

# VENDOR CONTRACT

Between \_\_\_\_\_ and  
(Company Name)

## THE INTERLOCAL PURCHASING SYSTEM (TIPS) For JOB ORDER CONTRACTING – 1012116

### General Information

The vendor contract shall include the contract, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the solicitation and the awarded vendor's proposal. Once signed, if an awarded vendor's proposal varies or is unclear in any way from the TIPS contract, TIPS, at its sole discretion, will decide which provision will prevail. Other documents to be included are the awarded vendor's proposals, task orders, purchase orders and any adjustments which have been issued.

The following pages will constitute the contract between the successful vendors(s) and TIPS. Bidders shall state, in a separate writing, and include with their proposal response, any required exceptions or deviations from these terms, conditions, and specifications. If agreed to by TIPS, they will be incorporated into the final contract.

The Vendor Contract ("Contract") made and entered into by and between The Interlocal Purchasing System (hereinafter referred to as "TIPS" respectfully) a government cooperative purchasing program authorized by the Region VIII Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686. This contract consists of the provisions set forth below, including provisions of all Attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any Attachment, the provisions set forth shall control.

#### Definitions

**CITY COST INDEX**, Defined pricing indices published by R.S. Means (see R.S. Means) as local modifiers to the national cost data.

**CLIENT MEMBER** is any ISD/USD, ESC, University, Municipality, County, Federal or State Agency or non-taxed entity empowered to enter into an agreement with TIPS via their governing boards or trustees. In the State of Texas an interlocal agreement must be signed by the client.

In other states, the client is responsible for meeting their state requirements.

**COEFFICIENT** is the contractors' coefficient multiplier that is applied to the local city cost index and the total sum of line item estimates for each individual Job Order. It will include all overhead items such as office, safety equipment, vehicles and fuel, computers, communication devices, printers, programs, insurance maintenance, two percent TIPS management fee, final site cleanup and all contingencies.

**DELIVERY ORDER (DO)** is the scope of services approved from the Job Order Proposal and reviewed and approved by the Client for the PO.

**JOB ORDER** is a line item estimate taken from a job order proposal using the coefficient and R.S. Means which, upon agreement to by the client member, becomes a lump sum fixed price contract and a notice to proceed for the stated scope attached to the purchase order.

**JOB ORDER CONTRACTING (JOC)** is a variable term indefinite delivery, indefinite quantity contract for construction services on an on call basis through negotiated line item delivery orders (job orders) to include minor construction, repair, renovation, alterations, maintenance projects and limited design for architectural and engineering services. It is based upon the contracts priced coefficient applied to the city cost index and the line items in the unit price book (RS Means). When the line items are agreed to it becomes a lump sum firm fixed price contract for that negotiated scope of services.

**JOB ORDER PROPOSAL** is the response from the contractor to the client member from the clients request for a specific project. It will contain the line item estimate for the project as defined in the UPB and include a written scope of work for services to be performed.

**JOB ORDER PROPOSAL REQUEST** is originated from the client and provides a general scope of project services or architectural drawings, a requested schedule and any special addendum requirements. From this information the contractor will develop the scope of work for his job order proposal.

**NON PRE-PRICED ITEMS** are those items that cannot be found or reasonably compared to listed line items in the UPB.

**PREMIUM HOURS** are defined as those hours not included in regular hours or recognized holidays. Premium hours are to be approved by the member entity for each delivery order and noted in the delivery order proposal as a line item during negotiations.

**REGULAR HOURS** are defined as those hours between the hours of 7 AM and 6 PM Monday thru Friday.

**UNIT PRICE BOOK (UPB)** will be the current addition of RS Means Facilities Construction Cost Data or if published RS Means Job Order Contracting Cost Data – the published quarterly updates will be allowed.

**PURCHASE ORDER** is the TIPS member's approval providing the authority to proceed with the negotiated delivery order under the contract. Special terms and conditions as agreed to between the vendor and TIPS member will be added as addendums to the PO. Items such as certificate of insurance, bonding requirements, small or disadvantaged business goals are some of the addendums possible.

**SCOPE OF WORK (SOW)** is the specific work that has been agreed to be undertaken and accomplished under the TIPS contract via the delivery order process.

## Terms and Conditions

### Freight

All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing.

### Warranty Conditions

All supplies equipment and services shall include manufacturer's minimum standard warranty unless otherwise agreed to in writing. Vendor shall be an authorized dealer, distributor or manufacturer for all products. All equipment proposed shall be new unless clearly stated in writing.

### Customer Support

The Vendor shall provide timely and accurate customer support to TIPS members. Vendors shall respond to such requests within one (1) working day after receipt of the request. Vendor shall provide training regarding products and services supplied by the Vendor unless otherwise clearly stated in writing at the time of purchase. (Unless training is a line item sold or packaged and must be purchased with product.)

### Contracts

**All contracts and agreements** between Vendors and TIPS Members shall strictly adhere to the statutes that are set forth in the Uniform Commercial Code as most recently revised.

**Contracts for purchase** will normally be put into effect by means of a purchase order(s) executed by authorized agents of the participating government entities.

**Davis Bacon Act** requirements will be met when Federal Funds are used for construction and/or repair of buildings.

**Tax exempt status**

A taxable item sold, leased, rented to, stored, used, or consumed by any of the following governmental entities is exempted from the taxes imposed by this chapter: (1) the United States; (2) an unincorporated instrumentality of the United States; (3) a corporation that is an agency or instrumentality of the United States and is wholly owned by the United States or by another corporation wholly owned by the United States; (4) the State of Texas; (5) a Texas county, city, special district, or other political subdivision; or (6) a state, or a governmental unit of a state that borders Texas, but only to the extent that the other state or governmental unit exempts or does not impose a tax on similar sales of items to this state or a political subdivision of this state. Texas Tax Code § 151.309.

**Assignments of contracts**

No assignment of contract may be made without the prior written approval of TIPS. Payment can only be made to the awarded Vendor or vendor assigned dealer.

**Disclosures**

1. Vendor affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.
2. Vendor shall attach, in writing, a complete description of any and all relationships that might be considered a conflict of interest in doing business with participants in the TIPS program.
3. The vendor affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.

**Renewal of Contracts**

The contract is for one (1) year with an option for renewal for 2 consecutive years. Total term of contract can be up to 3 years if sales are reported through the contract and both parties agree.

**Shipments**

The Vendor shall ship ordered products within five (5) working days after the receipt of the order. If a product cannot be shipped within that time, the Vendor shall notify TIPS and the requesting entity as to why the product has not shipped and shall provide an estimated shipping date, if applicable. TIPS or the requesting entity may cancel the order if estimated shipping time is not acceptable.

**Invoices**

The Vendor or vendor assigned dealer shall submit invoices, to the TIPS participant. Each invoice shall include the TIPS participant's purchase order number. The shipment tracking

number or pertinent information for verification of TIPS participant receipt shall be made available upon request. The Vendor or vendor assigned dealer shall not invoice for partial shipments unless agreed to in writing in advance by TIPS and the TIPS participant.

### **Payments**

The TIPS participant will make payments directly to the Vendor or vendor assigned dealer at net 30 days after receiving invoice.

### **Pricing**

The Vendor contracts to provide pricing to TIPS and its participating governmental entities that is the lowest pricing available to like cooperative purchasing customers and the pricing shall remain so throughout the duration of the contract.

All pricing submitted to TIPS shall include the participation fee to be remitted to TIPS by the Vendor. Vendor will not show adding the fee to the invoice presented to customer. The normal fee is 2%, but can be negotiated with the Vendor.

### **Participation Fees**

Vendor agrees to pay the participation fee for all contract sales to TIPS on a monthly scheduled report. Vendor must login to the TIPS database and use the "Submission Report" section to report sales. The Vendor is responsible for keeping record of all sales that go through the TIPS contract. Failure to pay the participation fee will result in termination of contract. Please contact TIPS at [tips@tips-usa.com](mailto:tips@tips-usa.com) or call (866) 839-8477 if you have questions about paying fees.

### **Indemnity**

1. **Indemnity for Personality Contracts.** Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees, from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's performance of this contract, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, invitees, whether or not such claims are based in whole or in part upon the negligent acts or omissions of the TIPS, TIPS member(s), officers, employees, or agents.
2. **Indemnity for Performance Contracts.** The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's work under this contract, including all such causes of action based upon

common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, or invitees. Vendor further agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees, from and against all claims and suits for injuries (including death) to an officer, employee, agent, subcontractor, supplier or equipment lessee of the Vendor, arising out of, or resulting from, Vendor's work under this contract whether or not such claims are based in whole or in part upon the negligent acts or omissions of the TIPS, TIPS member(s), officers, employees, or agents.

**Attorney's Fees--Texas Local Government Code § 271.159 is expressly referenced.**

Pursuant to §271.159, TEXAS LOC. GOV'T CODE, in the event that any one of the Parties is required to obtain the services of an attorney to enforce this Agreement, the prevailing party, in addition to other remedies available, shall be entitled to recover reasonable attorney's fees and costs of court.

**Multiple Vendor Awards**

TIPS reserves the right to award multiple vendor contracts for categories when deemed in the best interest of the TIPS membership. Bidders scoring 80% or above will be considered for an award. Categories are established at the discretion of TIPS.

**State of Texas Franchise Tax**

By signature hereon, the bidder hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Tax Code.

**Miscellaneous**

The Vendor acknowledges and agrees that continued participation in TIPS is subject to TIPS sole discretion and that any Vendor may be removed from the participation in the Program at any time with or without cause. Nothing in the contract or in any other communication between TIPS and the Vendor may be construed as a guarantee that TIPS participants will submit any orders at any time. TIPS reserves the right to request additional proposals for items already on contract at any time.

**Purchase Order Pricing Deviation**

If a deviation of pricing on a purchase order occurs, TIPS is to be notified within 24 hours of receipt of order.

**Cancellation for non-performance or contract deficiency**

TIPS may terminate any contract if TIPS Members have not used the contract, or if purchase volume is determined to be "low volume" in any 12-month period. TIPS reserves the right to cancel the whole or any part of this contract due to failure by awarded vendor to carry out any

obligation, term or condition of the contract. TIPS may issue a written deficiency notice to awarded vendor for acting or failing to act in any of the following:

- Providing material that does not meet the specifications of the contract;
- Providing work and/or material that was not awarded under the contract;
- Failing to adequately perform the services set forth in the scope of work and specifications;
- Failing to complete required work or furnish required materials within a reasonable amount of time;
- Failing to make progress in performance of the contract and/or giving TIPS reason to believe that awarded vendor will not or cannot perform the requirements of the contract; and/or
- Performing work or providing services under the contract prior to receiving a TIPS reviewed purchase order for such work.

Upon receipt of the written deficiency, awarded vendor shall have ten (10) days to provide a satisfactory response to TIPS. Failure to adequately address all issues of concern may result in contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by awarded vendor under this contract shall become the property of the TIPS Member on demand.

### **TIPS Member Purchasing Procedures**

Proposal Process: Vendor gives TIPS member scope of work and price.

Vendor gives TIPS scope of work, line item estimate and price.

#### Purchase Order Process:

Purchase orders are issued by participating TIPS member to the awarded vendor indicating on the PO "Contract Number". Purchase Order is emailed to TIPS at tipspo@tips-usa.com.

- Awarded vendor delivers goods/services directly to the participating member.
- Awarded vendor invoices the participating TIPS member directly.
- Awarded vendor receives payment directly from the participating member.
- Awarded vendor reports sales monthly to TIPS (unless prior arrangements have been made with TIPS to report monthly).

### **Form of Contract**

The form of contract for this solicitation shall be the Request for Proposal, the awarded proposal(s) and best and final offer(s), and properly issued and reviewed purchase orders referencing the requirements of the Request for Proposals. If a vendor submitting an offer requires TIPS and/or TIPS Member to sign an additional agreement, a copy of the proposed agreement must be included with the proposal.

Vendor contract documents: TIPS will review proposed vendor contract documents. Vendor's contract document shall not become part of TIPS's contract with vendor unless and until an authorized representative of TIPS reviews and approves it.

## **Licenses**

Awarded vendor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by awarded vendor. Awarded vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the contract. TIPS reserves the right to stop work and/or cancel contract of any awarded vendor whose license(s) expire, lapse, are suspended or terminated.

## **Novation**

If awarded vendor sells or transfers all assets or the entire portion of the assets used to perform this contract, a successor in interest must guarantee to perform all obligations under this contract. TIPS reserves the right to accept or reject any new party. A simple change of name agreement will not change the contractual obligations of awarded vendor.

## **Site Requirements (when applicable to service or job)**

**Cleanup:** Awarded vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by TIPS Member. Upon completion of work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.

**Preparation:** Awarded vendor shall not begin a project for which TIPS Member has not prepared the site, unless awarded vendor does the preparation work at no cost, or until TIPS Member includes the cost of site preparation in a purchase order. Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

**Registered sex offender restrictions:** For work to be performed at schools, awarded vendor agrees that no employee of a sub-contractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or reasonably expected to be present. Awarded vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the TIPS Member's discretion. Awarded vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.

**Safety measures:** Awarded vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Awarded vendor shall post warning signs against all hazards created by the operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.



**Stored materials**

Upon prior written agreement between the contractor and Member, payment may be for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to Member prior to payment. Such materials must be stored and protected in a secure location, and be insured for their full value by the contractor against loss or damage. Contractor agrees to provide proof of coverage and/or addition of Member as an additional insured upon Member's request. Additionally, if stored offsite, the materials must also be clearly identified as property of buying Member and be separated from other materials. Member must allow reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary.

Upon final acceptance by the Member, it shall be the Contractor's responsibility to protect all materials and equipment. The Contractor warrants and guarantees that title for all work, materials and equipment shall pass to the Member upon final acceptance. Payment for stored materials shall not constitute final acceptance of such materials.

**Smoking**

Persons working under contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

**Invoices**

The awarded vendor shall submit invoices to the participating entity clearly stating "Per TIPS Contract". The shipment tracking number or pertinent information for verification shall be made available upon request.

**Marketing**

Awarded vendor agrees to allow TIPS to use their name and logo within website, marketing materials and advertisement. Any use of TIPS name and logo or any form of publicity, inclusive of press release, regarding this contract by awarded vendor must have prior approval from TIPS.

**Supplemental agreements**

The entity participating in the TIPS contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor. TIPS, its agents, TIPS members and employees shall not be made party to any claim for breach of such agreement.

**Legal obligations**

It is the responding vendor's responsibility to be aware of and comply with all local, state and

federal laws governing the sale of products/services identified in the RFP and any awarded contract thereof. Applicable laws and regulations must be followed even if not specifically identified herein.

### **Audit rights**

Awarded Vendor shall, at their sole expense, maintain appropriate due diligence of all purchases made by TIPS Member that utilizes this Contract. TIPS and Region 8 ESC each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. TIPS shall have authority to conduct random audits of Awarded Vendor's pricing that is offered to TIPS Members. Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 8 ESC or TIPS.

### **Force Majeure**

If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and fully particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

## SERVICES

It is the intention of TIPS to establish an annual contract with highly qualified vendor(s) for **Job Order Contracting**. Vendor(s) shall, at the request of TIPS member, provide these products and/or covered services under the terms of this CONTRACT and the CONTRACT TERMS AND CONDITIONS. Vendor shall assist the end user TIPS member with making a determination of its individual needs, as stated below.

TIPS is seeking electronically sealed proposals for job order contracts for this procurement in accordance with Texas Government Code Chapter 2269, Subchapter (I) Job Order Contracting. The purpose of this procurement is to award job order contract(s) for the minor construction, repair, rehabilitation, or alternation of a facility for work of a recurring nature in which the delivery times are indefinite and indefinite quantities and orders are awarded substantially on the basis of pre-described and pre-priced tasks.

The contractor shall furnish all necessary labor, materials, tools, supplies, equipment, transportation, supervision, management and shall perform all operations necessary and required for construction work. All work shall be performed in accordance with the requirements set forth in the resulting contract and each mutually agreed upon work request or purchase order issued by TIPS client partner.

A contract will be established with standard specifications and pricing based upon a coefficient that is applied to a Unit Price Book (UPB). When a specific project or job order is issued, TIPS member and the contractor will agree on the scope of work and the cost is determined by applying the coefficient to the appropriate units in the UPB.

### Information to Bidders

TIPS intends to enter into multiple Job Order Contracts to provide indefinite delivery, indefinite quantity (IDIQ) contracts for minor construction, renovation, repairs and alteration services. These contracts will be available for use by all public entities such as ESC's, ISD's, universities, city and county governments, community colleges, state and federal agencies in these United States and other jurisdictions. It may also be used by certain private non-taxed entities.

The contractor agrees to use, as required, Davis Bacon (See the UPB) or local wage rate that apply with some of the TIPS client members. The client member must supply any Davis Bacon or local wage rates requested.

The current annual edition of RS Means and quarterly adjustments will be the UPB used.

TIPS will receive **2% of the total revenue** from each PO executed under this contract. This fee will be included in the contractors priced coefficient and will not be issued as a separate line

item in any job order proposals issued to client members. This contract management fee will be required to be paid within thirty (30) days of the completion of any job order. If the job order has progress payments on large DOs the contractor will be required to pay in proportion to these payments within thirty (30) days of the invoice date.

RS Means will be the unit price for this contract using the RS Means right hand column ("Total Inc. O&P") and the most recent edition including any quarterly RS Means 12-digit line number. Contractors, at their expense, will make copies of the UPB available to the client member upon request via electronic or printed media.

While division one of the UPB will not be generally allowed, special requirements out of division one may be allowed with the approval of the client member and listed as a separate line item with an attachment giving an explanation as to the special need. One example would be a dedicated onsite safety officer and/or delivery order manager and/or superintendent at all times during construction. Unless this is very large DO, it would not be covered in the JOC coefficient. The mere signing of the Purchase Order without the noted exception and approval is not sufficient.

As defined, the contractor's bid coefficient shall include all overhead items such as office, safety equipment, vehicles and fuel, communication equipment, computers, printers, programs, insurance maintenance, two percent TIPS management fee, final site cleanup and all contingences. The contractor, at his expense and included as part of overhead, will provide adequate insurance coverage meeting at a minimum the statutory requirements. All project management, administration, and sufficient jobsite supervision are to be included in contractor's bid coefficient as well as any other main office or project overhead and profit items.

Items that are not found in the UPB will be listed as "non-pre-priced". This does not include previously discussed design and engineering costs. The contractor will provide three prices to establish the average bare cost for each item and add in the Overhead and Profit (OH/P) based upon the contractors coefficient. This line item will then be negotiated with the client member and as approved the item will then be added to the price book for future projects and no longer is non-pre-priced. The need for this special treatment needs to be addressed in the line item estimate and agreed to by the client member and TIPS.

Performance bonds will be required on all Job Orders over \$100,000 and payment bonds on all Job Orders over \$25,000 or meeting the client member's local and state requirements. A letter from a surety company that is licensed to do business in the state of Texas, or client member state, attesting to its willingness to bond your company for \$1 million dollars must be submitted. Contractors may need to provide additional capacity as job orders increase. Bonds will not require that a fee be paid to TIPS. The actual cost of the bond will be a pass through to the client member and added to the purchase order.

## SCOPE OF SERVICES

The specific scope of work for each job order shall be determined in advance and in writing between TIPS Client Member and Contractor.

It is okay if the client member provides a general scope, but the contractor should provide a written scope of work to the client member as part of the proposal. Once the scope of the job order is agreed to, the client member will issue a PO with the line item estimate referenced as an attachment along with bond and any other special provisions agreed to for the client member. If special terms and conditions other than those covered within this solicitation and awarded contracts are required, they will be attached to the PO and shall take precedence over those in the base contract.

## CONTRACT AND DOCUMENTS

The contract shall include the contract, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the solicitation and the contractor's proposal. Once signed, if the contractor's proposal varies or is unclear in any way from the TIPS contract, TIPS, at its sole discretion, will decide which provision will prevail.

The Unit Price Book (UPB) will be the current edition of RS Means Facilities Construction Cost Data or if published RS Means Job Order Contracting cost data. The current edition AIA Master Text specifications and all applicable national, state, and local laws, codes, standards and regulations shall be followed.

Other documents to be included are the contractor's proposals, task orders, purchase orders and any adjustments which have been issued.

## PROJECT DELIVERY ORDER PROCEDURES

The client member, having approved and signed interlocal agreement, may make a request of the contractor under this contract when the member has services that need to be undertaken. Notification may occur via phone, the web, email, fax, or in person.

Upon notification of a pending request, the contractor shall make contact with the client as soon as possible, but must make contact with the client member within two working days. Contractor shall visit the member's site and conduct a walk-through/project scoping with the member's representative to define the scope. Contractor's representative shall perform due diligence to request and gather all available project relevant existing conditions and record

documents from client member to include, but not limited to, hazardous materials survey and other relevant documents.

The contractor and the member will agree on the time when the job order proposal will need to be reviewed for approval by the client member. The contractor will then prepare a job order proposal including a written scope of work using an automated software system that will provide a line item estimate of the individual tasks, the quantities, the city cost index, his bid coefficient, and any applicable cost additions including any possible division one line items and design work that may be required and in need of approval. Information on those division one items that may be included can be found in information for offerors.

Contractors will be required to submit Job Order proposals and shall provide a line estimate based upon their coefficient and the UPB for that SOW which must be reviewed and agreed to by the client member prior to their issuance of a PO and DO.

When design work is necessary, the A/E selection shall confirm and be based upon qualifications of the design personnel according to applicable state law for selection. The client member may select an architectural consultant or use their own design capabilities providing the plans to the contractor.

The line items taken from the UPB and the estimated quantities totaled will be modified with the application of the city cost index and the contractor's coefficient. Any adjustment factors from division one will be added to establish the final price agreed to for the project. Cost adjustment factors, as allowed, must clearly identify those individual tasks (line items) to which they are applicable and include corresponding percentage.

The client member will then review the proposal and if the member's representative is in agreement with the proposed pricing and schedule, then other terms and requirements of the job order will be issued that will contain the approved job order proposal (scope of work) and the Purchase Order ("PO"). The PO will include the lump sum price, start date, schedule and notice to proceed and will be signed by both parties as a lump sum fixed price contract. After the agreement is signed, a copy of the purchase order shall be sent to TIPS representative completing the contracting and interlocal requirements. Each job order proposal shall be good for a period of 30 days unless an extension is agreed to by both the contractor and client member.

## **SCHEDULING OF PROJECTS**

Scheduling of projects will be accomplished when the client member issues a purchase order that will serve as "the notice to proceed" and will contain the job order as an attachment based upon the negotiated line estimate and approved Job Order proposal. For large projects a Construction Project Management (CPM) schedule should be included in the proposal. The

construction performance period for the delivery order will include the mobilization, materials purchase, installation and delivery, design, weather, and site cleanup and inspection. No additional claims may be made for delays as a result of these items. When the tasks have been completed the contractor shall notify the client and have the client member inspect the work for acceptance under the scope and terms in the PO. The client will issue in writing any corrective actions that are required. Upon completion of these items the client will issue a completion notice and final payment will be issued.

## **SUPPORT REQUIREMENTS**

If there is a dispute between the contractor and client, TIPS or its representatives will assist in conflict resolution or third party (mandatory mediation), if requested by either party.

TIPS, or its representatives, reserves the right to inspect any project and audit the contractors TIPS project files, documentation and correspondence.

The contractor will be required to furnish and maintain a field office in an awarded region. All of the expenses of maintaining these offices including furnishings, supplies, fax, and mobile and local phone services are the contractor's overhead responsibilities.

Utilities at the job sites will be furnished free of charge to the contractor by the client member. Water will be furnished free, with all of the taps, connections and associated equipment supplied free of charge to the contractor or supplied by the contractor and charged to the client. Upon project completion, the connections will be removed at the direction of the client.

Estimating Requirements: Awarded contractor must use Cost Works, JOC Works, RS Means Online, 4 Clicks, or Other approved estimating software. "Other software" than one of the four software programs listed above **must be approved by TIPS.**

## Special Terms and Conditions

It is the intent of TIPS to contract with a reliable, high performance vendor to supply products and services to government and educational agencies. It is the experience of TIPS that the following procedures provide TIPS, the Vendor, and the participating agency the necessary support to facilitate a mutually beneficial relationship. The specific procedures will be negotiated with the successful vendor.

- **Contracts:** All vendor purchase orders must be emailed to TIPS at tipspo@tips-usa.com. Should an agency send an order direct to vendor, it is the vendor's responsibility to forward the order to TIPS at the email above within 24 business hours and confirm its receipt with TIPS.
  - **Promotion of Contract:** It is agreed that Vendor will encourage all eligible entities to purchase from the TIPS Program. Encouraging entities to purchase directly from the Vendor and not through TIPS contract is not acceptable to the terms and conditions of this contract and will result in removal of Vendor from Program. Vendor is expected to use marketing funds for the marketing and promotion of this contract.
  - **Daily Order Confirmation:** All contract purchase orders will be approved daily by TIPS and sent to vendor. The vendor must confirm receipt of orders to the TIPS member (customer) within 24 business hours.
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Check one of the following responses to the General Terms and Special Terms and Conditions:

( ) We take no exceptions/deviations to the general and/or special terms and conditions.

(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)

( ) We take the following exceptions/deviations to the general and/or special terms and conditions. All exceptions/deviations must be clearly explained. Reference the corresponding general or special terms and conditions that you are taking exceptions/deviations to. The proposer must clearly state if you are adding additional terms and conditions to the general or special terms and conditions. Provide details on your exceptions/deviations below:



[illegible]

# The Interlocal Purchasing System (TIPS Cooperative) Supplier Response

Bid Information		Contact Information		Ship to Information
Bid Creator	Mr. David Mabe General Manager	Address	Region VIII Education Service Center 4845 US Highway 271 North Pittsburg, TX 75686	Address
Email	david.mabe@tips-usa.com			Contact
Phone	+1 (903) 243-4759			Department
Fax	+1 (866) 749-6674	Contact	David Mabe, Construction Contracts Manager	Building
Bid Number	1012116			Floor/Room
Title	Job Order Contracting			Telephone
Bid Type	RFP			Fax
Issue Date	11/02/2015	Department		Email
Close Date	12/11/2015 3:00:00 PM CT	Building		
Need by Date		Floor/Room		
		Telephone	+1 (866) 839-8477	
		Fax	+1 (866) 839-8472	
		Email	bids@tips-usa.com	

## Supplier Information

Company Milestone Construction Company  
 Address 2002 S. 48th Street  
 suite A  
 Springdale, AR 72762  
  
 Contact  
 Department  
 Building  
 Floor/Room  
 Telephone 1 (479) 751-3560  
 Fax 1 (479) 751-4841  
 Email  
 Submitted 12/6/2015 11:00:59 AM CT  
 Total \$0.00

Signature Kelli Gemmell

Email kgemmell@mstonecc.com

## Supplier Notes

## Bid Notes

## Bid Activities

## Bid Messages

Please review the following and respond where necessary

#	Name	Note	Response
1	Yes - No	Disadvantaged/Minority/Women Business Enterprise - D/M/WBE (Required by some participating governmental entities) Vendor certifies that their firm is a D/M/WBE? Vendor must upload proof of certification to the "Response Attachments" D/M/WBE CERTIFICATES section.	No
2	Yes - No	Highly Underutilized Business - HUB (Required by some participating governmental entities) Vendor certifies that their firm is a HUB? Vendor must upload proof of certification to the "Response Attachments" HUB CERTIFICATES section.	No
3	Yes - No	The Vendor can provide services and/or products to all 50 US States?	No
4	States Served:	If answer is NO to question #3, please list which states can be served. (Example: AR, OK, TX)	AR, MO, KS, OK
5	Company and/or Product Description:	This information will appear on the TIPS website in the company profile section, if awarded a TIPS contract. (Limit 750 characters.)	A full service construction management company/general construction firm. Milestone provides quality workmanship combined with a personalized element designed specifically for the individual client's needs. Milestone has the capacity to handle projects varying in size from renovations and interior tenant finish out to large multi-million dollar developments. Whether you are looking for the core values of teamwork, honesty, integrity, or commitment, Milestone Construction Company is your construction management connection.
6	Primary Contact Name	Primary Contact Name	Sam Hollis
7	Primary Contact Title	Primary Contact Title	President/Owner
8	Primary Contact Email	Primary Contact Email	shollis@mstonecc.com
9	Primary Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	4797513560
10	Primary Contact Fax	Enter 10 digit phone number. (No dashes or extensions)	4797514841
11	Primary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions)	
12	Secondary Contact Name	Secondary Contact Name	Paul Davidson
13	Secondary Contact Title	Secondary Contact Title	Project Manager
14	Secondary Contact Email	Secondary Contact Email	pdavidson@mstonecc.com
15	Secondary Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	4797513560
16	Secondary Contact Fax	Enter 10 digit phone number. (No dashes or extensions)	
17	Secondary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions)	
18	Admin Fee Contact Name	Admin Fee Contact Name. This person is responsible for paying the admin fee to TIPS.	Sam Hollis
19	Admin Fee Contact Email	Admin Fee Contact Email	shollis@mstonecc.com

20	Admin Fee Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	4797513560
21	Purchase Order Contact Name	Purchase Order Contact Name. This person is responsible for receiving Purchase Orders from TIPS.	Sam Hollis
22	Purchase Order Contact Email	Purchase Order Contact Email	shollis@mstonecc.com
23	Purchase Order Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	4797513560
24	Company Website	Company Website (Format - www.company.com)	www.mstonecc.com
25	Federal ID Number:	Federal ID Number also known as the Employer Identification Number. (Format - 12-3456789)	14-1916629
26	Primary Address	Primary Address	2002 S. 48th Street, Suite A
27	Primary Address City	Primary Address City	Springdale
28	Primary Address State	Primary Address State (2 Digit Abbreviation)	ARKANSAS (AR)
29	Primary Address Zip	Primary Address Zip	72762
30	Search Words:	Please list search words to be posted in the TIPS database about your company that TIPS website users might search. Words may be product names, manufacturers, or other words associated with the category of award. YOU MAY NOT LIST NON-CATEGORY ITEMS. (Limit 500 words) (Format: product, paper, construction, manufacturer name, etc.)	General Contractor, Construction Management, Design Build, Construction, Contractor
31	Yes - No	Do you wish to be eligible to participate in a TIPS contract in which a TIPS member utilizes federal funds on contracts exceeding \$100,000? (Non-Construction) (If YES, vendor should download the Federal Regulations for Contracts document from the Attachments section, fill out the form and submit the document in the "Response Attachments" FEDERAL FUNDS section.) (Vendor must also download the Suspension or Debarment Certificate document from the Attachments section, fill out the form and submit the document in the "Response Attachments" SUSPENSION OR DEBARMENT section.)	No
32	Yes - No	Certification of Residency (Required by the State of Texas) Company submitting bid is a Texas resident bidder?	No
33	Company Residence (City)	Vendor's principal place of business is in the city of?	Springdale
34	Company Residence (State)	Vendor's principal place of business is in the state of?	Arkansas
35	Felony Conviction Notice:	(Required by the State of Texas) My firm is, as outlined on PAGE 5 in the Instructions to Bidders document: (Questions 36 - 37)	(No Response Required)
36	Yes - No	A publicly held corporation; therefore, this reporting requirement is not applicable?	No
37	Yes - No	Is owned or operated by individual(s) who has/have been convicted of a felony? If answer is YES, a detailed explanation of the name(s) and conviction(s) must be uploaded to the "Response Attachments" FELONY CONVICTION section.	No
38	Pricing Information:	Pricing information section. (Questions 39 - 42)	(No Response Required)

39	Yes - No	In addition to the typical unit pricing furnished herein, the Vendor agrees to furnish all current and future products at prices that are proportionate to Dealer Pricing. If answer is NO, include a statement detailing how pricing for TIPS participants would be calculated in the PRICING document that is uploaded to the "Response Attachments" PRICING section.	Yes
40	Yes - No	Pricing submitted includes the TIPS administration fee?	Yes
41	Yes - No	Vendor agrees to remit to TIPS the required administration fee?	Yes
42	Yes - No	Additional discounts to TIPS members for bulk quantities or scope of work?	Yes
43	Start Time	Average start time after receipt of customer order is ____ working days?	30
44	Years Experience	Company years experience in this category?	11
45	Prices are guaranteed for?	(__Month(s), __ Year(s), or Term of Contract) (Standard term is "Term of Contract")	Term of Contract

Line Items		
Response Total:		\$0.00

## CONTRACT Signature Form

The undersigned hereby proposes and agrees to furnish goods and/or services in compliance with the terms, specifications and conditions at the prices quoted unless noted in writing. The undersigned further certifies that he or she is an authorized agent of the company and has authority to negotiate and contract for the company named below.

Company Name: Milestone Construction Company

Mailing Address: 2002 S. 48th Street, Suite A

City: Springdale

State: Arkansas

Zip: 72762

Telephone Number: (479) 751-3560

Fax Number: (479) 751-4841

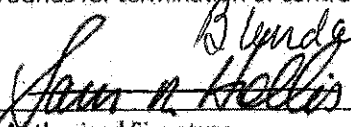
Email Address: shollis@mstonecc.com

Authorized Signature: 

Printed Name: Sam Hollis

Position: President/Owner

This contract is for a total TERM of one year with the option of two additional years. Vendors shall honor the participation fee for any sales made based on the TIPS contract. Failure to pay the fee will be grounds for termination of contract and will affect the award of future contracts.

 Blondy McNaught 11/21/16  
TIPS Authorized Signature Date 12.3.15

 11/21/16  
Approved by Region VIII ESC Date

References				
<b>** Must have at least 3 References. References must be School, City, County, University, State Agency or Other Government.</b>				
Organization	City	State	Contact Name	Contact Phone
Elkins School District	Elkins	AR	Dan Jordan	479-643-2172
Rogers School District	Rogers	AR	Jim White	479-636-3910
Bentonville School District	Bentonville	AR	Michael Poore/Paul Wallace	479-254-5014



# Company Profile

Please provide the following:

1. Company's official registered name.

Milestone Construction Company

2. Brief history of your company, including the year it was established.

Milestone Construction Company was formed in 2004 by President and Co-Owner Sam Hollis and Co-Owner Travis Ruff. Sam Hollis has over 30 years of consistent reputable commercial construction experience including general contracting with an emphasis on Construction Management. Travis Ruff has an extensive background in Business and Finance and brings professionalism and integrity to the foundation of Milestone Construction Company.

Since its inception, Milestone Construction Company has constructed projects ranging from \$10,000 to \$22,000,000. These types of projects include both new construction, additions and over 100 renovations to existing facilities. Many of our renovations include projects such as Renovation to the Fine Arts Center at the University of Arkansas. Renovation and Expansion of the West Addition of the Northwest Arkansas Regional Airport. Renovation of the Historical Washington County Courthouse which is located on the National Register of Historical Landmarks. Milestone Construction Company received multiple awards including the "Excellence in Preservation Through Restoration: Large Scale" for our work on the courthouse. These are just a few of the high profile projects that Milestone Construction Company has had the pleasure of being involved with.

3. Corporate office location.

Springdale, Arkansas

4. List the total number of sales persons employed by your organization within the United States, broken down by market.

Milestone Construction Company provides service, we do not sell any products and therefore do not have "sales persons"

5. List the number of location of offices, or service centers for all states being bid in solicitation. Additionally, list the names of key contacts at each location with title, address, phone and e-mail address.

One location in Springdale, Arkansas. The key contacts are:

Sam Hollis, Owner/President

Paul Davidson, Project Manager

Kelli Gemmell, Director of Business Development

6. Please provide contact information for the person(s) who will be responsible for the following areas, including resumes:

A. Sales – Sam Hollis, Travis Ruff, Mike Davis and Kelli Gemmell

B. Sales Support – Sam Hollis, Travis Ruff, Mike Davis and Kelli Gemmell

C. Marketing – Kelli Gemmell

D. Financial Reporting – Sam Hollis

E. Executive Support – Sam Hollis

7. Define your standard terms of payment. Construction Services – pay when paid clauses. Purchase Orders – net 30 or pay when paid.

8. Overall annual sales for the last three (3) years;

2013 - \$16,273,613

2014 - \$23,905,799

2015 - \$33,000,000

9. What differentiates your company from competitors?

Milestone Construction Company has the capacity and capability to perform the work to the highest standards possible. We have the experience with Construction Management projects, and we have the personnel that will deliver your project on time and within budget without sacrificing quality. From Milestone's perspective, we have a "whatever it takes attitude" to complete your projects on time without sacrificing safety, quality or budget. Our owners are local which means decisions can be made in an effective and timely manner without having to wait on a decision from a higher level.

## Marketing/Sales

1. Detail how your organization plans to market this contract within the first 90 days of the award date. This should include, but not be limited to:

- a. A co-branded press release within first 30 days
  - b. Announcement of award through any applicable social media sites – Milestone will utilize Facebook and our website to make this announcement.
  - c. Direct mail campaigns – Milestone will send letters to existing and potential educational as well as government customers.
  - d. Co-branded collateral pieces
  - e. Advertisement of contract in regional or national publications – When Milestone advertises we will co-brand in our ad. We currently advertise in the Report Card magazine and participate in the new teacher luncheons as well as serve on a foundation board for Rogers Public Schools where we can include co-branded literature.
  - f. Participation in trade shows – We participate in the AREA and ASBA shows as well as AIA and various education expos.
2. Describe how your company will demonstrate the benefits of this contract to eligible entities if awarded.

Milestone will have face to face meetings with the various school districts that we currently do business with as well as make contact with potential new customers within other school districts. Having this personal contact will allow us to find out if they are utilizing the contract and how we can partner with them.

3. Explain how your company plans to market this agreement to existing government customers.

Milestone has completed projects with AR parks and recreation for Hobbs State Park Visitors Center, as well as the cities of Bentonville and Springdale. We would be in contact with them determine whether or not they are utilizing the contract and if not share the benefits.

4. Provide the revenue that your organization anticipates for the first three (3) years of this agreement.

\$500,00 – \$1M      in year one

\$1M – \$1.5M      in year two

\$1.5 – \$2M      in year three

## **Sam Hollis, President/Owner**

Sam has worked in the commercial construction industry for over twenty years. His management experience has dealt with commercial, institutional, healthcare and correctional construction. He has a wide range of experience with different methods of delivery including general contracting design/build and construction management. Sam brings excellent communication skills and a “partnering attitude” to ensure a successful project.

### **Professional Experience:**

**Milestone Construction Company, LLC, Springdale, AR.** From November 2004 to Present, Sam has been President and Co-Founder of Milestone Construction Company. Since that time, Sam has been establishing contacts with customers, managing on-going construction projects, and developing marketing plans to grow the company. Sam is also active in several community organizations: he is the Past President of the Springdale Rotary Club and the Past President of the Lifestyles, Inc. Board of Directors.

**Flintco Companies, Inc, Springdale, AR.** From February 1994 to October 2004, Sam served as Vice-President and Area Manager for the Flintco Companies. He was responsible for operations and business development for the Arkansas area office. His duties included supervision over Project Managers, Project Engineers, Superintendents and general office staff on multiple construction projects. He prepared complete cost estimates ranging in size from \$100 thousand to \$50 million per project. Projects include negotiated, lump sum, design build and construction management. Sam was responsible for hiring subcontractors for projects and negotiating contracts with Owners & Architects. He managed and maintained a working budget for gross sales volume of \$18–24 million annually.

**Centex Bateson Construction Co., Inc, Dallas, TX.** From May 1989 to February 1994, Sam was a Project Engineer For Centex Bateson Construction Company, a subsidiary of the Centex Construction Group. As a Project Engineer, he managed several large projects for Centex including a \$33 million Shiprock Health Care Facility in Shiprock, New Mexico, a \$64 million Lew Sterrett Justice Center in Dallas, TX, and a \$76 million Morton H. Meyerson Symphony Center in Dallas, TX.

## **Travis Ruff, Founder & Owner**

Travis leads the Finance and Sales/Marketing initiatives at Milestone and has worked in the Commercial Construction Industry for over 6 years. Prior to starting Milestone with Sam, Travis was an executive at FedEx Freight (formerly known as American Freightways) as well as a entrepreneur involving several startups.

### **Educational Experience:**

**B.S.B.A, Administrative Management.** University of Arkansas, 1997  
**M.B.A.** University of Arkansas, 2004

### **Professional Experience:**

**Titan Equipment, Fayetteville, AR.** Travis is co-owner with Sam Hollis of Titan Equipment, an equipment rental company primarily servicing Milestone and its related large-scale commercial construction projects.

**Surround Sense, Fayetteville, AR.** Travis is co-owner and founder of Surround Sense, a commercial and residential home technology company specializing in home theaters, whole-house audio, and related home and workplace technology.

**Venture Publishing, Fayetteville, AR.** Travis was co-owner and founder of Venture Publishing, an internet retailer and online publishing company. He sold Venture Publishing in 2007.

**Atlantis Development Corporation, Harrison, AR.** Travis is President of Atlantis Development, a Real-Estate Development company specializing in primarily residential projects in Northwest Arkansas.

**FedEx Freight, Harrison, AR.** Travis led the eCommerce division of FedEx Freight following the merger of American Freightways and Federal Express. His responsibilities included application development for the Internet, Intranet, Sales, Marketing, and Customer Service and provided oversight to the merger of back-office systems with parent company, Federal Express.

**American Freightways, Harrison, AR.** Following graduation in 1997, Travis led several divisions of American Freightways including Special Projects, Claims Prevention, Customer Center Support, and eCommerce as well as direct operational and sales experience as an Account Manager and Operations Supervisor.

## **Mike Davis, Vice President**

Mike has worked in the commercial construction industry for 20 years as a carpenter, salesman, commercial sales project manager, and as a commercial project manager. He will be responsible for Estimating & Pre-Construction Services. He is a Certified Professional Estimator and a LEED Accredited Professional and will provide sustainable insight throughout the project.

**Professional Experience: Milestone Construction Company. October 2006 – Present**

### **C.L. “Charlie” & Willie George Park – Springdale, AR**

This project consists of 75 acres on the Eastside of Springdale. It includes (6) soccer fields, pavilions and restrooms, a dog park, a football field and press box, concessions, (3) tennis courts, (4) youth baseball fields with batting cages and a playground. The value of this project is \$10,782,000.

**Elkins High School, Elkins, AR.** This newly constructed high school is a single story, 68,000 SF building which includes energy saving features, natural lighting, interactive “Starboards” in every classroom, a media center, internet cafe, exterior dining patio and digital security technology. Completed in 2013, with a value of \$9,750,000.

**Jean Tyson Child Development Study Center, Fayetteville, AR.** This project consists of a 22,400 SF single story child development study center. It will be used for teacher education and advancement of children studies. Project value – \$7,248,795.

**Crystal Bridges Museum Store – Bentonville, AR.** This project is a 3,000 SF interior finish out of the Museum Store which is located within the Crystal Bridges Museum. The project was completed in September 2011.

**Blackie Bond Indoor Practice Facility and Remodel – Rogers, AR.** This project consisted of a new 42,000 SF indoor practice facility and 8,000 SF renovation to the existing locker room and practice facility. Project value – \$2,635,288.00

**P.E. Addition to Greer Lingle Middle School – Rogers, AR.** This project consisted of a 20,000 SF gymnasium and locker room addition to Greer Lingle Middle School. This project was completed August 2008. The value of this project was \$2,541,819.00

**Brunner & Lay – Springdale, AR.** This project consisted of a 25,000 SF warehouse addition, 6,150 SF of new storage building, 16,000 SF new office building and 14,000 SF interior office renovation. Completed in December 2010 with a value of \$5,949,695.00

**Visitors Center Hobbs State Park – Rogers, AR.** This project consists of a new 18,000 SF Visitors Center located in the Hobbs State Park. This building includes a 17 acre site with extensive landscaping including streams, ponds, and waterfalls. This project is scheduled to complete in October 2008. Project value – \$4,029,905.00

**U of A Fine Arts Center Addition & Renovations – Fayetteville, AR.** This project consisted of 2,082 SF addition and renovation of the existing concert hall. Completed in August 2009 with a value \$1,537,225.00

## **Kelli Gemmell, ASID – Director of Business Development & Licensed Interior Designer**

Kelli has her BA degree in Interior Design from California State University, Long Beach. She has worked as a facility manager and a regional director/interior designer for a contract furniture dealership. She has over 20 years experience.

### **Professional Experience: Milestone Construction Company –Director of Business Development & Interior Designer, October 2010– present**

Interior design only projects, Milestone Construction was the Construction Manager/ General Contractor:

**Northwest Health System** – The following are the various projects which all included interior design and services; selection of the finishes, fixtures and furniture of the interiors as well as collaboration on the exterior finishes.

- Women's Health Associates – Bentonville, AR

- Sugar Creek Internal Medicine Clinic – Bentonville, AR

- Sugar Creek Senior Health Clinic – Bentonville, AR

- Westside Clinic – Springdale, AR

- G.I. Clinic (Jones Tower) – Springdale, AR

- Internal Medicine, Wedington – Fayetteville, AR

- Urgent Care, Administration and Internal Medicine – Elm Springs, Springdale, AR

**Logan County Library –Paris, AR.** This 5,526 SF project is a renovation to the existing library. For this project I designed a new circulation desk, updated finishes throughout the space which included new flooring, paint and furnishings.

Interior design only project, for an existing building:

**Jamestown Health & Rehab –Rogers, AR.** This project consisted of updating the furnishings and window treatments throughout the facility. The areas of focus were the Living Rooms, Dining Rooms, the Rehab gym, the Bedrooms, the Shower Spa and the Courtyard.

### **Professional Experience: Innerplan Office Interiors –Regional Director & Interior Designer, July 1999– October 2010**

Performed a variety of duties such as interior designer, project manager, sales, as well as any necessary administrative duties. Meeting with customers and designing their space, follow up on the order and oversee the entire process from order to installation. Started the Northwest Arkansas office in 2003.

### **Professional Experience: ARCO Pipeline Company – Facility Manager, June 1994– July 1998.**

Responsible for space planning and office moves during remodels and construction. Oversee the day to day building maintenance of multiple facilities, as well as the mail services, receptionist and day porter.



# TIPS - Request for Proposal for Job Order Contracting



Sam Hollis, President  
2002 S. 48th Street  
Springdale, AR 72762  
(479) 751-3560  
December 11, 2015





## Section One: About Us

Introduction .....	Pg 03
Firm Profile .....	Pg 03
Company Ownership .....	Pg 05
Vice President .....	Pg 07



## Section Two: Experience

Previous Experience .....	Pg 08
Award Winning Service .....	Pg 09



## Section Three: References

Project References .....	Pg 10
Performance Record .....	Pg 11

## Section Four: Project Spotlights

Project Spotlights .....	Pg 12
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## INTRODUCTION

**Milestone Construction Company, LLC** was founded in 2004 by partners Sam Hollis and Travis Ruff and is a seasoned Construction Manager with a proven record of professional project management and on-time completion. Providing a combined experience of over one hundred years in commercial, institutional and industrial construction, we believe our people are our largest asset.

**Peace of Mind.** Ultimately, you will experience, throughout all phases of your project, the peace of mind that our clients find so invaluable.

**Core Values.** Whether you are looking for the core values of teamwork, honesty, integrity, or commitment, Milestone Construction Company is your Construction Management connection in the Northwest Arkansas.

**Assurance.** Knowing your project is in the care of Milestone Construction Company ensures the protection of quality and cost effective management that you deserve for your project.



*"Never before have I worked with a contractor who had the answers to my questions 'before' I asked them."  
Kelly L. Johnson, A.A.E., NWARA Airport Director*

*"Professional communications and relations with Milestone, Inc. management personnel were superb throughout this construction project."  
Ron Buescher, Department Head, U of A Food Science*

## FIRM PROFILE



**Above:** Milestone Headquarters in Springdale, AR

Milestone Construction is a full service Construction Management/General Construction firm based in Springdale, AR. Milestone is led by Sam Hollis, President & Co-Founder, and Travis Ruff, Co-Founder, primarily serving Northwest Arkansas and the surrounding states.

Sam Hollis has over 25 years of consistently reputable commercial construction experience including general contracting, construction management and design/build. He most recently served as Vice President/ Area Manager in Arkansas for the Flintco Companies, Inc., where he managed projects numerous commercial office and warehouse projects. Sam has also served as state President of the Associated Builders and Contractors of Arkansas. Travis Ruff has an extensive background in initial startup, as well as continued business growth. Serving as President of Atlantis Development Corporation based in Harrison, AR, he specializes in real estate development. Prior to Atlantis, Travis led the ecommerce and Customer Center Support divisions for FedEx Freight.





**Above:** Blackie Bond Field House

**Below:** The Milestone Extended Family

interior tenant finish projects to large multi-million dollar developments. Milestone has concentrated on commercial projects in Northwest Arkansas, directing the focus on pre-construction and construction services of a negotiated nature.

In the pursuit of excellence, Milestone provides quality workmanship combined with a personalized element designed specifically for the individual client's needs. Milestone has the capacity to handle construction projects varying in size from renovations and

*"As a locally owned and operated commercial construction company, we are committed to Northwest Arkansas. The only way we will succeed is by providing outstanding customer service throughout the construction process. Thus, our goal is to become the contractor of choice for Northwest Arkansas with the completion of well-constructed buildings, on-time and on-budget."*

*Sam Hollis*

*"We believe excellence lies in the detail, achieving each and every project milestone, which is reflected in our company name, Milestone Construction Company,"*

*Travis Ruff*



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## COMPANY OWNERSHIP

### **Sam Hollis, President/Co-Owner**

Sam has worked in the commercial construction industry for over twenty-five years. His management experience has dealt with commercial, institutional, healthcare and correctional construction. He has a wide range of experience with different methods of delivery including general contracting, design/build and construction management. Sam brings excellent communication skills and a “partnering attitude” to ensure a successful project.



### **Educational Experience:**

**Bachelor of Science in Construction Management.** Oklahoma State University, 1989

### **Professional Experience:**

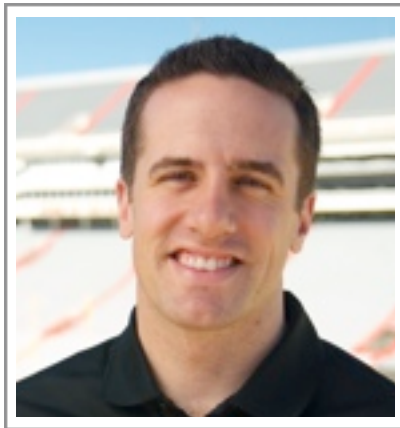
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## COMPANY OWNERSHIP

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Travis leads the Finance and Sales/Marketing initiatives at Milestone and has worked in the Commercial Construction Industry for over 6 years. Prior to starting Milestone with Sam, Travis was an executive at FedEx Freight (formerly known as American Freightways) as well as a entrepreneur involving several startups.

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## **Mike Davis, Vice President**

Mike has worked in the commercial construction industry for 20 years as a carpenter, salesman, commercial sales project manager, and as a commercial project manager.

### **Training & Certification**

CPE, Certified Professional Estimator

LEED Accredited Professional

Symons Steel-Ply: estimating, detailing and assembling reusable concrete forms.

Conspec College of Knowledge: recognizing the causes of concrete failures and the appropriate remediation techniques.

Metzger/McGuire: training in concrete spill prevention and remediation.

Wal-Mart Storm Water Training: EPA/ADEQ Storm Water Professional certification.

### **Professional Experience: Milestone Construction Company. October 2006 - Present**

#### **C.L. "Charlie" & Willie George Park - Springdale, AR**

This project consists of 75 acres on the Eastside of Springdale. It includes (6) soccer fields, pavilions and restrooms, a dog park, a football field and press box, concessions, (3) tennis courts, (4) youth baseball fields with batting cages and a playground. The value of this project is \$10,782,000.

**Elkins High School, Elkins, AR.** This newly constructed high school is a single story, 68,000 SF building which includes energy saving features, natural lighting, interactive "Starboards" in every classroom, a media center, internet cafe, exterior dining patio and digital security technology. Completed in 2013, with a value of \$9,750,000.

**Jean Tyson Child Development Study Center, Fayetteville, AR.** This project consists of a 22,400 SF single story child development study center. It will be used for teacher education and advancement of children studies. Project value - \$7,248,795.

**Crystal Bridges Museum Store - Bentonville, AR.** This project is a 3,000 SF interior finish out of the Museum Store which is located within the Crystal Bridges Museum. The project was completed in September 2011.

**Blackie Bond Indoor Practice Facility and Remodel - Rogers, AR.** This project consisted of a new 42,000 SF indoor practice facility and 8,000 SF renovation to the existing locker room and practice facility. Project value - \$2,635,288.00

**P.E. Addition to Greer Lingle Middle School - Rogers, AR.** This project consisted of a 20,000 SF gymnasium and locker room addition to Greer Lingle Middle School. This project was completed August 2008. The value of this project was \$2,541,819.00

**Brunner & Lay - Springdale, AR.** This project consisted of a 25,000 SF warehouse addition, 6,150 SF of new storage building, 16,000 SF new office building and 14,000 SF interior office renovation. Completed in December 2010 with a value of \$5,949,695.00

**Visitors Center Hobbs State Park - Rogers, AR.** This project consists of a new 18,000 SF Visitors Center located in the Hobbs State Park. This building includes a 17 acre site with extensive landscaping including streams, ponds, and waterfalls. This project is scheduled to complete in October 2008. Project value - \$4,029,905.00

**U of A Fine Arts Center Addition & Renovations - Fayetteville, AR.** This project consisted of 2,082 SF addition and renovation of the existing concert hall. Completed in August 2009 with a value \$1,537,225.00

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**PREVIOUS EXPERIENCE****Elkins School District -**

High School & Gymnasium

**Rogers School District -**

Rogers New Technology High School

Blackie Bond Indoor Practice Facility

Greer Lingle Middle School Gymnasium and Locker Room Addition

Auxillary Gym Addition and Remodel

Westside and Bonnie Grimes Elementary Additions

Reagan Elementary Classroom Addition

Rogers High School Greenhouse

Elza Tucker Elementary Renovation

**Bentonville School District -**

Bright Field Middle School & Willowbrook

Elementary; Old High Middle School;

Thomas Jefferson - Sugar Creek Elementary

**Siloam Springs School District**

Northside & Southside Window Replacement;

Northside Re-Roof Project

**Northside High School Media Center/**

**Administration Addition** - Ft. Smith, AR

**University of Arkansas**

Jean Tyson Child Development Study Center;

Tennis Facility Renovation; JOC Projects;

Fine Arts Additions and Renovation; Food Science

Laboratory; Sigma Nu Fraternity; NW Quad Dining

Hall Addition; Women's Soccer Expansion;

Phi Gamma Delta Fraternity

**MedExpress - 10 locations AR, MO, KS, OK**

**Twin Peaks** - Rogers, AR

**Deluxe Burger** - Rogers, AR

**Roma Cafe** - Rogers, AR

**Houlihan's** - Rogers, AR

**Mellow Mushroom** - Rogers, AR

**Arby's** - Little Rock, AR

**Air Host Cafe & Deli, Alice Walton Terminal -**

Highfill, AR

**Northwest Arkansas Regional Airport, Alice**

**Walton Terminal Addition** -

Highfill, AR

**Crystal Bridges Museum Store** - Bentonville, AR

**KNWA Studios** - Fayetteville, AR

**Hobbs State Park Visitor Center** - Rogers, AR

**Washington County Courthouse** - Fayetteville, AR

**Wal-Mart**

Springdale, AR

Cuba, Buffalo & Marshall, MO

Ft. Smith, AR

Tulsa & Newcastle, OK

Junction City, KS

**Legacy National Bank -**

South & East Branch in Springdale, AR

Pinnacle Branch in Rogers, AR

Fayetteville, AR

**Bank of Fayetteville** - Fayetteville, AR

**General Mills & Nestle** - Rogers, AR

**Brunner & Lay Office Addition -**

Springdale, AR

**Medical Associates of Northwest Arkansas -**

**MRI Suite & Pediatric Clinic** - Fayetteville, AR

**Hedberg & Campbell Allergy Clinic -**

Fayetteville, AR & Rogers, AR

**Northwest Health Systems -**

Sugar Creek Clinic - Bentonville/Bella Vista, AR

Women's Health - Bentonville, AR

Westside Clinic, GI Clinic & Pediatric Clinic -

Springdale, AR

**Washington Regional** - Springdale, AR

Her Health & Eastside Clinic

## AWARD WINNING SERVICE

Milestone Construction Company has the capacity and capability to perform the work for your project to the highest standards possible, and we have the personnel that will deliver your project on time and within budget without sacrificing quality. From Milestone's perspective, we have a "whatever it takes attitude" to complete your projects on time without sacrificing safety, quality or budget.

Our team is very excited and looking forward to the opportunity to play an integral part in the completion of your project from Pre-construction Services to Contract Close-out. With our experience working on projects of similar magnitude coupled with our desire to achieve the highest quality workmanship for your project, we know that we will be an excellent addition to your project team.

Regarding our capability, Milestone Construction has won the "Chairman's Award" for Excellence in Construction from the Associated Builders and Contractors of Arkansas three times since starting our company in 2004. In addition, over that same time period we have won the Associated Builders and Contractors of Arkansas Award of Excellence in Construction numerous times.



### **2006 ABC Award of Excellence**

- Rogers School Addition

### **2006 ABC Award of Excellence**

- University of Arkansas Food Science Lab Addition

### **2006 ABC Chairman's Award for Excellence in Construction**

- Rogers School Addition

### **2007 ABC Award of Excellence**

- Lewis Building Renovation (Bank of Fayetteville)

### **2007 ABC Chairman's Award for Excellence in Construction**

- Lewis Building Renovation (Bank of Fayetteville)

### **2008 ABC Award of Excellence**

- Legacy National Bank, South Branch

### **2009 ABC Award of Excellence**

- U of A Tennis Facility Renovation

### **2010 McGraw-Hill Award of Excellence**

- Visitors Center - Hobbs State Park

### **2010 ABC**

### **Award of Excellence**

- Visitors Center - Hobb's State Park

### **2010 ABC Chairman's Award of Excellence in Construction**

- Visitors Center - Hobb's State Park

### **2010 Fayetteville Chamber of Commerce**

- Legacy Award - Hobb's State Park
- Historic Preservation Award - Washington County Courthouse

### **2011 ABC Chairman's Award of Excellence in Construction**

- Brunner & Lay Corporate Headquarters

### **2011 ABC Award of Excellence**

- Brunner & Lay Corporate Headquarters
- Washington County Courthouse Restoration

### **2012 ABC Award of Excellence**

- Crystal Bridges Museum Store



Our records of previous similar projects: Owner Verification and Contact Information.

**Owners:**

Mr. Dan Jordan  
Elkins School District  
349 N. Center Street  
Elkins, AR 72727  
Phone: (479) 643-2172  
Fax: (479) 479-643-3605  
[jordan@elkinsdistrict.org](mailto:jordan@elkinsdistrict.org)

Mr. Michael Poore  
Bentonville School District  
500 Tiger Blvd.  
Bentonville, AR 72712  
Phone: (479) 254-5014  
Fax: (479) 271-1159  
[mpoore@bentonvillek12.org](mailto:mpoore@bentonvillek12.org)

Mr. Jim White  
Rogers School District  
212 S. 3rd Street  
Rogers, AR 72712  
Phone: (479) 636-3910  
Fax: (479) 631-3504  
[jwhite@rogers.k12.ar.us](mailto:jwhite@rogers.k12.ar.us)

**Architects:**

Mr. Larry Perkin  
Hight-Jackson. Associates. PA  
5201 Village Parkway, Suite 300  
Rogers, AR 72756  
Phone: (479) 464-4965  
Fax: (479) 464-8324  
[lperkin@hjarch.com](mailto:lperkin@hjarch.com)

Mr. Audy Lack  
Miller Boskus Lack Architects, P.A.  
2397 N. Green Acres Rd.  
Fayetteville, AR 72703  
Phone (479) 443-7121  
Fax: (479) 443-7139  
[audy@mbi-arch.com](mailto:audy@mbi-arch.com)

Mr. Ken Shireman  
Ken Shireman & Associates  
1689 East Mission Blvd.  
Fayetteville, AR 72703  
Phone: (479) 521-7794  
Fax: (479) 521-0660  
[ken@kenshireman.com](mailto:ken@kenshireman.com)

# *Elkins School District*

*"Committed to Excellence"*

349 N. Center  
Elkins, AR 72727  
(479) 643-2172  
Fax: (479) 643-3605

November 18, 2013

To Whom It May Concern:

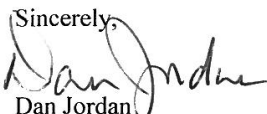
It is my pleasure to recommend Milestone Construction Company, LLC for your consideration as you decide on a professional construction management team to oversee your building project. I moved to Northwest Arkansas this past July, as I became superintendent of Elkins Public Schools. The district was involved in the construction of a new high school facility upon my arrival. Most of the major decisions regarding the building had already been made and the construction was over half-way complete. It is my understanding that the value engineering done by the Milestone Team, along with the architect, resulted in the district being able to afford a quality facility. Even after completion of the project, Milestone was able to provide additional savings from those projected from the process. For this, I am thankful for Mr. Sam Hollis, and the staff on-site who helped our district realize these savings.

From day one, my observation during many interactions with the Milestone Team was that of a professional group of people who "knew their stuff" and were willing to go the extra mile to ensure that Elkins School District was taken care of during the construction phase and the quality of the facility was never compromised. Whenever an unforeseen decision became necessary, Milestone made sure we had all of the important information available to help make decisions and ensure the integrity of our project.

I must mention that we were scheduled to occupy the building in October. I came to this area after having opened a new high school the previous year before and knew the importance to begin the school year in the new facility. When I brought this idea forward, the Milestone Team did not flinch. Naturally, had that not been possible it would have been o.k. However, they felt comfortable ensuring the safety of the building for occupancy to begin school on September 19, 2013, though the project would not be complete. They agreed to finish the required work on the project before 8:00 a.m. or after 3:30, so as to not interrupt instruction, and that is exactly what they did.

In closing, I must complement the team of Greg Ferus, Dave Nelson, and Travis Aiken as they were the face of Milestone Construction Company to me on a daily basis. They were so easy to work with and they seemed to go out of their way to accommodate/trouble shoot any concerns that were raised. Milestone is fortunate to have them in their employ.

Again, I am pleased to recommend Milestone Construction Company for your consideration. Actually, I am honored to be able to recommend a group so highly.

Sincerely,  
  
Dan Jordan  
Superintendent

K-2 Primary Elementary Office: 643-3380    3-6 Elementary Office: 643-3382  
Middle School Office: 643-2552    High School Office: 643-3381



### *Bentonville Public Schools*

#### *Central Administration Building*

*500 Tiger Blvd • Bentonville, Arkansas • 72712*

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*Phone: 479-254-5000 Fax: 479-271-1159 Web site: [bentonvillek12.org](http://bentonvillek12.org)*

February 15, 2013

To Whom It May Concern,

It is an honor to write this letter of support for Milestone Construction and Sam Hollis. As Paul and I both began our positions two years ago, we engaged in a relationship that was new for us and new for Bentonville School District with Milestone. Milestone was selected for work on our new K-6 Schools that would eventually come to be known as Willowbrook Elementary and Bright Field Middle School.

The easiest compliment to provide Milestone and the leadership of Sam Hollis would be to ask you to take a tour of the campus they built for us. And, in fact, we would love to do that very thing and host any potential client of Milestone so you can see up close the great job they did. It is also important to share the bottom line if you are considering Milestone: the project finished ahead of schedule and under budget. But there is more. I must also share that once the keys had been turned over to us Milestone continued to support us as issues came up, which happens anytime a new building of this size opens.

Finally, I will share that I admire how they do their work. Both Paul and I were frequent visitors to this job site as the building was being constructed. Each time we visited we felt the leadership of the Milestone team. They always had things coordinated, they always had safety as a priority and they always found ways to honor their employees. This is a tribute to how Sam leads and is, in our opinion, why our project came in ahead of schedule and under budget.

If you are considering a contractor for your project, Milestone Construction is a worthy candidate. Bentonville School District is proud of what Milestone accomplished for our school system and we think you will be equally pleased if you engage in a project with them. Please do not hesitate to contact either one of us should you have questions.

Sincerely,

Michael Alan Poore  
Superintendent

Paul Wallace  
Director of Facilities

**PERFORMANCE RECORD**

Milestone believes that the most important documentation on timely completion of work and quality comes from our satisfied customers, therefore, refer to their testimonials on our projects.



*"Never before have I worked with a contractor who had the answers to my questions before I asked them."*

*Kelly L. Johnson, A.A.E., NWARA Airport Director*

*"All of the Milestone folks have been friendly and respectful to the needs of the users group. They are always willing to listen to our concerns and go out of their way to help solve any problems."*

*Dr. Diana Bisbee, Faculty Affairs and Distance Education Coordinator,  
Dale Bumpers College of Agricultural, Food and Life Sciences*



*"I admire how they do their work. Each time we visited the site we felt the leadership of the Milestone team"*

*Mr. Michael Poore, Superintendent, Bentonville Public Schools*

*"Throughout the museum store project, your team exhibited professionalism and dedication to the successful completion of our project. It was a pleasure to work with such a professional contractor and would recommend Milestone Construction Company without hesitation"*

*Tracy Cude, CFO, Crystal Bridges Museum*



*"I have recently worked with Sam Hollis and Milestone Construction Company on several projects as construction manager and have been fully satisfied with how cost effective and economical the projects have been. The time of completion of the projects as well as their professionalism has made the working relationship a positive experience."*

*David Cauldwell, Business Manager, Rogers Public Schools*



*"In September 2007 we opened our third banking center in Springdale, AR. This was new construction, and we contracted with Milestone Construction on the project. From start to finish this project was handled very professionally. The project was completed on time and even came in a little under budget. We would recommend Milestone Construction and look forward to working with them again on future branch expansions."*

*Patrick Swope, COO/EVP, Legacy National Bank*

*"Your dedication and attention to the details during your company's construction of the Hobb's State Park visitor center resulted in an excellent facility we are proud of"*

*Greg Butts, Director, Arkansas State Parks*



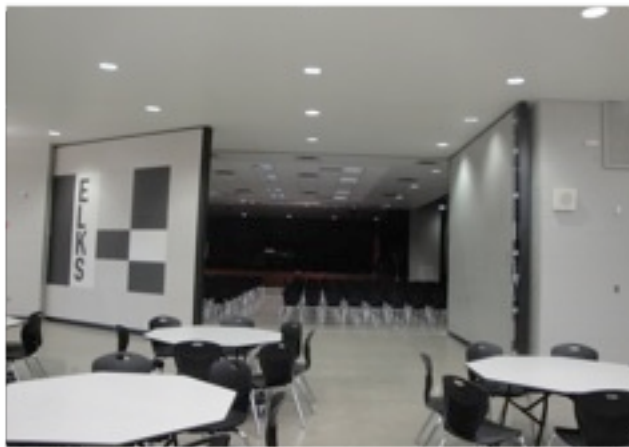
## Willowbrook Elementary & Bright Field Middle School

This project is a new 177,000 SF elementary and middle school that is a single story facility. Each school has their own classrooms, gymnasiums and outdoor courtyards. There are shared areas such as the media library and cafeteria. It is located in Bentonville, AR and the project was completed in August 2012.



## ELKINS HIGH SCHOOL

This newly constructed high school is a single story, 68,000 SF building which includes energy saving features, natural lighting, interactive “Starboards” in every classroom, a media center, internet cafe, exterior dining patio and digital security technology. The value of this project is \$9,750,000.





## Northside High School Media Center & Administration Addition

This project covers 26,000 SF with new structural building infill and the renovation of existing space to provide an updated learning environment to the students of Northside High School and new administration offices.



## Rogers New Technology High School

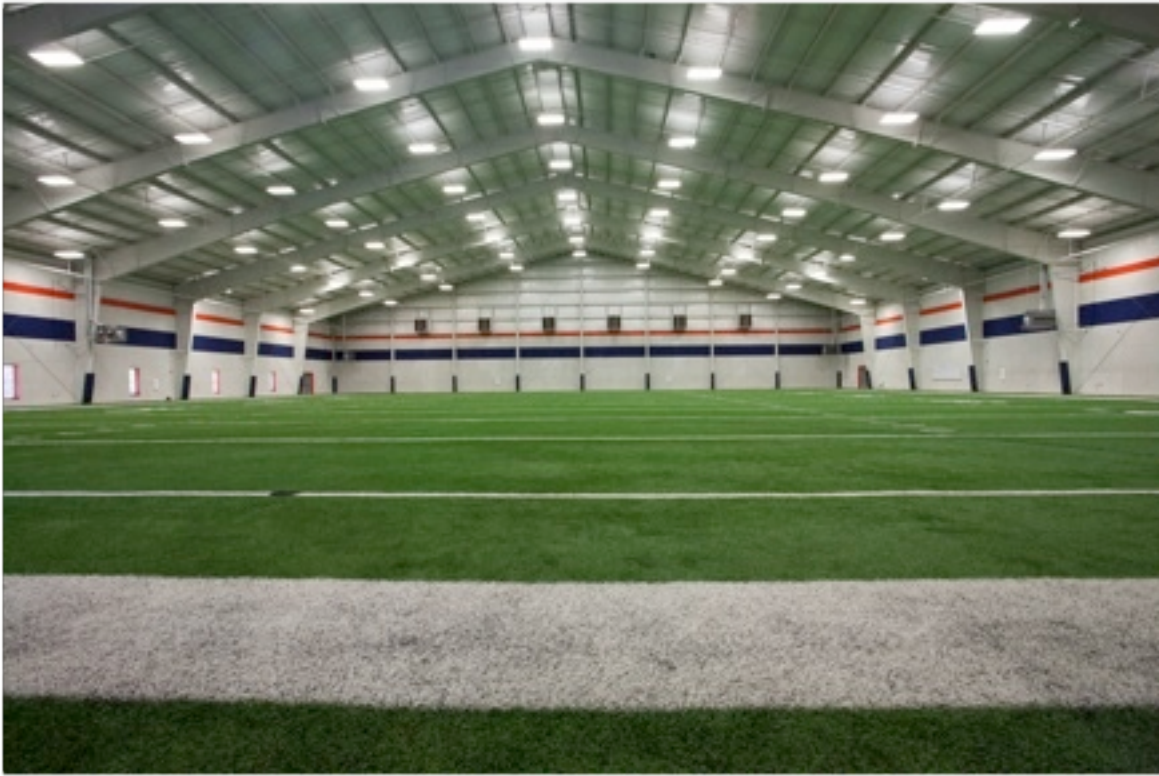
This project is a 22,000 SF renovation to transform a former middle school used for ALE and professional development into a chartered New Tech high school. The facility features flexible and collaborative learning spaces, including an internet cafe and breakout areas to work on team projects and communicate ideas





## Rogers Heritage High School - Blackie Bond Indoor Practice

This project consisted of a new 42,000 SF indoor practice facility and 8,000 square-foot renovation to the existing locker room and practice facility. The value of this project was \$2,635,288.00



## Jean Tyson Child Development Study Center

This project consists of a 22,000 SF single story child development study center with classrooms, playrooms, outdoor play areas and lab space for student research. It will be used for teacher education and advancement of children studies.





## Washington County Courthouse

Washington County Courthouse Historical Renovation - This project consists of an interior renovation of all four floors of the historic Washington County Courthouse that was built in the early 1900's. This project was completed in August 2010.





## Hobbs State Park

Visitors Center at Hobbs State Park Conservation Area - This project is a new 18,000 SF Visitors center located off Hwy 12 near War Eagle in Rogers, AR. There was extensive site work with this project including water features and landscaping. This project has received LEED Silver accreditation. This project features a geo-thermal HVAC system and an Orenco septic system. The project began in June 2007 and was completed in May 2009.



<b>Contractor License</b>				
<b>State</b>	<b>License Number</b>			
Arkansas	156050416			
Missouri	Not Required			
Oklahoma	Not Required			
Kansas	Not Required			
<b>** Contractor must list each state that they are licensed to work. Contractor must also add these states to the Pricing Exhibit, that includes a coefficient for each state.</b>				
<b>** Contractor will only be awarded states listed on this sheet.</b>				

**Federal Requirements for Procurement and Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.**

If the TIPS member anticipate possibly using federal funds for procurement under this potential award and is required to obtain the following compliance assurance.

**1. Will you be subcontracting any of your work under this award if you are successful?**

(Check one)

☒ YES or ☐ NO

**2. If yes, do you agree to comply with the following federal requirements?** (Check one)

☒ YES or ☐ NO

2 CFR §200.321 Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.

(a) The non-Federal entity must take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.

(b) Affirmative steps must include:

- (1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
- (2) Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
- (3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
- (4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
- (5) Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce ; and
- (6) Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs (1) through (5) of this section.

Company Name Milestone Construction Company

Name of authorized representative Sam Hollis

Signature of authorized representative 

Date 12/03/2015



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**SUSPENSION OR DEBARMENT CERTIFICATE**

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**Non-Federal entities are prohibited from contracting with or making sub-awards under covered transactions to parties that are suspended or debarred or whose principals are suspended or debarred. Covered transactions include procurement for goods or services equal to or in excess of \$25,000.00. Contractors receiving individual awards for \$25,000.00 or more and all sub-recipients must certify that the organization and its principals are not suspended or debarred.**

By submitting this offer and signing this certificate, this bidder:

Certifies that no suspension or disbarment is in place, which would preclude receiving a federally funded contract under the EDGAR, §200.212 Suspension and debarment.

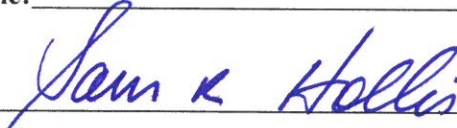
**Vendor Name:** Milestone Construction Company

**Vendor Address:** 2002 S. 48th Street, Ste. A, Springdale, AR 72762

**Vendor E-mail Address:** shollis@mstonecc.com

**Vendor Telephone:** 479-751-3560

**Authorized Company Official's Name:** Sam Hollis

**Signature of Company Official:** 

**Date:** December 3, 2015

## 2 CFR PART 200 Contract Provisions

### Required Federal contract provisions of Federal Regulations for Contracts

The following provisions are required to be in place and agreed if the procurement is funded with federal funds. TIPS or its members are the subgrantee or subrecipient by definition in most cases. Not all provisions herein apply to all contracts. Compliance is required as it applies to the individual purchase contract.

#### Appendix II to Part 200

#### Contract Provisions for Non-Federal Entity Contracts Under Federal Awards

#### 2 CFR PART 200

These contract provisions are incorporated by reference or attachment into all contracts with your company when TIPS or its members purchase is with federal funds if you respond to a TIPS competitive procurement request for proposals or bid..

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

**Federal Rule (1) Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate.**

Notice: Pursuant to Federal Rule (1) above, when federal funds are expended by TIPS or its members, TIPS or its members reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

Does vendor agree? YES ☒  Initial of Authorized Company Official

**Federal Rule (2) Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)**

Pursuant to Federal Rule (2) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for cause after giving the vendor an appropriate opportunity and up to 30 days, to cure the causal breach of terms and conditions. TIPS OR ITS MEMBERS reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for convenience with 30 days notice in writing to the awarded vendor. The vendor would be compensated for work performed and goods procured as of the termination date if for convenience of the TIPS OR ITS MEMBERS. Any award under this procurement process is not exclusive and the District reserves the right to purchase goods and services from other vendors when it is in the best interest of the District.

Does vendor agree? YES ☒  Initial of Authorized Company Official

**Federal Rule (3) Equal Employment Opportunity. Except as otherwise provided under 41 CFR Part 60, all contracts that meet the definition of "federally assisted construction contract" in 41 CFR Part 60-1.3 must include the equal opportunity clause provided under 41 CFR 60-1.4(b), in accordance with Executive Order 11246, "Equal Employment Opportunity" (30 FR 12319, 12935, 3 CFR Part, 1964-1965 Comp., p. 339), as amended by Executive Order 11375, "Amending Executive Order 11246 Relating to Equal Employment Opportunity," and implementing regulations at 41 CFR part 60, "Office of Federal Contract Compliance Programs, Equal Employment Opportunity, Department of Labor."**



## 2 CFR PART 200 Contract Provisions

Pursuant to Federal Rule (3) above, when federal funds are expended by TIPS OR ITS MEMBERS, for all construction contracts awarded by grantees and their contractors or subgrantees, the proposer certifies that during the term of an award, when federal funds are expended, by the TIPS OR ITS MEMBERS resulting for this procurement process the vendor will be in compliance with Equal Opportunity Employment laws specifically Executive Order 11246 of September 24, 1965, entitled "Equal Employment Opportunity," as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor regulations (41 CFR chapter 60).

Does vendor agree? YES ☒  Initial of Authorized Company Official

**Federal Rule (4) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148).** When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (4) above, when federal funds are expended by TIPS OR ITS MEMBERS, during the term of an award for all contracts and subgrants for construction or repair, when Federal Funds are expended, by the TIPS OR ITS MEMBERS resulting for this procurement process the vendor will be in compliance with all provisions listed or referenced therein.

Does vendor agree? YES ☒  Initial of Authorized Company Official

**Federal Rule (5) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708).** Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (5) above, when federal funds are expended by TIPS OR ITS MEMBERS, the proposer certifies that during the term of an award by the TIPS OR ITS MEMBERS resulting from this procurement process for construction contracts awarded by grantees and subgrantees the proposer agrees to be in compliance with all requirements listed or referenced therein.

Does vendor agree? YES ☒  Initial of Authorized Company Official

**Federal Rule (6) Rights to Inventions Made Under a Contract or Agreement.** If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a



## 2 CFR PART 200 Contract Provisions

small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (6) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires that the proposer certify that during the term of an award by the TIPS OR ITS MEMBERS resulting from this procurement process the vendor agrees to the terms listed and referenced therein.

Does vendor agree? YES ☒ SK Initial of Authorized Company Official

**Federal Rule (7) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).**

Pursuant to Federal Rule (7) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires that the proposer certify that during the term of an award by the TIPS OR ITS MEMBERS resulting from this procurement process the vendor agrees to the terms listed and referenced therein.

Does vendor agree? YES ☒ SK Initial of Authorized Company Official

**Federal Rule (8) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award \$25,000 or greater (see 2 CFR 180.220) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.**

Pursuant to Federal Rule (8) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires the proposer certify that during the term of an award by the TIPS OR ITS MEMBERS resulting for this procurement process the vendor certifies that they are not debarred from receiving a contract from the federal government as provided therein.

Does vendor agree they are not debarred as specified above ? YES ☒ SK Initial of Authorized Company Official

**Federal Rule (9) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.**

Pursuant to Federal Rule (9) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires the proposer certify that during the term and after the awarded term of an award by the TIPS OR ITS MEMBERS resulting for this procurement process the vendor certifies to the terms included or referenced in Federal Rule 9 above.

## 2 CFR PART 200 Contract Provisions

Does vendor certify to the provisions in Federal Rule (9) above? YES ☒ SH Initial of Authorized Company Official

**Federal Rule (10) 2 CFR 200.233 Retention of all required records for three years after grantees or subgrantees make final payments and all other pending matters are closed.**

Pursuant to Federal Rule (10) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires the proposer certify that the awarded vendor retain all required records for three years after grantees or subgrantees make final payments and all other pending matters are closed.

Does vendor agree? YES ☒ SH Initial of Authorized Company Official

**Federal Rule (11) 2 CFR §200.322 Procurement of recovered materials. A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines. [78 FR 78608, Dec. 26, 2013, as amended at 79 FR 75885, Dec. 19, 2014]**

Pursuant to Federal Rule (11) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires proposer certify that during the term of an award by the TIPS OR ITS MEMBERS resulting for this procurement process the vendor will be in compliance with mandatory standards and policies relating to Procurement of recovered materials which are listed above.

Does vendor agree they will comply? YES ☒ SH Initial of Authorized Company Official

Company Name Milestone Construction Company

Print name of authorized representative Sam Hollis

Signature of authorized representative Sam n Hollis

Date December 3, 2015

Signature above acknowledges all provisions in this four page document and the vendor/proposer/bidder responses herein to the 11 rules.