### **VENDOR CONTRACT**

Between

(Company Name)

Castro Roofing OFTEXAS, L

\_and

### THE INTERLOCAL PURCHASING SYSTEM (TIPS)

For

Roofing - 2092415

### **General Information**

The vendor contract shall include the contract, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the solicitation and the awarded vendor's proposal. Once signed, if an awarded vendor's proposal varies or is unclear in any way from the TIPS contract, TIPS, at its sole discretion, will decide which provision will prevail. Other documents to be included are the awarded vendor's proposals, task orders, purchase orders and any adjustments which have been issued.

The following pages will constitute the contract between the successful vendors(s) and TIPS. Bidders shall state, in a separate writing, and include with their proposal response, any required exceptions or deviations from these terms, conditions, and specifications. If agreed to by TIPS, they will be incorporated into the final contract.

The Vendor Contract ("Contract") made and entered into by and between The Interlocal Purchasing System (hereinafter referred to as "TIPS" respectfully) a government cooperative purchasing program authorized by the Region VIII Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686. This contract consists of the provisions set forth below, including provisions of all Attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any Attachment, the provisions set forth shall control.

### Definitions

**PURCHASE ORDER** is the TIPS member's approval providing the authority to proceed with the negotiated delivery order under the contract. Special terms and conditions as agreed to between the vendor and TIPS member will be added as addendums to the PO. Items such as certificate of insurance, bonding requirements, small or disadvantaged business goals are some of the addendums possible.

**PREMIUM HOURS** are defined as those hours not included in regular hours or recognized holidays. Premium hours are to be approved by the TIPS member for each delivery order and noted in the delivery order proposal as a line item during negotiations.

**REGULAR HOURS** are defined as those hours between the hours of 7 AM and 6 PM Monday thru Friday.

### **Terms and Conditions**

### Freight

All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing.

### **Warranty Conditions**

All supplies equipment and services shall include manufacturer's minimum standard warranty unless otherwise agreed to in writing. Vendor shall be an authorized dealer, distributor or manufacturer for all products. All equipment proposed shall be new unless clearly stated in writing.

### **Customer Support**

The Vendor shall provide timely and accurate customer support to TIPS members. Vendors shall respond to such requests within one (1) working day after receipt of the request. Vendor shall provide training regarding products and services supplied by the Vendor unless otherwise clearly stated in writing at the time of purchase. (Unless training is a line item sold or packaged and must be purchased with product.)

### Contracts

All contracts and agreements between Vendors and TIPS Members shall strictly adhere to the statutes that are set forth in the Uniform Commercial Code as most recently revised. Contracts for purchase will normally be put into effect by means of a purchase order(s) executed by authorized agents of the participating government entities. Davis Bacon Act requirements will be met when Federal Funds are used for construction and/or repair of buildings.

### Tax exempt status

A taxable item sold, leased, rented to, stored, used, or consumed by any of the following governmental entities is exempted from the taxes imposed by this chapter:(1) the United States; (2) an unincorporated instrumentality of the United States; (3) a corporation that is an agency or instrumentality of the United States and is wholly owned by the United States or by another corporation wholly owned by the United States;(4) the State of Texas; (5) a Texas county, city, special district, or other political subdivision; or (6) a state, or a governmental unit of a state that borders Texas, but only to the extent that the other state or governmental unit exempts or does not impose a tax on similar sales of items to this state or a political subdivision of this state. Texas Tax Code § 151.309.

### Assignments of contracts

exempts or does not impose a tax on similar sales of items to this state or a political subdivision of this state. Texas Tax Code § 151.309.

### Assignments of contracts

No assignment of contract may be made without the prior written approval of TIPS. Payment can only be made to the awarded Vendor or vendor assigned dealer.

### Disclosures

- Vendor affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.
- Vendor shall attach, in writing, a complete description of any and all relationships that might be considered a conflict of interest in doing business with participants in the TIPS program.
- 3. The vendor affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.

### **Renewal of Contracts**

The contract is for one (1) year with an option for renewal for 2 consecutive years. Total term of contract can be up to 3 years if sales are reported through the contract and both parties agree.

### Shipments

The Vendor shall ship ordered products within five (5) working days after the receipt of the order. If a product cannot be shipped within that time, the Vendor shall notify TIPS and the requesting entity as to why the product has not shipped and shall provide an estimated shipping date, if applicable. TIPS or the requesting entity may cancel the order if estimated shipping time is not acceptable.

### Invoices

The Vendor or vendor assigned dealer shall submit invoices, to the TIPS participant. Each invoice shall include the TIPS participant's purchase order number. The shipment tracking number or pertinent information for verification of TIPS participant receipt shall be made available upon request. The Vendor or vendor assigned dealer shall not invoice for partial shipments unless agreed to in writing in advance by TIPS and the TIPS participant.

### Payments

The TIPS participant will make payments directly to the Vendor or vendor assigned dealer at net 30 days after receiving invoice.

is the lowest pricing available to like cooperative purchasing customers and the pricing shall remain so throughout the duration of the contract.

The Vendor agrees to promptly lower the cost of any product purchased through TIPS following a reduction in the manufacturer or publisher's direct cost to the Vendor. Price increases will be honored. However, the Vendor shall honor previous prices for thirty (30) days after written notification to TIPS of an increase.

All pricing submitted to TIPS shall include the Two Percent (2%) participation fee to be remitted to TIPS by the Vendor. Vendor will not show adding the 2% to the invoice presented to customer.

### **Participation Fees**

Vendor or vendor assigned dealer contracts to pay 2% of all sales to TIPS on a monthly scheduled report. TIPS will email a Monthly Submission Report to each vendor. The Vendor or vendor assigned dealer is responsible for keeping record of all sales that go through the TIPS contract. Report may be sent to TIPS electronically while check for 2% is mailed. Failure to pay 2% participation fee will result in termination of contract.

### Indemnity

- Indemnity for Personality Contracts. Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees, from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's performance of this contract, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, invitees, whether or not such claims are based in whole or in part upon the negligent acts or omissions of the TIPS, TIPS member(s), officers, employees, or agents.
- 2. Indemnity for Performance Contracts. The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's work under this contract, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, or invitees. Vendor further agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees, from and against all claims and suits for injuries (including death) to an officer, employee, agent, subcontractor, supplier or equipment lessee of the Vendor, arising out of, or resulting from, Vendor's work under this contract whether or not such claims are based in whole

or in part upon the negligent acts or omissions of the TIPS, TIPS member(s), officers, employees, or agents.

### Attorney's Fees--Texas Local Government Code § 271.159 is expressly referenced.

Pursuant to §271.159, TEXAS LOC. GOV'T CODE, in the event that any one of the Parties is required to obtain the services of an attorney to enforce this Agreement, the prevailing party, in addition to other remedies available, shall be entitled to recover reasonable attorney's fees and costs of court.

### **Multiple Vendor Awards**

TIPS reserves the right to award multiple vendor contracts for categories when deemed in the best interest of the TIPS membership. Bidders scoring 80% or above will be considered for an award. Categories are established at the discretion of TIPS.

### State of Texas Franchise Tax

By signature hereon, the bidder hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Tax Code.

### Miscellaneous

The Vendor acknowledges and agrees that continued participation in TIPS is subject to TIPS sole discretion and that any Vendor may be removed from the participation in the Program at any time with or without cause. Nothing in the contract or in any other communication between TIPS and the Vendor may be construed as a guarantee that TIPS participants will submit any orders at any time. TIPS reserves the right to request additional proposals for items already on contract at any time.

### Purchase Order Pricing/Product Deviation

If a deviation of pricing/product on a purchase order occurs, TIPS is to be notified within 24 hours of receipt of order.

### Cancellation for non-performance or contract deficiency

TIPS may terminate any contract if TIPS Members have not used the contract, or if purchase volume is determined to be "low volume" in any 12-month period. TIPS reserves the right to cancel the whole or any part of this contract due to failure by awarded vendor to carry out any obligation, term or condition of the contract. TIPS may issue a written deficiency notice to awarded vendor for acting or failing to act in any of the following:

- Providing material that does not meet the specifications of the contract;
- Providing work and/or material that was not awarded under the contract;
- Failing to adequately perform the services set forth in the scope of work and specifications;
- Failing to complete required work or furnish required materials within a reasonable amount of time;

- Failing to make progress in performance of the contract and/or giving TIPS reason to believe that awarded vendor will not or cannot perform the requirements of the contract; and/or
- Performing work or providing services under the contract prior to receiving a TIPS reviewed purchase order for such work.

Upon receipt of the written deficiency, awarded vendor shall have ten (10) days to provide a satisfactory response to TIPS. Failure to adequately address all issues of concern may result in contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by awarded vendor under this contract shall become the property of the TIPS Member on demand.

### **TIPS Member Purchasing Procedures**

Purchase orders are issued by participating TIPS member to the awarded vendor indicating on the PO "Contract Number \_\_\_\_\_\_". Purchase Order is emailed to TIPS at tipspo@tips-usa.com.

- Awarded vendor delivers goods/services directly to the participating member.
- Awarded vendor invoices the participating TIPS member directly.
- Awarded vendor receives payment directly from the participating member.
- Awarded vendor reports sales monthly to TIPS (unless prior arrangements have been made with TIPS to report monthly).

### Form of Contract

The form of contract for this solicitation shall be the Request for Proposal, the awarded proposal(s) and best and final offer(s), and properly issued and reviewed purchase orders referencing the requirements of the Request for Proposals. If a vendor submitting an offer requires TIPS and/or TIPS Member to sign an additional agreement, a copy of the proposed agreement must be included with the proposal.

Vendor contract documents: TIPS will review proposed vendor contract documents. Vendor's contract document shall not become part of TIPS's contract with vendor unless and until an authorized representative of TIPS reviews and approves it.

### Licenses

Awarded vendor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by awarded vendor. Awarded vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the contract. TIPS reserves the right to stop work and/or cancel contract of any awarded vendor whose license(s) expire, lapse, are suspended or terminated.

### Novation

If awarded vendor sells or transfers all assets or the entire portion of the assets used to perform this contract, a successor in interest must guarantee to perform all obligations under this contract. TIPS reserves the right to accept or reject any new party. A simple change of

name agreement will not change the contractual obligations of awarded vendor.

### Site Requirements (when applicable to service or job)

Cleanup: Awarded vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by TIPS Member. Upon completion of work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.

Preparation: Awarded vendor shall not begin a project for which TIPS Member has not prepared the site, unless awarded vendor does the preparation work at no cost, or until TIPS Member includes the cost of site preparation in a purchase order.

Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

Registered sex offender restrictions: For work to be performed at schools, awarded vendor agrees that no employee of a sub-contractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or reasonably expected to be present. Awarded vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the TIPS Member's discretion.

Awarded vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge. Safety measures: Awarded vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Awarded vendor shall post warning signs against all hazards created by the operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.

### Smoking

Persons working under contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

### Invoices

The awarded vendor shall submit invoices to the participating entity clearly stating "Per TIPS Contract". The shipment tracking number or pertinent information for verification shall be made available upon request.

### Marketing

Awarded vendor agrees to allow TIPS to use their name and logo within website, marketing materials and advertisement. Any use of TIPS name and logo or any form of publicity, inclusive of press release, regarding this contract by awarded vendor must have prior approval from TIPS.

### **Supplemental agreements**

The entity participating in the TIPS contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor. TIPS, its agents, TIPS members and employees shall not be made party to any claim for breach of such agreement.

### Legal obligations

It is the responding vendor's responsibility to be aware of and comply with all local, state and federal laws governing the sale of products/services identified in this RFP and any awarded contract thereof. Applicable laws and regulations must be followed even if not specifically identified herein.

### Audit rights

Awarded Vendor shall, at their sole expense, maintain appropriate due diligence of all purchases made by TIPS Member that utilizes this Contract. TIPS and Region 8 ESC each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. TIPS shall have authority to conduct random audits of Awarded Vendor's pricing that is offered to TIPS Members. Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 8 ESC or TIPS.

### Force Majeure

If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and fully particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

### Services

When applicable, performance bonds will be required on construction or labor required jobs over \$100,000 and payment bonds on jobs over \$25,000 or awarded vendor will meet the TIPS member's local and state purchasing requirements. Awarded vendors may need to provide additional capacity as jobs increase. Bonds will not require that a fee be paid to TIPS. The actual cost of the bond will be a pass through to the TIPS member and added to the purchase order.

### Scope of Services

The specific scope of work for each job shall be determined in advance and in writing between TIPS Member and Awarded vendor. It is okay if the TIPS member provides a general scope, but the awarded vendor should provide a written scope of work to the TIPS member as part of the proposal. Once the scope of the job is agreed to, the TIPS member will issue a PO with the estimate referenced as an attachment along with bond and any other special provisions agreed to for the TIPS member. If special terms and conditions other than those covered within this solicitation and awarded contracts are required, they will be attached to the PO and shall take precedence over those in the base contract.

### **Project Delivery Order Procedures**

The TIPS member having approved and signed an interlocal agreement, or other TIPS membership document, may make a request of the awarded vendor under this contract when the TIPS member has services that need to be undertaken. Notification may occur via phone, the web, email, fax, or in person.

Upon notification of a pending request, the awarded vendor shall make contact with the TIPS member as soon as possible, but must make contact with the TIPS member within two working days.

### **Scheduling of Projects**

Scheduling of projects (if applicable) will be accomplished when the TIPS member issues a purchase order that will serve as "the notice to proceed". The period for the delivery order will include the mobilization, materials purchase, installation and delivery, design, weather, and site cleanup and inspection. No additional claims may be made for delays as a result of these items. When the tasks have been completed the awarded vendor shall notify the client and have the TIPS member inspect the work for acceptance under the scope and terms in the PO. The TIPS member will issue in writing any corrective actions that are required. Upon completion of these items, the TIPS member will issue a completion notice and final payment will be issued.

### **Support Requirements**

If there is a dispute between the awarded vendor and TIPS member, TIPS or its representatives will assist in conflict resolution or third party (mandatory mediation), if requested by either party. TIPS, or its representatives, reserves the right to inspect any project and audit the awarded vendors TIPS project files, documentation and correspondence.

### **Special Terms and Conditions**

It is the intent of TIPS to contract with a reliable, high performance vendor to supply products and services to government and educational agencies. It is the experience of TIPS that the following procedures provide TIPS, the Vendor, and the participating agency the necessary support to facilitate a mutually beneficial relationship. The specific procedures will be negotiated with the successful vendor.

- <u>Contracts:</u> All vendor purchase orders must be emailed to TIPS at tipspo@tips-usa.com. Should an agency send an order direct to vendor, it is the vendor's responsibility to forward the order to TIPS at the email above within 24 business hours and confirm its receipt with TIPS.
- <u>Promotion of Contract</u>: It is agreed that Vendor will encourage all eligible entities to purchase from the TIPS Program. Encouraging entities to purchase directly from the Vendor and not through TIPS contract is not acceptable to the terms and conditions of this contract and will result in removal of Vendor from Program. Vendor is expected to use marketing funds for the marketing and promotion of this contract.
- <u>Daily Order Confirmation</u>: All contract purchase orders will be approved daily by TIPS and sent to vendor. The vendor must confirm receipt of orders to the TIPS member (customer) within 24 business hours.
- <u>Vendor custom website for TIPS</u>: If Vendor is hosting a custom TIPS website, then updated pricing must be posted by 1<sup>st</sup> of each month.
- <u>Back Ordered Products</u>: If product is not expected to ship within 3 business days, customer is to be notified within 24 hours and appropriate action taken based on customer request.

### Check one of the following responses to the <u>General Terms</u> and <u>Special Terms and Conditions</u>:



We take no exceptions/deviations to the general and/or special terms and conditions.

(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)

We take the following exceptions/deviations to the <u>general</u> and/or <u>special terms and</u> <u>conditions</u>. All exceptions/deviations must be clearly explained. Reference the corresponding general or special terms and conditions that you are taking exceptions/deviations to. The proposer must clearly state if you are adding additional terms and conditions to the general or special terms and conditions. Provide details on your exceptions/deviations below: Exceptions:

200 Barris Barris Barris	
	1144 (17) (17) (17) (17) (17) (17) (17) (17)
	10000
	0.000000

### The Interlocal Purchasing System (TIPS Cooperative) Supplier Response

		·		Ship to Information
Bid Creator Email Phone Fax	Mr. David Mabe National Coordinator david.mabe@tips-usa.com +1 (903) 243-4759 +1 (866) 749-6674	Address	Region VIII Education Service Center 4845 US Highway 271 North Pittsburg, TX 75686	Address Contact
Bid Number Title	2092415 Roofing	Contact	David Mabe, NationalCoordinator	Department Building
Bid Type ssue Date Close Date Need by Date	RFP 07/01/2015 8/14/2015 3:00:00 PM CT	Department Building Floor/Room		Floor/Room Telephone Fax Email
		Telephone Fax Email	+1 (866) 839-8477 +1 (866) 839-8472 bids@tips-usa.com	
Supplier Inform	mation			
Company Address	Castro Roofing of Texas 4854 Olson Drive			
Contact Department Building Floor/Room	Dallas, TX 75227			
elephone ax Email	1 (214) 3818108 1 (214) 3818109			
Submitted Total	8/11/2015 1:54:16 PM CT \$0.00			
Signature Ju	an Rodriguez		Email juan@	Castroroofing.com
Supplier Note	S			
Bid Notes				
Bid Activities				

**Bid Messages** 

Please review the following and respond where necessary

#	Name	Note	Response
1	Yes - No	Disadvantaged/Minority/Women Business Enterprise - D/M/WBE (Required by some participating governmental entities) Vendor certifies that their firm is a D/M/WBE? Vendor must upload proof of certification to the "Response Attachments" D/M/WBE CERTIFICATES section.	Yes
2	Yes - No	Highly Underutilized Business - HUB (Required by some participating governmental entities) Vendor certifies that their firm is a HUB? Vendor must upload proof of certification to the "Response Attachments" HUB CERTIFICATES section.	Yes
3	Yes - No	Certification of Residency (Required by the State of Texas) Company submitting bid is a Texas resident bidder?	Yes
4	Company Residence (City)	Vendor's principal place of business is in the city of?	Dallas
5	Company Residence (State)	Vendor's principal place of business is in the state of?	Texas
6	Felony Conviction Notice:	(Required by the State of Texas) My firm is, as outlined on PAGE 5 in the Instructions to Bidders document: (Questions 7 - 8)	(No Response Required)
7	Yes - No	A publicly held corporation; therefore, this reporting requirement is not applicable?	No
8	Yes - No	Is owned or operated by individual(s) who has/have been convicted of a felony? If answer is YES, a detailed explanation of the name(s) and conviction(s) must be uploaded to the "Response Attachments" FELONY CONVICTION section.	No
9	Pricing Information:	Pricing information section. (Questions 10 - 13)	(No Response Required)
10	Yes - No	In addition to the typical unit pricing furnished herein, the Vendor agrees to furnish all current and future products at prices that are proportionate to Dealer Pricing. If answer is NO, include a statement detailing how pricing for TIPS participants would be calculated in the PRICING document that is uploaded to the "Response Attachments" PRICING section.	Yes
11	Yes - No	Pricing submitted includes the 2% TIPS participation fee?	Yes
12	Yes - No	Vendor agrees to remit to TIPS the required 2% participation fee?	Yes
13	Yes - No	Additional discounts to TIPS members for bulk quantities or scope of work?	Yes
14	Start Time	Average start time after receipt of customer order is working days?	5
15	Years Experience	Company years experience in this category?	26
16	Yes - No	The Vendor can provide services and/or products to all 50 US States?	Yes
17	States Served:	If answer is NO to question #16, please list which states can be served. (Example: AR, OK, TX)	

This information will appear on the TIPS website in the company profile section, if awarded a TIPS contract. (Limit 750 characters.)

Castro Roofing mission is to empower building owners and managers take control of their roofing portfolio and to provide smart roofing solutions. Castro Roofing is a commercial roofing solution provider. We permanently repair roof leaks including nightmare leaks you have being struggling for 5, 10, 20 years, re-roof, long life roof restoration, storm damage assessment and restoration, metal roofs, roof maintenance, lifecycle roof budgets and roof asset management on-line program. All roofing work is self-performed (roofing subcontractors are not used). We meet or exceed all bonding requirements, OSHA requirements and insurance requirements. Castro Roofing is the only contractor that has ever been honored with the prestigious Greater Dallas Business Ethics award. Our firm is an established minority owned company that has a long history of doing business with different government agencies. We are a family owned business and operate by second-generation roofing family members. The company is debt free with a strong financial standing. During the last decade Castro Roofing has become synonymous with large, complex, high profile projects.

19 Resellers:

Does the vendor have resellers that it will name under this No contract? (If applicable, vendor should download the Reseller/Dealers spreadsheet from the Attachments section, fill out the form and submit the document in the "Response Attachments" RESELLERS section.

20	Primary Contact Name	Primary Contact Name	Juan Roriguez
21	Primary Contact Title	Primary Contact Title	Owner
22	Primary Contact Email	Primary Contact Email	juan@castroroofing.com
23	Primary Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	2143818108
24	Primary Contact Fax	Enter 10 digit phone number. (No dashes or extensions)	2143818109
25	Primary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions)	2147296896
26	Secondary Contact Name	Secondary Contact Name	Briel Oshields
27	Secondary Contact Title	Secondary Contact Title	Office Manager
28	Secondary Contact Email	Secondary Contact Email	briel@castroroofing
29	Secondary Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	2143818108
30	Secondary Contact Fax	Enter 10 digit phone number. (No dashes or extensions)	2143818109
31	Secondary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions)	

32	2% Contact Name	2% Contact Name	Juan Rodriguez
33	2% Contact Email	2% Contact Email	juan@castroroofing.com
34	2% Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	2143818108
35	Purchase Order Contact:	This person is responsible for receiving Purchase Orders from TIPS. (Questions 36 - 38)	(No Response Required)
36	Purchase Order Contact Name	Purchase Order Contact Name	Lynda Amesquita
37	Purchase Order Contact Email	Purchase Order Contact Email	lynda@castroroofing.com
38	Purchase Order Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	2143818108
39	Company Website	Company Website (Format - www.company.com)	http://www.castroroofing.com/
40	Federal ID Number:	Federal ID Number also known as the Employer Identification Number. (Format - 12-3456789)	75-2365883
41	Primary Address	Primary Address	4854 Olson Drive
42	Primary Address City	Primary Address City	Dallas
43	Primary Address State	Primary Address State (2 Digit Abbreviation)	Texas
44	Primary Address Zip	Primary Address Zip	75227
45	Search Words:	Please list search words to be posted in the TIPS database about your company that TIPS website users might search. Words may be product names, manufacturers, or other words associated with the category of award. YOU MAY NOT LIST NON-CATEGORY ITEMS. (Limit 500 words) (Format: product, paper, construction, manufacturer name, etc.)	PO roofing, EPDM roofing, Questmark, EPDM, roofing repair services, Castro roofing (6.89), commercial roofing Dallas, fort worth roofing, roofing Dallas (39.6%), Dallas commercial roofing, commercial roofing (4.97), commercial roofing Dallas TX, roofing, roofing blog, Castro roofing & construction, roofing & construction, Dallas roofing contractors (4.65), Dallas roofing

46 Yes - No

47 Prices are guaranteed for?

Do you wish to be eligible to participate in a TIPS contract Yes in which a TIPS member utilizes federal funds on contracts exceeding \$100,000? (Non-Construction) (If YES, vendor should download the Federal Funds Over \$100,000 Certification document from the Attachments section, fill out the form and submit the document in the "Response Attachments" FEDERAL FUNDS section.) (Vendor must also download the Suspension or Debarment Certificate document from the Attachments section, fill out the form and submit the document in the "Response Attachments" SUSPENSION OR DEBARMENT section.)

(\_\_\_Month(s), \_\_\_ Year(s), or Term of Contract) (Standard term of contract term is "Term of Contract")

Roof leaks, Re-roof, standing seam, metal roofs, roof maintenance, roof budgets, roof asset management on-line program, Castro Roofing, permanent roof leak, lookout, first-watch, storm-hawks, leaks repair, commercial roof repair, storm damage, roof repair, industrial roof repair, storm damage, best roofer,

roof company

Response Total:

### Provisions for purchase with federal funds for contracts exceeding \$100,000 These forms are for non-construction contracts

Many TIPS members (grantees and sub-grantees) purchase goods and services with federal funds. When a member engages a contract exceeding \$100,000 and paid with federal funds, provisions are triggered by various Code of Federal Regulations requirements. Primarily 34 CFR 80.36 from the Department of Education and 7 CFR 3015 & 3016 from the Department of Agriculture for School Lunch Program. There may be other Federal programs from time to time that are not enumerated above that may fund certain projects using outside vendors. These are not optional for the contracting entity and in order to spend the federal funds certain provision and certifications must be in place to ensure legal compliance.

If you company wishes to be eligible to participate in a TIPS contract in which a member utilizes federal funds on contracts exceeding \$100,000, you must complete the following forms can provide the certifications as required on the subsequent pages.

Do you wish to be eligible to participate in a TIPS contract in which a member utilizes federal funds on contracts exceeding \$100,000?

Check your response?

YES KX NO

un Signature of Authorized Company Official

07/21/2015

Date

Juan Rodriguez Printed Name of Authorized Company Official

Castro Roofing of Texas, LLC

Company Name

Attach to this page a current W-9 form

Please complete the forms below

### Legal Compliance

It is the proposing company's duty and responsibility to have knowledge of and be responsible for the compliance with all applicable laws, rules and regulations as they apply to this procurement process and any subsequent award. The vendor agrees to comply, in all relevant respects, with all Federal, State, and Local laws, rules and regulations related to the performance of services or supply of goods to TIPS or TIPS members?

Does vendor agree? YES xx Initial of Authorized Company Official

### Non-Collusive Bidding Certificate

By submitting a proposal in response to a Request for Proposals or other procurement device containing this clause, you certify that you are authorized to certify to the following:

- 1) This bid or proposal has been independently arrived at without collusion with any other Bidder or with any Competitor;
- 2) This bid or proposal has not been knowingly disclosed and will not be knowingly disclosed, prior to the opening of bids, or proposals for this project, to any other Bidder, Competitor or potential competitor:
- 3) No attempt has been or will be made to induce any other person, partnership or corporation to submit or not to submit a bid or proposal;
- 4) The person signing this bid or proposal certifies that he has fully informed himself regarding the accuracy of the statements contained in this certification, and under the penalties being applicable to the Bidder as well as to the person signing in its behalf.

The vendor complied with #1 through 4 above? YES XX Initial of Authorized Company Official

### SUSPENSION OR DEBARMENT CERTIFICATE

Non-Federal entities are prohibited from contracting with or making sub-awards under covered transactions to parties that are suspended or debarred or whose principals are suspended or debarred. Covered transactions include procurement for goods or services equal to or in excess of \$100,000.00. Contractors receiving individual awards for \$25,000.00 or more and all sub-recipients must certify that the organization and its principals are not suspended or debarred.

You certify that no suspension or disbarment is in place, which would preclude receiving a federally funded contract under the Federal OMB, A-102, common rules

The vendor has not been debarred? YES XX Initial of Authorized Company Official

### **Certification Regarding Lobbying**

### Applicable to Grants, Subgrants, Cooperative Agreements, and Contracts Exceeding \$100,000 in Federal Funds

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than

\$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "disclosure Form to Report Lobbing," in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all covered subawards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.

Castro Roofing of Texas, LLC Name of Organization

4854 Olson Drive Dallas TX 75227 Address of Organization

Juan Rodriguez Secretary / Treasurer

Name / Title of Submitting Official

Signature of Submitting Official

Signature Date

### Provisions for purchase with federal funds for contracts exceeding \$100,000

Federal Rule (1) Administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as may be appropriate. (Contracts more than the simplified acquisition threshold)

Notice: Pursuant to Federal Rule (1) above, when federal funds are expended by TIPS Member, TIPS Member reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does vendor agree? YES <u>XX</u> Initial of Authorized Company Official

Federal Rule (2) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (2) above, when federal funds are expended by TIPS Member, TIPS Member reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for cause after giving the vendor an appropriate opportunity and up to 30 days, to cure the causal breach of terms and conditions. TIPS Member reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for convenience with 30 days notice in writing to the awarded vendor. Any award under this procurement process is not exclusive and the District reserves the right to purchase goods and services from other vendors when it is in the best interest of the District.

Does vendor agree? YES XX Initial of Authorized Company Official

### Federal Rule (7) Notice of awarding agency requirements and regulations pertaining to reporting.

Pursuant to Federal Rule (7) above, when federal funds are expended by TIPS Member, TIPS Member requires that the proposer certify that during the term of an award by the TIPS Member resulting from this procurement process the vendor will provide reports and documentation required by all applicable law and state and federal regulations upon request by the TIPS Member or any relevant state of federal agency.

Does vendor agree? YES XX Initial of Authorized Company Official

Federal Rule (8) Notice of awarding agency requirements and regulations pertaining to patent rights with respect to any discovery or invention which arises or is developed in the course of or under such contract.

### Provisions for purchase with federal funds for contracts exceeding \$100,000

Pursuant to Federal Rule (8) above, when federal funds are expended by TIPS Member, TIPS Member shall address any requirements and regulations pertaining to patent rights with respect to any discovery or invention which arises or is developed in the course of or under such contract in the contract document and absent language to the contrary or if the contract silent on the subject, the District retains all rights thereto.

Does vendor agree? YES XX Initial of Authorized Company Official

### Federal Rule (9) Awarding agency requirements and regulations pertaining to copyrights and rights in data.

Pursuant to Federal Rule (9) above, when federal funds are expended by TIPS Member, TIPS Member requires the proposer certify that during the term of an award by the TIPS Member resulting for this procurement process the vendor will surrender upon request any copyrighted materials owned by the TIPS Member but used in the awarded contract performance unless otherwise agreed in a written document by the parties. TIPS Member reserves the rights to all data created or provided to the vendor for the purpose of contract performance resulting for this procurement process and the vendor will surrender such data upon request unless otherwise agreed in a written document by the parties. If the contract is silent or not dispositive on the subject matter data or copyrights TIPS Member retains all rights in the data developed or gathered during the contract term.

Does vendor agree? YES XX Initial of Authorized Company Official

Federal Rule (10) Access by the grantee, the subgrantee, the Federal grantor agency, the Comptroller General of the United States, or any of their duly authorized representatives to any books, documents, papers, and records of the contractor which are directly pertinent to that specific contract for the purpose of making audit, examination, excerpts, and transcriptions.

Pursuant to Federal Rule (9) above, when federal funds are expended by TIPS Member, TIPS Member requires the proposer certify that during the term and after the awarded term of an award by the TIPS Member resulting for this procurement process the vendor will grant access by the grantee, the subgrantee, the Federal grantor agency, the Comptroller General of the United States, or any of their duly authorized representatives to any books, documents, papers, and records of the contractor which are directly pertinent to that specific contract for the purpose of making audit, examination, excerpts, and transcriptions.

Does vendor agree? YES XX Initial of Authorized Company Official

Federal Rule (11) Retention of all required records for three years after grantees or subgrantees make final payments and all other pending matters are closed.

Pursuant to Federal Rule (11) above, when federal funds are expended by TIPS Member, TIPS Member requires the proposer certify that the awarded vendor retain of all required records for three years after grantees or subgrantees make final payments and all other pending matters are closed.

Does vendor agree? YES XX Initial of Authorized Company Official

Federal Rule (12) Compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15). (Contracts, subcontracts, and subgrants of amounts in excess of \$100,000)

Pursuant to Federal Rule (12) above, when federal funds are expended by TIPS Member, TIPS Member requires the proposer certify that in performance of the contracts, subcontracts, and subgrants of amounts in excess of \$100,000, the vendor will be in compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15).

Does vendor agree? YES XX Initial of Authorized Company Official

Federal Rule (13) Mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (Pub. L. 94-163, 89 Stat. 871).

Pursuant to Federal Rule (13) above, when federal funds are expended by TIPS Member, TIPS Member requires proposer certify that during the term of an award by the TIPS Member resulting for this procurement process the vendor will be in compliance with mandatory standards and policies relating to energy efficiency which are contained in the state energy conservation plan issued in compliance with the Energy Policy and Conservation Act (Pub. L. 94-163, 89 Stat. 871).

Does vendor agree? YES XX Initial of Authorized Company Official

### **CONTRACT** Signature Form

The undersigned hereby proposes and agrees to furnish goods and/or services in compliance with the terms, specifications and conditions at the prices quoted unless noted in writing. The undersigned further certifies that he or she is an authorized agent of the company and has authority to negotiate and contract for the company named below.

Company Name:	Castro Roofing OF Texas, LLC. 4864 Dison Drive
Mailing Address:	4864 Olson Drive
City:	Dallas
State:	Texas
Zip:	-15227
Telephone Number:	214-381-8108
Fax Number:	_214-381-8109
Email Address:	Juan@castroroofing.com
Authorized Signature:	and
Printed Name:	Juan C. Rodriguez
Position:	Treasurer

This contract is for a total TERM of one year with the option of two additional years. Vendors shall honor the participation fee for any sales made based on the TIPS contract. Failure to pay the fee will be grounds for termination of contract and will affect the award of future contracts.

Blende Mc Natt

**TIPS Authorized Signature** 

David Wayne Fitts

Approved by Region VIII ESC

9-24-15 Date 9-24-15

Date

### **Castro Roofing's References**

### **School Districts**

1. Keller I.S.D.-

John Gann- Director of Maintenance 817-456-4201-Cell 817-744-3950-Office 113000 Alta Vista Dr., Fort Worth, TX 76244 John.Gann@kellerisd.net

2. Plano I.S.D.-

Tim Holley- Central Cluster Manager 214-533-9644-Cell 469-752-0180-Office 6600 Alma Dr., Plano, TX 75023 Tim.Holley@Plsd.edu

3. Eagle Mountain Saginaw I.S.D.-Mark Holden-General Maintenance Director 682-472-1612-Cell 817-306-0864-Office 10201 Warehouse Way Fort Worth, TX 76179 MHolden@ems-isd.net

4. Argyle I.S.DJim Hash-Director of Maintenance
940-465-6244-Cell 940-464-7241 Ex. 8001-Office
800 Eagle Dr., Argyle, TX 76226
jhash@argyleisd.com

 Arlington I.S.D-Mike Donoho-Supervisor of Building Maintenance 682-867-4611-Office 1203 W. Pioneer Parkway, Arlington TX 76013 MDonoho@aisd.net

6. Duncanville I.S.D.-Charles Moore- Director of Maintenance

)

972-708-2260-Office 315 Crankshaft, Duncanville, TX 75116 cmoore@duncanville.org

- Ennis I.S.D.-Larry Hollingsworth-Maintenance Supervisor 214-868-3976-Office 972-872-7000-Main 303 W. Knox, Ennis, TX 75119 Larry.Hollingsworth@Ennis.K12.tx.us
- 8. Kennedale I. S.D.-

Mark Biondi-Associate Superintendent/Facilities and Maintenance 817-23.-8015-Office 817-563-8000-Main 120 W. Kennedale Parkway, Kennedale, TX 76060 BiondiM@kisdtx.net

- 9. Lancaster I.S.D.-Phillip Pape-Director of Maintenance 972-218-1485-Office 1003 N. Dallas Ave., Lancaster, TX 75146 PhillipPape@lancasterisd.org
- 10. Milford I.S.D.-Don Clingenpeel- Superintendent 972-493-2921-Office 972-439-2911-Main 306 3<sup>rd</sup> Ave., Milford, TX 76670 Dclingenpeel@milfordisd.org
- Nocona I.S.D. Vickie Gearheart-Superintendent
   940-825-3267-Office
   220 Clay St., Nocona, TX 76255
   Vickie.gearheart@noconaisd.net
- Springtown I.S.D.-Michael A. Gilley- Assistant SuperIntendent 817-220-1700-Office
   301 East 5<sup>th</sup> St., Springtown, TX 76082 mgllley@springtownisd.net

)

13. Waxahachie I.S.D.-Thomas J. Collin-Superintendent
972-923-4631-Office
411 N. Gibson St., Waxahachie, TX 75165
Imurphee@wisd.org

14. White Settlement I.S.D.-David Bitters-Assistant Superintendent of Finance and Operations 817-367-1305 Ex. 1-Office
401 S. Cherry Ln., White Settlement, TX 76108
dbitters@wsisd.org

### **Universities**

15. Texas A&M Commerce-David McKenna-Executive Director for Facility 903-866-5761-Office 903886-5014-Main 2600 S. Neal St., Commerce, TX 75429 Mailing Address: P.O. Box 3011 Commerce, Tx.75428 David.Mckenna@tamcu.edu

16. SMU-

1

()

Genaro Lopez- Zone 2 Facility Manager 214-830-3374-Office 3051 McFarlin Blvd. (Dawson Service Center), Dallas, TX 75205 Glopez@mail.smu.edu

 University of North Texas (UNT)-Randy Salsman-Facility Manager
 940-891-6758-Office
 11155 Union Circle #311040, Denton, TX 76204
 Randy.Salsman@unt.edu

### Counties

18. Dalias County-

Darrell Howerton-Facilities Management Skilled Support 214-408-0240-Cell 214-653-7175-Office 600 Commerce St., Dallas, TX 75202 Dhowerton@dallascounty.org

- Johnson County-Margaret Cook-Purchasing Agent 817-556-6382-Cell
   1102 E. Kilpatrick Room: B, Cleburne, TX 76031 Mcook@johnsoncountytx.org
- 20. City of Arlington-Brian Hennington-Construction Manager 817-459-6135-Office 101 W. Abram St., Arlington, TX 76010 Brian.Hennington@Arlingtontx.gov
  - Butch Bonine- Facility Service Manager 817-459-5424-Office 801 W. Main St., Arlington, TX 76013 Butch.Bonine@Arlingtontx.gov
- 21. City of Colleyville-Troy Gray-Engineering Tech/ROW
  817-929-0529-Cell 817-503-1090 Ex. 1097-Office
  101 W. Abram St. 2<sup>nd</sup> Floor, Colleyville, TX 76034
  Grayt@ci.colleyville.tx.us

### Cities

)

22. City of Dallas-Larry Araiza-Facility Service Manager
214-534-8577-Office
P.O. Box 560764, Dallas, TX 75356
Larry.araiza@dallascityhall.com

1

1 1

23. City of Denton-

David Saltsman-Facility Service Manager 940-456-6194-Cell 940-349-7200-Office 869 S. Woodrow Ln., Denton, TX 76205 David.Saltsman@Cityofdenton.com

24. City of Euless-

TJ Donoghue-Facility MaIntenance Supervisor 817-685-1599-Office 1314 Royal Pkwy., Euless, TX 76040 Tdonoghue@euless.tx.gov

25. City of Farmers Branch-Mitzi L. Davis-Assistant to the Director Department of Parks and Recreation 972-247-3131-Office 972-919-2586-Main 13000 William Dodson Pkwy., Farmers Branch, TX 75234 mitzi.davis@Farmersbarnch.info

- 26. City of Greenville-Barry D. Compton-Central Service Supervisor 903-457-3789-Office
  2821 Washington, Greenville, TX 75401
  Bcompton@ci.greenville.tx.us
- 27. City of Troup-Jed Dillingham-Central Service Supervisor 903-842-3128-Office 903-842-4109-Main 106 E. Duval St., Troup, TX 75789 Troupadmin@embarqmail.com

28. City of Quitman-Mike Hall-City Secretary and Administrator
903-763-4045-Office
401 E. Goode St., Quitman, TX 75783
Mailing Address-P.O. Box 1855 Quitman, TX 75783
Mhall@quitmantx.org



# **Minority Business Enterprise Certification**

# Castro Roofing of Texas, LLC

has filed with the Agency an Affidavit as defined by NCTRCA M/WBE Policies & Procedures and is hereby certified to provide service(s) in the following areas:

# Naics-238160: roofing contractors

previously issued. This certification must be updated every two years by submission of an Annual Update This Certification commences made immediately to the North Central Texas Regional Certification Agency for eligibility evaluation. Affidavit. At any time there is a change in ownership, control of the firm or operation, notification must be February 16, 2015 and supersedes any registration or listing

Certification Expiration: February 28, 2017 <u>17</u> Issued Date: February 16, 2015 <u>20</u> CERTIFICATION NO. HMMB64188N0217

Certification Administrator Muck/NP ...



February 27, 2015

Re: Castro Roofing of Texas, LLC Dallas, TX

To Whom It May Concern:

Castro Roofing of Texas, LLC has been a valued client of this agency and SureTec Insurance Company for over 15 years. SureTec Insurance Company is a treasury-listed surety with an A.M. Best Rating of A (Excellent).

At the present time, SureTec Insurance Company provides a \$5,000,000 single projects/ \$10,000,000 aggregate surety program for Castro Roofing.

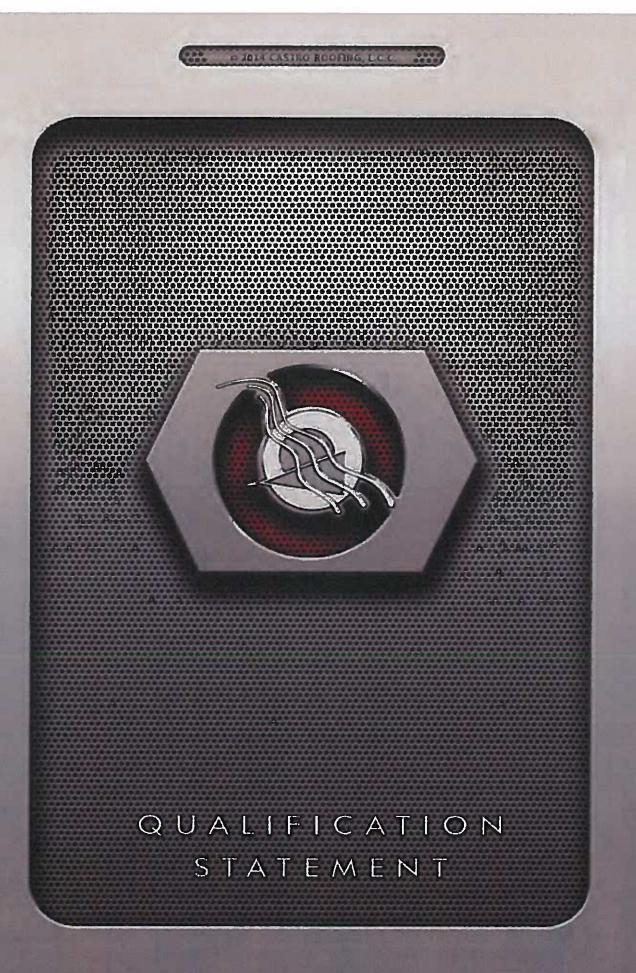
Any bond request must be made by Castro Roofing, and be accompanied by underwriting information as required by the Surety. Each request is evaluated by the Surety based upon conditions and information available at the time of the request, including but not limited to a contract and bond forms acceptable to our client and their Surety, as well as satisfactory evidence of financing for private projects. Any arrangement for bonding is a matter between our client and their Surety, and PCL assumes no liability to you or third parties for any reason we do not execute bonds.

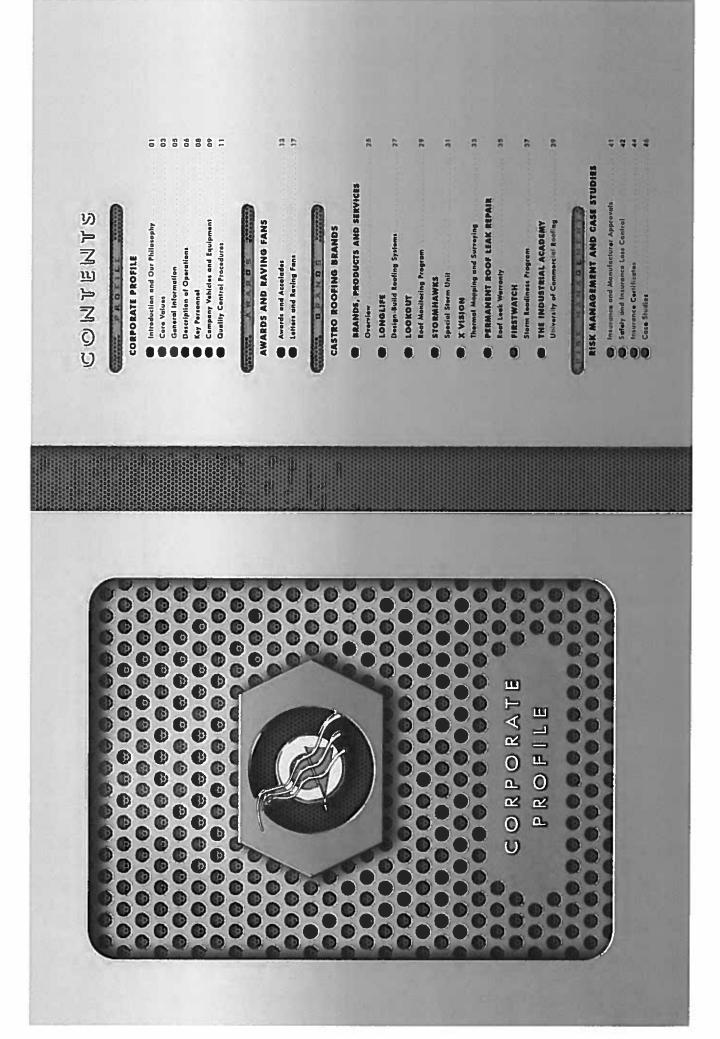
Our experience with Rudy Rodriguez and his staff has been most favorable, we are confident you will find them to be capable, honest and professional.

Sincerely, PCL CONTRACT BONDING AGENCY

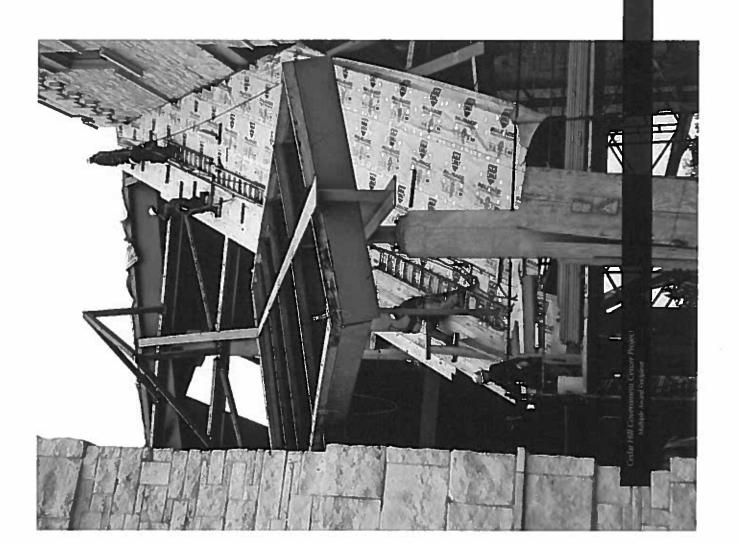
enal Khnovan

Trenae Donovan, Contract Surety Agent



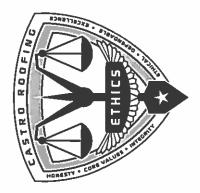






### CORE VALUES

The family values and high company standards behind Castro Roofing span over four decades. The company is now operated by second generation family members that are committed to the firmly held family values that have earned Castro Roofing the Greater Dallas Business Ethics Award. Castro Roofing will continue to be privately held and treats all employees, clients, vendors, and the public in an ethical, fair, and open way. We not only believe that it is the right way to run a company; we believe it is the only way to be successful in business. Ethics is about the quality of our lives, the quality of our service, and ultimately about the bottom line. At Castro Roofing, family values are the foundation of the company standard.



# THE CASTRO ROOFING ETHICS BADGE

The Castro Roofing Ethics Badge was developed after Castro Roofing received the Great Dallas Business Ethics Award. It is a symbol of our company's integrity, core values and standards. The Greater Dallas Business Ethics Awards honors Dallas-based companies that demonstrate a firm commitment to ethical business practices in everyday operations, management philosophies and responses to crises or challenges.



# GENERAL INFORMATION

### Castro Roofing of Texas, LLC Сотралу Name Federal ID

**Company Address** 4854 Olson Drive 75-2365883

**Contact Information** Dallas, Texas 75227 800-759-1879

info@CastroRoofing.com www.CastroRoofing.com Fax 214-381-8109 214-381-8108

**Owner, President, and CEO** Rudy Rodriguez

Owner and Vice President Angel Rodriguez, Jr. **Owner and Vice President** Angel Rodriguez, Sr.

Owner, Secretary, and Treasurer Juan Rodriguez

December 6, 1990 Insurance Agent **Business Started** 

972-770-1600 • Fax 972-770-1699 8144 Wahut Hill Lane Dallas, Texas 75231 AIHBT

972-459-4749 • Fax 972-459-4535 PCL Contract Bonding Agency 3010 LBJ Freeway Ste 920 Dallas, Texas 75234-7004 **Bonding Agent** 

**Bonding Company** SureTec Insurance

Per project - low-mid (7 figures) Capacity - mid-high (7 figures) A Rating - (excellent)

**Bank Reference** Comerica Bank

Bank Representative — Sue Region 214-328-8555 • Fax 214-321-1475

### **Credit References** 2251 Stemmons S S

Dallas, Texas 75220 214-358-2600 • Fax 214-357-7878 ABC

Irving, TX 75061 972-953-0701 • Fax 972-953-0702 2300 E. Pioneer

8738 Fomey Road Dallas, Texas 75227 214-821-5194 • Fax 214-381-7393 Oldham Lumber

310 Quadral Drive Wadsworth, Ohio 44281 800-356-3521 • Fax 330-335-9504 Soprema, Inc.

**Minority Certifications** 

U.S. Small Business Administration (SBA 8a)

(SDB) Small Disadvantage Business

Historically Under-utilized Business (HUB)

(D/PWMBDC)

Dallas / Fort Worth Minority Business Development Council

(NCRCA) North Central Regional Certification Agency (NRCA)

National Roofing Contractors Association

North Texas Roofing (NTRCA)

Contractors Association Dun & Bradstreet, Inc.

NAICS Code 238160 SIC Code: 1761, 1799, 1711 & 5033 Duns Number 78-1220618 CAGE Code 15CQ3

# DESCRIPTION OF OPERATIONS

### **General Work Performed**

Castro Roofing operates as a commercial roofing and sheet metal contractor, primarily operating within North America. Work performed includes re-roofing and new construction primarily utilizing built-up asphalt, built-up coal tar pitch, modified bitumen membrane, singleply membrane, and metal roof systems. Work also includes metal roof systems, shop fabrication, and field installation of roof related sheet metal, siding, coping, fasctas, gutters, and downspouts.

## Other Types of Work Performed

Castro Roofing's STORMHAWKS commercial roofing special storm unit specializes in storm damage assessment and has assembled a team of insurance experts to help policy holders with their storm damage claim. Castro Roofing's PERMANENT ROOF LEAK REPAIR provides permanent roof leak repairs for nightmare leaks. Castro Roofing recognizes that untreated roof leaks or other related roof failures can be detrimental to your roof, business, and, consequently, your finances. Castro Roofing understands that leaks can cause stress or interruptions to you or your tenants. Unresolved leaks can result in tenant complaints, damaged inventory and equipment, loss of roof insulation efficiency, development of mold, and potential litigation. Castro Roofing responds quickly to client's emergency and non-emergency service calls. Castro Roofing

also understands that you don't want to pay for repairing the same leak over and over, or endure the inconvenience that unrepaired roof leaks may cause. In an effort to minimize poor repairs, Castro Roofing promises not to "Pookie Fix" the leak repairs. Castro Roofing offers their exclusive PERMANENT ROOF LEAK REPAIR lifetime warranty on roofs that are maintainable and qualify for this product. There is no additional cost for this warranty.

### **Castro Roofing Service Area**

Castro Roofing currently services Texas, Oklahoma, Florida, Ohio, District of Columbia, Illinois, Virginia, Maryland, Delaware, Kansas, and Arizona, and is headquartered out of Dallas, Texas.

### **Company Structure**

Castro Roofing was established in 1973 and later incorporated in the state of Texas on December 6th, 1990 as Castro Roofing of Texas, Inc. The corporate status changed in March 29th, 2002 to a limited partnership. No changes in ownership or management were effected. The name was modified to Castro Roofing of Texas, L.P.

The company's officers are; President and CEO, Rodolfo Rodriguez, Vice Presidents Angel Rodriguez, Sr. and Angel Rodriguez, Jr., and Juan Rodriguez, who acts as the company's Secretary and Treasurer.

### Ownership

Castro Roofing, Inc. started doing business on December 6th, 1990. On January 1st, 1993, Angel Rodriguez, Sr. transferred his 100% stock evenly among himself and his three sons, Rodolfo Rodriguez, Juan Rodriguez, and Angel Rodriguez, Jr., making all owners equal partners.

### Facility

Castro Roofing Headquarters is located at 4854 Olson Drive in Dallas, Texas. The site is comprised of 1.87 acres that are 98% paved. Castro Roofing has over 14,000 square feet of warehouse space that also houses a fully functioning sheet metal shop. The corporate office has over 12,000 square feet of office space. The facility is owned by the stockholders and leased to Castro Roofing of Texas, L.P.

### Foreman and Field Crews

Field crews generally consist of five to eight men with their respective foreman. Our foremen are billingual, speaking both English and Spanish.

## Superintendents and Production Managers

Our superintendents supervise their respective foremen. We utilize two types of superintendents: one for the low-slope roofs systems, and another for sheet-metal and metal roof systems. Production managers oversee the work of the superintendents and are ultimately responsible for the entire roofing project.



# KEY PERSONNEL

The company currently employs over 110 drug-free, trained, and uniformed employees. This total fluctuates depending on project activity.

Administration of the control of and superimendance Shup and such takes Short mistal Advise atom deep Field employ ees TOTAL
--

Castro Roofing is proud to employ the industry's most respected and experienced personnel.

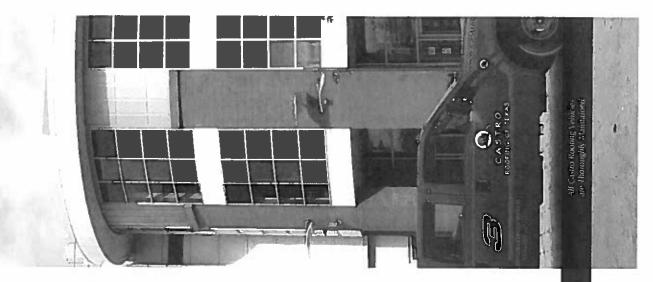
ez 7,5,0 ales 1,1,0 bez 1,0,0 bez 1,0,0 bez 1,0,0 bez 1,0,0,0 bez 1,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0,0	COMPANY	
uez 2. lr. 0ez in	24	11
ta in uez	and CEO 24	31
ta na	dent 24	16
es ales	freasurer 24	10
alles til 100 milles	EL	25
	ager 12	21
2200 LL	0.8	19
tin text	60	12
ti u nez	15	28
ti u nez	13	20
69 H III	Nator 01	25
nez ja	01	60
	g Manager 17	17
	Manager 11	26
	ndimator 05	05
	Director of Admin 01	02
	inator 01	01
	ordinator 01	05
	sources 01	01
	Coordinator 01	08
	10 turpi	30
Custavo Posada Design Specialist	ecialist 04	5
Jeremy Duke Sales	01	05
Abigail Rodriguez Accounts Payable	Payable 02	02
William Gering Accounting Atanager Jr.	g Manager Jr. 01	16

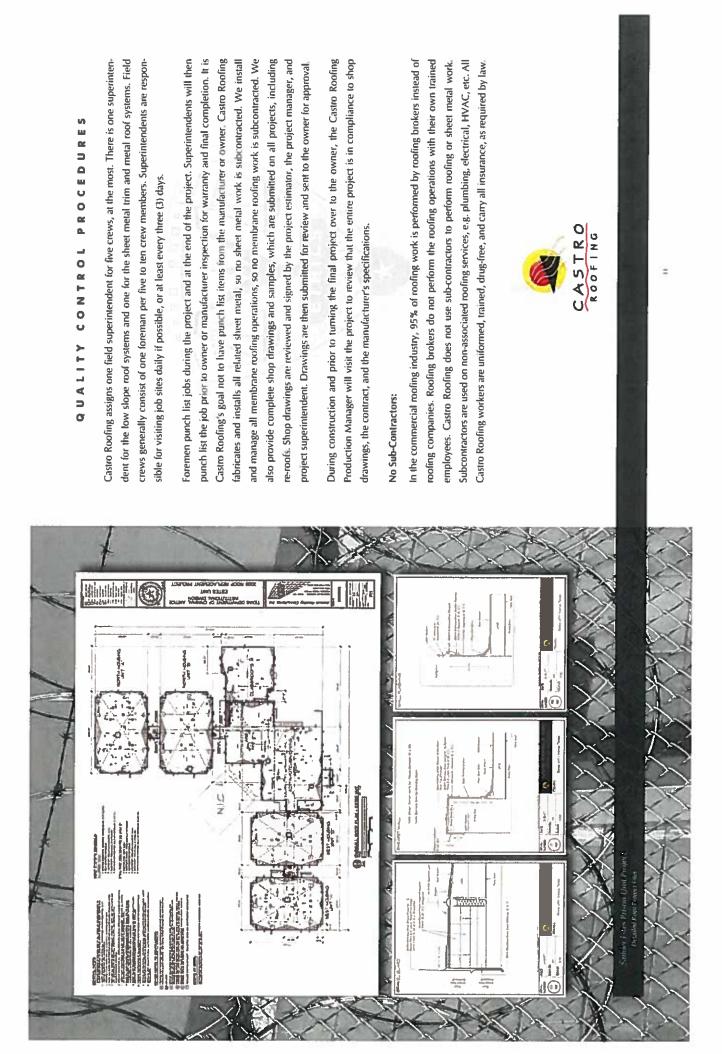
# COMPANY VEHICLES AND EQUIPMENT

We maintain all vehicles and equipment. The majority of the maintenance is done in-house.

# Company Vehicles and Equipment Maintained

Large trailers and on-site travel trailers	90
One-ton service and passenger vans	07
Regular and telescopic fork-lifts	90
Crane and 150' Boom crane on truck	10
One-ton utility trucks (450 and 350)	8
Half-ton pick-up trucks (150)	10
Bitumen Roof Kettles	Ξ
Motorized Tear-Off Atachines	10
Roof Saws and Tear-Off Equipment	07
Power Hoist	01
Power Vacuum Machine	10
Felt Layers	03
Bitumen Spreaders	03
Gravel Spreaders	Ξ
Blow Torches	18
Atanual Hoist	10
Fire Extinguishers	Ŧ
Commercial Roofing Heat Guns	80
Automatic Heat and Solvent Welders	3
Computerized Sheet Metal Break	01
Manual Sheet Metal Breaks	60
Automatic Sheer	02
Fume Recovery Filtering System	01
Skid Steer (bobcat)	10
Pittsburgh Machine	10
Power Sheet Metal Seamer	10
Manual Seamers	03
Power Washer	02
Heavy Duty Generators	80
Heavy Duty Air Compressors	80
350 Callon Trailer Spray Rig	02
20 High Power Spray Rig	10
RA11 Fluid Applied Roof Trailer Rig	01







# AWARDS AND RAVING FANS

With multiple NRCA Gold Circle Awards, ten straight NTRCA Golden Hammer Awards, and many other accolades and achievements, Castro Roofing remains one of the most respected and most awarded commercial roofing companies in the industry. Attention to detail, care, pride, and a corporate culture that encompasses doing an excellent job and doing it right the first time have all helped earn Castro Roofing the reputation of being the best. We set high standards and strive to not only meet, but exceed the promises we make. Even if we did not receive all these awards, we are thrilled with the feedback that we receive from our clients. At Castro Roofing, we are determined to make a raving fan of everyone that we come into contact with, whether it be vendors or other employees, but especially you, our clients.



	S G B V M V MARKEN
	a USK STATE HOSPITAL 2007 Gelden Hammer Award
	Client - Texas Department of State Roof System - Standing State Metal Roof and SSS Modified Membrane Square Feet - 40,000 Metal Roof
	Project Type - R-Roof Contract - \$562,125
	TAXAS 1457#UMENTS 2006 Golden Hammer Award
	Clent - Texa Instruments Rood System - Texa Instruments Rood System - Energy Star SBS Andilited Square Feet - 2000 PVC Membrane
	Project Type – 240,125 SIS Modilied Project Type – New Construction Contract – 14,958,426
	KAHPHAN LAW SHFORGERSHT
	2003 Golden Nammer Award Cillent - Obj of Kaudman Rood System - Bubly Jp Root WGowel Surface, Connell Canada Canada
New Complexity	Square Feet - 55,000 BL/R Square Feet - 55,000 BL/R 6,200 Chroned Mead Roof 3,800 Matal Walt
	NAMES
	2005 Golden Hammer Award
	Corect - Hantin Veneza Salarara Roof System - Buhl-Lip Kood WCarent Salarara Square Fret - 25,000 BLB - 55,000 BLB - Dolect Type - New Construction
	Contract = \$333,000

# FAIR PARK HALL OF STATE

R D R .....

V Deserves

2012 Gold Chrise Award 2010 DFW Topping Out Projects 2009 Golden Hammer Award

Fair Park	<b>SBS Modified Membrane</b>	41,000	Re-Roof	\$415 <sup>4</sup> 55	
1	ł	1	t	1	
Client	Roof System	Square Feet	Project Type	Contract	

# UNIVERSITY OF HOUSTON SCIENCE CENTER

# 2010 Golden Hammer Award

University of Houston	Feitback Adhered (PVC)	14,400° electrical conduit;	2,500° lighting protection	45,500 Feithack Adhered	ReRoof	\$636,410	
t	ł			1	1	1	
Client	Roof System			Square Feet	Photect Type	Contract	

# GEDAS HILL GENTRS

2010 Gold Circle Award 2009 DNW Topping Out Projects

	Ceda IIS Seu odifie
P	City of Standi SBS M
er An	14
amm	
Iden H	Syste
Got	Root
2008	

edar Hulf and ISD	1,100
Seam Metal Rood,	the Co
1.4	1.1
Client	Square Fees
Riod System	Project Type

# AIRE ROBIES SELES SERVICE

2011 Gold Circle Award 2008 Gold Hammer Runner-up

(Rummerup to Cedar Hill) Chent Root System

Square Feet Project Type Contract

## FANS RAVING LETTERS AND

# DALLAS FAIS PARK MUSIC HALL

0

# 2003 Golden Hammer Award

City of Dallas SBS Modified (torched do	Six Stair Tower Domes 71, 120 SBS Modified	A,DUU EXANDIMENC LOANN Re-Roof \$611,000
1.1	1	1.1
Client Roof System	Square Feel	Project Type Contract

Ner I



# 2002 Golden Hammer Award

City of Chaltas Coal Tar Pritch with Gran PVC Membrane with Pa and Ahatemeet of ACM	- 160,000 Coal Tar	Reflool \$2,500,000
Chent Roof System	Square feet	Project Type Contract





95,000 Coal Ta 5,000 Foam Ro

mare Foot

City of

Client Roof System

2001 Golden Mammer Award

DALLAS GITY HALL

Re-Root \$977,327

Project Type Contract



## GERATER BALLAS AWARD 2003 Ethics

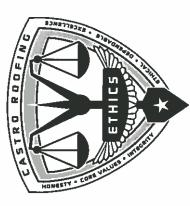




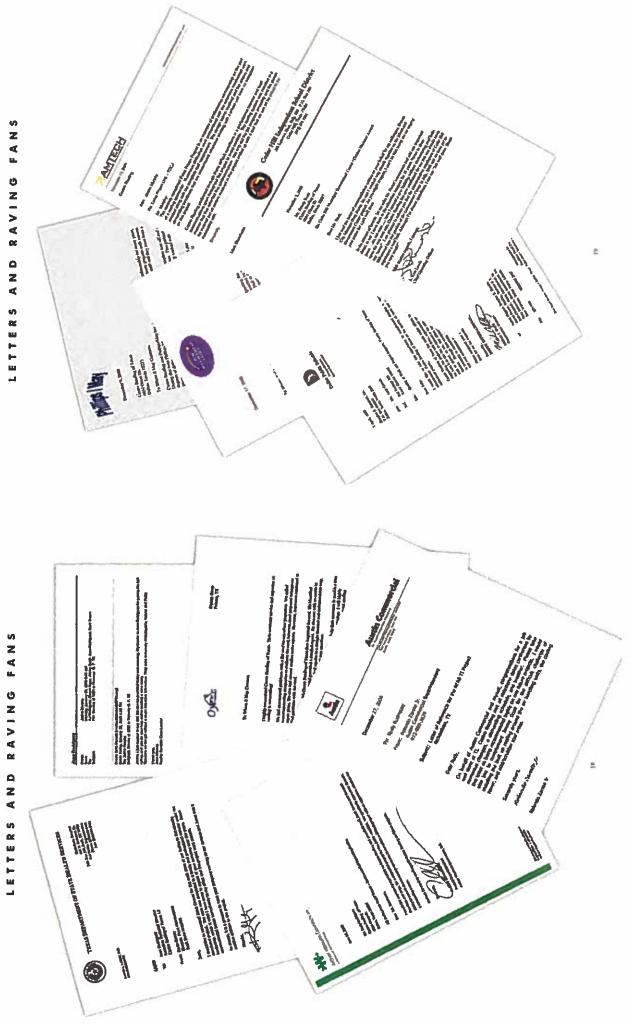
prove that your satisfaction is our number one goal. awesome reference letters and client referrals that The Castro Roofing team continues to churn out

letters continue to build a solid case that confirms that Along with our many awards and accolades, these we are the best roofing company in the industry!

This social proof will help you determine whether or not Castro Roofing is a reputable company and will assist you in the evaluation process. This decision is very important, as your building may well be the largest asset in your company.



Ŀ



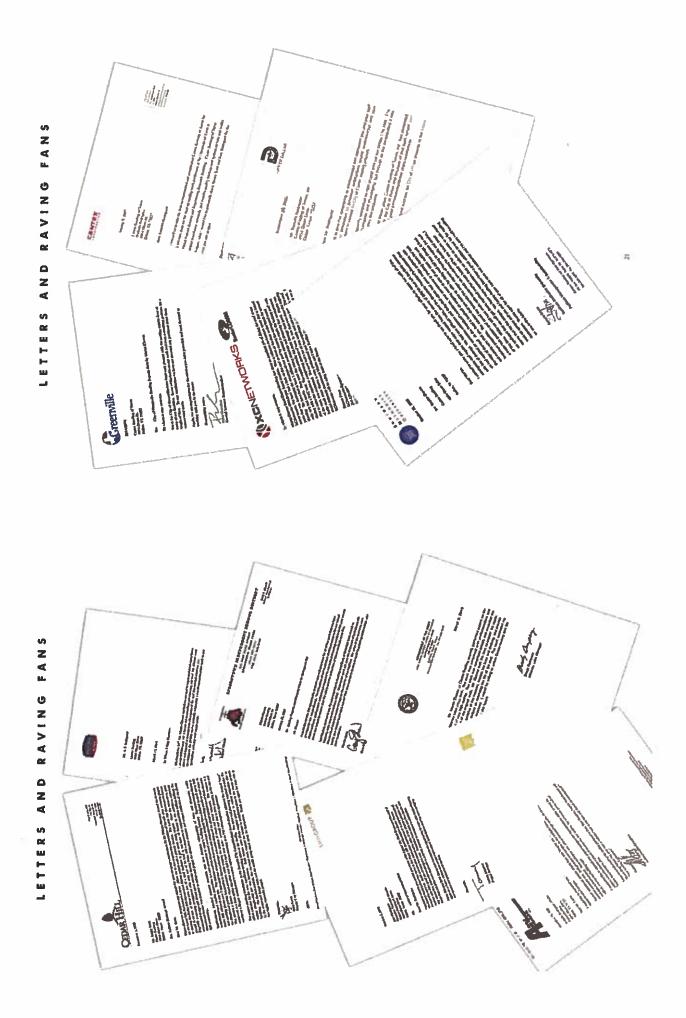
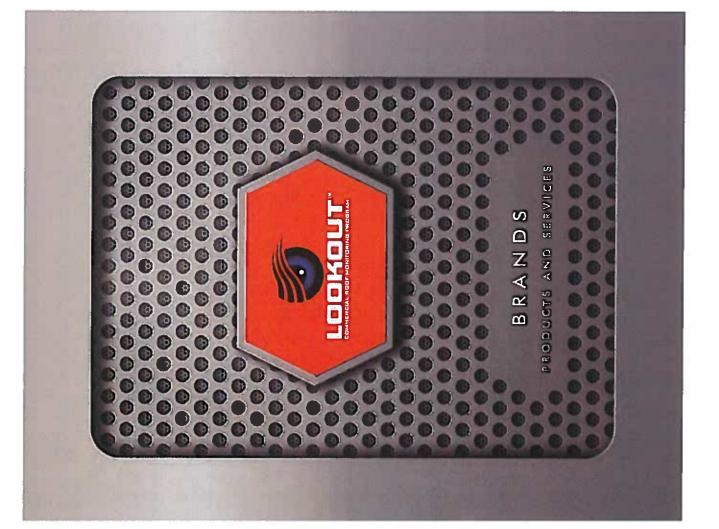




Image: the state of the stat		BXANDO - TXODOCIO AND SERVICES
	Ð,	Inank you for giving us the opportunity to show you Castro Rooting's brand lineup. Our product
		and services have occur created to assist you in every aspect of caring for your roof which include
		providing knowledgeable and professional customer service.
		Our LONGLIFE design-build moting systems onwide a higher standard of excellence in the desion
	000000000000000000000000000000000000000	and installation of long-term commercial roofing systems. LOOKOUT extends the life of your roof
	P0000000000000000000000000000000000000	system by developing and maintaining a comprehensive database of roof management information.
	00000	
	0000 000 0000 0000 0000 0000 0000 0000 0000	Will SLUKMHAWKS, YOU have the industry's top severe weather damage experts ready to tak action whenever or whenever accessory. Do you have hidden and downood Correct Professory to the
	0000	Grade X-VISION Thermal Scanner determines real nrublems versus her ouesees. When FAILIRI
		is not an option, our Permanent Roof Leak Repairs are guaranteed for the life of the existing roof
	0000	Our FIRSTWATCH program prepares you for the next big storm, and finally, the INDUSTRIAL
	0000 0000 0000d	ACADEMY - UNIVERSITY OF COMMERCIAL ROOFING is a higher-education program geared
	0000	towards instructing our employees to be the best that they can be for you.
	P0000 00000000000000000000000000000000	The multi-faceted Castro Roofing brand lineur eives vou the neressary tools so you do not bave is
	000000000000000000000000000000000000000	deal with the headaches and hassles associated with your roofing system.
ROBING CONCOMPOSION OF CONCOMPOSICON OF		
ROOFING		
ROOFING		
ROOFING		
CASTR ROOFIND		
CASTRO RoofING	PRODUCTS AND SERVICES	
ROOFING		CASTRO
		ROOFING
2		
		52





# LOOKOUT

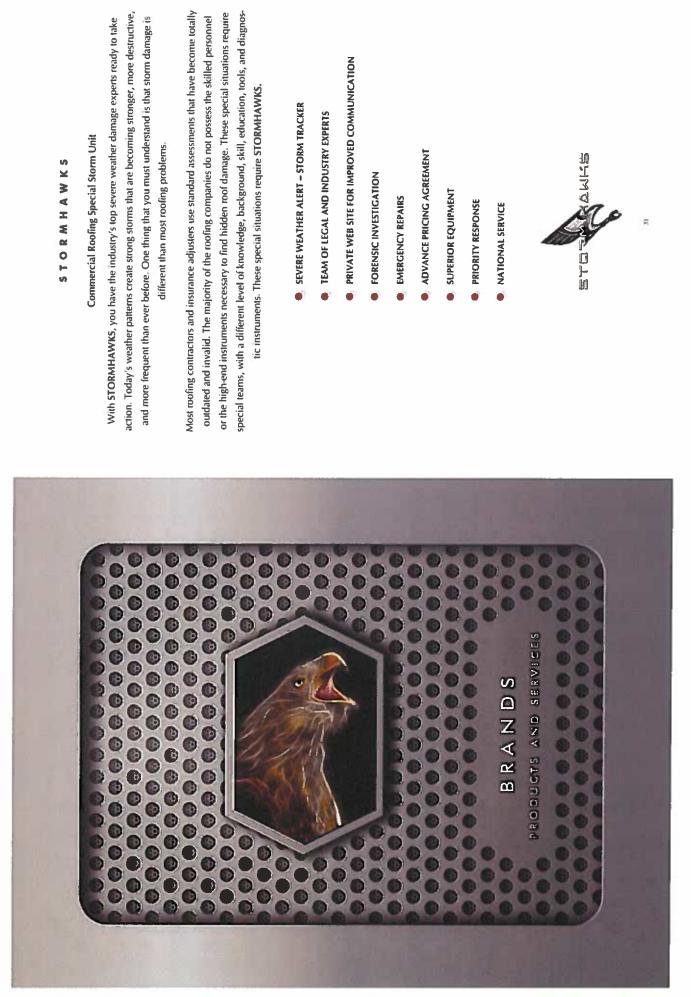
# **Commercial Roof Monitoring Program**

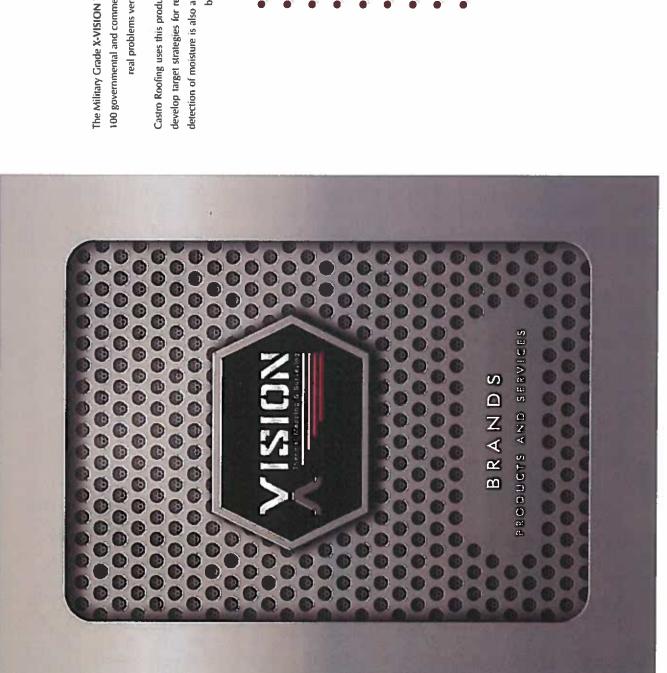
LOOKOUT extends the life of your roof system by developing and maintaining a comprehensive database of roof management information. This commercial roof program provides the most current data so that you have no surprises. The program also provides a visual log of all repairs and provides roof budgets, online documentation, and an annual 100 point check list that is performed by the very best roofing personnel in the industry.

With Castro Roofing's LOOKOUT program, you can rest easy knowing that the best in the business are on top of it!

- PROVIDES CURRENT INFORMATION ON ROOF SYSTEMS
- PROVIDES ROOF BUDGETS
- PROVIDES INTERACTIVE ROOF PLAN
- PROVIDES VISUAL LOG OF REPAIRS
- PROVIDES WARRANTY DOCUMENTATION
- INTERACTIVE WEB-BASED DOCUMENTATION PROGRAM
- ANNUAL 100 POINT INSPECTION AND CHECK LIST

# 





# X-VISION

# Thermal Mapping and Surveying

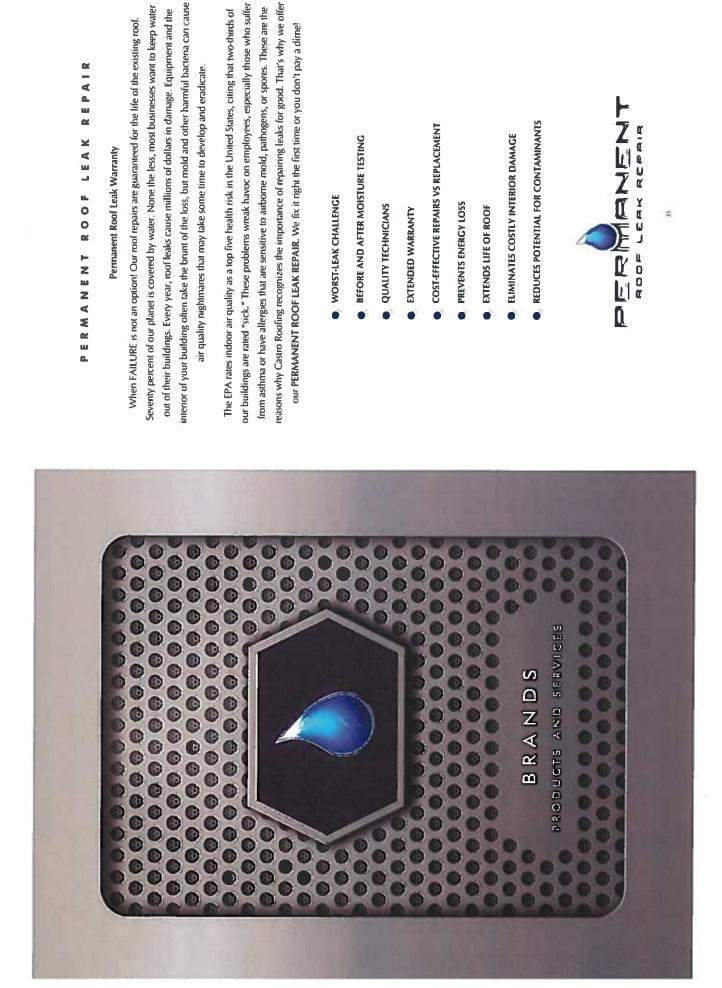
The Military Grade X-VISION Thermat Scanner determines real problems versus best guesses. Over 100 governmental and commercial clients are using X-Vision to inspect their buildings to determine real problems versus best guesses and develop target strategies for repairs.

Castro Roofing uses this product to not only find moisture and hidden damage on your roof but to develop target strategies for repairs. Evaluation of your building's insulation performance and the detection of moisture is also analyzed, along with elevated roof temperatures that can reduce your buildings efficiency and carbon footprint.

# DEVELOPS TARGET STRATEGIES FOR REPAIRS

- ENERGY ANALYSIS
- EVALUATION OF INSULATION PERFORMANCE
- NON-DESTRUCTIVE MOISTURE ANALYSES
- THERMAL SCAN FLY-OVER
- MILITARY GRADE EQUIPMENT
- REDUCE COST OF RE-ROOFING
- DETECTS ELEVATED TEMPERATURES
- REDUCE CARBON FOOTPRINT







# Storm Readiness Program

STORMHAWKS at Castro Roofing and a team of public insurance adjusters and private lawyers. FIRSTWATCH is a storm readiness program that was developed and designed by the

FIRSTWATCH helps minimize the dangers associated with the claim process and maximizes the amount of funds necessary to properly repair any storm damage sustained during severe weather. This program has been developed to get you back in business with minimal delays.

C

0

0

0

000

C

0

3

00

B

0

D

7

5 9

0

9

Bb

> 0 0

3

(b

D

Ð

Ð

0000

000

00

00

0

It incorporates an advanced agreement between your organization and Castro Roofing, and provides an immediate and comprehensive response to disasters at ZERO cost to you.

- AVOID LONG BUSINESS INTERRUPTIONS
- REDUCE THE COST OF REPAIR
- AVOID CLAIM DENIAL
- MAXIMIZE SETTLEMENT
- PROPERLY REPAIR DAMAGE
- WARRANT ALL WORK
- STORM READINESS PLAN
- PEACE OF MIND

- WEATHER ALERTS

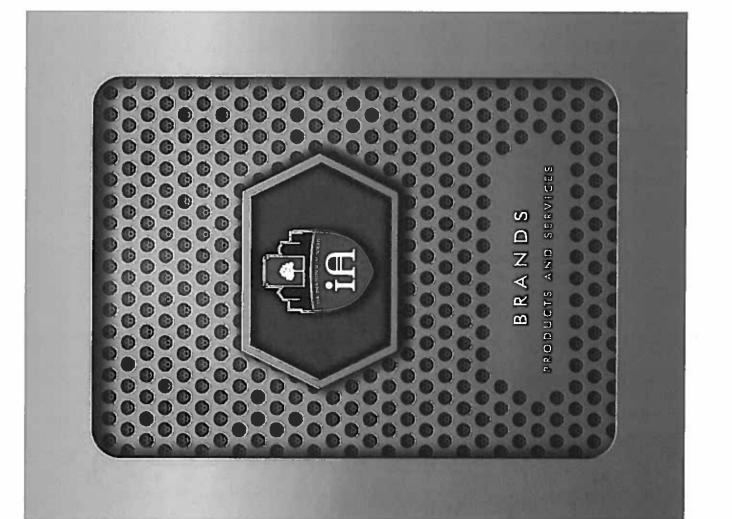
ZERO COST TO YOU

MENDONE COMMONSE MINORA 

PRODUCTS AND SERVICES

BRANDS

12

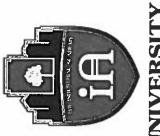


# THE INDUSTRIAL ACADEMY

# University of Commercial Roofing

The Industrial Academy – University of Commercial Roofing is a higher-education program geared towards instructing Castro Roofing employees in various segments of the commercial roofing industry. The Industrial Academy has partnered with some of the industry's leading construction educational resources. Some of the various programs offered at the University of Commercial Roofing are listed below.

- OSHA SAFETY COURSES
- CCN CERTIFIED CONTRACTORS ASSOCIATION COURSES
- NRCA ROOFING EDUCATIONAL INSTITUTE
- GAF GREEN ROOF CENTRAL
- USGBC LEED GREEN ASSOCIATE TRAINING
- CSRP SOLAR ROOFING PROFESSIONAL CERTIFICATION
- CRCS CUSTOMER SERVICE CERTIFICATION PROGRAM
- CRBC BILINGUAL CERTIFICATION PROGRAM



UNIVERSITY OF COMMERCIAL ROOFING RIDOWICKIGO + SAFEY • SETVICE • SUSSAINADUILY

R

000000000000000000000000000000000000000	Bonding Capacity, Liability Insurance	Bonding Capacity, Liability Insurance and Worker's Compensation Insurance
	CASTRO ROOFING BONDING	INSURANCE COVERAGE
	Bonding Company - PCL Bonding Agency Bonding Level - \$12M—per project - Rated A -ExceMence - \$25M—per aggregate	General Liability - \$2M—aggregate Workers Comp - \$1M—each accident Auto Liability - \$1M—each accident Excess Liability - \$5M—per OCC
	EXPERIENCE MODIFIER RATE (EMR) 2007 through 2011 – .64	and aggregate Installation Floater - \$500Kper job
	Roofing System Installation Roofing systems: Castro Roofing has extensi systems over various types of buildings	Roofing System Installation and Manufacturer Approvals Roofing systems: Castro Roofing has extensive experience installing different types of roof systems over various types of buildings and for various types of building owners.
	Castro Roofing specializes in commercial lo roof systems. Systems include built-up aspha single-ply system, and metal roof system. Ma manufacturers it is c	Castrn Rooling specializes in commercial low-slope rooking systems and high-slope metal roof systems. Systems include built-up asphald/coal tar-pitch, modified membrane systems, single-ply system, and metal roof system. Manufacturers: Castro Roofing is proud to list the manufacturers it is currently approved by:
	BUR Asphall – 20 year NDL Approved 1. Johns Manville 2. GAF Materials Corporation 3. Soprema, Inc.	Single-Ply Membrane – 20 year NDL Approved (RDM, PTC, FOC, cold, peal & seck, and forch apply, system)
	<ol> <li>Firestone Building Products</li> <li>W.P. Hickman</li> <li>Hyload</li> <li>Certainteed</li> </ol>	<ol> <li>Carlisle</li> <li>Firessone Building Products</li> <li>Earnafil Waterproofing System</li> <li>GAF Materials Corporation</li> <li>Johns Mansville</li> </ol>
	BUR Coal Tar Pitch – 20 year NDL Approved 1. W.P. Hickman 2. Hyload	6. Versico Metal Roof System Coating – 20 year NDL Approved
OOO RISK MANAGEMENT OOO	Modified Biturnen Membrane – 20 NDL Approved aust onid peal & stick, and torch apply system) 1. Johns Manariak (Ile 2. GAF Materials Concortion	culoring sering a pare, war system, and coping system 2. Berridge 3. Peterson Aluminum 4. Mc El Roy 5. MBCI
	<ol> <li>Soprema, Inc.</li> <li>Firestone Building Products</li> <li>W. P. Hickman</li> <li>Certainteed</li> </ol>	Roof Coaling – 20 Year NDL Approved 1. EKS Systems 3. Carlisle Syntec, Inc. 4. Firestone Building Products 5. GAF Materials Corporation (Top Coat)
		8

# SAFETY AND INSURANCE LOSS CONTROL

Management Involvement - Safety and Loss Control

Mr. Rodolfo Rodriguez, President, is primarily responsible for implementation and direction of the company's loss control program. Castro Roofing utilizes the services of Mr. Todd Harvey to Independent Safety Services to manage the safety program and to continue the improvement process. Mr. Harvey has been associated with CNA as the safety manager and has been involved with the development and upgrading of the overall company safety program.

Mr. Jackie Murphy, Safety Manager, and the foremen are responsible for investigaling and reporting in writing any employee or public liability accidents. Writhen reports of accidents are forward to Mr. Rodolfo Rodriguez and Mr. Juan Rodriguez, who further investigate accident causes and institutes control procedures to prevent recurrences. Mr. Rodolfo Rodriguez quaterly revent recurrences. Mr. Rodolfo Rodriguez quaterly resvent ecurrences. In roder to analyze and identify for strends. OSHA 300 logs are maintained in the corporate office.

Castro Roofing currently utilizes a written loss control program in the form of a safety manual, which is disinbuted and discussed with employees at the time of hire. Safety manuals are printed in English and Spanish.

Monthly safety meetings are held at the corporate office with all field employees to review safety issue. Each foreman is called upon to teach a portion of the class. Drivers Castro Roofing has developed a complete driver examination and testing program as required by current DOT safety regulations. Requirements include successful completion of a written examination, driving test, DOT physical and drug test, and yearly random drug testing. Castro Roofing also reviews driving records on a yearly basis.

## Safety Training

Castro Roofing holds weekly Toolbox Safety meetings within individual crews, which are conducted by foremen. Mr. Packie Murphy provides written hopics for discussions on a weekly basis and a topic sheet is signed by all employees at the time of the discussion. The weekly Toolbox Safety meetings are alf kept on file.

On a monthly basis, all superimtendents, foremen, and drivers, attend a safety-training meeting conducted by Mr. Murphy and/or guest presenters. The safety meeting and training sessions may cover a variety of safety training and operating topics, such as a review of previous accidents and discussions of other pertinent information, as determined by the individual conducting the meeting. Mr. Murphy develops all general discussion topics and all of the meeting minutes, topics, and employee attendance are recorded and maintained on file.

## Self-Inspection Program

A written company policy has been established charging the responsibility of individual job safety with nespective foremen. The policy establishes an incentive program in which safety performance is ited into an award program. The policy further allows for in-house monthly safety inspections to be made by Mr. Havey. Foremen also controute to be made by Mr. Havey. Foremen also controute to be responsible for conductting job site inspections on a daily basts. A daily safety check list is contained on the job site. Mr. Murphy and Mr. Harvey visit all job sites on a monthly basis, with any salety deficiencies noted in writing and usually correct the deficiency immediately on site. Mr. Rodolfo Rodriguez and Mr. Juan Rodriguez receive written reports of all the inspections. Separate gang boxes are made available at each job site specifically for safety equipment and may include such items as fire extinguishers, first-aid kits, gloves, material safety data books, tie-off lanyards, and belts, etc.

All company equipment is inspected and serviced on a regular preventative maintenance program by on-staff mechanic.

## New Employee Selection

Potential employees are required to complete a written application form, which includes questions regarding previous employment, and work related injunies. An outsource agency is used to gather information regarding work history, including worker's compensation injury history of prospective employees. Also, a check of worker's compensation injury history is made

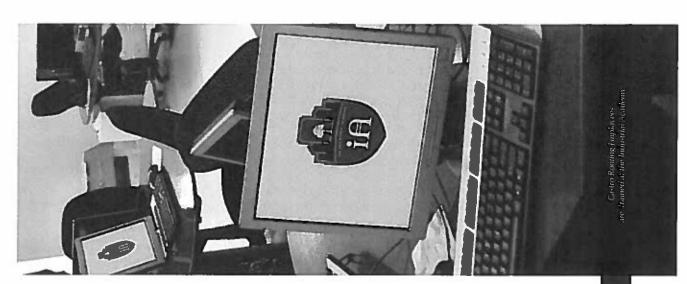
through the state of Texas Industrial Accident Board on all prospective employees. All prospective employees are required to submit to a pre-placement physical, intuiding drug and alcohol screenings. Physical and drug screenings are performed by Occupational Health Center of Dallas, Texas.

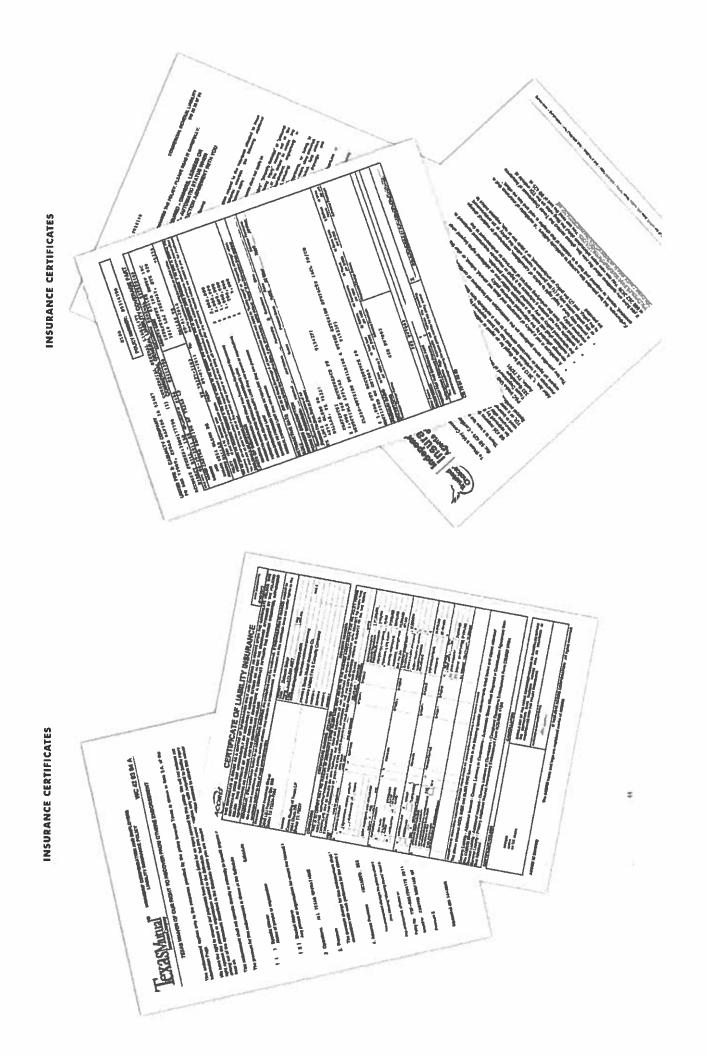
The job supervisors are responsible for conducting inlerviews of all potential employees. Experience in similar types of work is required for all new employees. Before final acceptance of the prospective employee, a behavior profile exam is taken and The Primacle Group in Philadelphia, Pennsylvania gives the results. A profile exam is done to make sure that the person with the required behavioral attitude is hired.

## New Employee Training

A new employee orientation program consists of a review of company rules and regulations and the company safety manual. The safety manual includes a written safety policy statement by the management, which noutines specific company safety rules and then discusses specific safety procedures, including the utilization of material handling equipment, proper housekeeping procedures, the use of personal proper usage of electrical equipment, proper usage of electrical equipment, proper usage of electrical equipment. Safety manuals have been printed in English and Spanish. Employees are required to review, sign and date these safety manuals, thus agreeing to abide by all content and regulations.

Employees also receive training at the Industrial Academy. Through this academy, employees receive training concerning potential hazardous materials found at the sile and training on how to understand material safety data sheets on an individual product. Sample Material Safety Data Sheets are provided to all employees, who must then sign the document, thus working receipt of such sample data. New employees must then take a written test to show their understanding of the MSDs. MSDS sheets are also maintained at each job site for all hazardous materials used on that project by Castro Roofing. Under the Industrial Academy, Castro Roofing utilizes safety training developed by the National Roofing Contractor Association (NRCA), which is viewed by all employees upon hire. Following the review of this material, employees are then tested to determine their understanding of the information.





	n	
	L	
	5	
	5	
	n	
н	4	
	t	
	,	

Case Study #185 - Mesquite City Hall

After Twenty Straight Years of Leaking, No One Believed It was Fixed! It's not nice to laugh at people, but you have to admit this is funny. When the City of Mesquite hired us to fix the leak that no one had been able to fix for literally 20 years, many could not believe it when it was actually repaired for good.

The leak had caused water to leak down a pillar and pool on the floor in the main entry way. After dozens of failed attempts and multiple roofing contractors, the "caution wet floor" pylon became a permanent fixture every time it rained. It just happened to rain the day we fixed it, so we were there to witness people walking around the pillar without even thinking about it. One man walked up to the pillar, touched it (dry, of course!), backed up, and walked around anyway!



# CASE STUDIES

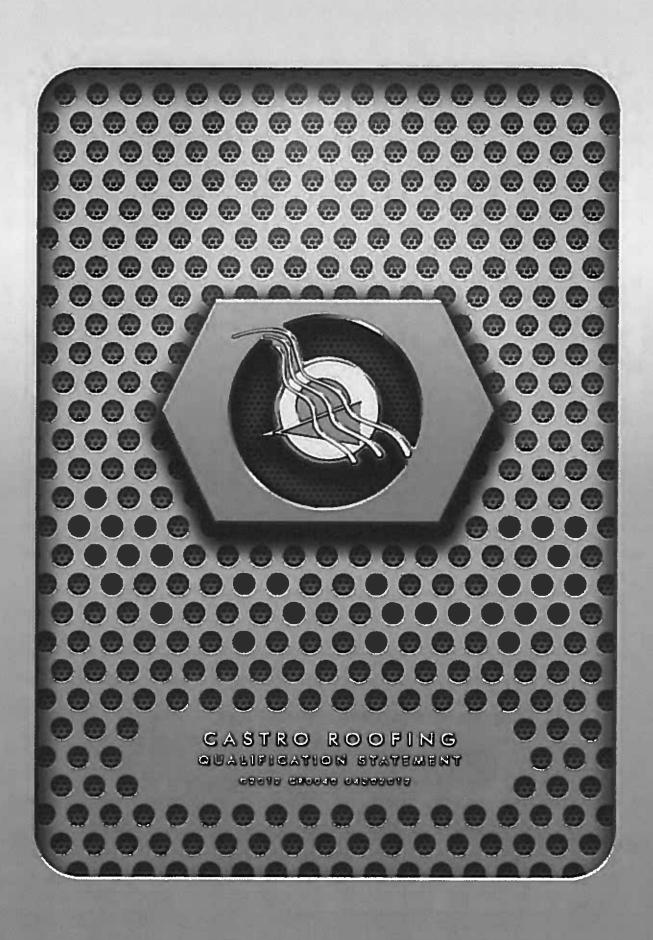
Case Study #152 - Lewisville ISD

# No One Could Repair Our Leaky Archt

Hate mail is usually what principals send to facilities managers about roof leaks. In our case, principals actually go out of their way to send compliments. Take case study #152 as an example. The arch in the entry way of Lakeview Middle School in Lewisville is the visual center of the entire school. People comment on how stunning it is all the time. What most people didn't know is that the beautiful arch leaked from the first day it was installed six years ago. The original roofer couldn't fix it and several other roofers refused to even look at it because they thought it was too dangerous. Castro Roofing came out and used safety equipment to inspect the arch. They quickly discovered that the wrong kind of rivets had been used in several places, resulting in an extremely easy-to-fix leak. Less than an hour later, the repair was complete and it's never leaked since.



\$



## Access to ALL of Your Roofs in the PALM of Your Hand Go ahead.....Push the Button

LookOut<sup>™</sup> gives you access to the information on your own terms. Whether you are in your office, at your home or in the field you get to the information you need.



## Sites

Sites gives you access to all your facilities. Search, filter, sort, map and report on the data at the push of a button.



### Dispatch

Dispatch allows you to get the service you need fast.



### Reports

Reports allows you to compile the information you need fast with customizable reports that export to Excel.



#### **Mobile Applications**

LookOut<sup>™</sup> has mobile platforms that give users remote access to the properties they are responsible for.

## Kinda' gives new meaning to the term "Remote Control"







55



## LookOut<sup>™</sup> Sites Dashboard gets you to the data you need.

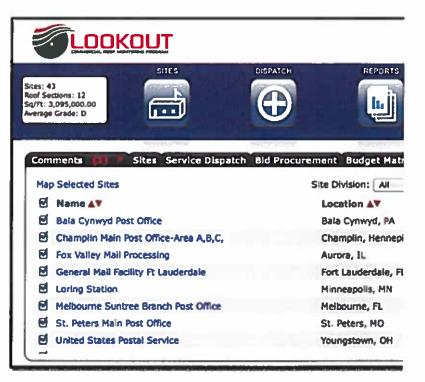


#### **Sites Dashboard**

Sites Dashboard gives you quick access to all of you facilities. Whether you are at your desktop or in the field with a mobile device, the dashboard gets you to the resources you need in real-time.

Email Roof related inquiries in the system to create a permanent record of all corresponded related to that property.

Sie Aulich tthew Baggett thy Bock	Jake Coghlin Quinn Conn Hartin Covert	Jim Edwards Danny Evans Hichael Evereti	Derek Gibbs Miki Diane Gruhn Ton Jesse Hertz Rus Subse Isom Tim Jack Kappler Vau
Encite	+		
None	:		
		:)^	Sd/Edit Entries
	thy Bock f Broderick Encite	Se Aulich 3ake Cophlin tthew Baggett Quinn Conn thy Bock Martin Covert 7 Broderick David DeLima Encite \$	Sie Aulich    Jake Coghlin    Jim Edwards tthew Baggett    Quinn Conn    Danny Evans thy Bock    Martin Covert    Michael Evereti f Broderick    David DeLima    Jason Figler Encite    + None    +



Check the properties you are Interested in visiting and map their locations at the click of a button.





Get to the properties you need to access with search, filter, and sort tools.

Print Reports in HTML and PDF formats that email from the system.



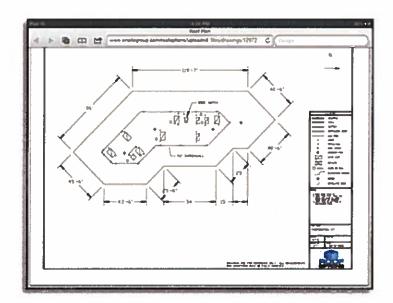
Export data to excel to build your own reports in seconds.



## Easy to access, easy to navigate roof reports

### **Site Inspection Reports**

The simplicity of the RoofReport is what makes it so popular with facility managers. The information you need in an easy to understand, easy to access format built around a user friendly platform.





Drawings, attachments, warranties and all other correspondence related to the facility

### Observations

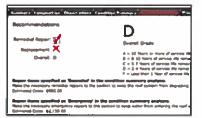
Observations in vibrant large pictures and fast loading video



### **Condition Summary**



#### Recommendations







Condition summary that quantifies the condition and the expected useful life.

Recommendations driven by quality supporting information and easy to understand grading.

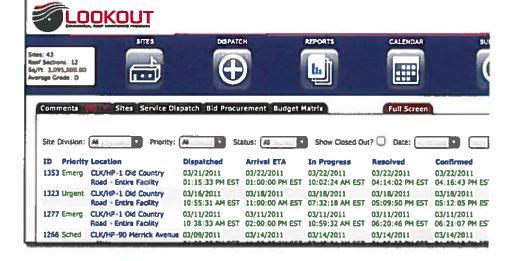
## Control of leak dispatch for all your buildings.

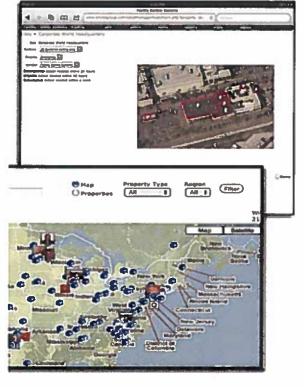
### Service Dispatch Command Center

The Service Dispatch Command Center gives you access to the tools to make things happen within the LookOut<sup>™</sup> Platform. Issue and track work orders from dispatch to resolution.



Dispatch from your desktop or mobile device







Package Style Tracking BISPATCH Dissatched Arrhol FTA In Prograss Confirmed Res 02/04/11 02/04/11 02/04/11 02/06/11 02/06/11 04:45:06 PM CST 05.00-00 PM CST DIJUM PM CST 04:45:40 PM CST 04:36:45 PM CST

Work orders and dispatches are tracked and time stamped at every step so you know the exact status of your projects.

Email confirmations of the advancement from stage to stage can be set up for individuals who need to be kept in the loop on it's progress. Invoices automatically generate as the ticket is closed out.



## Innovative mobile application keeps you up to date on leak call progress.



2. Problem



**3. Solution** 



4. Location



5. Punch out



6. LookOut<sup>™</sup> Audit



7. Invoice



The Service Dispatch App connects certified LookOut<sup>™</sup> Contractors to the LookOut<sup>™</sup> Platform and allows the resolution to be confirmed in real time and audited for compliance with USPS National Standards.

### 8. On-site Confirmation







## Mobile Inspection App allows for remote auditing in real time.

### **Auditing for Consistency**

The LookOut<sup>™</sup> App connects inspectors to the office so data collection can be monitored in real time.

1. Dispatch



5. Deficiencies







6. Grading

Constra

3. Observations



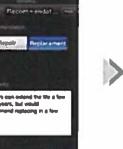
### 4. Composition



### 8. Request Approval



7. Recommendations



# Ant line is

The LookOut™ Inspect App guides LookOut™ Resources through the Inspection Process in a step by step methodology. Data is captured in real time and audited authorized office personnel. Reports are generated at the same time the inspection data is captured and are completed prior to the resource coming down the ladder. Reports are viewable from his mobile device in a PDF format.

### 9. Roof Expert Audit





**10. Corrections** 





13. PDF Report Generation on Mobile Device











## Real Time Budgeting Tools keep you on track...

Finally, a budget that updates itself:

Roof Managment Program Budje	ect Matrix				
			-	La Maler	2.14
Jesset Etore			3		4
Depot Store Jvonia, MI					
/4,066 Sq/ft				11 11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
Overall Grade: C					- 54
		Emergency	Remedial	Replacement	Total
1 - Hain Office (29,668 SF) ( Projected Replacement: 2019	PLAGE C PLIQUEA: 7				
Deficiency	Qty				
Loose Debris	1 EA		\$150,00		
Open Flashing	20 LF	\$600.00			
Damaged Skyright	2 EA		\$500.00		
Source	1 EA	\$300,00			
Improper Installation	1 EA		\$800,00		
Punctures - Rips - Tears	1 EA	\$450.00			
Full Replacement	29,668 SF			\$237,344.00	
Tetal		탱 \$1,350.00	g \$1,750.00	\$237,344.00	\$0.00
2 - Storage (2,322 SF) Grade Projected Replacement: 0	e O Priority: 1 :				
Tetal		\$600.00	\$0.00	\$0.00	\$0.00
3 - Warehouse (38,635 SF) ( trojected Replacement: 0	Grade O Priority: 6	:			
Total		g \$650.00	<b>≝</b> \$100.00	\$0.00	\$0.00
• 4 - Penthouse (3,441 SF) Gra trojected Replacement: 0	ede O Priority; 2	1			
Total		<b>S</b> \$200.00	\$150.00	10.00	\$0.00
Property Totals		Emergency \$0.00	Remedial \$0.00	Replacement \$0.00	Total 50.00

## **Flexible Online Facility Management Solution**



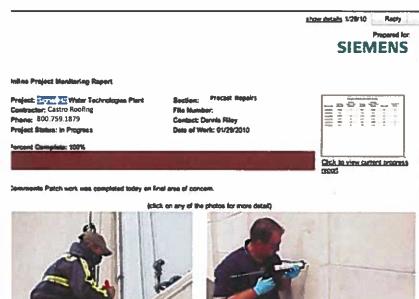
#### Facility Control System

LookOut<sup>™</sup> is more than just a database to store information. It is a real time Facility Control System. The system becomes the way work is performed and records the actions in real time so that you do not have to go back in the system to enter data to be able to generate the reports you need.





The LookOut™ solution is programmed with tables that accommodate a lot more than roofing. LookOut™ allows you to manage Roofing, Paving, HVAC, and Walls and Windows in the same platform by simply adding modules.



### Flexible

At Castro Roofing we do not offer an out of the box solution. We are Enterprise Operating Systems developers. We craft the Facility Management tool to fit your specific needs.







Client Info:



### Castro Roofing agrees to provide the following:

## reactive 24/7 emergency leak response



Mobile Leak Application 30 Minute Response 2 Hour Targeted ETA **Electronic Billing Option** Storm Readiness Program

Properties	
Labor Rate	

## proactive LOOKOUT Maintenance Programs

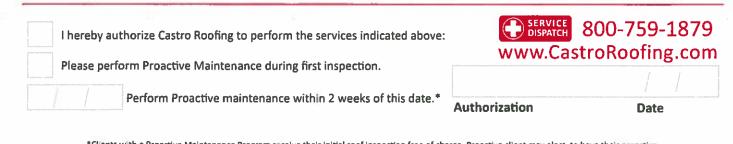


Free initial Inspection LOOKOUT Online Roof Management Periodic Inspection and Roof Maintenance **Annual Electronic Budgeting Reports** Single Dedicated Service Technician **Storm Readiness Program** 

10% Discount on all Roof Repairs

Properties	
Frequency	
Cost Per Visit	
Annual Cost	

### 100% satisfaction is guarantee. Cancel anytime.



\*Clients with a Proactive Maintenance Program receive their initial roof inspection free of charge. Proactive client may elect to have their proactive maintenance performed during their first free inspection or at a later date (No later than 6 months after initial inspection).



## REFERENCES



# COVER LETTER

# **ZYHW**

This is the biggest question that clients have on their minds when looking at prospective roofing contractors.

Why should we do business with you?

Why should we trust that you would do high quality work?

Why should we believe you over the myriads of other contractors bidding for this work?

Why should we trust that you would get the job done on time, on spec, and within budget?

Why?

And for most contractors, there is simply no definitive answer to those questions.

For Castro Roofing with their many sub brands, the answer is definitive and extremely easy to understand.

We are the best at what we do.

Our level of commitment to the quality of service and performance is unparalleled in the industry.



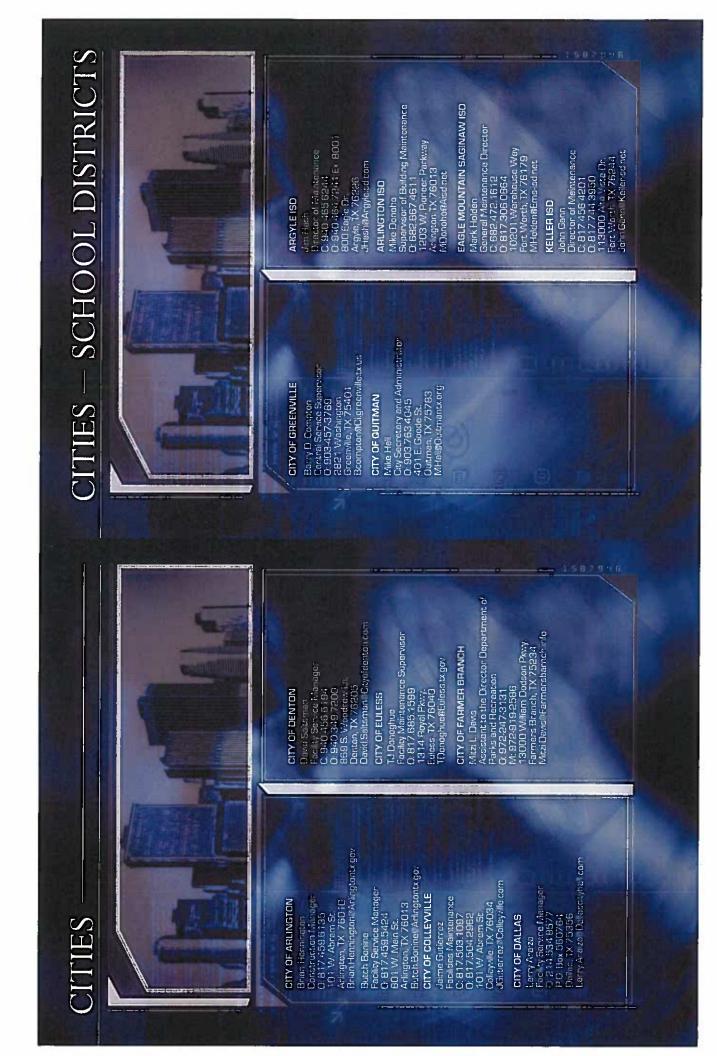
Our commitment to leadership in our industry as a whole is unmatched. This ultimately means that you are getting a team that has been designed and developed to perform at the highest level of professionalism and quality this industry has to offer.

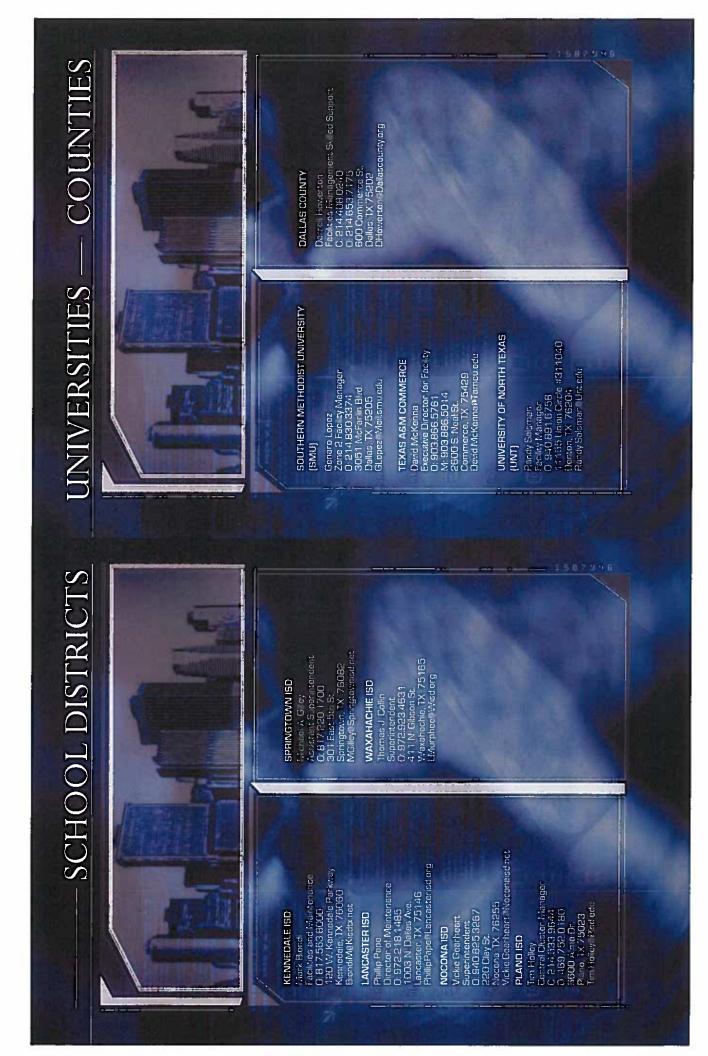
In fact, what we do goes far beyond our peers.

Please look over our references in this brouchure or review the case studies, which show the significant impact that we've had on organizations like yours. Remember, too, that this is all backed up by awards.

There is a reason that we've won the Golden Hammer Award, for an unprecedented 12 years running. We are also the only contractor to be honored with the Ethics Award. We have designed this brochure to encompass and showcase our organization, in hopes that we will have an opportunity to work together and help you accomplish your objectives.

Warmest Regards, Rodolfo Rodriguez – CEO Castro Roofing







### CITY OF ARLINGTON

817-459 6135

Project Name: An option Convention Contain Type Of Project: Re-Roof Work: Removed existing EPOM roof and Install new PVC roof system

Project Name: Handkran Type Of Project: Pe Roaf Work: High performance costing system over existing metal roaf Contract Amount: \$21,431

### NOCONA ISD

Vickie Gearheart 940-825-3267

Project Name: Nacone High School Type Of Project: Re: Rool Work: Ramoved existing BUH system - n-stell new BUR Contract Amount: \$668,500 Project Name: Nocona Elementary Type Of Project: Reparco Work: Reparcrotic Itelys that have plegue the City for over 10 years Contract Amount: 587,125

CITY OF LEWISVILLE Randy Scott 972-219-3769

Project Name: Hechnek Type Of Project: Fie Hoof Type Of Project: Fie Hoof Wall new: PHJR Contract Amount: 519 674;

### CITY OF MESOUITE

Gurry inicad 972-329-8356

Project Name, Missolisheous repairs Type Of Project: Repair Work: Repair roof letts thate plague the City for over 15 years (approximate 35

projects Contract Amount: (51 11, 241

PLANO ISD

Tim Holley 214-533-9644 r.

Project Name Bowman Lifedie Type Of Project: Re Roof Werk: Removed existing BUR cystem - Install new BUB Project Name: Child Care Type Of Project: Re:Roof Addr: Renoved existing shingle roof, repair decing & instell new shingle roo Contract Amount: \$33,000

Project Name: Schimelpfenig MS Type Of Project: Re Roof Work: Replace PVC Roof

Contract Amount: \$19,580

Project Name: Bowman Middle School Type Of Project: Re Roof Work: Replace existing matal siding Contract Amount: S28,600

UNIVERSITY OF HOUSTON Dean Buck

13-7-43-8030

Project Name: Fine Arts Buildung Type Of Project: Re Raof Work: Remore exually shingle roof, no place decking netwitten flashing & ciadded place decking netwitten the shing & ciadded Drick wall Instail netwittegradd shingle roof Contract Amount: \$142.7.15

FORT WORTH ISD

617 929-1984 Gary VI

Project Name: Daggett Middle School Type Of Project: Ac-Roof Work: Removed existing BUH Jystem I of stail new BUR Contract Amount: \$12 1,800

**FEXAS A & M COMMERCE** Mark Giossi 903-886-5754

Work: High performance costing system aver existing SBS Modified roof Contract Amount: \$143,910 Project Name: Performance Art Type Of Project, Re-Roof

Work: Removed existing BUR system - In-stall new BUR Project Name: Field House Type Of Project: Re-Roof

stall new BUH Contract Amount: \$371,455

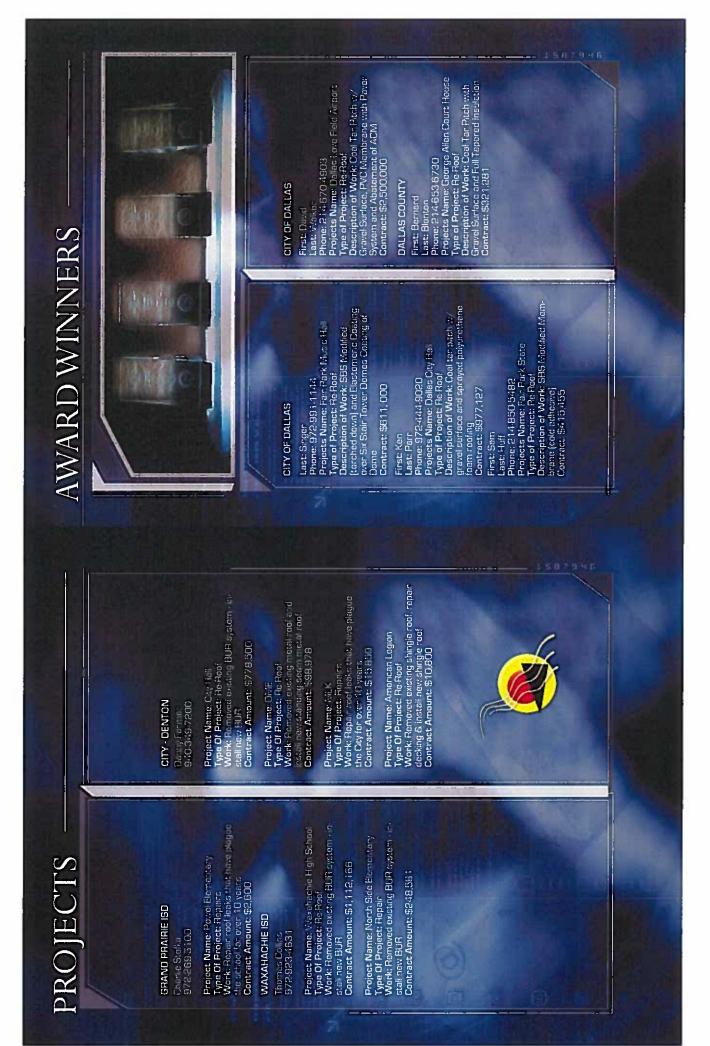
Preject Name: Farguson Bidg Type Of Project: Re Roof Wark: High parformance coating system over existing SBS hadded roof Contract Amount: \$110,965

### UNIVERSITY NORTH TEXAS Sharan Kirkpatnick Gut**0-**89 1:6758

Project Name: UNT Research Building Type C. Project Resars Vock Replace large barrol wult stylight & reof reparts throughout the building Contract Amount \$3119.386

Project Name: Power Plant, Phuse 1 Type Of Project: Re-Roof Work: Reamoved or saing BUH system and install new, PVC ood system Contract Amount, \$30,389

Project Name: Power Plant Phase II Type Of Project Re-Roof Work Removed excline BUR system and install new PriC and system Contract Amount, \$107,915







### **TEXAS DEPARTMENT OF HEALTH SERVICES**

Last: Singer Phone: 972-991-114 Projects Name: Luku State School Type of Project: Re-Roof Type of Project: Re-Roof Description of Work: Standing Seam 1.1019 Roof and SBS Moduled Membrane Roof and SBS Moduled Membrane Contract: \$495, 300 First: Syd

Projects Name: Rusk State Hospital Type of Project: Re:Roof Description of Work: Standing Stern Mate. Roof and SBS Modified Membrane Contract: SS58, 125

### CEDAR HILL ISD AND CITY OF CEDAR HILL First: Kim

Last: Lews Phone: 972:291-1581 Projects Name: Cedar Mil Government

Type of Project: Nex. Description of Work: Standing seem metal roof and SBS Madified and iRMA System Contract: (5580, 235)

### KAUFMAN LAW ENFORCEMENT

Phone: 21434333-1981 Projects Name Kaufmont are Enforcement First: Magil Lest: Architects Center

Type of Project: No.:: Description of Work: Built-Up Roof v./ Gran of Surface and Curved Standing Seam Mea Roof and Metal Well Penels Contract: \$791,014

TEXAS DEPARTMENT OF CRIMINAL JUSTICE

Last: Blanchette Projects Name: Sander Estes Proon Unit Type of Project: Ru-Roof Description of Work: SBS Modified Mem-blans, New Lightweight Concrete Deck and HBM Renovation Contract: \$1,953,432 First: Mark



### TWU UNIVERSITY

Last: Skakellord Phone: 214-443-5700 Projects Name: YVU Science Building Type of Project: New Description of Work: SBS Mothod Litem-Contract: \$255,800 First: Ohen branc

First: Donald Last: Scrickland Phone: 940.893.156 Projects Name: TWU CFO Building Type of Project: Re Roof

Description of Work: SBS haddled mem branc Contract: \$385,000

TEXAS INSTRUMENTS RFAB

Last: Wollace Phone. 214:2022039 Projects Name: Texas instruments Plab Type of Project. New. Type of Project. New. Description of Work: Energy Star PAC Membuane and Energy Star SBS Modified Contract: 54:958-126 First: Bill

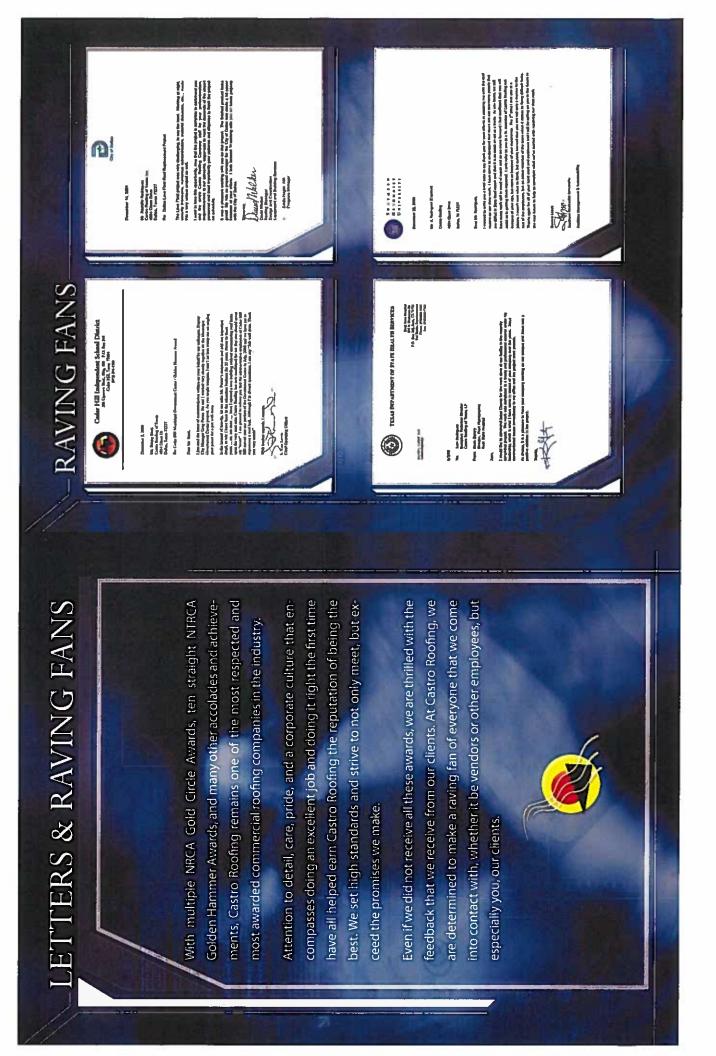
### JPS HEALTH NETWORK First: Spencer

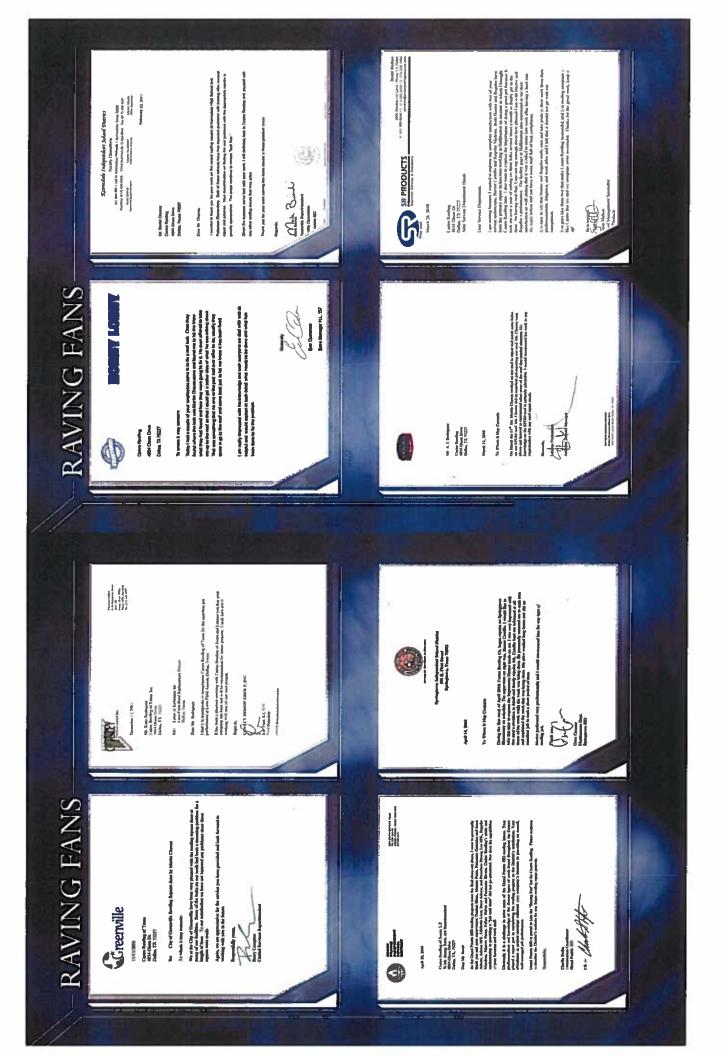
Last: Leigh Prone: 8 1 7:335:3394 Projects Name, John Peter Santh Hospital Type of Project: New Description of Work Builtup Heaf v/ Grav-ol Surface and Stanthin Seam functel Paol Contract: \$233.000

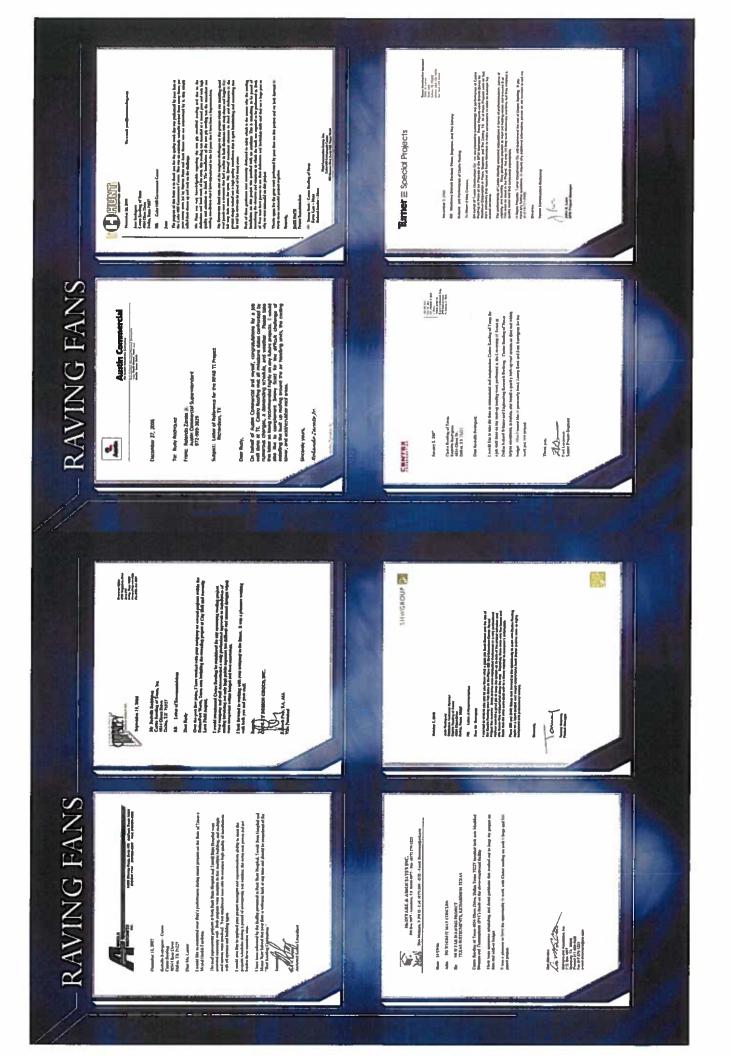
### **UNIVERSITY OF HOUSTON**

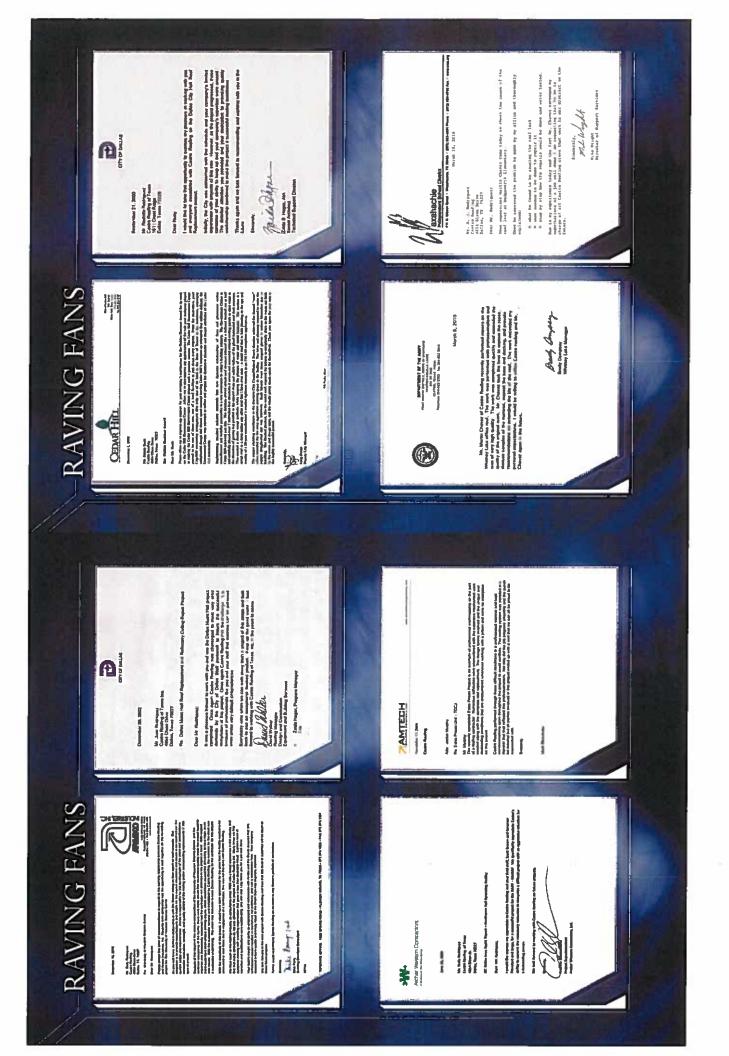
Phone: 281.354.4774 Projects Name: Science Center Type of Project: Re Roof Description of Work: Fal: back Adhered Thermoplastic Membrane (PVC) Energy Star. 180 R1U s. 14,4000 electrical con-duit: 2.500 ighting protection duit: 2.5308,414 First: Mike Last: Pern

587.946









### SCOPE OF WORK

Removed all bailasted FPDM toof system down to ether the surcurally sloped LWC dack or metal dack New 3 polystoped LWC dack or metal dack New 3 polystogen with 17.4 dros dack prime hou mopped at the metal dros dack prime hou mopped at the metal decks At the LWC dacks the base sheet, was mechanically attached and the 17.4 dros deck prime was het mopped and the 17.4 dros deck prime vas het mopped and the 17.4 dros deck prime vas het mopped infered back membrane pisted on ephytype Mitberglass feits and one pisted on ephytype Mitberglass feits and one that was hot mopped

### Project Name:

Ardington Convention Center Building Owner:

City of Arlington

Project Size: 120,000 Square Feet Investment Amount:

Investment Amount:

\$ 22,000.00

\$ 1,395,000.00

### CASE STUDY 1



### ROOFING SITUATION

Artington Convention Center was plagued with roof leaks throughout the entire building. The single-plyballast roofing system installed when the building was constructed was the main rearon why the building was ridder(with so many leaks. Throughout the years the convention center thed repeatedly to repair the leaks with several contractors with little to no success.

### SOLUTIONS

The Avington Convention Center had to be re-roofed and repaired in a timely fashion. With so many people coming in and-out of the facility and with so many events taken place safety was at the forefront of everyone's mind. Once again, Centro Popling had numerous safety meetings and closely monitored all viork areas.

### Project Name: Repain Minitiple Buildings Building Owner: Lewisville ISD Project Size: 150 individual Repairs

### SCOPE OF WORK

Performed multiple real repairs of varying exect with varying materials. Different rooling else uplies were uitized on meet struct district with requirements. These systems included BUR kinotined Buumsii. (PDM: Shinohes Metal. TPO and PVC. Sprotal circumstances required Castra Rooling to remove and re place brick walls, reuch, rool drains through valif strugs, water- proof walls and replace rooling systems on portable classrooms as well as other rasks.

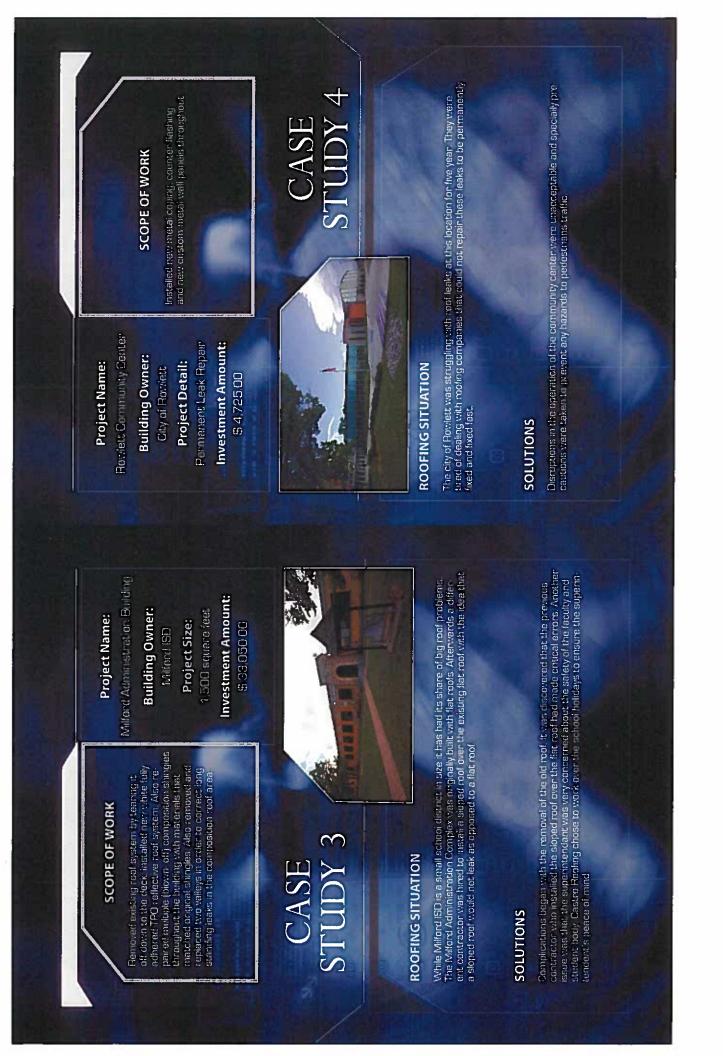


### **ROOFING SITUATION**

The previous roof contractor was not delivering on the quality or quantity of the work they had promised. The lack of oustomer service was so bad that Lewisville ISD decided to look elsewhere for a new roofing contractor. Although previous experiences had left Lewisville ISD very skeptical of all roofers, Castro Roofing was able to convert them into Reving Fans

### SOLUTIONS

Osruptions in student and faculty daily life were unacceptable therefore all entrances and exits were closely monitored to ensure safety to students and faculty. To properly diagnose the source of some leaks Castro Poofing used water hoses and flooded roof areas to recreate and permanently repair leaks.









www.CastroRoofing.com

www.Storm-Hawks.com

### 800-759-1879

Servicing - Oktahoma - Florida - Diablector Columbia - Virginia - Maryland - Delaware - Kansaa - Louisiana - Taxas (Headquarters)

CR-0017\_GUIDE-Reference

For a long time and for many, many roofs, Castro Roofing has won Award, after Award, after Award...





Star Wars is major motion picture film and worldwide pop culture phenomenon created by George Lucas. The original Star Wars film debuted in 1977 and has since been followed by two sequels and a prequel trilogy. The six part Star Wars saga is considered one of the highest grossing film series in motion picture history with revenues exceeding 4.2 billion world-wide

We are excited to use Star Wars in Castro Roofing's serie of spoofs. The Castro Awards highlights the many accolades and awards Castro Roofing has received in its battle against the dark side. We are the only roofing contractor that has won an unprecedented 11 consecutive Gold Hammer Awards and the only roofing contractor that has been honored with the Greater Dallas

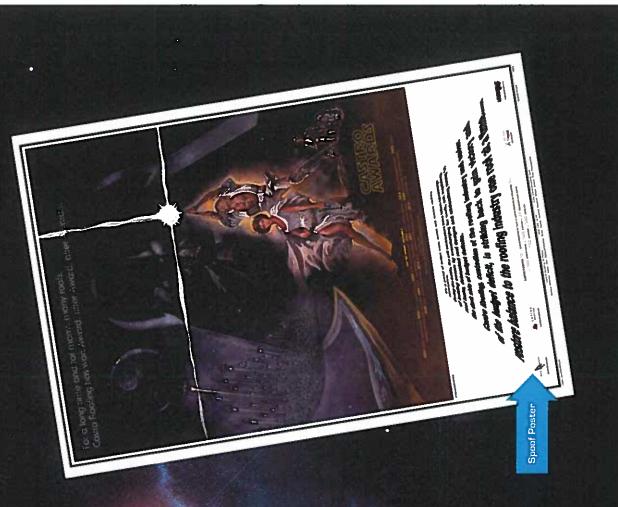
Whether you have adored these films or not, we hope you enjoy our marketing spoof, the Castro Awards. (not a copyright infringement)

Business Ethics award.

May the spoof be with you!

Sincerely, Castro Roofing





### CASTRO AWARDS



### CITY PERFORMANCE HALL

2012 NTRDA Bost Harmon's Award Wran

Cl'ent	City of Dalkas	
Raa! System	Ka'zp iviesal Standing Root Ponel:	ā
Square Fret	SBS Modified 35,000 rd til	ŭ

<sup>3</sup>raject Type New O Centract 51,32

### CASTRO AWARDS

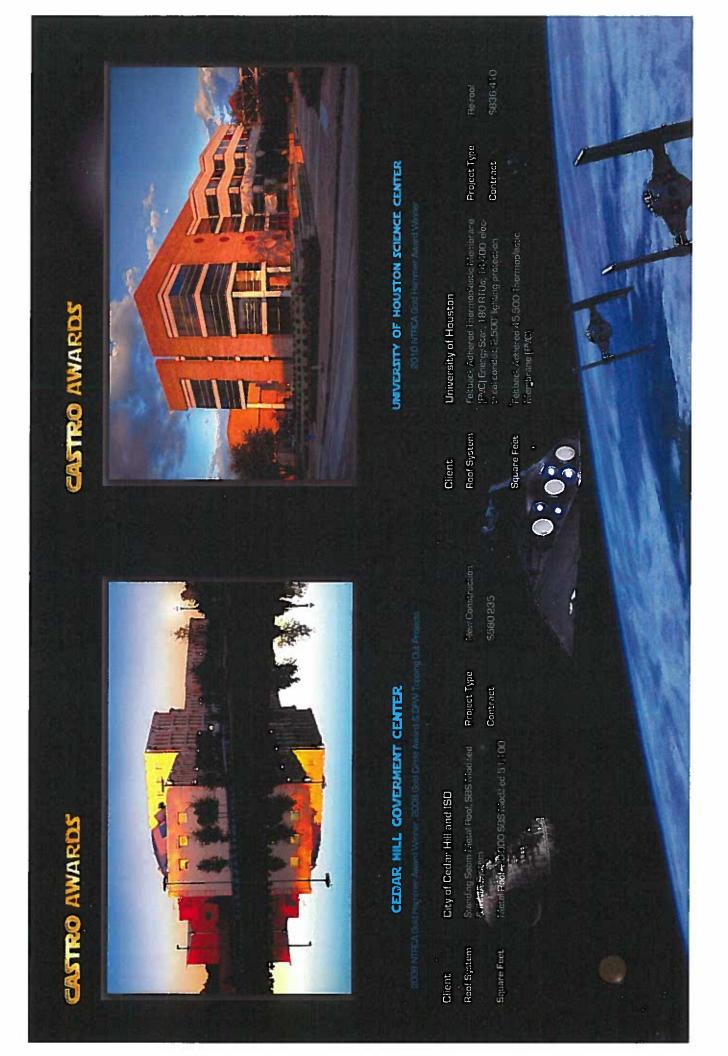


### FAIR PARK HALL OF STATE

0012 NRCA Gold Circle, 2009 NTRCA Gold Hammer Awerd Winner, & 0PW Topp

Client.	Fair Park		
Roof System	SBS Moduled Membrane (cold acheave)	Project Typic: Re-root	Recoot
Square Feet.	SBS Montined 41,000 sq tt	Contract:	- SA 15,455





### ETHICS AWARD

"To be ethical because it is profitable is not ethical, but to be ethical is profitable."

(European Institute for Business Ethics). What distinguishes one roofing company from all the others? What makes one company stand head and shoulders above the crowd? An ethical approach in business We promote ethics, education, leadership, and innovation, so that the construction industry and the community achieve mutual benefit. This has been the cornerstone of our company's philosophy. We have provided the highest quality product and services in all markets we serve. Striving to lead our industry through continuous improvement in design, installation and service is at the forefront of our commitment.

in order to compete with other companies. We hold our employees and their performance as our most important assets. Craftsmanship and excellence are of the utmost concern to our crews. Professionalism and pride in the quality of the job has always been our number one goal. We realize we are a We built our reputation on these factors and take pride in not compromising

service industry, and therefore are dedicated to giving the best service and satisfaction. Treating employees, clients, vendors and the only the right thing, in the long run, it is the public in an ethical, fair and open way is not only way to stay in business. Ethics is about the quality of our lives, the quality of our service, and ultimately about the bottomline,





### CASTRO AWARDS

•

### DALLAS LOVE FIELD AIRPORT

Cety of Dhilins Oast Tar Pitch w/ Gravel Surface. Client Roof System

ailtar (80.000 /00/98.ers 20.350



### DALLAS CITY HALL

City of Dallas Client

From Float From Lap

### TEXAS INSTRUMENTS RFAB BUILDING

Citent:

250,900 Texas Instruments

H 21.5





### RUSK STATE HOSPITAL

Cherta	Treat Organization of M	stat of Maats
	Standing Brann L	Chetal Fusci
	& SBS clothed the	Fambrane -
Equarte 1 ees		



City of Ke	Build Up Hoo	Curved Stan	Thetal House 8	BUR	During Lifes
litent					

BIRES! 167

F 

Project 7, pe Contract



It's a period of budget wars, unrest and similar outling, contractors.

During the battle, the evil contractors have taken advantage of building owners by overcharging for work, not repairing roof leaks, debauched roof designs and misleading many to the dark side of budget deficits.

*Castro Roofing, custodian* of the roofing industry and savior *of the budget deficit, is striking back to gain victory and restore balance to the roofing* industry one roof at a fime.....



www.Storm-Hawks.com

800-759-1879

www.CastroRoofing.com

Gervieng - Okahoma - Horka - Dhio - District of Dolumbia - Illinois - Virginiu - Maryland Delawara - Kanisha - Arizone - Louisiana - Misaissippi - Texas (Heodquarters) • 2014 Castro Roofing

CP-0002 Castro Awards brochure-spo



### **GLENN HEGAR** TEXAS COMPTROLLER OF PUBLIC ACCOUNTS

The Texas Comptroller of Public Accounts (CPA) administers the Statewide Historically Underutilized Business (HUB) Program for the State of Texas, which includes certifying minority and woman-owned businesses as HUBs and is designed to facilitate the participation of minority and woman-owned businesses in state agency procurement opportunities.

We are pleased to inform you that your application for certification/re-certification as a HUB has been approved. Your company's profile is listed in the State of Texas HUB Directory and may be viewed online at http://www.window.state.tx.us/procurement//cmbl/hubonly.html. Provided that your company continues to meet HUB eligibility requirements, the enclosed HUB certificate is valid for four years.

You must notify the HUB Program in writing of any changes affecting your company's compliance with the HUB eligibility requirements, including changes in ownership, day-to-day management, control and/or principal place of business. *Note: Any changes made to your company's information may require the HUB Program to re-evaluate your company's eligibility.* 

Please reference the enclosed pamphlet for additional resources, such as the state's Centralized Master Bidders List (CMBL), that can increase your chance of doing business with the state.

Thank you for your participation in the HUB Program! If you have any questions, you may contact a HUB Program representative at 512-463-5872 or toll-free in Texas at 1-888-863-5881.

### **Texas Historically Underutilized Business (HUB) Certificate**



Certificate/VID Number: File/Vendor Number: Approval Date: Scheduled Expiration Date: 1752365883300 066348 31-MAR-2015 31-MAR-2019

The Texas Comptroller of Public Accounts (CPA), hereby certifies that

### CASTRO ROOFING OF TEXAS, L.L.C.

has successfully met the established requirements of the State of Texas Historically Underutilized Business (HUB) Program to be recognized as a HUB. This certificate printed 03-APR-2015, supersedes any registration and certificate previously issued by the HUB Program. If there are any changes regarding the information (i.e., business structure, ownership, day-to-day management, operational control, business location) provided in the submission of the business' application for registration/certification as a HUB, you must immediately (within 30 days of such changes) notify the HUB Program in writing. The CPA reserves the right to conduct a compliance review at any time to confirm HUB eligibility. HUB certification may be suspended or revoked upon findings of ineligibility.

Paul A. (

Paul Gibson, Statewide HUB Program Manager Texas Procurement and Support Services

Note: In order for State agencies and institutions of higher education (universities) to be credited for utilizing this business as a HUB, they must award payment under the Certificate/VID Number identified above. Agencies and universities are encouraged to validate HUB certification prior to issuing a notice of award by accessing the Internet (http://www.window.state.tx.us/procurement/cmbl/cmblhub.html) or by contacting the HUB Program at 1-888-863-5881 or 512-463-5872.

### D/FW MBC

MINORITY BUSINESS ENTERPRISE CERTIFICATION Dallas / Fort Worth Minority Business Council, Inc. This certificate acknowledges that

# Castro Roofing of Texas. L.P.

Qualifies as a minority owned and controlled business which has met the certification criteria established By the National Minority Supplier Development Council, Inc. The DallasFort Worth Minority Business Council's Board of Directors approves this certification.

Commodity Description: Roofing & Sheet metal

NAICS Codes: 238160

Expiration Date / Certification # 12/31/2009 / HIM 7382

Margo J. Poset, President



DFW MINORITY BUSINESS COUNCIL

## THIS IS TO CERTIFY THAT

### CASTRO ROOFING OF TEXAS, INC. IS A

### LICENSEE

### OF

## **Berridge Manufacturing Company**

As a Licensee of Berridge Manufacturing Company, this company is qualified to provide the highest quality and broadest range of products offered in The Berridge Total Program, including: On-Site Roll-Forming of Architectural and Structural Standing Seam and Batten Seam Roof Panels in Continuous Lengths; Premium Quality Kynar 500% Finish Coil and Flat Sheet Material for all Roofing Panels & Flashing; The widest variety of Factory-Fabricated Architectural and Structural Panels, Shingles and Tile Systems for Roofs, Facades, Mansards, Ceilings, Equipment Screens, Nansards, etc. In addition to this wide range of Architectural Panel Products, this Berridge Licensee is fully supported by both Product Material, Finish and Watertightness Warranty Service from material suppliers and Berridge Manufacturing Company. You are assured of the highest possible quality product and workmanship when you deal with a Berridge Licensee!

Jack A. Beridge



# Castro Roofing Of Texas L P

RASA JA Toffers.

Preidest & CEO, GAF

Victor Anthony, VP, Low Stope System, GAP

The aforementioned has achieved the status of Master Roofing Contractor for GAF, North America's Largest Roofing Manufacturer. Master status is awarded to a contractor based on their commitment to installation excellence and continuous education. They have pledged to insure that each customer receives their "best and safest choice" in roofing.

GAF License # 8050 Valid Through 02/2012



Johns Manville Corporation Roofing Systems Group 4413 Perry Lane Fort Worth, Texas 76133-6095 Phone: 817-263-6969 Fax: 817-370-7546

Castro Roofing of Texas, LP 4854 Olson Dallas, TX. 75227

Re:

Castro Roofing of Texas, LP Johns Manville Certified Roofing Contractor Status

To Whom It May Concern:

This is to advise that Castro Roofing of Texas, LP, is listed in good standing with Johns Manville as a No Dollar Limit Approved Built-Up, Modified Bitumen and PVC, TPO and EPDM Single Ply Roofing Systems Contractor.

As such, Castro Roofing of Texas, LP, may purchase and install Johns Manville Built-Up, Modified Bitumen and PVC, TPO and EPDM Single Ply Roofing Products, roof insulation and accessories, including expansion joint covers. When such installations are applied on projects in accordance with the appropriate Johns Manville specifications, our requirements of guarantee are met, and the installation has been inspected and approved by a Johns Manville Roofing Systems Representative, such installations will be eligible for issuance of our No Dollar Limit Peak Advantage<sup>®</sup> Roofing System Guarantee.

Our experience with Castro Roofing of Texas, LP, goes back to 1994, and in that time they have established a significant track record of high quality JM roof installations that we can all be proud of. Along the way, it has been our experience that Castro Roofing of Texas, LP, has conducted business in a very professional and ethical manner, and has strived to provide the highest quality workmanship on each of their projects. We're proud of their performance and the fact that we can carry their name on our list of approved applicators.

Thank you for your interest in our products and services, and if we can be of assistance, please don't hesitate to call at 817-263-6969.

Respectfully submitted,

NAR

Joel K. Lewallen, RRC, RRO, CCPR, CCCA, LEED AP



June 22, 2007

To Whom It May Concern:

Please be advised that Castro Roofing of Texas, L.P. of Dallas, Texas has completed the requirements to be an approved distributor of the Garnite<sup>40</sup> Roofing Systems.

As an approved distributor, Castro Roofing Company may purchase all Garnite<sup>\*\*</sup> Products available from RMI.

Feel free to call RoofMart International Inc at any time. Our qualified personnel will be happy to answer any questions or assist you in any way.

Castro Roofing is a very professional reputable company to have working for you.

Best regards,

Randy Garner RoofMart International Inc www.roofrmi.com



Hylaad, Inc. 9976 Rittman Road Wadsworth, OH 44281 Tel. 800-457-4056 Tel. 330-334 5022 Fax 330 336 5512

To Whom It May Concern:

Castro Roofing of Texas, L.P. has been an approved Hyload applicator for many years. We have found Castro to be skilled and conscientious in their work resulting in trouble-free applications.

Any successful roofing project requires quality from both the manufacturer and the contractor. Successful roofs are what we get when Castro is involved.

Should you wish to contact me directly to discuss this further, please feel free to do so.

Sincerely,

Donald Shaw Division Manager 717-579-6706 cell

### Sika Sarnafil Inc.

World Class Roofing and Waterproofing

Rudy Rodriguez Castro Roofing of Texas, LP 4854 Olson Drive Dallas, TX 75227

Re: Samafil Approved Applicator

Dear Mr. Rodriguez:

Please use this letter as verification that Castro Roofing of Texas, LP is a Sarnafil Approved and Trained Applicator. Your company has been very active in the promotion and installation of our roofing products and systems for over three years. During this time period, your company has averaged over 50,000 square feet per year of Sarnafil installation.

For any Sarnafil project, we are very confident Castro Roofing of Texas, LP of being knowledgeable of installing any of our roofing systems, i.e. adhered or mechanically attached. We have found Castro Roofing of Texas, LP has the manpower and equipment to successfully complete a Sarnafil roofing project on time. It is commendable also to note, your company has been able to maintain a good working force, with some of the workers becoming "long-term" employees with your company.

I would recommend the utilization of your company for any Sarnafil roofing project. Your dedication of ensuring a prizewinning roofing project has made your company one of our "star applicators." Should anyone question your company's capability of installing any of Sarnafil's roofing systems, please have the interested party contact our corporate office or myself.

Sincerely, Samafil Inc.

Rich Chappell

Rick Chappell Southwest Region Manager



Sike Samafil Inc., 3727 Greenbriar, Suite 404, Stafford, TX 77477 Tel. 1-281-325-0182, Fax. 281-325-0185, www.sikacorp.com



January 4, 2007



189 Elm Street, Suite #101 Lewisville, Texas 75057 Office: (972) 221.1800 Fax: (972) 221.1802

July 5, 2007

Mr. Rudy Rodriguez Castro Roofing of Texas, L.P. 4854 Olson Drive Dallas, Texas 75227

Re: Soprema Authorized Applicator

Dear Rudy:

Castro Roofing of Texas, L.P. is an Authorized Soprema Applicator, and as such is approved for installing all of our roofing products and systems for full warranty coverage.

Castro Roofing has consistently performed with the utmost attention to professionalism, integrity, and pride of workmanship. We at Soprema are proud to have Castro Roofing as a customer and a business partner.

This letter may serve you to be used as a Letter of Approval and Good Standing with Soprema for your business clients and associates.

Please do not hesitate to contact me any time if you have further questions regarding Soprema.

Sincerely,

Luke Legrand; Conner-Legrand, Inc. Soprema Texas Representatives



December 15, 2010

6-1

Castro Roofing of Texas Inc 4854 Olson Drive Dallas, TX 75227 Phone: 214-381-8108

### RE: TAMKO APPROVED ROOFING CONTRACTOR

To Whom It May Concern:

This letter is to confirm that the following contractor is recognized as a TAMKO Approved Roofing Contractor (TARC).

Castro Roofing of Texas Inc 4854 Olson Drive Dallas, TX 75227

Castro Roofing has been approved with TAMKO since July 6, 2000 and is eligible to apply all 5 - 20 year Roofing System NDL Warranties, both modified bitumen and built-up.

This approval is subject to the terms and conditions as outlined in the TAMKO Roofing Contractors Agreement. The issuance of any Guarantee is subject to the actual installation being in strict compliance with all TAMKO provisions, specifications, guarantee requirements and good roofing practices.

If you need further assistance please feel free to call me at 1-800-641-4691.

Sincerely,

Derek Johnson Tech. Services Rep.

CORPORATE HEADQUARTERS 220 W. FOURTH STREET P.O. BOX 1404 JOPLIN, MO 64802-1404 800-641-4691 FAX 800-841-1925 www.tamko.com FIPESTONE BUILDING PRODUCTS COMPANY

September 13, 2011

Castro Roofing of Texas L.P. 4854 Olson Dr. Dallas, TX 752272103

To Whom It May Concern:

Please be advised that Castro Roofing of Texas L.P. is a licensed Red Shield applicator in good standing with Firestone Building Products Company.

Castro Roofing of Texas L.P. is authorized with Firestone for EPDM effective 03/26/03, APP effective 03/26/03, ULTRAPLY effective 03/26/03, Metal effective 05/19/2009, SBS/BUR effective 03/26/03 under license #08471.

Firestone is proud to include Castro Roofing of Texas L.P. into our family of Red Shield applicators.

If I may be of further assistance, please feel free to call my office.

Sincerely,

hil Soul

Phil LaDuke Director, Quality Assurance

PL/jas

9/13/2011

A Generation of Performance Backed by a Century of Expenence 250 West 96th Street • Indianapolis, IN 46160 • 317-575-7000 Fext 317-575-7100 http://www.firestonebpto.com