### **TIPS VENDOR AGREEMENT**

Between		and
	(Company Name)	

# THE INTERLOCAL PURCHASING SYSTEM (TIPS) For RCSP 170201 Trades, Labor and Materials (JOC)

#### **General Information**

The Vendor Agreement ("Agreement") made and entered into by and between The Interlocal Purchasing System (hereinafter referred to as "TIPS" respectfully) a government cooperative purchasing program authorized by the Region 8 Education Service Center, having its principal place of business at 4845 US Hwy 271 North, Pittsburg, Texas 75686. This Agreement consists of the provisions set forth below, including provisions of all Attachments referenced herein. In the event of a conflict between the provisions set forth below and those contained in any Attachment, the provisions set forth shall control.

The vendor Agreement shall include and incorporate by reference this Agreement, the terms and conditions, special terms and conditions, any agreed upon amendments, as well as all of the sections of the solicitation as posted, including any addenda and the awarded vendor's proposal. Once signed, if an awarded vendor's proposal varies or is unclear in any way from the TIPS Agreement, TIPS, at its sole discretion, will decide which provision will prevail. Other documents to be included are the awarded vendor's proposals, task orders, purchase orders and any adjustments which have been issued. If deviations are submitted to TISP by the proposing vendor as provided by and within the solicitation process, this Agreement may be amended to incorporate any agreed deviations.

The following pages will constitute the Agreement between the successful vendors(s) and TIPS. Bidders shall state, in a separate writing, and include with their proposal response, any required exceptions or deviations from these terms, conditions, and specifications. If agreed to by TIPS, they will be incorporated into the final Agreement.

#### **Definitions**

**PURCHASE ORDER** is the TIPS member's approval providing the authority to proceed with the negotiated delivery order under the Agreement. Special terms and conditions as agreed to between the vendor and TIPS member will be added as addendums to the PO. Items such as certificate of insurance, bonding requirements, small or disadvantaged business goals are some of the addendums possible.

### **Terms and Conditions**

#### Freight

All deliveries shall be freight prepaid, F.O.B. destination and shall be included in all pricing offered unless otherwise clearly stated in writing.

#### **Warranty Conditions**

All supplies equipment and services shall include manufacturer's minimum standard warranty unless otherwise agreed to in writing. Vendor shall be an authorized dealer, distributor or manufacturer for all products. All equipment proposed shall be new unless clearly stated in writing.

#### **Customer Support**

The Vendor shall provide timely and accurate customer support to TIPS members. Vendors shall respond to such requests within one (1) working day after receipt of the request. Vendor shall provide training regarding products and services supplied by the Vendor unless otherwise clearly stated in writing at the time of purchase. (Unless training is a line item sold or packaged and must be purchased with product.)

#### Agreements

All Agreements and agreements between Vendors and TIPS Members shall strictly adhere to the statutes that are set forth in the Uniform Commercial Code as most recently revised.

Agreements for purchase will normally be put into effect by means of a purchase order(s) executed by authorized agents of the participating government entities.

Davis Bacon Act requirements will be met when Federal Funds are used for construction and/or repair of buildings.

#### Tax exempt status

A taxable item sold, leased, rented to, stored, used, or consumed by any of the following governmental entities is exempted from the taxes imposed by this chapter:(1) the United States; (2) an unincorporated instrumentality of the United States; (3) a corporation that is an agency or instrumentality of the United States and is wholly owned by the United States or by another corporation wholly owned by the United States;(4) the State of Texas; (5) a Texas county, city, special district, or other political subdivision; or (6) a state, or a governmental unit of a state that borders Texas, but only to the extent that the other state or governmental unit exempts or does not impose a tax on similar sales of items to this state or a political subdivision of this state. Texas Tax Code § 151.309.

#### **Assignments of Agreements**

No assignment of Agreement may be made without the prior written approval of TIPS. Payment can only be made to the awarded Vendor or vendor assigned dealer.

#### **Disclosures**

- Vendor affirms that he/she has not given, offered to give, nor intends to give at any time hereafter any economic opportunity, future employment, gift, loan, gratuity, special discount, trip, favor or service to a public servant in connection with this Agreement.
- 2. Vendor shall attach, in writing, a complete description of any and all relationships that might be considered a conflict of interest in doing business with participants in the TIPS program.
- 3. The vendor affirms that, to the best of his/her knowledge, the offer has been arrived at independently, and is submitted without collusion with anyone to obtain information or gain any favoritism that would in any way limit competition or give an unfair advantage over other vendors in the award of this Agreement.

#### **Renewal of Agreements**

The Agreement with TIPS is for one (1) year with an option for renewal for additional consecutive years as provided in the solicitation. Total term of Agreement can be up to the number of years provided in the solicitation, if sales are reported through the Agreement and both parties agree.

Automatic Renewal Clauses Incorporated in Awarded Vendor Agreements with TIPS Members Resulting from the Solicitation and with the Vendor Named in this Agreement.

No Agreement for goods or services with a TIPS member by the awarded vendor named in this Agreement that results from the solicitation award named in this Agreement, may incorporate an automatic renewal clause with which the TIPS member must comply. All renewal terms incorporated in an Agreement by the vendor with the TIPS member shall only be valid and enforceable when the vendor receives written confirmation by purchase order or executed Agreement issued by the TIPS member for any renewal period. The purpose of this clause is to avoid a TIPS member inadvertently renewing an Agreement during a period in which the governing body of the TIPS member has not properly appropriated and budgeted the funds to satisfy the Agreement renewal. This term is not negotiable and any Agreement between a TIPS member and a TIPS awarded vendor with an automatic renewal clause that conflicts with these terms is rendered void and unenforceable.

#### **Shipments**

The Vendor shall ship ordered products within a commercially reasonable time after the receipt of the order. If a product cannot be shipped within that time, the Vendor shall notify TIPS and

the requesting entity as to why the product has not shipped and shall provide an estimated shipping date, if applicable. TIPS or the requesting entity may cancel the order if estimated shipping time is not acceptable.

#### **Invoices**

The Vendor or vendor assigned dealer shall submit invoices, to the TIPS participant. Each invoice shall include the TIPS participant's purchase order number. The shipment tracking number or pertinent information for verification of TIPS participant receipt shall be made available upon request. The Vendor or vendor assigned dealer shall not invoice for partial shipments unless agreed to in writing in advance by TIPS and the TIPS participant.

#### **Payments**

The TIPS participant will make payments directly to the Vendor or vendor assigned dealer at net 30 days after receiving invoice.

#### **Pricing**

The Vendor Agreements to provide pricing to TIPS and its participating governmental entities that is the lowest pricing available to like cooperative purchasing customers and the pricing shall remain so throughout the duration of the Agreement.

The Vendor agrees to promptly lower the cost of any product purchased through TIPS following a reduction in the manufacturer or publisher's direct cost to the Vendor. Price increases will be honored. However, the Vendor shall honor previous prices for thirty (30) days after written notification to TIPS of an increase.

All pricing submitted to TIPS shall include the participation fee, as provided in the solicitation, to be remitted to TIPS by the Vendor. Vendor will not show adding the fee to the invoice presented to customer. Failure to render the participation fee to TIPS shall constitute a breach of this agreement and shall be grounds for termination of this agreement and any other agreement held with TIPS.

#### **Participation Fees**

Vendor or vendor assigned dealer Agreements to pay the participation fee for all Agreement sales to TIPS on a monthly scheduled report. Vendor must login to the TIPS database and use the "Submission Report" section to report sales. The Vendor or vendor assigned dealers are responsible for keeping record of all sales that go through the TIPS Agreement. Failure to pay the participation fee will result in termination of Agreement. Please contact TIPS at tips@tips-usa.com or call (866) 839-8477 if you have questions about paying fees.

#### Indemnity

- 1. Indemnity for Personality Agreements. Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees, from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's performance of this Agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, invitees, whether or not such claims are based in whole or in part upon the negligent acts or omissions of the TIPS, TIPS member(s), officers, employees, or agents.
- 2. Indemnity for Performance Agreements. The Vendor agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees from and against all claims and suits for damages, injuries to persons (including death), property damages, losses, and expenses including court costs and attorney's fees, arising out of, or resulting from, Vendor's work under this Agreement, including all such causes of action based upon common, constitutional, or statutory law, or based in whole or in part, upon allegations of negligent or intentional acts on the part of the Vendor, its officers, employees, agents, subcontractors, licensees, or invitees. Vendor further agrees to indemnify and hold harmless and defend TIPS, TIPS member(s), officers and employees, from and against all claims and suits for injuries (including death) to an officer, employee, agent, subcontractors, supplier or equipment lessee of the Vendor, arising out of, or resulting from, Vendor's work under this Agreement whether or not such claims are based in whole or in part upon the negligent acts or omissions of the TIPS, TIPS member(s), officers, employees, or agents.

#### Attorney's Fees--Texas Local Government Code § 271.159 is expressly referenced.

Pursuant to §271.159, Texas Loc. Gov'T Code, in the event that any one of the Parties is required to obtain the services of an attorney to enforce this Agreement, the prevailing party, in addition to other remedies available, shall be entitled to recover reasonable attorney's fees and costs of court.

#### **Multiple Vendor Awards**

TIPS reserves the right to award multiple vendor Agreements for categories when deemed in the best interest of the TIPS membership. Bidders scoring 80% or above will be considered for an award. Categories are established at the discretion of TIPS.

#### **State of Texas Franchise Tax**

By signature hereon, the bidder hereby certifies that he/she is not currently delinquent in the payment of any franchise taxes owed the State of Texas under Chapter 171, Tax Code.

#### Miscellaneous

The Vendor acknowledges and agrees that continued participation in TIPS is subject to TIPS sole discretion and that any Vendor may be removed from the participation in the Program at any time with or without cause. Nothing in the Agreement or in any other communication between TIPS and the Vendor may be construed as a guarantee that TIPS participants will submit any orders at any time. TIPS reserves the right to request additional proposals for items already on Agreement at any time.

#### **Purchase Order Pricing/Product Deviation**

If a deviation of pricing/product on a purchase order occurs, TIPS is to be notified within 24 hours of receipt of order.

#### Cancellation for non-performance or Agreement deficiency

TIPS may terminate any Agreement if TIPS Members have not used the Agreement, or if purchase volume is determined to be "low volume" in any 12-month period. TIPS reserves the right to cancel the whole or any part of this Agreement due to failure by awarded vendor to carry out any obligation, term or condition of the Agreement. TIPS may issue a written deficiency notice to awarded vendor for acting or failing to act in any of the following:

- Providing material that does not meet the specifications of the Agreement;
- Providing work and/or material that was not awarded under the Agreement;
- Failing to adequately perform the services set forth in the scope of work and specifications;
- Failing to complete required work or furnish required materials within a reasonable amount of time;
- Failing to make progress in performance of the Agreement and/or giving TIPS reason to believe that awarded vendor will not or cannot perform the requirements of the Agreement; and/or
- Performing work or providing services under the Agreement prior to receiving a TIPS reviewed purchase order for such work.

Upon receipt of the written deficiency, awarded vendor shall have ten (10) days to provide a satisfactory response to TIPS. Failure to adequately address all issues of concern may result in Agreement cancellation. Upon cancellation under this paragraph, all goods, materials, work, documents, data and reports prepared by awarded vendor under this Agreement shall become the property of the TIPS Member on demand.

#### **TIPS Member Purchasing Procedures**

Purchase orders are issued by participating TIPS member to the awarded vendor indicating on the PO "Agreement Number". Purchase Order is emailed to TIPS at tipspo@tips-usa.com.

Awarded vendor delivers goods/services directly to the participating member.

- Awarded vendor invoices the participating TIPS member directly.
- Awarded vendor receives payment directly from the participating member.
- Awarded vendor reports sales monthly to TIPS (unless prior arrangements have been made with TIPS to report monthly).

#### Form of Agreement

If a vendor submitting an offer requires TIPS and/or TIPS Member to sign an additional agreement, a copy of the proposed agreement must be included with the proposal. In response to submitted supplemental Vendor Agreement documents, TIPS will review proposed vendor Agreement documents. Vendor's Agreement document shall not become part of TIPS's Agreement with vendor unless and until an authorized representative of TIPS reviews and approves it.

#### Licenses

Awarded vendor shall maintain in current status all federal, state and local licenses, bonds and permits required for the operation of the business conducted by awarded vendor. Awarded vendor shall remain fully informed of and in compliance with all ordinances and regulations pertaining to the lawful provision of services under the Agreement. TIPS reserves the right to stop work and/or cancel Agreement of any awarded vendor whose license(s) expire, lapse, are suspended or terminated.

#### **Novation**

If awarded vendor sells or transfers all assets or the entire portion of the assets used to perform this Agreement, a successor in interest must guarantee to perform all obligations under this Agreement. TIPS reserves the right to accept or reject any new party. A simple change of name agreement will not change the Agreement obligations of awarded vendor.

#### Site Requirements (when applicable to service or job)

Cleanup: Awarded vendor shall clean up and remove all debris and rubbish resulting from their work as required or directed by TIPS Member. Upon completion of work, the premises shall be left in good repair and an orderly, neat, clean and unobstructed condition.

Preparation: Awarded vendor shall not begin a project for which TIPS Member has not prepared the site, unless awarded vendor does the preparation work at no cost, or until TIPS Member includes the cost of site preparation in a purchase order.

Site preparation includes, but is not limited to: moving furniture, installing wiring for networks or power, and similar pre-installation requirements.

Registered sex offender restrictions: For work to be performed at schools, awarded vendor agrees that no employee of a sub-contractor who has been adjudicated to be a registered sex offender will perform work at any time when students are or reasonably expected to be present.

Awarded vendor agrees that a violation of this condition shall be considered a material breach and may result in the cancellation of the purchase order at the TIPS Member's discretion. Awarded vendor must identify any additional costs associated with compliance of this term. If no costs are specified, compliance with this term will be provided at no additional charge. Safety measures: Awarded vendor shall take all reasonable precautions for the safety of employees on the worksite, and shall erect and properly maintain all necessary safeguards for protection of workers and the public. Awarded vendor shall post warning signs against all hazards created by the operation and work in progress. Proper precautions shall be taken pursuant to state law and standard practices to protect workers, general public and existing structures from injury or damage.

#### **Smoking**

Persons working under Agreement shall adhere to local smoking policies. Smoking will only be permitted in posted areas or off premises.

#### Invoices

The awarded vendor shall submit invoices to the participating entity clearly stating "Per TIPS Agreement". The shipment tracking number or pertinent information for verification shall be made available upon request.

#### Marketing

Awarded vendor agrees to allow TIPS to use their name and logo within website, marketing materials and advertisement. Any use of TIPS name and logo or any form of publicity, inclusive of press release, regarding this Agreement by awarded vendor must have prior approval from TIPS.

#### Supplemental agreements

The entity participating in the TIPS Agreement and awarded vendor may enter into a separate supplemental agreement to further define the level of service requirements over and above the minimum defined in this Agreement i.e. invoice requirements, ordering requirements, specialized delivery, etc. Any supplemental agreement developed as a result of this Agreement is exclusively between the participating entity and awarded vendor. TIPS, its agents, TIPS members and employees shall not be made party to any claim for breach of such agreement.

#### **Survival Clause**

All applicable software license agreements, warranties or service agreements that were entered into between Vendor and Customer under the terms and conditions of the Agreement shall survive the expiration or termination of the Agreement. All Purchase Orders issued and accepted by Order Fulfiller shall survive expiration or termination of the Agreement.

#### **Legal obligations**

It is the responding vendor's responsibility to be aware of and comply with all local, state and federal laws governing the sale of products/services identified in this RFP and any awarded Agreement thereof. Applicable laws and regulations must be followed even if not specifically identified herein.

#### **Audit rights**

Awarded Vendor shall, at their sole expense, maintain appropriate due diligence of all purchases made by TIPS Member that utilizes this Agreement. TIPS and Region 8 ESC each reserve the right to audit the accounting for a period of three (3) years from the time such purchases are made. This audit right shall survive termination of this Agreement for a period of one (1) year from the effective date of termination. TIPS shall have authority to conduct random audits of Awarded Vendor's pricing that is offered to TIPS Members. Notwithstanding the foregoing, in the event that TIPS is made aware of any pricing being offered to eligible entities that is materially inconsistent with the pricing under this agreement, TIPS shall have the ability to conduct the audit internally or may engage a third-party auditing firm. In the event of an audit, the requested materials shall be provided in the format and at the location designated by Region 8 ESC or TIPS.

#### **Force Majeure**

If by reason of Force Majeure, either party hereto shall be rendered unable wholly or in part to carry out its obligations under this Agreement then such party shall give notice and fully particulars of Force Majeure in writing to the other party within a reasonable time after occurrence of the event or cause relied upon, and the obligation of the party giving such notice, so far as it is affected by such Force Majeure, shall be suspended during the continuance of the inability then claimed, except as hereinafter provided, but for no longer period, and such party shall endeavor to remove or overcome such inability with all reasonable dispatch.

#### Services

When applicable, performance bonds and payment bonds will be required on construction or labor required jobs. Awarded vendor will meet the TIPS member's local and state purchasing requirements. Awarded vendors may need to provide additional capacity as jobs increase. Bonds will not require that a fee be paid to TIPS. The actual cost of the bond will be a pass through to the TIPS member and added to the purchase order or Agreement.

#### **Scope of Services**

The specific scope of work for each job shall be determined in advance and in writing between TIPS Member and Awarded vendor. It is okay if the TIPS member provides a general scope, but the awarded vendor should provide a written scope of work to the TIPS member as part of the proposal.

Once the scope of the job is agreed to, the TIPS member will issue a PO and/or an Agreement with the estimate referenced as an attachment along with bond and any other special provisions agreed to for the TIPS member. If special terms and conditions other than those covered within this solicitation and awarded Agreements are required, they will be attached to the PO and shall take precedence over those in the base Agreement.

#### **Project Delivery Order Procedures**

The TIPS member having approved and signed an interlocal agreement, or other TIPS membership document, may make a request of the awarded vendor under this Agreement when the TIPS member has services that need to be undertaken. Notification may occur via phone, the web, email, fax, or in person.

Upon notification of a pending request, the awarded vendor shall make contact with the TIPS member as soon as possible, but must make contact with the TIPS member within two working days.

#### **Scheduling of Projects**

Scheduling of projects (if applicable) will be accomplished when the TIPS member issues a purchase order that will serve as "the notice to proceed". The period for the delivery order will include the mobilization, materials purchase, installation and delivery, design, weather, and site cleanup and inspection. No additional claims may be made for delays as a result of these items. When the tasks have been completed the awarded vendor shall notify the client and have the TIPS member inspect the work for acceptance under the scope and terms in the PO. The TIPS member will issue in writing any corrective actions that are required. Upon completion of these items, the TIPS member will issue a completion notice and final payment will be issued.

#### **Support Requirements**

If there is a dispute between the awarded vendor and TIPS member, TIPS or its representatives will assist in conflict resolution or third party (mandatory mediation), if requested by either party. TIPS, or its representatives, reserves the right to inspect any project and audit the awarded vendors TIPS project files, documentation and correspondence.

#### **Incorporation of Solicitation**

The TIPS Request for Proposals or the Request for Competitive Sealed Proposals solicitation and all associated documents and forms made part of the solicitation process, including any addenda, that resulted in the execution of this agreement are hereby incorporated by reference into this agreement as if copied verbatim.

### **Special Terms and Conditions**

It is the intent of TIPS to Agreement with a reliable, high performance vendor to supply products and services to government and educational agencies. It is the experience of TIPS that the following procedures provide TIPS, the Vendor, and the participating agency the necessary support to facilitate a mutually beneficial relationship. The specific procedures will be negotiated with the successful vendor.

- Agreements: All vendor purchase orders and/or Agreements/agreements must be emailed to TIPS at tipspo@tips-usa.com. Should an agency send an order direct to vendor, it is the vendor's responsibility to forward the order to TIPS at the email above within 24 business hours and confirm its receipt with TIPS.
- <u>Promotion of Agreement</u>: It is agreed that Vendor will encourage all eligible entities to purchase from the TIPS Program. Encouraging entities to purchase directly from the Vendor and not through TIPS Agreement is a violation of the terms and conditions of this Agreement and will result in removal of the Vendor from the TIPS Program.
- <u>Daily Order Confirmation</u>: All Agreement purchase orders will be approved daily by TIPS and sent to vendor. The vendor must confirm receipt of orders to the TIPS member (customer) within 24 business hours.
- <u>Vendor custom website for TIPS</u>: If Vendor is hosting a custom TIPS website, then updated pricing must be posted by 1<sup>st</sup> of each month.
- <u>Back Ordered Products</u>: If product is not expected to ship within 3 business days, customer is to be notified within 24 hours and appropriate action taken based on customer request.

Term of Agreement is one year with renewal options for up to two additional years as provided in the solicitation.

# TIPS Vendor Agreement Signature Form

RCSP 170201 Trades, Labor and Materials (JOC)

Company Name Parsons Commo	ercial Roofing
Address PO Box 21835	
<sub>City</sub> Waco	TX _ <sub>Zip</sub> 76702
Phone 254-881-1733	<sub>Fax</sub> 254-881-1995
Email of Authorized Representative jenny	@parsons-roofing.com
Name of Authorized Representative Stual	rt Parsons
Title President	
Signature of Authorized Representative	
Date 3/15/17	
TIPS Authorized Representative Name Men	redith Barton
Title Vice-President of Operations	
TIPS Authorized Representative Signature	Meredith Barton
Approved by ESC Region 8 Amd Wa	yne Fitta
Date3/23/2017	

### The Interlocal Purchasing System (TIPS Cooperative) Supplier Response

Bid Information		Contact Information		Ship to Information
Bid Creator  Email Phone Fax  Bid Number Title  Bid Type Issue Date Close Date	Mr. David Mabe General Manager david.mabe@tips-usa.com +1 (903) 243-4759 +1 (866) 749-6674  170201 Addendum 1 Trades, Labor and Materials (JOC) RFP 2/2/2017 08:00 AM (CT) 3/17/2017 03:00:00 PM (CT)	Address  Contact  Department Building  Floor/Room Telephone Fax Email		Address  Contact  Department Building  Floor/Room Telephone Fax Email
Supplier Inforr	mation			
Company Address	Parsons Commercial Roofing P.O. Box 21835			
Contact Department Building Floor/Room Telephone Fax Email Submitted Total	Waco, TX 76702 Chris Parsons (877) 881-1733 (254) 881-1995 chris@parsons-roofing.com 3/16/2017 04:54:33 PM (CT) \$0.00			
By submitting	your response, you certify that yo	ou are authori	zed to represent and bind	your company.
Signature Jer	nny Parsons		Email jenny	@parsons-roofing.com
Supplier Notes	3			
Bid Notes				
Bid Activities				
Bid Messages				

#	Name	Note	Response
1	Yes - No	Disadvantaged/Minority/Women Business Enterprise - D/M/WBE (Required by some participating governmental entities) Vendor certifies that their firm is a D/M/WBE? Vendor must upload proof of certification to the "Response Attachments" D/M/WBE CERTIFICATES section.	No
2	Yes - No	Highly Underutilized Business - HUB (Required by some participating governmental entities) Vendor certifies that their firm is a HUB? Vendor must upload proof of certification to the "Response Attachments" HUB CERTIFICATES section.	No
3	Yes - No	The Vendor can provide services and/or products to all 50 US States?	Yes
4	States Served:	If answer is NO to question #3, please list which states can be served. (Example: AR, OK, TX)	
5	Company and/or Product Description:	This information will appear on the TIPS website in the company profile section, if awarded a TIPS contract. (Limit 750 characters.)	Parsons Commercial Roofing, in business since 1948, a family owned 3rd generation company. We specialize in the installation of the Duro-Last Roof System. We have installed the Duro-Last System on numerous schools, churches, banks, shopping malls, private businesses, and government buildings totaling over 3,500 jobs and 62 million square feet. We have been awarded the Duro-Last Contractor of the year for the past 11 consecutive years. We are fully insured and bonded, and ranked in the Top 30 Roofing Contractors in the United States. We have our own safety director who oversees all projects to guarantee that we are OSHA compliant. We have a Superintendent on site at each job and a project manager assigned to coordinate each job. Free roof evaluations and estimates. Reroofs or repairs. Energy Efficient. Best Warranties and Satisfaction guaranteed!
6	Primary Contact Name	Primary Contact Name	Stuart Parsons
7	Primary Contact Title	Primary Contact Title	President
8	Primary Contact Email	Primary Contact Email	stuart@parsons-roofing.com
9	Primary Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	2548811733
10	Primary Contact Fax	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	2548811995
11	Primary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	2542272611

12	Secondary Contact Name	Secondary Contact Name	Jenny Parsons
13	Secondary Contact Title	Secondary Contact Title	Inside Sales Coordinator
14	Secondary Contact Email	Secondary Contact Email	jenny@parsons-roofing.com
15	Secondary Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	2548811733
16	Secondary Contact Fax	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	2548811995
17	Secondary Contact Mobile	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	2547227478
18	Admin Fee Contact Name	Admin Fee Contact Name. This person is responsible for paying the admin fee to TIPS.	Lacy Owen
19	Admin Fee Contact Email	Admin Fee Contact Email	lacy@parsons-roofing.com
20	Admin Fee Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	2548811733
21	Purchase Order Contact Name	Purchase Order Contact Name. This person is responsible for receiving Purchase Orders from TIPS.	Lisa Pechacek
22	Purchase Order Contact Email	Purchase Order Contact Email	lisa@parsons-roofing.com
23	Purchase Order Contact Phone	Enter 10 digit phone number. (No dashes or extensions) Example: 8668398477	2548811733
24	Company Website	Company Website (Format - www.company.com)	www.parsonsroofing.com
25	Federal ID Number:	Federal ID Number also known as the Employer Identification Number. (Format - 12-3456789)	74-2337322
26	Primary Address	Primary Address	605 E. Central
27	Primary Address City	Primary Address City	Lorena
28	Primary Address State	Primary Address State (2 Digit Abbreviation)	TX
29	Primary Address Zip	Primary Address Zip	76655
30	Search Words:	Please list search words to be posted in the TIPS database about your company that TIPS website users might search. Words may be product names, manufacturers, or other words associated with the category of award. YOU MAY NOT LIST NON-CATEGORY ITEMS. (Limit 500 words) (Format: product, paper, construction, manufacturer name, etc.)	PARSONS COMMERCIAL ROOFING, PARSONS ROOFING, COMMERCIAL ROOFING, DURO-LAST, FLAT ROOF, WHITE ROOF, FLAT ROOF SPECIALIST, COMMERCIAL ROOF, TPO ROOFING, LONG TERM ROOF, COMMERCIAL RE-ROOF, COMMERCIAL RETRO-FIT ROOF, ROOFING CONTRACTORS, MODIFIED ROOFING, LOW SLOPE ROOF, GRAVEL ROOF, BUILT UP ROOF, GREEN ROOF, ENERGY EFFICIENT ROOF, ROOFING
31	Yes - No	Do you wish to be eligible to participate in a TIPS contract in which a TIPS member utilizes federal funds on contracts exceeding \$100,000? (Non-Construction)	Yes
32	Yes - No	Certification of Residency (Required by the State of Texas) Company submitting bid is a Texas resident bidder?	Yes

33	Company Residence (City)	Vendor's principal place of business is in the city of?	Lorena
34	Company Residence (State)	Vendor's principal place of business is in the state of?	Texas
35	Pricing Information:	Pricing information section. (Questions 36 - 38)	(No Response Required)
36	Yes - No	Pricing submitted includes the TIPS administration fee?	Yes
37	Yes - No	Vendor agrees to remit to TIPS the required administration fee?	Yes
38	Yes - No	Additional discounts to TIPS members for bulk quantities or scope of work?	No
39	Years Experience	Company years experience in this category?	69
40	Prices are guaranteed for?	( $\_$ Month(s), $\_$ Year(s), or Term of Contract) (Standard term is "Term of Contract")	Term of Contract
41	Estimating Requirements	Awarded contractor must use Cost Works, JOC Works, RS Means Online, 4 Clicks, or Other Approved estimating software. If the contractor selects "Other Software", please make the request for approval in the next attribute question.	RS Means Online
42	Other Estimating Software	Please list the program name, website address and phone number of the requested estimating software.	
43	NON-COLLUSIVE BIDDING CERTIFICATE	By submission of this bid or proposal, the Bidder certifies that:	(No Response Required)
		<ol> <li>This bid or proposal has been independently arrived at without collusion with any other Bidder or with any Competitor;</li> <li>This bid or proposal has not been knowingly disclosed and will not be knowingly disclosed, prior to the opening of bids, or proposals for this project, to any other Bidder, Competitor or potential competitor:</li> <li>No attempt has been or will be made to induce any other person, partnership or corporation to submit or not to submit a bid or proposal;</li> <li>The person signing this bid or proposal certifies that he has fully informed himself regarding the accuracy of the statements contained in this certification, and under the penalties being applicable to the Bidder as well as to the person signing in its behalf. Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered.</li> </ol>	
44	CONFLICT OF INTEREST QUESTIONNAIRE - FORM CIQ	If you have a conflict of interest as described in this form or the Local Government Code Chapter 176, cited therein-you are required to complete and file with TIPS, Richard Powell, 4845 US Highway 271 North, Pittsburg, Texas 75686	No
		You may find the Blank CIQ form on our website at:	
		Copy and Paste the following link into a new browser or tab: https://www.tips-usa.com/assets/documents/docs/CIQ.pdf	
		Do you have any conflicts under this statutory requirement?	
45	Filing of Form CIQ	If yes (above), have you filed a form CIQ as directed here?	

Applicable to Grants, Subgrants, Cooperative Agreements, Yes, I certify and Contracts Exceeding \$100,000 in Federal Funds. Submission of this certification is a prerequisite for making or entering into this transaction and is imposed by section 1352, Title 31, U.S. Code. This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure. The undersigned certifies, to the best of his or her knowledge and belief, that:

- (1) No Federal appropriated funds have been paid or will be paid by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with the awarding of a Federal contract, the making of a Federal grant, the making of a Federal loan, the entering into a cooperative agreement, and the extension, continuation, renewal, amendment, or modification of a Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any agency, a Member of Congress, an officer or employee of congress, or an employee of a Member of Congress in connection with this Federal grant or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "disclosure Form to Report Lobbying," in accordance with its instructions. (3) The undersigned shall require that the language of this certification be included in the award documents for all covered subawards exceeding \$100,000 in Federal funds at all appropriate tiers and that all subrecipients shall

You may find the Blank Certification Regarding Lobbying form on our website at:

certify and disclose accordingly.

Copy and Paste the following link into a new browser or

https://www.tips-usa.com/assets/documents/docs/CRL.pdf

Do you certify the three (3) certification of lobbying statements above? If you do not certify the three (3) statements above please download the Certification Regarding Lobbying form, fill out the form, sign the form, scan the form and upload to the Certification Regarding Lobbying section on the "Response Attachments" tab.

I certify to TIPS for the proposal attached that my company is in good standing with all governmental agencies Federal or state that regulate any part of our business operations. If not, please explain in the next attribute question.

Yes

Regulatory Standing

Regulatory Standing

Regulatory Standing explanation of no answer.

49 Antitrust Certification Statements (Tex. Government Code § 2155.005)

By submission of this bid or proposal, the Bidder certifies that:

(No Response Required)

- I affirm under penalty of perjury of the laws of the State of Texas that:
- (1) I am duly authorized to execute this contract on my own behalf or on behalf of the company, corporation, firm, partnership or individual (Company) listed below;
- (2) In connection with this bid, neither I nor any representative of the Company has violated any provision of the Texas Free Enterprise and Antitrust Act, Tex. Bus. & Comm. Code Chapter 15;
- (3) In connection with this bid, neither I nor any representative of the Company has violated any federal antitrust law;
- (4) Neither I nor any representative of the Company has directly or indirectly communicated any of the contents of this bid to a competitor of the Company or any other company, corporation, firm, partnership or individual engaged in the same line of business as the Company.

- Instructions for Certification:
- 1. By agreeing to the form, the prospective lower tier participant is providing the certification set out on the form in accordance with these instructions.
- 2. The certification in this clause is a material representation of fact upon which reliance was placed when this transaction was entered into. If it is later determined that the prospective lower tier participant knowingly rendered an erroneous certification in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies, including suspension and / or debarment.
- 3. The prospective lower tier participant shall provide immediate written notice to the person to which this proposal is submitted if at any time the prospective lower tier participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
- 4. The terms "covered transaction," "debarred," "suspended," "ineligible," "lower tier covered transaction," "participants," "person," "primary covered transaction," "principal," "proposal" and "voluntarily excluded," as used in this clause, have the meanings set out in the Definitions and Coverage sections of rules implementing Executive Order 12549. You may contact the person to which this proposal is submitted for assistance in obtaining a copy of those regulations.
- 5. The prospective lower tier participant agrees by submitting this form that, should the proposed covered transaction be entered into, it shall not knowingly enter into any lower tier covered transaction with a person who is debarred, suspended, declared ineligible or voluntarily excluded from participation in this covered transaction, unless authorized by the department or agency with which this transaction originated.
- 6. The prospective lower tier participant further agrees by submitting this form that it will include this clause titled "Certification Regarding Debarment, Suspension, Ineligibility and Voluntary Exclusion-Lower Tier Covered Transaction" without modification in all lower tier covered transactions and in all solicitations for lower tier covered transactions.
- 7. A participant in a covered transaction may rely upon a certification of a prospective participant in a lower tier covered transaction that it is not debarred, suspended, ineligible or voluntarily excluded from the covered transaction, unless it knows that the certification is erroneous. A participant may decide the method and frequency by which it determines the eligibility of its principals. Each participant may, but is not required to, check the Nonprocurement List.
- 8. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.
- 9. Except for transactions authorized under paragraph 5 of these instructions, if a participant in a covered transaction knowingly enters into a lower tier covered transaction with a person who is suspended, debarred, ineligible or voluntarily excluded from participation in this transaction, in addition to other remedies available to the federal government, the department or agency with which this transaction originated may pursue available remedies,

#### Suspension or Debarment Certification

Debarment and Suspension (Executive Orders 12549 and Yes 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

By submitting this offer and certifying this section, this bidder:

Certifies that no suspension or disbarment is in place, which would preclude receiving a federally funded contract as described above.

52 Non-Discrimination Statement and Certification

Yes

In accordance with Federal civil rights law and U.S. Department of Agriculture (USDA) civil rights regulations and policies, the USDA, its Agencies, offices, and employees, and institutions participating in or administering USDA programs are prohibited from discriminating based on race, color, national origin, religion, sex, gender identity (including gender expression), sexual orientation, disability, age, marital status, family/parental status, income derived from a public assistance program, political beliefs, or reprisal or retaliation for prior civil rights activity, in any program or activity conducted or funded by USDA (not all bases apply to all programs). Remedies and complaint filing deadlines vary by program or incident.

Persons with disabilities who require alternative means of communication for program information (e.g., Braille, large print, audiotape, American Sign Language, etc.) should contact the responsible Agency or USDA's TARGET Center at (202) 720-2600 (voice and TTY) or contact USDA through the Federal Relay Service at (800) 877-8339. Additionally, program information may be made available in languages other than English.

To file a program discrimination complaint, complete the USDA Program Discrimination Complaint Form, AD-3027, found online at How to File a Program Discrimination Complaint and at any USDA office or write a letter addressed to USDA and provide in the letter all of the information requested in the form. To request a copy of the complaint form, call (866) 632-9992. Submit your completed form or letter to USDA by: (1) mail: U.S. Department of Agriculture, Office of the Assistant Secretary for Civil Rights, 1400 Independence Avenue, SW, Washington, D.C. 20250-9410; (2) fax: (202) 690-7442; or (3)

email: program.intake@usda.gov.

(Title VI of the Education Amendments of 1972; Section 504 of the Rehabilitation Act of 1973; the Age Discrimination Act of 1975; Title 7 CFR Parts 15, 15a, and 15b; the Americans with Disabilities Act; and FNS Instruction 113-1, Civil Rights Compliance and Enforcement – Nutrition Programs and Activities) USDA is an equal opportunity provider, employer, and lender.

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. I

certify that in the performance of a contract with TIPS or its members, that our company will conform to the foregoing anti-discrimination statement and comply with the cited law and regulations.

53 2 CFR PART 200 Contract Provisions Explanation Required Federal contract provisions of Federal Regulations for Contracts for contracts with ESC Region 8 and TIPS Members:

The following provisions are required to be in place and agreed if the procurement is funded in any part with federal funds.

The ESC Region 8 and TIPS Members is the subgrantee or Subrecipient by definition. The federal Rule numbering or identification below is only for reference purpose on this form and does not identify an actual Federal designation or location of the rule. The Rules are located in 2 CFR PART 200 - Appendix II to Part 200—Contract Provisions for Non-Federal Entity Contracts Under Federal Awards at 2 CFR PART 200.

In addition to other provisions required by the Federal agency or non-Federal entity, all contracts made by the non-Federal entity under the Federal award must contain provisions covering the following, as applicable.

2 CFR PART 200 (A) Contracts

Contracts for more than the simplified acquisition threshold Yes currently set at \$150,000, which is the inflation adjusted amount determined by the Civilian Agency Acquisition Council and the Defense Acquisition Regulations Council ((Councils) as authorized by 41 U.S.C. 1908, must address administrative, contractual, or legal remedies in instances where contractors violate or breach contract terms, and provide for such sanctions and penalties as appropriate. Notice: Pursuant to Federal Rule (A) above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves all rights and privileges under the applicable laws and regulations with respect to this procurement in the event of breach of contract by either party.

55 2 CFR PART 200 (B) Termination

Termination for cause and for convenience by the grantee Yes or subgrantee including the manner by which it will be effected and the basis for settlement. (All contracts in excess of \$10,000)

Pursuant to Federal Rule (B) above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for cause after giving the vendor on appropriate experturity.

cause after giving the vendor an appropriate opportunity and up to 30 days, to cure the causal breach of terms and conditions. ESC Region 8 and

TIPS Members reserves the right to terminate any agreement in excess of \$10,000 resulting from this procurement process for convenience with 30 days notice in writing to the awarded vendor. The vendor would be compensated for work performed and goods procured as of the termination date if for convenience of the ESC Region 8 and TIPS Members. Any award under this procurement process is not exclusive and the ESC Region 8 and TIPS reserves the right to purchase goods and services from other vendors when it is in the best interest of the ESC Region 8 and TIPS. Does vendor agree?

(No Response Required)

Clean Air Act (42 U.S.C. 7401-7671q.) and the Federal Yes Water Pollution Control Act (33 U.S.C. 1251-1387), as amended—Contracts and subgrants of amounts in excess of \$150,000 must contain a provision that requires the non-Federal award to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA). Pursuant to Federal Rule (G) above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires that the proposer certify that during the term of an award by the ESC Region 8 and TIPS Members resulting from this procurement process the vendor agrees to the terms listed and referenced therein. Does vendor agree?

57 2 CFR PART 200 (H) Debarment and Suspension Debarment and Suspension (Executive Orders 12549 and Yes 12689)—A contract award (see 2 CFR 180.220) must not be made to parties listed on the governmentwide exclusions in the System for Award Management (SAM), in accordance with the OMB guidelines at 2 CFR 180 that implement Executive Orders 12549 (3 CFR part 1986 Comp., p. 189) and 12689 (3 CFR part 1989 Comp., p. 235), "Debarment and Suspension." SAM Exclusions contains the names of parties debarred, suspended, or otherwise excluded by agencies, as well as parties declared ineligible under statutory or regulatory authority other than Executive Order 12549.

Pursuant to Federal Rule (H) above, when federal funds

are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that during the term of an award by the ESC Region 8 and TIPS Members resulting for this procurement process the vendor certifies that they are not debarred from receiving a contract from the federal government as provided therein.

Does vendor agree?

58 2 CFR PART 200 (I) Byrd Anti-Lobbying Amendment Byrd Anti-Lobbying Amendment (31 U.S.C. 1352)—Contractors that apply or bid for an award exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used Federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer

or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any Federal contract, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose any lobbying with non-Federal funds that takes place in connection with obtaining any

Federal award. Such disclosures are forwarded from tier to tier up to the non-Federal award.

Pursuant to Federal Rule (I) above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that during the term and after the awarded term of an award by the ESC Region 8 and TIPS Members resulting for this procurement process the vendor certifies to the terms included or referenced therein.

Does vendor agree?

Yes

Federal Rule (12) Compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15). (Contracts, subcontracts, and subgrants of amounts in excess of \$100,000)

Pursuant to Federal Rule (12) above, when federal funds are expended by ESC Region 8 and TIPS Members, ESC Region 8 and TIPS Members requires the proposer certify that in performance of the contracts, subcontracts, and subgrants of amounts in excess of \$100,000, the vendor will be in compliance with all applicable standards, orders, or requirements issued under section 306 of the Clean Air Act (42 U.S.C. 1857(h)), section 508 of the Clean Water Act (33 U.S.C. 1368), Executive Order 11738, and Environmental Protection Agency regulations (40 CFR part 15)

Does vendor certify that it is in compliance with the Clean Air Act?

60 2 CFR PART 200 Procurement of Recovered Materials A non-Federal entity that is a state agency or agency of a political subdivision of a state and its contractors must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with

maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

Does vendor certify that it is in compliance with the Solid Waste Disposal Act as described above?

.\_\_

Yes

Yes

The ESC Region 8 and TIPS is a Texas Political Subdivision and a local governmental entity; therefore, is prohibited from

indemnifying third parties pursuant to the Texas Constitution (Article 3, Section 52) except as specifically provided by law or as

ordered by a court of competent jurisdiction. A provision in a contract to indemnify or hold a party harmless is a promise to pay for

any expenses the indemnified party incurs, if a specified event occurs, such as breaching the terms of the contract or negligently

performing duties under the contract. Article III, Section 49 of the Texas Constitution states that "no debt shall be created by or on

behalf of the State ... " The Attorney General has counseled that a contractually imposed obligation of indemnity creates a "debt" in

the constitutional sense. Tex. Att'y Gen. Op. No. MW-475 (1982). Contract clauses which require the System or institutions to

indemnify must be deleted or qualified with "to the extent permitted by the Constitution and Laws of the State of Texas." Liquidated

damages, attorney's fees, waiver of vendor's liability, and waiver of statutes of limitations clauses should also be deleted or qualified

with "to the extent permitted by the Constitution and laws of State of Texas."

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree

to these terms?

The parties shall be entitled to exercise any right or remedy available to it either at law or in equity, subject to the choice of law, venue

and service of process clauses limitations agreed herein. Nothing in this agreement shall commit the TIPS to an arbitration resolution

of any disagreement under any circumstances. Any Claim arising out of or related to the Contract, except for those specifically waived

under the terms of the Contract, may, after denial of the Board of Directors, be subject to mediation at the request of either party. Any

issues not resolved hereunder must be referred to non-binding mediation to be conducted by a mutually agreed upon mediator as a

prerequisite to the filing of any lawsuit over such issue(s). The parties shall share the mediator's fee and any associated filing fee

equally. Mediation shall be held in Camp or Titus County, Texas. Agreements reached in mediation shall be reduced to writing, and

will be subject to the approval by the District's Board of Directors, signed by the Parties if approved by the Board of Directors, and, if

signed, shall thereafter be enforceable as provided by the laws of the State of Texas.

Do you agree to these terms?

62 Remedies

Yes, I Agree

64 Choice of Law

This agreement and any addenda or other additions and all contracts or awards resulting from this procurement process, however described, shall be governed by, construed and enforced in accordance with the laws of the State of Texas, regardless of any conflict of laws principles.

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

65 Jurisdiction and Service of Process

Any Proceeding arising out of or relating to this procurement process or any contract issued by TIPS resulting from or any

contemplated transaction shall be brought in a court of competent jurisdiction in Camp County, Texas and each of the parties

irrevocably submits to the exclusive jurisdiction of said court in any such proceeding, waives any objection it may now or hereafter

have to venue or to convenience of forum, agrees that all claims in respect of the Proceeding shall be heard and determined only in

any such court, and agrees not to bring any proceeding arising out of or relating to this procurement process or any contract resulting

from or any contemplated transaction in any other court. The parties agree that either or both of them may file a copy of this paragraph

with any court as written evidence of the knowing, voluntary and freely bargained for agreement between the parties irrevocably to

waive any objections to venue or to convenience of forum. Process in any Proceeding referred to in the first sentence of this Section

may be served on any party anywhere in the world. Venue clauses in contracts with TIPS members may be determined by the parties.

Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

66 Alternative Dispute Resolution

Prior to filing of litigation, the parties may select Yes, I Agree non-binding mediation as a method of conflict resolution for issues arising out of or relating to this procurement process or any contract resulting from or any contemplated transaction. The parties agree that if nonbinding

mediation is chosen as a resolution process, the parties must agree to the chosen mediator(s) and that all mediation venue shall be at a location in Camp or Titus, County, Texas agreed by the parties. The parties agree to share equally the cost of the mediation process and venue cost.

Do you agree to these terms?

- 67 Alternative Dispute Resolution Explanation of No Answer
- 68 Infringement(s)

The successful vendor will be expected to indemnify and hold harmless the TIPS and its employees, officers, agents, representatives, contractors, assignees and designees from any and all third party claims and judgments involving infringement of patent, copyright, trade secrets, trade or service marks, and any other intellectual or intangible property rights in connection with the vendor's proposal or ultimate contracts awarded and approved.

Yes, I Agree

Yes

#### Do you agree to these terms?

- 69 Infringement(s) Explanation of No Answer
- 70 Acts or Omissions

The successful vendor will be expected to indemnify and hold harmless the TIPS, its officers, employees, agents, representatives, contractors, assignees and designees from and against any and all liability, actions, claims, demands or suits, and all related costs, attorney's fees and expenses arising out of, or resulting from any acts or omissions of the vendor or its agents, employees, subcontractors, or suppliers in the execution or performance of any agreements ultimately made by TIPS and the vendor. Do you agree to these terms?

- 71 Acts or Omissions Explanation of No Answer
- 72 Contract Governance

Any contract made or entered into by the TIPS is subject to and is to be governed by Section 271.151 et seq, Tex Loc Gov't Code. Otherwise, TIPS does not waive its governmental immunities from suit or liability except to the extent expressly waived by other applicable laws in clear and unambiguous language.

73 Payment Terms and Funding Out Clause

Payment Terms:

TIPS members pay net 30 or at point of sale and complies with the State of Texas payment law, Texas Government Code, Chapter 2251. See statute for specifics or consult your legal counsel. These are minimum terms required of the TIPS member in Texas by law and the parties may negotiate custom payment terms as desired provided they do not violate the statutory requirements. Statutory or binding regulations control TIPS members in this contract. Funding out Clause:

Pursuant to Texas Local Government Code Sec. 271.903, any proposal offer accepted by TIPS and its members and all contracts to be approved are subject to the budgeting and appropriation of then currently available funds. See statute for specifics or consult your legal counsel. Not a negotiable term. Failure to agree will render your proposal non-responsive and it will not be considered. Do you agree to these terms?

Yes, I Agree

Yes

Yes

74 Insurance and Fingerprint Requirements Information

Insurance

(No Response Required)

If applicable and your staff will be on TIPS member premises for delivery, training or installation etc. and/or with an automobile, you must carry automobile insurance as required by law. You may be asked to provide proof of insurance.

Fingerprint

It is possible that a vendor may be subject to Chapter 22 of the Texas Education Code. The Texas Education Code, Chapter 22, Section 22.0834. Statutory language may be found at: http://www.statutes.legis.state.tx.us/
If the vendor has staff that meet both of these criterion:
(1) will have continuing duties related to the contracted services; and

(2) has or will have direct contact with students Then you have "covered" employees for purposes of completing the attached form.

TIPS recommends all vendors consult their legal counsel for guidance in compliance with this law. If you have questions on how to comply, see below. If you have questions on compliance with this code section, contact the Texas Department of Public Safety Non-Criminal Justice Unit, Access and Dissemination Bureau, FAST-FACT at

NCJU@txdps.state.tx.us and you should send an email identifying you as a contractor to a Texas Independent School District or ESC Region 8 and TIPS. Texas DPS phone number is (512) 424-2474.

See form in the next attribute to complete entitled: Texas Education Code Chapter 22 Contractor Certification for Contractor Employees Introduction: Texas Education Code Chapter 22 requires entities that contract with school districts to provide services to obtain criminal history record information regarding covered employees. Contractors must certify to the district that they have complied. Covered employees with disqualifying criminal histories are prohibited from serving at a school district.

Definitions: Covered employees: Employees of a contractor or subcontractor who have or will have continuing duties related to the service to be performed at the District and have or will have direct contact with students. The District will be the final arbiter of what constitutes direct contact with students. Disqualifying criminal history: Any conviction or other criminal history information designated by the District, or one of the following offenses, if at the time of the offense, the victim was under 18 or enrolled in a public school:

(a) a felony offense under Title 5, Texas Penal Code; (b) an offense for which a defendant is required to register as a sex offender under Chapter 62, Texas Code of Criminal Procedure; or (c) an equivalent offense under federal law or the laws of another state.

I certify that:

NONE (Section A) of the employees of Contractor and any subcontractors are covered employees, as defined above. If this box is checked, I further certify that Contractor has taken precautions or imposed conditions to ensure that the employees of Contractor and any subcontractor will not become covered employees. Contractor will maintain these precautions or conditions throughout the time the contracted services are provided.

OR

SOME (Section B) or all of the employees of Contractor and any subcontractor are covered employees. If this box is checked, I further certify that:

- (1) Contractor has obtained all required criminal history record information regarding its covered employees. None of the covered employees has a disqualifying criminal history.
- (2) If Contractor receives information that a covered employee subsequently has a reported criminal history, Contractor will immediately remove the covered employee from contract duties and notify the District in writing within 3 business days.
- (3) Upon request, Contractor will provide the District with the name and any other requested information of covered employees so that the District may obtain criminal history record information on the covered employees.
- (4) If the District objects to the assignment of a covered employee on the basis of the covered employee's criminal history record information, Contractor agrees to discontinue using that covered employee to provide services at the District.

Noncompliance or misrepresentation regarding this certification may be grounds for contract termination.

Does the vendor agree with the General Conditions Standard Terms and

Conditions or Item Specifications listed in this proposal invitation?

Yes

Some

76 Solicitation Deviation/Compliance

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77 Solicitation Exceptions/Deviations Explanation

If the bidder intends to deviate from the General Conditions Standard Terms and Conditions or Item Specifications listed in this proposal invitation, all such deviations must be listed on this attribute, with complete and detailed conditions and information included or attached.

TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any bid based upon any deviations indicated below or in any attachments or inclusions.

In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Standard Terms and Conditions, Item Specifications, and all other information contained in this Solicitation.

78 Agreement Deviation/Compliance

Does the vendor agree with the language in the Vendor Agreement?

Yes

79 Agreement Exceptions/Deviations Explanation

If the proposing Vendor desires to deviate form the Vendor Agreement language, all such deviations must be listed on this attribute, with complete and detailed conditions and information included. TIPS will consider any deviations in its proposal award decisions, and TIPS reserves the right to accept or reject any proposal based upon any deviations indicated below. In the absence of any deviation entry on this attribute, the proposer assures TIPS of their full compliance with the Vendor Agreement.

ine Items		
	Response Total:	\$0.00

References

\*\* Must have at least 3 References. References must be School, City, County, University, State Agency or Other Government.

Organization	City	State	Contact Name	Contact Phone	Quanity	/Volume
Sonora ISD	Sonora	TX	Ross Aschenbeck	325-387-6940	\$	3,285,159.00
Dublin ISD	Dublin	TX	Rodney Schneider	254-445-3341	\$	2,565,234.73
Decatur ISD	Decatur	TX	Rod Townsend	940-393-7100	\$	2,569,658.99
Bosque County	Meridian	TX	Jimmie Lou Lewis	254-435-6621	\$	1,452,796.44
Grandview Hopkins	Groom	TX	John Wilson	940-585-8098	\$	376,763.06
Albany ISD	Albany	TX	Shane Fields	325-280-9208	\$	494,938.07
Stratford ISD	Stratford	TX	Jerry Birdsong	806-366-3303	\$	863,977.46
Millsap ISD	Millsap	TX	Deann Lee	940-682-4994	\$	348,861.93
Tulia ISD	Tulia	TX	Steve Post	806-995-4591	\$	2,273,297.86
Midway ISD	Hewitt	TX	Brent Merritt	254-761-5613	\$	304,394.94
Texas State Technical College	Waco	TX	Selby Holder	254-715-5742	\$	1,280,583.00
Rosebud-Lott ISD	Rosebud-Lott	TX	Anthony Price	254-583-7967	\$	614,657.00
Stamford ISD	Stamford	TX	Shaun Barnett	325-773-2705	\$	268,036.00
Cameron County	South Padre	TX	Hondo Garcia	956-247-3685	\$	1,051,374.00
Whitney ISD	Whitney	TX	Gene Solis	254-694-2254	\$	1,100,000.00
Odessa College	Odessa	TX	Cindy Curnutt	432-335-6400	\$	1,067,454.75
La Vega ISD	Bellmead	TX	Lynn Roberts	254-799-4963	\$	329,691.38
City of Waco	Waco	TX	Vincent Tabola	254-750-8066	\$	460,466.00
Fairfield ISD	Fairfield	TX	Ron Harris	903-879-3438	\$	1,288,606.24
McLennan County	Waco	TX	Dick Talachet	254-694-7793	\$	22,935.00
Bellville ISD	Bellville	TX	JD Higgenbotham	713-582-4562	\$	152,000.00
Belton ISD	Belton	TX	Robert Hunt	254-718-1586	\$	246,921.17
Bushland ISD	Bushland	TX	Don Wood	806-359-6683	\$	263,968.00
Chilton ISD	Chilton	TX	Robert Judie	254-546-1200	\$	81,500.00
City of DeSoto	DeSoto	TX	Jimmy Stevens	972-274-2489	\$	538,579.00
City of Pharr	Pharr	TX	David Garza	956-702-5335	\$	651,898.01
Clifton ISD	Clifton	TX	Dan Fowler	254-253-0824	\$	39,275.00
Copperas Cove ISD	Copperas Cove ISD	TX	Steve Schwausch	254-547-7999	\$	679,820.60
Florence ISD	Florence	TX	Charles Heller	254-793-2850	\$	200,049.20
Southside ISD	San Antonio	TX	Randy Young	210-867-2299	\$	499,830.00

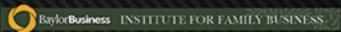


Family Owned and Operated for 4 Generations...



DURO-LAST CONTRACTOR OF THE YEAR 2006 - 2016

TEXAS FAMILY BUSINESS OF THE YEAR





# Our Company...

Parsons Roofing has been serving the industry since 1948, and has been family owned for four generations. Our team and years of experience enable us to provide our customers with the best possible roofing system, service and warranty that they deserve. Parsons Roofing has installed the Duro-Last Roofing System on numerous schools, churches, banks, shopping malls, private businesses, government buildings and manufacturers; totalling over 3,500 jobs and 62 million square feet installed.

## Our Mission...

Our Mission is to provide exceptional, quality workmanship, implement responsible business practices, express a genuine concern for the well-being, needs, and long-term goals of our clients and our team, while building lasting relationships.

# Our Awards...

In 2016, Parsons was named the "Duro-Last Contractor of the Year" for the eleventh consecutive year. Parsons Commercial Roofing is a sixteenth-time "Elite Contractor" because of our high quality installations. Parsons Roofing has the highest sales volume, customer satisfaction, quality workmanship and the goal requirements of Duro-Last, year after year. Accomplishments include: 2005 Golden Eagle Award Winner, 2004, 2003, 2001 John R. Burt Award Winner, 2002 General's Club Award Winner, 2000 and 1999 Admiral's Club Award Winner, 1998 President's Club Award Winner. Parsons was named "Texas Family Business of the Year" by the Baylor Business Institute for Family Business, and was ranked 26th of the Top 100 Roofing Contractors in the Nation.



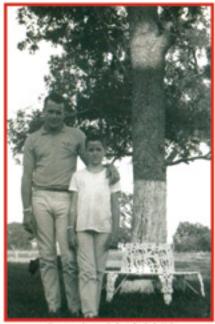
Roofing Contractor Magazine Ranked Parsons Roofing 26th Out of the Top 100 Contractors



Baylor Business Institute Texas Family Businesss of the Year



Duro-Last Contractor of the Year 2006 - 2016



Founder: 1948-1979 Andrew Parsons With a young Stuart Parsons Sr.



2<sup>nd</sup> Generation: 1979-1999 Stuart Parsons Sr. With Sue Parsons



Current Owner: 1999-Present Stuart Parsons Jr.



Andrew and Evelyn Parsons



Stuart Parsons Sr., Sue Parsons and Stuart Parsons Jr.



4th Generation: Trey and Ashton Parsons

No Matter What it Takes, We're Going to Leave the Job with a Happy Customer. Don't Take Our Word for it, Ask Any of Our Thousands of Satisfied Customers.

It's not just a roof, it's our reputation...



# Our Equipment...

We have a fleet of semis, trailers, dumpsters, forklifts...
We have what it takes to get the job done.

Ennis Degrate Safety Manager since 1961 "Safety is the responsibility of all Parsons Roofing employees. Not solely that of management or supervisor's but that of a Team effort involving the full support and cooperation of everyone.

We emphasize to all employees the need to follow safe working practices, to observe safety rules, and to employ necessary safety equipment toensure, as near as practical, that no one is exposed to injury.

Our Goal is to make sure all of Parsons Employees can go home to their families at the end of the day."

# Our Safety...

- All Employees are Pre-Screened and Background checked
- Employees are fully trained to OSHA Standards
- Accident Prevention Program

The same stringent safety standards required on Fort Hood projects are followed on all jobs

Big or Small...



# An Exceptional Team,

# Delivers Exceptional Service...

### Sales Team...



**Stuart Parsons** President/Owner



Ken Wells Operations Manager



Mikki Roberts Commercial Sales /Estimator



Jeff Strain Sales Manager



Roger Parsons Commercial Sales



Rodney Castilleja Commercial Sales



Wendell Olson Commercial Sales



Zach Cross Commercial Sales



**Chris Parsons** Commercial Sales Estimator



Todd Etler Commercial Sells



Ricky Lindsay Residential Sales



Dave Floyd Commercial Sales



Joe Oliver Commercial Sales



Carl Taylor Commercial Sales



**Kevin Strain** Commercial Sales



Trey Parsons Jr. Sales



Cole Pauly Roof Consultant



Tami McDugal Sales Support



**Jennifer Parsons** Sales Support



**Nicole Jones** Sales Support



Vicki Johnston Sales Support

## Office Team...



**Aame Lindsay** Accounting



Lisa Pechacek **Project Coordinator** Accounts Receivable



**Dawn Williams** Accounts Payable



**Jackie Wells** Accounts Receivable



**Lacy Pechacek** Accounts Payable



Sheri McGee Graphic Designer



**Rachel Niles** 

Receptionist



Laynie Terral **Project Coordinator** 

## Field Team...



Ennis Degrate Safety Director



Tim Jarvis Project Manager



Ray Allen Project Manager



Felipe Barrientos Superintendent



Roy Castillo Superintendent



Brian Tindle Superintendent



Wallace Lampkin Superintendent



Ellis Cunningham Superintendent



Ricky Lindsay Roof Inspector



Gregory Barrientos Sheet Metal



Randy Durham Estimator



Andy Parsons Driver



Adam Glazener Superintendent



Randy Langingham Superintendent

## **Our Crews...**



















## Giving Back to the Community



## Parsons Awarded Certificate of Appreciation

Stuart Parsons was presented a certificate of appreciation by the United States Army for his significant contribution to the successful opening of the Oveta Culp Hobby Soldier and Family Readiness Center. The certificate was awarded by General Simmons at the Hood Hero Awards ceremony on the Fort Hood Army Base.



NX \* ROOFIN SINCE 1948



## Giving Back to the Community



## Parsons Sponsors Special Olympics at Ft. Hood

Charlie Montgomery, Craig Tindle, & Heather Tindle volunteer at the Olympics and gladly accept the award. We had lots of fun with the children and we hope to do it again someday. Our group had kids in it that bowled at least 160. We were glad we didn't have to compete against them!

## **Toys for Tots**

Parsons Roofing sponsored a Toys for Tots benefit concert with a donation of \$20,000. Proceeds generated from the Epiphany Benefit Concert helped provide holiday gifts for over 1,000 children.



SINCE 1948



## Giving Back to the Community

## **Helping Keep Hope Alive**



Parsons Fights Muscular Dystrophy with Love. MDA funds more research on Muscular Dystrophy and related diseases than any other private-sector organization in the world with more than 300 research projects in progress right now! That's why Parsons Roofing sponsors the Tote Board for the MDA Telethon. We have donated over \$6,000 to the MDA this year!

## Helping Keep History Alive



### Historic Best Theater

Parsons Roofing Donates Roof to Historic Best Theater in West, Texas.
"West has been real good to our company, and I think donating a roof will benefit the community" Stuart Parsons Jr. - Owner.

SINCE 1948



Robinson Methodist Church



Bosque County Sheriff's Dept.



E.O.A.C. Waco Charter School



Marlin Fire Department



Habitat for Humanity

# Giving Back to the Community Roof Donations

### Annual Roof Donation

Every year Parsons Roofing accepts nominations for families or businesses that are in need of a new roof, but are unable to afford one. Parsons Roofing has donated up to four roofs in one year to those in need.

## Here are some local businesses and organizations that we have supported...

Axtell FFA Booster American Cancer Society American Legion Baylor Foundation Big Brothers, Big Sisters Bosqueville Baseball Association Caritas of Waco Carver Baptist Church Chilton Volunteer Fire Department City of Waco Basketball Clements Boys & Girls Club Connally ISD Copperas Cove ISD East Robertson Dixie Youth Family Practice Center Fort Hood

Hallsburg School Hillcrest Hospital-Jamie's Place Isaac's Laughter Juvenile Diabetes Fund Killeen Jr. Livestock Killeen Youth Booster McLennan Community College MCC Foundation Muscular Dystrophy Association McLennan County Livestock Methodist Home Navarro College Optimist Club Race for the Cure Hallsburg PTA Good Hope Western

Riesel Little League Robinson ISD Robinson FFA Robinson PTA Robinson Choir Boosters Robinson Little League Robinson Livestock Booster Salvation Army Schrader Clinic Scott and White Special Olympics St. Louis Catholic School Transit Mix Texas Chamber of Commerce Waco Tennis Associate Texas State Technical College





nce again, Roofing Contractor offered roofing companies an opportunity to be part of its list of the Top 100 roofing contractors in the United States.

Companies were invited to share their total revenue in 2009, as well as their peak number of staff members and the percentage of their work that was residential versus commercial. The rankings are based solely on annual revenue, and participation was voluntary.

The names at the top of the list are the same as last year — Tecta America and CentiMark Corporation — but this year CentiMark edged out Tecta America for the top spot.

Roofing Contractor spoke with representatives from CentiMark and Tecta America to get their perspective on the year behind us and the one ahead.

We also did in-depth profiles of two contractors on the list who specialize in storm remediation work: Aspen Contracting Inc.







and Lon Smith Roofing and Construction.

Take a look at the profiles of these companies on the next few pages to see how some of the largest roofing contractors in the country are adapting in an ever-changing economic environment.

### CentiMark Tops the List

The top revenue-generating company on the Roofing Contractor Top 100 list is Canonsburg, Pa.-based CentiMark Corporation. The company's 2009 revenue of \$404.9 million was up one-half of one percent from 2008.

"Over the past 42 years CentiMark has grown internally through geographic expansions, increased product offerings and an aggressive National & Global Account program," said Timothy M. Dunlap, President and COO, CentiMark Corporation. "Our use of technology in roofing is a direct response to our customer's requests: AirClic phones to take before and after pictures; comprehensive online roof asset management programs



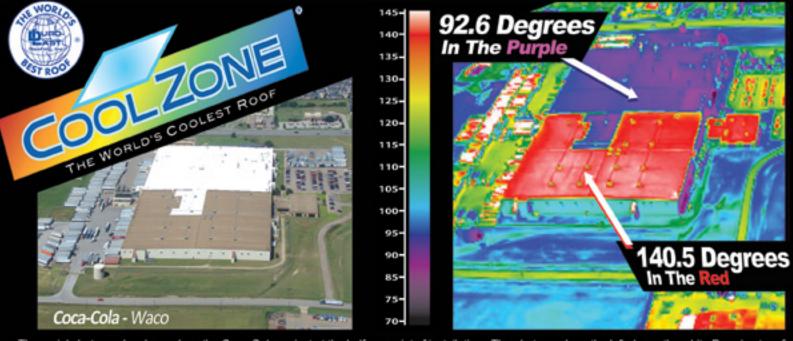
	Company Name	Location	Total Revenue	Peak Staff	Residential %	Commercia %
1.	CentiMark Corp.	Canonsburg, PA	\$404,300,000	2500	0	100
2.	Tecta America	Skokie, IL	\$400,900,000	3200	3	97
3.	Petersen-Dean, Inc.	Newark, CA	\$279,545,000	4200	50	50
4.	Nations Roof	Lithia Springs, GA	\$85,000,000	625	0	100
5.	The Beldon Group	San Antonio, TX	\$72,503,286	685	73	27
6.	Aspen Contracting Inc.	Lee's Summit, MO	\$63,602,582	196	95	5
7.	Silktown Roofing, Inc.	Manchester, CT	\$59,000,000	300	0	100
8.	Kalkreuth Roofing & Sheet Metal Inc.	Wheeling, WV	\$54,800,000	350	4	96
9.	The Campbell Companies	Memphis, TN	\$53,200,000	265	0	100
10.	Douglass Colony Group	Commerce City, CO	\$50,800,000	50	1	99
11.	Lon Smith Roofing	Fort Worth, TX	\$46,800,000	152	90	10
12.	Sta-Dri Company	Dallas, TX	\$45,000,000	63	20	80
13.	Advanced Roofing	Fort Lauderdale, FL	\$44,000,000	320	0	100
13.	Latite Roofing & Sheet Metal	Pompano Beach, FL	\$44,000,000	364	69	31
15.	Kehrer Brothers Roofing	Albers, IL	\$43,000,000	875	2	98
16.	D.C. Taylor Co.	Cedar Rapids, IA	\$42,736,000	350	0	100
17.	Commercial Rooters Inc.	Las Vegas, NV	\$42,000,000	250	10	90
18.	Crowther Roofing & Sheet Metal of FL, Inc.	Pt. Myers, FL	\$40,124,000	450	0	100
19.	United States Roofing Corp.	Norristown, PA	\$36,531,018	250	0	100
20.	Oklahoma Roofing and Sheet Metal	Oklahoma City, OK	\$33,387,154	165	10	90
21.	Insulated Roofing Contractors	New Albany, IN	\$29,000,000	125	0	100
	managed recently occurrence	non randay, as		200	30	70
_		and the second s				1.0
_	arsons Poofing No	smed Ton	28+h		0	100
P	arsons Roofing No			200	0	100
P				200 210	2	98
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Po Ro	ofing Contractor	in the Cou	ntry!	200 210 550 175	2 70 0	98 30 100
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P(Ro	ofing Contractor  Evans Roofing Company, Inc.  Parsons Roofing	in the Cou	*27,131,007 \$25,000,000	200 210 550 175 195 150	2 70 0 0	98 30 100 100 95
P(R)	Ofing Contractor  Evans Roofing Company, Inc.  Parsons Roofing  KPost Company	In the Cou  Elmira, NY  Waco, TX  Dallas, TX	\$27,131,007 \$25,000,000 \$24,800,000	200 210 550 175 195 150 250	2 70 0 0 5	98 30 100 100 95
27. 28. 29. 30.	Ofing Contractor  Evans Roofing Company, Inc.  Parsons Roofing  KPost Company  Bone Dry Roofing, Inc.	Elmira, NY Waco, TX Dallas, TX Indianapolis, IN	\$27,131,007 \$25,000,000 \$24,800,000 \$24,000,000	200 210 550 175 195 150 250 80	2 70 0 0 5 0	98 30 100 100 95 100 5
27. 28. 29. 30.	Evans Roofing Company, Inc. Parsons Roofing KPost Company Bone Dry Roofing, Inc. D&D Roofing Inc	Elmira, NY Waco, TX Dallas, TX Indianapolis, IN Commerce City, CO	\$27,131,007 \$25,000,000 \$24,800,000 \$24,000,000 \$23,966,433	200 210 550 175 195 150 250 80 185	2 70 0 0 5 0 95	98 30 100 100 95 100 5
27. 28. 29. 30. 31.	Evans Roofing Company, Inc. Parsons Roofing KPost Company Bone Dry Roofing, Inc. D&D Roofing Inc CMR Construction & Roofing	Elmina, NY Weco, TX Dallass, TX Indianapolis, IN Commerce City, CO Fort Worth, TX	\$27,131,007 \$25,000,000 \$24,800,000 \$24,000,000 \$23,966,433 \$23,257,387	200 210 550 175 195 150 250 80 185 250	2 70 0 0 5 0 95 15 60	98 30 100 100 95 100 5 85 40
27. 28. 29. 30. 31. 32.	Evans Roofing Company, Inc. Parsons Roofing KPost Company Bone Dry Roofing, Inc. D&D Roofing Inc CMR Construction & Roofing Metalmaster Roofmaster	Elmira, NY Waco, TX Dallas, TX Indianapolis, IN Commerce City, CO Fort Worth, TX McHenry, IL	\$27,131,007 \$25,000,000 \$24,800,000 \$24,000,000 \$23,966,433 \$23,257,387 \$23,000,000	200 210 550 175 195 150 250 80 185 250 150	2 70 0 0 5 0 95 15 60	98 30 100 100 95 100 5 85 40
27. 28. 29. 30. 31. 32. 33. 34.	Evans Roofing Company, Inc. Parsons Roofing KPost Company Bone Dry Roofing, Inc. D&D Roofing Inc CMR Construction & Roofing Metalmaster Roofmaster Hayden Building Maintenance Corp.	Elmina, NY Waco, TX Dallas, TX Indianapolis, IN Commerce City, CO Fort Worth, TX McHenry, IL West Nyack, NY	\$27,131,007 \$25,000,000 \$24,800,000 \$24,000,000 \$23,966,433 \$23,257,387 \$23,000,000 \$22,900,000	200 210 550 175 195 150 250 80 185 250 150 70	2 70 0 5 0 95 15 60 0	98 30 100 100 95 100 5 85 40 100 90
27. 28. 29. 30. 31. 32. 33. 34.	Evans Roofing Company, Inc. Parsons Roofing KPost Company Bone Dry Roofing, Inc. D&D Roofing Inc CMR Construction & Roofing Metalmaster Roofmaster Hayden Building Maintenance Corp. Burns & Scalo Roofing Company	Elmira, NY Waco, TX Dallass, TX Indianapolis, IN Commerce City, CO Fort Worth, TX McHenry, IL West Nyack, NY Pittsburgh, PA	\$27,131,007 \$25,000,000 \$24,800,000 \$24,000,000 \$23,966,433 \$23,257,387 \$23,000,000 \$22,900,000 \$21,595,433	200 210 550 175 195 150 250 80 185 250 150 70 218	2 70 0 0 5 0 95 15 60 0 10	98 30 100 100 95 100 5 85 40 100 90
27. 28. 29. 30. 31. 32. 33. 34. 35.	Evans Roofing Company, Inc. Parsons Roofing KPost Company Bone Dry Roofing, Inc. D&D Roofing Inc CMR Construction & Roofing Metalmaster Roofmaster Hayden Building Maintenance Corp. Burns & Scalo Roofing Company Wayne's Roofing, Inc.	Elmira, NY Waco, TX Dallas, TX Indianapolis, IN Commerce City, CO Fort Worth, TX McHenry, IL West Nyack, NY Pittsburgh, PA Sumner, WA	\$27,131,007 \$25,000,000 \$24,800,000 \$24,800,000 \$23,966,433 \$23,257,387 \$23,000,000 \$22,900,000 \$21,595,433 \$20,989,000	200 210 550 175 195 150 250 80 185 250 150 70 218 98	2 70 0 0 5 0 95 15 60 0 10	98 30 100 95 100 5 85 40 100 90 90
27. 28. 29. 30. 31. 32. 33. 34. 35. 36.	Evans Roofing Company, Inc. Parsons Roofing KPost Company Bone Dry Roofing, Inc. D&D Roofing Inc CMR Construction & Roofing Metalmaster Roofmaster Hayden Building Maintenance Corp. Burns & Scalo Roofing Company Wayne's Roofing, Inc. Feazel Roofing Company	Elmim, NY Waco, TX Dallas, TX Indianapolis, IN Commerce City, CO Fort Worth, TX McHenry, IL West Nyack, NY Pittsburgh, PA Sumner, WA Westerville, OH	\$27,131,007 \$25,000,000 \$24,000,000 \$24,000,000 \$23,966,433 \$23,257,387 \$23,000,000 \$22,900,000 \$21,595,433 \$20,989,000 \$18,700,000	200 210 550 175 195 150 250 80 185 250 160 70 218 98	2 70 0 0 5 0 95 15 60 0 10	98 30 100 95 100 5 85 40 100 90 90
27. 28. 29. 30. 31. 32. 33. 34. 35. 36. 37.	Evans Roofing Company, Inc. Parsons Roofing KPost Company Bone Dry Roofing, Inc. D&D Roofing Inc CMR Construction & Roofing Metalmaster Roofmaster Hayden Building Maintenance Corp. Burns & Scalo Roofing Company Wayne's Roofing, Inc. Feazel Roofing Company Roof Systems of VA, Inc.	Elmira, NY Waco, TX Dallas, TX Indianapolis, IN Commerce City, CO Fort Worth, TX McHenry, IL West Nyack, NY Pittsburgh, PA Sumner, WA Westerville, OH Richmond, VA	\$27,131,007 \$25,000,000 \$24,800,000 \$24,000,000 \$23,966,433 \$23,257,387 \$23,000,000 \$22,900,000 \$21,595,433 \$20,989,000 \$18,700,000 \$18,700,000	200 210 550 175 195 150 250 80 185 250 150 70 218 98 270	2 70 0 0 5 0 95 15 60 0 10 10 0 90	98 30 100 95 100 5 85 40 100 90 90 100
27. 28. 29. 30. 31. 32. 33. 34. 35. 36. 37. 37.	Evans Roofing Company, Inc.  Parsons Roofing  KPost Company  Bone Dry Roofing, Inc.  D&D Roofing Inc  CMR Construction & Roofing  Metalmaster Roofmaster  Hayden Building Maintenance Corp.  Burns & Scalo Roofing Company  Wayne's Roofing, Inc.  Feazel Roofing Company  Roof Systems of VA, Inc.  Enterprise Roofing Service, Inc.	Elmira, NY Waco, TX Dallass, TX Indianapolis, IN Commerce City, CO Fort Worth, TX McHenry, IL West Nyack, NY Pittsburgh, PA Sumner, WA Westerville, OH Richmond, VA Concord, CA	\$27,131,007 \$25,000,000 \$24,000,000 \$24,000,000 \$23,966,433 \$23,257,387 \$23,000,000 \$22,900,000 \$21,595,433 \$20,989,000 \$18,700,000 \$18,700,000 \$18,600,000	200 210 550 175 195 150 250 80 185 250 150 70 218 98 270 175 80	2 70 0 0 5 0 95 15 60 0 10 10 0 90 5	98 30 100 95 100 5 85 40 100 90 90 100 10 95
27. 28. 29. 30. 31. 32. 33. 34. 35. 36. 37. 37. 39.	Evans Roofing Company, Inc.  Parsons Roofing  KFost Company  Bone Dry Roofing, Inc.  D&D Roofing Inc  CMR Construction & Roofing  Metalmaster Roofmaster  Hayden Building Maintenance Corp.  Burns & Scalo Roofing Company  Wayne's Roofing, Inc.  Feazel Roofing Company  Roof Systems of VA, Inc.  Enterprise Roofing Service, Inc.  Jottan, Inc.	Elmim, NY Waco, TX Dallas, TX Indianapolis, IN Commerce City, CO Fort Worth, TX McHenry, IL West Nyack, NY Pittsburgh, PA Sumner, WA Westerville, OH Richmond, VA Concord, CA Florence, NJ	\$27,131,007 \$25,000,000 \$24,000,000 \$24,000,000 \$23,966,433 \$23,257,387 \$23,000,000 \$22,900,000 \$21,595,433 \$20,989,000 \$18,700,000 \$18,600,000 \$16,800,000	200 210 550 175 195 150 250 80 185 250 150 70 218 98 270 175 80	2 70 0 0 5 0 95 15 60 0 10 10 0 90 5	98 30 100 95 100 5 85 40 100 90 90 100 10 95
27. 28. 29. 30. 31. 32. 33. 34. 35. 36. 37. 37. 39. 40.	Evans Roofing Company, Inc. Parsons Roofing KPost Company Bone Dry Roofing, Inc. D&D Roofing Inc CMR Construction & Roofing Metalmaster Roofmaster Hayden Building Maintenance Corp. Burns & Scale Roofing Company Wayne's Roofing, Inc. Peazel Roofing Company Roof Systems of VA, Inc. Enterprise Roofing Service, Inc. Jottan, Inc. Mastercraft Exteriors	Elmina, NY Waco, TX Dallas, TX Indianapolis, IN Commerce City, CO Fort Worth, TX McHenry, IL West Nyack, NY Pittsburgh, PA Sumner, WA Westerville, OH Richmond, VA Concord, CA Florence, NJ Rockton, IL	\$27,131,007 \$25,000,000 \$24,000,000 \$24,000,000 \$23,966,433 \$23,257,387 \$23,000,000 \$22,900,000 \$21,595,433 \$20,989,000 \$18,700,000 \$18,700,000 \$16,800,000 \$16,800,000	200 210 550 175 195 150 250 80 185 250 150 70 218 98 270 175 80 120 66	2 70 0 0 5 95 15 60 0 10 10 0 90 5 0	98 30 100 95 100 5 85 40 100 90 100 10 95 100 100
27. 28. 29. 30. 31. 32. 33. 34. 35. 36. 37. 37. 39. 40. 41.	Evans Roofing Company, Inc. Parsons Roofing KPost Company Bone Dry Roofing, Inc. D&D Roofing Inc CMR Construction & Roofing Metalmaster Roofmaster Hayden Building Maintenance Corp. Burns & Scalo Roofing Company Wayne's Roofing, Inc. Feazel Roofing Company Roof Systems of VA, Inc. Enterprise Roofing Service, Inc. Jottan, Inc. Mastercraft Exteriors Aetna Roofing Corp.	Elmira, NY Waco, TX Dallas, TX Indianapolis, IN Commerce City, CO Fort Worth, TX McHenry, IL West Nyack, NY Pittsburgh, PA Sumner, WA Westerville, OH Richmond, VA Concord, CA Florence, NJ Rockton, IL Trenton, NJ	\$27,131,007 \$25,000,000 \$24,000,000 \$24,000,000 \$23,966,433 \$23,257,387 \$23,000,000 \$21,595,433 \$20,989,000 \$18,700,000 \$18,700,000 \$18,600,000 \$16,874,301 \$16,574,301	200 210 550 175 195 150 250 80 185 250 150 70 218 98 270 175 80 120 66 75	2 70 0 0 5 0 95 15 60 0 10 10 0 90 5 0 95	98 30 100 95 100 5 85 40 100 90 100 10 95 100 100
27. 28. 29. 30. 31. 32. 33. 34. 35. 36. 37. 39. 40. 41. 42.	Evans Roofing Company, Inc.  Parsons Roofing  KPost Company  Bone Dry Roofing, Inc.  D&D Roofing Inc  CMR Construction & Roofing  Metalmaster Roofmaster  Hayden Building Maintenance Corp.  Burns & Scalo Roofing Company  Wayne's Roofing, Inc.  Feazel Roofing Company  Roof Systems of VA, Inc.  Enterprise Roofing Service, Inc.  Jottan, Inc.  Mastercraft Exteriors  Aetna Roofing Corp.  Perry Roofing Contractors	Elmim, NY Waco, TX Dallas, TX Indianapolis, IN Commerce City, CO Fort Worth, TX McHenry, IL West Nyack, NY Pittsburgh, PA Sumner, WA Westerville, OH Richmond, VA Concord, CA Florence, NJ Rockton, IL Trenton, NJ Gainsville, FL	\$27,131,007 \$25,000,000 \$24,000,000 \$24,000,000 \$23,966,433 \$23,257,387 \$23,000,000 \$22,900,000 \$21,595,433 \$20,989,000 \$18,700,000 \$18,600,000 \$16,800,000 \$16,574,301 \$16,500,000	200 210 550 175 195 150 250 80 185 250 150 70 218 98 270 175 80 120 66 75	2 70 0 0 5 0 95 15 60 0 10 10 0 90 5 0 95 0	98 30 100 95 100 5 85 40 100 90 90 100 10 95 100 100 88
27. 28. 29. 30. 31. 32. 33. 34. 35. 36. 37. 37. 39. 40. 41. 42. 43.	Evans Roofing Company, Inc.  Parsons Roofing  KPost Company  Bone Dry Roofing, Inc.  D&D Roofing Inc  CMR Construction & Roofing  Metalmaster Roofmaster  Hayden Building Maintenance Corp.  Burns & Scalo Roofing Company  Wayne's Roofing, Inc.  Feazel Roofing Company  Roof Systems of VA, Inc.  Enterprise Roofing Service, Inc.  Jottan, Inc.  Mastercraft Exteriors  Aetna Roofing Contractors  BRI Roofing & Sheet Metal, LLC	Elmina, NY Waco, TX Dallas, TX Indianapolis, IN Commerce City, CO Fort Worth, TX McHenry, IL West Nyack, NY Pittsburgh, PA Sumner, WA Westerville, OH Richmond, VA Concord, CA Florence, NJ Rockton, IL Trenton, NJ Gainsville, FL Haslet, TX	\$27,131,007 \$25,000,000 \$24,000,000 \$24,000,000 \$23,966,433 \$23,257,387 \$23,000,000 \$22,900,000 \$21,595,433 \$20,989,000 \$18,700,000 \$18,700,000 \$16,800,000 \$16,800,000 \$16,574,301 \$16,500,000 \$15,556,000	200 210 550 175 195 150 250 80 185 250 160 70 218 98 270 175 80 120 66 75 150	2 70 0 0 5 0 95 15 60 0 10 10 0 90 5 0 95 0	98 30 100 95 100 5 85 40 100 90 100 10 95 100 100 5 100 88 100
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Take a Tour of the Duro-Last Factory



See How The Best Roof in The World Is Made...



The aerial photographs above show the Coca Cola project at the halfway point of installation. The photograph on the left shows the white Duro-Last roof being installed over the old tar and gravel (built-up) roof system. The infrared photograph on the right clearly exhibits the extreme differences in temperature of the Duro-Last roof at 92.6 degrees (in purple) and the Tar and Gravel roof at 140.5 degrees (in red).

The high Reflectivity and Emissivity of the Duro-Last "Cool Zone" membrane dramatically reduces roof surface temperatures.









- Reduces A/C Work Load
- · Reduces Utility Bills

Saves<sub>you</sub> Money

Lower Inside Temperature = Lower Utilities = A Roof That Pays For Itself!!!

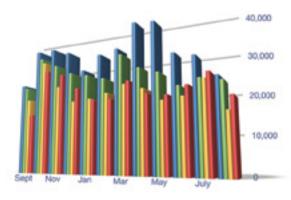
# Save 1,5 To 1,5

on your energy bill

### Hallsburg ISD

Kilowatts Usage Building Size 15,952 sq.ft September 1997 - August 2001 (Roof Installed May 1998)

September 1997 - August 2001



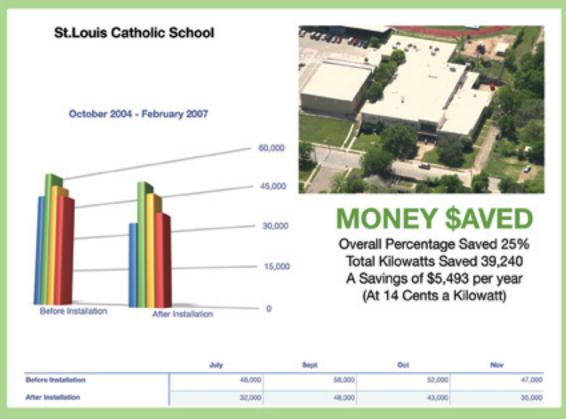
### **MONEY \$AVED**

Overall Percentage Saved 33%
Total Kilowatts Saved 126,014.10
A Savings of \$12,601.41 per year
(At 10 Cents a Kilowatt)
This Roof Paid for Itself in 3.5 Years

	Sept	Oct	Nov	Dec	Jan	Feb	Mor	Apr	May	June	July	Aug
97-98	25,757	35,669	35,747	34,153	28,425	32,297	33,304	39,703	39,255	30,208	29,032	23,664
90-99	25,028	33,468	30,882	29,154	27,108	25,665	31,636	27,595	25,833	21,948	23,361	22,462
99-00	21,283	32,099	24,487	19,930	20,427	21,602	23,610	22,026	18,681	19,297	23,192	15,354
00-01	16,926	29,409	27,996	23,650	20,057	19,962	24,361	20,517	19,915	21,973	24,682	18,776

## PROOF: ACTUAL UTILITY BILLS



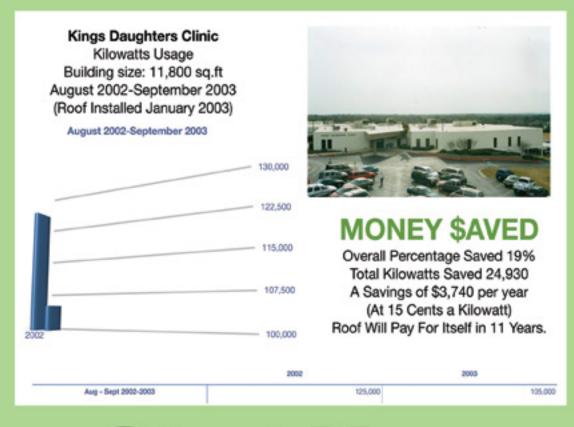


### Hallsburg ISD- Jill Muhl

"Hallsburg ISD has been very pleased with the DURO-LAST roof that was installed by Parsons Roofing. The roof has been on approximately 10 years, and we have not had any problems. We would definitely consider using Parsons Roofing for any future roofing projects."

## PROOF: ACTUAL UTILITY BILLS





## Start Your Savings Today!!!!



### The Secretary of Energy Washington, DC 20585

July 30, 2010

MEMORANDUM FOR HEADS OF EXECUTIVE DEPARTMENTS AND AGENCIES

FROM:

STEVEN CHU

SUBJECT:

Installation of Cool Roofs on Federal Government Buildings

The purpose of this memo is to encourage the Heads of all Federal Agencies to take maximum advantage of cool roof<sup>1</sup> technology in the construction of new Federal buildings and when replacing roofs on existing Federal buildings. I recently instructed Department of Energy (DOE) officials to use cool roofs except if DOE's Office of Energy Efficiency and Renewable Energy (EERE) grants a waiver because a life-cycle cost analysis demonstrates that a cool roof is uneconomical. As a result, unless a waiver is granted, all roof replacements and roofs for new construction throughout DOE must be cool roofs. Moreover, to enhance overall building thermal performance, new roofs on DOE buildings must have a thermal resistance of at least R-30<sup>2</sup>. Adopting similar standards throughout the Federal Government would provide a number of benefits.

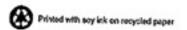
The Federal Government is the largest consumer of energy in the Nation. In Executive Order 13514, the President called on the Federal Government to set the example for the Nation on sustainability by reducing energy use and the production of greenhouse gases (GHG). Energy efficiency is one of the lowest cost options for reducing GHG emissions. Buildings account for 40 percent of U.S. energy use and about 35 percent of the Nation's GHGs. Cool roofs, which reflect sunlight and reduce heat gain, are an effective method for reducing building energy use. By reducing heat gain, a cool roof lowers the need for air conditioning and saves energy. Yet, cool roofs do even more. In an urban or campus setting, they reduce the "heat island effect," lowering ambient air temperature and improving air quality.

DOE's Office of Energy Efficiency and Renewable Energy recently issued a document entitled Guidelines for Selecting Cool Roofs. The document is available online at <a href="https://www1.eerc.energy.gov/femp/">www1.eerc.energy.gov/femp/</a>. In addition, DOE's Building Technology program has developed a Cool Roof Calculator that can help you quantify the benefits of cool roofs. The calculator is online at <a href="https://www.roofcalc.com">www.roofcalc.com</a>.

Further assistance in developing cool roof standards for your Agency is available from DOE's Federal Energy Management Program (FEMP). Please take advantage of the resources provided by this and other DOE programs to assist you in improving your buildings through the use of cool roofs.

<sup>&</sup>lt;sup>1</sup> To be considered cool, a low-sloped roof (pitch less than or equal to 2:12) must be designed and installed with a minimum 3-year aged solar reflectance of 0.55 and a minimum 3-year aged thermal emittance of 0.75 in accordance with the Cool Roof Rating Council program, or with a minimum 3- year aged solar reflectance index (SRI) of 64 in accordance with ASTM Standard E1980-01. Steep- sloped roofs (pitch exceeding 2:12) most have a 3-year aged SRI of 29 or higher.
<sup>2</sup> R-30 = 30 hr ft2 °F/BTU. Refer to ASHRAE 90.1 "Energy Standard for Buildings Except Low-Rise Residential Buildings."







## **Duro-Last Passes The Fire Test!**







In 2008, Parsons installed the Duro-Last roof membrane on a portion of the First Baptist Church in Temple, TX on January 19, 2010. The Duro-Last roof membrane resists the fire that destroyed the church Sanctuary.





The pictures below show evidence of an unfortunate occurance on another valued customer's roof involving their AC Unit. The unit caught fire and bursted into flames that would have been uncontrollable on other roof systems. Duro-Last helped save this business from sustaining much worse fire damage.







Duro-Last Resists Fire...



## DURO-LAST Roofs Sustained Winds

Roofs Sustained Winds

m.p.h

## DURO-LAST VS TPO

## AFTER | KE

B

OK

The San Luis Hotel (A) has a 12 year old DURO-LAST ROOF & The Holiday Inn (B) next to it has a TPO roof. The San Luis is twice as tall as the Holiday Inn & was therefore subject to more intense winds. You can see the results for yourself!

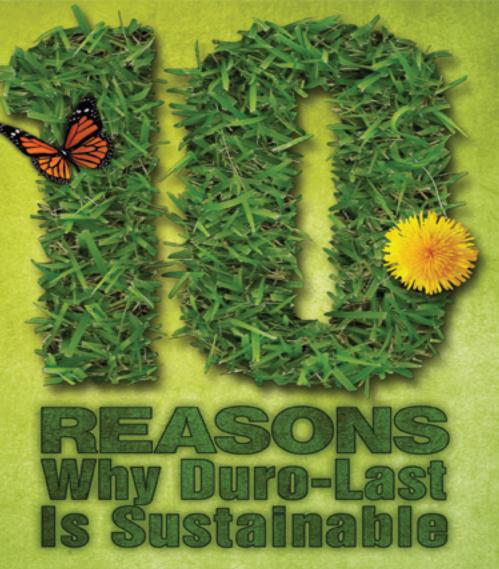


DURO-LAST vs Modified Bitumen



DURO-LAST vs Built up Roof

With over 70 Million sq.ft. Installed in the Houston area. DURO-LAST did not have one single warranty related failure of a roof system.



- 0% Waste in Manufacturing Process
- 100% Recyclable
- Custom Pre-Fabrication Reduces Waste
- Energy Efficient (reduces energy waste up to 40%)
- Energy Star Rated
- Highest Reflectivity and Emissivity
- Naturally Fire Resistant
- Long Term Performance (30+Years)
- Best Warranty in the Business
- Duro-Last Roof System = NO TEAR OFF
   NO TEAR OFF = No Dumping In Landfills...



## 15 YEAR NDL WARRANTY

Warranty No:

Duro-Last. Inc., ("Duro-Last") grants this No Dollar Limit ("NDL") warranty to the owner ("Owner") of a building containing a Duro-Last Roofing System ("D.L. System") installed by an Authorized Dealer Contractor ("Contractor"), subject to the conditions and limitations contained herein.

Duro-Last's obligation during the 1sthrough the 15st years shall be to repair any leak in the D-L System caused by any defect in a component of the D-L System or by the workmanship of the Contractor, but only as said workmanship pertains to the installation of the D4. System itself and not as it pertains to other work performed, if any. Duro-Last's obligation includes, at Duro-Last's option, either the repair or replacement of part or all of the D-L System, and also includes the furnishing offer cost of labor (at the Contractor list price in effect at the time of the repair) to repair the D-L System provided the following conditions are met:

- a) Duro-Last and its Contractor have been paid in full for the D-L System;
- b) The Owner has notified Duro-Last by certified mail, return receipt request, within 30 days of the discovery any leak or other alleged D-L System failure;
- c) The Owner allows Duro-Last's employees or agents or its Contractor access to the D-L System including, if necessary, the removal and replacement by Owner at Owner's expense of any and all rooftop overburden:
- d) Duro-Last authorizes the repair, and,
- e) At Duro-Last's option, either Duro-Last's own employees or agents or a Contractor makes the repair.

### LIMITATIONS

- This limited warranty does not apply to a D-L System installed on a single-family residence.

  Duro-Last is not liable for any D-L System failure nor for subsequent damages arising from causes outside Duro-Last's control including, but not limited to:
  - Damage caused by fire, lightning, hurricane, gale, hail, tornado, flood, earthquake or acts of God; or
  - Durage caused by accident, vandalism, intertional act, negligence or failure to use reasonable care, whether on the part of the Owner or another; or
  - Damage caused by any unauthorized modification to the D-L System including, but not limited to, damage caused by unauthorized components used in installation or repair, or by additional equipment or structures added to or made a part of the roof, or by traffic, or by chemicals not normally found in nature or the like; or

  - Damage caused by defects in the building design; or Interior condensation and/or moisture entering the D-L System through walls, copings, structural defects, HVAC Systems, or any part of the building structure, including from adjacent buildings.
- Duro-Last does not warrant the watertightness of metal products that are located outside of the termination of the Duro-Last membrane.
- Duro-Last does not warrant against color change and/or pattern change and/or print change in the D-L System.
- This limited warranty passes to future Owners of the building for the full fifteen (15) years hereof. 5)
- This limited warranty becomes effective only upon signature by both an authorized Duro-Last representative and the original Owner.
- This limited warranty is governed in all respects by the laws of the State of Michigan, regardless of the state of purchase or installation.
- Duro-Last does not waive any rights under this limited warranty by refraining from exercising its rights in full in one or more instances.

THE REMEDIES STATED HEREIN ARE THE SOLE AND EXCLUSIVE REMEDIES PROVIDED BY DURO-LAST FOR ALLEGED FAILURE OF THE D-LSYSTEM. OR FOR CONTRACTOR WORKMANSHIP THIS LIMITED WARRANTY ALSO COVERS CONSEQUENTIAL DAMAGES DERIVED FROM LEAKS CAUSED BY DEFECTS WARRANTED AGAINST ABOVE. THERE ARE NO WARRANTIES OF MERCHANTABILITY OR OF FITNESS FOR A PARTICULAR PURPOSE (EITHER EXPRESSION IMPLIED) THAT EXTEND BEYOND THE FACE OF THIS LIMITED WARRANTY; DURO-LAST EXPRESSLY DISCLAIMS ANY SUCH FURTHER WARRANTIES.

If DURO-LAST's Authorized Dealer/Contractor made any statements about DURO-LAST's merchandise and services, those statements are not warranties, cannot be relied upon by Owner, and are not part of the contract for sale or installation.

(5)	DURO-LAST, *INC.	
Date		Signature of Authorized Duro-Last Representative
Customer's Signature		Address of Building
Name of Building		City, State & Zip of Building
Bldg. Designation:Sq	. Foot:	Installed De
Serial Number:		Installed By

DL-15 COM 3/08



## How we promote TIPS

Email Blasts



### WHAT DOES TIPS / TAPS PROVIDE?

- Quick and effcient delivery of goods and services by contracting with " high performance vendors.
- State of the art purchasing procedures to insure the most competitive contracts.
- Assist entities in maintaining the essential controls for budget and accounting purposes.
- Provide competitive price solicitationcand bulk purchasing for multiple government entities.
- Equalize purchasing power for smaller entities that are notable to command the best contracts for themselves.
- Maintain credibility and confidence in business procedures by maintaining open competition for purchases and by complying with purchasing laws and ethical business practices.

THERE IS NO MEMBERSHIP FOR TIPS MEMBERS!!!

We E-Mail Blast approximately 7000 potential clients twice a month. We strive to keep Parsons Roofing and Buyboard fresh in peoples minds.







We try constantly redesign our emailers to keep a fresh look. So the potential client does not get board with the same old emailer.

## Mailer Campaigns

- We mail approximately 4000 schools and government agencies once a month, with different mail campaigns that offer the latest incentives.
- We have custom regionalized our mailers for regions 1-20 to depict schools or government agencies in the surrounding areas.



**Postcards** 

Front

### WHAT DOES TIPS / TAPS PROVIDE?

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Back

Toll Free 877-881-1733

www.parsonsroofing.com

PARSONS ROOFING PRANT STO U. 1. PORTING PAUL MINISTER AND

Tri-Folds Outside Inside





## Web

- We advertise the TIPS/TAPS Cooperative Purchasing Systems on our website on our schools portfolio page.
- · We receive numerous requests for more information through our website.



Portfolio: Schools



Parsons Roofing has installed the Duro-Last Roofing System in over 100 school districts, that's over 260 schools that are benefiting from an energy saving white roof. Our experienced team of over 150 employees are here to ensure you get the best service, the best price and the best warranty in the business.

For more information or to schedule a Free Roof Evaluation, please contact us at 877-881-1733. Why Choose Parsons Roofing?

### Purchase your next roof through





We have installed roofs on over 100 School Districts State Wide Serving all of Texas and Oklahoma SAVE UP TO 30%
ON YOUR ENERGY COST
WITH A WHITE
DURO-LAST ROOF

## Trade Shows

- We attend several trade shows a year, in which we give presentations about our company's services.
- We counsel potential clients on how to make their purchase guick and painless.

























## Salesmen

Our dedicated sales team is ultimately the best way of getting the word out about TIPS.



4809 E. Thistle Landing Dr. Phoenix, AZ 85044 602-296-0641

37 N. Orange Ave. Ste. #500 Orlando, FL 32801 407-442-0356

405 Briarwood Ste #103 Jackson, MS 39206 601-206-0788

Stuart Parsons, Owner stuart@parsons-roofing.com

702 N. 129th Ste. #107 Omaha, NE 6854 402-215-0411

4801 Lang N.E. Ste. #100 Albuquerque, NM 87109 505-814-1616

4640 S. Carrolton Ave. New Orleans, LA 70119 504-265-9556 4745 W. 136th St. Leawood, KS 66224 913-534-8567

5540 N. Academy Blvd. Ste. #220 Colorado Springs, CO 80918 716-896-2501

5909 N.W. Expwy Ste. #234 Oklahoma City, OK 73132 405-475-2725



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Wendell Olson Regional Manager wendell@parsons-roofing.com



700 Lavacca Ste. #1400 Austin, TX 78701 512-264-0606

Kevin Strain, Regional Manager kevin@parsons-roofing.com

11811 N. Freeway 5th Fl. Houston, TX 77060 281-591-6276 8000 IH-10 W. Ste. #600 San Antonio, TX 79101 210-340-1610 605 N. Baird Ste. #200 Midland, TX 79701 432-685-3014



112 SW 8th Ave. Ste. #301 Amarillo, TX 79101 806-220-2995

Roger Parsons, Regional Manager roger@parsons-roofing.com



7557 Rambler Rd. Ste #700 Dallas, TX 75231 214-361-0174

Dave Floyd, Regional Manager dave@parsons-roofing.com

## Schoolsand Government Entities We've Worked With...

- Academy ISD
- Agua Dulce ISD
- Amber-Pocasset PS
- Anadarko PS
- Anderson-Shiro ISD
- Anton ISD
- Atlanta ISD
- Austin Community College
- Avalon ISD
- Axtell ISD
- Banquete ISD
- Bartlett ISD
- Baylor University
- · Bell County
- Bellville ISD
- Belton ISD
- Bethel Public Schools
- · Bishop Dunne Private School
- Blanket ISD
- · Blinn College
- Blooming Grove ISD
- · Bosqueville ISD
- · Brazos River Authority
- Bremond ISD
- Brenham ISD
- Brownsboro ISD
- Brownwood ISD
- Bruceville-Eddy ISD
- Burton ISD
- Caldwell ISD
- Cameron County
- Canute PS
- Cayuga ISD
- Centerville ISD
- Central Heights ISD
- · Central Texas College
- · Central Texas Council of Government
- Central Texas Housing Consortium

- Cherokee County
- · Cherokee ISD
- Chillicothe ISD
- Chilton ISD
- China Spring ISD
- · Cisco ISD
- City of Austin
- City of Bandera
- City of Blooming Grove
- · City of Clifton
- · City of Desoto
- · City of Greenville
- · City of Hamilton
- · City of Hewitt
- · City of Lampasas
- City of Lewisville
- City of Marlin
- City of McGregor
- · City of Mexia
- City of Palestine
- · City of Pharr
- · City of Point Comfort
- City of Temple
- · City of Waco
- · City of Woodway
- Clifton ISD
- Clvde ISD
- College Station ISD
- Colmesneil ISD
- Comfort ISD
- Connally ISD
- Coolidge ISD
- · Cooper Foundation
- Copperas Cove ISD
- Copperas Cove Police Station Grand Prairie ISD
- Corrigan-Camden ISD
- Corvell County
- Court of Round Rock
- Crane County

- Crane ISD
- Crawford ISD
- Daingerfield-Lonestar ISD
- Dawson ISD
- · Decatur ISD
- Del Rio ISD
- · Department of the Navy
- Department of Veterans Affairs
- DeSoto ISD
- Dew ISD
- Dublin ISD
- Elgin ISD
- · Episcopal High School
- · Erath County
- Eula ISD
- Evadale ISD
- Evant ISD
- Excelsior ISD
- Fairfield ISD
- Falls County
- Favetteville ISD
- Flovdada Post Office
- Fort Davis ISD
- Fort Worth ISD
- Friend PS
- Frost ISD
- Fruitvale ISD
- Gatesville ISD
- Gholson ISD
- Gillespie County Courthouse
- Gladewater Post Office
- Goldthwaite ISD
- Goodrich ISD
- Graham ISD
- Groesbeck ISD
- Habitat For Humanity
- Hallsburg ISD
- Hamilton ISD

- Hamlin ISD
- Harlingen ISD
- Hill College
- Hillsboro ISD
- Huntsville ISD
- Ira ISD
- Italy ISD
- Itasca ISD
- Jasper ISD
- Joaquin ISD
- Jourdanton Post Office
- Junction ISD
- Kerens ISD
- Killeen ISD
- Kimble County Sheriffs
- Knox City ISD
- · Laguna Madre Water District
- LaVega ISD
- LBJ Library
- Leon ISD
- Liberty Hill ISD
- Limestone Coutny
- Lorena ISD
- Lott Post Office
- Lvtle ISD
- M.H.M.R.
- Marathon ISD
- Marlin ISD
- Mart ISD
- McCamev ISD
- McGregor ISD
- McLennan Community College
- McLennan County
- McLeod ISD
- Medina ISD
- Meridian ISD
- Meridian TxDot
- Methodist Children's Home
- Mexia ISD
- Midway ISD
- Moody ISD
- Mt. Calm ISD
- Mullin ISD
- Navarro Central Appraisal District Tidehaven ISD
- Navarro College
- Neches ISD

- New Boston ISD
- Oakwood ISD
- Odessa College
- Oglesby ISD
- Onalaska ISD
- Orangefield ISD
- Overton ISD
- Palestine ISD
- Palmer ISD
- Paris Jr. College
- · Pharr San Juan Alamo ISD · West ISD
- Pleasanton ISD
- Port Neches-Groves ISD
- Oueen City ISD
- Reicher Catholic School
- Rio Brazos Education
- Roff PS
- Rogers ISD
- Rosebud-Lott ISD
- Round-Top Carmine ISD
- Sabinal ISD
- Salado ISD
- Shelbyville ISD
- Sinton Post Office
- Smithville ISD
- Snook ISD
- Somerset ISD
- Somerville ISD
- Southside ISD
- · Southwest Texas Jr. College
- Splendora ISD
- Spur ISD
- St. Francis Kindergarden and Nursery
- St. Louis Catholic School
- Stephen F. Austin University
- Stonewall Mall Post Office
- Sulphur Springs ISD
- SWARISC
- Teague ISD
- Temple College
- Temple ISD
- Texas Department of Health
- Texas State Technical College
- Trinity ISD
- Tulia ISD

- Union Hill ISD
- · University of Mary Hardin Baylor
- University of North Texas Health Science
- · University of Texas
- Valley Mills ISD
- Vernon ISD
- Waco ISD
- Ward County
- Warner PS
- West Hardin ISD
- - Whitney ISD
- WIC Program Project
- · Williamson County
- Willis ISD
- Wortham ISD



## Schools Portfolio

Reg 1















































































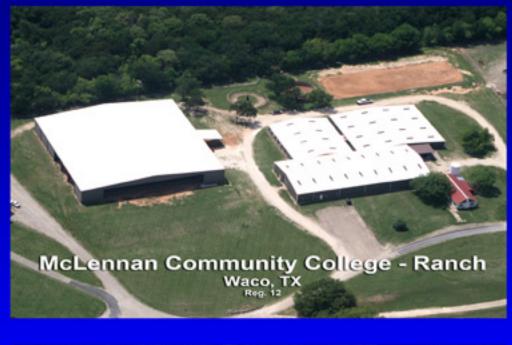


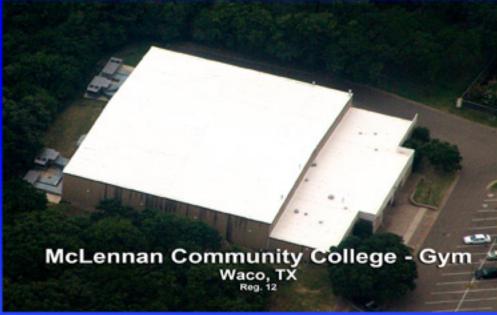








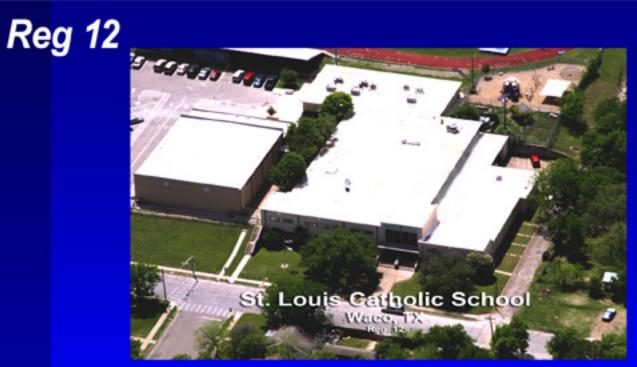








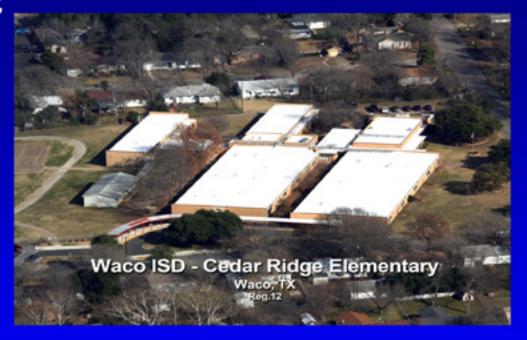


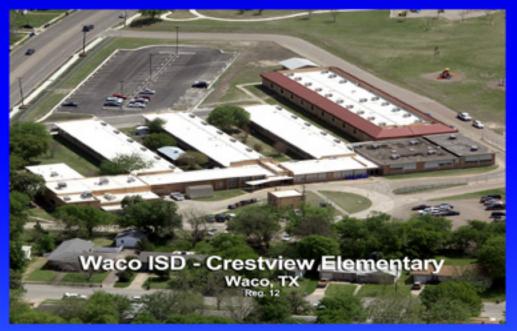


















































































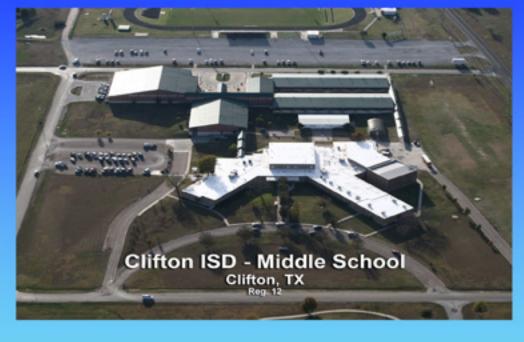


































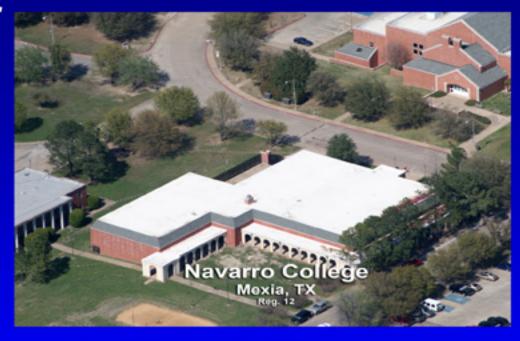
































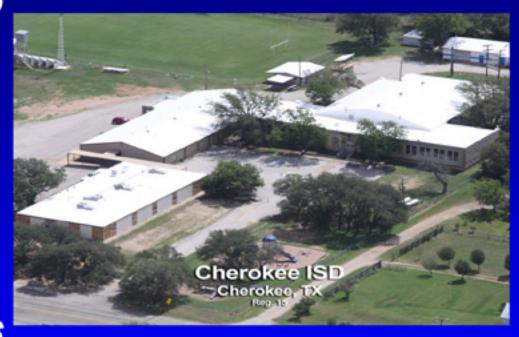






























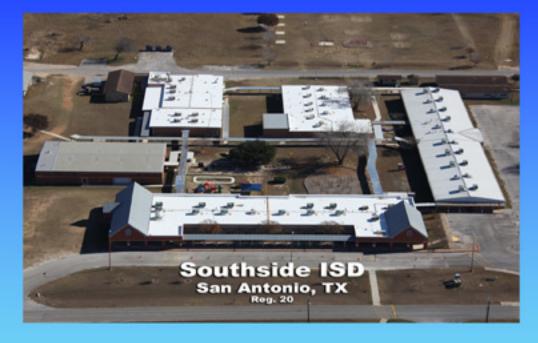
























# Oklahoma











"Parsons is currently doing new roofs for our district. They have done a great job. They respond quickly to emergency calls! I would recommend them to anyone. In 2007, Waco ISD saved \$28,000 in Utilities with their White Duro-Last Roof installed by Parsons Roofing!"



# Baylor University, Gary Thomas - (254) 710-1645

"Parsons is one of the best contractors in the country. Duro-Last has been on our building for 10 years, and we have not had any problems with it. I'm getting rid of all of my rubber roofs and replacing it with Duro-Last. I use Parsons for all of my work. Our physical plant is one of the bigger roofs that we have the Duro-Last on but we probably have around 6 or 7 more that have Duro-Last on it. I have not had any failure out of any of the buildings. I think Duro-Last is the best product that has been out for a long time."



# Killeen ISD, Bob Roberts - (254) 501-0079

We have had Duro-Last on our roof for many years without any problems. I am proud to say that Parsons Roofing has done an amazing job, and we look forward to them being a part of out future roofing needs. I believe the Duro-Last system is the best out there and would recommend it to anyone.



# Odessa College, Bob Chastain - (432) 335-6425

"Parsons Roofing did a great job installing my Duro-Last roof. I have never seen a roofing product that is so sustainable."



# Canute Public Schools, Mike Maddox - (580) 472-3295

Duro-Last Roofing was an economical but quality fix for our gymnasium. Parsons Roofing was neat and easy to work with. They were also very professional.

# School Testimonies



# Midway ISD, Gary Faunce - (254) 666-7773

"We were one of the first schools in Waco to use the Duro-Last Roof System, and now we have it on all of our schools but one. It is an excellent product. We have never had a leak due to material failure. Parsons Roofing always responds immediately to any concerns we may have."



# Florence ISD, Barry Clements - (254) 702-6687

"The reasons why we chose Parsons Roofing were because of their reputation, they are BuyBoard vendors, and the services they provide. If I ever need their services, they respond within a day or so. Their response time and quality of performance have been great. The workers did a VERY good job on both of our roofs. I would definitely recommend Parsons Roofing and we always provide them with a good reference."



# Texas State Technical College, Brad Black - (254) 867-3703

"Parsons is very professional. Their quality of work is excellent, and we were extremly satisfied with the service after the sale. We have used Parsons many times in the past and will continue to use them in the future."



# College Station ISD, Royce Thomas - (979) 764-5443

"Parsons had done several jobs for us and the roofs are performing well. I originally chose Parsons Roofing because of their pricing and their performance brought them back. We had Parsons do roof repairs for us on roofs that other contractors had put on and since then, we haven't had any leaks. The Duro-Last product is one of the better single- ply roofs out there. I always recommended Parsons Roofing."

# Government Portfolio Entities



















Reg 2

a 10







# Reg 11









# System 13 Reg 13

















# GOVERNMENT

Over 700 Government Projects Completed with Duro-Last Over 8 Million Sq.Ft. Installed



# Duro-Last is on the GSA Schedule...

Duro-Last provides "one-stop shopping" for federal government buyers, who can purchase both the roofing system and "ancillary services" directly from Duro-Last. Ancillary services, provided by authorized Duro-Last contractors, include the roof installation as well as the supply of other products or services that are needed to complete the installation.

Duro-Last helps meet energy reduction requirements. Presidential Executive Orders 13123 required by year 2005, energy consumption of all federally-owned buildings be reduced by 30% and by 2010, 35%.

Parsons Roofing and Duro-Last have earned the trust of the Federal Government by using a high quality product with outstanding workmanship. If it's good enough for our country's generals, it's good enough for Everyone!





# Building Relationships

Our Best Example Is

# Fort Hood

- 700 Completed Government Projects.
- Over 8 Million Sq.Ft. done for Federal Government.



III Corp Generals Headquarters - Ft. Hood

4th ID Generals Headquarters - Ft. Hood



1st Calvary Generals Headquarters - Ft.Hood



Ft.Hood Chapel - Ft.Hood



Ft.Hood PX - Ft.Hood



Battle Simulation Center- Ft. Hood

Duro-Last is Good Enough for the Country's Generals...

# Perish Rowland - Contract Manager, Shaw-Beneco Ft. Hood, Texas

"I think Duro-Last is a great product. It's a fool-proof product because all the materials come straight from the Duro-Last Factory (prefabricated), and the factory does the final inspection and approval for the installation and quality of the roof. You can't get a 15 year warranty with any other roof. Parsons' service is great! They do quality work in a timely manner."



# Patty Cullum - Contract Manager, MCC Construction Ft. Hood, Texas

"The thing I like most about Parsons Roofing is I know I can pick up the phone at any time, and within an hour, they're here to respond to our call. If it is in regards to something to do with Parsons Roofing, it is corrected immediately. But 95% of the time, it has something to do with another aspect of the building. I believe Duro-Last is one of the best, most reliable products that we have available today."

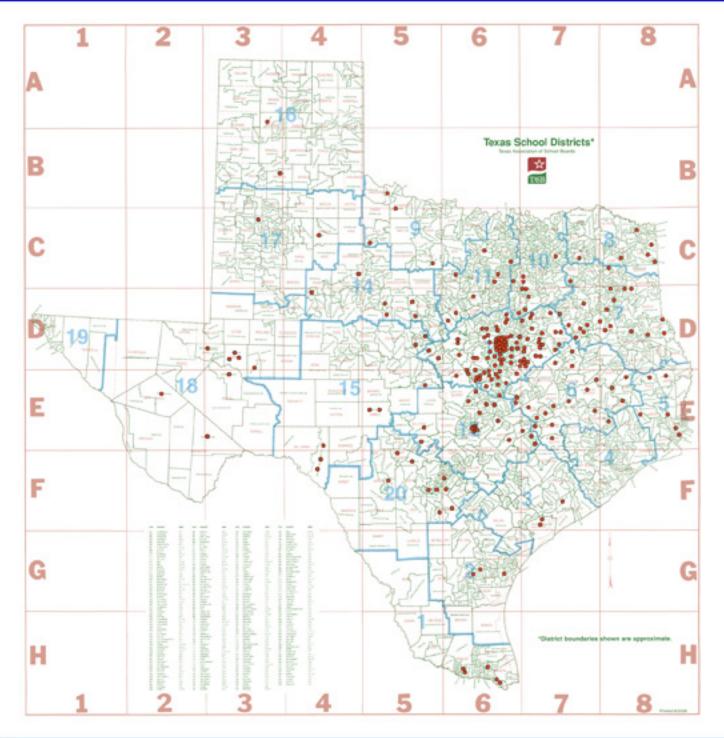
# Ron Garner - Contract Manager, MIC/CCS Ft. Hood, Texas

"Mr. Parsons,

I am writing to express my satisfaction with your company's product and the high quality workmanship with which it is installed. Recently you completed a roof for us on building 7019 at Ft. Hood Texas. I found your employees to be courteous and professional. They started and completed the project on time and were always conscious of their safety and that of those around them. I believe that the Duro-Last product is a convenient and economical solution to many of the most common roofing problems at Ft. Hood. I would recommend it to our clients."



# TEXAS Jobs we've done



Red dots represent I.S.D's and Government Entities we have worked with.

No job is too big, we have the abiltiy to mobilize. We strive to cover the whole state of Texas.



Amarillo 112 SW 8th Ave. Ste#301 Amarillo, TX. 79101 806-220-2995

Austin 700 Lavaca Ste#1400 Austin, TX 78701 512-264-0606

Dallas 7557 Rambler Rd. Ste#700 Dallas, TX. 75231 214-361-0174

Ft.Worth 9500 Ray White 2nd Floor Ft.Worth, TX 76244 817-745-4655

Harlingen 2810 Cypress Dr. Harlingen, TX 78550 956-425-0900

Houston 11811 N. Freeway, 5th Floor Houston, TX 77060 281-591-6276

> Midland 602 N. Baird, Ste#200 Midland, TX 79701 432-685-3014

Waco • Temple • Killeen Headquarters P.O. Box 21835 Waco, TX 76702 254-881-1733 San Antonio 8000 IH-10 W. Ste#600 San Antonio, TX 79101 210-340-1610

Oklahoma City 5909 N.W. Expy. Ste#234 Oklahoma City, OK. 73132 405-475-2725

Phoenix 4809 E. Thistle Landing Dr. Ste#100 Phoenix, AZ 85044 602-296-0641

> Omaha 702 N 129th St STE 107 Omaha, NE 68154 402-215-0411

Albuquerque 4801 Lang NE STE 100 Albuquerque, NM 87109 505-814-1616

Leawood 4745 W 136th St Leawood, KS 66224 913-534-8567

Colorado Spring 121 S. Tejon St. STE 1107 Colorado Springs, CO 80903 716-896-2501 Jackson 405 Briarwood STE 103 Jackson, MS 39206 601-206-0788

St. Louis 1033 Corporate Square Dr. St. Louis, MO 55402 877-881-1733

Minneapolis 80 S. 8th St. STE 900 Minneapolis, MN 55402 320-272-8066

Des Moines 309 Court Ave. STE 825 Des Moines, IA 50309 877-881-1733

Indianapolis
3815 River Crossing Pkwy STE 100
Indianapolis, IN 46240
317-214-8104

Grand Rapids 2525 E. Paris S.E. STE 100 Grand Rapids, MI 49546 616-438-9177

Cincinnati 250 E Fifth St 15th Floor Cincinnati, OH 45202 513-342-4556



"It's Not Just A Roof, It's Our Reputation..."





Ontractor of the Y



No Matter What it Takes, We're Going to Leave the Job with a Happy Customer. Don't Take Our Word for it, Ask Any of Our Thousands of Satisfied Customers.

Amarillo TX. Austin TX. Dallas TX.

Ft.Worth TX. 817-745-4655

Houston TX.

Killeen TX. Midland TX.

San Antonio TX.

Temple TX. 254-773-3777

Harlingen TX. 956-423-0900

Colorado Springs CO.

Jackson MS.

Leawook KS. 913-534-8567

New Orleans LA.

Oklahoma City OK. 405-475-2725

Omaha NE.

Orlando FL. Phoenix AZ. 602-296-0641

Albuquerque NM.

Nashville TN.

Tontitown AR.

Headquarters Waco TX. 254-881-1733

www.parsonsroofing.com • 877-881-1733

# **FELONY CONVICTION NOTICE**

Statutory citation covering notification of criminal history of contractor is found in the Texas Education Code #44.034. Following is an example of a felony conviction notice:

State of Texas Legislative Senate Bill No. 1, Section 44.034, Notification of Criminal History, Subsection (a), states "a person or business entity that enters into a contract with a school district or ESC 8/TIPS must give advance notice to the district or ESC 8/TIPS if the person or an owner or operator of the business entity has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony."

Subsection (b) states "a school district may terminate a contract with a person or business entity if the district determines that the person or business entity failed to give notice as required by Subsection (a) or misrepresented the conduct resulting in the conviction. The district must compensate the person or business entity for services performed before the termination of the contract."

# THIS NOTICE IS NOT REQUIRED OF A PUBLICLY-HELD CORPORATION

Complete only one of the three below: A or B or C.

I, the undersigned agent for the firm named below, certify that the information concerning notification of felony convictions has been reviewed by me and the following information furnished is true to the best of my knowledge.

Off	icial: Stuart Parsons
	Print Authorized Company Official's Name
A.	My firm is a publicly held corporation; therefore, this reporting requirement is not applicable.
	Signature of Authorized Company Official:
В.	My firm is not owned nor operated by anyone who has been convicted of a felony:  Signature of Authorized Company Official:
<b>C</b> . 1	My firm is owned or operated by the following individual(s) who has/have been convicted of a felony:  Name of Felon(s):
	Details of Conviction(s):
	Signature of Authorized Company Official:

# CERTIFICATION BY CORPORATE OFFERER

THE FOLLO	R IS A CORPORATION, OWING CERTIFICATE SHOULD BE FORM/PROPOSAL FORM.	EXECUTED AND INCLUDED AS PART OF
OFFERER:	Parsons Commercial	Roofing
OFFERER:	(Name of Corporation)	
<sub>r,</sub> Stuart	Parsons	_ certify that I am the Secretary of the Corporation
(	Name of Corporate Secretary)	_ , ,
named as OF	FERER herein above; that	
Stuart Parso	ons	
(Name of pers	son who completed proposal document	)
who signed th acting as	ne foregoing proposal on behalf of the c	orporation offerer is the authorized person that is
President		
(Title/Position	of person signing proposal/offer docu	ment within the corporation)
	orporation; that said proposal/offer was ts governing body, and is within the sco	s duly signed for and in behalf of said corporation by ope of its corporate powers.
NA CORPORATE	ESEAL	
SIGNATURE		

# Federal Requirements for Procurement and Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.

The Education Service Center Region 8 and TIPS anticipate possibly using federal funds for procurement under this potential award and is required to obtain the following compliance assurance.

1. Will you be subcontracting any of your work under this award if you are successful? (Circle one)
YES or NO
2. If yes, do you agree to comply with the following federal requirements? (Circle one)
YES or NO
2 CFR §200.321 Contracting with small and minority businesses, women's business enterprises, and labor surplus area firms.
(a) The non-Federal entity must take all necessary affirmative steps to assure that minority businesses, women's business enterprises, and labor surplus area firms are used when possible.
<ul> <li>(b) Affirmative steps must include:</li> <li>(1) Placing qualified small and minority businesses and women's business enterprises on solicitation lists;</li> <li>(2) Assuring that small and minority businesses, and women's business enterprises are solicited whenever they are potential sources;</li> </ul>
(3) Dividing total requirements, when economically feasible, into smaller tasks or quantities to permit maximum participation by small and minority businesses, and women's business enterprises;
(4) Establishing delivery schedules, where the requirement permits, which encourage participation by small and minority businesses, and women's business enterprises;
(5) Using the services and assistance, as appropriate, of such organizations as the Small Business Administration and the Minority Business Development Agency of the Department of Commerce; and (6) Requiring the prime contractor, if subcontracts are to be let, to take the affirmative steps listed in paragraphs (1) through (5) of this section.
Company Name Parsons Commercial Roofing
Print name of authorized representative Stuart Parsons
Signature of authorized representative
Date 3/15/17

# FAILURE TO PROPERLY COMPLETE THIS FORM AND SUBMIT WITH YOUR RESPONSE MAY RESULT IN A WAIVER OF YOUR RIGHTS UNDER THE LAW TO MAINTAIN CONFIDENTIALITY TREATMENT OF SUBMITTED MATERIALS.

CONFIDENTIAL INFORMATION SUBMITTED IN RESPONSE TO COMPETITIVE PROCUREMENT REQUESTS OF EDUCATION SERVICE CENTER REGION 8 AND TIPS IS GOVERNED BY TEXAS GOVERNMENT CODE, CHAPTER 552

		T CODE, CHAPTER :		
Chapter 552 Tex Gov't Code of	or other law(s), you must n	nake a <u>copy</u> of all claime	subject to public disclosure pursul confidential materials within	your
			en scan, name "CONFIDENT	
			nation in the submitted proposal	
			confidential in the event the Distr	
			S will follow procedures of cont	
			se of information required by law	
			552 Tex Gov't Code. The Offic	
		her the information held be	y Education Service Center Regi	on 8 and
TIPS is confidential and exemp	of from public disclosure.			
I <i>DO NOT</i> desire to expressly	waive any claim of confid	lentiality as to any and all	information contained within our	r resnonse
			ing the following and submitting	
			ntains material from our proposal	
			I I invoke my statutory rights to	
confidential treatment of the er			, , ,	
				_
Name of company claiming	confidential status of ma	terial		_
		The second secon		
Printed Name, Title, and Sig	nature of authorized con	npany officer claiming of	confidential status of material	
Address	City	State ZIP	Phone	-
	y		2 2002	
ATTACHED ARE COPIES	OFPAGES O	F CONFIDENTIAL MA	ATERIAL FROM OUR PROP	'OSAL
		•		
			s to any and all information co	
within our response to the co	empetitive procurement p	process (e.g. RFP, CSP,	Bid, RFQ, etc.) by completing	g the
following and submitting thi	s sheet with our response	e to Education Service (	Center Region 8 and TIPS.	
Parsons Commercial Roc	ofing			
Name of company expressly	waiving confidential sta	tus of material		-
Stuart Parsons/President	0			
Printed Name, Title, and Sig	nature of authorized con	npany officer expressly	waiving confidential status of	- material
PO Box 21835	Waco	TX 76702	254-881-1733	
Address	City	State ZIP	Phone	_



2900 Charlevoix Drive SE Cook Plaza, Suite 220 Grand Rapids, MI 49546

Kevin J. Van Otterloo

Underwriting Consultant Telephone 616-285-2682

800-432-9534 x2682 Fax 616-285-2688

Email Kevin.VanOtterloo@cna.com

March 16, 2017

To: The Interlocal Purchasing System - TIPS/TAPS

RE: Parsons Roofing, Lorena TX - Surety Capacity

We currently handle the surety bonds for Parsons Roofing, an independent dealer or Duro-Last, Roofing, Inc. We have been handling surety requests for Parsons Roofing since 2015 and have approved bonds for them covering projects up to \$3,600,000.

Duro-Last, Roofing, Inc. one of CNA Surety's accounts, will indemnify CNA Surety against any losses on bonds issued for Parsons Roofing. Based on the Duro-Last, Roofing, Inc. financial strength and willingness to indemnify CNA Surety, Parsons Roofing qualifies for surety bond credit.

Bonds for this account are written on Western Surety Company (NAIC# 13188) paper which is an approved surety on the Department of Treasury's Listing and currently has a US Treasury Limit of \$131,504,000 (as of 7/1/16). Western Surety Company maintains an A Excellent AM Best Rating and a financial size of XI.

This letter is not to be construed as an agreement to provide surety bonds for any particular project, but is offered as an indication of our past experience and confidence in this firm. Any specific request for bonds will be underwritten on its own merits.

Sincerely,

Kevin Van Otterloo

Western Surety Company

Kem Va Otherto