



# THE TIPS/TAPS UPDATE

A Cooperative Purchasing Newsletter for TIPS/TAPS Members

## TIPS/TAPS MEMBERSHIP "FREE"

The Interlocal Purchasing System (TIPS) and Texas-Arkansas Purchasing System (TAPS) invite school districts (public and private); higher education (colleges and universities); federal, state, city and county government agencies, churches and other non profit organizations to become members. To join TIPS/TAPS:

- go to [www.tips-usa.com](http://www.tips-usa.com)
- Click on Members
- Click Membership
- Scroll down to find your state
- Print membership docs
- Complete docs and mail to:

**TIPS/TAPS**

**P.O. Box 1894**

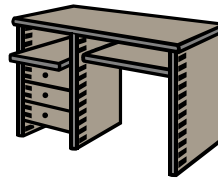
**Mt. Pleasant, TX 75456**

Membership is "Free" to all members.

As a member of TIPS/TAPS each entity is afforded:

- Group Buying Power
- National Manufacturers
- Competitively Bid Contracts
- Reasonable Shipping Fees (if any)
- 12 Month Contracts with 2 Annual Renewals
- Easy Purchasing Process
- No hidden fees
- Web Access to Vendor Information
- Lower Prices
- Multi-State Cooperative Program
- 24 hour Help Line
- Multiple Awarded Vendors

## INDIANA FURNITURE



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FAX 812 482 9035

[www.indianafurniture.com](http://www.indianafurniture.com)

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Slash mobile costs & Provide High quality, low cost in-building coverage



With ShoreTel Mobility, enterprise business calls and UC applications use a smartphone's Internet data connection and Wi-Fi, in addition to the cellular voice network to help reduce roaming and long distance cellular charges by up to 60 percent.

ShoreTel is the provider of brilliantly simple Unified Communication (UC) solutions based on its award-winning IP business phone system. We offer organizations of all sizes integrated, voice, video, data, and mobile communications on an open, distributed IP architecture that helps significantly reduce the complexity and costs typically associated with other solutions. The feature-rich ShoreTel UC system offers the lowest total cost of ownership (TCO) and the highest customer satisfaction in the industry, in part because it is easy to deploy, manage, scale and use. Increasingly, companies around the world are finding a competitive edge by replacing business-as-usual with new thinking, and choosing ShoreTel to handle their integrated business communication. ShoreTel is based in Sunnyvale, California, and has regional offices and partners worldwide. For more information, visit [shoretel.com](http://shoretel.com).

### TIPS INFORMATION

[www.tips-usa.com](http://www.tips-usa.com)

Tel 866-839-8477

Fax 866-839-8472



**HOUSTON COMMUNICATIONS, INC.**

1105 Industrial Blvd , Sugar Land, TX 77478

**Tel 281-491-1616**

**[www.houstoncommunications.com](http://www.houstoncommunications.com)**

Houston Communications Inc. (HCI) is Houston's leading communications company specializing in 2-way radio, CCTV/Security, broadband wireless networking, and Qualcomm trucking fleet satellite tracking. We provide Engineering Consulting and Solutions, 2-Way Radio Equipment, and Accessories and Parts.. Since 1978, we have served the Educational Community in the Houston Metroplex and throughout the United States. Our Customers include K-12 Schools, Colleges and Universities, government, and many businesses and industries.

We sell and install 2- way radios, closed circuit camera systems (CCTV), and Motorola Canopy microwave and WiFi broadband wireless networking systems for data, voice, and video. We also lease, rent, repair, and program 2-way radio equipment of all types.

Houston Communications Inc. is an authorized full line Motorola 2-way Radio dealer. We have won Motorola's prestigious annual Pinnacle award 11 times. We were the Top Pinnacle Dealer in the United States in 2003 and are a MotoStar Dealer. We have been a Motorola National Service Organization for more than 15 years. We also sell and repair ICOM, Vertex/Standard, Kenwood, Midland/Maxon and other brands of two-way radio equipment.

# Kapco®

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## BOOK PROTECTION

FREE In-Service Book Repair Workshop, KAPCO Book Protection Kent, Ohio (January, 2011)—KAPCO Book Protection offers free in-service book repair workshops. All libraries are welcome to host this free instructional workshop. Learn book repair and preservation tips through hands-on experience. This workshop is designed to demonstrate quick and easy techniques for extending the shelf life on general circulating materials. Prevention is the key but we will be addressing specific, common repairs such as inserting loose pages, broken spines, torn header caps and ripped and torn pages using KAPCO's Easy Cover® II Self-Adhesive Paperback Book Covers, Easy Bind® Repair and Reinforcement Tape and Easy Hold™, Easy Wings™ and Easy Corners™ reinforcements. Free samples for all participants. Note necessary repairs with KAPCO's mending slips. Contact Tim Weber (tweber@kapco.com) or Kary Barth (kbarth@kapco.com) for more information. Visit KAPCO online at [www.kapco.com](http://www.kapco.com) or call 800.791.8965.

Founded in 1974, KAPCO is a privately held manufacturer, custom coater and converter of pressure-sensitive flexible materials, committed to producing consistent quality products and services that meet or exceed our customers' expectations.

*Paperbacks Last Longer with KAPCO Covers. Let us show you how. Free Book.* To learn more about KAPCO's broad, cost competitive line of book repair and preservation products, place an order or request a Book Protection Catalog, visit KAPCO online at [www.kapco.com](http://www.kapco.com), call us at 800-791-8965, fax to 800-451-3724 or email us at [book@kapco.com](mailto:book@kapco.com).

If you're like most E-Rate applicants, you know the 2011 E-Rate process is MORE difficult than ever, and you don't have an outside E-Rate consultant.

If you're like most E-Rate applicants, you're worried about meeting the E-Rate filing deadline.

**Like most E-Rate applicants, you probably "think" you can't afford an E-Rate consultant.**

However, our 550+ clients don't worry about the new changes, the upcoming filing deadline, or affording our services. We do their heavy-lifting, the difficult, time-consuming stuff, and they get E-Rates the easy (and affordable) way.

Send me your BEN # and contact info for a no-cost, no-obligation analysis, showing your estimated 2011 E-Rates and our affordable fees (based on your 2010 filings). [rsenturia@erateprogram.com](mailto:rsenturia@erateprogram.com)

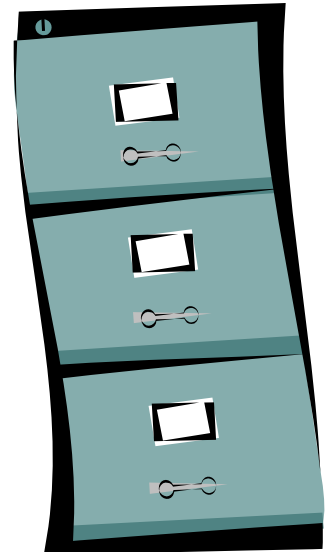
# E-RATE

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- On-going Training/Support



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**[www.complerecordsmanagement.com](http://www.complerecordsmanagement.com)**



### **TOP TEN TIPS/TAPS AWARDED VENDORS 2010-2011**

- 1. Video Reality**
- 2. Musco Sports Lighting**
- 3. Carrier**
- 4. CDW-G**
- 5. KLC Video Security**
- 6. Delcom Group**
- 7. ISCO**
- 8. MISSCO**
- 9. Parsons**
- 10. EnPointe Software**

**\*\*Based on 2% commission paid on sales from September 1, 2010 through March 3, 2011**



Meet Kim Thompson, TIPS/TAPS Cooperative Coordinator and one of the “voices” at the TIPS/TAPS home office. Kim has worked in the TIPS/TAPS office since it was created in 2002. She is familiar with the competitively bid process, rfp’s, awarding of vendor contracts, and commodity categories offered to TIPS/TAPS Members. If you have any questions regarding a Contract or an Awarded Vendor, contact Kim by email at [tips@reg8.net](mailto:tips@reg8.net) or call TIPS/TAPS at 866-839-8477. If you need help finding a vendor for a particular product, give Kim a call.

Post Office Box Delivery:  
TIPS/TAPS  
P.O. Box 1894  
Mount Pleasant, Texas 75456

Ship To (Ground Delivery):  
2230 North Edwards Avenue  
Mount Pleasant, Texas 75455

Telephone 1-866-839-8477  
FAX 1-866-839-8472  
Email tips@reg8.net

[www.tips-usa.com](http://www.tips-usa.com)

### CONFERENCE SCHEDULE

March 23, 2011 -	A & M Commerce, TX
April 2-4, 2011	National Plan Managers, Nashville, TN
April 7-8, 2011	Tech Fiesta-San Antonio, TX
April 15, 2011	Region 11, Ft. Worth, TX
April 28, 2011	Arkansas Procurement, North Little Rock, AR
May 3, 2011	Lone Star Regional Purchasing Exp-Allen, TX
May 5-6, 2011	ACET-Austin, TX
May 10-12, 2011	Technology Fair, Region 1, South Padre, TX
June 8-9, 2011	Cooperative Council For Oklahoma School Administration , Oklahoma City, OK



Meet Mike McCallum, Texas Consultant for TIPS/TAPS working with Schools, Colleges/ Universities, Cities, Counties and Municipalities in Texas. Give Mike a call at 903-277-1776 or email tips@reg8.net . Mike has a total of 36 years in education.



<http://www.indcom.net/>

As a leading communications provider in Central and South Texas, we provide businesses from virtually every industry with integrated wireless systems that meet their communications needs. Our suite of products includes two-way radios, satellite phones, GPS tracking, SCADA, mobile video recorders, emergency equipment such as sirens and light bars, digital Project 25 radio equipment, dispatch consoles, voice recorders, data applications, vehicle graphics and Passport/LTR Trunked airtime dispatch solutions for wide-area communications. Flexible payment plans and leasing options available to meet your individual needs.

If you are looking to improve the efficiency of your business through innovative wireless communications, Industrial Communications offers a wave of solutions that will take your business to a new level of freedom in communications.