TIPS reserves the right to stop work and/or cancel Agreement of any awarded vendor whose license(s) expire, lapse, are suspended or terminated.

## **Novation**

If awarded vendor sells or transfers all assets or the entire portion of the assets used to perform this Agreement, a successor in interest must guarantee to perform all obligations under this Agreement. TIPS reserves the right to accept or reject assignment of this agreement. A simple change of name agreement will not change the Agreement obligations of awarded vendor.

## **Site Requirements (Only when applicable to service or job)**

**Cleanup:** Awarded vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by TIPS Member. Upon completion of work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.

**Preparation:** Awarded vendor shall not begin a project for which TIPS Member has not prepared the site, unless awarded vendor does the preparation work at no cost, or until TIPS Member includes the cost of site preparation in a purchase order.

Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

**Registered sex offender restrictions:** For work to be performed at schools, awarded vendor agrees that no employee of a sub-contractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or reasonably expected to be present. Awarded vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the TIPS Member's discretion. Awarded vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.

**Safety measures:** Awarded vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Awarded vendor shall post warning signs against all hazards created by the operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.

## **Smoking**

Persons working under Agreement shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

## **Invoices**

The awarded vendor shall submit invoices to the TIPS Member clearly stating "Per TIPS Agreement". The shipment tracking number or other applicable pertinent information for verification shall be made available upon request.

## **Marketing**

Awarded vendor agrees to allow TIPS to use their name and logo within the TIPS website, marketing materials and advertisement. Any use of TIPS name and logo or any form of publicity, inclusive of press release, regarding this Agreement by awarded vendor must have prior approval from TIPS and approval of which, shall not be unreasonably withheld by TIPS.

## **Survival Clause**

All applicable software license agreements, warranties or service agreements that were entered into between Vendor and Customer under the terms and conditions of the Agreement shall survive the expiration or termination of the Agreement. All Orders, Purchase Orders issued or contracts executed by TIPS or a TIPS Member and accepted by the Vendor prior to the expiration or termination of this agreement, shall survive expiration or termination of the Agreement, subject to previously agreed terms and conditions agreed by the parties or as otherwise specified herein relating to termination of this agreement.

## **Legal obligations**

It is the responding vendor's responsibility to be aware of and comply with all local, state and federal laws governing the sale of products/services identified in this RFP and any awarded Agreement thereof. Applicable laws and regulations must be followed even if not specifically identified herein.

## **Audit rights**

Awarded Vendor shall, at their sole expense, maintain appropriate due diligence of all purchases made by TIPS Member that utilizes this Agreement. TIPS and Region 8 ESC each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of three (3) years from the effective date of termination. TIPS shall have authority to conduct random audits of Awarded Vendor's pricing that is offered to TIPS Members. Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 8 ESC or TIPS. TIPS shall bear the cost of such audit requested by TIPS, but all documents maintained by the vendor shall be produced and made available to TIPS or its agents at no cost.

## **Force Majeure**

If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and fully particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the



inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

**Acceptance of work by TIPS Member**

When a Vendor performs services for a TIPS Member, the TIPS Member will inspect the work for acceptance under the scope and terms in the PO. The TIPS Member will request any corrective actions that are required. Upon completion of these actions and not before, the TIPS Member will be obligated to compensate the Vendor as agreed.

**Support Requirements**

If there is a dispute between the awarded vendor and TIPS Member, TIPS or its representatives will assist in conflict resolution or third party (mandatory mediation), if requested by either party. TIPS, or its representatives, reserves the right to inspect any project and audit the awarded vendors TIPS project files, documentation and correspondence.

**Incorporation of Solicitation**

The TIPS Solicitation, Request for Proposals, Request for Qualifications or the Request for Competitive Sealed Proposals solicitation and all associated documents and forms made part of the solicitation process, including any addenda, that resulted in the execution of this agreement are hereby incorporated by reference into this agreement as if copied verbatim.

See next page

## Special Terms and Conditions

It is the intent of TIPS to Agreement with a reliable, high performance vendor to supply products and services to government and educational agencies. It is the experience of TIPS that the following procedures provide TIPS, the Vendor, and the participating agency the necessary support to facilitate a mutually beneficial relationship. The specific procedures will be negotiated with the successful vendor.

- **Agreements:** All orders made by TIPS Members to the awarded vendor must be emailed to TIPS at tipspo@tips-usa.com. Should a TIPS Member send an order direct to vendor, it is the vendor's responsibility to forward the order to TIPS at the email above within three (3) business days and confirm its receipt with TIPS.
  - **Promotion of Agreement:** It is agreed that Vendor will encourage all eligible entities to purchase from the TIPS Program. Encouraging entities to purchase directly from the Vendor and not through TIPS Agreement is a breach of this agreement terms and conditions and will result in termination and rescission of this agreement and removal of the Vendor from the TIPS Program.
  - **Daily Order Confirmation:** All Agreement purchase orders will be approved daily by TIPS and sent to vendor. The vendor must confirm receipt of orders to the TIPS Member (customer) within two (2) business days.
  - **Vendor custom website for TIPS:** If Vendor is hosting a custom TIPS Agreement catalog website, then any updated pricing must be posted by 1<sup>st</sup> of each month. Any increase in a "catalog" price, as defined herein, is not effective until it is published in the vendor's "catalog" as defined herein.
  - **Back Ordered Products:** If product is not expected to ship within 3 business days, customer is to be notified within 24 hours of order receipt and appropriate action taken based on customer request.
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**Term of Agreement is one year with renewal options for up to two additional years as provided in the solicitation.**

**Page 11 of 11 will be the TIPS Vendor Agreement Signature Page**

# The Interlocal Purchasing System (TIPS Cooperative) Supplier Response

Bid Information		Contact Information		Ship to Information
Bid Creator	Rick Powell General Counsel/Procurement Compliance Officer	Address	Region 8 Education Service Center 4845 US Highway 271 North Pittsburg, TX 75686	Address
Email	rick.powell@tips-usa.com	Contact	Contracts Support	Contact
Phone	(903) 575-2689			Department
Fax				Building
Bid Number	170703	Department		Floor/Room
Title	Internet Service	Building		Telephone
Bid Type	RFP			Fax
Issue Date	7/6/2017 08:01 AM (CT)	Floor/Room		Email
Close Date	8/18/2017 03:00:00 PM (CT)	Telephone	(866) 839-8477	
		Fax	(866) 839-8472	
		Email	bids@tips-usa.com	

## Supplier Information

Company 360 Solutions Group  
 Address 2732 S Padre Island Dr. #373  
 #373  
 Corpus Christi, TX 78415  
 Contact  
 Department  
 Building  
 Floor/Room  
 Telephone (361) 704-1360  
 Fax (361) 704-1360  
 Email admin@360tcpm.com  
 Submitted 8/18/2017 10:59:14 AM (CT)  
 Total \$0.00

By submitting your response, you certify that you are authorized to represent and bind your company.

Signature Nancy Lara

Email admin@360tcpm.com

## Supplier Notes

## Bid Notes

## Bid Activities

## Bid Messages

**Bid Attributes**

Please review the following and respond where necessary

#	Name	Note	Response
1	Yes - No	Disadvantaged/Minority/Women Business Enterprise - D/M/WBE (Required by some participating governmental entities) Vendor certifies that their firm is a D/M/WBE? Vendor must upload proof of certification to the "Response Attachments" D/M/WBE CERTIFICATES section.	No
2	Yes - No	Historically Underutilized Business - HUB (Required by some participating governmental entities) Vendor certifies that their firm is a HUB as defined by the State of Texas at <a href="https://comptroller.texas.gov/purchasing/vendor/hub/">https://comptroller.texas.gov/purchasing/vendor/hub/</a> or in a HUBZone as defined by the US Small Business Administration at <a href="https://www.sba.gov/offices/headquarters/ohp">https://www.sba.gov/offices/headquarters/ohp</a> Proof of one or both may be submitted. Vendor must upload proof of certification to the "Response Attachments" HUB CERTIFICATES section.	No
3	Yes - No	The Vendor can provide services and/or products to all 50 US States?	Yes
4	States Served:	If answer is NO to question #3, please list which states can be served. (Example: AR, OK, TX)	
5	Company and/or Product Description:	This information will appear on the TIPS website in the company profile section, if awarded a TIPS contract. (Limit 750 characters.)	360 Solutions Group offers Technical Services and Management for Application Development (Cloud), Bring Your Own Bandwidth (BYOB), Cloud - Private (Cloud), Cloud Hybrid (Cloud), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), Email Troubleshooting (Managed Services), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), Government (Cloud), Government (Data), Government (Voice), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), IP Local PRI (Voice), Network + Infrastructure (Managed Services), New Account Creation/User Management (Managed Services), Patch/Update Mgmt (Managed Services), Phone System Support (Managed Services), Presence (Cloud), Provider Network Monitoring (Managed Services), Security (Managed Services), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), SIP (Voice), Support (Managed Services), Switched Long Distance (Voice), TDM Local PRI (Voice), UCaaS (Cloud)

6	Primary Contact Name	Primary Contact Name	Nancy Lara
7	Primary Contact Title	Primary Contact Title	Administration
8	Primary Contact Email	Primary Contact Email	nancy@360tcpm.com
9	Primary Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	3617041360
10	Primary Contact Fax	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	
11	Primary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	
12	Secondary Contact Name	Secondary Contact Name	CSR Team
13	Secondary Contact Title	Secondary Contact Title	Administration
14	Secondary Contact Email	Secondary Contact Email	admin@360tcpm.com
15	Secondary Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	1-888-978-6360
16	Secondary Contact Fax	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	
17	Secondary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	
18	Admin Fee Contact Name	Admin Fee Contact Name. This person is responsible for paying the admin fee to TIPS.	Nancy Lara
19	Admin Fee Contact Email	Admin Fee Contact Email	nancy@360tcpm.com
20	Admin Fee Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	3617041360
21	Purchase Order Contact Name	Purchase Order Contact Name. This person is responsible for receiving Purchase Orders from TIPS.	Nancy Lara
22	Purchase Order Contact Email	Purchase Order Contact Email	nancy@360tcpm.com
23	Purchase Order Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	3617041360
24	Company Website	Company Website (Format - www.company.com)	
25	Federal ID Number:	Federal ID Number also known as the Employer Identification Number. (Format - 12-3456789)	46-3791365
26	Primary Address	Primary Address	2732 S Padre Island Dr. #373
27	Primary Address City	Primary Address City	Corpus Christi
28	Primary Address State	Primary Address State (2 Digit Abbreviation)	Texas
29	Primary Address Zip	Primary Address Zip	78415

30 Search Words:

Please list search words to be posted in the TIPS database about your company that TIPS website users might search. Words may be product names, manufacturers, or other words associated with the category of award. YOU MAY NOT LIST NON-CATEGORY ITEMS. (Limit 500 words) (Format: product, paper, construction, manufacturer name, etc.)

Account Lockout (Managed Services), Analog Phone Lines (Voice), Application Development (Cloud), Bring Your Own Bandwidth (BYOB) (Cloud), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), Communication (Managed Services), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), DSL (Data), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), Email Troubleshooting (Managed Services), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), Government (Data), Government (Voice), GPON (Voice), Help Desk (Managed Services), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), Integration (Managed Services), International (locations vary) (Data), International (locations vary) (Network Services), International (locations vary) (Voice), IP Local PRI (Voice), IT Compliance Management (Managed Services), Line of Business Software (Managed Services), Mobile Phone Set Up/Monitoring (Managed Services), MPLS (Network Services), Network + Infrastructure (Managed Services), New Account Creation/User Management (Managed Services), Patch/Update Mgmt (Managed Services), POTS Line Aggregator (Voice), Presence (Cloud), Provider Network Monitoring (Managed Services), Security (Managed Services), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), SIP (Voice), Support (Managed Services), Switched Long Distance (Voice), TDM Local PRI (Voice), UCaaS (Cloud), VPLS (Network Services), 8x8, RingCentral, AT&T, Spectrum, SD-WAN, Mitel, Cisco, Polycom

31	Yes - No	<p>Most of our members receive Federal Government grants and they make up a significant portion of their budgets. The members need to know if your company is willing to sell to them when they spend federal budget funds on their purchase. There are attributes that follow that are provisions from the federal regulations in 2 CFR part 200. Your answers will determine if your award will be designated as Federal or Education Department General Administrative Regulations (EDGAR)compliant. Is it your intent to be able to sell to our members regardless of the fund source, whether it be local, state or federal?</p>	Yes
32	Yes - No	<p>Certification of Residency (Required by the State of Texas) The vendor's ultimate parent company or majority owner:</p> <p>(A) has its principal place of business in Texas;</p> <p>OR</p> <p>(B) employs at least 500 persons in Texas?</p>	Yes
33	Company Residence (City)	Vendor's principal place of business is in the city of?	Corpus Christi
34	Company Residence (State)	Vendor's principal place of business is in the state of?	Texas
35	Felony Conviction Notice:	<p>(Required by the State of Texas) My firm is, as outlined on PAGE 5 in the Instructions to Bidders document: (Questions 36 - 37) Statutory citation covering notification of criminal history of contractor is found in the Texas Education Code #44.034.</p> <p>Following is an example of a felony conviction notice:  State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into a contract with a school district or ESC 8/TIPS must give advance notice to the district or ESC 8/TIPS if the person or an owner or operator of the business entity has been convicted of a felony.  The notice must include a general description of the conduct resulting in the conviction of a felony."  Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."</p>	(No Response Required)
36	Yes - No	A publicly held corporation; therefore, this reporting requirement is not applicable?	No
37	Yes - No	Is owned or operated by individual(s) who has/have been convicted of a felony?	No
38	If your firm is owned or operated by the following individual(s) who has/have been convicted of a felony:	Please provide details of the conviction. This is not necessarily a disqualifying factor and the details of the conviction determines the eligibility. Providing false or misleading information about the conviction is illegal.	
39	Pricing Information:	Pricing information section. (Questions 39 - 43)	(No Response Required)

40	Discount Offered	What is the MINIMUM percentage discount off of any item or service you offer to TIPS Members that is in your regular catalog (as defined in the RFP document), website, store or shelf pricing? This is a ceiling on your pricing and not a floor because, in order to be more competitive in the individual circumstance, you may offer a larger discount depending on the items or services purchased and the quantity at time of sale. Must answer with a number between 0% and 100%.	5%
41	TIPS administration fee	By submitting a proposal, I agree that all pricing submitted to TIPS shall include the participation fee, as designated in the solicitation or as otherwise agreed in writing and shall be remitted to TIPS by the Vendor as agreed in the Vendor agreement. I agree that the fee shall not and will not be added by the vendor as a separate line item on a TIPS member invoice, quote, proposal or any other written communications with the TIPS member.	(No Response Required)
42	Yes - No	Vendor agrees to remit to TIPS the required administration fee? TIPS/ESC Region 8 is required by Texas Government Code § 791 to be compensated for its work and thus, failure to agree shall render your response void and it will not be considered.	Yes
43	Yes - No	Do you offer additional discounts to TIPS members for large order quantities or large scope of work?	Yes
44	Start Time	Average start time after receipt of customer order is ____ working days?	5
45	Years Experience	Company years experience in this category?	5
46	Resellers:	Does the vendor have resellers that it will name under this contract? Resellers are defined as other companies that sell your products under an agreement with you, the awarded vendor of TIPS. EXAMPLE: Walmart is a reseller of Samsung Electronics. If Samsung were a TIPS awarded vendor, then Samsung would list Walmart as a reseller. (If applicable, vendor should download the Reseller/Dealers spreadsheet from the Attachments section, fill out the form and submit the document in the "Response Attachments" RESELLERS section.	No
47	Prices are guaranteed for?	Vendor agrees to honor the pricing discount off regular catalog (as defined in the RFP document), website, store or shelf pricing for the term of the award?	YES
48	Right of Refusal	Does the proposing vendor wish to reserve the right not to perform under the awarded agreement with a TIPS member at vendor's discretion?	Yes



- 49 NON-COLLUSIVE BIDDING CERTIFICATE By submission of this bid or proposal, the Bidder certifies (No Response Required) that:
- 1) This bid or proposal has been independently arrived at without collusion with any other Bidder or with any Competitor;
  - 2) This bid or proposal has not been knowingly disclosed and will not be knowingly disclosed, prior to the opening of bids, or proposals for this project, to any other Bidder, Competitor or potential competitor;
  - 3) No attempt has been or will be made to induce any other person, partnership or corporation to submit or not to submit a bid or proposal;
  - 4) The person signing this bid or proposal certifies that he has fully informed himself regarding the accuracy of the statements contained in this certification, and under the penalties being applicable to the Bidder as well as to the person signing in its behalf. Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered.
- 50 CONFLICT OF INTEREST QUESTIONNAIRE - FORM CIQ If you have a conflict of interest as described in this form or the Local Government Code Chapter 176, cited therein- you are required to complete and file with TIPS, Richard Powell, 4845 US Highway 271 North, Pittsburg, Texas 75686 No
- You may find the Blank CIQ form on our website at:
- Copy and Paste the following link into a new browser or tab:  
<https://www.tips-usa.com/assets/documents/docs/CIQ.pdf>
- Do you have any conflicts under this statutory requirement?
- 51 Filing of Form CIQ If yes (above), have you filed a form CIQ as directed here?
- 52 Regulatory Standing I certify to TIPS for the proposal attached that my company is in good standing with all governmental agencies Federal or state that regulate any part of our business operations. If not, please explain in the next attribute question. Yes
- 53 Regulatory Standing Regulatory Standing explanation of no answer on previous question.
- 54 Antitrust Certification Statements (Tex. Government Code § 2155.005) By submission of this bid or proposal, the Bidder certifies that: (No Response Required)
- I affirm under penalty of perjury of the laws of the State of Texas that:
- (1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
  - (2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
  - (3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law;
  - (4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

## Instructions for Certification:

1. By agreeing to the Attribute question #56, the vendor and prospective lower tier participant is providing the certification set out herein in accordance with these instructions.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and / or debarment.
3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participants," "person," "primary covered transaction," "principal," "proposal" and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion-Lower Tier Covered Transaction" without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.
8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible or voluntarily excluded from participation in this transaction, in addition to other remedies available to the federal government, the department or agency with which this

transaction originated may pursue available remedies, including suspension and / or debarment.

56 Suspension or Debarment Certification

Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

By submitting this offer and certifying this section, this bidder:  
Certifies that no suspension or debarment is in place, which would preclude receiving a federally funded contract as described above.

57 Non-Discrimination Statement and Certification

In accordance with Federal civil rights law, all U.S. Departments, including the U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident. Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotope, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English. To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at How to File a Program Discrimination Complaint and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: [program.intake@usda.gov](mailto:program.intake@usda.gov). (Title VI of the Education Amendments of 1972; Section 504 of the Rehabilitation Act of 1973; the Age Discrimination Act of 1975; Title 7 CFR Parts 15, 15a, and 15b; the Americans with Disabilities Act; and FNS Instruction 113-1, Civil Rights Compliance and Enforcement – Nutrition Programs and Activities) All U.S. Departments, including the USDA are equal opportunity provider, employer, and lender.

Not a negotiable term. Failure to agree will render your

proposal non-responsive and it will not be considered. I certify that in the performance of a contract with TIPS or its members, that our company will conform to the foregoing anti-discrimination statement and comply with the cited and all other applicable laws and regulations.

58 2 CFR PART 200 Contract Provisions Explanation

Required Federal contract provisions of Federal Regulations for Contracts for contracts with ESC Region 8 and TIPS Members:

(No Response Required)

The following provisions are required to be in place and agreed if the procurement is funded in any part with federal funds.

The ESC Region 8 and TIPS Members are the subgrantee or Subrecipient by definition. Most of the provisions are located in 2 CFR PART 200 - Appendix II to Part 200—Contract Provisions for Non-Federal Entity Contracts Under Federal Awards at 2 CFR PART 200. Others are included within 2 CFR part 200 et al.

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

59 2 CFR PART 200 Contracts

Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate. Notice: Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.  
Does vendor agree?

Yes

60 2 CFR PART 200 Termination

Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)  
Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for cause after giving the vendor an appropriate opportunity and up to 30 days, to cure the causal breach of terms and conditions. ESC Region 8 and TIPS Members reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for convenience with 30 days notice in writing to the awarded vendor. The vendor would be compensated for work performed and goods procured as of the termination date if for convenience of the ESC Region 8 and TIPS Members. Any award under this procurement process is not exclusive and the ESC Region 8 and TIPS reserves the right to purchase goods and services from other vendors when it is in the best interest of the ESC Region 8 and TIPS.  
Does vendor agree?

Yes

61	2 CFR PART 200 Clean Air Act	<p>Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).</p> <p>Pursuant to the Clean Air Act, et al above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires that the proposer certify that during the term of an award by the ESC Region 8 and TIPS Members resulting from this procurement process the vendor agrees to comply with all of the above regulations, including all of the terms listed and referenced therein.</p> <p>Does vendor agree?</p>	Yes
62	2 CFR PART 200 Byrd Anti-Lobbying Amendment	<p>Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.</p> <p>Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that during the term and during the life of any contract with ESC Region 8 and TIPS Members resulting from this procurement process the vendor certifies to the terms included or referenced herein.</p> <p>Does vendor agree?</p>	Yes
63	2 CFR PART 200 Federal Rule	<p>Compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15). (Contracts, subcontracts, and subgrants of amounts in excess of \$100,000)</p> <p>Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that in performance of the contracts, subcontracts, and subgrants of amounts in excess of \$100,000, the vendor will be in compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15).</p> <p>Does vendor certify that it is in compliance with the Clean Air Act?</p>	Yes

64	2 CFR PART 200 Procurement of Recovered Materials	<p>A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with</p> <p>maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.</p> <p>Does vendor certify that it is in compliance with the Solid Waste Disposal Act as described above?</p>	Yes
65	Indemnification	<p>The ESC Region 8 and TIPS is a Texas Political Subdivision and a local governmental entity; therefore, is prohibited from</p> <p>indemnifying third parties pursuant to the Texas Constitution (Article 3, Section 52) except as specifically provided by law or as</p> <p>ordered by a court of competent jurisdiction. A provision in a contract to indemnify or hold a party harmless is a promise to pay for</p> <p>any expenses the indemnified party incurs, if a specified event occurs, such as breaching the terms of the contract or negligently</p> <p>performing duties under the contract. Article III, Section 49 of the Texas Constitution states that "no debt shall be created by or on</p> <p>behalf of the State ... " The Attorney General has counseled that a contractually imposed obligation of indemnity creates a "debt" in</p> <p>the constitutional sense. Tex. Att'y Gen. Op. No. MW-475 (1982). Contract clauses which require the System or institutions to</p> <p>indemnify must be deleted or qualified with "to the extent permitted by the Constitution and Laws of the State of Texas." Liquidated</p> <p>damages, attorney's fees, waiver of vendor's liability, and waiver of statutes of limitations clauses should also be deleted or qualified</p> <p>with "to the extent permitted by the Constitution and laws of State of Texas."</p> <p>Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree</p> <p>to these terms?</p>	Yes

66 Remedies	<p>The parties shall be entitled to exercise any right or remedy available to it either at law or in equity, subject to the choice of law, venue and service of process clauses limitations agreed herein. Nothing in this agreement shall commit the TIPS to an arbitration resolution of any disagreement under any circumstances. Any Claim arising out of or related to the Contract, except for those specifically waived under the terms of the Contract, may, after denial of the Board of Directors, be subject to mediation at the request of either party. Any issues not resolved hereunder must be referred to non-binding mediation to be conducted by a mutually agreed upon mediator as a prerequisite to the filing of any lawsuit over such issue(s). The parties shall share the mediator's fee and any associated filing fee equally. Mediation shall be held in Camp or Titus County, Texas. Agreements reached in mediation shall be reduced to writing, and will be subject to the approval by the District's Board of Directors, signed by the Parties if approved by the Board of Directors, and, if signed, shall thereafter be enforceable as provided by the laws of the State of Texas.</p> <p>Do you agree to these terms?</p>	Yes, I Agree
67 Remedies Explanation of No Answer		
68 Choice of Law	<p>This agreement and any addenda or other additions and all contracts or awards resulting from this procurement process, however described, shall be governed by, construed and enforced in accordance with the laws of the State of Texas, regardless of any conflict of laws principles.</p> <p>Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?</p>	Yes
69 Jurisdiction and Service of Process	<p>Any Proceeding arising out of or relating to this procurement process or any contract issued by TIPS resulting from or any contemplated transaction shall be brought in a court of competent jurisdiction in Camp County, Texas and each of the parties irrevocably submits to the exclusive jurisdiction of said court in any such proceeding, waives any objection it may now or hereafter have to venue or to convenience of forum, agrees that all claims in respect of the Proceeding shall be heard and determined only in any such court, and agrees not to bring any proceeding arising out of or relating to this procurement process or any contract resulting from or any contemplated transaction in any other court. The parties agree that either or both of them may file a copy of this paragraph with any court as written evidence of the knowing, voluntary and freely bargained for agreement between the parties irrevocably to waive any objections to venue or to convenience of forum. Process in any Proceeding referred to in the first sentence of this Section may be served on any party anywhere in the world. Venue clauses in contracts with TIPS members may be determined by the parties.</p>	Yes

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

- 70 Alternative Dispute Resolution Yes, I Agree  
Prior to filing of litigation, the parties may select non-binding mediation as a method of conflict resolution for issues arising out of or relating to this procurement process or any contract resulting from or any contemplated transaction. The parties agree that if nonbinding mediation is chosen as a resolution process, the parties must agree to the chosen mediator(s) and that all mediation venue shall be at a location in Camp or Titus, County, Texas agreed by the parties. The parties agree to share equally the cost of the mediation process and venue cost.  
Do you agree to these terms?
- 71 Alternative Dispute Resolution Explanation of No Answer
- 72 Infringement(s) Yes, I Agree  
The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved.  
Do you agree to these terms?
- 73 Infringement(s) Explanation of No Answer
- 74 Acts or Omissions Yes, I Agree  
The successful vendor will be expected to indemnify and hold harmless the TIPS, its officers, employees, agents, representatives, contractors, assignees and designees from and against any and all liability, actions, claims, demands or suits, and all related costs, attorney's fees and expenses arising out of, or resulting from any acts or omissions of the vendor or its agents, employees, subcontractors, or suppliers in the execution or performance of any agreements ultimately made by TIPS and the vendor.  
Do you agree to these terms?
- 75 Acts or Omissions Explanation of No Answer
- 76 Contract Governance Yes  
Any contract made or entered into by the TIPS is subject to and is to be governed by Section 271.151 et seq, Tex Loc Gov't Code. Otherwise, TIPS does not waive its governmental immunities from suit or liability except to the extent expressly waived by other applicable laws in clear and unambiguous language.



77 Payment Terms and Funding Out Clause

Payment Terms: Yes  
TIPS or TIPS members shall not be liable for interest or late payment fees on past due balances at a rate higher than permitted by the laws or regulations of the jurisdiction of the TIPS Member.

Funding Out Clause:  
Vendor agrees to abide by the laws and regulations, including Texas Local Government Code § 271.903, or any statutory or regulatory limitations of the jurisdiction of any TIPS Member which governs contracts entered into by the Vendor and TIPS or a TIPS Member that requires all contracts approved by TIPS or a TIPS Member are subject to the budgeting and appropriation of currently available funds by the entity or its governing body.  
See statute(s) for specifics or consult your legal counsel. Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered.  
Do you agree to these terms?

78 Insurance and Fingerprint Requirements Information

Insurance (No Response Required)  
If applicable and your staff will be on TIPS member premises for delivery, training or installation etc. and/or with an automobile, you must carry automobile insurance as required by law. You may be asked to provide proof of insurance.

Fingerprint  
It is possible that a vendor may be subject to Chapter 22 of the Texas Education Code. The Texas Education Code, Chapter 22, Section 22.0834. Statutory language may be found at: <http://www.statutes.legis.state.tx.us/>  
If the vendor has staff that meet both of these criterion:  
(1) will have continuing duties related to the contracted services; and  
(2) has or will have direct contact with students  
Then you have "covered" employees for purposes of completing the attached form.  
TIPS recommends all vendors consult their legal counsel for guidance in compliance with this law. If you have questions on how to comply, see below. If you have questions on compliance with this code section, contact the Texas Department of Public Safety Non-Criminal Justice Unit, Access and Dissemination Bureau, FAST-FACT at [NCJU@txdps.state.tx.us](mailto:NCJU@txdps.state.tx.us) and you should send an email identifying you as a contractor to a Texas Independent School District or ESC Region 8 and TIPS. Texas DPS phone number is (512) 424-2474.  
See form in the next attribute to complete entitled: Texas Education Code Chapter 22 Contractor Certification for Contractor Employees

79 Texas Education Code Chapter 22 Contractor Certification for Contractor Employees

Introduction: Texas Education Code Chapter 22 requires entities that contract with school districts to provide services to obtain criminal history record information regarding covered employees. Contractors must certify to the district that they have complied. Covered employees with disqualifying criminal histories are prohibited from serving at a school district.

Definitions: Covered employees: Employees of a contractor or subcontractor who have or will have continuing duties related to the service to be performed at the District and have or will have direct contact with students. The District will be the final arbiter of what constitutes direct contact with students. Disqualifying criminal history: Any conviction or other criminal history information designated by the District, or one of the following offenses, if at the time of the offense, the victim was under 18 or enrolled in a public school:

(a) a felony offense under Title 5, Texas Penal Code; (b) an offense for which a defendant is required to register as a sex offender under Chapter 62, Texas Code of Criminal Procedure; or (c) an equivalent offense under federal law or the laws of another state.

I certify that:

NONE (Section A) of the employees of Contractor and any subcontractors are covered employees, as defined above. If this box is checked, I further certify that Contractor has taken precautions or imposed conditions to ensure that the employees of Contractor and any subcontractor will not become covered employees. Contractor will maintain these precautions or conditions throughout the time the contracted services are provided.

OR

SOME (Section B) or all of the employees of Contractor and any subcontractor are covered employees. If this box is checked, I further certify that:

(1) Contractor has obtained all required criminal history record information regarding its covered employees. None of the covered employees has a disqualifying criminal history.

(2) If Contractor receives information that a covered employee subsequently has a reported criminal history, Contractor will immediately remove the covered employee from contract duties and notify the District in writing within 3 business days.

(3) Upon request, Contractor will provide the District with the name and any other requested information of covered employees so that the District may obtain criminal history record information on the covered employees.

(4) If the District objects to the assignment of a covered employee on the basis of the covered employee's criminal history record information, Contractor agrees to discontinue using that covered employee to provide services at the District.

Noncompliance or misrepresentation regarding this certification may be grounds for contract termination.

80 Solicitation Deviation/Compliance

Does the vendor agree with the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation? Yes

- 81 Solicitation Exceptions/Deviations Explanation If the bidder intends to deviate from the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation, all such deviations must be listed on this attribute, with complete and detailed conditions and information included or attached.  
TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any bid based upon any deviations indicated below or in any attachments or inclusions.  
In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Standard Terms and Conditions, Item Specifications, and all other information contained in this Solicitation.
- 82 Agreement Deviation/Compliance Does the vendor agree with the language in the Vendor Agreement? Yes
- 83 Agreement Exceptions/Deviations Explanation If the proposing Vendor desires to deviate from the Vendor Agreement language, all such deviations must be listed on this attribute, with complete and detailed conditions and information included. TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any proposal based upon any deviations indicated below. In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Vendor Agreement.

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Line Items

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Response Total: \$0.00

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**Certification Regarding Lobbying**

Applicable to Grants, Subgrants, Cooperative Agreements, and Contracts Exceeding \$100,000 in Federal Funds.

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

- (1) No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
  
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "disclosure Form to Report Lobbying," in accordance with its instructions.
  
- (3) The undersigned shall require that the language of this certification be included in the award documents for all covered subawards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

360 Solutions Group - Corpus Christi, TX  
Name/Address of Organization

Nancy Lara  
Name/Title of Submitting Official

Nancy C. Lara  
Signature

8-18-17  
Date

FELONY CONVICTION NOTICE

FOR RESPONSE TO TIPS SOLICITATION

Statutory citation covering notification of criminal history of contractor is found in the Texas Education Code #44.034. Following is an example of a felony conviction notice:

State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator of the business entity has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony." Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

THIS NOTICE IS NOT REQUIRED OF A PUBLICLY-HELD CORPORATION

**Complete only one of the three below: A or B or C.**

I, the undersigned agent for the firm named below, certify that the information concerning notification of felony convictions has been reviewed by me and the following information furnished is true to the best of my knowledge.

Official: Nancy Lara  
Print Authorized Company Official's Name

A. My firm is a publicly held corporation; therefore, this reporting requirement is not applicable.

Signature of Authorized Company Official: \_\_\_\_\_

**OR**

B. My firm is not owned nor operated by anyone who has been convicted of a felony:

Signature of Authorized Company Official: x - Nancy C. Lara

**OR**

C. My firm is owned or operated by the following individual(s) who has/have been convicted of a felony:

Name of Felon(s): \_\_\_\_\_

Details of Conviction(s): \_\_\_\_\_

You may attach another sheet

Signature of Authorized Company Official: \_\_\_\_\_

**Federal Requirements for Procurement and Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.**

The Education Service Center Region 8 and TIPS anticipate possibly using federal funds for procurement under this potential award and is required to obtain the following compliance assurance.

**1. Will you be subcontracting any of your work under this award if you are successful?** (Circle one)

YES or  NO

**2. If yes, do you agree to comply with the following federal requirements?** (Circle one)

YES or NO

2 CFR §200.321 Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.

(a) The non-Federal entity must take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.

(b) Affirmative steps must include:

- (1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
- (2) Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
- (3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
- (4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
- (5) Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce ; and
- (6) Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs (1) through (5) of this section.

Company Name 360 Solutions Group. Corpus Christi, TX

Print name of authorized representative Nancy Lara

Signature of authorized representative Nancy Lara

Date 8-18-17



FAILURE TO PROPERLY COMPLETE THIS FORM AND SUBMIT WITH YOUR RESPONSE MAY RESULT IN A WAIVER OF YOUR RIGHTS UNDER THE LAW TO MAINTAIN CONFIDENTIALITY TREATMENT OF SUBMITTED MATERIALS.

CONFIDENTIAL INFORMATION SUBMITTED IN RESPONSE TO COMPETITIVE PROCUREMENT REQUESTS OF EDUCATION SERVICE CENTER REGION 8 AND TIPS IS GOVERNED BY TEXAS GOVERNMENT CODE, CHAPTER 552

If you consider any portion of your proposal to be confidential information and not subject to public disclosure pursuant to Chapter 552 Tex Gov't Code or other law(s), you **must make a copy of all claimed confidential materials within your proposal and put this COMPLETED form as a cover sheet to said materials then scan, name "CONFIDENTIAL" and upload with your proposal submission.** (You must include the confidential information in the submitted proposal as well, the copy uploaded is to indicate which material in your proposal, if any, you deem confidential in the event the District receives a Public Information Request.) Education Service Center Region 8 and TIPS will follow procedures of controlling statute(s) regarding any claim of confidentiality and shall not be liable for any release of information required by law. Pricing of solicited product or service may be deemed as public information under Chapter 552 Tex Gov't Code. The Office of Texas Attorney General shall make the final determination whether the information held by Education Service Center Region 8 and TIPS is confidential and exempt from public disclosure.

**I DO NOT desire to expressly waive** any claim of confidentiality as to any and all information contained within our response to the competitive procurement process (e.g. RFP, CSP, Bid, RFQ, etc.) by completing the following and submitting this sheet with our response to Education Service Center Region 8 and TIPS. The attached contains material from our proposal that I classify and deem confidential under Texas Gov't Code Sec. 552 or other law(s) and I invoke my statutory rights to confidential treatment of the enclosed materials:

\_\_\_\_\_  
Name of company claiming confidential status of material

\_\_\_\_\_  
Printed Name, Title, and Signature of authorized company officer claiming confidential status of material

\_\_\_\_\_  
Address City State ZIP Phone

ATTACHED ARE COPIES OF \_\_\_\_\_ PAGES OF CONFIDENTIAL MATERIAL FROM OUR PROPOSAL  
RFP 170703 Internet Services

**Express Waiver: I desire to expressly waive** any claim of confidentiality as to any and all information contained within our response to the competitive procurement process (e.g. RFP, CSP, Bid, RFQ, etc.) by completing the following and submitting this sheet with our response to Education Service Center Region 8 and TIPS.

360 Solutions Group - Corpus Christi, Tx  
Name of company expressly waiving confidential status of material

Nancy Lara, Owner - x Nancy C. Lara  
Printed Name, Title, and Signature of authorized company officer expressly waiving confidential status of material

2732 S. Padre Island Dr. Corpus Christi TX 78415 361-704-1360  
Address #373 City State ZIP Phone

RFP 170703 Internet Services

# 360 Solutions Group

## Sample of Products and Services Offered

### Contact:

360 Solutions Group., 2732 S Padre Island Dr. #373., Corpus Christi, TX 78415., 361-704-1360., 1-888-978-6360

## 8x8

8x8, Inc. is a best of breed provider of Unified Communications and Collaboration (UCC) services in the cloud for mid-market and distributed enterprises. 8x8 offers a global footprint, easy deployment, and full service customer support.

**Services and Solutions:** Bring Your Own Bandwidth (BYOB) (Cloud), Conferencing (Cloud), Conferencing (Voice), Contact Center (Voice), Dedicated Long Distance (Voice), DRaaS (Cloud), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), Presence (Cloud), SIP (Voice), UCaaS (Cloud)



## ACC Business

ACC Business, a division of AT&T, provides customers access to the largest, most advanced and reliable telecommunications network in the world. ACC Business offers maximum flexibility to agents and their customers through essential data and voice services including Managed Internet Service (MIS), Private Line, Local and Long Distance voice service with switched and dedicated options, flexible billing options including corporate billing, account codes, CD billing and customized reports.

**Services and Solutions:** DIA (Data), DIA (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), MPLS (Network Services), VPLS (Network Services)



## Advantix

Advantix specializes in optimizing, negotiating and managing complex telecommunications programs. Offering both fixed and mobile solutions, Advantix is uniquely positioned to provide subject matter expertise that is unparalleled. Both domestic and international, our clients range from start-ups to publicly traded companies across multiple industries.

**Services and Solutions:** Audit/Recovery Services (Expense Management), EPL/PTP (Network Services), Mobility Management (Expense Management), RFP Management and Sourcing (Expense Management), Telecom Expense Management (Expense Management), Telecom Inventory (Expense Management), Telecom Sourcing (Expense Management)



## Airespring

Airespring is a privately held, diversified, debt free, and full service communications company offering a broad range of innovative services at competitive prices including next-generation Integrated, SIP/VoIP, Voice, Data, Cloud Hosted IP PBX, MPLS and Conferencing products geared to deliver power and flexibility at cost-effective rates.

**Services and Solutions:** Account Lockout, Bring Your Own Bandwidth, Cable, Contact Center, Conferencing, Conferencing, Dedicated Long Distance, DIA, DIA, DSL,, E-Rate, E-Rate, E-Rate, EOC, EOC, Fiber , Government, Government, Government, Hosted PBX, Hosted PBX, Instant Messaging, Integrated Access/T1, Integrated Access/T1, International, MPLS,SIP, Switched Long Distance, TDM Local PRI, UCaaS, Wireless + Mobile



## Altice

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Fourth-largest cable company in the US. Altice offers Business Internet, Ethernet, Voice, TV and Wi-Fi for small businesses to large enterprises.

**Services and Solutions:** Ethernet, Internet, Coax and Voice solutions, as well as international access through an NNI with Orange.



## Arkadin

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Arkadin, an NTT Communications company, is one of the world's largest and fastest growing Collaboration Service Providers. Arkadin offers a complete range of integrated audio, web, video and Unified Communications solutions.

**Services and Solutions:** Bring Your Own Bandwidth (BYOB) (Cloud), Dedicated Long Distance (Voice), BYOB, Conferencing (Cloud), Conferencing (Voice), Hosted PBX (Voice), Instant Messaging (Cloud), Presence (Cloud), UCaaS (Cloud)



## Aryaka Networks

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Aryaka's global SD-WAN solution brings together software-defined connectivity, WAN optimization and application acceleration through their last mile carrier agnostic managed service. Aryaka is an MPLS replacement for customers looking to flatten their WAN, gain greater application delivery and performance while improving network uptime.

**Services and Solutions:** SD-WAN



## AT&T

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AT&T Enterprise Business provides networking, mobility, cloud, security, hosting, application management, unified communications, VPN, VoIP and conferencing solutions for medium to large businesses.

**Services and Solutions:** 4G (Data), Application Development (Cloud), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), Communication (Managed Services), Conferencing (Cloud), Conferencing (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), DSL (Data), EPL/PTP (Network Services), Fiber (Data), Government (Cloud), Government (Data), Government (Voice), GPON (Voice), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), International (locations vary) (Data), International (locations vary) (Network Services), International (locations vary) (Voice), MPLS (Network Services), Network + Infrastructure (Managed Services), Presence (Cloud), Satellite (Data), Security (Managed Services), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), SIP (Voice), Support (Managed Services), UCaaS (Cloud), Wireless (Voice), Wireless + Mobile (Managed Services)



BCN

Voice · Data · Cloud · Wireless

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BCN Telecom services thousands of customers and partners with hundreds of agents on a nationwide basis. They offer a comprehensive set of converged voice, data, wireless and cloud services from over 75 different network providers, delivered on a unified platform.

**Services and Solutions:** Analog Phone Lines (Voice), Bring Your Own Bandwidth (BYOB) (Cloud), Cable (Data), Colocation (Cloud), Colocation (Network Services), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), DSL (Data), E-Rate (Data), E-Rate (Voice), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Government (Data), Government (Voice), Hosted PBX (Cloud), Hosted PBX (Voice), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), International (locations vary) (Data), International (locations vary) (Network Services), International (locations vary) (Voice), IP Local PRI (Voice), MPLS (Network Services), POTS Line Aggregator (Voice), SIP (Voice), Switched Long Distance (Voice), TDM Local PRI (Voice), VPLS (Network Services)



## BigLeaf Networks

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Bigleaf Networks is the intelligent software defined wide area networking service that optimizes Internet and cloud performance by dynamically choosing the best connection based on real-time usage and diagnostics.

**Services and Solutions:** SD-WAN



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Birch provides managed communications and information technology services to small and medium sized businesses across the U.S. Services include local and long distance voice, broadband Internet access, T1, PRI, bonded T1, mobile voice and data, e-mail, voicemail, prepaid and many other communications and information technology services.

**Services and Solutions:** Bring Your Own Bandwidth (BYOB) (Cloud), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Conferencing (Cloud), DIA (Data), DIA (Network Services), DSL (Data), Email Troubleshooting (Managed Services), EOC (Data), EOC (Network Services), Fiber (Data), Help Desk (Managed Services), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), IP Local PRI (Voice), MPLS (Network Services), Provider Network Monitoring (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), SIP (Voice), Switched Long Distance (Voice)



## Bright House Networks

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Bright House Networks is the sixth largest owner and operator of cable systems in the US serving approximately 2.5 million customers subscribed to one or more of its video, high-speed data, home security and automation and voice services. The company also offers a strong portfolio of customizable, advanced business solutions for video, voice, data, cloud-based and managed services.

**Services and Solutions:** Account Lockout (Managed Services), Application Development (Cloud), Bring Your Own Bandwidth (BYOB) (Cloud), Cloud - Private (Cloud), Cloud Hybrid (Cloud), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), Email Troubleshooting (Managed Services), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), Government (Cloud), Government (Data), Government (Voice), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), IP Local PRI (Voice), Network + Infrastructure (Managed Services), New Account Creation/User Management (Managed Services), Patch/Update Mgmt (Managed Services), Phone System Support (Managed Services), Presence (Cloud), Provider Network Monitoring (Managed Services), Security (Managed Services), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), SIP (Voice), Support (Managed Services), Switched Long Distance (Voice), TDM Local PRI (Voice), UCaaS (Cloud)



## Broadsky Networks

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Broad Sky Networks provides Business Class Internet Service specializing in 3/4G LTE wireless for Machine to Machine (M2M), VSAT services for primary, redundancy and SCADA applications. Broad Sky also provides Ethernet, T1 and Hosted VoIP services.

**Services and Solutions:** 4G (Data), DRaaS (Cloud), International (locations vary) (Data), International (locations vary) (Network Services), Satellite (Data), WiMAX/Microwave (Data), Wireless + Mobile (Managed Services)



## Broadview

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Broadview Networks is a leading information technology and cloud services provider serving business customers since 1996. Broadview has built and operates its own advanced communications network and offers next-generation services including cloud-based phone systems, integrated networking services, cloud-computing services and traditional voice, data and Internet services.

**Services and Solutions:** Analog Phone Lines (Voice), Application Development (Cloud), Bring Your Own Bandwidth (BYOB) (Cloud), Cable (Data), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), Fiber (Data), Government (Cloud), Government (Data), Government (Voice), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), IP Local PRI (Voice), MPLS (Network Services), POTS Line Aggregator (Voice), Presence (Cloud), SIP (Voice), Switched Long Distance (Voice), UCaaS (Cloud)

## Cablevision

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Cablevision is a leading telecommunications and media company with a portfolio of operations including a full suite of advanced digital television, voice and high-speed Internet services and valuable local media and programming properties.

**Services and Solutions:** Cable (Data), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), E-Rate (Data), E-Rate (Voice), Government (Data), Hosted PBX (Voice), IP Local PRI (Voice), SIP (Voice), Switched Long Distance (Voice)

## CallTower

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CallTower is a leading provider of cloud-based, enterprise-class unified communications solutions for growing organizations worldwide. CallTower provides, integrates and supports industry-leading, cloud-based, Unified Communications and Collaboration services for business customers.

**Services and Solutions:** UCaaS, CCaaS, Office 365, MPLS, DIA

## CenturyLink<sup>®</sup>

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CenturyLink is a global communications, hosting, cloud and IT services company offering network and data systems management, Big Data analytics and IT consulting, and operates more than 55 data centers in North America, Europe and Asia. The company provides broadband, voice, video, data and managed services over a robust U.S. fiber network and an international transport network.

**Services and Solutions:** Account Lockout (Managed Services), Analog Phone Lines (Voice), Application Development (Cloud), Bring Your Own Bandwidth (BYOB) (Cloud), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), Communication (Managed Services), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), DSL (Data), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), Email Troubleshooting (Managed Services), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), Government (Data), Government (Voice), GPON (Voice), Help Desk (Managed Services), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), Integration (Managed Services), International (Locations vary) (Data), International (Locations vary) (Network Services), International (Locations vary) (Voice), IP Local PRI (Voice), IT Compliance Management (Managed Services), Line of Business Software (Managed Services), Mobile Phone Set Up/Monitoring (Managed Services), MPLS (Network Services), Network + Infrastructure (Managed Services), New Account Creation/User Management (Managed Services), Patch/Update Mgmt (Managed Services), POTS Line Aggregator (Voice), Presence (Cloud), Provider Network Monitoring (Managed Services), Security (Managed Services), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), SIP (Voice), Support (Managed Services), Switched Long Distance (Voice), TDM Local PRI (Voice), UCaaS (Cloud), VPLS (Network Services)

## CLOUDGENIX **Cloudgenix**

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Cloudgenix is a truly software-defined wide area networking solution with full Layer 7 control of applications and routing. Cloudgenix is an application defined solution that uses application fingerprinting at the session level for greater control and granularity.

**Services and Solutions:** SD-WAN, Network/Application analytics



## **Cogent**

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Cogent is a multinational Tier 1 Internet Service Provider consistently ranked as one of the top five networks in the world. Our primary service offering consists of Internet access and data transport, offered over an award-winning fiber optic, IP data-only network, along with colocation in any of our 44 Internet data centers.

**Services and Solutions:** Colocation (Cloud), Colocation (Network Services), DIA (Data), DIA (Network Services), E-Rate (Data), EPL/PTP (Network Services), Fiber (Data), Government (Data), International (locations vary) (Data), International (locations vary) (Network Services), VPLS (Network Services)

## **colt** **Colt**

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Colt provides on-demand network and communications services to information-intensive businesses across Europe, Asia and North America. Colt uses the power of their network infrastructure, specialist expertise and focus to help their customers address the massive risks, opportunities and changes digitalization is bringing.

**Services and Solutions:** DIA, Cloud Connects, Ethernet (EPL, EVPL, VPLS), MPLS, Network on Demand, Wavelengths, Dark Fiber, SD-WAN, DDoS Mitigation, Colocation, SIP Trunking, ISDN Services, UCaaS, Audio & Web Conferencing, CCaaS, Voice on Demand



## **Comcast Business**

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Comcast Business offers Business Internet, Ethernet, Voice, TV and Wi-Fi for small businesses to large enterprises, delivered over a diverse, private network and is a leading alternative to traditional telecommunications carriers.

**Services and Solutions:** Cable (Data), DIA (Data), DIA (Network Services), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Hosted PBX (Voice), IP Local PRI (Voice), Provider Network Monitoring (Managed Services), SIP (Voice), Switched Long Distance (Voice)



**CPI**

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CPI offers SD-WAN by VeloCloud, Network design, Fiber, SIP, PRI, ShoreTel Phone System, Hosted Phone, Nortel support, and much more.

**Services and Solutions:** SD-WAN



DIGITAL REALTY

## Digital Realty

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Digital Realty is one of the world's largest data center providers and the world's largest provider of wholesale data center space.

With the acquisition of Telx in October 2015, we are uniquely positioned to provide a complete range of data center solutions on a global scale that best fit our customers' needs.

**Services and Solutions:** Colocation (Cloud), DIA (Network Services), EPL/PTP (Network Services)



## Earthlink

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EarthLink is a leading IT services, network and communications provider to more than 150,000 businesses and over one million consumers nationwide. EarthLink provides customers with managed IT services including cloud computing, data centers, virtualization, security, applications and support services, in addition to nationwide data and VoIP.

**Services and Solutions:** Analog Phone Lines (Voice), Cloud - Private (Cloud), Cloud - Public (Cloud), Conferencing (Cloud), Conferencing (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), DSL (Data), E-Rate (Data), E-Rate (Voice), EOC (Data), EOC (Network Services), Fiber (Data), Government (Data), Government (Voice), Hosted PBX (Voice), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), International (locations vary) (Data), International (locations vary) (Network Services), IP Local PRI (Voice), MPLS (Network Services), POTS Line Aggregator (Voice), Server - Virtual (Cloud), SIP (Voice), VPLS (Network Services)



## Ecessa

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Ecessa is a SD-WAN/WAN Optimization solution provider that puts the management of their solutions in the hands of the customer. With three flavors of WAN Optimization to choose from, Ecessa is an excellent stepping stone for customers looking to dip their feed in the world of SD-WAN and realize the benefits of this next-generation solution.

**Services and Solutions:** SD-WAN, Load Balancing





## Evolve IP

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Evolve IP is The Cloud Services Company™. Designed to provide organizations with a unified option for cloud services, Evolve IP enables decision-makers to migrate all or select IT technologies to its award-winning cloud platform.

**Services and Solutions:** Account Lockout (Managed Services), Application Development (Cloud), Cloud - Private (Cloud), Cloud Hybrid (Cloud), Conferencing (Cloud), Conferencing (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), Email Troubleshooting (Managed Services), EOC (Data), EOC (Network Services), Firewall Monitoring (Managed Services), Government (Data), Government (Voice), Help Desk (Managed Services), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), Integration (Managed Services), International (locations vary) (Voice), IT Compliance Management (Managed Services), Network + Infrastructure (Managed Services), New Account Creation/User Management (Managed Services), Patch/Update Mgmt (Managed Services), Phone System Support (Managed Services), Presence (Cloud), Provider Network Monitoring (Managed Services), Security (Managed Services), Security (Managed Services), Server - Virtual (Cloud), Support (Managed Services), UCaaS (Cloud), Wireless + Mobile (Managed Services)



## Expereo

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Expereo is one of the largest global internet and SD-WAN aggregators with the ability to deploy their services in over 200 countries. With over 3,000 carrier agreements globally, Expereo services their customers as a one stop shop providing single billing, currency, contracting and support for their Global Internet, Cloud Connect, SD-WAN, and Professional Services.

**Services and Solutions:** Internet (Fiber, Ethernet, Coax, DSL, Wireless), SD-WAN, Professional Services, Cloud Connect



## First Communications

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First Communications is a leading technology solutions provider offering data networking, voice, and managed services throughout the Midwest. The company's network has grown to include more than 600 on-net wire centers and supports over 35,000 customers.

**Services and Solutions:** Analog Phone Lines (Voice), Application Development (Cloud), Bring Your Own Bandwidth (BYOB) (Cloud), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), Communication (Managed Services), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Government (Cloud), Government (Data), Government (Voice), Hosted PBX (Cloud), Hosted PBX (Voice), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), IP Local PRI (Voice), MPLS (Network Services), Network + Infrastructure (Managed Services), Presence (Cloud), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), SIP (Voice), Switched Long Distance (Voice), TDM Local PRI (Voice), UCaaS (Cloud), VPLS (Network Services)



## Five9

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Five9 is the leading provider of cloud contact center software. Driven by a passion to transform contact centers into customer engagement centers of excellence, coupled with a deep understanding of the cost and complexity involved in running a contact center, Five9 can help your customer's business grow.

**Services and Solutions:** Contact Center (Voice)

## FORSYTHE<sup>®</sup> Forsythe

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Forsythe is an IT infrastructure integrator that provides technology consulting, IT infrastructure technology and integration, and leasing solutions for your business.



## Fortis Payment Systems

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Fortis Payment Systems is a full service registered ISO of Wells Fargo Bank, providing all forms of payment processing products and services to merchants throughout the US. Fortis can offer your customers' savings on credit card processing while bringing industry experience and customer service beyond any of their competitors.

Credit card processing



## Frontier

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Frontier Communications is the largest communications company with a focus on providing services predominantly to rural areas across the US. Frontier offers broadband, voice, satellite video, wireless internet data access, data security solutions, bundled product and service offerings, specialized bundles for small businesses and home offices, and advanced business communications for medium and large businesses.

**Services and Solutions:** Account Lockout (Managed Services), Analog Phone Lines (Voice), Application Development (Cloud), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), DSL (Data), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), Email Troubleshooting (Managed Services), EOC (Data), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), Government (Cloud), Government (Voice), GPON (Voice), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), Integrated Access/T1 (Voice), International (locations vary) (Voice), IP Local PRI (Voice), Network + Infrastructure (Managed Services), POTS Line Aggregator (Voice), Presence (Cloud), Provider Network Monitoring (Managed Services), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), SIP (Voice), Switched Long Distance (Voice), TDM Local PRI (Voice), UCaaS (Cloud), VPLS (Network Services), Wireless + Mobile (Managed Services)

# Gross Commission Schedule



## Fusion

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Fusion delivers a comprehensive suite of innovative, proven cloud solutions to businesses of all sizes. Fusion's advanced, high availability service platform enables the integration of leading edge solutions in the cloud, including cloud communications, cloud connectivity and cloud computing.

**Services and Solutions:** Analog Phone Lines (Voice), Bring Your Own Bandwidth (BYOB) (Cloud), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), Integrated Access/T1 (Voice), International (locations vary) (Voice), IP Local PRI (Voice), POTS Line Aggregator (Voice), Server - Physical (Cloud), Server - Virtual (Cloud), SIP (Voice), Switched Long Distance (Voice), TDM Local PRI (Voice), UCaaS (Cloud)



## Fuze

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Formerly ThinkingPhones, Fuze offers Business VoIP, conferencing, contact center, and business intelligence.

**Services and Solutions:** Application Development (Cloud), Bring Your Own Bandwidth (BYOB) (Cloud), Conferencing (Cloud), Conferencing (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), Fiber (Data), Government (Cloud), Government (Voice), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), Integrated Access/T1 (Data), International (locations vary) (Data), International (locations vary) (Network Services), International (locations vary) (Voice), MPLS (Network Services), Presence (Cloud), SIP (Voice), UCaaS (Cloud)



## Global Capacity

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Global Capacity's brand promise of Connectivity Made Simple™ delivers an industry-leading experience for channel partners that accelerate their business success. Partnering with Global Capacity simplifies and streamlines the entire network connectivity buying process from design, pricing, ordering and delivery through ongoing service and business management.

**Services and Solutions:** Application Delivery (Cloud), Cable (Data), Cloud - Private (Cloud), Cloud Interconnect (Cloud), DIA (Data), DIA (Network), DS1/DS3 (Network), DSL/ADSL (Data), Ethernet (Network), EVPL/PTP (Data), Microwave WiMax (Data), MPLS (Network), Office Connectivity (Managed Services), Private Network Management (Managed Services), VPN (Network)

# Gross Commission Schedule



## Granite Telecommunications

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Granite is one of the premier communications solutions providers for businesses across the United States and Canada. With unparalleled North American coverage, Granite is the leading corporate communications service provider to multi-location companies through scalable solutions, customized to manage all of your customer's local, regional and national locations.

**Services and Solutions:** Analog Phone Lines (Voice), Conferencing (Voice), DSL (Data), EOC (Network Services), EPL/PTP (Network Services), IP Local PRI (Voice), POTS Line Aggregator (Voice), TDM Local PRI (Voice)



## GTT

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GTT is the world's leading cloud networking provider. Operating a global Tier 1 IP network, GTT's cloud networking solutions provide multinational clients with a better way to reach the cloud. GTT offers fast, reliable and secure connectivity to any location in the world and with any application in the cloud.

**Services and Solutions:** Cable (Data), DIA (Data), DIA (Network Services), DSL (Data), E-Rate (Data), EPL/PTP (Network Services), Fiber (Data), Government (Data), International (locations vary) (Network Services), MPLS (Network Services), VPLS (Network Services)



## Hypercore Networks

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Formerly Realinx, Hypercore Networks provides managed IT, voice, broadband, security and hosting solutions at affordable prices. Their robust collage of tools, hardware, software and services serves as a one-stop shop for customers who want a world-class experience.

**Services and Solutions:** Bring Your Own Bandwidth (BYOB) (Cloud), Cable (Data), Conferencing (Cloud), Conferencing (Voice), DIA (Data), DIA (Network Services), DSL (Data), E-Rate (Data), E-Rate (Voice), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), Government (Data), Government (Voice), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), International (locations vary) (Network Services), International (locations vary) (Voice), IP Local PRI (Voice), MPLS (Network Services), Provider Network Monitoring (Managed Services), Security (Managed Services), SIP (Voice), VPLS (Network Services)



## inContact

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As the leading cloud contact center provider, inContact is creating tomorrow's contact center today with innovative call center technology and a commitment to outstanding service. inContact provides cloud contact center management technology that integrates with leading CRM platforms like Salesforce to unify the customer's experience (CX).

**Services and Solutions:** Contact Center (Voice), EPL/PTP (Network Services)

## Integra

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Integra is one of the largest facilities-based providers of communication and networking services in the Western United States. Integra offers a full range of products and services over a highly scalable and secure network, including data networking solutions, managed services, colocation, cloud services and a comprehensive suite of voice products.

**Services and Solutions:** Account Lockout (Managed Services), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), Communication (Managed Services), Conferencing (Cloud), Conferencing (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), Email Troubleshooting (Managed Services), EOC (Data), EOC (Network Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), Government (Cloud), Government (Data), Government (Voice), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), IP Local PRI (Voice), MPLS (Network Services), Network + Infrastructure (Managed Services), Presence (Cloud), Security (Managed Services), SIP (Voice), Switched Long Distance (Voice), UCaaS (Cloud), VPLS (Network Services)

## IntelePeer

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IntelePeer is a leading provider of on-demand cloud-based communications services to enterprises and contact centers. IntelePeer is transforming communications by delivering multimodal communications such as voice, video, SMS, etc., across devices, networks and geographies.

**Services and Solutions:** Bring Your Own Bandwidth (BYOB) (Cloud), Contact Center (Voice), Government (Voice), International (Locations vary) (Voice), SIP (Voice)

## InterCall

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InterCall, the world's largest conferencing provider, offers audio, web and video conferencing solutions for effective business communications. InterCall's integrated web, audio and video conferencing makes web meetings, webinars, audio conferencing, online training seminars and multi-point video conferencing easier and more productive. give you multiple conferencing options.

**Services and Solutions:** Bring Your Own Bandwidth (BYOB) (Cloud), Government (Voice), International (locations vary) (Voice), SIP (Voice)

## JMARK

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JMARK provides IT outsourcing solutions that work to reduce the complexity of IT for your organization. By properly managing technology specifically to match your business goals, JMARK's strategy improves your organization's efficiency and profitability.

**Services and Solutions:** Account Lockout (Managed Services), Communication (Managed Services), Email Troubleshooting (Managed Services), Firewall Monitoring (Managed Services), Help Desk (Managed Services), Hosted Email/Office 365 (Managed Services), Integration (Managed Services), IT Compliance Management (Managed Services), Line of Business Software (Managed Services), Mobile Phone Set Up/Monitoring (Managed Services), Network + Infrastructure (Managed Services), New Account Creation/User Management (Managed Services), Patch/Update Mgmt (Managed Services), Phone System Support (Managed Services), Print (Managed Services), Provider Network Monitoring (Managed Services), Security (Managed Services), Security (Managed Services), Support (Managed Services), Wireless + Mobile (Managed Services)



Connecting and Protecting  
the Networked World™

ELITE  
CHANNEL PARTNER

## Level 3

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Level 3 is a Tier 1 Internet operator offering fiber-based infrastructure and data center solutions, IP-based voice and data communications, wide-area Ethernet services, video and content distribution, security solutions and cloud-based solutions. Level 3 connects more than 500 markets in over 60 countries across owned fiber networks on six continents, connected by extensive undersea facilities.

**Services and Solutions:** Bring Your Own Bandwidth (BYOB) (Cloud), Cloud - Private (Cloud), Cloud - Public (Cloud), Colocation (Cloud), Colocation (Network Services), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), Government (Data), Help Desk (Managed Services), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), Integration (Managed Services), International (locations vary) (Data), International (locations vary) (Network Services), International (locations vary) (Voice), IP Local PRI (Voice), MPLS (Network Services), Network + Infrastructure (Managed Services), Presence (Cloud), Provider Network Monitoring (Managed Services), Security (Managed Services), SIP (Voice), Support (Managed Services), Switched Long Distance (Voice), TDM Local PRI (Voice), VPLS (Network Services)



## Lightower

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Lightower is the premier provider of custom, high-capacity network services that ensure optimal application and business performance. Lightower provides all-fiber solutions, such as Ethernet, wavelengths, dark fiber, internet access, private networks, video transport and colocation. Additionally, Lightower offers connectivity to over 175 major data centers, 250 telco hotels & central offices, and over 40 financial exchanges.

**Services and Solutions:** DIA (Data), DIA (Network Services), E-Rate (Data), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Government (Data), MPLS (Network Services), VPLS (Network Services)



MASERGY

## Masergy

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Masergy delivers fully-managed global hybrid networks, advanced managed security and cloud unified communication solutions to enterprises with unmatched proactive support and service. Masergy owns and operates the largest independent global cloud networking platform.

**Services and Solutions:** Bring Your Own Bandwidth (BYOB) (Cloud), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Conferencing (Cloud), Conferencing (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), E-Rate (Data), E-Rate (Voice), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Firewall Monitoring (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), Integrated Access/T1 (Data), International (locations vary) (Data), International (locations vary) (Network Services), International (locations vary) (Voice), IP Local PRI (Voice), IT Compliance Management (Managed Services), MPLS (Network Services), Network + Infrastructure (Managed Services), Provider Network Monitoring (Managed Services), Security (Managed Services), SIP (Voice), Support (Managed Services), UCaaS (Cloud), VPLS (Network Services)



## Mediacom

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Mediacom serves over 1,500 communities throughout the country with a heavy saturation in America's smaller cities and towns. Mediacom has invested in the development of a nationwide fiber optic infrastructure to deliver a wide array of advanced products and services including digital cable TV, high-speed Internet and phone service.

**Services and Solutions:** Cable (Data), Conferencing (Voice), DIA (Data), DIA (Network Services), E-Rate (Voice), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Government (Data), Government (Voice), International (locations vary) (Voice), IP Local PRI (Voice), SIP (Voice), Switched Long Distance (Voice), VPLS (Network Services)



## Megapath

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MegaPath is a leading cloud communications and connectivity company offering a comprehensive portfolio of voice, unified communications, hosted IT, and secure data networking services that increase productivity and customer satisfaction, while lowering costs.

**Services and Solutions:** Account Lockout (Managed Services), Bring Your Own Bandwidth (BYOB) (Cloud), Cable (Data), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Conferencing (Cloud), Conferencing (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), DSL (Data), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), Email Troubleshooting (Managed Services), EOC (Data), EOC (Network Services), Fiber (Data), Help Desk (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), Integration (Managed Services), International (locations vary) (Data), International (locations vary) (Network Services), International (locations vary) (Voice), IP Local PRI (Voice), Network + Infrastructure (Managed Services), New Account Creation/User Management (Managed Services), Presence (Cloud), Provider Network Monitoring (Managed Services), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), SIP (Voice), UCaaS (Cloud)



## Megaport

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Megaport makes connectivity easy. As a leading global provider of elastic interconnection services, Megaport's software defined network enables customers to rapidly connect their network to other services and data centers across the world.

**Services and Solutions:** Interconnection, Internet Exchange



## MetTel

MetTel is a leading provider of customized, integrated and managed communications solutions for enterprise customers. By converging all communications over a proprietary network, MetTel enables enterprise companies to easily deploy and manage technology-driven voice, data, wireless and cloud solutions, nationwide.

**Services and Solutions:** Account Lockout (Managed Services), Analog Phone Lines (Voice), Application Development (Cloud), Bring Your Own Bandwidth (BYOB) (Cloud), Cable (Data), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), Communication (Managed Services), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), DSL (Data), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), Email Troubleshooting (Managed Services), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), Government (Cloud), Government (Data), Government (Voice), Help Desk (Managed Services), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), Integration (Managed Services), International (locations vary) (Data), International (locations vary) (Network Services), International (locations vary) (Voice), IP Local PRI (Voice), IT Compliance Management (Managed Services), Line of Business Software (Managed Services), Mobile Phone Set Up/Monitoring (Managed Services), MPLS (Network Services), Network + Infrastructure (Managed Services), New Account Creation/User Management (Managed Services), Patch/Update Mgmt (Managed Services), Phone System Support (Managed Services), POTS Line Aggregator (Voice), Presence (Cloud), Print (Managed Services), Provider Network Monitoring (Managed Services), Security (Managed Services), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), SIP (Voice), Support (Managed Services), Switched Long Distance (Voice), TDM Local PRI (Voice), UCaaS (Cloud), VPLS (Network Services), Wireless + Mobile (Managed Services)



## Mitel

Mitel is the world's fastest growing provider of cloud communications helping businesses connect, collaborate and take care of their customers. Mitel offers unified communications, VoIP, contact center, collaboration, cloud communications, mobility, unified messaging and virtualization.

**Services and Solutions:** Bring Your Own Bandwidth (BYOB) (Cloud), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), DIA (Data), DIA (Network Services), DRaaS (Cloud), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Government (Cloud), Government (Data), Government (Voice), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), International (locations vary) (Data), International (locations vary) (Network Services), International (locations vary) (Voice), IP Local PRI (Voice), MPLS (Network Services), Presence (Cloud), Provider Network Monitoring (Managed Services), SIP (Voice), Support (Managed Services), Switched Long Distance (Voice), TDM Local PRI (Voice), UCaaS (Cloud), VPLS (Network Services), Wireless (Voice), Wireless + Mobile (Managed Services)



## NaviSite

NaviSite, a Time Warner Cable Company, is a leading worldwide provider of enterprise-class cloud enabled hosting and managed applications and services.

**Services and Solutions:** Cloud - Private (Cloud), Cloud - Public (Cloud), Colocation (Cloud), Colocation (Network Services), DRaaS (Cloud), DRaaS (Zerto) (Cloud), E-Rate (Cloud) Hosted Email/Office 365 (Managed Services), Network + Infrastructure (Managed Services), Provider Network Monitoring (Managed Services), Security (Managed Services), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), UCaaS (Cloud)





## NetCarrier

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Netcarrier provides traditional voice and data services, and nCloud products. Includes general information and testimonials. Located in Pennsylvania and New Jersey.

**Services and Solutions:** Analog Phone Lines (Voice), Bring Your Own Bandwidth (BYOB) (Cloud), Cable (Data), Colocation (Cloud), Colocation (Network Services), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Government (Cloud), Government (Voice), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), IP Local PRI (Voice), MPLS (Network Services), Presence (Cloud), SIP (Voice), TDM Local PRI (Voice), UCaaS (Cloud)



## NetWolves

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NetWolves is a Managed Network Provider (MNP) that designs and delivers efficient and cost-effective multi-network and multi-technology solutions that work. NetWolves provides a complete single-source solution that includes design, network redundancy, application device management, real-time network monitoring, reporting and support systems, all on a single invoice.

**Services and Solutions:** Account Lockout (Managed Services), Bring Your Own Bandwidth (BYOB) (Cloud), Cable (Data), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), Conferencing (Cloud), DIA (Data), DIA (Network Services), DRaaS (Cloud), DSL (Data), E-Rate (Cloud), E-Rate (Data), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), Government (Cloud), Government (Data), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Integration (Managed Services), International (locations vary) (Data), International (locations vary) (Network Services), IT Compliance Management (Managed Services), MPLS (Network Services), Network + Infrastructure (Managed Services), New Account Creation/User Management (Managed Services), Provider Network Monitoring (Managed Services), Security (Managed Services), Server - Virtual (Cloud), Support (Managed Services), VPLS (Network Services), Wireless + Mobile (Managed Services)



## New Horizon Communications

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New Horizon Communications is a national leader in telecommunications services for businesses including voice, data, Internet, Hosted PBX, SIP Trunking and networking equipment. Agent partners and customers benefit from our NHC-owned national carrier network, comprehensive solutions, account management tools, significant cost savings, flexible contract terms, single managed platform and bill, round-the-clock support, and our combined average of over 20 years industry experience per employee.

**Services and Solutions:** Analog Phone Lines (Voice), Cable (Data), Conferencing (Voice), Dedicated Long Distance (Voice), DIA (Data), DSL (Data), E-Rate (Voice), EOC (Data), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Hosted PBX (Voice), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), International (locations vary) (Data), International (locations vary) (Network Services), MPLS (Network Services), POTS Line Aggregator (Voice), SIP (Voice), Switched Long Distance (Voice), VPLS (Network Services)



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Nitel is a nationwide Managed Telecom Service Provider (MTSP) specializing in providing managed security, monitoring and hosted IT applications via the Nitel cloud. Their clients benefit from reliable, secure telecom services like MPLS, Ethernet, SIP trunking and hosted voice, Internet and private line - all managed through the simplicity and convenience of their own unique mobile application.

**Services and Solutions:** DIA (Network Services), E-Rate (Cloud), E-Rate (Voice), EOC (Network Services), EPL/PTP (Network Services), Fiber (Data), Government (Cloud), Government (Voice), Integrated Access/T1 (Voice), IP Local PRI (Voice), SIP (Voice), Switched Long Distance (Voice)



## NTT

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NTT Communications provides enterprise cloud services, network infrastructure and security services to optimize the IT environments of enterprises. NTT Communications' solutions leverage the global resources of Dimension Data, NTT Data, NTT COM Security as well as Arkadin UC and Collaboration Services.

**Services and Solutions:** Application Development (Cloud), Cable (Data), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), Communication (Managed Services), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), DSL (Data), Email Troubleshooting (Managed Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), Help Desk (Managed Services), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), Integration (Managed Services), International (locations vary) (Data), International (locations vary) (Network Services), International (locations vary) (Voice), IT Compliance Management (Managed Services), Line of Business Software (Managed Services), Mobile Phone Set Up/Monitoring (Managed Services), MPLS (Network Services), Network + Infrastructure (Managed Services), Patch/Update Mgmt (Managed Services), Phone System Support (Managed Services), Presence (Cloud), Print (Managed Services), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), SIP (Voice), Support (Managed Services), UCaaS (Cloud), VPLS (Network Services), Wireless + Mobile (Managed Services)



## OneStream

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OneStream's cloud-based, worldwide IP communication solutions provide a scalable, geographically-redundant solution for enterprise needs, from SIP trunking and hosted PBX to unified communications, advanced Contact Centers, IVR services and mobile enablement.

**Services and Solutions:** Conferencing (Voice), Contact Center (Voice), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), E-Rate (Network Services), EPL/PTP (Network Services), Fiber (Data), Government (Cloud), Government (Data), Government (Network Services), Government (Voice), Hosted PBX (Cloud), Hosted PBX (Voice), Hosted Skype for Business (Cloud), Integrated Access/T1 (Data), International (locations vary) (Data), International (locations vary) (Network Services), International (locations vary) (Voice), IP Local PRI (Voice), MPLS (Network Services), SIP (Voice), Switched Long Distance (Voice), UCaaS (Cloud)

## **PCCWGlobal** PCCW

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PCCW Global serves the voice and data needs of multinational enterprises and telecommunication service providers. PCCW Global's network supports a portfolio of integrated global communication solutions based on the latest Ethernet, IP, fiber and satellite transmission technologies.

**Services and Solutions:** Application Development (Cloud), Cloud - Private (Cloud), Cloud - Public (Cloud), Colocation (Cloud), Colocation (Network Services), Conferencing (Cloud), Conferencing (Voice), DIA (Data), DIA (Network Services), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), International (locations vary) (Data), International (locations vary) (Network Services), International (locations vary) (Voice), MPLS (Network Services), Network + Infrastructure (Managed Services), Phone System Support (Managed Services), Provider Network Monitoring (Managed Services), Satellite (Data), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), SIP (Voice), Support (Managed Services), UCaaS (Cloud), VPLS (Network Services)



## **PGi**

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PGi is a global leader in cloud-based audio, web and video conferencing solutions perfect for any meeting, presentation, or collaborative session. The PGi Partners Program is a recognized global leader with presence in 25 countries.

**Services and Solutions:** Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), EPL/PTP (Network Services), Instant Messaging (Cloud), Presence (Cloud)



## **QTS**

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QTS offers a national portfolio of world-class data centers supported by best-in-class technology, infrastructure and equipment. QTS owns, operates and manages facilities coast-to-coast encompassing approximately 4.7 million square feet of secure, state-of-the-art data center infrastructure.

**Services and Solutions:** BaaS (Backup as a Service) (Cloud), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), DRaaS (Cloud), DRaaS (Zerto) (Cloud), EPL/PTP (Network Services), Firewall Monitoring (Managed Services), Government (Cloud), IT Compliance Management (Managed Services), Managed Hosting (Cloud), Network + Infrastructure (Managed Services), Patch/Update Mgmt (Managed Services), Security (Managed Services), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), Support (Managed Services)



## **Rackspace**

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Rackspace is the #1 managed cloud company, delivering open technologies and powering hundreds of thousands of customers worldwide. Rackspace provides its renowned Fanatical Support® across a broad portfolio of IT products, including Public Cloud, Private Cloud, Hybrid Hosting and Dedicated Hosting.

**Services and Solutions:** Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), Communication (Managed Services), DRaaS (Cloud), Email Troubleshooting (Managed Services), Firewall Monitoring (Managed Services), Hosted Email/Office 365 (Managed Services), Instant Messaging (Cloud), IT Compliance Management (Managed Services), Line of Business Software (Managed Services), Managed AWS (Cloud), Managed Azure (Cloud), Network + Infrastructure (Managed Services), New Account Creation/User Management (Managed Services), Patch/Update Mgmt (Managed Services), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), Support (Managed Services)



## **Rapidscale**

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RapidScale, a cloud services innovator, delivers world class, secure and reliable cloud computing solutions to companies of all sizes across the globe. RapidScale's market leading solutions include: CloudServer, CloudDesktop, CloudOffice, CloudMail, CloudRecovery, CloudApps and more.

**Services and Solutions:** Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), Conferencing (Cloud), EPL/PTP (Network Services), Server - Virtual (Cloud)



## RCN Business

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RCN Business offers Internet, Ethernet, Voice, Video and Wi-Fi for small businesses to large enterprises in the Northeast Region and Chicago. Services are delivered over their diverse, private network.



## Renodis

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Founded in 2002, Renodis grew from a traditional agency into a full life cycle telecom management company and serves its clients with complete solution offerings in Mobility, Wireline, Project Management and SD-WAN.

**Services and Solutions:** Telecom and Mobility Expense Management platform for enterprises to maintain oversight of their inventory of services, billing, and MACDs.

## RingCentral Ring Central

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Ring Central offers a secure and reliable cloud-based unified communications solution that combines business phone, conferencing, video meetings, messaging, collaboration, and contact center capabilities.

**Services and Solutions:** Bring Your Own Bandwidth (BYOB) (Cloud), Conferencing (Voice), Contact Center (Voice - partnership with InContact - 11% Gross), Dedicated Long Distance (Voice), Hosted Voice, Instant Messaging (Cloud), Presence (Cloud), UCaaS (Cloud)



## Rise Broadband

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Rise Broadband is dedicated to providing reliable high-speed Internet and phone service, which enables customers to connect with the people and things they value most. In doing so, Rise helps close the digital divide by offering rural and suburban homes and businesses a competitive choice for quality, affordable service.

**Services and Solutions:** Fixed wireless broadband provider for much of the Midwest and Mountain states. Provides both SMB and Enterprise internet and voice services, with speeds ranging from 10M - 1Gig.



## SingleHop

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SingleHop, is a leading provider of highly scalable, automated cloud IaaS. SingleHop's global presence, high-caliber security and redundancy, extensive automation and onsite engineers have made the company a rising star in the IaaS industry.

**Services and Solutions:** BaaS (Backup as a Service) (Cloud), Cloud - Private (Cloud), Cloud - Public (Cloud), Colocation (Cloud), Colocation (Network Services), Commvault as a Service (Cloud), DRaaS (Zerto) (Cloud), EPL/PTP (Network Services), Managed AWS (Cloud), Managed Azure (Cloud), Managed Hosting (Cloud), Server - Virtual (Cloud), VEEAM as a Service (Cloud)



## Smart Choice

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As a full-service ISP, Cloud PBX, SIP, Infrastructure Management, and worldwide Smart Hands services provider, SCC helps hundreds of thousands of enterprise users to grow and maintain their businesses with zero downtime and cutover care.

**Services and Solutions:** Bring Your Own Bandwidth (BYOB) (Cloud), Cable (Data), Colocation (Cloud), Colocation (Network Services), Conferencing (Cloud), Conferencing (Voice), DIA (Data), DIA (Network Services), DSL (Data), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Government (Cloud), Government (Voice), Help Desk (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), International (Locations vary) (Voice), IP Local PRI (Voice), MPLS (Network Services), Network + Infrastructure (Managed Services), Phone System Support (Managed Services), Provider Network Monitoring (Managed Services), SIP (Voice), Switched Long Distance (Voice), TDM Local PRI (Voice), VPLS (Network Services)



## Spectrum/Charter

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Spectrum Business provides business organizations with scalable, tailored and cost-effective broadband communication solutions. Solutions include B2B Internet access, data networking, business telephone, video and music entertainment services and wireless backhaul. Charter Spectrum has merged with Time Warner Cable and Bright House Networks, but all are operating independently at this time.

**Services and Solutions:** Cable (Data), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), IP Local PRI (Voice), SIP (Voice), Switched Long Distance (Voice), VPLS (Network Services)



## Suddenlink

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Suddenlink is the seventh largest cable operator in the US, supporting the information, communication and entertainment demands of approximately 1.4 million residential customers and thousands of commercial customers. Suddenlink simplifies its customers' lives through one call for support, one connection and one bill for TV, Internet, phone and other services.

**Services and Solutions:** Account Lockout (Managed Services), Cable (Data), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), Government (Cloud), Government (Data), Government (Voice), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), IP Local PRI (Voice), Network + Infrastructure (Managed Services), Provider Network Monitoring (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), SIP (Voice), Support (Managed Services), Switched Long Distance (Voice), TDM Local PRI (Voice), VPLS (Network Services)



## T-Mobile

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T-Mobile is a national provider of wireless voice, messaging, and data services capable of reaching over 293 million Americans.

**Services and Solutions:** 4G (Data), EPL/PTP (Network Services), Wireless + Mobile (Managed Services)



## Tata Communications

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Tata Communications Limited is a global Telecom company of Indian business conglomerate Tata Group. The company's infrastructure includes sub-sea, terrestrial communications networks, data centers and it provides fixed line and wireless services.

**Services and Solutions:** Global Network, Network



## TPx Communications (formerly TelePacific)

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TelePacific Communications provides comprehensive connectivity, cloud and continuity solutions to companies ranging from small business to enterprise. TelePacific's broad portfolio of customer solutions enables anywhere-to-anywhere communications, at any speed, and helps businesses run more efficiently, improve collaboration and ensure against business interruptions.

**Services and Solutions:** Account Lockout (Managed Services), Analog Phone Lines (Voice), Cloud - Private (Cloud), Cloud - Public (Cloud), Colocation (Cloud), Colocation (Network Services), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), DSL (Data), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), Email Troubleshooting (Managed Services), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), Government (Cloud), Government (Data), Government (Voice), Help Desk (Managed Services), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Instant Messaging (Cloud), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), Integration (Managed Services), IP Local PRI (Voice), IT Compliance Management (Managed Services), Mobile Phone Set Up/Monitoring (Managed Services), MPLS (Network Services), New Account Creation/User Management (Managed Services), Patch/Update Mgmt (Managed Services), POTS Line Aggregator (Voice), Server - Virtual (Cloud), SIP (Voice), Switched Long Distance (Voice), TDM Local PRI (Voice), VPLS (Network Services)



## Teligistics

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Teligistics is in the telecommunications sourcing and expense management business. They assist companies reduce the complexity of purchasing telecom services and work to keep service providers honest by making sure they adhere to the fine print details of multiyear, often multifaceted and confusing, contract language.

**Services and Solutions:** Audit/Recovery Services (Expense Management), EPL/PTP (Network Services), Expense Management, Mobility Management (Expense Management), RFP Management and Sourcing (Expense Management), Telecom Expense Management (Expense Management), Telecom Inventory (Expense Management), Telecom Sourcing (Expense Management)



Telstra delivers global networking, collaboration, public cloud, private cloud, and security services to enterprises. Based in Australia, Telstra's global coverage includes Asia/Pac, India, Middle East, Africa, western Europe, and the United States.

**Services and Solutions:** Global Networking, Cloud - Private (Cloud), Security

## TierPoint

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TierPoint is the premier data center service provider of cloud, colocation, managed services and DR. With data centers in 14 US markets and local service, coast to coast, our carrier-class, carrier-neutral facilities provide the uninterrupted access you need to host customer's critical services.

**Services and Solutions:** Account Lockout (Managed Services), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), DIA (Network Services), DRaaS (Cloud), EPL/PTP (Network Services), Firewall Monitoring (Managed Services), Network + Infrastructure (Managed Services), Patch/Update Mgmt (Managed Services), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud)



## Time Warner Cable

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Time Warner Cable offers its sales partners a full complement of business communications tools to small-and medium-sized businesses and enterprise-sized companies. Its Internet, voice, television, network and cloud services are enhanced by award-winning customer service and local support teams. Through its NaviSite subsidiary, TWCBC also offers scalable managed services, including application services, enterprise hosting, and managed cloud services. Charter Spectrum has merged with Time Warner Cable and Bright House Networks, but all are operating independently at this time.

**Services and Solutions:** Cable (Data), Cloud - Private (Cloud), Cloud - Public (Cloud), Colocation (Cloud), Colocation (Network Services), DIA (Data), DIA (Network Services), DRaaS (Cloud), DRaaS (Zerto) (Cloud), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), Hosted Email/Office 365 (Managed Services), Network + Infrastructure (Managed Services), Provider Network Monitoring (Managed Services), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), SIP (Voice), UCaaS (Cloud), VPLS (Network Services)



## TruMobility

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TruMobility is a leading provider of fully unified nationwide wireless and hosted VoIP communication services. TruMobility's flagship Private Cellular Network solution increases mobile productivity, substantially lowers communication costs and eliminates poor wireless coverage in the office.

**Services and Solutions:** Bring Your Own Bandwidth (BYOB) (Cloud), DIA (Data), DIA (Network Services), DSL (Data), E-Rate (Cloud), E-Rate (Voice), EOC (Data), EOC (Network Services), Fiber (Data), Government (Cloud), Government (Voice), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), IP Local PRI (Voice), MPLS (Network Services), Phone System Support (Managed Services), Presence (Cloud), Provider Network Monitoring (Managed Services), SIP (Voice), Support (Managed Services), TDM Local PRI (Voice), UCaaS (Cloud), Wireless + Mobile (Managed Services)



## US Signal

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US Signal's fully deployed, 14,000-mile network is guaranteed to deliver resiliency, flexibility and scalability. US Signal's product portfolio includes a full suite of colocation, security and computing services to complement its network offerings.

**Services and Solutions:** Application Development (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), DIA (Data), DIA (Network Services), DRaaS (Cloud), E-Rate (Cloud), E-Rate (Data), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), MPLS (Network Services), Network + Infrastructure (Managed Services), Provider Network Monitoring (Managed Services), Security (Managed Services), Server - Virtual (Cloud), VPLS (Network Services)



## Verizon

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Verizon operates America's largest 4G LTE network and most reliable 3G network. Verizon provides converged communications, information and entertainment services over America's most advanced fiber-optic network, and delivers integrated business solutions to customers in more than 150 countries.

**Services and Solutions:** 4G (Data), Account Lockout (Managed Services), Analog Phone Lines (Voice), Application Development (Cloud), Bring Your Own Bandwidth (BYOB) (Cloud), Cloud - Private (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), Communication (Managed Services), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), Email Troubleshooting (Managed Services), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), GPON (Voice), Help Desk (Managed Services), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), Integration (Managed Services), International (locations vary) (Data), International (locations vary) (Voice), IT Compliance Management (Managed Services), Line of Business Software (Managed Services), Mobile Phone Set Up/Monitoring (Managed Services), MPLS (Network Services), Network + Infrastructure (Managed Services), New Account Creation/User Management (Managed Services), Patch/Update Mgmt (Managed Services), Phone System Support (Managed Services), Presence (Cloud), Print (Managed Services), Provider Network Monitoring (Managed Services), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), SIP (Voice), Support (Managed Services), Switched Long Distance (Voice), UCaaS (Cloud), VPLS (Network Services), Wireless + Mobile (Managed Services)



## Vonage (Telesphere)

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Vonage is a software technology company that enables high-quality voice and messaging services across multiple devices and locations over broadband networks. Vonage's award winning technology provides feature-rich, affordable communication solutions that offer flexibility, portability and ease-of-use.

**Services and Solutions:** Bring Your Own Bandwidth (BYOB) (Cloud), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Conferencing (Cloud), Conferencing (Voice), E-Rate (Cloud), Government (Cloud), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), International (locations vary) (Voice), Network + Infrastructure (Managed Services), Presence (Cloud), SIP (Voice), UCaaS (Cloud)



## Voxox

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Voxox is an innovator in unified cloud communication solutions for businesses and consumers. For businesses, Voxox provides an extensive suite of carrier-grade business phone solutions, including hosted IP-PBX, SIP trunking, high volume SMS services and a wide array of wholesale services such as IP termination, origination, short call (dialer) service and high volume SMS.

**Services and Solutions:** Bring Your Own Bandwidth (BYOB) (Cloud), Conferencing (Cloud), Conferencing (Voice), DRaaS (Cloud), E-Rate (Cloud), E-Rate (Voice), EPL/PTP (Network Services), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), International (locations vary) (Voice), Presence (Cloud), SIP (Voice)





## Voyant Communications (ANPI)

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Voyant, formerly ANPI, has a Premier Partner Program gives agents access to an extensive Hosted UC product portfolio, superior support system and generous commissions. Voyant's nationwide IP network enables agents to build a recurring revenue stream while delivering cost savings to your customers.

**Services and Solutions:** Application Development (Cloud), Bring Your Own Bandwidth (BYOB) (Cloud), Communication (Managed Services), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), DRaaS (Cloud), E-Rate (Cloud), E-Rate (Voice), Help Desk (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Instant Messaging (Cloud), Phone System Support (Managed Services), Presence (Cloud), SIP (Voice), UCaaS (Cloud)



## West IP

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West IP Communications is a forward-looking, knowledge-based company founded with a singular vision: To unite and deploy the most powerful business technologies via a scalable, on-demand, cloud-based communications platform; one capable of delivering a complete and continuously advancing package of unified communications services and applications.

**Services and Solutions:** Bring Your Own Bandwidth (BYOB) (Cloud), Cloud - Private (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), Communication (Managed Services), Conferencing (Cloud), DRaaS (Cloud), Help Desk (Managed Services), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Instant Messaging (Cloud), MPLS (Network Services), Network + Infrastructure (Managed Services), Presence (Cloud), Provider Network Monitoring (Managed Services), Security (Managed Services), Support (Managed Services), UCaaS (Cloud)



## Windstream

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Windstream is a leading nationwide provider of advanced network communications. Windstream offers a range of enterprise-class data, voice, network, and cloud services to help keep your business in a perpetual state of winning.

**Services and Solutions:** Communication (Managed Services), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), Fiber (Data), Government (Cloud), Government (Data), Government (Voice), Hosted PBX (Cloud), Hosted PBX (Voice), Integrated Access/T1 (Data), Integrated Access/T1 (Voice), Integration (Managed Services), International (locations vary) (Data), International (locations vary) (Network Services), International (locations vary) (Voice), IP Local PRI (Voice), IT Compliance Management (Managed Services), MPLS (Network Services), Network + Infrastructure (Managed Services), Provider Network Monitoring (Managed Services), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), SIP (Voice), Support (Managed Services), Switched Long Distance (Voice), UCaaS (Cloud), VPLS (Network Service)



## WOW Business

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WOW! Business is nationally recognized for delivering the best customer experience. The company offers high-speed Internet, data, voice, cloud and video services for companies of every size, with dedicated sales, installation and support teams.

**Services and Solutions:** Cable (Data), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), DIA (Data), DIA (Network Services), DRaaS (Cloud), E-Rate (Cloud), E-Rate (Data), E-Rate (Voice), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Government (Cloud), Government (Data), Government (Voice), Hosted PBX (Cloud), Hosted PBX (Voice), IP Local PRI (Voice), Server - Virtual (Cloud), SIP (Voice), Switched Long Distance (Voice)



A Verizon Company

## XO

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XO offers Agents a variety of communications solutions, including local and long-distance voice; dedicated Internet access; industry leading VoIP bundles; Ethernet; and, MPLS IP-VPN services in 75 metropolitan markets across the US.

**Services and Solutions:** Analog Phone Lines (Voice), Bring Your Own Bandwidth (BYOB) (Cloud), Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), Communication (Managed Services), Conferencing (Cloud), Conferencing (Voice), Dedicated Long Distance (Voice), DIA (Data), DIA (Network Services), DRaaS (Cloud), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), Hosted Email/Office 365 (Managed Services), Hosted PBX (Cloud), Hosted PBX (Voice), Integrated Access/T1 (Data), International (locations vary) (Data), International (locations vary) (Network Services), IP Local PRI (Voice), MPLS (Network Services), Network + Infrastructure (Managed Services), Provider Network Monitoring (Managed Services), Security (Managed Services), Security (Managed Services), Server - Virtual (Cloud), SIP (Voice), VPLS (Network Services)



Zayo is an international provider of dark fiber, lit and IP services, and carrier-neutral colocation and interconnection. Zayo's network serves 297 markets in seven countries and 45 states, plus Washington, D.C. Our 76,000+ route mile network includes metro footprints in Tier 1-5 cities, as well as many intercity routes.

**Services and Solutions:** Cloud - Private (Cloud), Cloud - Public (Cloud), Cloud Hybrid (Cloud), Colocation (Cloud), Colocation (Network Services), DIA (Data), DIA (Network Services), DRaaS (Cloud), E-Rate (Data), EOC (Data), EOC (Network Services), EPL/PTP (Network Services), EVPL (Network Services), Fiber (Data), Firewall Monitoring (Managed Services), Government (Data), Help Desk (Managed Services), Hosted PBX (Cloud), Integration (Managed Services), International (locations vary) (Data), International (locations vary) (Network Services), IT Compliance Management (Managed Services), MPLS (Network Services), Patch/Update Mgmt (Managed Services), Phone System Support (Managed Services), Provider Network Monitoring (Managed Services), Security (Managed Services), Server - Physical (Cloud), Server - Virtual (Cloud), VPLS (Network Services)