

The Interlocal Purchasing System

Purchasing Made Personal



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www.northtexas Trailers.com



North Texas Trailers LLC

EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM
PO MUST REFERENCE VENDOR TIPS CONTRACT NUMBER

	<u>PAYMENT TO</u>	<u>TIPS CONTACT</u>
ADDRESS	955 E State Highway 121	NAME Charlie Martin
CITY	Lewisville	PHONE (866) 839-8477
STATE	TX	FAX (866) 839-8472
ZIP	75057-4402	EMAIL tips@tips-usa.com

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: N

HUB: N

SERVING STATES

AL | AK | AZ | AR | CA | CO | CT | DE | DC | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO | MT | NE | NV | NH | NJ | NM | NY | NC | ND | OH | OK | OR | PA | RI | SC | SD | TN | TX | UT | VT | VA | WA | WI | WY | PR

Overview

Founded in 2007, North Texas Trailers LLC (NTT) is a full-service dealership that offers sales, service, parts, and rentals for all types of utility and cargo trailers. NTT offers trailer brands that include Wells Cargo, Pace, Cargo Express, MAXX-D, Kwikload, and Rockin' S. NTT holds first right of refusal, protected territory rights for new locations that sell Wells Cargo products within the Dallas Ft. Worth (DFW) metro area. Additionally, NTT has negotiated exclusive distribution rights of the Kwikload Trailer product line for the entire state of Texas. In essence, NTT is working a very successful partnership with Kwikload Trailers acting as its sales force. NTT's parts and service offering includes a full line of trailer parts and normal trailer service as well as custom trailer modifications for all types of utility and cargo trailers. NTT also owns the largest utility and cargo trailer rental fleet in the DFW market.

NTT offers the highest quality manufactured trailers on the market at the best prices. For customers who are seeking to purchase a trailer or prefer a custom-built model, NTT offers endless options with a no hassle sales strategy.

NTT's over-the-counter parts departments are second to none in the DFW area. Between all NTT stores, \$150,000 - \$200,000 of parts inventory are always on hand. In the trailer parts business, if you do not have the right part in stock when the customer's trailer breaks down you will lose the sale. NTT's years of experience allows the Company to stock high volume, multi-turn parts inventory available for customers when they need it. NTT's rental fleet is unmatched in DFW because it is comprised of the highest quality Wells Cargo trailers and a mixture of Texas Bragg and MAXX-D utility trailers

The common success drivers for NTT's cargo and utility trailer sales, parts and service, and rental fleet is a focus on customer satisfaction, customization, and product diversification. This, coupled with NTT's nimbleness to make strategic additions of new brands, has allowed NTT to become one of DFW's largest trailer, parts/service, and rental dealer.

NTT has been a participating vendor with TIPS and BuyBoard since 2018 and has consistently increased its sales and the number of government/municipality customers it has worked with each year. Despite the ever-changing economic climate, NTT has ensured the success of its TIPS and BuyBoard customers by prioritizing TIPS and BuyBoard customers and promptly processing purchase orders and delivering trailers and trailer services when needed.

AWARDED CONTRACTS "View EDGAR Doc" on Website

Contract	Comodity	Exp Date	EDGAR
221001	Heavy Duty Equipment	01/31/2026	See EDGAR Certification Doc.
230802	Heavy Duty and Medium Duty Trucks and Trailers	10/31/2026	See EDGAR Certification Doc.
230803	Heavy Duty and Medium Duty Truck and Trailer Parts and	10/31/2026	See EDGAR Certification Doc.

CONTACTS BY CONTRACTS

221001

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Michelle Sipila	Executive Assisstant	(972) 547-4040	lewacct2@ntxtrailers.com

230802

Shane Ehram	Owner & CEO	(972) 482-2283	shane@ntxtrailers.com
Michelle Sipila	Controller	(214) 983-6573	lewacct2@ntxtrailers.com

230803

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