

<u>Customer Reference</u>

Interview featuring – Justin Donovan, Director of Technology Operations & Support at Loudoun County Public Schools (Virginia).

Ruged: Why did you specifically select Ruged Products Inc. as your protection partner?

LCPS staff found the iRug-ed case to provide fantastic ergonomic options for the vast range of users in our K-12 environment. Additionally, the quality of the product and the protection provided in our purchase added tremendous value. Overall, the addition of the iRug-ed case to our large scale deployment of iPads have resulted in increased confidence that our investment will be protected for years to come.

Ruged: What are your teachers and students saying?

The LCPS staff have received many compliments on the case. Many staff are asking where they could purchase a case for personal use. Students are enjoying the ergonomics of the case and the ability to utilize the iPad stand also provided. Lastly, teachers and school administrators have been impressed with the quality of the case and the value provided by the protection guarantee.

Ruged: If a potential school district was on the fence about whether to purchase the iRuged case with iPad repair or not, what would you say to them?

Rug-Ed Products has been a fantastic partner to our school district. They have exceeded expectations throughout the entire process. The company and staff are knowledgeable, responsive, and trustworthy. I have been extremely satisfied with the product and the process. Contact Rug-Ed Products if you want to find a product and partner that will remove a bit of stress from your already complicated iPad deployments.

Justin Donovan

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LCPS serves more than 78,000 students in 89 facilities (the Academy of Science currently meets at Dominion High School while the Academies of Loudoun facility is under construction). We operate 15 high schools, 15 middle schools, 57 elementary schools and three special purpose schools (Academy of Science, C.S. Monroe Technology Center and Douglass School).

Loudoun County Public Schools (LCPS) is the third largest school division in the Commonwealth of Virginia. Established in 1870, LCPS is located in the rapidly growing Washington metro-area. Each year, approximately 2,500 new students enroll in our schools, and one to three new school facilities are opened to accommodate them.