

The Interlocal Purchasing System

Purchasing Made Personal



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FBMC Benefits Mgmt Inc

EMAIL PO & VENDOR QUOTE TO: TIPSPO@TIPS-USA.COM PO AND QUOTE MUST REFERENCE VENDOR TIPS CONTRACT NUMBER ATTACH PO AS A PDF - ONLY ONE PO (WITH QUOTE) PER ATTACHMENT

| | <u>PAYMENT TO</u> | | <u>TIPS CONTACT</u> |
|---------|-------------------------------|-------|---------------------|
| ADDRESS | 3101 Sessions Road, Suite 200 | NAME | Charlie Martin |
| CITY | Tallahassee | PHONE | (866) 839-8477 |
| STATE | FL | FAX | (866) 839-8472 |
| ZIP | 32303 | EMAIL | tips@tips-usa.com |

DISADVANTAGED/MINORITY/WOMAN BUSINESS ENTERPRISE: N

HUB: N

SERVING STATES

AL | AK | AZ | AR | CA | CO | CT | DE | DC | FL | GA | HI | ID | IL | IN | IA | KS | KY | LA | ME | MD | MA | MI | MN | MS | MO | MT | NE | NV | NH | NJ | NM | NY | NC | ND | OH | OK | OR | PA | RI | SC | SD | TN | TX | UT | VT | VA | WA | WI | WY | PR

Overview

FBMC Benefits Management, Inc. (FBMC) is a top-tier employee-owned and licensed insurance agency and third-party administrator with nearly 50 years of experience in skillfully designing and delivering robust and cost-effective employee benefit products and programs, administering individual and group products, managing benefits enrollments, providing compliance support, and creating award-winning communication, education, and engagement strategies. FBMC is a C-Corporation, founded in Tallahassee in 1976 with an additional office in Texas. Throughout our history, we have been recognized and awarded for technology, communications, and innovative client solutions.

Employee benefits is our only business at FBMC, and we offer a total solution to uniquely address the challenges of delivering benefits to a diverse, multi-generational workforce that results in a high degree of employee and retiree satisfaction and engagement. We deliver customizable and innovative solutions that are part of a four-step process, including:

Brokerage and Consulting - FBMC helps employers control cost and risk through high-performance benefits programs that challenge the status quo.

Communication, Education, & Engagement - FBMC helps deliver the value of your benefits programs to your employees through collaborative communication strategies that align with your business objectives.

Administration and Compliance - FBMC offers complete and flexible benefits delivery and administration solutions through operational expertise paired with service excellence.

Enrollment Management - FBMC delivers a custom enrollment experience that aligns with your organizations' objectives through best-in-class partners.?

As one of 6,500 employee stock-owned companies in the United States, we are not just employees, we are owners.

an experience unparalleled in the industry. These efforts are illustrated in our 92% Net Promoter Score (NPS), which exceeds not only the insurance industry average of 28%, but also surpasses companies like Chick-Fil-A and Amazon.

AWARDED CONTRACTS "View EDGAR Doc" on Website

| Contract | Comodity | Exp Date | EDGAR |
|-----------------|---------------------------------------|-----------------|------------------------------|
| 230601 | Consulting and Other Related Services | 08/31/2028 | See EDGAR Certification Doc. |

CONTACTS BY CONTRACTS

230601

| | | | |
|------------------------|--------------------|----------------|--------------------|
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| Melody D Cooper | Proposal and Brand | (850) 425-6200 | mcooper@fbmc.com |