# **VENDOR CONTRACT**

Between

and

(Company Name)

# THE INTERLOCAL PURCHASING SYSTEM (TIPS) For JOB ORDER CONTRACTING – 1012116

# **General Information**

The vendor contract shall include the contract, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the solicitation and the awarded vendor's proposal. Once signed, if an awarded vendor's proposal varies or is unclear in any way from the TIPS contract, TIPS, at its sole discretion, will decide which provision will prevail. Other documents to be included are the awarded vendor's proposals, task orders, purchase orders and any adjustments which have been issued.

The following pages will constitute the contract between the successful vendors(s) and TIPS. Bidders shall state, in a separate writing, and include with their proposal response, any required exceptions or deviations from these terms, conditions, and specifications. If agreed to by TIPS, they will be incorporated into the final contract.

The Vendor Contract ("Contract") made and entered into by and between The Interlocal Purchasing System (hereinafter referred to as "TIPS" respectfully) a government cooperative purchasing program authorized by the Region VIII Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686. This contract consists of the provisions set forth below, including provisions of all Attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any Attachment, the provisions set forth shall control.

# Definitions

**CITY COST INDEX,** Defined pricing indices published by R.S. Means (see R.S. Means) as local modifiers to the national cost data.

**CLIENT MEMBER** is any ISD/USD, ESC, University, Municipality, County, Federal or State Agency or non-taxed entity empowered to enter into an agreement with TIPS via their governing boards or trustees. In the State of Texas an interlocal agreement must be signed by the client.

In other states, the client is responsible for meeting their state requirements.

**COEFFICIENT** is the contractors' coefficient multiplier that is applied to the local city cost index and the total sum of line item estimates for each individual Job Order. It will include all overhead items such as office, safety equipment, vehicles and fuel, computers, communication devises, printers, programs, insurance maintenance, two percent TIPS management fee, final site cleanup and all contingencies.

**DELIVERY ORDER (DO)** is the scope of services approved from the Job Order Proposal and reviewed and approved by the Client for the PO.

**JOB ORDER** is a line item estimate taken from a job order proposal using the coefficient and R.S. Means which, upon agreement to by the client member, becomes a lump sum fixed price contract and a notice to proceed for the stated scope attached to the purchase order.

JOB ORDER CONTRACTING (JOC) is a variable term indefinite delivery, indefinite quantity contract for construction services on an on call basis through negotiated line item delivery orders (job orders) to include minor construction, repair, renovation, alterations, maintenance projects and limited design for architectural and engineering services. It is based upon the contracts priced coefficient applied to the city cost index and the line items in the unit price book (RS Means). When the line items are agreed to it becomes a lump sum firm fixed price contract for that negotiated scope of services.

**JOB ORDER PROPOSAL** is the response from the contractor to the client member from the clients request for a specific project. It will contain the line item estimate for the project as defined in the UPB and include a written scope of work for services to be performed.

**JOB ORDER PROPOSAL REQUEST** is originated from the client and provides a general scope of project services or architectural drawings, a requested schedule and any special addendum requirements. From this information the contractor will develop the scope of work for his job order proposal.

**NON PRE-PRICED ITEMS** are those items that cannot be found or reasonably compared to listed line items in the UPB.

**PREMIUM HOURS** are defined as those hours not included in regular hours or recognized holidays. Premium hours are to be approved by the member entity for each delivery order and noted in the delivery order proposal as a line item during negotiations.

**REGULAR HOURS** are defined as those hours between the hours of 7 AM and 6 PM Monday thru Friday.

**UNIT PRICE BOOK (UPB)** will be the current addition of RS Means Facilities Construction Cost Data or if published RS Means Job Order Contracting Cost Data – the published quarterly updates will be allowed.

**PURCHASE ORDER** is the TIPS member's approval providing the authority to proceed with the negotiated delivery order under the contract. Special terms and conditions as agreed to between the vendor and TIPS member will be added as addendums to the PO. Items such as certificate of insurance, bonding requirements, small or disadvantaged business goals are some of the addendums possible.

**SCOPE OF WORK (SOW)** is the specific work that has been agreed to be undertaken and accomplished under the TIPS contract via the delivery order process.

# **Terms and Conditions**

# Freight

All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing.

# Warranty Conditions

All supplies equipment and services shall include manufacturer's minimum standard warranty unless otherwise agreed to in writing. Vendor shall be an authorized dealer, distributor or manufacturer for all products. All equipment proposed shall be new unless clearly stated in writing.

# **Customer Support**

The Vendor shall provide timely and accurate customer support to TIPS members. Vendors shall respond to such requests within one (1) working day after receipt of the request. Vendor shall provide training regarding products and services supplied by the Vendor unless otherwise clearly stated in writing at the time of purchase. (Unless training is a line item sold or packaged and must be purchased with product.)

# Contracts

All contracts and agreements between Vendors and TIPS Members shall strictly adhere to the statutes that are set forth in the Uniform Commercial Code as most recently revised. Contracts for purchase will normally be put into effect by means of a purchase order(s) executed by authorized agents of the participating government entities. Davis Bacon Act requirements will be met when Federal Funds are used for construction and/or repair of buildings.

## Tax exempt status

A taxable item sold, leased, rented to, stored, used, or consumed by any of the following governmental entities is exempted from the taxes imposed by this chapter:(1) the United States; (2) an unincorporated instrumentality of the United States; (3) a corporation that is an agency or instrumentality of the United States and is wholly owned by the United States or by another corporation wholly owned by the United States;(4) the State of Texas; (5) a Texas county, city, special district, or other political subdivision; or (6) a state, or a governmental unit of a state that borders Texas, but only to the extent that the other state or governmental unit exempts or does not impose a tax on similar sales of items to this state or a political subdivision of this state. Texas Tax Code § 151.309.

# Assignments of contracts

No assignment of contract may be made without the prior written approval of TIPS. Payment can only be made to the awarded Vendor or vendor assigned dealer.

# Disclosures

- 1. Vendor affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.
- 2. Vendor shall attach, in writing, a complete description of any and all relationships that might be considered a conflict of interest in doing business with participants in the TIPS program.
- 3. The vendor affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.

## **Renewal of Contracts**

The contract is for one (1) year with an option for renewal for 2 consecutive years. Total term of contract can be up to 3 years if sales are reported through the contract and both parties agree.

## Shipments

The Vendor shall ship ordered products within five (5) working days after the receipt of the order. If a product cannot be shipped within that time, the Vendor shall notify TIPS and the requesting entity as to why the product has not shipped and shall provide an estimated shipping date, if applicable. TIPS or the requesting entity may cancel the order if estimated shipping time is not acceptable.

## Invoices

The Vendor or vendor assigned dealer shall submit invoices, to the TIPS participant. Each invoice shall include the TIPS participant's purchase order number. The shipment tracking

number or pertinent information for verification of TIPS participant receipt shall be made available upon request. The Vendor or vendor assigned dealer shall not invoice for partial shipments unless agreed to in writing in advance by TIPS and the TIPS participant.

# Payments

The TIPS participant will make payments directly to the Vendor or vendor assigned dealer at net 30 days after receiving invoice.

# Pricing

The Vendor contracts to provide pricing to TIPS and its participating governmental entities that is the lowest pricing available to like cooperative purchasing customers and the pricing shall remain so throughout the duration of the contract.

All pricing submitted to TIPS shall include the participation fee to be remitted to TIPS by the Vendor. Vendor will not show adding the fee to the invoice presented to customer. The normal fee is 2%, but can be negotiated with the Vendor.

# **Participation Fees**

Vendor agrees to pay the participation fee for all contract sales to TIPS on a monthly scheduled report. Vendor must login to the TIPS database and use the "Submission Report" section to report sales. The Vendor is responsible for keeping record of all sales that go through the TIPS contract. Failure to pay the participation fee will result in termination of contract. Please contact TIPS at tips@tips-usa.com or call (866) 839-8477 if you have questions about paying fees.

# Indemnity

- 1. Indemnity for Personality Contracts. Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees, from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's performance of this contract, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, invitees, whether or not such claims are based in whole or in part upon the negligent acts or omissions of the TIPS, TIPS member(s), officers, employees, or agents.
- 2. Indemnity for Performance Contracts. The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's work under this contract, including all such causes of action based upon

common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, or invitees. Vendor further agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees, from and against all claims and suits for injuries (including death) to an officer, employee, agent, subcontractor, supplier or equipment lessee of the Vendor, arising out of, or resulting from, Vendor's work under this contract whether or not such claims are based in whole or in part upon the negligent acts or omissions of the TIPS, TIPS member(s), officers, employees, or agents.

# Attorney's Fees--Texas Local Government Code § 271.159 is expressly referenced.

Pursuant to §271.159, TEXAS LOC. GOV'T CODE, in the event that any one of the Parties is required to obtain the services of an attorney to enforce this Agreement, the prevailing party, in addition to other remedies available, shall be entitled to recover reasonable attorney's fees and costs of court.

# **Multiple Vendor Awards**

TIPS reserves the right to award multiple vendor contracts for categories when deemed in the best interest of the TIPS membership. Bidders scoring 80% or above will be considered for an award. Categories are established at the discretion of TIPS.

# State of Texas Franchise Tax

By signature hereon, the bidder hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Tax Code.

# Miscellaneous

The Vendor acknowledges and agrees that continued participation in TIPS is subject to TIPS sole discretion and that any Vendor may be removed from the participation in the Program at any time with or without cause. Nothing in the contract or in any other communication between TIPS and the Vendor may be construed as a guarantee that TIPS participants will submit any orders at any time. TIPS reserves the right to request additional proposals for items already on contract at any time.

# **Purchase Order Pricing Deviation**

If a deviation of pricing on a purchase order occurs, TIPS is to be notified within 24 hours of receipt of order.

# Cancellation for non-performance or contract deficiency

TIPS may terminate any contract if TIPS Members have not used the contract, or if purchase volume is determined to be "low volume" in any 12-month period. TIPS reserves the right to cancel the whole or any part of this contract due to failure by awarded vendor to carry out any

obligation, term or condition of the contract. TIPS may issue a written deficiency notice to awarded vendor for acting or failing to act in any of the following:

- Providing material that does not meet the specifications of the contract;
- Providing work and/or material that was not awarded under the contract;
- Failing to adequately perform the services set forth in the scope of work and specifications;
- Failing to complete required work or furnish required materials within a reasonable amount of time;
- Failing to make progress in performance of the contract and/or giving TIPS reason to believe that awarded vendor will not or cannot perform the requirements of the contract; and/or
- Performing work or providing services under the contract prior to receiving a TIPS reviewed purchase order for such work.

Upon receipt of the written deficiency, awarded vendor shall have ten (10) days to provide a satisfactory response to TIPS. Failure to adequately address all issues of concern may result in contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by awarded vendor under this contract shall become the property of the TIPS Member on demand.

# **TIPS Member Purchasing Procedures**

<u>Proposal Process</u>: Vendor gives <u>TIPS member</u> scope of work and price. Vendor gives <u>TIPS</u> scope of work, line item estimate and price.

# Purchase Order Process:

Purchase orders are issued by participating TIPS member to the awarded vendor indicating on the PO "Contract Number". Purchase Order is emailed to TIPS at tipspo@tips-usa.com.

- Awarded vendor delivers goods/services directly to the participating member.
- Awarded vendor invoices the participating TIPS member directly.
- Awarded vendor receives payment directly from the participating member.
- Awarded vendor reports sales monthly to TIPS (unless prior arrangements have been made with TIPS to report monthly).

# Form of Contract

The form of contract for this solicitation shall be the Request for Proposal, the awarded proposal(s) and best and final offer(s), and properly issued and reviewed purchase orders referencing the requirements of the Request for Proposals. If a vendor submitting an offer requires TIPS and/or TIPS Member to sign an additional agreement, a copy of the proposed agreement must be included with the proposal.

Vendor contract documents: TIPS will review proposed vendor contract documents. Vendor's contract document shall not become part of TIPS's contract with vendor unless and until an authorized representative of TIPS reviews and approves it.

# Licenses

Awarded vendor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by awarded vendor. Awarded vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the contract. TIPS reserves the right to stop work and/or cancel contract of any awarded vendor whose license(s) expire, lapse, are suspended or terminated.

# Novation

If awarded vendor sells or transfers all assets or the entire portion of the assets used to perform this contract, a successor in interest must guarantee to perform all obligations under this contract. TIPS reserves the right to accept or reject any new party. A simple change of name agreement will not change the contractual obligations of awarded vendor.

# Site Requirements (when applicable to service or job)

Cleanup: Awarded vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by TIPS Member. Upon completion of work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.

Preparation: Awarded vendor shall not begin a project for which TIPS Member has not prepared the site, unless awarded vendor does the preparation work at no cost, or until TIPS Member includes the cost of site preparation in a purchase order. Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar preinstallation requirements.

Registered sex offender restrictions: For work to be performed at schools, awarded vendor agrees that no employee of a sub-contractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or reasonably expected to be present. Awarded vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the TIPS Member's discretion. Awarded vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.

Safety measures: Awarded vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Awarded vendor shall post warning signs against all hazards created by the operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.

### **Stored materials**

Upon prior written agreement between the contractor and Member, payment may be for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to Member prior to payment. Such materials must be stored and protected in a secure location, and be insured for their full value by the contractor against loss or damage. Contractor agrees to provide proof of coverage and/or addition of Member as an additional insured upon Member's request. Additionally, if stored offsite, the materials must also be clearly identified as property of buying Member and be separated from other materials. Member must allow reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary.

Upon final acceptance by the Member, it shall be the Contractor's responsibility to protect all materials and equipment. The Contractor warrants and guarantees that title for all work, materials and equipment shall pass to the Member upon final acceptance. Payment for stored materials shall not constitute final acceptance of such materials.

### Smoking

Persons working under contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

### Invoices

The awarded vendor shall submit invoices to the participating entity clearly stating "Per TIPS Contract". The shipment tracking number or pertinent information for verification shall be made available upon request.

## Marketing

Awarded vendor agrees to allow TIPS to use their name and logo within website, marketing materials and advertisement. Any use of TIPS name and logo or any form of publicity, inclusive of press release, regarding this contract by awarded vendor must have prior approval from TIPS.

## Supplemental agreements

The entity participating in the TIPS contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor. TIPS, its agents, TIPS members and employees shall not be made party to any claim for breach of such agreement.

### Legal obligations

It is the responding vendor's responsibility to be aware of and comply with all local, state and

federal laws governing the sale of products/services identified in the RFP and any awarded contract thereof. Applicable laws and regulations must be followed even if not specifically identified herein.

# Audit rights

Awarded Vendor shall, at their sole expense, maintain appropriate due diligence of all purchases made by TIPS Member that utilizes this Contract. TIPS and Region 8 ESC each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. TIPS shall have authority to conduct random audits of Awarded Vendor's pricing that is offered to TIPS Members. Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 8 ESC or TIPS.

# Force Majeure

If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and fully particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

# SERVICES

It is the intention of TIPS to establish an annual contract with highly qualified vendor(s) for **Job Order Contracting**. Vendor(s) shall, at the request of TIPS member, provide these products and/or covered services under the terms of this CONTRACT and the CONTRACT TERMS AND CONDITIONS. Vendor shall assist the end user TIPS member with making a determination of its individual needs, as stated below.

TIPS is seeking electronically sealed proposals for job order contracts for this procurement in accordance with Texas Government Code Chapter 2269, Subchapter (I) <u>Job Order Contracting</u>. The purpose of this procurement is to award job order contract(s) for the minor construction, repair, rehabilitation, or alternation of a facility for work of a recurring nature in which the delivery times are indefinite and indefinite quantities and orders are awarded substantially on the basis of pre-described and pre-priced tasks.

The contractor shall furnish all necessary labor, materials, tools, supplies, equipment, transportation, supervision, management and shall perform all operations necessary and required for construction work. All work shall be performed in accordance with the requirements set forth in the resulting contract and each mutually agreed upon work request or purchase order issued by TIPS client partner.

A contract will be established with standard specifications and pricing based upon a coefficient that is applied to a Unit Price Book (UPB). When a specific project or job order is issued, TIPS member and the contractor will agree on the scope of work and the cost is determined by applying the coefficient to the appropriate units in the UPB.

# Information to Bidders

TIPS intends to enter into multiple Job Order Contracts to provide indefinite delivery, indefinite quantity (IDIQ) contracts for minor construction, renovation, repairs and alteration services. These contracts will be available for use by all public entities such as ESC's, ISD's, universities, city and county governments, community colleges, state and federal agencies in these United States and other jurisdictions. It may also be used by certain private non-taxed entities.

The contractor agrees to use, as required, Davis Bacon (See the UPB) or local wage rate that apply with some of the TIPS client members. The client member must supply any Davis Bacon or local wage rates requested.

The current annual edition of RS Means and quarterly adjustments will be the UPB used.

TIPS will receive **2% of the total revenue** from each PO executed under this contract. This fee will be included in the contractors priced coefficient and will not be issued as a separate line

item in any job order proposals issued to client members. This contract management fee will be required to be paid within thirty (30) days of the completion of any job order. If the job order has progress payments on large DOs the contractor will be required to pay in proportion to these payments within thirty (30) days of the invoice date.

RS Means will be the unit price for this contract using the RS Means right hand column ("Total Inc. O&P") and the most recent edition including any quarterly RS Means 12-digit line number. Contractors, at their expense, will make copies of the UPB available to the client member upon request via electronic or printed media.

While division one of the UPB will not be generally allowed, special requirements out of division one may be allowed with the approval of the client member and listed as a separate line item with an attachment giving an explanation as to the special need. One example would be a dedicated onsite safety officer and/or delivery order manager and/or superintendent at all times during construction. Unless this is very large DO, it would not be covered in the JOC coefficient. The mere signing of the Purchase Order without the noted exception and approval is not sufficient.

As defined, the contractor's bid coefficient shall include all overhead items such as office, safety equipment, vehicles and fuel, communication equipment, computers, printers, programs, insurance maintenance, two percent TIPS management fee, final site cleanup and all contingences. The contractor, at his expense and included as part of overhead, will provide adequate insurance coverage meeting at a minimum the statutory requirements. All project management, administration, and sufficient jobsite supervision are to be included in contractor's bid coefficient as well as any other main office or project overhead and profit items.

Items that are not found in the UPB will be listed as "non-pre-priced". This does not include previously discussed design and engineering costs. The contractor will provide three prices to establish the average bare cost for each item and add in the Overhead and Profit (OH/P) based upon the contractors coefficient. This line item will then be negotiated with the client member and as approved the item will then be added to the price book for future projects and no longer is non-pre-priced. The need for this special treatment needs to be addressed in the line item estimate and agreed to by the client member and TIPS.

Performance bonds will be required on all Job Orders over \$100,000 and payment bonds on all Job Orders over \$25,000 or meeting the client member's local and state requirements. A letter from a surety company that is licensed to do business in the state of Texas, or client member state, attesting to its willingness to bond your company for \$1 million dollars must be submitted. Contractors may need to provide additional capacity as job orders increase. Bonds will not require that a fee be paid to TIPS. The actual cost of the bond will be a pass through to the client member and added to the purchase order.

# SCOPE OF SERVICES

The specific scope of work for each job order shall be determined in advance and in writing between TIPS Client Member and Contractor.

It is okay if the client member provides a general scope, but the contractor should provide a written scope of work to the client member as part of the proposal. Once the scope of the job order is agreed to, the client member will issue a PO with the line item estimate referenced as an attachment along with bond and any other special provisions agreed to for the client member. If special terms and conditions other than those covered within this solicitation and awarded contracts are required, they will be attached to the PO and shall take precedence over those in the base contract.

# **CONTRACT AND DOCUMENTS**

The contract shall include the contract, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the solicitation and the contractor's proposal. Once signed, if the contractor's proposal varies or is unclear in any way from the TIPS contract, TIPS, at its sole discretion, will decide which provision will prevail.

The Unit Price Book (UPB) will be the current edition of <u>RS Means Facilities Construction Cost</u> <u>Data</u> or if published RS Means Job Order Contracting cost data. The current edition AIA Master Text specifications and all applicable national, state, and local laws, codes, standards and regulations shall be followed.

Other documents to be included are the contractor's proposals, task orders, purchase orders and any adjustments which have been issued.

# **PROJECT DELIVERY ORDER PROCEDURES**

The client member, having approved and signed interlocal agreement, may make a request of the contractor under this contract when the member has services that need to be undertaken. Notification may occur via phone, the web, email, fax, or in person.

Upon notification of a pending request, the contractor shall make contact with the client as soon as possible, but must make contact with the client member within two working days. Contractor shall visit the member's site and conduct a walk-through/project scoping with the member's representative to define the scope. Contractor's representative shall perform due diligence to request and gather all available project relevant existing conditions and record

documents from client member to include, but not limited to, hazardous materials survey and other relevant documents.

The contractor and the member will agree on the time when the job order proposal will need to be reviewed for approval by the client member. The contractor will then prepare a job order proposal including a written scope of work using an automated software system that will provide a line item estimate of the individual tasks, the quantities, the city cost index, his bid coefficient, and any applicable cost additions including any possible division one line items and design work that may be required and in need of approval. Information on those division one items that may be included can be found in information for offerors.

Contractors will be required to submit Job Order proposals and shall provide a line estimate based upon their coefficient and the UPB for that SOW which must be reviewed and agreed to by the client member prior to their issuance of a PO and DO.

When design work is necessary, the A/E selection shall confirm and be based upon qualifications of the design personnel according to applicable state law for selection. The client member may select an architectural consultant or use their own design capabilities providing the plans to the contractor.

The line items taken from the UPB and the estimated quantities totaled will be modified with the application of the city cost index and the contractor's coefficient. Any adjustment factors from division one will be added to establish the final price agreed to for the project. Cost adjustment factors, as allowed, must clearly identify those individual tasks (line items) to which they are applicable and include corresponding percentage.

The client member will then review the proposal and if the member's representative is in agreement with the proposed pricing and schedule, then other terms and requirements of the job order will be issued that will contain the approved job order proposal (scope of work) and the Purchase Order ("PO"). The PO will include the lump sum price, start date, schedule and notice to proceed and will be signed by both parties as a lump sum fixed price contract. After the agreement is signed, a copy of the purchase order shall be sent to TIPS representative completing the contracting and interlocal requirements. Each job order proposal shall be good for a period of 30 days unless an extension is agreed to by both the contractor and client member.

# SCHEDULING OF PROJECTS

Scheduling of projects will be accomplished when the client member issues a purchase order that will serve as "the notice to proceed" and will contain the job order as an attachment based upon the negotiated line estimate and approved Job Order proposal. For large projects a Construction Project Management (CPM) schedule should be included in the proposal. The

construction performance period for the delivery order will include the mobilization, materials purchase, installation and delivery, design, weather, and site cleanup and inspection. No additional claims may be made for delays as a result of these items. When the tasks have been completed the contractor shall notify the client and have the client member inspect the work for acceptance under the scope and terms in the PO. The client will issue in writing any corrective actions that are required. Upon completion of these items the client will issue a completion notice and final payment will be issued.

# SUPPORT REQUIREMENTS

If there is a dispute between the contractor and client, TIPS or its representatives will assist in conflict resolution or third party (mandatory mediation), if requested by either party.

TIPS, or its representatives, reserves the right to inspect any project and audit the contractors TIPS project files, documentation and correspondence.

The contractor will be required to furnish and maintain a field office in an awarded region. All of the expenses of maintaining these offices including furnishings, supplies, fax, and mobile and local phone services are the contractor's overhead responsibilities.

Utilities at the job sites will be furnished free of charge to the contractor by the client member. Water will be furnished free, with all of the taps, connections and associated equipment supplied free of charge to the contractor or supplied by the contractor and charged to the client. Upon project completion, the connections will be removed at the direction of the client.

Estimating Requirements: Awarded contractor must use Cost Works, JOC Works, RS Means Online, 4 Clicks, or Other approved estimating software. "Other software" than one of the four software programs listed above **must be approved by TIPS**.

# **Special Terms and Conditions**

It is the intent of TIPS to contract with a reliable, high performance vendor to supply products and services to government and educational agencies. It is the experience of TIPS that the following procedures provide TIPS, the Vendor, and the participating agency the necessary support to facilitate a mutually beneficial relationship. The specific procedures will be negotiated with the successful vendor.

- <u>Contracts</u>: All vendor purchase orders must be emailed to TIPS at tipspo@tips-usa.com. Should an agency send an order direct to vendor, it is the vendor's responsibility to forward the order to TIPS at the email above within 24 business hours and confirm its receipt with TIPS.
- **Promotion of Contract**: It is agreed that Vendor will encourage all eligible entities to purchase from the TIPS Program. Encouraging entities to purchase directly from the Vendor and not through TIPS contract is not acceptable to the terms and conditions of this contract and will result in removal of Vendor from Program. Vendor is expected to use marketing funds for the marketing and promotion of this contract.
- <u>Daily Order Confirmation</u>: All contract purchase orders will be approved daily by TIPS and sent to vendor. The vendor must confirm receipt of orders to the TIPS member (customer) within 24 business hours.

# Check one of the following responses to the General Terms and Special Terms and Conditions:

() We take no exceptions/deviations to the **general** and/or **special terms and conditions**.

(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)

We take the following exceptions/deviations to the <u>general</u> and/or <u>special terms and</u> <u>conditions</u>. All exceptions/deviations must be clearly explained. Reference the corresponding general or special terms and conditions that you are taking exceptions/deviations to. The proposer must clearly state if you are adding additional terms and conditions to the general or special terms and conditions. Provide details on your exceptions/deviations below:

| Exceptions: |  |
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# The Interlocal Purchasing System (TIPS Cooperative) Supplier Response

| Bid Information                                 |  | Contact Info | ormation   | Ship to Information |  |
|---|--|--------------|--|---------------------|--|
| Bid Creator<br>Email                            | Mr. David Mabe General<br>Manager<br>david.mabe@tips-usa.com | Address      | Region VIII Education<br>Service Center<br>4845 US Highway 271 | Address             |  |
| Phone<br>Fax                                    | +1 (903) 243-4759<br>+1 (866) 749-6674                       |              | North<br>Pittsburg, TX 75686                                   | Contact             |  |
|   |  | Contact      | David Mabe,  | Department          |  |
| Bid Number<br>Title                             | 1012116<br>Job Order Contracting                             |              | Construction Contracts<br>Manager                              | Building            |  |
| Bid Type  | RFP  |              | -  | Floor/Room          |  |
| Issue Date                                      | 11/02/2015   | Department   |  | Telephone           |  |
| Close Date<br>Need by Date                      | 12/11/2015 3:00:00 PM CT                                     | Building     |  | Fax<br>Email        |  |
|   |  | Floor/Room   |  |                     |  |
|   |  | Telephone    | +1 (866) 839-8477  |                     |  |
|   |  | Fax<br>Email | +1 (866) 839-8472<br>bids@tips-usa.com                         |                     |  |
| Supplier Inforr                                 | nation   |              |  |                     |  |
| Company   | Harrison, Walker & Harper                                    |              |  |                     |  |
| Address   | PO Box 876   |              |  |                     |  |
| Operatoria                                      | Paris, TX 75461  |              |  |                     |  |
| Contact<br>Department<br>Building<br>Floor/Room |  |              |  |                     |  |
| Telephone                                       | 1 (903) 785-1653   |              |  |                     |  |
| Fax<br>Email                                    | 1 (903) 784-1471   |              |  |                     |  |
| Submitted                                       | 12/9/2015 3:44:28 PM CT                                      |              |  |                     |  |

Total \$0.00

Signature Cory Wood

Email cwood@hwh1887.com

Supplier Notes

**Bid Notes** 

**Bid Activities** 

**Bid Messages** 

| #  | ease review the following and respond<br>Name | Note   | Response   |
|----|---|--|--|
| 1  | Yes - No                                      | Disadvantaged/Minority/Women Business Enterprise -<br>D/M/WBE (Required by some participating governmental<br>entities) Vendor certifies that their firm is a D/M/WBE?<br>Vendor must upload proof of certification to the "Response<br>Attachments" D/M/WBE CERTIFICATES section. | No   |
| 2  | Yes - No                                      | Highly Underutilized Business - HUB (Required by some<br>participating governmental entities) Vendor certifies that<br>their firm is a HUB? Vendor must upload proof of<br>certification to the "Response Attachments" HUB<br>CERTIFICATES section.                                | No   |
| 3  | Yes - No                                      | The Vendor can provide services and/or products to all 50 US States?   | No   |
| 4  | States Served:                                | If answer is NO to question #3, please list which states can be served. (Example: AR, OK, TX)  | Texas, Oklahoma, Arkansas,<br>Louisiana  |
| 5  | Company and/or Product Description:           | This information will appear on the TIPS website in the<br>company profile section, if awarded a TIPS contract. (Limit<br>750 characters.)   | Harrison, Walker & Harper (HWH) is<br>a 128 year old, fifth generation<br>family-owned enterprise, established<br>in 1887. HWH provides design and<br>construction services with the ability<br>to self-perform mechanical,<br>electrical, plumbing, steel fabrication<br>and erection, civil, utilities, roofing<br>and specialty equipment installation.<br>The company serves public and<br>private sector clients in a variety of<br>markets, and is committed to quality,<br>safety and efficiency in all aspects<br>of delivery. |
| 6  | Primary Contact Name                          | Primary Contact Name   | Holland Harper   |
| 7  | Primary Contact Title                         | Primary Contact Title  | President  |
| 8  | Primary Contact Email                         | Primary Contact Email  | hharper@hwh1887.com  |
| 9  | Primary Contact Phone                         | Enter 10 digit phone number. (No dashes or extensions)   | 9037851653   |
| 10 | Primary Contact Fax                           | Enter 10 digit phone number. (No dashes or extensions)   | 9037841471   |
| 11 | Primary Contact Mobile                        | Enter 10 digit phone number. (No dashes or extensions)   | 9035173830   |
| 12 | Secondary Contact Name                        | Secondary Contact Name   | Cory Wood  |
| 13 | Secondary Contact Title                       | Secondary Contact Title  | Business Development Manager   |
| 14 | Secondary Contact Email                       | Secondary Contact Email  | cwood@hwh1887.com  |
| 15 | Secondary Contact Phone                       | Enter 10 digit phone number. (No dashes or extensions)   | 9037851653   |
| 16 | Secondary Contact Fax                         | Enter 10 digit phone number. (No dashes or extensions)   | 9037841471   |
| 17 | Secondary Contact Mobile                      | Enter 10 digit phone number. (No dashes or extensions)   | 9034954970   |
| 18 | Admin Fee Contact Name                        | Admin Fee Contact Name. This person is responsible for paying the admin fee to TIPS.   | Cory Wood  |
| 19 | Admin Fee Contact Email                       | Admin Fee Contact Email  | cwood@hwh1887.com  |
| 20 | Admin Fee Contact Phone                       | Enter 10 digit phone number. (No dashes or extensions)   | 9037851653   |

| 21 | Purchase Order Contact Name  | Purchase Order Contact Name. This person is responsible for receiving Purchase Orders from TIPS.  | Cory Wood  |
|----|------------------------------|---|--|
| 22 | Purchase Order Contact Email | Purchase Order Contact Email  | cwood@hwh1887.com  |
| 23 | Purchase Order Contact Phone | Enter 10 digit phone number. (No dashes or extensions)  | 9037851653   |
| 24 | Company Website              | Company Website (Format - www.company.com)  | www.hwh1887.com  |
| 25 | Federal ID Number:           | Federal ID Number also known as the Employer<br>Identification Number. (Format - 12-3456789)  | 75-1638685   |
| 26 | Primary Address              | Primary Address   | 2510 South Church Street   |
| 27 | Primary Address City         | Primary Address City  | Paris  |
| 28 | Primary Address State        | Primary Address State (2 Digit Abbreviation)  | ТХ   |
| 29 | Primary Address Zip          | Primary Address Zip   | 75460  |
| 30 | Search Words:                | Please list search words to be posted in the TIPS<br>database about your company that TIPS website users<br>might search. Words may be product names,<br>manufacturers, or other words associated with the<br>category of award. YOU MAY NOT LIST<br>NON-CATEGORY ITEMS. (Limit 500 words) (Format: | construction, design-build, roofing,<br>mechanical, electrical, civil, new<br>construction, renovation, JOC,<br>trades, construction manager at risk,<br>CMAR, CM@R, additions,<br>remodels, science labs, millwork, |

product, paper, construction, manufacturer name, etc.)

31

Yes - No

Do you wish to be eligible to participate in a TIPS contract in which a TIPS member utilizes federal funds on contracts exceeding \$100,000? (Non-Construction) (If YES, vendor should download the Federal Regulations for Contracts document from the Attachments section, fill out the form and submit the document in the "Response Attachments" FEDERAL FUNDS section.) (Vendor must also download the Suspension or Debarment Certificate document from the Attachments section, fill out the form and submit the document in the "Response Attachments" SUSPENSION OR DEBARMENT section.)

1012116 - Page 3 of 5

dirt work, earthworks, track, football stadium, stadium lighting, football field turf, parking lot, cafeteria, classrooms, office, field house, ag barn, agriculture, horticulture, shop, show barn, show arena, utilities, plumbing, HVAC, AC, air

conditioning, heating, fire alarm, fire sprinkler, fire protection, drywall, acoustical ceilings, ceilings, walls, doors, door frame, door hardware, toilet accessories, toilet partitions, ceramic tile, flooring, wall tile, gym floor, gymnasium, wood floor, retrofit, lighting, LED, site lighting, cooling tower, boiler, duct, rooftop unit, hydraulic, 4-pipe system, pump, pump station, wastewater treatment, vertical pumps, valves, library, fire station, energy efficient, city hall, police, tennis courts, basketball court, soccer field, baseball, softball, field, building, document storage, shelter, courtroom. security, paving, chiller, demolition, data, ADA upgrades, cabling, communications, IDF, MDF

Yes

| 32 | Yes - No                   | Certification of Residency (Required by the State of Texas) Company submitting bid is a Texas resident bidder?  | Yes                    |
|----|----------------------------|---|------------------------|
| 33 | Company Residence (City)   | Vendor's principal place of business is in the city of?   | Paris                  |
| 34 | Company Residence (State)  | Vendor's principal place of business is in the state of?  | Texas                  |
| 35 | Felony Conviction Notice:  | (Required by the State of Texas) My firm is, as outlined on<br>PAGE 5 in the Instructions to Bidders document:<br>(Questions 36 - 37)   | (No Response Required) |
| 36 | Yes - No                   | A publicly held corporation; therefore, this reporting requirement is not applicable?   | No                     |
| 37 | Yes - No                   | Is owned or operated by individual(s) who has/have been<br>convicted of a felony? If answer is YES, a detailed<br>explanation of the name(s) and conviction(s) must be<br>uploaded to the "Response Attachments" FELONY<br>CONVICTION section.  | No                     |
| 38 | Pricing Information:       | Pricing information section. (Questions 39 - 42)  | (No Response Required) |
| 39 | Yes - No                   | In addition to the typical unit pricing furnished herein, the<br>Vendor agrees to furnish all current and future products at<br>prices that are proportionate to Dealer Pricing. If answer is<br>NO, include a statement detailing how pricing for TIPS<br>participants would be calculated in the PRICING document<br>that is uploaded to the "Response Attachments" PRICING<br>section. | Yes                    |
| 40 | Yes - No                   | Pricing submitted includes the TIPS administration fee?   | Yes                    |
| 41 | Yes - No                   | Vendor agrees to remit to TIPS the required administration fee?   | Yes                    |
| 42 | Yes - No                   | Additional discounts to TIPS members for bulk quantities<br>or scope of work?   | No                     |
| 43 | Start Time                 | Average start time after receipt of customer order is working days?   | 5                      |
| 44 | Years Experience           | Company years experience in this category?  | 128                    |
| 45 | Prices are guaranteed for? | (Month(s),Year(s), or Term of Contract) (Standard term is "Term of Contract")   | Term of Contract       |

Response Total:

# **CONTRACT** Signature Form

The undersigned hereby proposes and agrees to furnish goods and/or services in compliance with the terms, specifications and conditions at the prices quoted unless noted in writing. The undersigned further certifies that he or she is an authorized agent of the company and has authority to negotiate and contract for the company named below.

| Company Name:         | Harrison, Walker & Harper |
|-----------------------|---------------------------|
| Mailing Address:      | 2510 South Church Street  |
| -                     | Paris                     |
| City:                 | Texas                     |
| State:                | 75460                     |
| Zip:                  | (903) 785-1653            |
| Telephone Number:     |                           |
| Fax Number:           | (903) 784-1471            |
| Email Address:        | hharper@hwh1887.com       |
| Authorized Signature: | And                       |
| Printed Name:         | Holland Harper            |
| Position:             | President                 |

This contract is for a total TERM of one year with the option of two additional years. Vendors shall honor the participation fee for any sales made based on the TIPS contract. Failure to pay the fee will be grounds for termination of contract and will affect the award of future contracts.

Blende McNatt TIPS Authorized Signature Aavid Wayne Fitts

Approved by Region VIII

Date

Date

References

# \*\* Must have at least 3 References. References must be School, City, County, University, State Agency or Other Government.

| Organization    | City        | State | Contact Name     | Contact Phone |
|-----------------|-------------|-------|------------------|---------------|
| Chisum ISD      | Paris       | Texas | Tommy Chalaire   | 903.737.2830  |
| Honey Grove ISD | Honey Grove | Texas | Todd Morrison    | 903.378.2264  |
| Cumby ISD       | Cumby       | Texas | Shelly Slaughter | 903.994.2260  |

# **Company Profile**

Please provide the following:

- 1. Company's official registered name. Harrison, Walker & Harper, LP
- 2. Brief history of your company, including the year it was established. HWH is a 128 year old, fifth generation family-owned enterprise, established in 1887. HWH provides design and construction services with the ability to self-perform mechanical, electrical, plumbing, steel fabrication and erection, civil, utilities, roofing and specialty equipment installation. The company serves public and private sector clients in a variety of markets, and is committed to quality, safety and efficiency in all aspects of delivery.
- 3. Corporate office location. Paris, Texas
- 4. List the total number of sales persons employed by your organization within the United States, broken down by market. HWH currently employs five business development professionals covering commercial, industrial and federal markets.
- List the number of location of offices, or service centers for all states being bid in solicitation. Additionally, list the names of key contacts at each location with title, address, phone and e-mail address. Contacts for the TIPS program are channeled through Cory Wood, Business Development Manager, based at the Paris, Texas office: 903.495.4970 (mobile), or <u>cwood@hwh1887.com</u>. In addition, HWH has offices in McKinney and San Antonio, Texas and Oklahoma City, Oklahoma.
- 6. Please provide contact information for the person(s) who will be responsible for the following areas, including resumes (see resumes at end of this document):
  - A. Sales: Cory Wood, Business Development Manager
  - B. Sales Support: Tiffany Coward, Marketing Coordinator
  - C. Marketing: Bill Restmeyer, Marketing Director
  - D. Financial Reporting: Mike Anders, COO/CFO
  - E. Executive Support: Holland Harper, President
- 7. Define your standard terms of payment. Net 30
- Overall annual sales for the last three (3) years; 2013, 2014, 2015: Average construction group volume for the past three years is \$31,462,929 (2014), \$24,770,503 (2013) and \$32,690,295 (2012); 2015 figures are not yet available.

9. What differentiates your company from competitors? HWH provides the technical sophistication and process management of far larger firms with accessibility, agility and responsiveness.

### Marketing/Sales

- 1. Detail how your organization plans to market this contract within the first 90 days of the award date. This should include, but not be limited to:
  - a. A co-branded press release within first 30 days (Yes)
  - b. Announcement of award through any applicable social media sites (Yes)
  - c. Direct mail campaigns (Yes)
  - d. Co-branded collateral pieces (Yes)
  - e. Advertisement of contract in regional or national publications (No)
  - f. Participation in trade shows (Yes)
- 2. Describe how your company will demonstrate the benefits of this contract to eligible entities if awarded. HWH promotes it TIPS participation on its website, in social media, and in all sales efforts, and reinforces the benefits of speed, convenience and cost savings to all audiences.
- 3. Explain how your company plans to market this agreement to existing government customers. HWH will continue to demonstrate and promote the benefits of TIPS participation through proactive communications with government clients and prospects.
- 4. Provide the revenue that your organization anticipates for the first three (3) years of this agreement.
  - \$\_\_\_\_\$1.5 million\_\_\_\_\_ in year one
  - \$\_\_\_\_\$1.5 million\_\_\_\_\_ in year two
  - \$\_\_\_\_\_\$1.5 million\_\_\_\_\_\_ in year three

### Resumes

### Cory Wood | Business Development Manager

Cory is a lighting design and energy management specialist with more than 20 years of experience in sales, general management and customer service. He handles business development for energy solutions as well as other HWH skilled trades, and also coordinates activities in the education sector for HWH. Cory has led major conversions to energy-efficient LED and T5 fluorescent lighting and HVAC systems, securing significant utility incentives and rebates, and documenting rapid return on investment.

## Tiffany Coward | Marketing Coordinator

Tiffany provides market research and sales support to all Harrison, Walker & Harper business units. She previously served as a benefits administrator for the company's human resources group, and as an assistant account executive at The Richards Group, a Dallas-based advertising agency. Tiffany is a graduate of Stephen F. Austin University.

# Bill Restmeyer | Marketing Director

Bill oversees marketing functions for all HWH companies, including strategy, content development, websites and collateral, proposal support, social media management and internal/external communications. He joined HWH in 2012 and has more than 20 years of experience in marketing leadership roles with companies such as Ingersoll-Rand, The Turner Corporation and Landmark Structures. Bill earned a B.A. degree in English from The University of Virginia.

# Mike Anders | Chief Operating Officer & Chief Financial Officer

Mike joined Harrison Walker & Harper in 2010 as corporate controller, was promoted to CFO in 2013, and to his current role in 2015. He has overall operating responsibility for all enterprise business units. As CFO he also manages the strategic planning and budgeting process, directs the accounting staff function, and oversees compliance, audit and tax services. Mike also maintains relationships with insurance, bonding and financing institutions. He has over 16 years of finance experience in construction and manufacturing including M&A activity. Mike earned a B.S. degree in Accounting from Harding University, and is currently enrolled in a Master's program at Texas A&M University Commerce.

## Holland Harper | President—Enterprise Business Development

Holland has over 20 years of experience in logistics and construction, and is responsible for the evaluation and performance of new initiatives to support all HWH companies. Previous roles have included management of We Pack Logistics facilities in Texas and North Carolina, as well

as the skilled trades functions for construction operations. He has served in the military as well, as a platoon leader, commander and captain in the U.S. Army Reserve, responsible for domestic training and readiness as well as assisting the Government of Iraq on a 5400-mile pipeline project from a base in Baghdad. Holland has a B.A. degree from Austin College, and an M.B.A. degree from Texas A&M University, Commerce.



# HARRSON WALKER HARPER 1887



# Design/Build Construction Services





Harrison, Walker & Harper (HWH) has evolved from a one man construction firm to a full-service design/build construction and engineering enterprise. Through it all we have built and maintained a reputation for quality, value, integrity and fair dealings.

HWH's design/build method of construction provides clients with the ability to control cost and concept through a single source from beginning to end. By integrating the design and construction components from the beginning, clients are better able to develop a product that meets their design and cost needs.

#### Our Design/Build project clients include

- Hunt Regional Medical Center
- · Campbell's Soup
- · Sara Lee Group
- · Kimberly-Clark
- · Newly Weds Foods
- Sterilite Corporation
- Woodgrain Millwork
- · Fort Polk Security Forces Transition Team Mission
- · American Airlines
- · Raytheon E-Systems
- Fidelity Express
- $\cdot$  City of Dallas
- · Dallas County
- · Paris Orthopedic Clinic
- · U.S. Army Corps of Engineers
- · U.S. Air Force







# Construction Manager At-Risk Services









HWH has a long history of providing quality projects that are on time and in budget. The CM At-Risk method of construction delivery allows us to use our expertise to provide the Architect and Owner with valuable budgeting and constructability analysis during the design phase. This pre-construction analysis aids the design team as they work to provide a functional environment within the Owner's budget.

When the plans are ready, we will be there to bid the project. With our extensive network of specialty trades contractors, we can provide excellent bid coverage and ensure competitive pricing. During the bidding process, we will work to qualify the proposals and select the contractors that present the best value to the project. These proposals will be used to provide the Owner with a Guaranteed Maximum Price for the project.

By acting as a consultant to our client during the development and design phases, HWH is able to utilize the expertise of our team to increase the value added features and functionality for each project. In turn, this allows for the construction phase of the project to progress more smoothly as the objective for the project is clearly defined thereby limiting the risk for the client.

#### Some CM At-Risk project clients include

- · City of Garland Northside Pump Station
- · City of Garland McIntire Operations Center
- · City of Garland City Care Clinic
- McLennan Community College
- Texas State Technical College
- Lone Oak ISD
- · Carrollton/Farmers Branch ISD
- Bosque Conservatory
- City of Cleburne
- · City of Bedford
- · City of Greenville
- Lamar County
- · Bosque County
- · Johnson County
- McLennan County
- Hopkins County
- · Red River County



# Certifications

#### Engineering



Texas Board of Professional Engineers Texas Registered Engineering Firm F-14915 Oklahoma Board of Licensure - Professional Engineers and Land Surveyors No. 6729 Arkansas Board of Licensure for Professional Engineers & Professional Surveyors COA #2622 Louisiana Professional Engineering and Land Surveyors Board No. 38209

#### Sustainability & Inclusion





LEED Accredited Professionals

Green Advantage Certified Professionals

American Institute of Constructors & Constructor Certification Commission Certified Professional Constructor Level II Minority Business Enterprise Certified

Historically Underutilized Business Certification and Compliance Program

#### Construction

Licensed in the following states:

| Texas          | Oklahoma       |
|----------------|----------------|
| Arkansas       | Louisiana      |
| Virginia       | North Carolina |
| South Carolina | lowa           |
| Ohio           | Kentucky       |

#### Industrial



State of Texas Air Conditioning & Refrigeration ID#:TACLA60200C State of Texas Electrical Contractor ID#: 20633 American Society of Mechanical Engineers Oklahoma Mechanical Contractors License ID#: OK 160312

#### Fabrication & Erection



National Board of Boiler and Pressure Vessel Inspectors

National Board of Boiler and Pressure Vessel Inspectors R Stamp Certificate of Authorization ID#: R-7696 American Society of Mechanical Engineers U Stamp Pressure Vessel Certification ID#: 43253

#### Memberships





# Builders & Engineers







HWH is the oldest general contractor in the State of Texas. For over 125 years we have built places where people live, learn and labor. From drawing to start up, we are committed to the quality of each project we build.

#### Capabilities

- Engineer & architecture
- General construction
- Industrial services
- · Steel fabrication
- Logistics

HWH self-performs trade specialty services for projects large and small. We pride ourselves on the high level of craftsmanship and service that we provide to all of our customers. We have solutions for the challenges of your project.

#### **Design Services**

- Planning
- Architecture
- · Civil Engineering
- · Structural Engineering

### **Construction Services**

- Earthworks
- Concrete
- Steel fabrication
- Pre-engineered metal buildings
- Millwork
- Mechanical
- Plumbing
- Electrical

#### Contact Information

Holland Harper - President 903.517.3830 hharper@hwh1887.com



# Self Perform Advantage







### Civil

HWH has the talent and equipment for site preparation and horizontal construction operations, including site planning and civil engineering, excavation, finish grading, water detention, roads, railroads, asphalt and concrete paving.

### Utility

Our utilities expertise includes piping, boring and trenching; water and sewer lines and plants; storm drainage; natural gas and oil pipelines; compressor stations and related applications.

### Steel

HWH steel fabrication operations include a 40,000 SF facility on 20 acres with ample storage and staging areas, plus plasma cutting and welding processes that meet all AWS quality standards. Our teams handle engineering and detailing as well as field erection, for complete, single source responsibility.



Our mechanical team includes precision millwrights, welders, pipefitters and sheet metal technicians for new equipment installations as well as renovations and maintenance operations.





### Electrical

HWH electricians deliver safe, efficient, flawless projects with rigorous safety procedures. They handle power distribution systems, equipment hook-ups, lighting systems and thermal imaging. Our teams can also provide analysis, recommendations and implementation of Rapid ROI LED lighting, solar, wind and geothermal energy solutions.

### Plumbing

Licensed plumbers perform installations, replacements and service, and cover piping and hydronic systems; steam systems; and boiler/hot water equipment, piping and systems.



# Safety

HWH is committed to the safety, security, and occupational health of employees, subcontractors, clients and the community. We are pleased to partner with our customers in providing the safest working environment.





#### OSHCON

HWH has participated in the voluntary Occupational Safety and Health Consultation (OSHCON) program sponsored through the Texas Department of Insurance, Division of Workers' Compensation, to help identify and eliminate occupational hazards.



#### Safety Program

We have developed a comprehensive and effective safety and environmental health program that endeavors to eliminate unsafe conditions and minimize hazardous situations. Our Safety Team performs in house training and dedicates staff to making regular project and site inspections based on OSHA inspection criteria. HWH has never had a chargeable violation due to an OSHA inspection and strictly complies with all project safety requirements. Each employee's company identification badge that lists critical training, medical, and contact information.

Personnel are trained to be safety leaders in hazard identification and analysis; benefiting everyone involved by reducing illness and injury to personnel, preventing property damage and preserving the environment.

#### 2014 Experience Modification Rating 0.90

We Develop and Certify Employee Training for

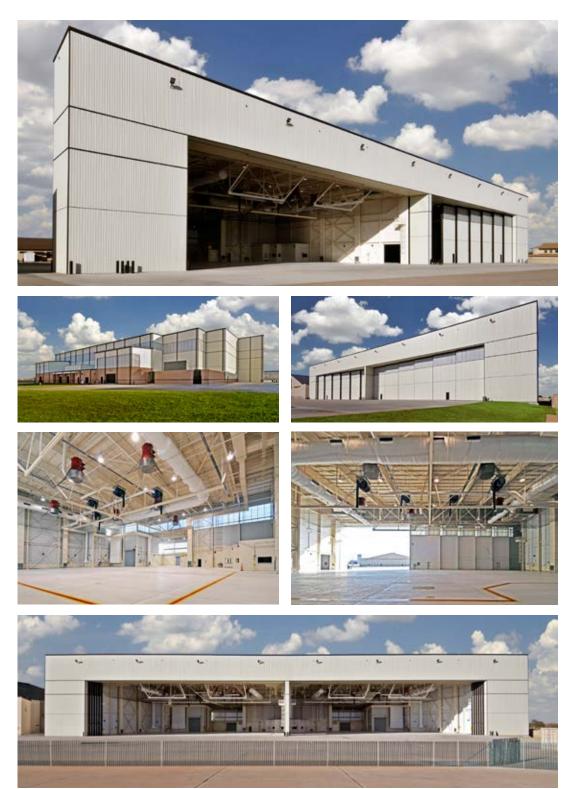
- · OSHA 10 & 30 hour for construction
- · Crane operations/rigging
- · Powered industrial truck & Aerial Work Platform operation
- · CPR and First-aid
- Fall Protection
- · HAZCOM
- Confined Space Entry & Rescue
- Drug & Alcohol Screening

#### Safety Recognition

- 2010 3rd Quarter Awarded Most Safe Contractor by USACE SW District
- 2010-2011 Recognized by Amerisure for Zero Workers Compensation Claims for 313,822 man hours worked
- · 2011 Most Safe Contractor by USACE FT Sam Houston

# Dyess AFB Multi-Purpose Hangar | Abilene, Texas 57,000 SF two-bay maintenance hangar for C-130J cargo or BI-B Lancer bomber aircraft | Drilled pier foundation

57,000 SF two-bay maintenance hangar for C-130J cargo or BI-B Lancer bomber aircraft | Drilled pier foundation and structural slab on grade, with insulated metal siding and sloped standing seam metal roof system | Includes all finishes, fixtures, equipment and systems (M/WBE certification)





# L-3 / Raytheon E-Systems Paint Hangar | Greenville, Texas 82,000 SF corrosion control facility for Boeing 747-400 aircraft | Met stringent air quality standards of SAM, the

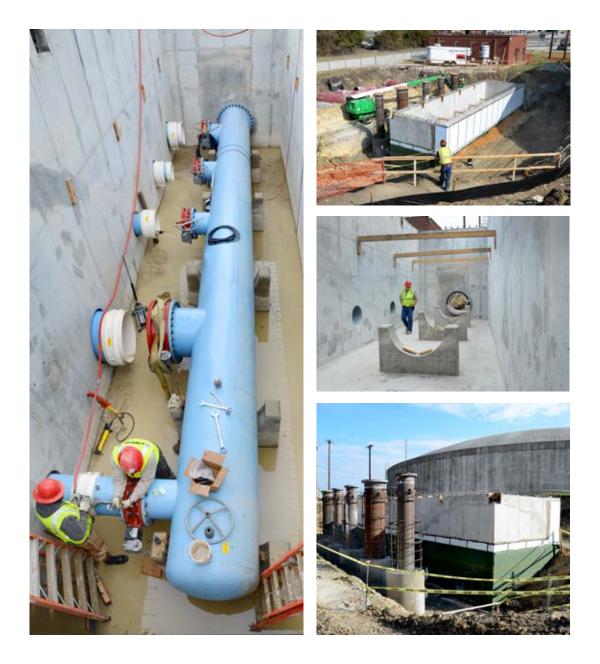
U.S. Presidential Air Forces Fleet Program | Designed and built in 340 days





#### Northside Lavon Pump Station Upgrades | Garland, Texas

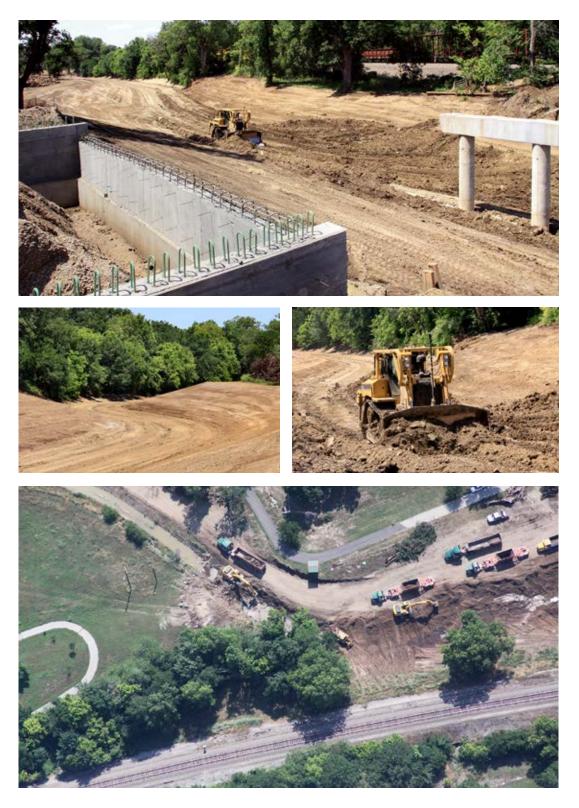
Installation of nine vertical turbine pumping units at two City of Garland sites | Tight sites; 25-foot deep excavation with 42-inch tie-ins to ground tank and distribution lines | Existing Lavon pump station required to remain in uninterrupted operation | Project includes all utilities, piping and fittings; suction/discharge piping and valves; earthwork, concrete, masonry and steel; metal framing, doors and painting; HVAC, electrical, SCADA and instrumentation





## Pecan Creek Stream Mitigation | Gainesville, Texas

Stream bed restoration for the US Army Corps of Engineers and City of Gainesville, TX | Involved redirecting flow while dredging and relining stream bed for flood control and preservation of parks and neighborhoods | Extensive monitoring of water quality throughout project



### Fidelity Express | Sulphur Springs, Texas

35,000 SF design build steel structure with SBF modified and metal roofing systems | Office space, warehouse and secure computer center | HWH provided interior color and furniture selection







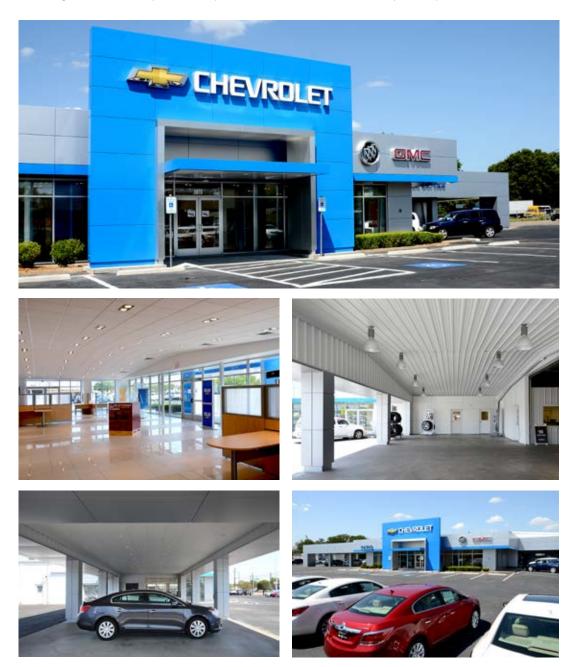






#### Paris Chevrolet | Paris, Texas

Automotive dealership reflecting corporate design standard | Includes showroom, parts and service areas, as well as building access and site improvements | One of several automotive dealerships built by HWH





## McClennan Community College | Waco, Texas

102,000 SF CM project with lab, classroom and office space, plus grand staircase off lobby | Sustainable building designed for LEED Silver but qualified for Gold | HWH fabricated all steel, and delivered a GMP \$1.5 million under original budget











## Rice ISD | Rice, Texas

70,000 SF CM new middle school with clerestory windows | Gymnasium, cafeteria, science and computer labs plus 26 classrooms | Severe tornado damage shortly after opening; HWH crews on site next day to reopen school within a week while initiating repair















New Diana Elementary School | New Diana, Texas 40,000 SF new elementary school | CM program also included new Ag Barn and Bus Barn | HWH erected steel buildings and self-performed electrical, rough carpentry, drywall, specialities, doors and hardware





Ft. Sam Houston Troop Bridge & Mail Center | San Antonio, TX Design build troop marching bridge project at Medical Educational Training Complex | Galvanized structural steel frame, poured concrete bridge and ramp deck and concrete piers | HWH streamlined project for accelerated completion; enables troops to march in formation without impacting area traffic | Mail Center; Design build project, with architectural services provided by HWH













#### Red River Army Depot | Texarkana, Texas

26,000 SF Maneuver Systems Sustainment Center for military vehicle service | Concrete, masonry and steel structure with 14 overhead coiling access doors | Despite 147 rain days, HWH completed the project on time and in budget





## Hunt Regional Medical Center | Greenville Texas

14,500 SF design build conversion of transitional care unit into an adult mental health unit | Includes patient rooms, nurses stations, medical prep and occupational/group therapy areas | HWH also self-performed air handler, chiller and boiler replacements plus electrical system upgrades











#### Paris Regional Medical Center Women's Pavilion | Paris,TX

36,000 SF addition to main hospital building | Reception area, plus exam rooms, mammogram and sonogram suites, and meeting hall for staff and community use | Included chapel renovation, with stained glass and millwork columns







### Sterilite | Clinton, South Carolina

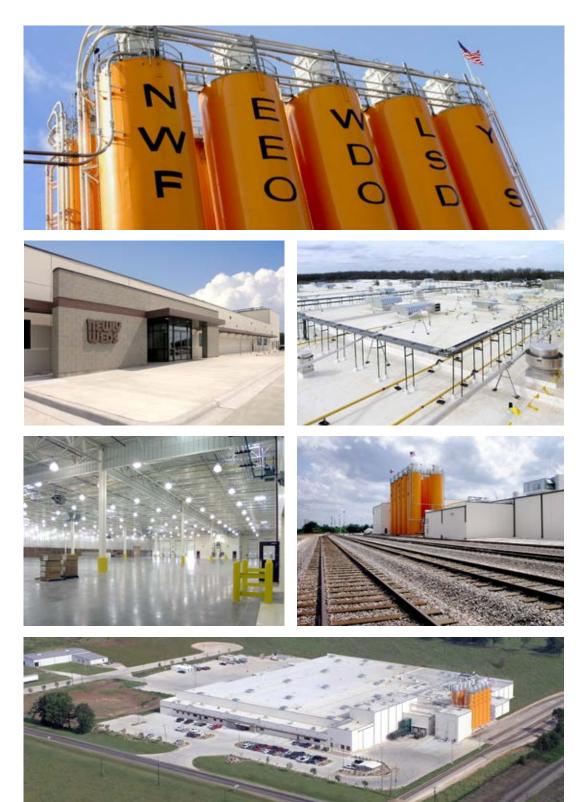
\$42M 2,490,000 SF two phase design build new facility | Operational in less than 10 months





### Newly Weds Foods | Mt. Pleasant, Texas

\$22.9M 223,000 SF design build plant | Multiple processing centers and warehouse storage | Site work included rail spurs, detention pond and parking facilities





Poteau Public Library | Poteau, Oklahoma 24,000 SF CM project structured as public private partnership | Built with local subs and suppliers, and preservation of established trees on site | New Market Tax Credit equity subsidy enabled community to complete a project that had been stalled for ten years



### Dallas County Sub Courthouse | Grand Prairie, Texas

42,000 SF new design build facility (M/WBE project) | Consolidates citizens' services including Tax and Constable Offices, Justice of the Peace, Truancy Courts and Juvenile Probation Office | HWH and design partner GSR Andrade utilized BIM to test various material and dimensional options and to quickly establish a Guaranteed Maximum Price (GMP)

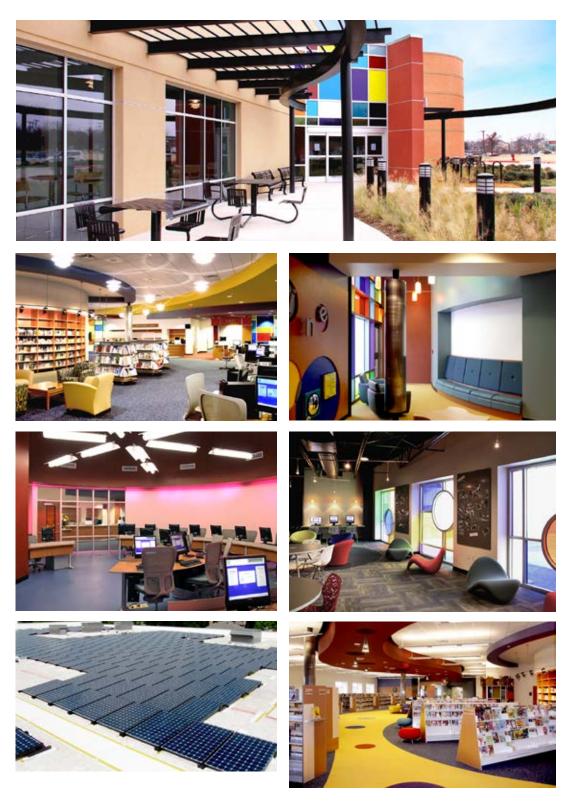






## Bedford Public Library | Bedford, Texas

4,000 SF CM conversion of former Food Lion grocery | Rooftop solar array with 824 3x 5' PV panels—at time of construction, the largest single building photovoltaic system in the State of Texas | Geothermal heating and cooling, high efficiency LED lighting, LEED Gold Credit eligible





## Bosque County Court House | Meridian, Texas

18,000 SF CM historic restoration project, based on original construction in 1886 | Original clock tower and ornamental roof were reconstructed in new materials by HWH personnel, with all shop drawings, fabrication and erection self-performed | Recipient of "Best of Texas Construction" award from Texas Construction magazine



## The Hart Building | Dallas, Texas

Exterior restoration of four-story historic building, including windows, masonry and cut stone, marble, plus site lighting, concrete and sidewalk replacement | Recognized with "Best of Texas" award from Texas Construction magazine



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**Contractor License** 

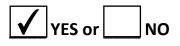
| State     | License Number |
|-----------|----------------|
| Texas     | Not Required   |
| Oklahoma  |                |
| Arkansas  |                |
| Louisiana |                |
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- \*\* Contractor must list each state that they are licensed to work. Contractor must also add these states to the Pricing Exhibit, that includes a coefficient for each state.
- \*\* Contractor will only be awarded states listed on this sheet.

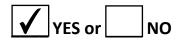
#### Federal Requirements for Procurement and Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.

If the TIPS member anticipate possibly using federal funds for procurement under this potential award and is required to obtain the following compliance assurance.

1. Will you be subcontracting any of your work under this award if you are successful? (Check one)



2. If yes, do you agree to comply with the following federal requirements? (Check one)



2 CFR §200.321 Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.

(a) The non-Federal entity must take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.

(b) Affirmative steps must include:

(1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists;

(2) Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;

(3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;

(4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;

(5) Using the services and assistance, as appropriate, of such organizations as the Small Business
Administration and the Minority Business Development Agency of the Department of Commerce ; and
(6) Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs (1) through (5) of this section.

| Harrison, Walker                       | & Harper       |  |
|--|----------------|--|
| Name of authorized representative      | Holland Harper |  |
| Signature of authorized representative |                |  |
| 12/09/2015<br>Date                     | $\mathcal{O}$  |  |

#### SUSPENSION OR DEBARMENT CERTIFICATE

Non-Federal entities are prohibited from contracting with or making sub-awards under covered transactions to parties that are suspended or debarred or whose principals are suspended or debarred. Covered transactions include procurement for goods or services equal to or in excess of \$25,000.00. Contractors receiving individual awards for \$25,000.00 or more and all sub-recipients must certify that the organization and its principals are not suspended or debarred.

By submitting this offer and signing this certificate, this bidder:

Certifies that no suspension or disbarment is in place, which would preclude receiving a federally funded contract under the EDGAR, §200.212 Suspension and debarment.

| Vendor Name:                         | Harrison, Walker & Harper |  |
|--------------------------------------|---------------------------|--|
| Vendor Address:                      | 2510 South Church Street  |  |
| Vendor E-mail Address:               | hharper@hwh1887.com       |  |
| Vendor Telephone:                    | 903.785.1653              |  |
| Authorized Company Official's Name:_ | Holland Harper, President |  |
| Signature of Company Official:       | Hu                        |  |
|                                      | 10.00.15                  |  |
| Date:                                | 12.09.15                  |  |