

The Interlocal Purchasing System

Purchasing Made Personal



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www.jwdanforth.com

John W Danforth Company

EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM PO AND QUOTE MUST REFERENCE VENDOR TIPS
CONTRACT NUMBER ATTACH PO AS A PDF - ONLY ONE PO (WITH QUOTE) PER ATTACHMENT

	<u>PAYMENT TO</u>	<u>TIPS CONTACT</u>
ADDRESS	300 Colvin Woods Parkway	NAME Charlie Martin
CITY	Tonawanda	PHONE (866) 839-8477
STATE	NY	FAX (866) 839-8472
ZIP	14150	EMAIL tips@tips-usa.com

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: N

HUB: N

SERVING STATES

NY | OH | VT
Ohio
Vermont

Overview

John W. Danforth Company has been a leader in the contracting industry in the Northeast region of the United States. Since 1884, it has been our mission to deliver industry leading experiences to our customers every day. We have strategically integrated services in order to provide our customers with a one-stop building services provider, which allows our company to take a comprehensive view of our customers' facilities and offer the very best in custom-tailored solutions. Our focus areas include HVAC, Refrigeration, Plumbing Systems, Environmental Services, Filtration Products, Project

Development, System Design, Commissioning, Energy Solutions/Performance Contracting and Preventive Maintenance in commercial markets. Our commercial markets comprise of K-12 Schools, Municipalities, Higher Education, Healthcare, Industrial and Private Facilities.

Danforth is an Employee Stock Ownership Plan (ESOP) company, investing in not only our employees but also the company as a whole. Currently, there are 250 full time office employees working between our six offices located in Upstate New York and Columbus, Ohio. Our corporate office is located in Tonawanda, NY. Additionally, we have office locations in Rochester, Syracuse, Albany NY and Columbus, OH. Aside from our office

personnel, we regularly employ over 900 skilled tradespeople working on projects throughout the state. This growth has given Danforth the opportunity to expand career opportunities throughout New York State and surrounding regions. Our growth has been recognized in the industry; recently we were named the 4th largest contractor in the Northeast (previously ranked 7th). Our organization was named the 2020 Contractor of the Year by Contractor Magazine, a national publication. In 2018, our organization was named the Mechanical/Plumbing Contractor of the Year by Plumbing and Mechanical Magazine, also a national publication.

Office Locations:

*Tonawanda, NY
Rochester, NY
Syracuse, NY
Albany, NY
Columbus, OH*

- Mechanical Contracting
- Energy Performance Contracting
- Comprehensive Maintenance Services
- Design & Build Services
- HVAC Installation
- Plumbing
- Lighting Retrofits/Lighting Controls
- Sheet Metal & Piping Fabrication
- Commissioning / System Balancing
- Cleanroom Design & Service
- Critical Environments
- Engineered & Green Building Construction
- LED Lighting Design Replacement
- LEED Green Building Certification
- Aeroseal / Duct Sealing
- Commercial Duct Cleaning
- Energy Service Solutions

AWARDED CONTRACTS "View EDGAR Doc" on Website

Contract	Comodity	Exp Date	EDGAR
23010402	Trades, Labor, and Materials (JOC)	04/30/2025	See EDGAR Certification Doc.
24010401	Trades, Labor, and Materials (NON JOC)	04/30/2029	See EDGAR Certification Doc.

CONTACTS BY CONTRACTS

23010402

Scott Janssen	General Manager	(518) 400-1620	sjanssen@jwdanforth.com
Christina Kramarz	Marketing Manager	(716) 832-1940	ckramarz@jwdanforth.com

24010401

Gary L Geartz	Executive Vice	(716) 832-1940	ggeartz@gmail.com
Vince Graber	Service Sales	(716) 832-1940	vgraber@jwdanforth.com