

TIPS VENDOR AGREEMENT

Between _____ and

(Company Name)

THE INTERLOCAL PURCHASING SYSTEM (TIPS)

For

RFP 170904 Managed Print Services

General Information

The Vendor Agreement (“Agreement”) made and entered into by and between The Interlocal Purchasing System (hereinafter referred to as “TIPS” respectfully) a government cooperative purchasing program authorized by the Region 8 Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686. This Agreement consists of the provisions set forth below, including provisions of all Attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any Attachment, the provisions set forth shall control.

The vendor Agreement shall include and incorporate by reference this Agreement, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the Solicitation (RFP, RCSP, RFQ) as posted, including any addenda and the awarded vendor’s proposal. Once signed, if an awarded vendor’s proposal varies or is unclear in any way from the TIPS Agreement, TIPS, at its sole discretion, will decide which provision will prevail. Other documents to be included are the awarded vendor’s proposals, task orders, purchase orders and any adjustments which have been issued. If deviations are submitted to TIPS by the proposing vendor as provided by and within the solicitation process, this Agreement may be amended to incorporate any agreed deviations.

The following pages will constitute the Agreement between the successful vendors(s) and TIPS.

Definitions

PURCHASE ORDER is the TIPS Member’s approval providing the authority to proceed with the negotiated delivery order under the Agreement. Special terms and conditions as agreed to between the vendor and TIPS Member should be added as addendums or deleted from the PO. Items such as certificate of insurance, bonding requirements, small or disadvantaged business goals are examples of possible addenda.

Terms and Conditions

Freight

If applicable, all quotes to Members shall provide a line item for cost for freight or shipping regardless if there is a charge or not. If no charge for freight or shipping, indicate by stating "No Charge" or "\$0" or other similar indication. Shipping, delivery or freight charges shall be passed through at cost to the TIPS Member.

Customer Support

The Vendor shall provide timely and accurate customer support to TIPS Members. Vendors shall respond to such requests within one (1) working day after receipt of the request. Vendor shall provide training regarding products and services supplied by the Vendor unless otherwise clearly stated in writing at the time of purchase. (Unless training is a line item sold or packaged and must be purchased with product.)

Agreements

All Agreements and agreements between Vendors and TIPS Members shall strictly adhere to all applicable statutes and codes.

Agreements for purchase will normally be put into effect by means of a purchase order(s) or other similar document or contract executed by authorized agent(s) of the purchasing TIPS Member.

Davis Bacon Act requirements will be met for construction and/or repair of buildings unless otherwise agreed with the TIPS Member.

Tax exempt status

A taxable item sold, leased, rented to, stored, used, or consumed by any of the following governmental entities is exempted from the taxes imposed by this chapter: (1) the United States; (2) an unincorporated instrumentality of the United States; (3) a corporation that is an agency or instrumentality of the United States and is wholly owned by the United States or by another corporation wholly owned by the United States; (4) the State of Texas; (5) a Texas county, city, special district, or other political subdivision; or (6) a state, or a governmental unit of a state that borders Texas, but only to the extent that the other state or governmental unit exempts or does not impose a tax on similar sales of items to this state or a political subdivision of this state. Texas Tax Code § 151.309.

Assignments of Agreements

No assignment of Agreement may be made without the prior written approval of TIPS. Payment made by a TIPS Member can only be made to the awarded Vendor or vendor assigned dealer.

Disclosures

1. Vendor affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this Agreement.

2. Vendor shall attach, in writing, a complete description of any and all relationships that might be considered a conflict of interest in doing business with TIPS under a TIPS Agreement.
3. The vendor affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this Agreement.

Renewal of Agreements

The Agreement with TIPS is for three (3) years with an option for renewal for additional one (1) consecutive year as provided in the related solicitation as specified on page one of this agreement. Total term of Agreement can be up to the number of years provided in the solicitation. The renewal option for the one additional year is at the agreement of the parties.

Automatic Renewal Clauses Incorporated in Awarded Vendor Agreements with TIPS Members Resulting from the Solicitation and with the Vendor Named in this Agreement.

NO AGREEMENT FOR GOODS OR SERVICES WITH A TIPS MEMBER BY THE AWARDED VENDOR NAMED IN THIS AGREEMENT THAT RESULTS FROM THE SOLICITATION AWARD NAMED IN THIS AGREEMENT, MAY INCORPORATE AN AUTOMATIC RENEWAL CLAUSE WITH WHICH THE TIPS MEMBER MUST COMPLY. ALL RENEWAL TERMS INCORPORATED IN AN AGREEMENT BY THE VENDOR WITH THE TIPS MEMBER SHALL ONLY BE VALID AND ENFORCEABLE WHEN THE VENDOR RECEIVES WRITTEN CONFIRMATION BY PURCHASE ORDER OR EXECUTED AGREEMENT ISSUED BY THE TIPS MEMBER FOR ANY RENEWAL PERIOD. THE PURPOSE OF THIS CLAUSE IS TO AVOID A TIPS MEMBER INADVERTENTLY RENEWING AN AGREEMENT DURING A PERIOD IN WHICH THE GOVERNING BODY OF THE TIPS MEMBER HAS NOT PROPERLY APPROPRIATED AND BUDGETED THE FUNDS TO SATISFY THE AGREEMENT RENEWAL. THIS TERM IS NOT NEGOTIABLE AND ANY AGREEMENT BETWEEN A TIPS MEMBER AND A TIPS AWARDED VENDOR WITH AN AUTOMATIC RENEWAL CLAUSE THAT CONFLICTS WITH THESE TERMS IS RENDERED VOID AND UNENFORCEABLE AS TO THE AUTOMATIC RENEWAL CLAUSE.

Shipments (If Applicable)

The Vendor shall ship ordered products within a commercially reasonable time after the receipt of the order. If a product cannot be shipped within that time, the Vendor shall notify TIPS and the TIPS Member as to why the product has not shipped and shall provide an estimated shipping date, if applicable. TIPS or the TIPS Member may cancel the order if estimated shipping time is not acceptable.

Invoices

The Vendor or, if applicable, the vendor assigned dealer shall submit invoices, to the TIPS Member. Each invoice shall include the TIPS Member's purchase order number. The shipment

tracking number or pertinent information for verification of TIPS Member receipt shall be made available upon request. The Vendor or vendor assigned dealer shall not invoice for partial shipments unless agreed to in writing in advance by TIPS or the TIPS Member.

Payments

The TIPS Member will make payments directly to the Vendor or vendor assigned dealer as agreed by the TIPS Member.

Pricing

The Vendor agrees to provide pricing to TIPS and TIPS Member entities that is at least equal to the lowest pricing available from the vendor to like cooperative purchasing customers in like situations and the pricing shall remain so throughout the duration of the Agreement.

All pricing submitted to TIPS shall include the participation fee, as designated in the solicitation or as otherwise agreed in writing, to be remitted to TIPS by the Vendor. Vendor shall not show adding the fee to the invoice presented to TIPS Member customer. Failure to render the participation fee to TIPS shall constitute a breach of this agreement and shall be grounds for termination of this agreement and any other agreement held with TIPS.

Participation Fees

Fees for this award are 2%.

Vendor or vendor assigned dealer agrees to pay TIPS on a monthly scheduled report the participation fee for all Agreement sales to TIPS Members utilizing a TIPS awarded contract. Vendor must login to the TIPS database and use the "Submission Report" section to report sales. The Vendor or vendor assigned dealers are responsible for keeping records of all sales that go through the TIPS Agreement. Failure to pay the participation fee will result in termination of Agreement. Please contact TIPS at tips@tips-usa.com or call (866) 839-8477 if you have questions about paying fees.

Indemnity

- 2. Indemnity for Personality Agreements.** Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS Member(s), officers and employees, from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's performance of this Agreement or sales made to TIPS Members under this agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, invitees, unless such claims are based in whole upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents. If based in part upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents, Vendor shall be responsible for their proportional share of the claim.

2. **Indemnity for Performance Agreements.** The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS Member(s), officers and employees from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's work under this Agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, or invitees, unless such claims are based in whole upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents. If based in part upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents, Vendor shall be responsible for their proportional share of the claim.

State of Texas Franchise Tax

By signature hereon, the bidder hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Tax Code.

Miscellaneous

Nothing in the Agreement or in any other communication between TIPS and the Vendor may be construed as a guarantee that TIPS Members will submit any orders at any time. TIPS reserves the right to request additional proposals for items already on Agreement at any time.

Purchase Order Pricing/Product Deviation

If a deviation of agreed pricing/product on a purchase order from a TIPS Member pursuant to this Agreement occurs, TIPS shall be notified within 48 hours of receipt of order.

Termination for Convenience

TIPS reserves the right to terminate this agreement for cause or no cause for convenience with a thirty-day written notice. Termination for convenience is required under Federal Regulations 2 CFR part 200. All purchase orders presented to the Vendor by a TIPS Member prior to the actual termination of this agreement shall be honored at the option of the TIPS Member. The awarded vendor may terminate the agreement with ninety (90) days written notice to TIPS 4845 US Hwy North, Pittsburg, Texas 75686.

TIPS Member Purchasing Procedures

Purchase orders or their equal are issued by participating TIPS Member to the awarded vendor indicating on the PO "TIPS Agreement Number". Order is emailed to TIPS at tipspo@tips-usa.com.

- Awarded vendor delivers goods/services directly to the participating Member.
- Awarded vendor invoices the participating TIPS Member directly.
- Awarded vendor receives payment directly from the participating Member.
- Awarded vendor reports sales monthly to TIPS (unless prior arrangements have been made with TIPS to report otherwise).

Supplemental Agreements

The TIPS Member and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this Agreement i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this Agreement is exclusively between the participating entity and awarded vendor. TIPS, its agents, TIPS Members and employees shall not be made party to any claim for breach of such agreement.

INDEMNITY UNDER A SUPPLEMENTAL AGREEMENT:

ANY SUPPLEMENTAL AGREEMENT BETWEEN THE TIPS OR A TIPS MEMBER AND THE VENDOR THAT REQUIRES TIPS OR THE TIPS MEMBER TO INDEMNIFY ANY OTHER PARTY, EXCEPT TO THE EXTENT PERMITTED BY THE APPLICABLE CONSTITUTION, LAWS OR REGULATIONS OF THE JURISDICTION OF THE LOCATION OF THE TIPS MEMBER OR THE LOCATION OF THE PERFORMANCE OF THE CONTRACT UNDER THIS AGREEMENT, IS NOT PERMITTED UNDER THIS AGREEMENT AND RENDERS THE INDEMNITY REQUIREMENT NULL AND VOID AS IT APPLIES TO TIPS OR THE TIPS MEMBER'S RESPONSIBILITY TO INDEMNIFY ANY PARTY.

Licenses

Awarded vendor shall maintain, in current status, all federal, state and local licenses, bonds and permits required for the operation of the business conducted by awarded vendor. Awarded vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the Agreement. TIPS reserves the right to stop work and/or cancel Agreement of any awarded vendor whose license(s) expire, lapse, are suspended or terminated.

Novation

If awarded vendor sells or transfers all assets or the entire portion of the assets used to perform this Agreement, a successor in interest must guarantee to perform all obligations under this Agreement. TIPS reserves the right to accept or reject assignment of this agreement. A simple change of name agreement will not change the Agreement obligations of awarded vendor.

Site Requirements (Only when applicable to service or job)

Cleanup: Awarded vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by TIPS Member. Upon completion of work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.

Preparation: Awarded vendor shall not begin a project for which TIPS Member has not prepared the site, unless awarded vendor does the preparation work at no cost, or until TIPS Member includes the cost of site preparation in a purchase order.

Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

Registered sex offender restrictions: For work to be performed at schools, awarded vendor agrees that no employee of a sub-contractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or reasonably expected to be present. Awarded vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the TIPS Member's discretion. Awarded vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge.

Safety measures: Awarded vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Awarded vendor shall post warning signs against all hazards created by the operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.

Smoking

Persons working under Agreement shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

Invoices

The awarded vendor shall submit invoices to the TIPS Member clearly stating "Per TIPS Agreement". The shipment tracking number or other applicable pertinent information for verification shall be made available upon request.

Marketing

Awarded vendor agrees to allow TIPS to use their name and logo within the TIPS website, marketing materials and advertisement. Any use of TIPS name and logo or any form of publicity, inclusive of press release, regarding this Agreement by awarded vendor must have prior approval from TIPS and approval of which, shall not be unreasonably withheld by TIPS.

Survival Clause

All applicable software license agreements, warranties or service agreements that were entered into between Vendor and Customer under the terms and conditions of the Agreement shall survive the expiration or termination of the Agreement. All Orders, Purchase Orders issued or contracts executed by TIPS or a TIPS Member and accepted by the Vendor prior to the expiration or termination of this agreement, shall survive expiration or termination of the Agreement, subject to previously agreed terms and conditions agreed by the parties or as otherwise specified herein relating to termination of this agreement.

Legal obligations

It is the responding vendor's responsibility to be aware of and comply with all local, state and federal laws governing the sale of products/services identified in this RFP and any awarded Agreement thereof. Applicable laws and regulations must be followed even if not specifically identified herein.

Audit rights

Awarded Vendor shall, at their sole expense, maintain appropriate due diligence of all purchases made by TIPS Member that utilizes this Agreement. TIPS and Region 8 ESC each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of three (3) years from the effective date of termination. TIPS shall have authority to conduct random audits of Awarded Vendor's pricing that is offered to TIPS Members. Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 8 ESC or TIPS. TIPS shall bear the cost of such audit requested by TIPS, but all documents maintained by the vendor shall be produced and made available to TIPS or its agents at no cost.

Force Majeure

If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and fully particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

Acceptance of work by TIPS Member

When a Vendor performs services for a TIPS Member, the TIPS Member will inspect the work for acceptance under the scope and terms in the PO. The TIPS Member will request any corrective actions that are required. Upon completion of these actions and not before, the TIPS Member will be obligated to compensate the Vendor as agreed.

Support Requirements

If there is a dispute between the awarded vendor and TIPS Member, TIPS or its representatives will assist in conflict resolution or third party (mandatory mediation), if requested by either party. TIPS, or its representatives, reserves the right to inspect any project and audit the awarded vendors TIPS project files, documentation and correspondence.

Bonding

Only when applicable, performance bonds and payment bonds will be required on construction or labor required jobs. Awarded vendor will meet the TIPS member's local and state purchasing requirements. Awarded vendors may need to provide additional capacity as jobs increase. Bonds will not require that a fee be paid to TIPS. The actual cost of the bond will be a pass through to the TIPS member and added to the purchase order or Agreement.

Incorporation of Solicitation

The TIPS Solicitation, Request for Proposals, Request for Qualifications or the Request for Competitive Sealed Proposals solicitation and all associated documents and forms made part of the solicitation process, including any addenda, that resulted in the execution of this agreement are hereby incorporated by reference into this agreement as if copied verbatim.

Scope of Services

The specific scope of work for each job shall be determined in advance and in writing between TIPS Member and Awarded vendor. It is okay if the TIPS member provides a general scope, but the awarded vendor should provide a written scope of work to the TIPS member as part of the proposal. Once the scope of the job is agreed to, the TIPS member will issue a PO and/or an Agreement with the estimate referenced as an attachment along with bond and any other special provisions agreed to for the TIPS member. If special terms and conditions other than those covered within this solicitation and awarded Agreements are required, they will be attached to the PO and shall take precedence over those in the base Agreement.

Project Delivery Order Procedures

The TIPS member having approved and signed an interlocal agreement, or other TIPS membership document, may make a request of the awarded vendor under this Agreement when the TIPS member has services that need to be undertaken. Notification may occur via phone, the web, email, fax, or in person.

Upon notification of a pending request, the awarded vendor shall make contact with the TIPS member as soon as possible, but must make contact with the TIPS member within two working days.

Scheduling of Construction Projects (when applicable)

Scheduling of projects (if applicable) will be accomplished when the TIPS member issues a purchase order that will serve as "the notice to proceed". The period for the delivery order will include the mobilization, materials purchase, installation and delivery, design, weather, and site cleanup and inspection. No additional claims may be made for delays as a result of these items. When the tasks have been completed the awarded vendor shall notify the client and have the TIPS member inspect the work for acceptance under the scope and terms in the PO. The TIPS member will issue in writing any corrective actions that are required. Upon completion of these items, the TIPS member will issue a completion notice and final payment will be issued.

Special Terms and Conditions

It is the intent of TIPS to Agreement with a reliable, high performance vendor to supply products and services to government and educational agencies. It is the experience of TIPS that the following procedures provide TIPS, the Vendor, and the participating agency the necessary support to facilitate a mutually beneficial relationship. The specific procedures will be negotiated with the successful vendor.

NEW STATUTORY REQUIREMENT EFFETIVE SEPTEMBER 1, 2017.

You certify that your company (1) does not boycott Israel; and (2) will not boycott Israel during the term of the Agreement. Texas governmental entities are prohibited from doing business with companies that fail to certify to this condition as required by Texas Government Code Sec. 2270.

You certify that your company is not listed on and we do not do business with companies that are on the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations per Texas Gov't Code 2270.0153 found at <https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf>

- **Agreements:** All orders made by TIPS Members to the awarded vendor must be emailed to TIPS at tipspo@tips-usa.com. Should a TIPS Member send an order direct to vendor, it is the vendor's responsibility to forward the order to TIPS at the email above within three (3) business days and confirm its receipt with TIPS.
- **Promotion of Agreement:** It is agreed that Vendor will encourage all eligible entities to purchase from the TIPS Program. Encouraging entities to purchase directly from the Vendor and not through TIPS Agreement is a breach of this agreement terms and conditions and will result in termination and rescission of this agreement and removal of the Vendor from the TIPS Program.
- **Daily Order Confirmation:** All Agreement purchase orders will be approved daily by TIPS and sent to vendor. The vendor must confirm receipt of orders to the TIPS Member (customer) within two (2) business days.
- **Vendor custom website for TIPS:** If Vendor is hosting a custom TIPS Agreement catalog website, then any updated pricing must be posted by 1st of each month. Any increase in a "catalog" price, as defined herein, is not effective until it is published in the vendor's "catalog" as defined herein.
- **Back Ordered Products:** If product is not expected to ship within 7 business days, customer is to be notified within 24 hours of order receipt and appropriate action taken based on customer request.

Page 11 of 11 will be the TIPS Vendor Agreement Signature Page

TIPS Vendor Agreement Signature Form

170904 Managed Print Services

Company Name Zones, Inc.

Address 1102 15th Street SW, Suite 102

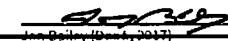
City Auburn State WA Zip 98001-6524

Phone 253-205-3539 Fax 253-205-2539

Email of Authorized Representative jon.bailey@zones.com

Name of Authorized Representative Jon Bailey

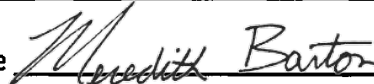
Title Director, Business and Legal Affairs

Signature of Authorized Representative 
Jon Bailey (10/26/2017)

Date 10/26/2017

TIPS Authorized Representative Name Meredith Barton

Title Vice-President of Operations

TIPS Authorized Representative Signature 

Approved by ESC Region 8 

Date 12/5/17

The Interlocal Purchasing System (TIPS Cooperative) Supplier Response

Bid Information		Contact Information		Ship to Information
Bid Creator	Rick Powell General Counsel/Procurement Compliance Officer	Address	Region VIII Education Service Center 4845 US Highway 271 North Pittsburg, TX 75686	Address
Email	rick.powell@tips-usa.com	Contact	Kristie Collins, Contracts Compliance Specialist	Contact
Phone	(903) 575-2689	Department		Department Building
Fax		Building		Floor/Room
Bid Number	170904 Addendum 2	Floor/Room		Telephone
Title	Managed Print Services	Telephone	+1 (866) 839-8477	Fax
Bid Type	RFP	Fax	+1 (866) 839-8472	Email
Issue Date	9/7/2017 08:03 AM (CT)	Email	bids@tips-usa.com	
Close Date	10/27/2017 03:00:00 PM (CT)			

Supplier Information

Company Zones, Inc.
 Address PO Box 34740
 Seattle, WA 98124-1740

Contact
 Department
 Building
 Floor/Room
 Telephone (253) 205-3449
 Fax
 Email

Submitted 10/27/2017 01:01:34 PM (CT)
 Total \$0.00

By submitting your response, you certify that you are authorized to represent and bind your company.

Signature Steve Morberg Email teamtx.goved@zones.com

Supplier Notes

In case of questions or clarifications, please contact Steve Morberg.
 253-205-3539

Bid Notes

Bid Activities

Date	Name	Description
9/27/2017 09:00:00 AM (CT)	Prebid meeting	A optional prebid meeting was requested and has been scheduled per below. PreBid Meeting Managed Print Services Wed, Sep 27, 2017 9:00 AM - 9:30 AM CDT Please join my meeting from your computer, tablet or smartphone. https://global.gotomeeting.com/join/772013493 You can also dial in using your phone. United States (Toll Free): 1 866 899 4679 United States: +1 (224) 501-3318 Access Code: 772-013-493 First GoToMeeting? Try a test session: http://link.gotomeeting.com/email-welcome

Bid Messages

Date	Subject	Message
09/25/17	Prebid meeting	A optional prebid meeting was requested and has been scheduled per below. PreBid Meeting Managed Print Services Wed, Sep 27, 2017 9:00 AM - 9:30 AM CDT Please join my meeting from your computer, tablet or smartphone. https://global.gotomeeting.com/join/772013493 You can also dial in using your phone. United States (Toll Free): 1 866 899 4679 United States: +1 (224) 501-3318 Access Code: 772-013-493 First GoToMeeting? Try a test session: http://link.gotomeeting.com/email-welcome
09/25/17	Prebid meeting	A optional prebid meeting was requested and has been scheduled per below. PreBid Meeting Managed Print Services Wed, Sep 27, 2017 9:00 AM - 9:30 AM CDT Please join my meeting from your computer, tablet or smartphone. https://global.gotomeeting.com/join/772013493 You can also dial in using your phone. United States (Toll Free): 1 866 899 4679 United States: +1 (224) 501-3318 Access Code: 772-013-493 First GoToMeeting? Try a test session: http://link.gotomeeting.com/email-welcome
10/06/17	Addendum #2 Vendor Q & A	The attachment entitled "Addendum #2 to 170904 Managed Print Services" is a vendor question and answer with TIPS posted for all potential proposers information.

Bid Attributes

Please review the following and respond where necessary

#	Name	Note	Response
1	Yes - No	Disadvantaged/Minority/Women Business Enterprise - D/M/WBE (Required by some participating governmental entities) Vendor certifies that their firm is a D/M/WBE? Vendor must upload proof of certification to the "Response Attachments" D/M/WBE CERTIFICATES section.	Yes
2	Yes - No	Historically Underutilized Business - HUB (Required by some participating governmental entities) Vendor certifies that their firm is a HUB as defined by the State of Texas at https://comptroller.texas.gov/purchasing/vendor/hub/ or in a HUBZone as defined by the US Small Business Administration at https://www.sba.gov/offices/headquarters/ohp Proof of one or both may be submitted. Vendor must upload proof of certification to the "Response Attachments" HUB CERTIFICATES section.	No
3	Yes - No	The Vendor can provide services and/or products to all 50 US States?	Yes
4	States Served:	If answer is NO to question #3, please list which states can be served. (Example: AR, OK, TX)	

5	Company and/or Product Description:	This information will appear on the TIPS website in the company profile section, if awarded a TIPS contract. (Limit 750 characters.)	Zones is a global provider of comprehensive IT solutions. We enable positive business outcomes through innovative solutions that leverage technology from best-of-breed partners and exceptional service from our team of certified sales, technical engineering, and supply chain specialists.
6	Primary Contact Name	Primary Contact Name	Steve Morberg
7	Primary Contact Title	Primary Contact Title	Account Executive
8	Primary Contact Email	Primary Contact Email	steve.morberg@zones.com ; teamtx.goved@zones.com
9	Primary Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	2532053539
10	Primary Contact Fax	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	2532052539
11	Primary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	
12	Secondary Contact Name	Secondary Contact Name	Wilson Garcia
13	Secondary Contact Title	Secondary Contact Title	Capture and Utilization Manager
14	Secondary Contact Email	Secondary Contact Email	wilson.garcia@zones.com
15	Secondary Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	2532053885
16	Secondary Contact Fax	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	2532052885
17	Secondary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	
18	Admin Fee Contact Name	Admin Fee Contact Name. This person is responsible for paying the admin fee to TIPS.	Carrie Woodson
19	Admin Fee Contact Email	Admin Fee Contact Email	carrie.woodson@zones.com
20	Admin Fee Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	2532053176
21	Purchase Order Contact Name	Purchase Order Contact Name. This person is responsible for receiving Purchase Orders from TIPS.	Steve Morberg
22	Purchase Order Contact Email	Purchase Order Contact Email	steve.morberg@zones.com ; teamtx.goved@zones.com
23	Purchase Order Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	2532053539
24	Company Website	Company Website (Format - www.company.com)	www.zones.com
25	Federal ID Number:	Federal ID Number also known as the Employer Identification Number. (Format - 12-3456789)	91-1431894
26	Primary Address	Primary Address	1102 15th Street SW, Suite 102
27	Primary Address City	Primary Address City	Auburn

28	Primary Address State	Primary Address State (2 Digit Abbreviation)	WA
29	Primary Address Zip	Primary Address Zip	98001-6524
30	Search Words:	Please list search words to be posted in the TIPS database about your company that TIPS website users might search. Words may be product names, manufacturers, or other words associated with the category of award. YOU MAY NOT LIST NON-CATEGORY ITEMS. (Limit 500 words) (Format: product, paper, construction, manufacturer name, etc.)	Reseller, IT, Hardware, Software, Services, Printers
31	Yes - No	Most of our members receive Federal Government grants and they make up a significant portion of their budgets. The members need to know if your company is willing to sell to them when they spend federal budget funds on their purchase. There are attributes that follow that are provisions from the federal regulations in 2 CFR part 200. Your answers will determine if your award will be designated as Federal or Education Department General Administrative Regulations (EDGAR)compliant. Is it your intent to be able to sell to our members regardless of the fund source, whether it be local, state or federal?	Yes
32	Yes - No	Certification of Residency (Required by the State of Texas) The vendor's ultimate parent company or majority owner: (A) has its principal place of business in Texas; OR (B) employs at least 500 persons in Texas?	No
33	Company Residence (City)	Vendor's principal place of business is in the city of?	Auburn
34	Company Residence (State)	Vendor's principal place of business is in the state of?	WA
35	Felony Conviction Notice:	(Required by the State of Texas) My firm is, as outlined on PAGE 5 in the Instructions to Bidders document: (Questions 36 - 37) Statutory citation covering notification of criminal history of contractor is found in the Texas Education Code #44.034. Following is an example of a felony conviction notice: State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into a contract with a school district or ESC 8/TIPS must give advance notice to the district or ESC 8/TIPS if the person or an owner or operator of the business entity has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony." Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."	(No Response Required)
36	Yes - No	A publicly held corporation; therefore, this reporting requirement is not applicable?	No

37	Yes - No	Is owned or operated by individual(s) who has/have been convicted of a felony?	No
38	If your firm is owned or operated by the following individual(s) who has/have been convicted of a felony:	Please provide details of the conviction. This is not necessarily a disqualifying factor and the details of the conviction determines the eligibility. Providing false or misleading information about the conviction is illegal.	None
39	Pricing Information:	Pricing information section. (Questions 39 - 43)	(No Response Required)
40	Discount Offered	What is the MINIMUM percentage discount off of any item or service you offer to TIPS Members that is in your regular catalog (as defined in the RFP document), website, store or shelf pricing? This is a ceiling on your pricing and not a floor because, in order to be more competitive in the individual circumstance, you may offer a larger discount depending on the items or services purchased and the quantity at time of sale. Must answer with a number between 0% and 100%.	10%
41	TIPS administration fee	By submitting a proposal, I agree that all pricing submitted to TIPS shall include the participation fee, as designated in the solicitation or as otherwise agreed in writing and shall be remitted to TIPS by the Vendor as agreed in the Vendor agreement. I agree that the fee shall not and will not be added by the vendor as a separate line item on a TIPS member invoice, quote, proposal or any other written communications with the TIPS member.	(No Response Required)
42	Yes - No	Vendor agrees to remit to TIPS the required administration fee? TIPS/ESC Region 8 is required by Texas Government Code § 791 to be compensated for its work and thus, failure to agree shall render your response void and it will not be considered.	Yes
43	Yes - No	Do you offer additional discounts to TIPS members for large order quantities or large scope of work?	Yes
44	Start Time	Average start time after receipt of customer order is ____ working days?	8
45	Years Experience	Company years experience in this category?	30
46	Resellers:	Does the vendor have resellers that it will name under this contract? Resellers are defined as other companies that sell your products under an agreement with you, the awarded vendor of TIPS. EXAMPLE: Walmart is a reseller of Samsung Electronics. If Samsung were a TIPS awarded vendor, then Samsung would list Walmart as a reseller. (If applicable, vendor should download the Reseller/Dealers spreadsheet from the Attachments section, fill out the form and submit the document in the "Response Attachments" RESELLERS section.	No
47	Prices are guaranteed for?	Vendor agrees to honor the pricing discount off regular catalog (as defined in the RFP document), website, store or shelf pricing for the term of the award?	YES
48	Right of Refusal	Does the proposing vendor wish to reserve the right not to perform under the awarded agreement with a TIPS member at vendor's discretion?	Yes

- 49 NON-COLLUSIVE BIDDING CERTIFICATE By submission of this bid or proposal, the Bidder certifies that: (No Response Required)
- 1) This bid or proposal has been independently arrived at without collusion with any other Bidder or with any Competitor;
 - 2) This bid or proposal has not been knowingly disclosed and will not be knowingly disclosed, prior to the opening of bids, or proposals for this project, to any other Bidder, Competitor or potential competitor;
 - 3) No attempt has been or will be made to induce any other person, partnership or corporation to submit or not to submit a bid or proposal;
 - 4) The person signing this bid or proposal certifies that he has fully informed himself regarding the accuracy of the statements contained in this certification, and under the penalties being applicable to the Bidder as well as to the person signing in its behalf. Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered.
- 50 CONFLICT OF INTEREST QUESTIONNAIRE - FORM CIQ If you have a conflict of interest as described in this form or the Local Government Code Chapter 176, cited therein- you are required to complete and file with TIPS, Richard Powell, 4845 US Highway 271 North, Pittsburg, Texas 75686 No
- You may find the Blank CIQ form on our website at:
- Copy and Paste the following link into a new browser or tab:
<https://www.tips-usa.com/assets/documents/docs/CIQ.pdf>
- Do you have any conflicts under this statutory requirement?
- 51 Filing of Form CIQ If yes (above), have you filed a form CIQ as directed here? No
- 52 Regulatory Standing I certify to TIPS for the proposal attached that my company is in good standing with all governmental agencies Federal or state that regulate any part of our business operations. If not, please explain in the next attribute question. Yes
- 53 Regulatory Standing Regulatory Standing explanation of no answer on previous question.
- 54 Antitrust Certification Statements (Tex. Government Code § 2155.005) By submission of this bid or proposal, the Bidder certifies that: (No Response Required)
- I affirm under penalty of perjury of the laws of the State of Texas that:
- (1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
 - (2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
 - (3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law;
 - (4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

Instructions for Certification:

(No Response Required)

1. By agreeing to the Attribute question #56, the vendor and prospective lower tier participant is providing the certification set out herein in accordance with these instructions.
2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and / or debarment.
3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participants," "person," "primary covered transaction," "principal," "proposal" and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion-Lower Tier Covered Transaction" without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.
8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible or voluntarily excluded from participation in this transaction, in addition to other remedies available to the federal government, the department or agency with which this

transaction originated may pursue available remedies, including suspension and / or debarment.

56 Suspension or Debarment Certification

Debarment and Suspension (Executive Orders 12549 and 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

By submitting this offer and certifying this section, this bidder:
Certifies that no suspension or debarment is in place, which would preclude receiving a federally funded contract as described above.

57 Non-Discrimination Statement and Certification

In accordance with Federal civil rights law, all U.S. Departments, including the U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident. Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotope, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English. To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at How to File a Program Discrimination Complaint and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3) email: program.intake@usda.gov. (Title VI of the Education Amendments of 1972; Section 504 of the Rehabilitation Act of 1973; the Age Discrimination Act of 1975; Title 7 CFR Parts 15, 15a, and 15b; the Americans with Disabilities Act; and FNS Instruction 113-1, Civil Rights Compliance and Enforcement – Nutrition Programs and Activities) All U.S. Departments, including the USDA are equal opportunity provider, employer, and lender.

Not a negotiable term. Failure to agree will render your

proposal non-responsive and it will not be considered. I certify that in the performance of a contract with TIPS or its members, that our company will conform to the foregoing anti-discrimination statement and comply with the cited and all other applicable laws and regulations.

58 2 CFR PART 200 Contract Provisions Explanation

Required Federal contract provisions of Federal Regulations for Contracts for contracts with ESC Region 8 and TIPS Members:

(No Response Required)

The following provisions are required to be in place and agreed if the procurement is funded in any part with federal funds.

The ESC Region 8 and TIPS Members are the subgrantee or Subrecipient by definition. Most of the provisions are located in 2 CFR PART 200 - Appendix II to Part 200—Contract Provisions for Non-Federal Entity Contracts Under Federal Awards at 2 CFR PART 200. Others are included within 2 CFR part 200 et al.

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

59 2 CFR PART 200 Contracts

Contracts for more than the simplified acquisition threshold currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council (Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate. Notice: Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.
Does vendor agree?

Yes

60 2 CFR PART 200 Termination

Termination for cause and for convenience by the grantee or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)
Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for cause after giving the vendor an appropriate opportunity and up to 30 days, to cure the causal breach of terms and conditions. ESC Region 8 and TIPS Members reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for convenience with 30 days notice in writing to the awarded vendor. The vendor would be compensated for work performed and goods procured as of the termination date if for convenience of the ESC Region 8 and TIPS Members. Any award under this procurement process is not exclusive and the ESC Region 8 and TIPS reserves the right to purchase goods and services from other vendors when it is in the best interest of the ESC Region 8 and TIPS.
Does vendor agree?

Yes

61	2 CFR PART 200 Clean Air Act	<p>Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).</p> <p>Pursuant to the Clean Air Act, et al above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires that the proposer certify that during the term of an award by the ESC Region 8 and TIPS Members resulting from this procurement process the vendor agrees to comply with all of the above regulations, including all of the terms listed and referenced therein.</p> <p>Does vendor agree?</p>	Yes
62	2 CFR PART 200 Byrd Anti-Lobbying Amendment	<p>Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.</p> <p>Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that during the term and during the life of any contract with ESC Region 8 and TIPS Members resulting from this procurement process the vendor certifies to the terms included or referenced herein.</p> <p>Does vendor agree?</p>	Yes
63	2 CFR PART 200 Federal Rule	<p>Compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15). (Contracts, subcontracts, and subgrants of amounts in excess of \$100,000)</p> <p>Pursuant to the above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that in performance of the contracts, subcontracts, and subgrants of amounts in excess of \$100,000, the vendor will be in compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15).</p> <p>Does vendor certify that it is in compliance with the Clean Air Act?</p>	Yes

64	2 CFR PART 200 Procurement of Recovered Materials	<p>A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.</p> <p>Does vendor certify that it is in compliance with the Solid Waste Disposal Act as described above?</p>	Yes
65	Indemnification	<p>The ESC Region 8 and TIPS is a Texas Political Subdivision and a local governmental entity; therefore, is prohibited from indemnifying third parties pursuant to the Texas Constitution (Article 3, Section 52) except as specifically provided by law or as ordered by a court of competent jurisdiction. A provision in a contract to indemnify or hold a party harmless is a promise to pay for any expenses the indemnified party incurs, if a specified event occurs, such as breaching the terms of the contract or negligently performing duties under the contract. Article III, Section 49 of the Texas Constitution states that "no debt shall be created by or on behalf of the State ... " The Attorney General has counseled that a contractually imposed obligation of indemnity creates a "debt" in the constitutional sense. Tex. Att'y Gen. Op. No. MW-475 (1982). Contract clauses which require the System or institutions to indemnify must be deleted or qualified with "to the extent permitted by the Constitution and Laws of the State of Texas." Liquidated damages, attorney's fees, waiver of vendor's liability, and waiver of statutes of limitations clauses should also be deleted or qualified with "to the extent permitted by the Constitution and laws of State of Texas."</p> <p>Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?</p>	Yes

66 Remedies	<p>The parties shall be entitled to exercise any right or remedy available to it either at law or in equity, subject to the choice of law, venue and service of process clauses limitations agreed herein. Nothing in this agreement shall commit the TIPS to an arbitration resolution of any disagreement under any circumstances. Any Claim arising out of or related to the Contract, except for those specifically waived under the terms of the Contract, may, after denial of the Board of Directors, be subject to mediation at the request of either party. Any issues not resolved hereunder must be referred to non-binding mediation to be conducted by a mutually agreed upon mediator as a prerequisite to the filing of any lawsuit over such issue(s). The parties shall share the mediator's fee and any associated filing fee equally. Mediation shall be held in Camp or Titus County, Texas. Agreements reached in mediation shall be reduced to writing, and will be subject to the approval by the District's Board of Directors, signed by the Parties if approved by the Board of Directors, and, if signed, shall thereafter be enforceable as provided by the laws of the State of Texas.</p> <p>Do you agree to these terms?</p>	Yes, I Agree
67 Remedies Explanation of No Answer		
68 Choice of Law	<p>This agreement and any addenda or other additions and all contracts or awards resulting from this procurement process, however described, shall be governed by, construed and enforced in accordance with the laws of the State of Texas, regardless of any conflict of laws principles.</p> <p>Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?</p>	Yes
69 Jurisdiction and Service of Process	<p>Any Proceeding arising out of or relating to this procurement process or any contract issued by TIPS resulting from or any contemplated transaction shall be brought in a court of competent jurisdiction in Camp County, Texas and each of the parties irrevocably submits to the exclusive jurisdiction of said court in any such proceeding, waives any objection it may now or hereafter have to venue or to convenience of forum, agrees that all claims in respect of the Proceeding shall be heard and determined only in any such court, and agrees not to bring any proceeding arising out of or relating to this procurement process or any contract resulting from or any contemplated transaction in any other court. The parties agree that either or both of them may file a copy of this paragraph with any court as written evidence of the knowing, voluntary and freely bargained for agreement between the parties irrevocably to waive any objections to venue or to convenience of forum. Process in any Proceeding referred to in the first sentence of this Section may be served on any party anywhere in the world. Venue clauses in contracts with TIPS members may be determined by the parties.</p>	Yes

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

- 70 Alternative Dispute Resolution Yes, I Agree
Prior to filing of litigation, the parties may select non-binding mediation as a method of conflict resolution for issues arising out of or relating to this procurement process or any contract resulting from or any contemplated transaction. The parties agree that if nonbinding mediation is chosen as a resolution process, the parties must agree to the chosen mediator(s) and that all mediation venue shall be at a location in Camp or Titus, County, Texas agreed by the parties. The parties agree to share equally the cost of the mediation process and venue cost.
Do you agree to these terms?
- 71 Alternative Dispute Resolution Explanation of No Answer
- 72 Infringement(s) Yes, I Agree
The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights attributed to or claims based on the Vendor's proposal or Vendor's performance of contracts awarded and approved.
Do you agree to these terms?
- 73 Infringement(s) Explanation of No Answer
- 74 Acts or Omissions Yes, I Agree
The successful vendor will be expected to indemnify and hold harmless the TIPS, its officers, employees, agents, representatives, contractors, assignees and designees from and against any and all liability, actions, claims, demands or suits, and all related costs, attorney's fees and expenses arising out of, or resulting from any acts or omissions of the vendor or its agents, employees, subcontractors, or suppliers in the execution or performance of any agreements ultimately made by TIPS and the vendor.
Do you agree to these terms?
- 75 Acts or Omissions Explanation of No Answer
- 76 Contract Governance Yes
Any contract made or entered into by the TIPS is subject to and is to be governed by Section 271.151 et seq, Tex Loc Gov't Code. Otherwise, TIPS does not waive its governmental immunities from suit or liability except to the extent expressly waived by other applicable laws in clear and unambiguous language.

77 Payment Terms and Funding Out Clause

Payment Terms:

Yes

TIPS or TIPS members shall not be liable for interest or late payment fees on past due balances at a rate higher than permitted by the laws or regulations of the jurisdiction of the TIPS Member.

Funding Out Clause:

Vendor agrees to abide by the laws and regulations, including Texas Local Government Code § 271.903, or any statutory or regulatory limitations of the jurisdiction of any TIPS Member which governs contracts entered into by the Vendor and TIPS or a TIPS Member that requires all contracts approved by TIPS or a TIPS Member are subject to the budgeting and appropriation of currently available funds by the entity or its governing body.

See statute(s) for specifics or consult your legal counsel.

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered.

Do you agree to these terms?

78 Insurance and Fingerprint Requirements Information

Insurance

(No Response Required)

If applicable and your staff will be on TIPS member premises for delivery, training or installation etc. and/or with an automobile, you must carry automobile insurance as required by law. You may be asked to provide proof of insurance.

Fingerprint

It is possible that a vendor may be subject to Chapter 22 of the Texas Education Code. The Texas Education Code, Chapter 22, Section 22.0834. Statutory language may be found at: <http://www.statutes.legis.state.tx.us/>

If the vendor has staff that meet both of these criterion:

(1) will have continuing duties related to the contracted services; and

(2) has or will have direct contact with students

Then you have "covered" employees for purposes of completing the attached form.

TIPS recommends all vendors consult their legal counsel for guidance in compliance with this law. If you have questions on how to comply, see below. If you have questions on compliance with this code section, contact the Texas Department of Public Safety Non-Criminal Justice Unit, Access and Dissemination Bureau, FAST-FACT at

NCJU@txdps.state.tx.us and you should send an email identifying you as a contractor to a Texas Independent School District or ESC Region 8 and TIPS. Texas DPS phone number is (512) 424-2474.

See form in the next attribute to complete entitled:

Texas Education Code Chapter 22 Contractor Certification for Contractor Employees

79	Texas Education Code Chapter 22 Contractor Certification for Contractor Employees	<p>Introduction: Texas Education Code Chapter 22 requires entities that contract with school districts to provide services to obtain criminal history record information regarding covered employees. Contractors must certify to the district that they have complied. Covered employees with disqualifying criminal histories are prohibited from serving at a school district.</p> <p>Definitions: Covered employees: Employees of a contractor or subcontractor who have or will have continuing duties related to the service to be performed at the District and have or will have direct contact with students. The District will be the final arbiter of what constitutes direct contact with students. Disqualifying criminal history: Any conviction or other criminal history information designated by the District, or one of the following offenses, if at the time of the offense, the victim was under 18 or enrolled in a public school:</p> <p>(a) a felony offense under Title 5, Texas Penal Code; (b) an offense for which a defendant is required to register as a sex offender under Chapter 62, Texas Code of Criminal Procedure; or (c) an equivalent offense under federal law or the laws of another state.</p> <p>I certify that:</p> <p>NONE (Section A) of the employees of Contractor and any subcontractors are covered employees, as defined above. If this box is checked, I further certify that Contractor has taken precautions or imposed conditions to ensure that the employees of Contractor and any subcontractor will not become covered employees. Contractor will maintain these precautions or conditions throughout the time the contracted services are provided.</p> <p>OR</p> <p>SOME (Section B) or all of the employees of Contractor and any subcontractor are covered employees. If this box is checked, I further certify that:</p> <p>(1) Contractor has obtained all required criminal history record information regarding its covered employees. None of the covered employees has a disqualifying criminal history.</p> <p>(2) If Contractor receives information that a covered employee subsequently has a reported criminal history, Contractor will immediately remove the covered employee from contract duties and notify the District in writing within 3 business days.</p> <p>(3) Upon request, Contractor will provide the District with the name and any other requested information of covered employees so that the District may obtain criminal history record information on the covered employees.</p> <p>(4) If the District objects to the assignment of a covered employee on the basis of the covered employee's criminal history record information, Contractor agrees to discontinue using that covered employee to provide services at the District.</p> <p>Noncompliance or misrepresentation regarding this certification may be grounds for contract termination.</p>	None
80	Solicitation Deviation/Compliance	Does the vendor agree with the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation?	Yes

81 Solicitation Exceptions/Deviations Explanation

If the bidder intends to deviate from the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation, all such deviations must be listed on this attribute, with complete and detailed conditions and information included or attached.

TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any bid based upon any deviations indicated below or in any attachments or inclusions.

In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Standard Terms and Conditions, Item Specifications, and all other information contained in this Solicitation.

82 Agreement Deviation/Compliance

Does the vendor agree with the language in the Vendor Agreement? No

If the proposing Vendor desires to deviate from the Vendor Agreement language, all such deviations must be listed on this attribute, with complete and detailed conditions and information included. TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any proposal based upon any deviations indicated below. In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Vendor Agreement.

Section: Pricing
Reason for Change: Pricing frequently varies due to changes in prices received from the manufacturer, quality sold, and location of customer.
Suggested Change/Language: Modify as follows:
The Vendor agrees to provide pricing to TIPS and TIPS Member entities that is competitive with the prices that vendor might offer to like cooperative purchasing customers in like situations and the pricing shall remain so throughout the duration of the Agreement.

Section: Indemnity
Reason for Change: Zones has modified to establish that it will indemnify where it is negligent.
Suggested Change/Language: Modify as follows:
Indemnity for Personality Agreements. Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS Member(s), officers and employees, from and against all third party claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and reasonable attorney's fees, arising out of, or resulting from, Vendor's grossly negligent performance of this Agreement or sales made to TIPS Members under this agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, invitees, unless such claims are based in whole upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents. If based in part upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents, Vendor shall be responsible for their proportional share of the claim.

Section: Indemnity
Reason for Change: Zones has modified to establish that it will indemnify where it is negligent.
Suggested Change/Language: Indemnity for Performance Agreements. The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS Member(s), officers and employees from and against all third party claims and suits for damages, injuries to

persons (including death), property damages, losses, and expenses including court costs and reasonable attorney's fees, arising out of, or resulting from, Vendor's grossly negligent work under this Agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of grossly negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, or invitees, unless such claims are based in whole upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents. If based in part upon the negligent acts or omissions of the TIPS, TIPS Member(s), officers, employees, or agents, Vendor shall be responsible for their proportional share of the claim.

Section: Audit Rights

Reason for Change: Zones has modified the language to allow reasonable notice of audits.

Suggested Change/Language:

Upon three weeks written notice TIPS shall have authority to conduct one audit every 12 months of Awarded Vendor's pricing that is offered to TIPS Members.

Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location to be agreed on by the parties. TIPS shall bear the cost of such audit requested by TIPS, but all documents maintained by the vendor shall be produced and made available to TIPS or its agents at no cost. Any audit may be subject to the terms of Vendor's non-disclosure agreement as Vendor's discretion.

Please refer to document section for detailed sheet

84 Texas Business and Commerce Code § 272
Requirements as of 9-1-2017

SB 807 prohibits construction contracts to have provisions requiring the contract to be subject to the laws of another state, to be required to litigate the contract in another state, or to require arbitration in another state. A contract with such provisions is voidable. Under this new statute, a "construction contract" includes contracts, subcontracts, or agreements with (among others) architects, engineers, contractors, construction managers, equipment lessors, or materials suppliers. "Construction contracts" are for the design, construction, alteration, renovation, remodeling, or repair of any building or improvement to real property, or for furnishing materials or equipment for the project. The term also includes moving, demolition, or excavation. BY RESPONDING TO THIS SOLICITATION, PROPOSER AGREES TO COMPLY WITH THE TEXAS BUSINESS AND COMMERCE CODE § 272 WHEN EXECUTING CONTRACTS WITH TIPS MEMBERS THAT ARE TEXAS GOVERNMENT ENTITIES. (No Response Required)

Line Items

Response Total: \$0.00

REFERENCES

Please provide three (3) references, preferably from school districts or other governmental entities who have used your services within the last three years. Additional references may be required. DO NOT INCLUDE TIPS EMPLOYEES AS A REFERENCE.

You may provide more than three (3) references.

Entity Name	Contact Person	Email	Phone
Region 7 Educational Service Center	Sherry Cornett	scornett@esc7.net	(903) 988-6928
Huffman ISD	David Carpenter	dcarpenter@huffmanisd.net	(281) 324-7611
City of Lubbock	Jay Zhine	jzhine@mail.ci.lubbock.ts.us	(806) 775-2366
City of Farmersville	Tony Linton	itadmin@farmersvilletx.com	(469) 734-6521
Chapel Hill ISD	Chuck Munoz	munozc@chapelhillisd.org	(903) 566-2441
Dallas Area Rapid Transit	Bobby Butler	bbutler@dart.org	(214) 749-3002

Certification Regarding Lobbying

Applicable to Grants, Subgrants, Cooperative Agreements, and Contracts Exceeding \$100,000 in Federal Funds.

Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The undersigned certifies, to the best of his or her knowledge and belief, that:

(1) No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.

(2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "disclosure Form to Report Lobbying," in accordance with its instructions.

(3) The undersigned shall require that the language of this certification be included in the award documents for all covered subawards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall certify and disclose accordingly.


Zones, Inc.

1102 15th Street SW, Suite 102 Auburn, WA 98001-6524

Name/Address of Organization

Jon Bailey - Director, Business and Legal Affairs

Name/Title of Submitting Official


Jon Bailey (Oct 26, 2017)

Signature

10/26/2017

Date

FELONY CONVICTION NOTICE

FOR RESPONSE TO TIPS SOLICITATION

Statutory citation covering notification of criminal history of contractor is found in the Texas Education Code #44.034. Following is an example of a felony conviction notice:

State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into a contract with a school district must give advance notice to the district if the person or an owner or operator of the business entity has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony." Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

THIS NOTICE IS NOT REQUIRED OF A PUBLICLY-HELD CORPORATION

Complete only one of the three below: A or B or C.

I, the undersigned agent for the firm named below, certify that the information concerning notification of felony convictions has been reviewed by me and the following information furnished is true to the best of my knowledge.

Official: Zones , Inc
Print Authorized Company Official's Name

A. My firm is a publicly held corporation; therefore, this reporting requirement is not applicable.

Signature of Authorized Company Official: _____

OR

B. My firm is not owned nor operated by anyone who has been convicted of a felony:

Signature of Authorized Company Official: 
Jon Bailey - Director, Business and Legal Affairs

OR

C. My firm is owned or operated by the following individual(s) who has/have been convicted of a felony:

Name of Felon(s): _____

Details of Conviction(s): _____

You may attach another sheet

Signature of Authorized Company Official: _____

170904 Managed Print Services
CERTIFICATION BY CORPORATE OFFERER

IF OFFERER IS A CORPORATION,

THE FOLLOWING CERTIFICATE SHOULD BE EXECUTED AND INCLUDED AS PART OF PROPOSAL FORM/PROPOSAL FORM.

OFFERER: Zones, Inc.
(Name of Corporation)

I, Ron McFadden certify that I am the Secretary of the Corporation
(Name of Corporate Secretary)

named as OFFERER herein above; that

Jon Bailey
(Name of person who completed proposal document)

who signed the foregoing proposal on behalf of the corporation offerer is the authorized person that is acting as

Director, Business and Legal Affairs
(Title/Position of person signing proposal/offer document within the corporation)

of the said Corporation; that said proposal/offer was duly signed for and in behalf of said corporation by authority of its governing body, and is within the scope of its corporate powers.



CORPORATE SEAL if available


SIGNATURE

10/26/2017
DATE

Federal Requirements for Procurement and Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.

The Education Service Center Region 8 and TIPS Members anticipate possibly using federal funds for procurement under this potential award and is required to obtain the following compliance assurance.

1. Will you be subcontracting any of your work under this award if you are successful? (Circle one)

YES or NO

2. If yes, do you agree to comply with the following federal requirements? (Circle one)

YES or NO

2 CFR §200.321 Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.


(a) The non-Federal entity must take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.

(b) Affirmative steps must include:

- (1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists;
- (2) Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;
- (3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
- (4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
- (5) Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce ; and
- (6) Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs (1) through (5) of this section.

Company Name Zones, Inc.

Print name of authorized representative Jon Bailey - Director, Business and Legal Affairs

Signature of authorized representative  Jon Bailey, Oct 26, 2017

Date 10/26/2017

Texas Government Code 2270 Verification Form

Texas 2017 House Bill 89 has been signed into law by the governor and as of September 1, 2017 will become law codified as Texas Government Code § 2270 and 808 et seq.

The relevant section addressed by this form reads as follows:

Texas Government Code Sec. 2270.002. PROVISION REQUIRED IN CONTRACT. A governmental entity may not enter into a contract with a company for goods or services unless the contract contains a written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel during the term of the contract.

I, Jon Bailey - Director, Business and Legal Affairs as an authorized representative of

Zones, Inc., a contractor/vendor
Insert Name of Company

engaged by

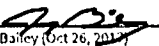
ESC Region 8/The Interlocal Purchasing System (TIPS)
4845 Highway 271 North
Pittsburg, TX, 75686

verify by this writing that the above-named company affirms that it (1) does not boycott Israel; and (2) will not boycott Israel during the term of this contract, or any contract with the above-named Texas governmental entity in the future. I further affirm that if our company's position on this issue is reversed and this affirmation is no longer valid, that the above-named Texas governmental entity will be notified in writing within one (1) business day and we understand that our company's failure to affirm and comply with the requirements of Texas Government Code 2270 et seq. shall be grounds for immediate contract termination without penalty to the above-named Texas governmental entity.

AND

our company is not listed on and we do not do business with companies that are on the the Texas Comptroller of Public Accounts list of Designated Foreign Terrorists Organizations per Texas Gov't Code 2270.0153 found at <https://comptroller.texas.gov/purchasing/docs/foreign-terrorist.pdf>

I swear and affirm that the above is true and correct.


Jon Bailey (Oct 26, 2017)

Jon Bailey - Director, Business and Legal Affairs

10/26/2017

Signature of Named Authorized Company Representative

Date

FAILURE TO PROPERLY COMPLETE THIS FORM AND SUBMIT WITH YOUR RESPONSE MAY RESULT IN A WAIVER OF YOUR RIGHTS UNDER THE LAW TO MAINTAIN CONFIDENTIALITY TREATMENT OF SUBMITTED MATERIALS.

CONFIDENTIAL INFORMATION SUBMITTED IN RESPONSE TO COMPETITIVE PROCUREMENT REQUESTS OF EDUCATION SERVICE CENTER REGION 8 AND TIPS IS GOVERNED BY TEXAS GOVERNMENT CODE, CHAPTER 552

If you consider any portion of your proposal to be confidential information and not subject to public disclosure pursuant to Chapter 552 Tex Gov't Code or other law(s), you **must** make a copy of all claimed confidential materials within your proposal and put this COMPLETED form as a cover sheet to said materials then scan, name "CONFIDENTIAL" and upload with your proposal submission. (You must include the confidential information in the submitted proposal as well, the copy uploaded is to indicate which material in your proposal, if any, you deem confidential in the event the District receives a Public Information Request.) Education Service Center Region 8 and TIPS will follow procedures of controlling statute(s) regarding any claim of confidentiality and shall not be liable for any release of information required by law. Pricing of solicited product or service may be deemed as public information under Chapter 552 Tex Gov't Code. The Office of Texas Attorney General shall make the final determination whether the information held by Education Service Center Region 8 and TIPS is confidential and exempt from public disclosure.

I DO NOT desire to expressly waive any claim of confidentiality as to any and all information contained within our response to the competitive procurement process (e.g. RFP, CSP, Bid, RFQ, etc.) by completing the following and submitting this sheet with our response to Education Service Center Region 8 and TIPS. The attached contains material from our proposal that I classify and deem confidential under Texas Gov't Code Sec. 552 or other law(s) and I invoke my statutory rights to confidential treatment of the enclosed materials:

Name of company claiming confidential status of material

Printed Name, Title, and Signature of authorized company officer claiming confidential status of material

Address City State ZIP Phone

ATTACHED ARE COPIES OF _____ PAGES OF CONFIDENTIAL MATERIAL FROM OUR PROPOSAL

Express Waiver: I desire to expressly waive any claim of confidentiality as to any and all information contained within our response to the competitive procurement process (e.g. RFP, CSP, Bid, RFQ, etc.) by completing the following and submitting this sheet with our response to Education Service Center Region 8 and TIPS.

Zones, Inc.

Name of company expressly waiving confidential status of material

Jon Bailey - Director, Business and Legal Affairs


Jon Bailey (Oct 26, 2017)

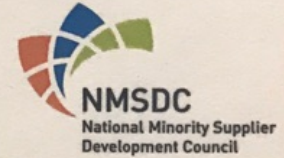
Printed Name, Title, and Signature of authorized company officer expressly waiving confidential status of material

1102 15th Street SW, Suite 102 Auburn WA 98001-6524 253-205-3571

Address City State ZIP Phone

THIS CERTIFIES THAT

Zones, Inc.



* Nationally certified by the: **NORTHWEST MOUNTAIN MINORITY SUPPLIER DEVELOPMENT COUNCIL**

*NAICS Code(s): 541519; 541512; 423430; 423420; 423410; 454111; 454113

* Description of their product/services as defined by the North American Industry Classification System (NAICS)

08/02/2017

Issued Date

NW01245

Certificate Number

A handwritten signature in black ink, reading "Joset Wright-Lacy".

Joset B. Wright-Lacy

A handwritten signature in black ink, reading "Fernando Martinez".

Fernando Martinez, President and CEO

09/30/2018

Expiration Date

By using your password (NMSDC issued only), authorized users may log into NMSDC Central to view the entire profile: <http://nmsdc.org>

Certify, Develop, Connect, Advocate.

* MBEs certified by an Affiliate of the National Minority Supplier Development Council, Inc.®

Warranty information will be provided as needed

brother
at your side

Volume Print Program (VPP) For Brother Commercial Customers



Ranked #1 Overall

- Reliability
- Customer Satisfaction

- 3 year limited warranty protection on your hardware
- Next business day exchange program on most hardware
- Special Genuine Brother Supplies discount program

Terms:

All Inclusive VPP Contract

- 3 year signed agreement between the reseller partner and you
- Agreement must include (new) Hardware, Service and supplies
- Usage of only Brother Genuine supplies during the term of the agreement

Brother agrees to provide

- Additional warranty coverage- up to a total of 3 years
- Attractive supply discount thru reseller partner on laser toner and drum units (for Monochrome and Color toner/drums included in VPP program)

Service

- All machines must be registered through Brother Service

Business Laser Printers & All-in-Ones

for Mid to Large Sized Workgroups

BROTHER
W O K H O R S E
S E R I E S



brother
at your side



Brother Workhorse Series of Office Technology Designed for Business, Engineered for Workgroup Productivity

The Brother Workhorse Series reflects the very core of Brother – and our commitment to the success of our business customers. Durability. Quality. Security. Productivity. Ready to work, anytime, all the time. Designed from our reputation of reliability, these powerful printers and All-in-Ones help optimize your workflow, enhance your business productivity, and improve your bottom line.

Building on our 100-year legacy of quality, reliability, and customer focus, Brother introduces its most powerful and scalable series of business-durable monochrome laser printers and All-in-Ones. We're restating and underscoring our commitment to providing workflow solutions for mid-size to large sized businesses, delivering innovative, cost-effective, and technologically advanced solutions.

These business-centric solutions can complement and even replace large, centralized copiers/printers that are underutilized and uneconomical. Now, companies with demanding print volumes can choose scalable, powerful Brother business-class machines that enhance productivity while being cost effective.

Brother is leading the industry in helping businesses adopt a balanced deployment strategy. This methodology assesses workflow and output, then right-sizes offices with the most appropriate number of devices located near workgroups. Shared "pods" consisting of All-in-One and single function printers offer superior monochrome and color imaging (deployed within 25-35 feet of each workgroup). These "pods" are scalable, secure, allowing for increased employee productivity, and can be easily accessed by mobile workers.



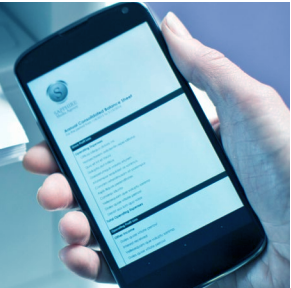
Recognition through Independent Testing High Marks and High Praise

Buyers Lab (BLI), a widely-respected testing and resource company awarded the Brother HL-L6400DW Series and MFC-L6900DW their Summer 2016 Pick Awards for Outstanding Printers and MFPs for Mid-size Workgroups. The tested Brother printers and All-in-Ones were found to be reliable, with virtually no slowdowns during heavy volume printing. According to BLI, "The Brother models offer competitive to lower than average cost of ownership. For example, HL-L6400DW and MFC-L6900DW users could save an average of 19 to 29 percent over three years." In addition, BLI pointed to significantly faster scan speeds for greater productivity, and simple affordable sharing of content and collaboration in the cloud with Brother Web Connect[®].

"The Brother models offer competitive to lower than average cost of ownership."



Brother stands above the competition in meeting the needs of all size businesses and has been honored as BLI's 2017 Monochrome Printer/MFP Line of the Year. Brother devices were selected for outstanding reliability, near-flawless performance, easy-to-navigate interfaces, great value, strong feature sets and low total cost of ownership.





Meeting the needs of business

At the core of the Brother Workhorse Series, these models offer companies with demanding print volumes, powerful business-class machines that enhance productivity while being cost effective. Built on Brother reliability and quality, these Brother monochrome laser printers and All-in-Ones offer durable machine construction, enterprise-level security, highly scalable paper handling, and high-yield supplies with low-cost output.

Business Enhancing Features

Our highly scalable printers and All-in-Ones seamlessly integrate with your office environment while providing an impressive up to 52ppm print speed[✦], automatic duplex printing, simultaneous operation, and advanced productivity enhancing features, such as:

Advanced Scanning Features

- Fastest-in-class mono scan speed - up to 50ipm^{^^✦}
- 80-page capacity duplex auto document feeder scans both sides at once in a single-pass, for two-sided monochrome scanning up to 100ipm^{^^✦}
- Multiple scan-to-destinations to adapt to your customized workflow: SharePoint[®], SSH Server (SFTP), and business cloud services^Δ including GOOGLE DRIVE™ for Work, EVERNOTE[®] BUSINESS, ONEDRIVE[®] for BUSINESS, BOX for BUSINESS, and more

Flexible Connectivity

- Easy to share on a wireless or Gigabit Ethernet network
- Front USB Host for walk-up printing and scanning, plus back USB Host for 3rd party card reader support[✦]

Print From a Wide Range of Mobile Devices

- Wireless printing from smartphones or tablets via[□]: AirPrint[®], Google Cloud Print™ 2.0, Mopria[®], Brother iPrint&Scan, Wi-Fi Direct[®] and NFC[✦]. Brother iPrint&Scan also enables wireless scanning

Color Touchscreen Displays for Innovative Navigation and Quick Access to Features

- Easy menu navigation and direct printing from popular cloud services^Δ
- MFC models: 4.85" color Touchscreen display that supports the creation of up to 48 customized shortcuts for frequently-used operations
- HL-L6400DW/T: adjustable, 1.8" color Touchscreen display

Manage your Fleet

- Included software allows for proactive monitoring of toner status, machine usage, and user settings with web based management tools

[✦] Feature not available on all models. Printers do not support scanning or copying

Business-centric printers built for high print volumes

Durability, reliability, and dependability,
with quality results for your business.



HL-L6250DW

- Ideal for mid-sized workgroups
- Prints up to 5,000 pages per month[■]
- Up to 48ppm printing
- 1-line LCD display
- 12,000-page[▼] toner cartridge - included for extra value
- 150-sheet output capacity

HL-L6400DW

Same features as HL-L6250dw plus:

- Ideal for mid to large sized workgroups with higher print volumes
- Prints up to 10,000 pages per month[■]
- Up to 52ppm printing
- 20,000-page[▼] replacement toner
- Adjustable color Touchscreen display
- 250-sheet output capacity

HL-L6400DWT

Same features as HL-L6400DW plus:

- Ideal for businesses that frequently print letter and legal size paper or need additional paper capacity
- 2nd 520-sheet capacity tray for 1,090-sheet paper input capacity

HL-L6400DW

plus Tower Tray and Mailbox/Sorter/Stacker options*

- Ideal for high-volume, large sized workgroups
- Locate in a shared workgroup or as part of a balanced deployment strategy
- Tower tray option with stabilizer is ideal for workgroups that need multiple trays to customize their workflow such as storing different media in each tray or for additional input capacity
- Mailbox option is ideal for workgroups that want to assign bins to various users, sort output into separate bins, or require additional output capacity
- 2,650-sheet paper input capacity
- 1,050-sheet output capacity

All-in-Ones that can take care of business

Print, Copy, Scan, and Fax –
Brother All-in-Ones are designed
for office productivity and quality.



MFC-L6750dw

- Ideal for mid-sized workgroups
- Prints up to 5,000 pages per month*
- Up to 48ppm printing
- 12,000-page▼ toner cartridge - included for extra value
- 570-sheet input paper capacity
- 70-page capacity auto document feeder
- Up to 28ipm scan speed (mono), up to 50ipm duplex scan speed (mono)^
- 150-sheet output capacity

MFC-L6900dw

Same features as MFC-L6750dw plus:

- Ideal for mid to large sized workgroups
- Prints up to 10,000 pages per month*
- Up to 52ppm printing
- 20,000-page▼ replacement toner cartridge
- 80-page capacity auto document feeder
- Up to 50ipm scan speed (mono), up to 100ipm duplex scan speed (mono)^
- 250-sheet output capacity

MFC-L6900dw plus Tower Tray option*

- Ideal for high-volume, large sized workgroups.
- Locate in a shared workgroup or as part of a balanced deployment strategy.
- Tower tray with stabilizer option is ideal for workgroups that need multiple trays to customize their workflow such as storing different media in each tray or for additional input capacity.
- 2,650-sheet paper input capacity



At Your Side is more than a slogan; it's our business philosophy.

Brother is the premier provider of home, home office, and business products, as well as Enterprise and Industrial solutions that continue to change the way we live and work. Each product and service we develop is focused on you, your business, and your needs. Online, call, or live chat - Brother provides free support for the life of your device.

We are committed to partnering with you to ensure your business success.

Security Features

In today's business world, keeping sensitive data secure is a top priority for many organizations. That's why our new laser printers and All-in-ones are equipped with a range of features that deliver enterprise level security giving your organization flexibility to enable these needs. Security features include:

- **Integrated NFC card reader** provides walk-up authorization to release print jobs and to access other machine functions using a compatible NFC card or badge**.
- **Active Directory® authentication** stores print jobs so that they can only be released to print if a user enters their user ID and password.
- **Secure Function Lock** allows customized authorization to be made on a per user or group basis.
- **Secure Print** allows users to claim secure print jobs using a PIN.
- Machines in high traffic areas can be protected from having settings changed with **Setting Lock**, and a **lock slot** prevents machine theft to protect your investment.
- **SSL/TLS, IPsec and Scan to SSH Server (SFTP)** for data protection. Enterprise 802.1x is also supported for secure authentication when connecting to the network.
- Protected Trust™ - encrypt and secure your email communication (Provided by channel partners, additional purchase required).

Solutions Integration

The complete line of monochrome laser printers and All-in-Ones in the Brother Workhorse Series deliver productivity and efficiency solutions – for any business and a wide range of markets such as:

- **Healthcare:** Facilitate sharing of critical patient information while helping to maintain HIPAA compliance, electronic health records interoperability, and improve record keeping while enhancing the quality of care and streamlining workflow.
- **Financial:** High-volume output with high-quality results – ledgers, spreadsheets, reports, proposals, and client documentation.
- **Retail:** Mobility, security, and reliability ensure customer satisfaction and help gain a competitive advantage in every element of the retail flow.
- **Education:** With a balanced deployment approach, the proper amount of technology ensures quality and efficiency for students, teachers, and administrative staff.
- **Government:** Help increase agency productivity and efficiency while helping reduce costs and maintaining security and compliance.

For additional information regarding Brother's business solutions, go to www.brotherthinkoptimize.com

Brother Workhorse Series Monochrome Laser Printers and All-in-Ones

	HL-L6250DW	HL-L6400DW/T	MFC-L6750DW	MFC-L6900DW
Max Print Speed	48ppm	52ppm	48ppm	52ppm
Memory (std. / max.)	256MB / 256MB	512MB / 512MB		1GB / 1GB
Input Paper Capacity (std. / max.* sheets)	570 / 1,610	570 / 2,650 1,090 / 1,610	570 / 1,610	570 / 2,650
Output Paper Capacity (std. / max. sheets)	150 / 150	250 / 1,050*	150 / 150	250 / 250
Max. Mono Scan Speeds ^Δ (simplex/ duplex)	N/A		28ipm / 56ipm	50ipm / 100ipm
ADF Capacity (max. pages)	N/A		70	80
Standard Interfaces	Wireless 802.11 b/g/n, Gigabit Ethernet, Hi-Speed USB 2.0	Wireless 802.11 b/g/n, Gigabit Ethernet, Hi-Speed USB 2.0, NFC ⁺	Wireless 802.11 b/g/n, Gigabit Ethernet, Hi-Speed USB 2.0	Wireless 802.11 b/g/n, Gigabit Ethernet, Hi-Speed USB 2.0, NFC ⁺
USB Host	N/A	Back (for external IC Card Reader) [◊]	Front	Front and Back (for external IC Card Reader) [◊]
Security Features	Secure Function Lock, Enterprise Security (802.1x), Lock Slot, Secure Print, SSL/TLS, IPsec	Integrated NFC Card Reader, Active Directory [®] , Secure Function Lock, Enterprise Security (802.1x), Lock Slot, Secure Print, SSL/TLS, IPsec	Secure Function Lock, Active Directory, Enterprise Security (802.1x), Lock Slot, Secure Print, SSL/TLS, IPsec	Integrated NFC Card Reader, Active Directory [®] , Secure Function Lock, Enterprise Security (802.1x), Lock Slot, Secure Print, SSL/TLS, IPsec
LCD Display	1-Line LCD	1.8" Color Touchscreen	4.85" Color Touchscreen	
Recommended Monthly Print Volume [▲] / Max. Monthly Duty Cycle [◊] (max. pages)	5,000 / 100,000	10,000 / 150,000	5,000 / 100,000	10,000 / 150,000
In-Box Toner Yield (pages [▼])	12,000			
Max. Replacement Toner Yield* (pages [▼])	12,000	20,000	12,000	20,000

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- * Additional purchase required.
- Δ Requires an Internet connection and an account with desired service.
- ◻ Requires connection to a wireless network.
- ▼ Approximate toner cartridge yield in accordance with ISO/IEC 19752 (Letter/A4).
- ▲ Scan speed measured with all advanced features turned off using LTR size test documents at 200dpi.
- ◊ Scan speed claim based on data published in BLU's blq service on 11/6/15 for simplex scan speeds for laser all-in-one models under \$1,200.
- + The mobile device must have NFC capability and run Android OS 4.0 or later.
- The recommended range of monthly printed pages to achieve the best possible performance and printer life. Printers are intended to handle

- occasional usage beyond this range with little or no effect. Consistently printing above the recommended print volume, however, may adversely affect the print quality or life of the machine. It is always best to choose a printer with an appropriate recommended print volume to allow for any anticipated increase in printing needs.
- ◊ Maximum number of printed pages per month can be used to compare designed durability between like Brother products. For maximum printer life, it is best to choose a printer with a duty cycle that far exceeds your print requirements.
- * Not compatible with all NFC formats. Works with Secure Function Lock. Print Release requires third party solutions. For a list of compatible NFC formats, visit www.brother.com.
- ◊ See www.brother.com for details.

HL-3170CDW

Digital Color Printer



OUTPERFORM
with **COLOR**

- ✓ SAVINGS
- ✓ SUPPORT
- ✓ SPEED
- ✓ RELIABILITY



*With Wireless Networking and
Duplex for Small Businesses*

brother[®]
at your side



HL-3170CDW

Digital Color Printer with Wireless Networking and Duplex

The Brother HL-3170CDW is a perfect choice for the small business looking for a fast, reliable digital color printer. It packs big business features like duplex printing into an affordable, compact printer designed to fit your small business workspace and budget. It prints high-impact color and crisp black documents at up to 23ppm, so it's ideal for businesses that primarily produce black business documents, but also need to print professional-quality color documents in-house from time to time. It also offers wireless printing from your mobile device via[□] AirPrint™, Google Cloud Print™, Brother™ iPrint&Scan™, Cortado Workplace and Wi-Fi Direct™.

Specifications:

Print Technology	Digital Color LED
LCD Display (type/size)	1-line mono
Paper Size (maximum)	Up to 8.5" x 14" (legal)
Print Speed (maximum)	Black: up to 23ppm Color: up to 23ppm
Time to First Page[▼]	Black: < 16 seconds Color: < 16 seconds
Print Resolution (maximum)	Up to 600 x 2400 dpi
Processor	333MHz
Emulations	PCL®6, BR-Script3 [*]
Duplex Printing Capability	Yes
Paper Input Capacity (maximum)[Ⓢ]	Up to 250-sheet paper tray, single-sheet manual feed slot
Media Types	Plain paper, recycled paper, bond, envelopes, labels & glossy paper
Media Weights	Paper Tray: 16-28 lbs. (bond) Manual Feed Slot: 3.0"-8.5" (w), 4.57"-14" (l); 16-43 lbs. (bond)
Print Driver Settings	Toner Save, N-Up, Watermark [‡] , Poster [‡] , Header-Footer [‡] , Secure Print
Memory (std. / max.)	128MB / 128MB
Standard Interfaces	Wireless 802.11b/g/n, Ethernet, Hi-Speed USB 2.0
Operating Systems Compatibility	Windows®8, Windows®7, Windows Vista®, XP Home, XP Professional, XP x64, Server 2003, Server 2003 x64 Edition, Server 2008, Server 2008 R2 Mac® v10.6.8, 10.7.x, 10.8.x
Mobile Device Compatibility[□]	AirPrint™, Google Cloud Print™, Brother iPrint&Scan (free downloadable app), Cortado Workplace and Wi-Fi Direct™
Warranty	1-year Limited Warranty
ENERGY STAR® Qualified	Yes

[▼] From Ready mode and standard tray.

^{*} PostScript®3™ compatible.

[‡] Windows Only.

[Ⓢ] Maximum capacity based on using 20 lb. paper.

[♦] Additional purchase required.

[□] Requires connection to a wireless network. See www.brother.com for more details, availability and mobile device compatibility.

[^] Approximate yield in accordance with ISO/IEC 19798 (Letter/A4).

^{**} Drum yield is approximate and may vary based on type of use.

^{^^} Approximate yield based on A4 or Letter size single-sided pages.

Key Features at a Glance:

- Blazing Fast Printing - Up to 23ppm color and black
- High-Impact Business Printing - Produce crisp black and high-impact color business documents at up to 600 x 2400 dpi resolution using Brother's Digital LED print technology
- Automatic Duplex Printing - For two-sided printing
- Wireless & Wired Networking - Easy to install on your wired or wireless network or print locally via USB from your computer
- Help Lower Operating Costs - High capacity color toners available (approx. 2,200 pgs each[^])
- Large Paper Capacity - Adjustable 250-sheet capacity paper tray, plus single-sheet manual feed slot for printing envelopes and thicker media
- Deep Sleep mode to conserve energy when printer is not being used (uses <1W)
- Print from your mobile device via[□]: AirPrint™, Google Cloud Print™, Brother™ iPrint&Scan, Cortado Workplace and Wi-Fi Direct™
- 1-year limited warranty with free phone support for the life of your product



Supplies & Accessories*:

TN221BK	Standard Capacity Black Toner Cartridge (2,500 pgs) [^]
TN221C	Standard Capacity Cyan Toner Cartridge (1,400 pgs) [^]
TN221M	Standard Capacity Magenta Toner Cartridge (1,400 pgs) [^]
TN221Y	Standard Capacity Yellow Toner Cartridge (1,400 pgs) [^]
TN225C	High Capacity Cyan Toner Cartridge (2,200 pgs) [^]
TN225M	High Capacity Magenta Toner Cartridge (2,200 pgs) [^]
TN225Y	High Capacity Yellow Toner Cartridge (2,200 pgs) [^]
DR221CL	Drum Unit Set (15,000 pgs) ^{**}
BU220CL	Belt Unit (50,000 pgs A4/Letter)
WT220CL	Waste Toner Box (50,000 pgs) ^{**}
BP60MPLTR	Multi Purpose Paper (Letter, 500 sheets)



Join BrotherOffice



Compact, Personal Laser Printer

with Duplex



Brother Printers
September 2013



HL-L2300D

brother
at your side



HL-L2300D

Compact, Personal Laser Printer with Duplex

The Brother™ HL-L2300D is a reliable, affordable monochrome laser printer for personal or home office use. This desk-friendly, compact printer with an up to 250-sheet capacity tray connects with ease to your computer via the Hi-Speed USB 2.0 interface and prints crisp black and white documents at up to 27ppm. Automatic duplex printing helps save paper. 1-year limited warranty plus free phone support for life of your product.

Specifications:

Print Technology	Electrophotographic Laser
Paper Size (maximum)	Paper Tray: Up to 8.5" x 14" (legal) Manual Feed Slot: 3" to 8.5" (W), 5" to 14" (L)
Print Speed (maximum)	Up to 27ppm
Time to First Page[‡]	Less than 8.5 seconds
Print Resolution (maximum)	Up to 2400 x 600 dpi
Processor	266 MHz
Emulations	GDI
Duplex Printing Capability	Yes
Paper Input Capacity (maximum)[∞]	250-sheet capacity lower paper tray, single-sheet manual feed slot
Output Capacity (maximum)[∞]	100 sheets (face down), 1 sheet (face up)
Media Types	Plain paper, thin paper, thick paper, thicker paper, recycled paper, bond, labels and envelopes
Media Weights	Standard paper tray – 16 to 28 lbs. Manual feed slot – 16 to 43 lbs.
Print Driver Settings[‡]	Toner Save, N-in-1 Printing, Watermark, Poster Printing, ID Print, Custom Print Profiles, Booklet Printing
Memory (std. / max.)	8MB / 8MB
Standard Interfaces	Hi-Speed USB 2.0
Operating Systems Compatibility	Windows®: XP Home / XP Professional / XP Professional x64 Edition / Windows Vista® / Windows® 7, 8, 8.1 / Windows Server® 2003 (32/64 bit) / 2008 / 2008 R2 / 2012 / 2012 R2 Mac® OS X® v10.7.5, 10.8.x, 10.9.x Linux
Warranty	1-year limited warranty

[‡] From ready mode and standard tray

[∞] Maximum capacity based on using 20 lb. paper

* Additional purchase required

[‡] Some advanced features are not supported under all operating systems or drivers. Refer to User's Guide at www.brother.com

[‡] Approximate toner cartridge yield in accordance with ISO/IEC 19752 (letter/A4)

[^] Drum yield is approx., and may vary by type of use

Key Features at a Glance:

- Fast, high-quality printing at up to 27ppm
- Automatic duplex printing for creating professional two-sided documents
- 250-sheet capacity tray adjustable for letter or legal size paper, plus a manual feed slot for envelope printing
- Helps lower operating costs with High-yield 2,600-page* replacement toner cartridge available*
- Toner Save mode for less critical business documents
- Print high-quality documents at up to 2400 x 600 dpi resolution
- ENERGY STAR® Qualified
- One year limited warranty with free phone support for the life of your product

Supplies & Accessories*:

TN-630	Standard Yield Toner (approx. 1,200 pages) [‡]
TN-660	High-Yield Toner (approx. 2,600 pages) [‡]
DR-630	Drum Unit (approx. 12,000 pages) [‡]
BP60MPLTR	Letter-size Multi Purpose Paper (500 sheets)



Logistics Information:

UPC Code	0 12502638780
Unit Dimensions	14.0" W x 14.2" D x 7.2" H
Unit Weight / Carton Weight	15.0 lbs. / 17.4 lbs.
Carton Dimensions	17.4" W x 11.3" D x 19.8" H



Join BrotherOffice



BUSINESS LASER PRINTER

For Offices and Small Workgroups



HL-L5100DN

brother
at your side



HL-L5100DN

The Brother HL-L5100DN monochrome laser printer is perfect for offices and small workgroups looking for quality and reliability. It delivers cost-efficient, two-sided output thanks to a high-yield replacement toner cartridge. Plus, it quickly prints high-quality business documents up to 42ppm. Use the 250-sheet capacity paper tray for letter or legal-size documents, and print envelopes and alternative media types from the 50-sheet capacity multi-purpose tray. For fewer refills, you can expand the paper capacity to 1,340 sheets with optional add-on trays. Easily share the printer with others via built-in Ethernet networking and print with ease from a wide range of mobile devices[□]. Advanced security features help protect your sensitive documents and the printer from unauthorized access.

Specifications:

Print Technology	Electrophotographic Laser
LCD Display (type/size)	1-line LCD
Paper Size (maximum)	Paper Tray: Up to 8.5" x 14" (legal) Multi-Purpose Tray: 3.0" - 8.5" (W) / 5.0"-14" (L)
Print Speed (maximum)	Up to 42ppm
Time to First Page[▲]	Less than 7.2 seconds
Print Resolution (maximum)	Up to 1200 x 1200 dpi
Processor	800 MHz
Emulations	PCL6, BR-Script3 [†] , IBM Proprinter, Epson FX, PDF version 1.7, XPS Version 1.0
Duplex Printing Capability	Yes
Paper Input Capacity (maximum)[∞]	250-sheet capacity paper tray, 50-sheet capacity multi-purpose tray
Optional Input Capacity (max.*)[∞]	1,340 sheets via optional trays
Output Capacity (maximum)[∞]	150 sheets (face down), 1 sheet (face up)
Media Types	Plain Paper, Letterhead, Colored Paper, Recycled Paper, Bond, Labels, Envelopes (up to 10)
Media Weights	Standard Paper Tray: 16 to 32 lbs. Multi-Purpose Tray: 16 to 53 lbs.
Memory (std. / max.)	256MB / 256MB
Standard Interfaces	Ethernet, Hi-Speed USB 2.0
Operating Systems Compatibility	Windows [®] : XP Home / XP Professional / XP Professional x64 Edition / Windows Vista [®] / Windows [®] 7, 8, 8.1, 10 / Windows Server [®] 2003 / 2003 R2 (32/64 bit) / 2008 / 2008 R2 / 2012 / 2012 R2 Mac [®] OS X [®] v10.8.5, 10.9.x, 10.10.x Linux
Mobile Device Compatibility[□]	AirPrint [™] , Google Cloud Print [™] 2.0, Brother iPrint&Scan (free downloadable app), Cortado Workplace, Mopria [®]
Security Features	Secure Function Lock, Enterprise Security (802.1x), Lock Slot, Secure Print, SSL/TLS, IPsec

Key Features at a Glance:

- Fast printing up to 42ppm
- Easily share with others via Ethernet networking
- Automatic duplex (two-sided) printing
- Mobile device printing[□]
- Flexible paper handling via 250-sheet capacity paper tray adjustable for letter or legal plus a 50-sheet capacity multi-purpose tray. Total capacity expandable to 1,340 sheets with optional add-on trays
- Cost-efficient output thanks to a high-yield 8,000-page[▼] replacement toner cartridge
- Restrict unauthorized printing and help protect sensitive documents with advanced security features
- 1 year limited warranty with free phone support for the life of your machine

Supplies & Accessories[‡]:

TN-820	Standard Yield Toner Cartridge (approx. 3,000 pages) [▼]
TN-850	High-Yield Toner Cartridge (approx. 8,000 pages) [▼]
DR-820	Drum Unit (approx. 30,000 pages) [^]
LT-5500	Optional 250-Sheet Capacity Paper Tray
LT-6500	Optional 520-Sheet Capacity Paper Tray
BP60MPLTR	Multi-Purpose Paper (Letter, 500 sheets)

[▲] From ready mode and standard tray.

[†] PostScript[®]3[™] compatible.

[∞] Maximum capacity based on using 20 lb. paper.

* Additional purchase required.

[□] Requires connection to a wireless network. See www.connectprintshare.com for details, availability and mobile device compatibility.

[▼] Approximate toner cartridge yield in accordance with ISO/IEC 19752 (letter/A4).

[^] Approximately 30,000 pages based on 1 page per job and 50,000 pages based on 3 pages per job (letter/A4 simplex pages). The number of pages may be affected due to a variety of factors including but not limited to media type and media size.



Join @BrotherOffice



Business Color Laser Printer

HL-L8260CDW



The Brother HL-L8260CDW color laser printer is a great choice for offices and small workgroups that need cost-efficient printing along with reliable, business quality output.

- Help improve your document workflow with print speeds up to 33ppm
- Brother Genuine high-yield replacement toner cartridges help control printing costs
- Advanced security features help limit device and document access and help lower costs by restricting color printing
- Flexible installation options for easily sharing the printer on your wireless or Gigabit Ethernet network
- Print with ease from a wide range of mobile devices - perfect for today's virtual, on-the-go workforce[□]
- Automatic duplex (two-sided) printing helps save paper

HL-L8260CDW

Specifications:

Print Technology	Electrophotographic Laser
LCD Display (size/type)	2-line LCD
Paper Size (max.)	Paper Tray: Up to 8.5" x 14" (Legal) Multi-Purpose Tray: 3.0" - 8.5" (W) / 5.0" - 14" (L)
Print Speed (max.)	Up to 33ppm color/black
Time to First Page [▲]	Less than 15 seconds color/black
Print Resolution (max.)	Up to 2400 x 600 dpi class
Processor	800 MHz
Emulations	PCL6, BR-Script3*, PDF version 1.7, XPS version 1.0
Duplex Printing Capability	Yes
Paper Input Capacity (max.) [∞]	250-sheet capacity paper tray, 50-sheet capacity multi-purpose tray
Optional Input Capacity (max.*) [∞]	1,050 sheets via optional trays
Output Capacity (max.) [∞]	150 sheets (face down), 1 sheet (face up)
Media Types	Plain Paper, Letterhead, Colored Paper, Recycled Paper, Bond, Labels, Envelopes (up to 10)
Media Weights	Standard paper tray - 16 to 28 lbs. Multi-purpose tray - 16 to 43 lbs.
Memory (std. / max.)	256MB / 256MB
Standard Interfaces	Wireless 802.11b/g/n, Gigabit Ethernet, USB
Operating Systems Compatibility	Windows [®] : 10 Home, 10 Pro, 10 Education, 10 Enterprise, 8.1, 8, 7 Windows Server [®] 2016, 2012 R2, 2012, 2008 R2, 2008 macOS v10.10.5, 10.11.x, 10.12 Linux
Mobile Device Compatibility [□]	AirPrint [®] , Google Cloud Print [™] 2.0, Brother iPrint&Scan, Mopria [®] , Wi-Fi Direct [®] , Cortado Workplace
Security Features	Secure Function Lock, Enterprise Security (802.1x), Secure Print, SSL/TLS, IPsec
Warranty	1-year limited warranty
ENERGY STAR [®] Certified	Yes

Supplies & Accessories*:

TN-431BK	Standard Yield Toner (3,000 pages) [▼]
TN-431C/M/Y	Standard Yield Toner (1,800 pages) [▼]
TN-433BK	High-Yield Toner (4,500 pages) [▼]
TN-433C/M/Y	High-Yield Toner (4,000 pages) [▼]
DR-431CL	Drum Unit (30,000 pages) [^]
BU-330CL	Belt Unit (50,000 pages) [‡]
WT-320CL	Waste Toner Box (50,000 pgs) ^{^^}
LT-330CL	Optional 250-Sheet Capacity Paper Tray
BP60MPLTR	Multi-Purpose Paper - Letter size (8.5" x 11", 500 sheets)



At your side support. Online, call or live chat – Brother provides FREE technical support for the life of your product. At Brother, we want to ensure that your experience with us is exceptional. Visit us at brother-usa.com where you can download the latest product drivers and software, view product manuals, learn how to get the most out of your product with how-to videos and find answers to frequently asked questions.



Working with you for a better environment

At Brother, our green initiative is simple. We strive to take responsibility, act respectfully and try to make a positive difference to help build a society where sustainable development can be achieved. We call this approach Brother Earth. www.brotherearth.com



* Additional purchase required

▲ From ready mode and standard tray

▼ Approximate toner cartridge yield in accordance with ISO/IEC 19798 (letter/A4).

□ Requires connection to a wireless network.

◆ PostScript[®]3[™] compatible

∞ Maximum capacity based on using 20 lb. paper.

^ Drum yield is approximately 30,000 pages based on 1 page per job and 50,000 pages based on 3 pages per job [letter/A4 simplex pages]. The number of pages may be affected due to a variety of factors including but not limited to media type and media size.

‡ Yield is approximately 50,000 pages based on 1 page per job and 130,000 pages based on 3 pages per job [letter/A4 simplex pages]. The number of pages may be affected due to a variety of factors including but not limited to media type and media size.

^^ Approximate yield based on A4 or Letter size single-sided pages.

Business Color Laser Printer

HL-L9310CDW



The Brother HL-L9310CDW color laser printer is an excellent choice for mid-sized workgroups with demanding print volumes looking for low total cost of ownership, advanced security, and productivity enhancing features.

- Help maximize your budget with included Brother Genuine super high-yield 6,500-page cartridges for built-in value[▼]. For even lower cost printing, use Brother Genuine ultra high-yield 9,000-page replacement cartridges[▼].
- Advanced security features provide network user authentication and help limit device and document access
- Scalable paper handling provides flexibility ideal for workgroups that need multiple paper trays to customize their workflows
- Help improve your document workflow with print speeds up to 33ppm
- 2.7" color Touchscreen display for easy navigation and direct printing from popular business cloud services[▲]
- Flexible connectivity options are perfect for today's mobile workgroup demands

HL-L9310CDW

Specifications:

Print Technology	Electrophotographic laser
LCD Display (size/type)	2.7" Color Touchscreen
Paper Size (max.)	Paper Tray: Up to 8.5" x 14" (Legal) Multi-Purpose Tray: 3.0" - 8.5" (W) / 5.0" - 14" (L)
Print Speed (max.)	Up to 33ppm color/black
Time to First Page [▲]	Less than 15 seconds color/black
Print Resolution (max.)	Up to 2400 x 600 dpi class
Processor	800 MHz
Emulations	PCL6, BR-Script3*, PDF version 1.7, XPS version 1.0
Duplex Printing Capability	Yes
Paper Input Capacity (max.) [∞]	250-sheet capacity paper tray, 50-sheet capacity multi-purpose tray
Optional Input Capacity (max.)* [∞]	2,380 sheets via optional tower tray (520 sheets x 4)
Output Capacity (max.) [∞]	150 sheets (face down), 1 sheet (face up)
Media Types	Plain Paper, Letterhead, Colored Paper, Recycled Paper, Bond, Labels, Envelopes (up to 10)
Media Weights	Standard paper tray - 16 to 28 lbs. Multi-purpose tray - 16 to 43 lbs.
Memory (std. / max.)	1GB / 1GB
Standard Interfaces	Wireless 802.11b/g/n, NFC*, Gigabit Ethernet, USB
Operating Systems Compatibility	Windows®: 10 Home, 10 Pro, 10 Education, 10 Enterprise, 8.1, 8, 7 Windows® Server 2016, 2012 R2, 2012, 2008 R2, 2008 macOS v10.10.5, 10.11.x, 10.12 Linux
Mobile Device Compatibility [‡]	AirPrint®, Google Cloud Print™ 2.0, Brother iPrint&Scan, Mopria®, Wi-Fi Direct®, NFC*, Cortado Workplace
Web Connect ^Δ	GOOGLE DRIVE™, ONEDRIVE®, DROPBOX, BOX, ONENOTE®, EVERNOTE®
Security Features	Integrated NFC Card Reader, Active Directory®, Secure Function Lock, Enterprise Security (802.1x), Secure Print, SSL/TLS, IPsec
Warranty	1-year limited warranty

Supplies & Accessories*:

TN-436BK	Super High-Yield Toner (6,500 pages) [▼]
TN-436C/M/Y	Super High-Yield Toner (6,500 pages) [▼]
TN-439BK	Ultra High-Yield Toner (9,000 pages) [▼]
TN-439C/M/Y	Ultra High-Yield Toner (9,000 pages) [▼]
DR-433CL	Drum Unit (50,000 pages) [▲]
BU-330CL	Belt Unit (50,000 pages) [‡]
WT-320CL	Waste Toner Box (50,000 pgs) ^{^^}
LT-330CL	Optional 250-Sheet Capacity Paper Tray
LT-340CL	Optional 500-Sheet Capacity Paper Tray
TT-4000	Optional Tower Tray with Stabilizer (520-sheet capacity x 4 trays)
TC-4000	Optional Tower Tray Connector (required for TT-4000)
CH-1000	Optional Card Hold Reader
BP60MPLTR	Multi-Purpose Paper - Letter size (8.5" x 11", 500 sheets)



At your side support. Online, call or live chat – Brother provides FREE technical support for the life of your product. At Brother, we want to ensure that your experience with us is exceptional. Visit us at brother-usa.com where you can download the latest product drivers and software, view product manuals, learn how to get the most out of your product with how-to videos and find answers to frequently asked questions.



Working with you for a better environment
At Brother, our green initiative is simple. We strive to take responsibility, act respectfully and try to make a positive difference to help build a society where sustainable development can be achieved. We call this approach Brother Earth. www.brotherearth.com



* Additional purchase required

▲ From ready mode and standard tray

▼ Approximate toner cartridge yield in accordance with ISO/IEC 19798 (letter/A4).

□ Requires connection to a wireless network.

Δ Requires an Internet connection and an account with desired service.

◆ PostScript®3™ compatible

∞ Maximum capacity based on using 20 lb. paper.

‡ The mobile device must have NFC capability and run Android OS 4.4 or later.

▲ Drum yield is approximately 50,000 pages based on 3 pages per job and 30,000 pages based on 1 page per job [letter/A4 simplex pages]. The number of pages may be affected due to a variety of factors including but not limited to media type and media size.

‡ Yield is approximately 50,000 pages based on 1 page per job and 130,000 pages based on 3 pages per job [letter/A4 simplex pages]. The number of pages may be affected due to a variety of factors including but not limited to media type and media size.

^^ Approximate yield based on A4 or Letter size single-sided pages.

Business Smart Plus
All-in-One Color Inkjet
with **INKvestment**
Cartridges



MFC-J5830DW

brother
at your side



MFC-J5830dw

Spend less for more pages with INKvestment cartridges. Business-focused features include flexible paper handling capabilities, ability to print up to 11"x17", automatic two-sided printing, wireless and mobile device capability ¹, and INKvestment Super High-yield ink cartridges. Two-year limited warranty with free phone support for the life of the product.

Specifications:

Print Technology	4-cartridge Color Inkjet
LCD Display	3.7" Color TouchScreen Display
Paper Size (maximum)	Paper Tray: Up to 11" x 17" (ledger size) Bypass Tray: Up to 11" x17" (ledger size)
Print Speed (maximum)*	Black (ISO/IEC 24734): Up to 22ppm Color (ISO/IEC 24734): Up to 20ppm
FPOT (First Print Out Time)^o	Black: Approx. 5.5 Sec. \ Color: Approx. 6.0 Sec.
Print Resolution (maximum)^v	Up to 4800 x 1200 dpi
Duplex Printing Capability	Yes (up to 8.5"x11")
Borderless Printing Capability^o	Yes (Letter, A4, Ledger, A3)
Paper Input Capacity (maximum)	Up to 250 sheets plus 100-sheet multi-purpose tray
Auto Document Feeder[~]	Yes (up to 50-sheets)
Standard Interfaces[*]	Wireless (802.11 b/g/n), Ethernet, Wi-Fi Direct [®] , Hi-speed USB 2.0
Copy Speed (maximum)*	Black (ISO/IEC 24735): 12ppm Color (ISO/IEC 24735): 9ppm
Copy Reduction / Enlargement	25% - 400% in 1% increments
Copy Options	Stack, Sort, N-in-1, ID Copy, Remove Background Color
Duplex Scan and Copy	No
Scanner Type	Color Flatbed (CIS)
Document Glass Size	Letter (8.5" x 11.7")
Scan / Copy Size (maximum)	Letter (8.5" x 11")
Scan Resolution (maximum)^v	Optical: 2400 x 1200 dpi (Flatbed) Interpolated: 19200 x 19200 dpi
Scan To Capabilities	ID Scan, Image, OCR, Email, File, USB Memory, FTP ^s , Email Server (download), Network
Fax Modem	33.6 Kbps
PC Fax Capability⁷	Yes (black & white only)
Web Connectivity⁵	FACEBOOK [™] , FLICKR [®] , GOOGLE DRIVE [™] , EVERNOTE [®] , DROPBOX, BOX, ONEDRIVE [®] , ONENOTE [®] , BROTHER CLOUD APPS
Brother Cloud Apps⁶	Scan to Office, Office Print, Easy Scan to Email, Scan to Mobile, Scan to Searchable PDF, Outline&Copy, NoteScan, CreativeCenter, Fax Forward to Cloud/Email
Near Field Communication (NFC)	No
Operating Systems Compatibility⁸	PC: Windows 10, 8.1, 8, 7, Vista; Windows Server 2012, 2012 R2, 2008, 2008 R2; MAC: OS X v 10.11.x, 10.10.x, 10.9.5.x
Mobile Device Compatibility¹	AirPrint [®] , Google Cloud Print [™] , Brother iPrint&Scan, Wi-Fi Direct [®] , Mopria
Maximum Monthly Duty Cycle⁹	Up to 30,000 pages
Recommended Monthly Volume¹⁰	Up to 2,000 pages
Warranty	2-Year Limited Warranty
ENERGY STAR Qualified	Yes

Key Features at a Glance:

- Print for pennies and nickels. Less than one cent per page for black and white printing, and less than five cents per page in color².
- Spend less for more pages²: 3000-page black cartridges for under \$30, 1500-page color cartridges for under \$20.
- Built for business performance. Spend less time waiting on printouts for when you need your documents fast.
- 250-sheet paper tray capacity accepts up to 11"x17". Added convenience of up to 100-sheet multi-purpose tray for optional capacity and printing on envelopes and card stock.
- Up to 50-sheet ADF³ and automatic duplex (2-sided) printing.
- Great ink produces great results. Sharp black text and high impact color documents on plain paper.
- Print and scan from almost anywhere - smartphone, tablet, laptop, and desktop computer¹.
- Break free and go wireless. Enjoy the freedom of wireless connectivity - and no router needed with Wi-Fi Direct^{®4}.
- Scan to popular cloud services directly from the 3.7" color touchscreen display, including Google Drive, Dropbox, Evernote, and more⁵. Capture and digitize paper documents with Brother Cloud Apps for electronic storage or sharing⁶.
- Two-year limited warranty and free phone support for the life of the product.

Supplies & Accessories⁴:



LC3029BK	Super High-Yield Black Ink Cartridge (approx. 3000 pages)*
LC3029C	Super High-Yield Cyan Ink Cartridge (approx. 1500 pages)*
LC3029M	Super High-Yield Magenta Ink Cartridge (approx. 1500 pages)*
LC3029Y	Super High-Yield Yellow Ink Cartridge (approx. 1500 pages)*
BP71GLTR	Letter-size Glossy Inkjet Paper (20 sheets)*
BP71GLGR	Ledger-size Glossy Inkjet Paper (20 sheets)*
BP71GP20	4" x 6" glossy paper [†]
BP71GP20	Letter-size Multi-Purpose Paper (500 sheets)*

* PPM is based on printing in FAST mode and excludes time to complete first page and will vary depending on a variety of factors. ISO print speed is based on ISO/IEC 24734. ISO copy speed is based on ISO/IEC 24735. See www.brother.com/printspeed for details.

^v Resolutions are listed vertically by horizontal dpi.

^o Borderless not available on duplex. Minimum default margins 0.12" on all sides.

^{*} Cables not included.

[†] Additional purchase required.

⁴ Actual yield of starter cartridge will be approx. 80% of replacement LC3029 Black, and 65% of replacement LC3029 Color Series, due to ink system initialization. Approximate page yield in accordance with ISO/IEC 24711.

⁵ For more page yield information, see www.brother.com/pageyield.

[~] Up to 30-sheet sort copy

[±] Over SSL supported.

^o From ready mode and standard tray.

¹ Requires connection to a wireless network. See www.connectprintshare.com for details, availability and mobile device compatibility.

² Based on MSRP of individual LC3029 black and color replacement ink cartridges and approximate page yield in accordance with ISO/IEC 24711. For more page yield information, see www.brother.com/pageyield.

³ Up to 30-sheet sort copy.

⁴ Requires connection to a wireless network. For more details visit www.connectprintshare.com.

⁵ Requires internet connection and an account with desired service. For more details see www.connectprintshare.com.

⁶ Requires internet connection. For more details visit www.connectprintshare.com.

⁷ PC-Fax Send only for Mac users.

⁸ See system requirements on www.brother.com

⁹ Maximum number of printed pages per month and can be used to compare designed durability between like Brother products. For maximum printer life, it is best to choose a printer with a duty cycle that far exceeds your print requirements.

¹⁰ The recommended range of monthly printed pages to achieve the best possible performance and printer life. Printers are intended to handle occasional usage beyond the range with little or no effect. Consistently printing above the recommended print volume, however, may adversely affect the print quality or life of the machine. It is always best to choose a printer with an appropriate recommended print volume to allow for any anticipated increase in printing needs.



Join BrotherOffice



Compact Laser All-in-One

with Wireless Networking
and Advanced Duplex



Brother Printers
September 2013



MFC-L2740DW

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at your side



MFC-L2740dw Compact Laser All-in-One with Wireless Networking and Advanced Duplex

The Brother™ MFC-L2740dw is a reliable, affordable monochrome laser all-in-one with an up to 35-page automatic document feeder for home or small office use. This desk-friendly, compact all-in-one has an up to 250-sheet capacity tray, connects with ease via wireless networking or Ethernet, and prints and copies at up to 32ppm. Automatic duplex printing, plus single-pass duplex scanning and copying.

Specifications:

Print Technology	Electrophotographic Laser
LCD Display (type/size)	2.7" Color TouchScreen
Paper Size (maximum)	Paper Tray: Up to 8.5" x 14" (legal) Manual Feed Slot: 3" to 8.5" (W), 5" to 14" (L)
Print Speed (maximum)	Up to 32ppm
Print Resolution (maximum)	Up to 2400 x 600 dpi
Emulations	PCL6, BR-Script3 [‡]
Memory (std./max.)	64MB / 64MB
Duplex Printing Capability	Yes
Paper Input Capacity (maximum) [™]	250-sheet capacity paper tray, plus a single-sheet manual feed slot
Output Capacity (maximum) [™]	100 sheets (face down), 1 sheet (face up)
Auto Document Feeder [™]	Up to 35 pages
Standard Interfaces	Wireless 802.11b/g/n, Ethernet, Hi-Speed USB 2.0
Copy Speed (maximum)	Up to 32cpm
Automatic Duplex Scan/Copy	Yes
Copy Resolution (maximum)	600 x 600 dpi
Copy Reduction/Enlargement	25% - 400% in 1% increments
Copy Options	Sorting, N-in-1, Multi-copying (up to 99), ID copy
Scanner Type	Color Flatbed with ADF
Document Glass Size	8.5" x 11" (letter)
Scan Resolution (maximum)	Optical: Up to 600 x 2400 dpi ⁴ Interpolated: Up to 19200 x 19200 dpi
Scan To Capability	File, Image, E-mail, OCR, FTP, E-mail Server ¹ , Microsoft® SharePoint [®] *, Cloud (Web Connect ^ν)
Web Connect ^ν	DROPBOX, GOOGLE DRIVE™, EVERNOTE®, ONEDRIVE, ONENOTE, BOX, FACEBOOK™, FLICKR® and PICASA Web Albums™
Brother Cloud Apps [†]	Office Print, Outline&Copy, Outline&Scan, Easy Scan to E-mail, NoteScan
Document Viewer / OCR Software	Nuance™ PaperPort™ 12SE w/ OCR for Windows® Presto!® PageManager®9 w/ OCR for Mac® (by download)
Fax Page Memory (maximum)	Up to 500 pages ²
Speed Dial Locations	200
PC Fax Capability ³	Yes
Operating Systems Compatibility ^o	Windows®: XP Home / XP Professional / XP Professional x64 Edition / Windows Vista® / Windows® 7, 8, 8.1 / Windows Server® 2003 (32 / 64 bit) / 2008 / 2008 R2 / 2012 / 2012 R2 Mac® OS X® v10.7.5, 10.8.x, 10.9.x Linux
Mobile Device Compatibility [‡]	AirPrint™, Google Cloud Print™, Brother™ iPrint&Scan, Cortado Workplace, Wi-Fi Direct®
Warranty	1-year limited warranty

Key Features at a Glance:

- Fast, high-quality printing and copying at up to 32ppm
- Flexible connectivity via Wireless 802.11b/g/n, Ethernet and Hi-Speed USB 2.0 interfaces
- Wireless printing from your mobile device via[‡]: AirPrint™, Google Cloud Print™, Brother™ iPrint&Scan, Cortado Workplace and Wi-Fi Direct®
- 2.7" Color TouchScreen Display - Offers intuitive navigation and easy scanning to popular cloud services^ν
- Automatic duplex printing for creating professional two-sided documents
- Scans both sides of the page in a single-pass for fast, two-sided copying, scanning, faxing
- Offers 'scan to' features including ID Scan*, Blank page skip and more
- 250-sheet capacity tray adjustable for letter or legal size paper, plus a manual feed slot for envelope printing
- Helps lower operating costs with High-yield 2,600-page* replacement toner cartridge available*
- One year limited warranty with free phone support for the life of your product

Supplies & Accessories*:

TN-630	Standard Yield Toner (approx. 1,200 pages) ^ν
TN-660	High-Yield Toner (approx. 2,600 pages) ^ν
DR-630	Drum Unit (approx. 12,000 pages) ^ν
BP60MPLTR	Letter-size Multi Purpose Paper (500 sheets)



Logistics Information:

UPC Code	012502638896
Unit Dimensions	16.1" W x 15.7" D x 12.5" H
Unit Weight / Carton Weight	25.8 lbs. / 31.3 lbs.
Carton Dimensions	22.3" W x 20.4" D x 17.1" H

- ∞ Maximum capacity based on using 20 lb. paper
 * Additional purchase required
 ν Approximate toner cartridge yield in accordance with ISO/IEC 19752 (letter/A4)
 ^ Drum yield is approx., and may vary by type of use
 ‡ PostScript®3™ compatible
 † Requires a connection to a wireless network. See www.brother.com for details, availability and mobile device compatibility
 o Server 2003 / 2008 / 2012 network printing only
 ♦ Feature available using ControlCenter
 ν Requires an Internet connection and an account with desired service. See www.brother.com for details.
 1 Requires SMTP/POP3 mail server support. Download from http://solutions.brother.com
 2 Using ITU-T Test Chart #1 with JBIG coding and std. resolution
 3 PC Fax Receive not available for Mac users. B&W only
 4 Max. dpi from glass; max 600x600 dpi from ADF
 † Requires an Internet connection. See www.brother.com for details.



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BUSINESS LASER ALL-IN-ONE

For Offices and Small Workgroups



MFC-L5800DW

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MFC-L5800DW

For offices and small workgroups that need fast, cost efficient printing, the Brother MFC-L5800DW monochrome laser All-in-One is a great choice. Increase your productivity with print and copy speeds up to 42ppm and help lower your operating costs with a high-yield replacement toner cartridge. This high-performance All-in-One offers flexible paper handling with a 300-sheet capacity paper tray, expandable to a 1,340-sheet total capacity with optional add-on trays. Quickly scan to a wide variety of destinations using the 70-page capacity auto document feeder or the legal-size document glass. Plus, enjoy flexible connectivity with Ethernet and wireless network interfaces, and convenient mobile device printing and scanning[□]. The 3.7" color Touchscreen display offers customizable shortcuts and allows you to print from and scan to popular business cloud services[△].

Specifications:

Print Technology	Electrophotographic Laser
LCD Display (type/size)	3.7" Color Touchscreen
Paper Size (maximum)	Up to 8.5" x 14" (legal)
Print Speed (maximum)	Up to 42ppm
Print Resolution (maximum)	Up to 1200 x 1200 dpi
Emulations	PCL6, BR-Script ³ , IBM Proprinter, Epson FX, PDF version 1.7, XPS Version 1.0
Memory (std. / max.)	256MB / 256MB
Duplex Printing Capability	Yes
Paper Input Capacity (maximum)[∞]	250-sheet capacity paper tray, 50-sheet capacity multi-purpose tray
Optional Input Capacity (max. *)[∞]	1,340 sheets via optional trays
Output Capacity (maximum)[∞]	150 sheets (face down), 1 sheet (face up)
Auto Document Feeder[∞]	Up to 70 pages
Standard Interfaces	Wireless 802.11b/g/n, Ethernet, Hi-Speed USB 2.0
USB Host	Yes, front
Copy Speed / Copy Resolution (maximum)	Up to 42cpm / Up to 1200 x 600 dpi
Copy Options	Sorting, N-in-1, Multi-copying (up to 99), ID Copy, Reduce/Enlarge 25 - 400% in 1% increments
Scan Speed (maximum)[△]	Simplex: Up to 28ipm (black) / 20ipm (color)
Document Glass Size	8.5" x 14" (legal)
Scan Resolution (maximum)	Optical: Up to 1200 x 1200 dpi (from document glass) Interpolated: Up to 19200 x 19200 dpi
Scan To Capability	File, Image, E-mail, OCR, File, FTP, SSH Server (SFTP), USB [△] , SharePoint [®] , Cloud [△] (Web Connect), E-mail Server ¹ , Network Folder ^{**} (CIFS), Easy Scan to E-mail
Web Connect[△]	GOOGLE DRIVE [™] , EVERNOTE [®] , ONEDRIVE [®] , ONENOTE [®] , DROPBOX, BOX, FACEBOOK [™] , FLICKR [®] , Picasa Web Albums [™]
Fax Modem / Fax Page Memory (max)	33.6K bps / Up to 500 pages ²
PC Fax Capability³	Yes
Operating Systems Compatibility⁶	Windows [®] : XP Home / XP Professional / XP Professional x64 Edition / Windows Vista [®] / Windows [®] 7, 8, 8.1, 10 / Windows Server [®] 2003 / 2003 R2 (32/64 bit) / 2008 / 2008 R2 / 2012 / 2012 R2 Mac [®] OS X [®] v10.8.5, 10.9.x, 10.10.x Linux
Mobile Device Compatibility[□]	AirPrint [™] , Google Cloud Print [™] 2.0, Brother iPrint&Scan Cortado Workplace, Mopria [®] , Wi-Fi Direct [®]
Security Features	Secure Function Lock, Active Directory [®] , Enterprise Security (802.1x), Slot Lock, Secure Print, SSL/TLS, IPsec

³ PostScript[®]3[™] compatible.

^{*} Additional purchase required.

[∞] Maximum capacity based on using 20 lb. paper.

[△] PDF (up to ver. 1.7), JPEG, XPS and Secure PDF files (scan only)

¹ Requires SMTP/POP3 mail server support. Download from <http://solutions.brother.com>

² Using ITU-T Test Chart #1 with JBIG coding and std. resolution.

³ BxW only, PC Fax Receive not available for Mac users.

^{**} Windows only.

[○] Server 2003/2008/2012 network printing only.

[△] Requires an Internet connection and an account with desired service. See www.connectprintshare.com for details.

[□] Requires connection to a wireless network. See www.connectprintshare.com for details, availability and mobile device compatibility.

[™] Approximate toner cartridge yield in accordance with ISO/IEC 19752 (letter/A4).

[△] Approximately 30,000 pages based on 1 page per job and 50,000 pages based on 3 pages per job [letter/A4 simplex pages]. The number of pages may be affected due to a variety of factors including but not limited to media type and media size.

[△] Scan speed measured with all advanced features turned off using LTR size test documents at 200dpi.

Key Features at a Glance:

- Fast printing and copying up to 42ppm
- Easily share with others via wireless or Ethernet networking
- Automatic duplex (two-sided) printing
- Mobile device printing and scanning[□]
- Adjustable, 250-sheet capacity paper tray plus a 50-sheet capacity multi-purpose tray. Total capacity expandable to 1,340 sheets with optional add-on trays
- Cost-efficient output thanks to a high-yield 8,000-page[▼] replacement toner cartridge
- Restrict unauthorized printing and help protect sensitive documents with advanced security features for network user authentication
- Scan to a wide variety of destinations using the 70-page capacity auto document feeder for fast scanning up to 28ipm (mono)[△]
- 3.7" color Touchscreen display for creation of customized shortcuts and to easily print from/scan to popular cloud services[△]
- 1 year limited warranty with free phone support for the life of your machine

Supplies & Accessories^{*}:

TN-820	Standard Yield Toner Cartridge (approx. 3,000 pages) [▼]
TN-850	High-Yield Toner Cartridge (approx. 8,000 pages) [▼]
DR-820	Drum Unit (approx. 30,000 pages) [△]
LT-5500	Optional 250-Sheet Capacity Paper Tray
LT-6500	Optional 520-Sheet Capacity Paper Tray
BP60MPLTR	Multi-Purpose Paper (Letter, 500 sheets)



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Business Color Laser All-in-One

MFC-L8610CDW



The Brother MFC-L8610CDW color laser All-in-One is the ideal choice for offices and small workgroups that need cost-efficient printing, business quality output, and productivity enhancing features.

- Brother Genuine high-yield replacement toner cartridges help control printing costs
- Fast scanning to a variety of popular network and business cloud destinations^A helps maximize your workgroup productivity
- 3.7" Color Touchscreen display for easy menu navigation with the option to create up to 48 customized shortcuts to simplify complex and frequently used tasks
- Advanced security features help limit device and document access and help lower costs by restricting color printing
- Flexible installation options for easily sharing the printer on your wireless or Gigabit Ethernet network
- Print with ease from a wide range of mobile devices - perfect for today's virtual, on-the-go workforce^B

MFC-L8610CDW

Specifications:

Print Technology	Electrophotographic Laser
LCD Display (size/type)	3.7" Color Touchscreen
Paper Size (maximum)	Paper Tray: Up to 8.5" x 14" (Legal) Multi-Purpose Tray: 3.0" - 8.5" (W) / 5.0" - 14" (L)
Print Speed (maximum)	Up to 33ppm color/black
Time to First Page [▲]	Less than 15 seconds color/black
Print Resolution (maximum)	Up to 2400 x 600 dpi class
Processor	800 MHz
Emulations	PCL6, BR-Script3*, PDF version 1.7, XPS version 1.0
Automatic Duplex	Print
Paper Input Capacity (max.) [™]	250-sheet capacity paper tray, 50-sheet capacity multi-purpose tray
Optional Input Capacity (max.*) [™]	1,050 sheets via optional trays
Output Capacity (max.) [™]	150 sheets (face down), 1 sheet (face up)
Media Types	Plain Paper, Letterhead, Colored Paper, Recycled Paper, Bond, Labels, Envelopes (up to 10)
Media Weights	Standard paper tray - 16 to 28 lbs. Multi-purpose tray - 16 to 43 lbs.
Document Glass Size	8.5" x 11" (Letter)
Auto Document Feeder [™]	Up to 50 pages
Copy Speed / Copy Resolution (maximum)	Up to 33cpm / Up to 1200 x 600 dpi
Copy Options	Sorting, N-in-1, Multi-copying (up to 99), ID Copy, Reduce/Enlarge 25 - 400% in 1% increments
Scan Speed (maximum) [▲]	Up to 29ipm (black/color)
Scan Resolution (maximum)	Optical: Up to 1200 x 2400 dpi (from document glass) Interpolated: Up to 19200 x 19200 dpi
Scan To Capability	File, Image, E-mail, OCR, File, FTP, SSH Server (SFTP), USB ^o , SharePoint ^o , Cloud ^o (Web Connect), E-mail Server ^o , Network Folder ^{**} (CIFS Windows ^o only), Easy Scan to E-mail
Web Connect ^o	GOOGLE DRIVE [™] , EVERNOTE [™] , ONEDRIVE [™] , ONENOTE [™] , DROPBOX, BOX, FACEBOOK [™] , FLICKR [™]
Document Viewer / OCR Software	Nuance [™] PaperPort [™] 14SE w/ OCR for Windows ^o Brother ControlCenter2 with OCR for Mac ^o
Fax Modem / Fax Page Memory (max)	33.6K bps / Up to 500 pages ²
PC Fax Capability ³	Yes
Memory (std. / max.)	512MB / 512MB
Standard Interfaces	Wireless 802.11b/g/n, Gigabit Ethernet, USB
Operating Systems Compatibility ^o	Windows ^o : 10 Home, 10 Pro, 10 Education, 10 Enterprise, 8.1, 8, 7 Windows Server ^o 2016, 2012 R2, 2012, 2008 R2, 2008 macOS v10.10.5, 10.11.x, 10.12 Linux
Mobile Device Compatibility ^o	AirPrint ^o , Google Cloud Print [™] 2.0, Brother iPrint&Scan, Mopria ^o , Wi-Fi Direct ^o , Cortado Workplace
Security Features	Active Directory ^o , Secure Function Lock, Enterprise Security (802.1x), Secure Print, SSL/TLS, IPsec
Warranty	1-year limited warranty

Supplies & Accessories*:

TN-431BK	Standard Yield Toner (3,000 pages) [▼]
TN-431C/M/Y	Standard Yield Toner (1,800 pages) [▼]
TN-433BK	High-Yield Toner (4,500 pages) [▼]
TN-433C/M/Y	High-Yield Toner (4,000 pages) [▼]
DR-431CL	Drum Unit (30,000 pages) [▲]
BU-330CL	Belt Unit (50,000 pages) [⊗]
WT-320CL	Waste Toner Box (50,000 pgs) ^{▲▲}
LT-330CL	Optional 250-Sheet Capacity Paper Tray
CH-1000	Optional Card Hold Reader
BP60MPLTR	Multi-Purpose Paper - Letter size (8.5" x 11", 500 sheets)



At your side support. Online, call or live chat – Brother provides FREE technical support for the life of your product. At Brother, we want to ensure that your experience with us is exceptional. Visit us at brother-usa.com where you can download the latest product drivers and software, view product manuals, learn how to get the most out of your product with how-to videos and find answers to frequently asked questions.



Working with you for a better environment
At Brother, our green initiative is simple. We strive to take responsibility, act respectfully and try to make a positive difference to help build a society where sustainable development can be achieved. We call this approach Brother Earth. www.brotherearth.com



* Additional purchase required
▲ From ready mode and standard tray
▼ Approximate toner cartridge yield in accordance with ISO/IEC 19798 (letter/A4).
□ Requires connection to a wireless network.
△ Requires an Internet connection and an account with desired service.
◆ PostScript[®]3[™] compatible
∞ Maximum capacity based on using 20 lb. paper.
▲ Scan speed measured with all advanced features turned off using LTR size test documents at 200dpi.

▲ Drum yield is approximately 30,000 pages based on 1 page per job and 50,000 pages based on 3 pages per job [letter/A4 simplex pages]. The number of pages may be affected due to a variety of factors including but not limited to media type and media size.
▲▲ Approximate yield based on A4 or Letter size single-sided pages.
⊗ Yield is approximately 50,000 pages based on 1 page per job and 130,000 pages based on 3 pages per job [letter/A4 simplex pages]. The number of pages may be affected due to a variety of factors including but not limited to media type and media size.
○ PDF (up to ver. 1.7), JPEG, XPS and Secure PDF files (scan only)
⊠ Requires SMTP/POP3 mail server support. Download from <http://solutions.brother.com>

² Using ITU-T Test Chart #1 with JBIG coding and std. resolution
³ BxW only, PC Fax Receive not available for Mac users.
^{**} Windows only
^o Server 2008/2012/2016 network printing only.

Business Color Laser All-in-One

MFC-L9570CDW



The Brother MFC-L9570CDW color laser All-in-One is an excellent choice for mid-sized workgroups with demanding print volumes looking for low total cost of ownership, advanced security and productivity enhancing features.

- Help maximize your budget with included Brother Genuine super high-yield 6,500—page cartridges for built-in value[▼]. For even lower cost printing, use Brother Genuine ultra high-yield 9,000-page replacement cartridges[▼].
- Advanced security features provide network user authentication and help limit device and document access
- Fastest in class scanning[✓] to a variety of popular network and business cloud destinations help maximize your workgroup productivity^Δ
- 7" tablet-like color Touchscreen display for easy menu navigation along with the ability to create up to 64 customized shortcuts to simplify complex and frequently used tasks.
- Scalable paper handling provides flexibility ideal for workgroups that need multiple trays to customize their workflows
- Simultaneous printing and scanning so multiple workgroup members can use the device at the same time with no workflow interruption

MFC-L9570CDW

Specifications:

Print Technology	Electrophotographic Laser
LCD Display (size/type)	7" Color Touchscreen
Paper Size (maximum)	Paper Tray: Up to 8.5" x 14" (Legal) Multi-Purpose Tray: 3.0" - 8.5" (W) / 5.0" - 14" (L)
Print Speed (maximum)	Up to 33ppm color/black
Time to First Page ^Δ	Less than 15 seconds color/black
Print Resolution (maximum)	Up to 2400 x 600 dpi class
Processor	800 MHz
Emulations	PCL6, BR-Script3*, PDF version 1.7, XPS version 1.0
Automatic Duplex	Print, plus single-pass copy/scan/fax
Paper Input Capacity (max.) [™]	250-sheet capacity paper tray, 50-sheet capacity multi-purpose tray
Optional Input Capacity (max.)* [™]	2,380 sheets via optional tower tray (520 sheets x 4)
Output Capacity (max.) [™]	150 sheets (face down), 1 sheet (face up)
Media Types	Plain Paper, Letterhead, Colored Paper, Recycled Paper, Bond, Labels, Envelopes (up to 10)
Media Weights	Standard paper tray - 16 to 28 lbs. Multi-purpose tray - 16 to 43 lbs.
Document Glass Size	8.5" x 14" (Legal)
Auto Document Feeder [™]	Up to 80 pages
Copy Speed / Copy Resolution (maximum)	Up to 33cpm / Up to 1200 x 600 dpi
Copy Options	Sorting, N-in-1, Multi-copying (up to 99), ID Copy, Reduce/Enlarge 25 - 400% in 1% increments
Scan Speed (maximum) ^Δ	Simplex: Up to 52ipm (black/color), Duplex: Up to 104ipm (black/color)
Scan Resolution (maximum)	Optical: Up to 1200 x 2400 dpi (from document glass) Interpolated: Up to 19200 x 19200 dpi
Scan To Capability	File, Image, E-mail, OCR, File, FTP, SSH Server (SFTP), USB [Ⓛ] , SharePoint [®] , Cloud ^Δ (Web Connect), E-mail Server [‡] , Network Folder ^{**} (CIFS Windows [®] only), Easy Scan to E-mail
Web Connect ^Δ	GOOGLE DRIVE [™] , EVERNOTE [®] , ONEDRIVE [®] , ONENOTE [®] , DROPBOX, BOX, FACEBOOK [™] , FLICKR [®]
Document Viewer / OCR Software	Nuance [™] PaperPort [™] 14SE w/ OCR for Windows [®] Brother ControlCenter2 with OCR for Mac [®]
Fax Modem / Fax Page Memory (max)	33.6K bps / Up to 500 pages [‡]
PC Fax Capability [‡]	Yes
Memory (std. / max.)	1GB / 1GB
Standard Interfaces	Wireless 802.11b/g/n, NFC ^Δ , Gigabit Ethernet, USB Windows [®] : 10 Home, 10 Pro, 10 Education, 10 Enterprise, 8.1, 8, 7
Operating Systems Compatibility [Ⓛ]	Windows Server [®] 2016, 2012 R2, 2012, 2008 R2, 2008 macOS v10.10.5, 10.11.x, 10.12 Linux
Mobile Device Compatibility [Ⓛ]	AirPrint [®] , Google Cloud Print [™] 2.0, Brother iPrint&Scan, Mopria [®] , Wi-Fi Direct [®] , NFC ^Δ , Cortado Workplace
Security Features	Integrated NFC Card Reader, Active Directory [®] , Secure Function Lock, Enterprise Security (802.1x), Secure Print, SSL/TLS, IPSec
Warranty	1-year limited warranty

Supplies & Accessories*:

TN-436BK	Super High-Yield Toner (6,500 pages) [▽]
TN-436C/M/Y	Super High-Yield Toner (6,500 pages) [▽]
TN-439BK	Ultra High-Yield Toner (9,000 pages) [▽]
TN-439C/M/Y	Ultra High-Yield Toner (9,000 pages) [▽]
DR-433CL	Drum Unit (50,000 pages) ^Δ
BU-330CL	Belt Unit (50,000 pages) [⊗]
WT-320CL	Waste Toner Box (50,000 pgs) ^{ΔΔ}
LT-330CL	Optional 250-Sheet Capacity Paper Tray
LT-340CL	Optional 500-Sheet Capacity Paper Tray
TT-4000	Optional Tower Tray with Stabilizer (520-sheet capacity x 4 trays)
TC-4000	Optional Tower Tray Connector (required for TT-4000)
CH-1000	Optional Card Hold Reader
BP60MPLTR	Multi-Purpose Paper - Letter size (8.5" x 11", 500 sheets)



At your side support. Online, call or live chat – Brother provides FREE technical support for the life of your product. At Brother, we want to ensure that your experience with us is exceptional. Visit us at brother-usa.com where you can download the latest product drivers and software, view product manuals, learn how to get the most out of your product with how-to videos and find answers to frequently asked questions.



Working with you for a better environment

At Brother, our green initiative is simple. We strive to take responsibility, act respectfully and try to make a positive difference to help build a society where sustainable development can be achieved. We call this approach Brother Earth. www.brotherearth.com



* Additional purchase required
^Δ From ready mode and standard tray
[▽] Approximate toner cartridge yield in accordance with ISO/IEC 19798 (letter/A4).
[□] Requires connection to a wireless network.
⁺ The mobile device must have NFC capability and run Android OS 4.4 or later.
^Δ Requires an Internet connection and an account with desired service.
[Ⓛ] PostScript[®]3[™] compatible
[⊗] Maximum capacity based on using 20 lb. paper.
^Δ Scan speed measured with all advanced features turned off using LTR size test documents at 200dpi.

^Δ Drum yield is approximately 50,000 pages based on 3 pages per job and 30,000 pages based on 1 page per job (letter/A4 simplex pages). The number of pages may be affected due to a variety of factors including but not limited to media type and media size.
^{ΔΔ} Approximate yield based on A4 or Letter size single-sided pages.
[⊗] Yield is approximately 50,000 pages based on 1 page per job and 130,000 pages based on 3 pages per job (letter/A4 simplex pages). The number of pages may be affected due to a variety of factors including but not limited to media type and media size.
[Ⓛ] PDF (up to ver. 1.7), JPEG, XPS and Secure PDF files (scan only)
[‡] Requires SMTP/POP3 mail server support
[‡] Using ITU-T Test Chart #1 with JBIG coding and std. resolution

[‡] BxW only. PC Fax Receive not available for Mac users.
^{**} Windows only
[Ⓛ] Server 2008/2012/2016 network printing only.
[▽] Scan speed claim based on data published in BLI's bliQ service on 8/3/16 for scan speeds for color laser all-in-one models under \$1,500. Scan speed measured with all advanced features turned off using LTR size test documents at 200dpi.