VENDOR CONTRACT

Between

and

(Company Name)

THE INTERLOCAL PURCHASING SYSTEM (TIPS) For JOB ORDER CONTRACTING – 1012116

General Information

The vendor contract shall include the contract, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the solicitation and the awarded vendor's proposal. Once signed, if an awarded vendor's proposal varies or is unclear in any way from the TIPS contract, TIPS, at its sole discretion, will decide which provision will prevail. Other documents to be included are the awarded vendor's proposals, task orders, purchase orders and any adjustments which have been issued.

The following pages will constitute the contract between the successful vendors(s) and TIPS. Bidders shall state, in a separate writing, and include with their proposal response, any required exceptions or deviations from these terms, conditions, and specifications. If agreed to by TIPS, they will be incorporated into the final contract.

The Vendor Contract ("Contract") made and entered into by and between The Interlocal Purchasing System (hereinafter referred to as "TIPS" respectfully) a government cooperative purchasing program authorized by the Region VIII Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686. This contract consists of the provisions set forth below, including provisions of all Attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any Attachment, the provisions set forth shall control.

Definitions

CITY COST INDEX, Defined pricing indices published by R.S. Means (see R.S. Means) as local modifiers to the national cost data.

CLIENT MEMBER is any ISD/USD, ESC, University, Municipality, County, Federal or State Agency or non-taxed entity empowered to enter into an agreement with TIPS via their governing boards or trustees. In the State of Texas an interlocal agreement must be signed by the client.

In other states, the client is responsible for meeting their state requirements.

COEFFICIENT is the contractors' coefficient multiplier that is applied to the local city cost index and the total sum of line item estimates for each individual Job Order. It will include all overhead items such as office, safety equipment, vehicles and fuel, computers, communication devises, printers, programs, insurance maintenance, two percent TIPS management fee, final site cleanup and all contingencies.

DELIVERY ORDER (DO) is the scope of services approved from the Job Order Proposal and reviewed and approved by the Client for the PO.

JOB ORDER is a line item estimate taken from a job order proposal using the coefficient and R.S. Means which, upon agreement to by the client member, becomes a lump sum fixed price contract and a notice to proceed for the stated scope attached to the purchase order.

JOB ORDER CONTRACTING (JOC) is a variable term indefinite delivery, indefinite quantity contract for construction services on an on call basis through negotiated line item delivery orders (job orders) to include minor construction, repair, renovation, alterations, maintenance projects and limited design for architectural and engineering services. It is based upon the contracts priced coefficient applied to the city cost index and the line items in the unit price book (RS Means). When the line items are agreed to it becomes a lump sum firm fixed price contract for that negotiated scope of services.

JOB ORDER PROPOSAL is the response from the contractor to the client member from the clients request for a specific project. It will contain the line item estimate for the project as defined in the UPB and include a written scope of work for services to be performed.

JOB ORDER PROPOSAL REQUEST is originated from the client and provides a general scope of project services or architectural drawings, a requested schedule and any special addendum requirements. From this information the contractor will develop the scope of work for his job order proposal.

NON PRE-PRICED ITEMS are those items that cannot be found or reasonably compared to listed line items in the UPB.

PREMIUM HOURS are defined as those hours not included in regular hours or recognized holidays. Premium hours are to be approved by the member entity for each delivery order and noted in the delivery order proposal as a line item during negotiations.

REGULAR HOURS are defined as those hours between the hours of 7 AM and 6 PM Monday thru Friday.

UNIT PRICE BOOK (UPB) will be the current addition of RS Means Facilities Construction Cost Data or if published RS Means Job Order Contracting Cost Data – the published quarterly updates will be allowed.

PURCHASE ORDER is the TIPS member's approval providing the authority to proceed with the negotiated delivery order under the contract. Special terms and conditions as agreed to between the vendor and TIPS member will be added as addendums to the PO. Items such as certificate of insurance, bonding requirements, small or disadvantaged business goals are some of the addendums possible.

SCOPE OF WORK (SOW) is the specific work that has been agreed to be undertaken and accomplished under the TIPS contract via the delivery order process.

Terms and Conditions

Freight

All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing.

Warranty Conditions

All supplies equipment and services shall include manufacturer's minimum standard warranty unless otherwise agreed to in writing. Vendor shall be an authorized dealer, distributor or manufacturer for all products. All equipment proposed shall be new unless clearly stated in writing.

Customer Support

The Vendor shall provide timely and accurate customer support to TIPS members. Vendors shall respond to such requests within one (1) working day after receipt of the request. Vendor shall provide training regarding products and services supplied by the Vendor unless otherwise clearly stated in writing at the time of purchase. (Unless training is a line item sold or packaged and must be purchased with product.)

Contracts

All contracts and agreements between Vendors and TIPS Members shall strictly adhere to the statutes that are set forth in the Uniform Commercial Code as most recently revised. Contracts for purchase will normally be put into effect by means of a purchase order(s) executed by authorized agents of the participating government entities. Davis Bacon Act requirements will be met when Federal Funds are used for construction and/or repair of buildings.

Tax exempt status

A taxable item sold, leased, rented to, stored, used, or consumed by any of the following governmental entities is exempted from the taxes imposed by this chapter:(1) the United States; (2) an unincorporated instrumentality of the United States; (3) a corporation that is an agency or instrumentality of the United States and is wholly owned by the United States or by another corporation wholly owned by the United States;(4) the State of Texas; (5) a Texas county, city, special district, or other political subdivision; or (6) a state, or a governmental unit of a state that borders Texas, but only to the extent that the other state or governmental unit exempts or does not impose a tax on similar sales of items to this state or a political subdivision of this state. Texas Tax Code § 151.309.

Assignments of contracts

No assignment of contract may be made without the prior written approval of TIPS. Payment can only be made to the awarded Vendor or vendor assigned dealer.

Disclosures

- 1. Vendor affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this contract.
- 2. Vendor shall attach, in writing, a complete description of any and all relationships that might be considered a conflict of interest in doing business with participants in the TIPS program.
- 3. The vendor affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this contract.

Renewal of Contracts

The contract is for one (1) year with an option for renewal for 2 consecutive years. Total term of contract can be up to 3 years if sales are reported through the contract and both parties agree.

Shipments

The Vendor shall ship ordered products within five (5) working days after the receipt of the order. If a product cannot be shipped within that time, the Vendor shall notify TIPS and the requesting entity as to why the product has not shipped and shall provide an estimated shipping date, if applicable. TIPS or the requesting entity may cancel the order if estimated shipping time is not acceptable.

Invoices

The Vendor or vendor assigned dealer shall submit invoices, to the TIPS participant. Each invoice shall include the TIPS participant's purchase order number. The shipment tracking

number or pertinent information for verification of TIPS participant receipt shall be made available upon request. The Vendor or vendor assigned dealer shall not invoice for partial shipments unless agreed to in writing in advance by TIPS and the TIPS participant.

Payments

The TIPS participant will make payments directly to the Vendor or vendor assigned dealer at net 30 days after receiving invoice.

Pricing

The Vendor contracts to provide pricing to TIPS and its participating governmental entities that is the lowest pricing available to like cooperative purchasing customers and the pricing shall remain so throughout the duration of the contract.

All pricing submitted to TIPS shall include the participation fee to be remitted to TIPS by the Vendor. Vendor will not show adding the fee to the invoice presented to customer. The normal fee is 2%, but can be negotiated with the Vendor.

Participation Fees

Vendor agrees to pay the participation fee for all contract sales to TIPS on a monthly scheduled report. Vendor must login to the TIPS database and use the "Submission Report" section to report sales. The Vendor is responsible for keeping record of all sales that go through the TIPS contract. Failure to pay the participation fee will result in termination of contract. Please contact TIPS at tips@tips-usa.com or call (866) 839-8477 if you have questions about paying fees.

Indemnity

- 1. Indemnity for Personality Contracts. Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees, from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's performance of this contract, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, invitees, whether or not such claims are based in whole or in part upon the negligent acts or omissions of the TIPS, TIPS member(s), officers, employees, or agents.
- 2. Indemnity for Performance Contracts. The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's work under this contract, including all such causes of action based upon

common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, or invitees. Vendor further agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees, from and against all claims and suits for injuries (including death) to an officer, employee, agent, subcontractor, supplier or equipment lessee of the Vendor, arising out of, or resulting from, Vendor's work under this contract whether or not such claims are based in whole or in part upon the negligent acts or omissions of the TIPS, TIPS member(s), officers, employees, or agents.

Attorney's Fees--Texas Local Government Code § 271.159 is expressly referenced.

Pursuant to §271.159, TEXAS LOC. GOV'T CODE, in the event that any one of the Parties is required to obtain the services of an attorney to enforce this Agreement, the prevailing party, in addition to other remedies available, shall be entitled to recover reasonable attorney's fees and costs of court.

Multiple Vendor Awards

TIPS reserves the right to award multiple vendor contracts for categories when deemed in the best interest of the TIPS membership. Bidders scoring 80% or above will be considered for an award. Categories are established at the discretion of TIPS.

State of Texas Franchise Tax

By signature hereon, the bidder hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Tax Code.

Miscellaneous

The Vendor acknowledges and agrees that continued participation in TIPS is subject to TIPS sole discretion and that any Vendor may be removed from the participation in the Program at any time with or without cause. Nothing in the contract or in any other communication between TIPS and the Vendor may be construed as a guarantee that TIPS participants will submit any orders at any time. TIPS reserves the right to request additional proposals for items already on contract at any time.

Purchase Order Pricing Deviation

If a deviation of pricing on a purchase order occurs, TIPS is to be notified within 24 hours of receipt of order.

Cancellation for non-performance or contract deficiency

TIPS may terminate any contract if TIPS Members have not used the contract, or if purchase volume is determined to be "low volume" in any 12-month period. TIPS reserves the right to cancel the whole or any part of this contract due to failure by awarded vendor to carry out any

obligation, term or condition of the contract. TIPS may issue a written deficiency notice to awarded vendor for acting or failing to act in any of the following:

- Providing material that does not meet the specifications of the contract;
- Providing work and/or material that was not awarded under the contract;
- Failing to adequately perform the services set forth in the scope of work and specifications;
- Failing to complete required work or furnish required materials within a reasonable amount of time;
- Failing to make progress in performance of the contract and/or giving TIPS reason to believe that awarded vendor will not or cannot perform the requirements of the contract; and/or
- Performing work or providing services under the contract prior to receiving a TIPS reviewed purchase order for such work.

Upon receipt of the written deficiency, awarded vendor shall have ten (10) days to provide a satisfactory response to TIPS. Failure to adequately address all issues of concern may result in contract cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by awarded vendor under this contract shall become the property of the TIPS Member on demand.

TIPS Member Purchasing Procedures

<u>Proposal Process</u>: Vendor gives <u>TIPS member</u> scope of work and price. Vendor gives <u>TIPS</u> scope of work, line item estimate and price.

Purchase Order Process:

Purchase orders are issued by participating TIPS member to the awarded vendor indicating on the PO "Contract Number". Purchase Order is emailed to TIPS at tipspo@tips-usa.com.

- Awarded vendor delivers goods/services directly to the participating member.
- Awarded vendor invoices the participating TIPS member directly.
- Awarded vendor receives payment directly from the participating member.
- Awarded vendor reports sales monthly to TIPS (unless prior arrangements have been made with TIPS to report monthly).

Form of Contract

The form of contract for this solicitation shall be the Request for Proposal, the awarded proposal(s) and best and final offer(s), and properly issued and reviewed purchase orders referencing the requirements of the Request for Proposals. If a vendor submitting an offer requires TIPS and/or TIPS Member to sign an additional agreement, a copy of the proposed agreement must be included with the proposal.

Vendor contract documents: TIPS will review proposed vendor contract documents. Vendor's contract document shall not become part of TIPS's contract with vendor unless and until an authorized representative of TIPS reviews and approves it.

Licenses

Awarded vendor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by awarded vendor. Awarded vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the contract. TIPS reserves the right to stop work and/or cancel contract of any awarded vendor whose license(s) expire, lapse, are suspended or terminated.

Novation

If awarded vendor sells or transfers all assets or the entire portion of the assets used to perform this contract, a successor in interest must guarantee to perform all obligations under this contract. TIPS reserves the right to accept or reject any new party. A simple change of name agreement will not change the contractual obligations of awarded vendor.

Site Requirements (when applicable to service or job)

Cleanup: Awarded vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by TIPS Member. Upon completion of work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.

Preparation: Awarded vendor shall not begin a project for which TIPS Member has not prepared the site, unless awarded vendor does the preparation work at no cost, or until TIPS Member includes the cost of site preparation in a purchase order. Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar preinstallation requirements.

Registered sex offender restrictions: For work to be performed at schools, awarded vendor agrees that no employee of a sub-contractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or reasonably expected to be present. Awarded vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the TIPS Member's discretion. Awarded vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.

Safety measures: Awarded vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Awarded vendor shall post warning signs against all hazards created by the operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.

Stored materials

Upon prior written agreement between the contractor and Member, payment may be for materials not incorporated in the work but delivered and suitably stored at the site or some other location, for installation at a later date. An inventory of the stored materials must be provided to Member prior to payment. Such materials must be stored and protected in a secure location, and be insured for their full value by the contractor against loss or damage. Contractor agrees to provide proof of coverage and/or addition of Member as an additional insured upon Member's request. Additionally, if stored offsite, the materials must also be clearly identified as property of buying Member and be separated from other materials. Member must allow reasonable opportunity to inspect and take inventory of stored materials, on or offsite, as necessary.

Upon final acceptance by the Member, it shall be the Contractor's responsibility to protect all materials and equipment. The Contractor warrants and guarantees that title for all work, materials and equipment shall pass to the Member upon final acceptance. Payment for stored materials shall not constitute final acceptance of such materials.

Smoking

Persons working under contract shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

Invoices

The awarded vendor shall submit invoices to the participating entity clearly stating "Per TIPS Contract". The shipment tracking number or pertinent information for verification shall be made available upon request.

Marketing

Awarded vendor agrees to allow TIPS to use their name and logo within website, marketing materials and advertisement. Any use of TIPS name and logo or any form of publicity, inclusive of press release, regarding this contract by awarded vendor must have prior approval from TIPS.

Supplemental agreements

The entity participating in the TIPS contract and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this contract i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this contract is exclusively between the participating entity and awarded vendor. TIPS, its agents, TIPS members and employees shall not be made party to any claim for breach of such agreement.

Legal obligations

It is the responding vendor's responsibility to be aware of and comply with all local, state and

federal laws governing the sale of products/services identified in the RFP and any awarded contract thereof. Applicable laws and regulations must be followed even if not specifically identified herein.

Audit rights

Awarded Vendor shall, at their sole expense, maintain appropriate due diligence of all purchases made by TIPS Member that utilizes this Contract. TIPS and Region 8 ESC each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. TIPS shall have authority to conduct random audits of Awarded Vendor's pricing that is offered to TIPS Members. Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 8 ESC or TIPS.

Force Majeure

If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and fully particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

SERVICES

It is the intention of TIPS to establish an annual contract with highly qualified vendor(s) for **Job Order Contracting**. Vendor(s) shall, at the request of TIPS member, provide these products and/or covered services under the terms of this CONTRACT and the CONTRACT TERMS AND CONDITIONS. Vendor shall assist the end user TIPS member with making a determination of its individual needs, as stated below.

TIPS is seeking electronically sealed proposals for job order contracts for this procurement in accordance with Texas Government Code Chapter 2269, Subchapter (I) <u>Job Order Contracting</u>. The purpose of this procurement is to award job order contract(s) for the minor construction, repair, rehabilitation, or alternation of a facility for work of a recurring nature in which the delivery times are indefinite and indefinite quantities and orders are awarded substantially on the basis of pre-described and pre-priced tasks.

The contractor shall furnish all necessary labor, materials, tools, supplies, equipment, transportation, supervision, management and shall perform all operations necessary and required for construction work. All work shall be performed in accordance with the requirements set forth in the resulting contract and each mutually agreed upon work request or purchase order issued by TIPS client partner.

A contract will be established with standard specifications and pricing based upon a coefficient that is applied to a Unit Price Book (UPB). When a specific project or job order is issued, TIPS member and the contractor will agree on the scope of work and the cost is determined by applying the coefficient to the appropriate units in the UPB.

Information to Bidders

TIPS intends to enter into multiple Job Order Contracts to provide indefinite delivery, indefinite quantity (IDIQ) contracts for minor construction, renovation, repairs and alteration services. These contracts will be available for use by all public entities such as ESC's, ISD's, universities, city and county governments, community colleges, state and federal agencies in these United States and other jurisdictions. It may also be used by certain private non-taxed entities.

The contractor agrees to use, as required, Davis Bacon (See the UPB) or local wage rate that apply with some of the TIPS client members. The client member must supply any Davis Bacon or local wage rates requested.

The current annual edition of RS Means and quarterly adjustments will be the UPB used.

TIPS will receive **2% of the total revenue** from each PO executed under this contract. This fee will be included in the contractors priced coefficient and will not be issued as a separate line

item in any job order proposals issued to client members. This contract management fee will be required to be paid within thirty (30) days of the completion of any job order. If the job order has progress payments on large DOs the contractor will be required to pay in proportion to these payments within thirty (30) days of the invoice date.

RS Means will be the unit price for this contract using the RS Means right hand column ("Total Inc. O&P") and the most recent edition including any quarterly RS Means 12-digit line number. Contractors, at their expense, will make copies of the UPB available to the client member upon request via electronic or printed media.

While division one of the UPB will not be generally allowed, special requirements out of division one may be allowed with the approval of the client member and listed as a separate line item with an attachment giving an explanation as to the special need. One example would be a dedicated onsite safety officer and/or delivery order manager and/or superintendent at all times during construction. Unless this is very large DO, it would not be covered in the JOC coefficient. The mere signing of the Purchase Order without the noted exception and approval is not sufficient.

As defined, the contractor's bid coefficient shall include all overhead items such as office, safety equipment, vehicles and fuel, communication equipment, computers, printers, programs, insurance maintenance, two percent TIPS management fee, final site cleanup and all contingences. The contractor, at his expense and included as part of overhead, will provide adequate insurance coverage meeting at a minimum the statutory requirements. All project management, administration, and sufficient jobsite supervision are to be included in contractor's bid coefficient as well as any other main office or project overhead and profit items.

Items that are not found in the UPB will be listed as "non-pre-priced". This does not include previously discussed design and engineering costs. The contractor will provide three prices to establish the average bare cost for each item and add in the Overhead and Profit (OH/P) based upon the contractors coefficient. This line item will then be negotiated with the client member and as approved the item will then be added to the price book for future projects and no longer is non-pre-priced. The need for this special treatment needs to be addressed in the line item estimate and agreed to by the client member and TIPS.

Performance bonds will be required on all Job Orders over \$100,000 and payment bonds on all Job Orders over \$25,000 or meeting the client member's local and state requirements. A letter from a surety company that is licensed to do business in the state of Texas, or client member state, attesting to its willingness to bond your company for \$1 million dollars must be submitted. Contractors may need to provide additional capacity as job orders increase. Bonds will not require that a fee be paid to TIPS. The actual cost of the bond will be a pass through to the client member and added to the purchase order.

SCOPE OF SERVICES

The specific scope of work for each job order shall be determined in advance and in writing between TIPS Client Member and Contractor.

It is okay if the client member provides a general scope, but the contractor should provide a written scope of work to the client member as part of the proposal. Once the scope of the job order is agreed to, the client member will issue a PO with the line item estimate referenced as an attachment along with bond and any other special provisions agreed to for the client member. If special terms and conditions other than those covered within this solicitation and awarded contracts are required, they will be attached to the PO and shall take precedence over those in the base contract.

CONTRACT AND DOCUMENTS

The contract shall include the contract, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the solicitation and the contractor's proposal. Once signed, if the contractor's proposal varies or is unclear in any way from the TIPS contract, TIPS, at its sole discretion, will decide which provision will prevail.

The Unit Price Book (UPB) will be the current edition of <u>RS Means Facilities Construction Cost</u> <u>Data</u> or if published RS Means Job Order Contracting cost data. The current edition AIA Master Text specifications and all applicable national, state, and local laws, codes, standards and regulations shall be followed.

Other documents to be included are the contractor's proposals, task orders, purchase orders and any adjustments which have been issued.

PROJECT DELIVERY ORDER PROCEDURES

The client member, having approved and signed interlocal agreement, may make a request of the contractor under this contract when the member has services that need to be undertaken. Notification may occur via phone, the web, email, fax, or in person.

Upon notification of a pending request, the contractor shall make contact with the client as soon as possible, but must make contact with the client member within two working days. Contractor shall visit the member's site and conduct a walk-through/project scoping with the member's representative to define the scope. Contractor's representative shall perform due diligence to request and gather all available project relevant existing conditions and record

documents from client member to include, but not limited to, hazardous materials survey and other relevant documents.

The contractor and the member will agree on the time when the job order proposal will need to be reviewed for approval by the client member. The contractor will then prepare a job order proposal including a written scope of work using an automated software system that will provide a line item estimate of the individual tasks, the quantities, the city cost index, his bid coefficient, and any applicable cost additions including any possible division one line items and design work that may be required and in need of approval. Information on those division one items that may be included can be found in information for offerors.

Contractors will be required to submit Job Order proposals and shall provide a line estimate based upon their coefficient and the UPB for that SOW which must be reviewed and agreed to by the client member prior to their issuance of a PO and DO.

When design work is necessary, the A/E selection shall confirm and be based upon qualifications of the design personnel according to applicable state law for selection. The client member may select an architectural consultant or use their own design capabilities providing the plans to the contractor.

The line items taken from the UPB and the estimated quantities totaled will be modified with the application of the city cost index and the contractor's coefficient. Any adjustment factors from division one will be added to establish the final price agreed to for the project. Cost adjustment factors, as allowed, must clearly identify those individual tasks (line items) to which they are applicable and include corresponding percentage.

The client member will then review the proposal and if the member's representative is in agreement with the proposed pricing and schedule, then other terms and requirements of the job order will be issued that will contain the approved job order proposal (scope of work) and the Purchase Order ("PO"). The PO will include the lump sum price, start date, schedule and notice to proceed and will be signed by both parties as a lump sum fixed price contract. After the agreement is signed, a copy of the purchase order shall be sent to TIPS representative completing the contracting and interlocal requirements. Each job order proposal shall be good for a period of 30 days unless an extension is agreed to by both the contractor and client member.

SCHEDULING OF PROJECTS

Scheduling of projects will be accomplished when the client member issues a purchase order that will serve as "the notice to proceed" and will contain the job order as an attachment based upon the negotiated line estimate and approved Job Order proposal. For large projects a Construction Project Management (CPM) schedule should be included in the proposal. The

construction performance period for the delivery order will include the mobilization, materials purchase, installation and delivery, design, weather, and site cleanup and inspection. No additional claims may be made for delays as a result of these items. When the tasks have been completed the contractor shall notify the client and have the client member inspect the work for acceptance under the scope and terms in the PO. The client will issue in writing any corrective actions that are required. Upon completion of these items the client will issue a completion notice and final payment will be issued.

SUPPORT REQUIREMENTS

If there is a dispute between the contractor and client, TIPS or its representatives will assist in conflict resolution or third party (mandatory mediation), if requested by either party.

TIPS, or its representatives, reserves the right to inspect any project and audit the contractors TIPS project files, documentation and correspondence.

The contractor will be required to furnish and maintain a field office in an awarded region. All of the expenses of maintaining these offices including furnishings, supplies, fax, and mobile and local phone services are the contractor's overhead responsibilities.

Utilities at the job sites will be furnished free of charge to the contractor by the client member. Water will be furnished free, with all of the taps, connections and associated equipment supplied free of charge to the contractor or supplied by the contractor and charged to the client. Upon project completion, the connections will be removed at the direction of the client.

Estimating Requirements: Awarded contractor must use Cost Works, JOC Works, RS Means Online, 4 Clicks, or Other approved estimating software. "Other software" than one of the four software programs listed above **must be approved by TIPS**.

Special Terms and Conditions

It is the intent of TIPS to contract with a reliable, high performance vendor to supply products and services to government and educational agencies. It is the experience of TIPS that the following procedures provide TIPS, the Vendor, and the participating agency the necessary support to facilitate a mutually beneficial relationship. The specific procedures will be negotiated with the successful vendor.

- <u>Contracts</u>: All vendor purchase orders must be emailed to TIPS at tipspo@tips-usa.com. Should an agency send an order direct to vendor, it is the vendor's responsibility to forward the order to TIPS at the email above within 24 business hours and confirm its receipt with TIPS.
- **Promotion of Contract**: It is agreed that Vendor will encourage all eligible entities to purchase from the TIPS Program. Encouraging entities to purchase directly from the Vendor and not through TIPS contract is not acceptable to the terms and conditions of this contract and will result in removal of Vendor from Program. Vendor is expected to use marketing funds for the marketing and promotion of this contract.
- <u>Daily Order Confirmation</u>: All contract purchase orders will be approved daily by TIPS and sent to vendor. The vendor must confirm receipt of orders to the TIPS member (customer) within 24 business hours.

Check one of the following responses to the General Terms and Special Terms and Conditions:

() We take no exceptions/deviations to the **general** and/or **special terms and conditions**.

(Note: If none are listed below, it is understood that no exceptions/deviations are taken.)

We take the following exceptions/deviations to the <u>general</u> and/or <u>special terms and</u> <u>conditions</u>. All exceptions/deviations must be clearly explained. Reference the corresponding general or special terms and conditions that you are taking exceptions/deviations to. The proposer must clearly state if you are adding additional terms and conditions to the general or special terms and conditions. Provide details on your exceptions/deviations below:

Exceptions:	

The Interlocal Purchasing System (TIPS Cooperative) Supplier Response

Bid Information		Contact Information		Ship to Information	
Bid Creator	Mr. David Mabe General Manager	Address	Region VIII Education Service Center	Address	
Email	david.mabe@tips-usa.com		4845 US Highway 271		
Phone	+1 (903) 243-4759		North	Contact	
Fax	+1 (866) 749-6674		Pittsburg, TX 75686		
		Contact	David Mabe,	Department	
Bid Number	1012116		Construction Contracts	Building	
Title	Job Order Contracting		Manager		
Bid Type	RFP			Floor/Room	
Issue Date	11/02/2015	Departmen	t	Telephone	
Close Date	12/11/2015 3:00:00 PM CT	Building		Fax	
Need by Date		-		Email	
-		Floor/Room	1		
		Telephone	+1 (866) 839-8477		
		Fax	+1 (866) 839-8472		

Email

bids@tips-usa.com

Supplier Information

Company	AIG Solutions Group, LLC	
Address	1001 E Fern Avenue	
	#D416	
	McAllen, TX 78501	
Contact	Aaron Garcia	
Department		
Building		
Floor/Room		
Telephone	1 (956) 381-2080	
Fax	1	
Email	aigsolutionsgroup@gmail.com	
Submitted	12/11/2015 10:07:14 AM CT	
Total	\$0.00	
Signature Aa	aron Garcia	Email aigsolutionsgroup@gmail.com

Supplier Notes

Bid Notes

Bid Activities

Bid Messages

ŧ	ase review the following and respond <u>Name</u>	Note	Response
	Yes - No	Disadvantaged/Minority/Women Business Enterprise - D/M/WBE (Required by some participating governmental entities) Vendor certifies that their firm is a D/M/WBE? Vendor must upload proof of certification to the "Response Attachments" D/M/WBE CERTIFICATES section.	No
2	Yes - No	Highly Underutilized Business - HUB (Required by some participating governmental entities) Vendor certifies that their firm is a HUB? Vendor must upload proof of certification to the "Response Attachments" HUB CERTIFICATES section.	No
3	Yes - No	The Vendor can provide services and/or products to all 50 US States?	No
ļ	States Served:	If answer is NO to question #3, please list which states can be served. (Example: AR, OK, TX)	тх
5	Company and/or Product Description:	This information will appear on the TIPS website in the company profile section, if awarded a TIPS contract. (Limit 750 characters.)	Over the past 13 years AIG Solutions Group has grown into a recognized solutions specialist. Our vision is to help our customers mak the most of their facility improvements with efficiency, safety, reliability, and trust worthy project management.
			AIG Solutions Group LLC., encompasses five specialty offers including job order contracting, design build, renovations, energy conservation consulting and emergency disaster restoration services. AIG delivers measurable business results to customers by enabling them to do more with less With over 13 years of experience AIG has been able to build strong relationships with customers in the K12, higher education and the municipal arena.
6	Primary Contact Name	Primary Contact Name	Aaron Garcia
	Primary Contact Title	Primary Contact Title	President
	Primary Contact Email	Primary Contact Email	aigsolutionsgroup@gmail.com
)	Primary Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	9563812080
0	Primary Contact Fax	Enter 10 digit phone number. (No dashes or extensions)	
1	Primary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions)	9563812080
2	Secondary Contact Name	Secondary Contact Name	Jaime Garcia
3	Secondary Contact Title	Secondary Contact Title	Business Development Manager
4	Secondary Contact Email	Secondary Contact Email	aigsolutionsgroup@gmail.com
5	Secondary Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	9563812080
6	Secondary Contact Fax	Enter 10 digit phone number. (No dashes or extensions)	

17	Secondary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions)	9563812080
18	Admin Fee Contact Name	Admin Fee Contact Name. This person is responsible for paying the admin fee to TIPS.	Aaron Garcia
19	Admin Fee Contact Email	Admin Fee Contact Email	aigsolutionsgroup@gmail.com
20	Admin Fee Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	9563812080
21	Purchase Order Contact Name	Purchase Order Contact Name. This person is responsible for receiving Purchase Orders from TIPS.	Aaron Garcia
22	Purchase Order Contact Email	Purchase Order Contact Email	aigsolutionsgroup@gmail.com
23	Purchase Order Contact Phone	Enter 10 digit phone number. (No dashes or extensions)	9563812080
24	Company Website	Company Website (Format - www.company.com)	
25	Federal ID Number:	Federal ID Number also known as the Employer Identification Number. (Format - 12-3456789)	47-1150831
26	Primary Address	Primary Address	1001 E Fern Avenue, #D416
27	Primary Address City	Primary Address City	McAllen
28	Primary Address State	Primary Address State (2 Digit Abbreviation)	ТХ
29	Primary Address Zip	Primary Address Zip	78501
30	Search Words:	Please list search words to be posted in the TIPS database about your company that TIPS website users might search. Words may be product names, manufacturers, or other words associated with the category of award. YOU MAY NOT LIST NON-CATEGORY ITEMS. (Limit 500 words) (Format: product, paper, construction, manufacturer name, etc.)	Job Order Contracting General Construction Construction Services Renovations Disaster Restoration Service Emergency Response Mold Remediation Asbestos Abatement Indoor Air Quality Energy Management Consulting Masonry Side Walks Canopy Mechanical Consulting
31	Yes - No	Do you wish to be eligible to participate in a TIPS contract in which a TIPS member utilizes federal funds on contracts exceeding \$100,000? (Non-Construction) (If YES, vendor should download the Federal Regulations for Contracts document from the Attachments section, fill out the form and submit the document in the "Response Attachments" FEDERAL FUNDS section.) (Vendor must also download the Suspension or Debarment Certificate document from the Attachments section, fill out the form and submit the document in the "Response Attachments" SUSPENSION OR DEBARMENT section.)	Yes
32	Yes - No	Certification of Residency (Required by the State of Texas) Company submitting bid is a Texas resident bidder?	Yes
33	Company Residence (City)	Vendor's principal place of business is in the city of?	McAllen
34	Company Residence (State)	Vendor's principal place of business is in the state of?	ТХ
35	Felony Conviction Notice:	(Required by the State of Texas) My firm is, as outlined on PAGE 5 in the Instructions to Bidders document: (Questions 36 - 37)	(No Response Required)

36	Yes - No	A publicly held corporation; therefore, this reporting requirement is not applicable?	No
37	Yes - No	Is owned or operated by individual(s) who has/have been convicted of a felony? If answer is YES, a detailed explanation of the name(s) and conviction(s) must be uploaded to the "Response Attachments" FELONY CONVICTION section.	No
38	Pricing Information:	Pricing information section. (Questions 39 - 42)	(No Response Required)
39	Yes - No	In addition to the typical unit pricing furnished herein, the Vendor agrees to furnish all current and future products at prices that are proportionate to Dealer Pricing. If answer is NO, include a statement detailing how pricing for TIPS participants would be calculated in the PRICING document that is uploaded to the "Response Attachments" PRICING section.	Yes
40	Yes - No	Pricing submitted includes the TIPS administration fee?	Yes
41	Yes - No	Vendor agrees to remit to TIPS the required administration fee?	Yes
42	Yes - No	Additional discounts to TIPS members for bulk quantities or scope of work?	Yes
43	Start Time	Average start time after receipt of customer order is working days?	14
44	Years Experience	Company years experience in this category?	13
45	Prices are guaranteed for?	(Month(s), Year(s), or Term of Contract) (Standard term is "Term of Contract")	Term of Contract

Response Total:

CONTRACT Signature Form

The undersigned hereby proposes and agrees to furnish goods and/or services in compliance with the terms, specifications and conditions at the prices quoted unless noted in writing. The undersigned further certifies that he or she is an authorized agent of the company and has authority to negotiate and contract for the company named below.

Company Name:	AIG Solutions Group, LLC
•	1001 E. Fern Avenue, #D416
	McAllen
City:	Texas
State:	78501
Zip:	(956) 381-2080
Telephone Number:	
Fax Number:	
Email Address:	aigsolutionsgroup@gmail.com
Authorized Signature:	and se
Printed Name:	Aaron Garcia
Position:	President

This contract is for a total TERM of one year with the option of two additional years. Vendors shall honor the participation fee for any sales made based on the TIPS contract. Failure to pay the fee will be grounds for termination of contract and will affect the award of future contracts.

Blunde McNatt TIPS Authorized Signature Aavid Nayne Fitts

Approved by Region VIII ES

Date

References

** Must have at least 3 References. References must be School, City, County, University, State Agency or Other Government.

Organization	City	State	Contact Name	Contact Phone
Santa Rosa ISD	Santa Rosa	ТХ	Heriberto Villarreal - Sup	956-498-7905
Santa Rosa ISD	Santa Rosa	ТХ	Hilda Rendon - CFO	956-202-5004
Harlingen ISD	Harlingen	ТХ	Oscar Tapia - Asst Sup	956-427-3300
Cameron County	Brownsville	ТХ	Michael Forbes - Dir of Purchin	g 956-550-1360
La Villa ISD	La Villa	ТХ	Monica Mata - Bus Mgr	956-793-0714
Point Isabel ISD	Port Isabel	ТХ	Henry LeVrier - Asst Sup of Op	956-943-0019
Los Fresnos CISD	Los Fresnos	ТХ	Jose Leal - Maintenance Dir	956-832-2503
San Benito CISD	San Benito	ТХ	Adrian Garcia - Dir of Purchasir	ı£956-361-6390



December 9, 2015

David Mabe TIPS - Region VIII Education Service Center 4845 US Hwy 271 North Pittsburg, TX 75686

Mr. Mabe,

AIG Solutions Group, LLC, is pleased to respond to the Request for RFP by TIPS Region VIII Request for Job Order Contracting. AIG has read the terms and conditions set forth in the RFP. All answers in the following response are accurate, and AIG understands that any incomplete or inaccurate information may result in disqualification. AIG is ready, willing and able to provide the services outlined in this RFP and will comply with all applicable laws, guidelines and requirements of the State of Texas.

AIG is committed to providing TIPS members with quality products and services that will provide the opportunity for greater efficiency and economy.

2. Customer Satisfaction through Experience.

Our high level of customer satisfaction is built on the confidence our customers have in AIG through an 13 year relationship. Our hands-on approach creates trust between us and our customers. We will maintain complete project management control from the development to the final completion of the project.

We believe in establishing long-term relationships with our clients, and we know that cannot happen without trust.

3. AIG Capabilities.

AIG has an extensive partnership with resources to help bring value and satisfaction to our clients. TIPS members will be assigned the best-qualified AIG personnel who bring not only extensive experience, but also a long history of working together on successful projects.

Aaron Garcia 1001 E. Fern Avenue, D416 McAllen, TX 78501 aigsolutionsgroup@gmail.com (956) 381.2080

We are eager to work with TIPS and hope to use your positive experience with us as the cornerstone for a long-term relationship between our organizations.

Respectfully,

Aaron García

Aaron Garcia President

1001 E. Fern Avenue #D418 • McAllen, Texas 78501 • 956.381.2080 aigsolutionsgroup@gmail.com

14. Company Profile

1. Company's official registered name

AIG Solutions Group LLC., has had its current name for 2 years; however, "AIG" has been in business for the last 5 years.

2. Brief history of your company, including the year it was established

AIG Solutions Group LLC., is a limited liability corporation that was established in 2014. Over the past 13 years, we have grown into a recognized *solutions specialist*. Our vision is to help our customers make the most of their facility improvements with efficiency, safety, reliability, and trust worthy project management.

AIG Solutions Group LLC., encompasses five specialty offers including job order contracting, design build, renovations, energy conservation consulting and emergency disaster restoration services. AIG delivers measurable business results to customers by enabling them to do more with less. With *over 13 years* of experience AIG has been able to build strong relationships with customers in the K12, higher education and the municipal arena.

3. Corporate office location

AIG is located in McAllen TX.

4. List the total number of sales persons employed by your organization within the United States, broken down by market.

AIG currently employees 3 employees in the Texas region

5. List the number of locations of offices, or service centers for all states being bid in solicitation. Additionally, list the names of the key contacts at each location with title, address, phone and email address.

- Aaron Garcia Texas Region President

 1001 E Fern Avenue, D416
 McAllen TX 78501

 956-381-2080

 aigsolutionsgroup@gmail.com
- Jaime Garcia Texas Coastal Bend Business Development Manager 1001 E Fern Avenue, D416 McAllen TX 78501 361-442-9090 aigsolutionsgroup@gmail.com

 Jessica Macias - Texas Region Marketing and Sales
 1001 E Fern Avenue, D416 McAllen TX 78501
 956-554-8260
 aigsolutionsgroup@gmail.com 6. Please Provide contact information for the person(s) who will be responsible for the following areas, including resumes:

- A. Sales Aaron Garcia, Jaime Garcia, Jessica Macias
- B. Sales Support Aaron Garcia, Jaime Garcia, Jessica Macias
- C. Marketing Aaron Garcia and Jessica Macias
- D. Financial Reporting Aaron Garcia
- E. Executive Support Aaron Garcia

(See Appendix for Resumes)

7. Define your standard terms of payment.

Invoicing and Payment: Contractor shall submit to Customer itemized invoice(s) setting forth the total amounts due in accordance with the Rate Schedule for services utilized in performance of the Scope of Work including all applicable federal, state and local taxes. All invoices shall be due upon receipt and subject to a charge of two (2%) per month or the maximum amount allowable by law whichever is higher for amounts more than ten (10) days outstanding. Payment of all invoices is the responsibility of the customer, and is not contingent upon reimbursement from any third party, including insurance proceeds recovery. Customer expressly agrees to pay all costs for collection of payment, if necessary, including attorney's fees and court costs.

8. Overall annual sales for the last three (3) years; 2013, 2014, 2015

2013 - \$40K 2014 - \$45K 2015 - \$45K

9. What differentiates your company from your competitors?

AIG Solutions Group is most qualified to provide a successful, transparent, and flexible project for TIPS members to meet all of their strategic goals. The following qualifications are examples of how our passion for delivering the best value translates into AIG being the best partner for TIPS members.

Most Experience and Qualified

- 13+ years' experience with TIPS
- 20+ years in customer service and relations
- 13+ years' experience in JOC, GC, DB, Energy in Texas
- Experience in over 200 DB projects
- 20+ years' in building relationships with markets in K12, Higher Ed, Municipal and Federal
- 20+ years' in-building relationships with engineers, project managers and sub-contractors
- Office based in Rio Grande Valley Fastest growing area in Texas

Texas Based

The proximity of local office in Rio Grande Valley supporting regions in San Antonio, Austin, Corpus Christi and Rio Grande Valley, coupled with the representation of sales staff routinely traveling throughout the South Texas regions.

Local References

AIG has been involved with clients such as McAllen ISD, Pharr San Juan ISD, La Joya ISD, Edinburg ISD, Harlingen ISD, Santa Rosa ISD, La Villa ISD, Los Fresno's ISD, Raymondville ISD, San Benito ISD, Brownsville ISD, South Side ISD, Cameron County, Hidalgo County and Kleberg County. Based upon AIG's long tenure in Texas, quality projects, and outstanding service to our clients in Texas it makes since to partner with us.

TIPS - Interlocal Agreement Contracts

Trades, Labor & Materials Contract #020042414

Disaster Restoration & Emergency Recovery Services - Contract #1072513



Transparency

Our vision is to help our customers make the most of their project, and through these relationship we offer a full range of integrated solutions to make successful transparent projects that meets the customer's needs. Our customers work closely together with the support and recommendations from our team to make this a project that is a built on a long term partnership.

Marketing/Sales

1. Detail how your organization plans to market this contract within the first 90 days of the award date? This should include, but not be limited to:

- a. A co-branded press release within the first 30 days
- b. Announcement of award through any applicable social media sites
- c. Direct mail collateral pieces
- d. Advertisement of contract in regional or national publications
- e. Participation in trade shows

AIG believes philosophy and methodology is to keep it simple with face to face interaction with our customers to understand their needs and vision of their organization. AIG will incorporate the suggested outline of marketing methodologies above.

2. Describe how your company will demonstrate the benefits of this contract to eligible entities if awarded.

AIG goal is to understand the customer's vision and tie it into the benefits of JOC to meet their long term needs and budget.

3. Explain how your company plans to market this agreement to existing government customers.

AIG plans to market this agreement by meeting face to face and group workshops with our existing customers and help educate them on the benefits of Job Order Contracting.

4. Provide the revenue that your organization anticipates for the first three (3) years of this agreement.

\$__500K______ in year one

\$___1.5M_____ in year two

\$___3M_____ in year three

Appendix:

Aaron Garcia

President

Responsibilities and Expertise	Primary duties include developing customer re contract projects to insure the proper implem responsibilities would be performing take offs management and sales.	AIG Solutions Group, LLC McAllen, TX 2014 - Present	
	Responsible for developing business relations the greater Rio Grande Valley, Corpus Christia		
	My role allows me to serve as an advisor to cli driving success in their industry by providing s financially viable.		
Representative Project Highlights	 Region 1 Region 2 Region 20 McAllen ISD PSJA ISD Mercedes ISD La Joya ISD Zapata ISD Los Fresno's ISD San Benito ISD Brownsville ISD 	 Valley View ISD Edcouch Elsa ISD Edinburg ISD Santa Rosa ISD La Villa ISD Raymondville ISD La Feria ISD Harlingen ISD Port Isabel ISD Cameron County Hidalgo County 	
Past Experience	Service Technician Responsible for commercial, industrial and res services, trouble calls, line extensions, 24 hour spotting, street lights and security light installa	r on call services, cable	CPL – Central Power & Light McAllen, TX 1991 - 1996
	Marketing – Customer Service Specialist Responsible for key accounts, high bill compla energy audits, easements and retention in dua		AEP – American Electric Power San Benito, TX 1996 - 2001
Professional Certifications	 Bus Development, Sales, Estimating, PM Responsible for sales, estimating and managin design build projects. Manage, plan, organize build projects. RS Means Estimating Xactimate Estimating Mold Certification 		CAS Companies Harlingen, TX 2001 - 2010
Education and Training	 Proficient in Texas regulations for asbestos College - Marketing from University of Tex 		
Responsibilities and Expertise	d Primary duties include developing customer relations for energy conservation projects to insure the proper implementation of the energy conservation measures, assisting in the financing of projects, and conducting preliminary energy audits of facilities for project		Schneider Electric Weslaco, TX 2011 - 2014

feasibility.

Responsible for developing business relations and market share within the greater Rio Grande Valley, Corpus Christi and San Antonio areas.

My role allows me to serve as an advisor to clients and to aid in driving success in their industry by providing energy solutions that are financially viable.

Jaime Garcia Business Development Manager

Responsibilities and Expertise	Primary duties include developing customer relations for job order contract projects to insure the proper implementation. Effective, persistent negotiator determined to close sales deals and increase sales. Independently sets personal goals and deadlines to reach 	
	Responsible for developing business relations and market share within the Corpus Christi Coastal Bend Region and San Antonio. My role allows me to serve as an advisor to clients and to aid in driving success in their industry by providing solutions that are financially viable.	
Representative Project Highlights	 Nissan Award of Excellence 2012-2015 Outstanding Customer Relations Excellent performance in Sales Ranked #5 in district area 	
Past Experience	Sales SpecialistEd Hicks NissanImproved sales results through monthly business plan upgrades.Corpus Christi, TXMade vehicle recommendations tailored to individual customer2009-2015needs and preferences. Met sales and customer service set goals on a regular basis. Established relationships with new customers – Showed customers how to use acquired vehicles after delivery. Negotiated delivery and price variationsEd Hicks Nissan Corpus Christi, TX 2009-2015	
	Sales RepresentativeLove ChryslerManaged a multitude of car selling duties including cold calling and handling existing accounts. Greet customers as they arrive and ask for particular choice. Direct car sales activities and provide after sale services as the contract dictates. Research car availability for cars not in the database. Updated management daily; records of sales and orders – Tracked progress of existing orders by contacting or liaising with suppliers.Love Chrysler Alice, TX 2000-2009	
Professional Certifications	Gold Certified Professional Sales Consultant	
Education and Training	Some College, Business Management- Del Mar College, 1995	

Jessica Macias Marketing & Sales

Responsibilities and Expertise	Determine project scope and collaborate with team members to develop project plan, including schedules and budgets. Act as primary liaison with clients throughout production, maintaining daily contact to resolve concerns, facilitate communication, and ensure satisfaction. Developed sales territory and built strong client relationships within a highly competitive environment through networking programs. Assisted manager with overall office supervision. Led business development and marketing efforts, which expanded the customer base.	AIG Solutions Group McAllen, TX June 2015-Present
Highlights	 Sales and Business development, Sales support, social media marketing, advertisement strategies and trade shows Created pricing structure, and marketing and sales strategy. able to prioritize and delegate tasks effectively to ensure timely project completion within a team environment Grew business from one account to three, generating over 35K a year 	
Past Experience	Emergency Management Adeptly handle administrative matters planning meetings, making travel arrangements, composing documents and organizing offices for efficiency. Managed multiple projects simultaneously, established working relationships with county employees, elected/appointed officials, governmental representatives, outside agencies, and the general public. Planned and prepared presentations.	Cameron County Brownsville, TX May 2010-June2015
	Brand Ambassador Promoted and maintained assigned products by visiting high volume accounts to promote and educate consumers through in- store demonstrations. Responsible for maintaining current customers up to date with the newest products available from distributor. Demonstrated and Presented current promotions to the public at events and sampled products, responsible for having knowledge of the latest products. Contributed to the implementation of promotional programs that optimized revenue levels and introduced products into markets.	L & F Distributors Harlingen, TX 2005-2010
Professional Certifications	• FEMA ICS- Certifications 100,200,300,700	

Certifications Education and Training

• B. A Interdisciplinary Studies, Minor Marketing -University of Texas Rio Grande Valley

8. Supplementary Information

See bonding letter.

ALLIED SURETY

SURETY BONDING

March 11, 2015

Mr. David Mabe TIPS Cooperative Purchasing Systems 4845 US Highway 271 North Pittsburg, Texas 75686

RE: Surety Line of Credit for AIG Solutions Group, LLC

Dear Mr. Mabe:

This letter is to confirm that AIG Solutions Group, LLC, has submitted their paperwork and we are in the process of establishing them surety credit. At this time, the surety and I are reviewing their documents and should be in a position offer a line of credit in the near future.

Their surety will be provided by a company rated A- or better by the A.M. Best Guide and appear on the U. S. Treasury Circular.

Should you need any further information, I can be reached at (800) 447-7802.

Sincerely,

in Rochoff

Lisa Rockett Attorney in Fact

LR/lr

AC	ORD
AC	

CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.								
IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to						. subject to		
the terms and conditions of the policy, certificate holder in lieu of such endors	certain	policies may require an e						
PRODUCER			CONTA NAME:	CONTACT NAME: Lauro S. Diaz, CISR				
Higginbotham Insurance Agency, Inc.				, _{Ext):} 956-66			817-8	82-9284 /
1400 N. McColl Rd., Ste 105 McAllen TX 78501			È-MAIL	E-MAIL ADDREss: LDiaz@Higginbotham.net				
								NAIC #
							32603	
INSURED	AIGSO		INSURE	RB:				
AIG Solutions Group, LLC			INSURE	RC:				
1001 E. Fern #D418 Mcallen TX 78501			INSURE	RD:				
			INSURE	RE:				
			INSURE	RF:				
		E NUMBER: 521530112				REVISION NUMBER:		
THIS IS TO CERTIFY THAT THE POLICIES INDICATED. NOTWITHSTANDING ANY RE								
CERTIFICATE MAY BE ISSUED OR MAY	PERTAIN,	, THE INSURANCE AFFORD	ED BY	THE POLICIE	S DESCRIBED	D HEREIN IS SUBJECT T		
EXCLUSIONS AND CONDITIONS OF SUCH	POLICIES		BEEN F	REDUCED BY	PAID CLAIMS	- 		
LTR TYPE OF INSURANCE	INSD WVI	D POLICY NUMBER		(MM/DD/YYYY)	(MM/DD/YYYY)	LIMI		
		VUMA0092610		7/24/2015	7/24/2016	EACH OCCURRENCE DAMAGE TO RENTED	\$1,000	
CLAIMS-MADE X OCCUR						PREMISES (Ea occurrence)	\$100,0	
X 2,500						MED EXP (Any one person)	\$Excluded	
						PERSONAL & ADV INJURY	\$1,000	
GEN'L AGGREGATE LIMIT APPLIES PER:						GENERAL AGGREGATE	\$2,000,000	
OTHER:					PRODUCTS - COMP/OP AGG \$2,000		\$2,000	,000
						COMBINED SINGLE LIMIT (Ea accident)	\$	
ANY AUTO						BODILY INJURY (Per person)	\$	
ALL OWNED SCHEDULED AUTOS						BODILY INJURY (Per accident)	\$	
AUTOS AUTOS NON-OWNED HIRED AUTOS AUTOS						PROPERTY DAMAGE (Per accident)	\$	
							\$	
UMBRELLA LIAB OCCUR						EACH OCCURRENCE	\$	
EXCESS LIAB CLAIMS-MADE						AGGREGATE	\$	
DED RETENTION \$							\$	
WORKERS COMPENSATION AND EMPLOYERS' LIABILITY Y / N						PER OTH- STATUTE ER		
ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED?	N/A					E.L. EACH ACCIDENT	\$	
(Mandatory in NH) If yes, describe under						E.L. DISEASE - EA EMPLOYEE	\$	
DESCRIPTION OF OPERATIONS below						E.L. DISEASE - POLICY LIMIT	\$	
DESCRIPTION OF OPERATIONS / LOCATIONS / VEHIC		D 101 Additional Remarks Sebert	ile may b	e attached if mor	e snace is require	red)		
The General Liability policy includes a b	•				• •		tus to t	he
certificate holder only when there is a w	ritten co	ontract between the name	ed insu	red and the	certificate h	older that requires suc	h statu	us. he
General Liability policy includes a blank	et auton	natic additional insured e	endorse	ement that p	rovides add	itional insured status a	nd Ge	neral
Liability policy includes a blanket waive	Liability policy includes a blanket waiver of subrogation endorsement to the certificate holder only when there is a written contract between the named insured and the certificate holder that requires such status.							
L CERTIFICATE HOLDER			CANC	ELLATION				
The Interlocal Purchasing System		SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.						
4845 Highway 271 North, Pittsburg TX 75686								
				Junit				

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ADDITIONAL INSURED – OWNERS, LESSEES OR CONTRACTORS – AUTOMATIC STATUS WHEN REQUIRED IN AGREEMENT WITH YOU

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE

- A. Section II Who Is An Insured is amended to include as an additional insured any person or organization for whom you are performing operations when you and such person or organization have agreed in writing that such person or organization be added as an additional insured. Such person or organization is an additional insured only with respect to liability arising out of your ongoing operations performed for that additional insured. A person's or organization's status as an additional insured under this endorsement ends when your operations for the additional insured.
- B With respect to the insurance afforded to these additional insured(s), the following additional exclusions apply
 - 1 "bodily injury" or "property damage" for which the additional insured(s) are obligated to pay damages by reason of the assumption of liability in a contract or agreement, or
 - 2 "bodily injury" or "property damage" occurring after
 - a. All work, including materials parts or equipment furnished in connection with such work, on the project (other than service, maintenance or repairs) to be performed by or on behalf of the additional insured(s) at the location of the covered operations has been completed; or
 - b. That portion of "your work" out of which the injury or damage arises has been put to its interided use by any person or organization other than another contractor or subcontractor engaged in performing operations for a principal as a part of the same project, or
 - "bodily injury" or "property damage" arising directly or indirectly out of the negligence of the additional insured(s), or
 - 4 "bodily injury" "property damage", or "personal or advertising injury" arising out of the rendering of, or the failure to render, any professional architectural, engineering or surveying services, including, but not fimited to
 - The preparing, approving, or failure to prepare or approve maps, shop drawings, opinions, reports, surveys, filed orders, change orders or drawings and specifications; and
 - b. Supervisory, inspection, architectural or engineering activities

ALL OTHER TERMS AND CONDITIONS OF THIS POLICY REMAIN UNCHANGED

BLANKET TRANSFER OF RIGHTS OF RECOVERY AGAINST OTHERS TO US

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE

SECTION IV – COMMERCIAL GENERAL LIABILITY CONDITIONS, 8. Transfer of Rights Of Recovery Against Others To Us is amended and the following added:

We waive any rights of recovery we may have against any person or organization because of payments we make for bodily injury" or "property damage" caused by or resulting from "your product", your ongoing operations or "your work" done under a contract with that person or organization and included in the "products-completed operations hazard" if.

- a You agreed to such waiver and
- b. The waiver is included as part of a written construction contract, sales agreement, or lease, and
- c. Such written contract sales agreement or lease was entered into prior to any claim to which this insurance applies.

ALL OTHER TERMS AND CONDITIONS OF THIS POLICY REMAIN UNCHANGED

PRIMARY AND NONCONTRIBUTORY WORDING

This endorsement modifies insurance provided under the following:

COMMERCIAL GENERAL LIABILITY COVERAGE PRODUCTS/COMPLETED OPERATIONS LIABILITY COVERAGE

With respect to coverage provided to an additional insured via attachment of an Additional Insured endorsement to this policy, such coverage is primary insurance and we will not seek contribution from any other insurance available to that additional insured.

ALL OTHER TERMS AND CONDITIONS OF THIS POLICY REMAIN UNCHANGED

7. Warranty Information

AIG Solutions Group, LLC., offers warranties to its customers depending upon the specific product and terms of the customer purchase agreement. A typical warranty program requires that a company replace defective products within a specified time period from the date of sales. AIG typically gives a one year warranty on our product or service. The following is an excerpt from a representative contract.

Correction of Work

In the event that Customer identifies Defective Work, whether observed before or after Substantial Completion and whether or not fabricated, installed or completed, AIG shall correct any such Defective Work found to be not in accordance with the requirements of the Contract Documents within a period of one year from the date of Substantial Completion of the contract. The provisions of this Article apply to Work done by Subcontractors as well as to Work done by direct employees of AIG.

15. Contractor License

N/A

6. HUB Certificate

N/A Working on application

5. D/M/WBE Certificate

N/A

<u>Federal Requirements for Procurement and Contracting with small and minority businesses,</u> women's business enterprises, and labor surplus area firms.

If the TIPS member anticipate possibly using federal funds for procurement under this potential award and is required to obtain the following compliance assurance.

1. Will you be subcontracting any of your work under this award if you are successful? (Check one)



2. If yes, do you agree to comply with the following federal requirements? (Check one)



2 CFR §200.321 Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.

(a) The non-Federal entity must take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.

(b) Affirmative steps must include:

(1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists;

(2) Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;

(3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;

(4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;

(5) Using the services and assistance, as appropriate, of such organizations as the Small BusinessAdministration and the Minority Business Development Agency of the Department of Commerce ; and(6) Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs (1) through (5) of this section.

Compan	AIG Solutions Group, LLC
Name of	f authorized representative
Signatur	re of authorized representative
Date	12/09/2015

10. All Other Vendor Certificates

There are many reasons to choose IAG as your partner. There are important elements of our company culture that allow the IAG's team to stand apart, and present the very best—experience, specialization and reliability—for the working relationship we anticipate.

TIPS

Disaster Restoration & Emergency Recovery Services contract #1072513

TIPS Trades Labor & Materials contract #02042414



SUSPENSION OR DEBARMENT CERTIFICATE

Non-Federal entities are prohibited from contracting with or making sub-awards under covered transactions to parties that are suspended or debarred or whose principals are suspended or debarred. Covered transactions include procurement for goods or services equal to or in excess of \$25,000.00. Contractors receiving individual awards for \$25,000.00 or more and all sub-recipients must certify that the organization and its principals are not suspended or debarred.

By submitting this offer and signing this certificate, this bidder:

Certifies that no suspension or disbarment is in place, which would preclude receiving a federally funded contract under the EDGAR, §200.212 Suspension and debarment.

Vendor Name:	AIG Solutions Group, LLC		
Vendor Address:	1001 E. Fern Avenue, #D416		
Vendor E-mail Address:	aigsolutionsgroup@gmail.com		
Vendor Telephone:	956-381-2080		
Authorized Company Official's Na	Aaron Garcia		
Signature of Company Official:	Cam 150		
	40.0.45		
Date:	12-9-15		

9. Felony Conviction

N/A

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Pursuant to Federal Rule (3) above, when federal funds are expended by TIPS OR ITS MEMBERS, for all construction contracts awarded by grantees and their contractors or subgrantees, the proposer certifies that during the term of an award, when federal funds are expended, by the TIPS OR ITS MEMBERS resulting for this procurement process the vendor will be in compliance with Equal Opportunity Employment laws specifically Executive Order 11246 of September 24, 1965, entitled "Equal Employment Opportunity," as amended by Executive Order 11375 of October 13, 1967, and as supplemented in Department of Labor regulations (41 CFR chapter 60.

Does vendor agree? YES AG Initial of Authorized Company Official

Federal Rule (4) Davis-Bacon Act, as amended (40 U.S.C. 3141-3148). When required by Federal program legislation, all prime construction contracts in excess of \$2,000 awarded by non-Federal entities must include a provision for compliance with the Davis-Bacon Act (40 U.S.C. 3141-3144, and 3146-3148) as supplemented by Department of Labor regulations (29 CFR Part 5, "Labor Standards Provisions Applicable to Contracts Covering Federally Financed and Assisted Construction"). In accordance with the statute, contractors must be required to pay wages to laborers and mechanics at a rate not less than the prevailing wages specified in a wage determination made by the Secretary of Labor. In addition, contractors must be required to pay wages not less than once a week. The non-Federal entity must place a copy of the current prevailing wage determination issued by the Department of Labor in each solicitation. The decision to award a contract or subcontract must be conditioned upon the acceptance of the wage determination. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency. The contracts must also include a provision for compliance with the Copeland "Anti-Kickback" Act (40 U.S.C. 3145), as supplemented by Department of Labor regulations (29 CFR Part 3, "Contractors and Subcontractors on Public Building or Public Work Financed in Whole or in Part by Loans or Grants from the United States"). The Act provides that each contractor or subrecipient must be prohibited from inducing, by any means, any person employed in the construction, completion, or repair of public work, to give up any part of the compensation to which he or she is otherwise entitled. The non-Federal entity must report all suspected or reported violations to the Federal awarding agency.

Pursuant to Federal Rule (4) above, when federal funds are expended by TIPS OR ITS MEMBERS, during the term of an award for all contracts and subgrants for construction or repair, when Federal Funds are expended, by the TIPS OR ITS MEMBERS resulting for this procurement process the vendor will be in compliance with all provisions listed or referenced therein.

Does vendor agree? YES AG Initial of Authorized Company Official

Federal Rule (5) Contract Work Hours and Safety Standards Act (40 U.S.C. 3701-3708). Where applicable, all contracts awarded by the non-Federal entity in excess of \$100,000 that involve the employment of mechanics or laborers must include a provision for compliance with 40 U.S.C. 3702 and 3704, as supplemented by Department of Labor regulations (29 CFR Part 5). Under 40 U.S.C. 3702 of the Act, each contractor must be required to compute the wages of every mechanic and laborer on the basis of a standard work week of 40 hours. Work in excess of the standard work week is permissible provided that the worker is compensated at a rate of not less than one and a half times the basic rate of pay for all hours worked in excess of 40 hours in the work week. The requirements of 40 U.S.C. 3704 are applicable to construction work and provide that no laborer or mechanic must be required to work in surroundings or under working conditions which are unsanitary, hazardous or dangerous. These requirements do not apply to the purchases of supplies or materials or articles ordinarily available on the open market, or contracts for transportation or transmission of intelligence.

Pursuant to Federal Rule (5) above, when federal funds are expended by TIPS OR ITS MEMBERS, the proposer certifies that during the term of an award by the TIPS OR ITS MEMBERS resulting from this procurement process for construction contracts awarded by grantees and subgrantees the proposer agrees to be in compliance with all requirements listed or referenced therein.

Does vendor agree? YES AG Initial of Authorized Company Official

Federal Rule (6) Rights to Inventions Made Under a Contract or Agreement. If the Federal award meets the definition of "funding agreement" under 37 CFR §401.2 (a) and the recipient or subrecipient wishes to enter into a contract with a

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small business firm or nonprofit organization regarding the substitution of parties, assignment or performance of experimental, developmental, or research work under that "funding agreement," the recipient or subrecipient must comply with the requirements of 37 CFR Part 401, "Rights to Inventions Made by Nonprofit Organizations and Small Business Firms Under Government Grants, Contracts and Cooperative Agreements," and any implementing regulations issued by the awarding agency.

Pursuant to Federal Rule (6) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires that the proposer certify that during the term of an award by the TIPS OR ITS MEMBERS resulting from this procurement process the vendor agrees to the terms listed and referenced therein.

Does vendor agree? YES _____ Initial of Authorized Company Official

Federal Rule (7) Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

Pursuant to Federal Rule (7) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires that the proposer certify that during the term of an award by the TIPS OR ITS MEMBERS resulting from this procurement process the vendor agrees to the terms listed and referenced therein.

Does vendor agree? YES _____ Initial of Authorized Company Official

Federal Rule (8) Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award \$25,000 or greater (see 2 CFR 180.220) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to Federal Rule (8) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires the proposer certify that during the term of an award by the TIPS OR ITS MEMBERS resulting for this procurement process the vendor certifies that they are not debarred from receiving a contract from the federal government as provided therein.

Does vendor agree they are not debarred as specified above ? YES <u>AG</u> Initial of Authorized Company Official

Federal Rule (9) Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (9) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires the proposer certify that during the term and after the awarded term of an award by the TIPS OR ITS MEMBERS resulting for this procurement process the vendor certifies to the terms included or referenced in Federal Rule 9 above.

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Does vendor certify to the provisions in Federal Rule (9) above? YES _____ Initial of Authorized Company Official

Federal Rule (10) 2 CFR 200.233 Retention of all required records for three years after grantees or subgrantees make final payments and all other pending matters are closed.

Pursuant to Federal Rule (10) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires the proposer certify that the awarded vendor retain all required records for three years after grantees or subgrantees make final payments and all other pending matters are closed.

Does vendor agree? YES AG Initial of Authorized Company Official

Federal Rule (11) 2 CFR §200.322 Procurement of recovered materials. A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines. [78 FR 78608, Dec. 26, 2013, as amended at 79 FR 75885, Dec. 19, 2014]

Pursuant to Federal Rule (11) above, when federal funds are expended by TIPS OR ITS MEMBERS, TIPS OR ITS MEMBERS requires proposer certify that during the term of an award by the TIPS OR ITS MEMBERS resulting for this procurement process the vendor will be in compliance with mandatory standards and policies relating to Procurement of recovered materials which are listed above.

Does vendor agree they will comply? YES AG Initia	al of Authorized Company Official
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Company Name		AIG Solutions	Group, LLC
Print nam	e of authorized representative		Aaron Garcia
	of authorized representative_	ann	A.E.
Date	12-9-15		

Signature above acknowledges all provisions in this four page document and the vendor/proposer/bidder responses herein to the 11 rules.